

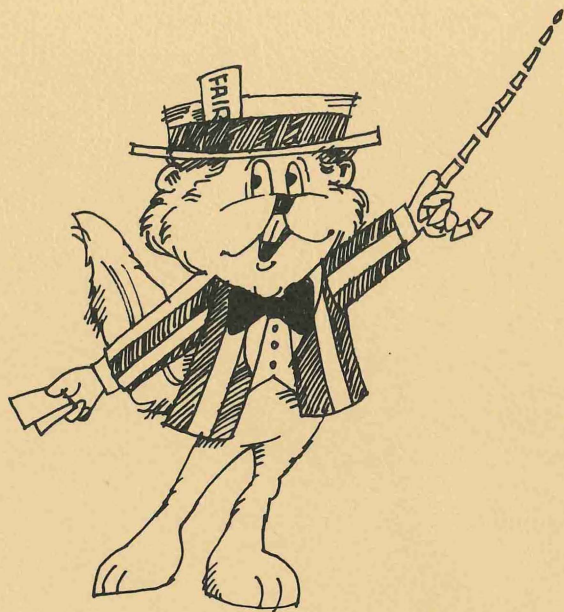
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MINNESOTA AGRICULTURAL SOCIETY



Minnesota State Fair

1977

ANNUAL REPORT

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1977

## SECRETARY—GENERAL MANAGER

Two of the least obvious, but most important elements of any successful fair are planning and budget. A comprehensive, carefully developed program plan, when wedded to a concise budget, gives birth to a strong and viable blueprint for action.

There is, however, a third leg to the success formula and unfortunately, this third member is never obvious in advance and all but defies being anticipated. When uncooperative, it destroys planning and strangles the budget. That third ingredient is weather.

During 1977, the Minnesota State Fair experienced its worst weather in more than three decades. Five days of heavy, prolonged rain were recorded during the first eight days of the fair. One night show was canceled and others were severely injured by the rainfall. On Tuesday evening, August 30, the fairgrounds was inundated by more than 5 inches of rain in a two-hour period.

It is particularly interesting to note that, notwithstanding these kinds of adverse weather phenomena, the 1977 exposition was successful by a reasonable yardstick. Attendance increased over 1976 by 33,000 people, while competitive, as well as commercial programs were well-received by the public. Exhibitors and concessionaires went away pleased by public response and by the business they were able to generate.

It is equally noteworthy that the society's historic diligence in building and maintaining a superior exposition plant was a factor in offsetting the damaging effects of this excessive rain. Good streets, sidewalks and storm water systems, plus solid, well-drained parking areas . . . these all reduced the rain problem. There were, in fact more emergencies generated by flash flooding in and around the Twin Cities area on Aug. 30 than there were on the fairgrounds itself.

Rain, in addition to causing both physical and aesthetic difficulty for an exposition, also greatly curtails earning power. The society's board, as a normal course, tries to budget in anticipation of bad weather. The Minnesota State Fair remains in a solvent financial position, although it experienced an operating loss in 1977 as a cumulative result of weather and other unforeseen circumstances including the extreme costs of combating dutch elm disease and the extraordinary increases in the cost of energy and labor.

In the hard business world, practitioners of exposition management are often regarded as impractical. There is some implication that practicality and artistry are incompatible. If such a view represents a "rule," and I rather seriously doubt that it does, then the Minnesota State Fair proves the rule by providing a clearcut exception. The attention paid to good business practice by the board, through its management team, is testimony to the fact that the society stands ready, despite the weather defeats of 1977, to plan, finance and execute the finest possible fair for the people of Minnesota in 1978.

Mike Heffron

Secretary-General Manager

Falcon Heights, Minnesota

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STATE OF MINNESOTA

## 1977 MINNESOTA STATE FAIR

In 1977, 1,299,017 persons attended the Minnesota State Fair. This figure is the third highest in the history of the exposition and represents an increase of 33,000 over the previous year's total of 1,266,328.

Attendance, however, is only one of several criteria by which the Minnesota State Agricultural Society measures the impact and success of its annual state fair. Attendance is the most readily available statistic by which public acceptance can be discerned, but a number of other factors are equally important.

Among them are the quality of the fair's competitive, agricultural, educational, commercial and institutional exhibits; variety and popularity of its entertainment features; smoothness with which the mechanical and operational aspects of fair production function; fair-week weather conditions; and fiscal soundness.

Outside gate admission to the fair was \$2 for adults and auto parking, and 50¢ for persons under the age of 16. Seniors were admitted without charge on Aug. 25 and Sept. 1, and children were given free admission on Aug. 26 and Sept. 2. Attendance statistics show that 955,039 adults and 343,987 children came to the 1977 state fair and a total of 199,301 vehicles were parked on the grounds and in the free lots south of Como Avenue (vehicle count is not included in official attendance figure.)

Below is a breakdown of fair attendance and daily weather data; on the following pages will be found detailed information about other aspects of the year's operation.

Day, Date and Designation	Attendance	Low*	High	Rainfall
Wednesday, Aug. 25—Preparation Day	17,803	55°	73°	.17"
Thursday, Aug. 26—Senior Citizens, Media, Mayors, Legislators and County Fair Day	57,250	56°	68°	.19"
Friday, Aug. 26—Mexico and Children Day	101,582	69°	89°	.30"
Saturday, Aug. 27—Minneapolis and Veterans Day	136,252	69°	88°	.25"
Sunday, Aug. 28—St. Paul and Pioneers Day	141,107	56°	70°	.00"
Monday, Aug. 29—So. Dakota and Education Day	76,697	52°	76°	.01"
Tuesday, Aug. 30—No. Dakota and Women Day	65,112	62°	76°	7.35"
Wednesday, Aug. 31—Wisconsin and Farm Equipment Day	69,150	61°	77°	.18"
Thursday, Sept. 1—Senior Citizens and Band Day	84,277	55°	73°	.83"
Friday, Sept. 2—Iowa and Children Day	99,368	57°	71°	.00"
Saturday, Sept. 3—FFA and 4-H Day	178,793	56°	74°	.10"
Sunday, Sept. 4—Rural Minnesota and Natural Resources Day	162,053	65°	75°	.10"
Monday, Sept. 5—Canada and Labor Day	109,573	61°	74°	.00"

\*Temperature and precipitation figures are National Weather Service statistics for the Twin Cities.

## COMPETITIVE DEPARTMENTS

Students, farmers, craftsmen and artists brought the fruits of their labor to the fairgrounds in 1977 as they have since the first state fair in 1859.

Theme of this year's fair was "Minnesota Showcase"; more than anything else it was intended to focus the spotlight of public attention on the excellence of the products of Minnesota's schools, farms, homes and studios.

Although the total entry list was down slightly from 1976, due to an outbreak of psuedo rabies in swine, 10,952 exhibitors entered 31,100 animals or objects in the fair's 20 competitive departments. Premiums totaling \$309,221 were awarded along with the coveted ribbons, plaques and trophies.

Psuedo rabies forced cancellation of the 4-H and Future Farmers of America (FFA) swine competition and also reduced the number of swine entered in open classes from 1,657 in 1976 to 644 in 1977.

A breakdown of premium figures indicates that a total of \$20,266 was paid in the agriculture-horticulture departments (bee culture, Christmas trees, farm crops, flowers, fruit, vegetables and potatoes); \$69,254 was paid in open class livestock departments (cattle, poultry, sheep and swine); \$5,999 was paid fine arts and creative activities exhibitors; \$53,575 was paid horse department performance and halter class exhibitors; and \$71,974 was paid junior exhibitors (education department, 4-H and FFA).

Department	Exhibitors	Entries
Agriculture.....	94	382
Bee Culture.....	72	297
Beef Cattle.....	109	635
Butter & Cheese.....	52	56
Christmas Trees.....	16	124
County Booths.....	9	9
Creative Activities.....	1,606	4,972
Dairy Cattle.....	179	1,139
Education.....	757	984
Farm Crops.....	684	1,192
FFA Beef Cattle.....	112	193
FFA Crops.....	373	840
FFA Dairy Cattle.....	159	400
FFA Sheep.....	113	748
FFA Swine.....	0	0
Fine Arts.....	694	1,623
4-H.....	3,704	5,307
Horse.....	690	3,621
Horticulture.....	178	2,026
Poultry.....	142	4,232
Quality Beef.....	33	51
Races.....	247	406
Sheep.....	95	842
Swine.....	80	644
Talent Contest.....	784	377



## CONCESSIONS AND EXHIBITS

Income from the rental of state fair space for use by commercial and industrial exhibitors and concessionaires was at an all-time high in 1977. A total of \$1,262,995 (including Heritage Square) was generated through this vital source of operating revenue.

Paying anywhere from \$25 per front foot to 50 percent of net proceeds for the privilege, 321 exhibitors and 755 concessionaires set up business on the fairgrounds. There was also 81 service or institutional exhibitors who were not charged for space.

Themed commercial areas included Mexican Village, Heritage Square, Food Exhibit Building and world-famous Machinery Hill. Additional exhibits and concessions were found in the Creative Activities Annex, Education Building, Machinery Hall, State Exhibits Building, Home Improvement Building, Merchandise Mart, Agriculture-Horticulture Building, Dairy-Animal Products Building, Modern Living Building, Grandstand, National Resources Building, Arcade and Coliseum.

Following are the companies and individuals issued concession (product sales) contracts for the 1977 state fair:

A.A.C.A./Minnesota Region; A.N.S.R. (Association of Non-Smokers Rights); A-C Enterprises, A & B Specialty Co. Inc.; Lawrence W. Abdo; Abosch Import Co.; Accent Shop; Acts One Eight, Inc.; Action Display Services; Adelines Scandinavian Kitchen; Adelle's Workshop; Ag World, Inc.; Alco Associates; Alternative Pioneering Systems; Altman House; Ambassador Cultural Foundation; American Associates; American Dairy Association of Minnesota; American Life & Casualty; American Screener Corporation; Amerinjeco Indian Arts; Anchor Iron Co.; Anderson's Salt Water Taffy; Mark Andrew; Andy's Snak Shop; Animal Adoption Center; Arctic Enterprises Inc.; Arlo's Fun Food; Association of Evangelicals of St. Paul; Astrex Corporation; Atmosphere Seating, Inc.; Baby Rents of America; Back to Nature; Mrs. Tena Baisden; Band of Angels with Miss Jean Star; Barberio Sales; The Barbers/American Lung Association; The Barbers, Inc.; The Bare Ole Necessities; Benjamin Benson; Kenneth Bentz; Berman Buckskin Co.; Bethany Fellowship, Inc.; Ms. Betty's Ear Piercing Clinic; Bicycle Bills/Pro Shops, Inc.; The Big Outdoors People, Inc.; The Big Pepper; Bart & Mary Blinstrup; Blow-Up Photo/Total Instant Image, Inc.; Bobby's Pottery; Bombardier Corporation; Bonnie Wood Craft; Milton L. Borgen; Brede Enterprises; Brighter Corporation; Broadway Sewing Center; Bronson Shoe Co.; George Broshears; Brother De Paul Charity Foundation, Inc.; Brown Photo; James H. Bruton Jr.; Mrs. Edwin Buchan; Burke's Salt Water Taffy; Business Enterprises, Butterfly Creations by Skinner; Cads Sales Co.; Camp Natch, Inc.; Camper City North; Cannon, Inc.; Captain Ken's Firehouse Beans; A•C• Sharon; Cernaiko Enterprises; Central Art Sales; Century Mfg. Co.; Ceramics by Sharon; Chapetto's Sculptured Candles; Peter Cheng; China Palace Enterprise Co.; Christensen Sales; Christian Educational Service; Christian Research; Christus Omega, Inc.; Church of the Epiphany; Claybourne Pots; Clersite Co.; Kenneth E. Cleworth; Coil Enterprises; Coliseum Concessions; Comita's Diner; Compmark I Corporation; Cone 10 Stoneware.

Maurice M. Convey; Cordon Bleu Co.; County Store Sweet Shoppe, Inc.; Courage Center Auxiliary; Craft Village; Creations by Norm; James W. Crocker; Crowther Corporation; Crutchfield Concessions; Crystal Clear Co.; Curran & Halligan; Custom Enterprises, Inc.; DFL Districts 66 & 67; D.L.H., Inc;

Dadson's Inc.; Dairy Bar; Dairy Food & Nutrition Council of Minnesota; Dairyland Manufacturing & Distributing Co.; Margaret Daley; Willim F. Danielson; Dan's Studio; DaVal Sales; James A. Davis; Ann Dee Crafts; John Deere Co.; Lorraine A. Degnan; Joe DeLaRonde; Delrick Enterprises; Mr. & Mrs. Henry Demers; Desplenter Concessions; Dial Media, Inc.; Diamondhead Productions; Dick & Lil's Popcorn Stand; Disney's Table Tennis Centers; Diversified Products, Inc.; Nellie E. Doll; Dolls by Marmi; Domestique of Minnesota; Donna's Crafts & J. & M. Crafts; Doodle Art of St. Paul; Bob Duerr's Snake Zoo; Duis Enterprises; William & Lois Duna; Dyn-A-Vac of New Hope; Dyn-O-Mite Distributors; Earth Clocks, Inc.; E'Gad Enterprises; Ekluh Distributing Co.; Electrolux; El Sol Mexican Food; Emm & Bee (Leeds) Supplies; Encyclopedia Britannica; The Energy Shed; The Engraving Shop; William Erb; R.C. Erickson Co.; Eskimo Shop.

Fair Enterprises, Inc.; Fairgrounds Golf Range Center; Falcon Heights United Church of Christ; Farm Feed Co; Farrell's Ice Cream; Fashion Services Inc.; Fawn Sales of Mn./Wis.; Finishing Touch Studio; Joseph Finnin; First National Bank of Minneapolis; Fish & Chips; Fisherman's Wharf Seafood; Flora's Dress Emporium; Foley Manufacturing Co.; Foreman & Clark; The Free Heatory; French Fried Ice Cream; French Quarter Delicacies; Fresh Fruit; Frivolities; Funk & Rose; Furniture Barns; G.ST. Co.; G & L Products; Garibaldi's Boutique; Gasthaus Edelweiss II; Mrs. Bernice Gayman; GEM Enterprises; Gerring Industries, Inc; Giant Slide, Inc.; Giant Submarine Sandwich; Gifts Pacific, Inc.; Ginny's; The Gladd Co.; The Glasscutter; The Glass Works; Glengarry Gardens, Inc.; Gloria Dei Lutheran Church; Goedert & Furch; Gold Medal Beverage Co.; Grandma's Corner; Grandmother's House Antiques; Green Home Products; Group Amusement Ownership Plan; Group Specialties; Grove Games; Gullickson's Fisher Stove Works; The Gunnard Co.; Alvina Hallberg; Ray O. Hamer; Hamline United Methodist Church; Hang-it-in-Wood; Connie Hanian; James F. Hannasch; Tom Hansen; Hal Hanson Associates; Harding Home Comfort, Inc.; Hawaii Imports; Heat Seal of Minnesota, Inc.; Hel Mac Distributing Co.; Henry's Bar B Que; Bill Henthorne; John Henthorne; Ralph Henthorne; Hickory Farms of Ohio; HIS Enterprises; Hixon Glass Blowers; Al Hohenwald Enterprises; Hoky America-Nomar, Inc.; Holly's Hobby; Holly Industries; Holmes Enterprises; A.W. Holte; Holy Land Handcrafts; Homemade Egg Rolls & Pow; Home of Elegance; The Homestead; Hosannah Lutheran Church; Hot Dog House; House of Clocks; House of Heraldry; House of La Choy; The House of Tiffany; Howe Figurette Sales; Mr. & Mrs. Howard Hughes; Hycraft Enterprises, Inc.; F.A. Hyson; Icee of Minnesota, Inc.; Portraits by Illiac; Imported Fabrics; Independent Republicans of Minnesota; India Bazaar; India House/Maharaja Enterprises; India Imports; Indi/Kloud Productions; Inc.; Industrial Engraved Nameplate Inc.; International Harvester Co.; Ironwood Stove Co.; Tina S. Isaac; Isaksen's Nord Hus-Scandinavian Goods.

Jack D'Johns; Jagoe-Merriman; Jamar Products, Inc.; Jamieson & Associates; Jehovah Lutheran Church; Jenco; Jesness Concessions; Jewelry by Deb; Jewels of Shell by Maxson; Jim & Jo's Burton Johnson; Ted Johnson Trio-Nordvest Records; Junkin Concession Co.; H.A. Juster Co.; K & L Plastics; K & W Enterprises; Kelly's; King George II Shirt Factory; Kirby of St. Cloud Inc.; Kirby Co. of South Minneapolis; Robert Kirschner; Kitchen Gadgets; Kitchen Kraft; Jeffrey Klein; Kloss & Kloss; Komarek Enterprises; Mr. & Mrs. Tony Kordus; Kredit Industries; Eugene LaVaque; Lady Isabel's Candy Kitchen; Lady Isabel Enterprises; Land O' Lakes, Inc.; Larry's Trailer Sales; Gary Larson, Jodeen Larson; The Leather Patch; Lee Wards Creative Craft Center; Lemonade, Ltd.; Steve Levin; Libin & Associates; Mrs. Katie R. Little; Little Giant Industries, Inc.; Log Cabin Root Beer Stand; Logos Bookstore; Mrs. Antoinette Lowell; Lucky H. Riding Apparel; Lund Sales; Lutheran Colportage Service;

Lynn's Made Rite; McEachron Food Promotions; McLaws Manufacturing Co.; Steven M. McLean.

M & D Enterprises; M & S Sales; John Maddock & Associates, Inc.; Magna Products, Inc.; Jerry Malone Productions, Inc.; Mama's Pizza; Mann Wood World; The Map Store; Marble Imports; Marlara Enterprises; Marshall Arts; Marty's Charbroil Chicken; Master Displays Corporation; Phyllis T. Mayer; Tom Mee; Mermac "Mink Oil" Manufacturing, Inc.; Merry Mechanization, Inc.; Mr. & Mrs. Bill Mertes; Mesa Indian Traders; Mexican Villages, Inc.; Microwaves of U.S.A., Inc.; Middle East Bakery; Middle Eastern Deli; Middle States Distributing Co.; Midland Products Co.; Midway Men's Club; Midway Sign Co., Inc.; Midwest Western Shop; Matt Milner Sales; MPLS Medical Services; Minnesota DFL State Central Committee; Minnesota Apples, Inc.; Minnesota Baptist Association; Minnesota Beekeepers Association; Minnesota Citizens Concern for Life (MCCL); Minnesota Conference of Seventh-Day Adventists; Minnesota Dance Theatre & School; Minnesota Department of Corrections; Minnesota Foster Parents Assn.; Minnesota Fund for Animals; Minnesota Society of Architects; Minnesota Turkey Growers Assn., Inc.; Minnesota & Western Railroad Museum; Minnetonka Moccasin Co.; Miracle Maid-Div. of West Bend Co.; Mister Softee; Mrs. Maizie Moir; William Morgan Caricatures; Moss Amusement Co.; Multiple Sclerosis Society-Minnesota North Star Chapter; Murata Pearl Co.; My Imports of California.

Chester H. Nairne Co.; National Home Products; National Service Co.; Nature's Best of Minnesota; Nelson Buffalo Farm; Mrs. Shirley Nelson; New Day Woodcrafts; New England Lobster House; Nicole Jewelry Inc.; Nordvik Farm Market; North Central Wool Marketing Corp.; North Heights Lutheran Church; North Star Hockey Club; North States Amusements, Inc.; North Suburban Florist & Gifts; North Suburban Kiwanis Club; Northland Emblem; Northwest Galleries; Northwest Organ, Inc.; Northwest Saddle Club; Northwestern Products, Inc.; Ed F. Nuebel; J & J O'Donoghue Books; Old Mill Co.; Fred C. O'Neil; O & R Enterprises; Orange Treet Sales Co.; Order of the Amaranth; Organization for United Response (OURS); Oriental Chicken Wings; Osseo Vacuum Supply; Eddie Oxford; Ozark Patterns & Patti Pate Gifts; Packaged Furniture & Carpet Co.; Thomas C. Painter; Paka Distributors; Patio Villages, Inc.; James P. Patten: Patterson Resin Products; Patzner Novelty Co.; Paul's Landing; Payo Labs., Inc./Home Baked Bread Mixes; Peggi's Pots; Perma Brite North; James Peters; David M. Perlman; Pete's Ann-Ren-Son Food; Charles Pico; Pinewood Pottery; Fred Pittroff; Pizza Palace; Playhouse Toy Co.; Bert C. Pletan; Plum Creek Corp.; Pojar's Pantry; Polish American Congress of Minnesota; Krawczyk's Polish Deli; Polish Imports Galleria; Pottery by Stilson; Poulson's Home Style Fudge; Mr. & Mrs. Bill Pounder; Priebe & Co.; Prima Corporation; Prime Steak House; Promotional Associates, Inc./Montgomery Ward; Put On Shoppe, Inc.; Quilts by Jeannie May.

R.O. Systems, Inc.; R & R Concessions; Recipes Unlimited, Inc.; Reger Rocks; Kay Relander; Reynolds Distributing/Neo Life Products; Cary M./Alexis E. Richman; Robbinsdale O.E.S. Dining Hall; Jack Robinson; Robinson Enterprises; Robinson Wood Products; Rock & Stone Shop; James C. Rogers/John Pfaff; Rohrer's Bells; Rolla Chapter No. 254 O.E.S.; Ron's Onion Rings; Roob Studios, Inc.; Root Beer Hut; Root Beer Stand; Round Bobbin Sewing Center; Rupprecht Clock Works; Royal American Shows, Inc.; Rush Co.; S-W Traction Machine; Sadie's Exotic Flowers; St. Anthony Park United Methodist Church; St. Bernard's Dining Hall; St. John's Dining Hall; St. Paul Humane Society; St. Williams Dinette; Salem Lutheran Church; Sandak of Minnesota; Sandak, Inc.; Sanitary Ice Co.; Scandinavian Design; Schamber's Old Time Photos; Schneider Popcorn; School for Social Development, Inc.; Schroder Concessions;

Schumacher's New Prague Hotel; Schupp's Diner; Schwarzwaldhaus; Schweiss Chicken Pluckers; Scrimshaw Antler Jewelry; Segal Wholesale; 17-26 Concession Co.; Sewing Centers, Inc.; Shaklee Products; Shogren, Erickson & Sampson; Shoppe of Fragrance; Shopper's Products Co.; Sierra Candles; The Silver Fox; Jerry Simertz; Simonson's Jewelry; Sinco; Sir Winston Hair Products; Sissy's Doll House; Small Engine City, Inc.; S'Mores; Larry Snell; Ahmed A. Sonbol; SOUL/Save Our Unwanted Life, Inc.; Sound of Music; Southwest Bus Sales; Space Tables, Inc.; Spaghetti Village; Speck/Tacular Products; Wm. F. Speiss & Sons; Spyderco; Stantons Stall; John J. Staubus; The Steeple House, Inc.; Steichen Food Market; Ed Sterling Enterprises; Stewart Sandwiches; Alan B. Stone; Strawberry Patch; Studio of John M. Russell; The Sugar Artisan; Debra Sullivan; Sunland Plant Co.; Sun Ray Glass Heat of Minnesota; Sun Ray Glass Heat of St. Louis Park; Sunny Bits; Sure Footing, Inc.; Survive All; Swedish Gift Shop-Nordic Imports; Syndicate Sales.

Tack N'Stuff/Div. Product Consultants Co.; Taco-King; Technique II, Inc.; Teeny Weeny Donuts; Tenth Ward & Rural Ramsey DFL; Televac Computer Co.; Thumb-Things; Hank Thunander Orchestra; T.N.T. Specialties; The Tobak Shop; Tolch Products; Tom Thumb Donut Corp.; Townsend & Johnson; Townsend & Spranger; Train House; Tri-Chem, Inc.; The Trike Shop, Inc.; Turncraft Clock Imports Co.; Twenty Five Ten Marketing Associates; Twin City Novelty Co.; Two Plus Two, Inc.; Tysk Concessions; John Tysseling; Universal Discount, Inc.; United States Bench Corp.; United Stores, Inc.; University of Minnesota-Williams Fund; U.S. China Peoples Friendship Assn.; Vermont Tables & Handicrafts, Inc.; Vescio's, Inc.; The Victorian Photographer; Viking Color Photo; Vita Mix Corp.; Vitale's Italian Foods, Inc.; Ardis M. Virnig Portraits; Vogt Appliance Sales; Mrs. Charles J. Volin; WCCO TV; Walt's Hamburger Shops; Jacky Ward; Paul S. Ward; Watkins Products, Inc.; Watkins; Mr. Robert Wells; White Eagle Furnishing & Imports; Wholesale Hardware Co.; Wilson's Music World, Inc.; Windjammer; Jerry Woldorsky; Raetta L. Wolfe; Wonder Gifts; The Woodcut Wagon; Wood Doctor, Inc.; C.A. Woodin, World Wide Liquidators; Wymore Co., Inc.; Joseph H. Yahr; Ya Ta Hai.

## FREE ENTERTAINMENT

The 1977 state fair was a showcase of agricultural exhibits and a marketplace for commercial products. It was a free entertainment center—a place people went to see, hear and be entertained by a variety of performers that was duplicated at no other single location.

Heading this year's entertainment agenda were the shows at the Bandshell. Appearing Aug. 25 through 31 were the Zaras, Miss Jean Star and the Band of Angels, Billy ThunderKloud and the Chieftones, The Roadrunners, and Frankie Bush and the Bush Connection; Aug. 31 through Sept. 5, it was Jack D'Johns, Brewerettes, Diamondhead, Jacky Ward and The Standing Ovation, Billy ThunderKloud (Aug. 31 through Sept. 2), and Everybody and His Brother (Sept. 3 through 5). Nightly Bandshell attractions were Don Cavitt's Sounds of 30's and 40's (except Sept. 5), and the semi-finals and finals of the fifth annual amateur talent contest. Talent contest winner was Louise Luedke, Withee, Wis., while Erik Rantapaa, St. Paul captured the contest's junior division.

Marching bands and drum and bugle corps paraded across the fairgrounds each weekday, and on Thursday, Sept. 1, 20 high school bands took part in Grandstand competition won by Rocori High School, Cold Spring.

On Machinery Hill, entertainment was provided by Willy Wonka and his Candymobile, along with 4-H dramatic and musical presentations and art-in-the park in Machinery Park; Hank Thunander's polka band; and the State Employees Band in the State Exhibits Building. In Baldwin Hall it was a complete variety show featuring Hank Meadows, and at the Creative Activities Building it was Jan Bily's symphonic ensemble.

At the Senior Citizens Building, the Minnesota Over-60 Band serenaded visitors as did the Day Center Singers and folk singer Robert Larson, while the Wilder High Stepping Dance Company presented their specialty.

The FFA Barnyard was once again an exciting entertainment area for young and old; the Minnesota Purebred Dog Breeders' exhibit building was packed with fairgoers; Earth Theatre presented a production of Robin Hood in Natural Resources Park; the Ted Johnson Trio greeted old and new friends on the Coliseum concourse, and professional arm wrestling matches were contested in Plaza Park.

At Heritage Square, featured entertainment included Everybody and His Brother (Aug. 25 through 30), Riverboat Ramblers (Aug. 31 through Sept. 5) and the Wolverines Classic Jazz Orchestra (Aug. 25 through Sept. 5) in addition to a pioneer family, blacksmith, Conestoga wagon-maker, international dancers and the expanded State Fair Museum.

Mexican Village offered hourly shows with the mariachi musicians and Aztec dancers. Down the street, a new attraction, the Tommy Hanneford Aerial Thrill Circus, played to capacity crowds at each of three daily performances.

In addition, in each of the fair's barns, competitive and commercial exhibit buildings, and within almost every department, special entertainment features contributed to the enjoyment of 1977 fairgoers.

## **GRANDSTAND AND COLISEUM**

Presented as part of the annual state fair were horse shows, rodeos, automobile races, demolition derbies and evening shows featuring big-name performers. The economics of staging these events dictated that special tickets of admission be sold to cover the cost of their production.

Horse show and rodeo tickets were priced at \$3.50, \$2.50, \$2 and \$1.50. English shows, including farmer's hitch classes, were Aug. 25 through Aug. 30; total attendance at paid performances was 20,995. There were three complete rodeos on Aug. 31 and Sept. 1; attendance was 13,448. Western shows were Sept. 2 through 5 and there were 22,757 people in attendance. Featured at all horse shows was the famous Budweiser Clydesdale hitch.

There were 10 afternoons of action on the race track—demolition derbies, Aug. 25 and 31; midget cars, Aug. 26; sprint cars, Aug. 27 and 28; sportsman stock cars, Aug. 29 and 30; and late-model stock cars, Sept. 3 through 5. A total of 53,007 persons watched the competition with tickets scaled at \$3, \$2 and \$1.

The fair's night show lineup survived artists' cancellations and rainy, threatening weather to record attendance of 102,006 at 18 of the scheduled 19 performances.

Willie Nelson's state fair shows, set for Aug. 30, were canceled when the country singer's management informed the fair through its agent that Nelson was temporarily retiring from concert appearances. Fortunately, the fair secured a strong replacement in Mac Davis, but unfortunately, a rainfall of some 5 inches washed out his second show on Aug. 30.

Due to personal problems, guest star Mary MacGregor was unable to appear on Aug. 27, but Bobby Vinton more than picked up the slack (also in the rain) at the night's two shows.

Grandstand reserved seat tickets were priced at \$5, \$4 and \$3, and general admission was \$2. Fireworks were produced by Zambelli Fireworks, Inc., Ray Komischke directed the state fair orchestra and Bob Potter handled the duties of master of ceremonies.

DATE	ARTIST(S)	ATTENDANCE	SHOWS
Thursday, Aug. 25	The King Family	1,403	1*
Friday, Aug. 26	Bill Cosby and The Keane Brothers	8,703	2
Saturday, Aug. 27	Bobby Vinton	11,602	2*
Sunday, Aug. 28	Captain & Tennille	16,404	2
Monday, Aug. 29	George Benson and The Crusaders	11,202	1
Tuesday, Aug. 30	Mac Davis with Don Rice III	3,884	1**
Wednesday, Aug. 31	Neil Sedaka	10,120	2
Thursday, Sept. 1	The Mills Brothers and Ed Mc Mahon	5,221	2*
Friday, Sept. 2	Kansas	12,779	1
Saturday, Sept. 3	Paul Williams and Blood, Sweat & Tears	11,133	2
Sunday, Sept. 4	Charlie Rich	9,555	2

\* Rain during performance

\*\* Second show rained out

## “OFF-SEASON” USAGE

The primary use of the fairgrounds during 1977 was the annual Minnesota State Fair, but “off-season” usage continued to play an important role in the agricultural society’s year-around operation.

The fair’s staff included special events personnel who were ready to assist organizers of a wide variety of functions in obtaining and using proper facilities for their events.

Net revenue generated through rentals at times other than the 12-day fair was \$177,780. The figure was based on income of \$357,648 and expenses of \$179,868 and compares to net revenue of \$136,213 in 1976.

In all, 521,273 persons made use of the fairgrounds in the more than 80 different ways on 1977’s non-fair events schedule.

Ten best-attended events were: Coliseum ice skating and hockey games (95,000 persons); University of Minnesota student parking, west lots (82,438); miniature golf and driving range, south Como lots (60,000); Osman Temple Shrine Circus, Coliseum (55,800); National Street Rod Association Street Rod and Street Machine/Van Nationals, Machinery Hill (53,762); Youth for Christ haunted house, Home Improvement Building (31,308); National Ski Patrol ski equipment swap, Merchandise Mart (20,000); Indianhead Council Boy Scout show, Coliseum (18,000); In-Town apple sale, Dog Exhibit Building (15,000); Minnesota Fall Charity horse show, Coliseum (8,000).

“Diverse” best describes the kinds of events held on the fairgrounds. Examples include some of the small events such as the Civil Air Patrol mountaineering class, held at the Grandstand and attended by 20 persons; St. Paul Police Department night photography training, which made use of most of the grounds and was attended by 25 persons; and the Nordic Trading skateboard team tryouts, which 23 enthusiasts attended on the fair’s Machinery Hill.

Although most buildings are not heated, the size of the fairgrounds and variety of its facilities makes it a desirable location for almost every kind of event. Complete rental information is available through the Minnesota State Fair special events department.

		Attendance
Jan. 1-Mar. 20	Minnesota State Fair Coliseum Ice Rental .....	45,000
Feb. 22	Clark Equipment Demonstration (Merchandise Mart) .....	400
March 23-27	Osman Temple Shrine Circus (Coliseum) .....	55,800
April 2-3	Twin Cities Ceramic Expo (Coliseum) .....	4,500
April 3	Filmhouse Advertisement Filming (Race Track) .....	15
April 7-8	St. Paul Schools Bus Training Class (Machinery Hill) .....	25
April 7-10	Calvary Bible Church Conference (4-H Building) .....	300
April 16	Mpls. & St. Paul German Shepherd Dog Show (Coliseum) .....	300
April 16	Nordic Trading Skateboard Team Tryouts (Machinery Hill) .....	23
April 16-17	National Guard Training Exercise (Machinery Hill) .....	100
April 23	Minnesota Half-Arabian Horse Sale (Judging Arena) .....	250
April 25	Minnesota F.F.A. Livestock Judging (Coliseum) .....	500
April 30	Suburban Corvettes of Minnesota Autocross (Race Track) .....	45
April 30-May 1	Minnesota State Quarter Horse Show (Coliseum) .....	2,600
April 30-May 1	United Methodist Youth Conference (4-H Building) .....	526
May 4-June 29	B.S.O.I.W. Softball (North Lot) .....	500
May 4-Aug. 3	Gopher Wheelmen Bicycle Races (Machinery Hill) .....	800
May 5	Faith Broadcasting Network Lecture (4-H Building) .....	1,800
May 5	D.N.R. Fur Sale (West Food Bldg. Auditorium) .....	10
May 6-8	Sahara Sands Spring Classic Horse Show (Coliseum) .....	1,000
May 7	St. Paul Park / Newport Lions Bluegrass Fest. (4-H Building) .....	2,000



May 7	St. Paul Area Builders Auction (Dairy-Animal Products Building)	200
May 11	Minnesota State Patrol Driver Testing (Carnival Lot)	25
May 13-22	Falcon Heights Community Leaf Dump (North Lot)	365
May 13-14	Brian Ruud Evangelistic Lecture (4-H Building)	1,500
May 14	Porsche Club Autocross (Race Track)	100
May 15	Minn. Committee for Constructive Government Meeting (Coliseum)	500
May 19	3M Safety Systems Motorcycle Testing (Machinery Hill)	35
May 20-21	Hamline Church Rummage Sale (Hamline Dining Hall)	250
May 20	Students Entertainment Organization Dance (Merchandise Mart)	6,000
May 21	Minnesota State Fire School (Coliseum)	420
May 21-22	Lady Lions Flea Market (Home Improvement Building)	500
May 21	S.A.E. Economy Run (Mexican Village Parking Lot)	85
May 21	B.M.C. Club Autocross (Race Track)	40
May 21-22	National Guard Training Exercise (Machinery Hill)	140
May 25-Aug. 20	City of Falcon Heights Tennis Lessons (Tennis Courts)	100
June 3	Ladies of God's Army Religious Conference (4-H Building)	55
June 4	Young Life Garage Sale (Merchandise Mart)	200
June 4	North Area Repeater Amateur Radio Swap (Judging Arena)	600
June 4-5	Indianhead Boy Scout Show (Coliseum)	18,000
June 4-11	K.T.C.A. Action Auction (Dairy-Animal Prod. Building)	5,000
June 10	Spring Specialties Dog Show (Coliseum)	1,250
June 11	U.S. Navy vs. U.S. Marines Softball (North Lot)	35
June 12	Land O' Lakes Dog Show (Coliseum)	3,000
June 13	Minnesota Orchestra Concert (Merchandise Mart)	2,000
June 13-15	4-H Animal Science Conference (4-H Building)	275
June 13-July 4	Liquidations Unlimited Girls Softball (North Lot)	100
June 20-23	4-H Junior Leadership Conference (4-H Building)	855
June 22	U.S.C.F. Bicycle Races (Race Track)	65
June 22-26	Minnesota All Arabian Horse Show (Coliseum)	2,000
June 23-26	House of Large Sizes Sale (Modern Living Building)	1,000
June 24	Minn. Street Rod Assoc. Show (Machinery Hill)	2,300
June 26	Suburban Corvettes of Minnesota Autocross (Race Track)	320
June 28	Civil Air Patrol Mountainering Class (Grandstand)	20
July 1-7	National Education Association Camping (Campgrounds)	1,200
July 8-10	Upper Mid-West Gem & Mineral Show (4-H Building)	4,500
July 14-17	North Star Morgan Horse Show (Coliseum)	750
July 16	Minnesota Opel Drivers Autocross (Race Track)	100
July 16	Twin Cities Old English Sheepdog Meeting (Machinery Park)	14
July 24-31	N.S.R.A. Street Rod & Street Machine / Van Nats. (Machinery Hill)	53,762
July 27	St. Paul Police Night Photography Training (Blk. 34-53)	25
AUG. 25-SEPT. 5 MINNESOTA STATE FAIR		1,299,017
Sept. 10	Porsche Club Autocross (Race Track)	60
Sept. 10-11	Midwest Antique Car Show & Swap (Coliseum)	5,000
Sept. 11-Oct. 2	Brian Ruud Crusade (Modern Living Building)	6,600
Sept. 15-Nov. 15	In-Town Apple Sale (Dog Exhibit Building)	15,000
Sept. 17-18	City of Falcon Heights Tennis Tournament (Tennis Courts)	50
Sept. 18	St. Croix Valley Corvettes Autocross (Race Track)	100
Sept. 19-21	4-H Horse & Market Livestock Show (Coliseum)	2,200
Sept. 21-25	Nordic Trading Ski Equipment Sale (E. Food Bldg. Aud.)	3,000
Sept. 24-25	Kruse Classic & Antique Car Auction (Coliseum)	6,000
Sept. 28	St. Paul Police Night Photography Training (Blocks 34-53)	25
Oct. 1-2	Western Saddle Clubs Horse Show / Clinic (Coliseum)	1,500
Oct. 3-9	Minnesota Fall Charity Horse Show (Coliseum)	8,000
Oct. 7	Minneapolis Camp Fire Girls Overnight (4-H Building)	250
Oct. 7-8	National Ski Patrol Ski Equipment Swap (Merchandise Mart)	20,000
Oct. 14	Minn. Pollution Control Agency Noise Test (Race Track)	12
Oct. 21-31	Youth For Christ Haunted House (Home Improvement Building)	31,308
Oct. 28-29	State of Minnesota Garage Sale (Machinery Hill)	4,000
Oct. 29-Nov. 6	Falcon Heights Community Leaf Dump (North Lot)	350
Nov. 1-Dec. 31	Minnesota State Fair Coliseum Ice Rental	50,000
Summer Season	Miniature Golf & Driving Range (West Como Lot)	60,000
Winter Season	Recreational Equipment Storage (Various Buildings)	1,200
Yearly	U. of M. Student Parking (West Lot)	82,438

# OPERATING STATEMENT

## INCOME

For fiscal year ending November 30	1976	1977
<b>Ticket Sales:</b>		
Outside Gates . . . . .	\$2,119,934.70	\$2,056,672.65
Day Grandstand . . . . .	122,670.50	113,828.00
Night Grandstand . . . . .	527,309.00	390,136.00
Horse Show & Rodeo . . . . .	83,577.00	98,762.00
Trackless Train . . . . .	19,552.40	15,818.50
Gross Ticket Sales . . . . .	2,873,043.60	2,675,217.15
Less: Minnesota Sales Tax . . . . .	92,862.97	103,108.56
Net Ticket Sales . . . . .	2,780,180.63	2,572,108.59
<b>Departmental:</b>		
Agriculture-Horticulture . . . . .	1,092.15	1,150.00
Amusement-Talent Contest . . . . .	2,450.00	3,580.00
Cattle . . . . .	4,814.00	4,990.00
Dairy . . . . .	1,037.46	656.35
Fine Arts . . . . .	1,542.00	.....
Forage . . . . .	24,331.05	23,791.70
F.F.A. . . . .	3,050.00	2,241.00
Gas & Electric* . . . . .	13,947.03	14,270.97
Gopher Cafeteria* . . . . .	3,377.97	2,329.38
Heritage Square . . . . .	34,518.00	36,023.00
Horse & Rodeo . . . . .	50,291.70	54,801.50
Poultry . . . . .	1,995.75	2,073.25
Public Safety . . . . .	786.00	914.00
Publicity . . . . .	357.50	.....
Race . . . . .	2,780.00	2,110.00
Sanitation . . . . .	224.50	119.40
Sheep . . . . .	743.00	865.00
Space Rental . . . . .	1,208,451.08	1,226,972.27
Swine . . . . .	1,657.00	665.00
Gross Departmental . . . . .	1,357,446.19	1,377,552.82
*Less: Minnesota Sales Tax . . . . .	455.44	441.59
Net Departmental . . . . .	1,356,990.75	1,377,111.23
Off-Season Rentals . . . . .	262,373.31	357,647.79
Sale of Materials . . . . .	183.25	658.30
Sale of Market Lambs & Barrows . . . . .	25,388.66	5,583.39
Sale of Bulk Milk . . . . .	11,131.17	10,522.94
Campgrounds . . . . .	12,204.00	12,564.00
U of Minnesota Budget . . . . .	21,269.36	23,968.97
Interest Income . . . . .	23,776.24	34,372.40
Miscellaneous Receipts . . . . .	13,494.68	11,157.43
<b>TOTAL OPERATING INCOME . . . . .</b>	<b>\$4,506,992.05</b>	<b>\$4,405,695.04</b>

## EXPENSE

Administration:	1976	1977
Annual Meeting .....	\$ 3,246.85	\$ 2,022.01
Administrative Salaries .....	163,761.60	231,157.02
Expense Accounts .....	10,313.89	11,496.96
Officers Salaries .....	46,523.22	35,973.16
Postage .....	22,462.56	26,970.19
Telephone/Telegrams .....	<u>20,858.62</u>	<u>25,830.65</u>
Total Administration .....	267,166.74	333,449.99
Departmental:		
Admissions .....	68,153.54	76,079.92
Agriculture-Horticulture		
Bee Culture .....	3,335.38	4,034.22
Christmas Trees .....	1,785.09	2,097.28
Farm Crops .....	7,933.71	6,930.60
Flowers .....	3,175.20	3,966.76
Fruit .....	3,741.45	4,124.04
Vegetables-Potatoes .....	5,801.70	5,196.68
Miscellaneous-Custodial .....	16,867.51	18,127.79
Amusements .....	676,493.64	622,032.60
Cattle .....	19,846.63	14,936.43
Creative Activities .....	19,678.30	19,422.68
Dairy .....	860.15	571.00
Education .....	23,289.76	23,303.50
Fair Youth Camp .....	19,044.37	17,982.72
Fine Arts .....	9,821.01	8,538.91
Forage .....	24,239.69	20,706.09
4-H Club .....	39,230.74	33,801.83
F.F.A. ....	11,990.73	12,081.55
Gas & Electric .....	125,204.80	132,741.02
Gopher Cafeteria .....	12,758.07	7,056.14
Heritage Square .....	22,386.39	26,678.31
Horse & Rodeo .....	55,362.15	70,121.22
Hospital .....	1,559.11	2,610.61
Legislative-Editorial .....	3,174.90	2,634.40
Meats .....	2,066.41	2,108.92
Natural Resources .....	731.55	1,240.50
Parking .....	34,374.06	36,542.81
Plants & Flowers .....	36,769.71	48,498.42
Poultry .....	6,233.12	7,341.89
Publicity .....	264,251.90	286,896.81
Public Safety .....	139,341.37	166,554.07
Race .....	24,593.91	33,125.93
Sanitation .....	204,359.56	138,280.37
Senior Citizens .....	.....	1,656.82
Sheep .....	2,714.18	3,381.97
Space Rental .....	126,802.95	125,809.67
Swine .....	5,305.21	5,973.19
Ticket Audit .....	2,508.57	2,635.45
Ticket .....	<u>89,539.71</u>	<u>100,827.47</u>
Total Departmental .....	2,115,326.23	2,096,650.59

# Maintenance & Operation:

## Labor General:

General Maintenance .....	149,915.13	188,659.03
Vacation, Welfare, Pension .....	7,298.52	9,546.20
Watchman Service .....	23,033.39	31,675.11
Fair Labor-Set-up / Tear-down .....	217,237.63	288,748.37
Vehicle & Personal Prop. Maint. ....	59,356.11	77,564.62
Electric Plant Maintenance .....	15,201.81	29,493.77
Fuel, Oil, Gas .....	22,650.03	15,071.50
Repairs to Structures .....	62,098.95	142,657.99
Supplies .....	3,430.09	3,987.15

## Land Maintenance:

Fence & Guard Rail .....	3,981.61	2,741.24
Gas Distribution System .....	230.56	543.25
Grading, Sod, Trees .....	18,655.28	49,176.76
Sewer System .....	9,721.72	22,205.99
Street & Sidewalk .....	1,847.72	53,836.31
Water Distribution System .....	2,713.24	12,266.59

## Depreciation: (Note 1)

Electric Plant .....	29,092.54	28,340.10
Fence & Guard Rail .....	3,635.08	3,851.41
Gas Distribution System .....	2,171.18	2,110.64
Personal Property .....	36,470.63	36,765.66
Sewer System .....	14,581.27	14,985.03
Street & Sidewalk .....	26,080.84	25,041.79
Structure .....	237,765.11	244,862.07
Water Distribution System .....	7,538.29	7,414.93

Storm Damage .....	.....	143.83
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Total Maintenance & Operation .....	<u>954,706.73</u>	<u>1,291,689.34</u>
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TOTAL OPERATING EXPENSE .....	<u>\$4,123,953.97</u>	<u>\$4,593,004.46</u>
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NET OPERATING GAIN (Loss) (Note 2) .....	\$ 383,038.08	\$ (187,309.42)
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NOTE 1: Consistent with Internal Revenue Service depreciation guidelines, depreciation taken on Electric Plant is 3.5%; Fence & Guard Rail, 5%; Gas Distribution System, 3%; Personal Property, 10%; Sewer System, 5%; Street & Sidewalk, 5%; Structures 2%; and Water Distribution, 2%.

NOTE 2: Adjustments to 1976 operations recorded in 1977 were as follows: additional payment of 1976 state sales tax, \$20,094.54; increase in 1976 outside gate income, \$2,139.00. Effect of these adjustments was to reduce 1976 net operating gain by \$17,955.54; this is recorded as a reduction of surplus available in 1977.

Premiums:	1976	1977
Agriculture-Horticulture		
Bee Culture .....	1,215.75	972.50
Christmas Trees .....	1,070.00	995.00
Farm Crops .....	12,131.00	11,629.00
Flowers .....	1,730.75	1,601.00
Fruits .....	1,784.50	1,686.50
Vegetables-Potatoes .....	3,569.00	3,382.00
Amusement-Talent Contest .....	3,300.00	3,500.00
Cattle .....	45,802.00	43,538.60
Creative Activities .....	4,214.00	3,974.00
Dairy .....	1,197.46	820.89
Education .....	17,209.00	16,552.50
Fine Arts .....	2,000.00	2,025.00
4-H Club .....	44,314.89	41,837.50
F.F.A. ....	17,959.00	13,584.00
Horse .....	51,289.20	53,575.00
Market Sales-F.F.A. ....	25,556.99	5,583.39
Milk Sales-Bulk .....	8,261.66	9,203.64
Music-Band Day .....	3,000.00	3,000.00
Poultry .....	7,379.75	7,589.50
Race .....	67,800.00	66,045.00
Sheep .....	9,737.00	10,453.00
Swine .....	16,789.00	7,673.00
Total Premiums .....	347,310.95	309,221.02
Printing & Office Supplies .....	40,844.66	37,824.45
Medical Insurance Contribution .....	14,033.24	23,103.72
Retirement Fund Contribution .....	25,176.41	29,891.69
Social Security Contribution .....	37,754.44	46,601.71
Unemployment Compensation .....	6,802.88	25,313.64
Water & Sewer .....	24,172.11	33,911.74
Off-Season Rentals .....	126,159.78	179,868.47
Bad Debt Expense .....	901.12	244.21
Miscellaneous Expenses .....	5,037.14	3,005.20
Property Taxes .....	7,645.78	7,781.18
Sundry Fair:		
Accident, Illness, Etc. ....	3,491.16	18,500.79
Administrative Costs .....	874.00	1,456.30
Bicentennial Expenses .....	4,847.13	.....
Bonds, Insurance .....	47,546.77	37,298.77
Child Care Center .....	1,135.47	1,119.30
Coliseum Custodial .....	3,333.19	3,650.19
Dues .....	1,847.00	1,990.00
Exhibit Expense .....	5,007.04	920.00
Fire Protection .....	24,519.68	27,333.65
Institutional Tickets .....	2,656.25	3,443.25
Laundry Services .....	623.02	1,125.32
Legal Services .....	25,565.94	9,118.66
Legislative Audit .....	.....	32,481.15
Legislative Study .....	6,505.00	85.00
Statistical Survey .....	.....	10,500.00
Signs .....	572.00	662.41
Territorial Pioneers .....	1,122.75	793.75
U of Minnesota Budget .....	21,269.36	23,968.97
Total Sundry Fair .....	150,915.76	174,447.51

# BALANCE SHEET

November 30, 1977

## RESOURCES

### Cash and Securities:

General Fund .....	\$ 47,205.62	
Contingent Fund .....	500.00	
Imprest Fund .....	200.00	
Bank Securities and Notes .....	<u>600,000.00</u>	\$ 647,905.62
Postage .....		811.58

Accounts Receivable .....	\$ 55,013.54	
Less: Allowance for Uncoll. Accts. ....	<u>(—) 1,145.33</u>	53,868.21

### Property, Plant & Equipment:

Electric Plant Inventory .....	\$ 897,510.23	
Fence & Guard Rails .....	76,202.70	
Gas Distribution System .....	68,243.89	
Land .....	797,899.11	
Personal Property Inventory .....	392,673.45	
Sewer System Inventory .....	291,718.94	
Sidewalk Inventory .....	102,016.49	
Streets, Curbs & Gutters .....	377,577.56	
Structures .....	\$12,355,747.01	

Less: Accumulated Depr. ....	<u>(—)2,313,214.11</u>	10,042,532.90
Water Distribution System .....	<u>371,304.07</u>	<u>13,417,679.34</u>
		<u>\$14,120,264.75</u>

## LIABILITIES & CAPITAL

Accounts Payable .....	\$ 54,686.90
Surplus Available (Note 2 Page 15) .....	647,898.51
Investment in Plant .....	13,417,679.34
	<u>\$14,120,264.75</u>

# APPLICATION OF FUNDS

## YEAR ENDED NOVEMBER 30

	1976	1977
Funds Provided By:		
Operations—		
Net Income (Loss) .....	\$ 383,038.08	\$ (187,309.42)
Depreciation .....	357,334.94	363,371.63
Total Operations .....	740,373.02	176,062.21
Decrease In Working Capital* .....	.....	130,154.42
Total Fund Provided .....	<u>\$ 740,373.02</u>	<u>\$ 306,216.63</u>
Funds Applied To:		
Additions to Plant—		
Electric Plant .....	\$ 7,594.18	\$ 116,133.20
Fences & Guard Rails .....	7,961.82	3,025.85
Gas Distribution System .....	153.00	.....
Land .....	535.40	825.00
Personal Property .....	39,420.92	61,782.48
Sewer System .....	22,656.35	7,003.45
Sidewalks .....	.....	3,800.00
Street, Curbs & Gutters .....	5,300.00	.....
Structures .....	361,817.29	105,674.25
Water Distribution System .....	1,370.23	7,972.40
Total Additions .....	446,809.19	306,216.63
Increase in Working Capital .....	293,563.83	.....
Total Funds Applied .....	<u>\$ 740,373.02</u>	<u>\$ 306,216.63</u>

### \*Sources of Net Decrease in Working Capital:

General Fund .....	\$ 67,810.75
Surplus Available (Note 2 Page 15) .....	17,955.54
Postage .....	95.75
Contingent Fund .....	(500.00)
Accounts Payable .....	(1,568.93)
Accounts Receivable .....	(13,947.53)
Bank Securities .....	(200,000.00)
	<u>\$ (130,154.42)</u>



## FINANCE REPORT

To the Governing Board, State Agricultural Society:

Gentlemen:

Herewith find my report as Finance Director of the State Agricultural Society for the fiscal year ending November 30, 1977.

Balance in the General Fund Dec. 1, 1976* . . . . .	\$ (20,605.13)	
Balance in Imprest Fund, Dec. 1, 1976 . . . . .	200.00	
Balance in the Contingent Fund Dec. 1, 1976 . . . . .	1,000.00	
Balance in Certificate of Deposit		
Notes, Dec. 1, 1976. . . . .	<u>800,000.00</u>	\$ 780,594.87

Total Cash Disbursements. . . . .	\$4,646,648.76
Total Cash Receipts . . . . .	<u>4,513,959.51</u>

Excess of Disbursements over Receipts . . . . . (—) 132,689.25

Cash Balance, November 30, 1977

General Fund, 1st National Bank, St. Paul . . . . .	\$ 47,205.62	
Contingent Fund, North Star State Bank, St. Paul . . . . .	500.00	
Imprest Fund. . . . .	200.00	
Bank Securities & Notes, 1st National Bank, St. Paul . . . . .	<u>600,000.00</u>	\$ 647,905.62

\*Deposit in transit.

Respectfully submitted,

Gerald J. Franke, Finance Director

St. Paul Minnesota

November 30, 1977

## ANNUAL MEETING—1977

The 118th annual meeting of the Minnesota State Agricultural Society opened with an all-day registration period Sunday, Jan. 23. A general session, chaired by President Tyrus Sincok, Owatonna, was held at 9:30 a.m., Monday, Jan. 24 for the purpose of appointing credentials and resolutions committees; these committees met to conduct their business at 10:15 a.m., Monday.

At 3 p.m., Monday, delegates from the second, eighth and ninth districts met in caucus for the purpose of certifying nominees for election to the society's board of managers on Tuesday, Jan. 25.

At 1:30 p.m. on Tuesday, members of the society met in general session. The meeting was called to order by President Sincok and reports of Secretary-General Manager Michael Heffron and Treasurer Gerald Franke were presented and accepted.

Remarks were given by Kim Beck, Willmar, Minnesota FFA president, and Rebecca Syltie, Porter, Minnesota 4-H president.

Credentials and resolutions committee reports were submitted by Henry Hammer, Anoka (credentials) and Sulo Ojakangas, Hibbing (resolutions). These reports were accepted by the membership.

Election of society president for a term of one year was conducted. Harveydale Maruska, Warren, was elected and took over the chair from Mr. Sincok.

The society proceeded to conduct additional required elections with results as follows:

Norris K. Carnes, St. Paul—Vice president, fourth district, two-year term.

Arthur Sprengeler, Plato—Manager, second district, three-year term.

Sulo Ojakangas, Hibbing—Manager, eighth district, three-year term.

Willis Lilliquist, Kennedy—Manager, ninth district, two-year term (to fill the unexpired portion of term to which Mr. Maruska was elected in 1976).

Tyrus Sincok, Owatonna—honorary (life) member of the society.

Norris Carnes; John Libby, Clearwater, Florida; and Alfred Stedman, St. Paul—state fair Hall of Fame.

Its business being completed, the 118th annual meeting of the Minnesota State Agricultural Society was declared adjourned.

## STAFF AND ORGANIZATION

During the past year, a new organizational structure was established for the administration of the Minnesota State Fair. The reorganization defined various fair functions and established their relationships to one another while fixing responsibility for completion of all projects.

Because the state fair encompassed such a wide range of activity, many different types of expertise were necessary to effectively manage its operations. Within the structure as shown above, department superintendents, group coor-

dinators and division directors retained the freedom to deal with situations within their own areas of knowledge and responsibility while remaining amenable to the direction of the secretary-general manager.

Public affairs, operations and finances were logical divisions of the type of activities required to stage the fair and manage the fairgrounds. Competitive exhibits, communications, amusements, plant management, space rental and special events, administrative, special services, records management, and budget management and receipts, were further groupings of traditionally related departments.

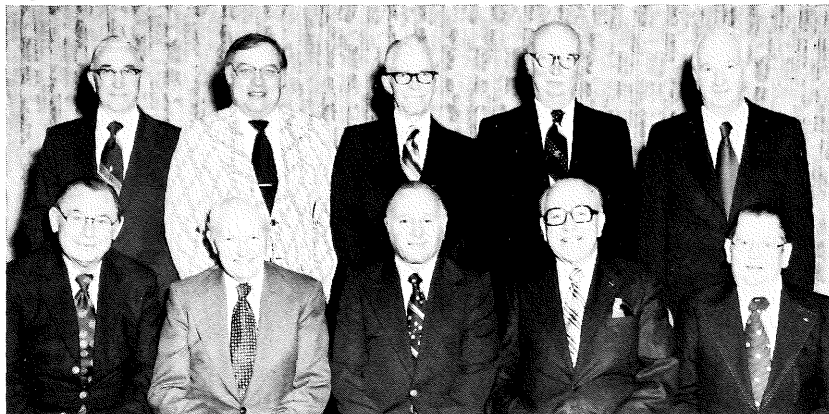
For the future, a number of changes will be made in the organization as adopted in 1977. These include: transfer of the administrative group to finance as part of the responsibility of James Roehl, who succeeded Gerald Franke as division director; addition of the natural resources department to the competitive exhibits group; transfer of child care to the special services group where it will be a part of the public safety department (transferred from plant management) along with medical aid and the fire marshal; addition of the campgrounds to the special services group; elimination of custodial services and office management as separate departments; and addition of security (watchman) services to the plant management group.

## BOARD OF MANAGERS

Establishment of basic policies for operation of the Minnesota State Fair and management of the fairgrounds is the responsibility of the agricultural society's board of managers. Elected by the organization's 375 authorized delegates, the board consists of a president, two vice presidents and seven managers.

To expedite evaluation of the various aspects of the business of conducting the state fair, the board has established nine committees, all of which include staff and other non-board members. They are: finance, governmental affairs, Hall of Fame, honorary (life) member advisory, operations, planning and utilization, public affairs, rules and premium list, and space rental.

The board meets at least every three months during the year and daily during the fair. In addition to policy and budgetary decisions, committee responsibilities, and the annual selection of a secretary-general manager, the board's members serve as advisors to department superintendents in their capacities as departmental supervisors.



**Seated** (left to right): Lawrence F. Haeg, Leonard F. Ramberg, Harveydale Maruska, Norris K. Carnes, Willis Lilliquist.  
**Standing:** Arthur Sprengeler, William D. Korff, J. G. "Gib" Tiffany, Logan O. Scow, Sulo Ojakangas.

## PRESIDENT

The 1977 state fair began early for the board of managers of the Minnesota State Agricultural Society. Even before the close of the 1976 fair on Labor Day, plans were being formulated for the 1977 edition.

The responsibility of the board of managers is to promote progress and improvement in the utilization of agricultural and other resources of the state, and to culminate the accomplishments of its member organizations and individuals in a competitive show known as the Minnesota State Fair. Coupled with this responsibility, is the obligation to establish policy, to provide and maintain a site, and to control and regulate the operation of this fair.

To administer this program, the board employs a secretary-general manager, whose obligation it is to organize a staff.

For decades, the board of managers has been able to place in this managerial position a person with ability to work well with his employees, with imagination to suggest and implement new ideas and innovations for improvement of future fairs, and with enough years of experience with the fair to be able to use sound judgement in dealing with the problems that inevitably arise.

This unique situation has helped earn for the Minnesota State Fair an enviable position of respect among expositions of its kind throughout the entire North American continent.

The year 1976 ended with the appointment of Michael D. Heffron as secretary-general manager to replace John E. Libby, who retired after serving diligently and faithfully for 15 years. Under John's leadership, the fair had grown and progressed in an orderly and yet exciting manner. His contributions to the society and to fairs throughout the country are a credit to his administrative ability.

In January of 1977, Michael Heffron was retained as secretary-general manager for a full one-year term. Mike is no newcomer to the society, as he has been a full-time employee for 22 years.

With changes in administration came new ideas, innovations and new opportunities to provide the public with an even better fair. Reorganization of the office staff, with designation of new areas of responsibilities for some employees, was one of Mike's first accomplishments. This contributed to greater utilization of the talents and abilities of the staff members involved, most of whom were thoroughly familiar with fair operations through years of employment.

My personal motto, in working 27 years with county and state fair operations, has been, "people want to be where people are, see what people are watching, and do what people are doing." This year, following the fair, I might have added, "in spite of the rainy weather they sometimes encounter."

Details of the year's operations are found on other pages, but in the minds of members of the board of managers, I am sure there is no question that the 1977 fair was successful in all of its aspects and despite the most adverse weather conditions we have experienced for years.

To the general manager, his division directors, permanent staff and superintendents, and to a host of other dedicated employees who accepted the

challenge of new responsibilities, even to retrieving cars from 3 feet of water after the 5 inch rain, the board extends its sincere compliments and gratitude.

If we as a board, as well as future boards, are allowed to continue to provide input into policy and administrative decisions, and if our goal continues to be what it has been through the years—to provide an educational and entertaining display and exposition of people and products of this great state—I have no doubt that in the years ahead the Minnesota State Fair will improve. If this happens, I am sure the fair-going public will have an even more valid reason to “BE WHERE THE PEOPLE ARE, SEE WHAT PEOPLE ARE WATCHING, AND DO WHAT PEOPLE ARE DOING” in the years to come.

Harveydale Maruska

President

Warren, Minnesota

# LAND INVENTORY—STATE FAIR GROUNDS

November 30, 1977

FAIR GROUNDS—Inside of fences:

## ITEMS:

1. SE  $\frac{1}{4}$  Section 21, Twp. 29N R. 23W — 160 Acres, less approximately 1.69 acres (more or less) abutting the west side of Highway 51 (Snelling Ave.) between Commonwealth Ave. and Como Ave. which was acquired by the State Highway Department in 1964 for the improvement of said Highway 51.
2. S  $\frac{1}{2}$  - E  $\frac{1}{2}$  - SW  $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W — (40 Acres less approximately 33,558 sq. ft. abutting the west side of Highway 51 from Randall Ave. to Hoyt Ave. acquired by the State Highway Department in 1948 for widening of Highway 51.
3. E  $\frac{1}{2}$  - E  $\frac{1}{2}$  - SW  $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W — (40 Acres).
4. E  $\frac{1}{2}$  - W  $\frac{1}{2}$  - E  $\frac{1}{2}$  - S  $\frac{1}{2}$  - SW  $\frac{1}{4}$  Section 21, Twp. 29N, R. 23W — (10 Acres).
5. Also commencing at a point on the North line of Section 28, Twp. 29N, R. 23W, where said line is intersected by the center line of Como Avenue, being 195 feet west from the northwest corner of the NW  $\frac{1}{4}$  of said section 28, thence along the center line of Como Avenue in a westerly direction to a point where southerly extension of west line of the east one-half of the west one-half of the east one-half of the south one-half of the southwest quarter of Section 21, Twp. 29N, Range 29W, intersects the center line of Como Avenue, thence northerly on the aforesaid extended line to the north line of Section 28, thence due east along the North line of Section 28, to the point of beginning, containing two and one-half acres, more or less—2  $\frac{1}{2}$  Acres.  
Total inside fences—252  $\frac{1}{2}$  Acres.  
Of the above property, Items 1 and 3 (200 Acres) were the original gift from the County of Ramsey in 1885.  
Item 2 was acquired by purchase in 1907.  
Items 4 and 5 were acquired by exchange of real estate with the University of Minnesota in 1936.
6. Parcel "A." The easterly 415 feet of the SE  $\frac{1}{4}$  of the NE  $\frac{1}{4}$  of Section 21, Twp. 29N, R. 23W, of the fourth principal Meridian, Ramsey County, Minnesota, except that portion taken by the State of Minnesota for highway purposes and except that part lying southerly of a line parallel and distant 33.0 feet North of the South Line of the NE  $\frac{1}{4}$  of Section 21, Twp. 29N, R. 23W.  
This plot was acquired by purchase from the University in 1959 and contains approximately 4.82 Acres.
7. The East 300 feet of the West one-half (W  $\frac{1}{2}$ ) of the Northeast quarter (NE  $\frac{1}{4}$ ) of the Northeast quarter (NE  $\frac{1}{4}$ ) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), excepting the North 500 feet of the East 250 feet thereof, subject to the right of way of Larpenteur Avenue and — all of the Southeast quarter (SE  $\frac{1}{4}$ ) of the Northeast quarter (NE  $\frac{1}{4}$ ) of Section twenty-one (21), Township twenty-nine (29), Range twenty-three (23), except the East 415 feet thereof (approximately 7.8 acres).

## FAIR GROUNDS—Outside of fences:

### ITEMS

1. Property South of Como Ave. consisting of:  
E½ of Lots 2 and 9, and Lots 3 and 8, Block 1.  
E½ of Lots 2 and 9, and Lots 3 and 8, Block 2.  
Lots 1, 2, 3, 4, and 9 to 23 both inclusive, Block 3 (St. Anthony Park, St. Paul)  
Lots 1 to 11, both inclusive, Mitchell's addition to St. Paul. Lots 1 to 28, both inclusive, Block 4, St. Anthony Park, St. Paul. These lots and parts of lots, were the original terminal property. The Great Northern and Northern Pacific Railway own jointly the West ½ of Lots 2 and 9, Block 1, St. Anthony Park, St. Paul. These lots were acquired at various dates from 1885 through 1918 by purchase and by condemnation from about ten different owners. The plot contains approximately 10.88 Acres.
2. Property South of Como Ave. consisting of: Lots 1 to 13, and 16 to 30 inclusive, Block 2, Long's addition to St. Paul. Lots 4 to 7, Block 1 and Lots 4 to 7, Block 2, St. Anthony Park. Lots 1 to 30, inclusive, Block 2, Wynne's Addition to St. Paul, together with any portion of any vacated street or alley lying adjacent thereto. Bounded on the north by Como Avenue, east by Winston, south by Wynne, west by State Fair Grounds property. This is the parcel of ground known as "The Street Railway Dump." It was acquired by purchase from Transit Supply Company in 1954, and contains approximately 10.8 Acres.
3. Property South of Como Ave. consisting of:  
That part of the South ½ of the NW ¼ of the NW ¼ of Section 28, Twp. 29N, R. 23W, east of the extended center line of Packard St. and West of the joint right of way of the Great Northern and Northern Pacific Railways State Fair Spur. South of Wynne St. and North of the Main Line of the Great Northern Railway. This property was tax forfeited and was acquired from the City of St. Paul through the forfeited tax land department in 1955. Contains 10.96 Acres.
4. Property South of Como Ave. consisting of:  
That part of the South Half of the North Half of the Northeast Quarter (S½ N½ NE¼) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows:  
Beginning at a point in the south line of said subdivision, distant two hundred eighty-one (281) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis and Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of two hundred eighty-one (281) feet to said southwest corner of sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of four hundred sixty-two (462) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of five hundred forty-eight and seven-tenths (548.7) feet. Contains approximately .62 Acre.

By Sale, approved by the Board on January 27, 1971 and by the Minnesota Executive Council on June 23, 1961, the following parcel of land (approximately 14,000 sq. ft.) "Outside the Fair Grounds, Proper" was transferred to Burlington Northern, Inc. Sale Price \$100.00.



That part of the South Half of the North Half of the Northeast Quarter ( $S\frac{1}{2}$   $N\frac{1}{2}$   $NE\frac{1}{4}$ ) of Section Twenty-eight (28), Township Twenty-nine (29) North, Range Twenty-three (23) West, Fourth Principal Meridian, according to the United States government survey, more particularly described as follows: Beginning at a point in the south line of said subdivision, distant one hundred fifty-five (155) feet westerly, measured along said south line, from the southwest corner of that certain sixty (60) foot wide strip of land conveyed to the St. Paul, Minneapolis & Manitoba Railway Company, by deed dated October 7, 1885, filed for record in the office of the Register of Deeds of Ramsey County, Minnesota, on October 21, 1885, in Book 132 of Deeds, page 474; thence easterly along said south line a distance of one hundred fifty-five (155) feet to said southwest corner of said sixty (60) foot wide strip of land, thence northerly along the west line of said sixty (60) foot wide strip of land a distance of two hundred fifty-five (255) feet to a point; thence to the point of beginning along a line curving southwesterly and having a radius of four hundred fifty-three (453) feet. Contains approximately .29 Acres.

5. Property East of Snelling Ave:

Lots 13 and 14 in Block 3, Lake Park Addition, St. Paul. This parcel of land, two city lots on the corner of Snelling Ave. and Canfield St., is a part of the so called "Saunders Property." Originally the whole block was owned by the Society, acquired in 1906 or 1907 because the tenant at that time was said to have run a "blind pig" during the period of the Fair. In 1917 all of the block except these two lots was sold to the Jewish Home Society and a Home for the Aged built. In 1923 by agreement with the Fire Department of the City of St. Paul, the Fair built a Fire Station on this property. Under the agreement the City maintains the station, with extra equipment assigned during Fair Week, and regular equipment the entire year. The Fair furnished the building and the site. Approximately .166 Acres.

Originally, the State Fair Grounds was in Rose Township of Ramsey County, Minnesota, within the corporate limits of neither St. Paul nor Minneapolis. In 1954, when Falcon Heights voted to become a village, that part of the grounds which lies north of Como Avenue was included in the Village of Falcon Heights. All that part of the grounds lying South of Como Ave., the  $2\frac{1}{2}$  acres within the fence (Item 5 inside fence); and the two lots numbered thirteen and fourteen in Block 3, Lake Park addition, (Item 5 outside fence) are within the corporate limits of the City of St. Paul.

## 1977 STRUCTURES

No.		Value 11/30/76	Deducted or Added for Improvement	11/30/77 Present Val. Approved	Depre. Value
111	Fair Youth Camp .	58,330.19	1,210.62	59,540.81	47,868.59
121	Warehouse .....	24,169.34		24,169.34	18,160.63
122	Unloading Pit ....	3,536.24		3,536.24	3,394.80
151	Toilet .....	12,408.14		12,408.14	11,911.82
171	Sec. G.M.				
	Garage .....	536.32		536.32	514.86
172	Camp Grounds				
	Shower .....	16,360.89		16,360.89	12,556.93
173	Sec. G.M.				
	Residence .....	27,920.35	476.98	28,397.33	22,181.89
174	Camp Grounds				
	Kitchen .....	223.00		223.00	214.08
175	Camp Grounds				
	Toilet .....	367.72		367.72	353.02
176	Camp Grounds				
	Office .....	1,493.05		1,493.05	1,433.33
181	Camp Grounds				
	Turnstile .....	136.00		136.00	130.56
183	State Exhibit				
	Bldg. ....	87,113.40	39.44	87,152.84	83,668.30
211	Supt. Residence ...	21,086.72	229.89	21,316.61	16,737.44
241	Toilet .....	6,952.30		6,952.30	6,674.20
242	Machine Dept.				
	Office .....	478.00		478.00	458.88
251	Chinese Arch .....	1,996.32		1,996.32	1,916.46
261	Machinery Hall ...	74,434.95	2,248.05	76,683.00	73,705.60
262	4-H Building .....	563,633.30	5,614.47	569,247.77	438,025.87
271	Ticket Audit .....	24,788.34		24,788.34	20,692.88
272	Blacksmith Shop ..	1,258.76		1,258.76	1,208.40
273	Heritage Square ...	151,292.57	4,804.87	156,097.44	134,031.25
273A	Railroad Depot ...	11,006.88		11,006.88	10,603.85
273B	Railroad Caboose ...	800.00		800.00	768.00
273C	RR Switch Tower .	3,648.27		3,648.27	3,502.33
273D	Log Cabin .....	1,225.11		1,225.11	1,178.96
279	Race Office .....	1,907.08		1,907.08	1,830.80
281	Race Track .....	229,823.48		229,823.48	220,630.54
282	Grandstand Stage .	118,233.57	515.60	118,749.17	93,962.09
283	Underpass to Race				
	Track .....	11,960.00		11,960.00	11,481.60
284	East Bleachers ...	170,351.05		170,351.05	131,180.91
284A	Antique Car Show				
	Building .....		5,000.00	5,000.00	5,000.00
285	Ticket Booth .....	3,793.89		3,793.89	3,642.15
286	Grandstand .....	1,188,923.66	1,232.28	1,190,155.94	922,680.57
287	West Bleachers....	73,489.12		73,489.12	55,607.74
288	Check Room .....	2,497.01		2,497.01	2,397.13
289	Sanitation Bldg. ...	13,791.54		13,791.54	10,376.22
289A	Dog Exhibit Bldg. .	19,875.59		19,875.59	15,586.49
289B	Infield Scoreboard	15,750.60		15,750.60	15,120.58
301	Toilet .....	15,648.64		15,648.64	11,803.69
311	Home Imprv.				
	Building .....	117,946.43		117,946.43	109,187.88
312	D.F.L. Building ...	2,007.13		2,007.13	1,541.37

321	Education Bldg. . .	237,745.91	206.29	237,952.20	199,438.80
322	Creative Act.				
	Annex . . . . .	129,037.64	713.87	129,751.51	105,473.45
323	Creative Activities .	323,422.76	6,704.13	330,126.89	294,048.33
324	E. Commonwealth				
	Gate . . . . .	99,408.67		99,408.67	88,474.71
331	Service Bldg. . . . .	336,020.10	3,110.48	339,130.58	265,165.32
332	Admin. Bldg. . . . .	161,915.56	16,185.66	178,101.22	145,386.56
341	Gopher Statue . . . .	5,530.74		5,530.74	5,309.52
342	Merchandise Mart .	140,239.93	5,508.30	145,748.23	135,092.03
343	Post Office . . . . .	1,788.56		1,788.56	1,717.02
344	Band Shell . . . . .	168,495.89		168,495.89	149,161.13
351	Food Show Bldg. . .	398,708.42		398,708.42	310,075.09
361	Modern Living				
	Building . . . . .	100,227.16		100,227.16	75,170.86
362	Child Care Ctr. . . .	23,499.54		23,499.54	17,936.42
365	Toilet . . . . .	15,577.08		15,577.08	11,682.81
366	Sign Shop . . . . .	510.00		510.00	489.60
371	Toilet . . . . .	12,800.01		12,800.01	12,288.01
372	Ramp to				
	Grandstand . . . .	84,022.64	1,506.00	85,528.64	64,501.38
401	Toilet . . . . .	11,951.77		11,951.77	8,957.01
402	Police Station. . . .	19,940.89		19,940.89	16,660.18
411	Horse Barn . . . . .	701,941.94		701,941.94	534,137.00
412	Outside Horse				
	Stalls . . . . .	21,841.17		21,841.17	20,967.53
421	Arcade Building . .	114,878.69		114,878.69	86,995.47
422	Commissary Bldg. .	181,444.60		181,444.60	137,890.18
423	Sheep-Poultry				
	Building . . . . .	254,466.83	348.12	254,814.95	192,163.74
431	Natural Resources				
	Building . . . . .	112,411.55	938.40	113,349.95	86,557.65
432	Natural Resources				
	Pool . . . . .	76,847.74		76,847.74	73,773.82
433	Ticket Booth . . . .	11,990.71		11,990.71	11,511.09
441	Sr. Citizens Bldg. .	37,695.09		37,695.09	29,290.53
444	Toilet . . . . .	24,734.84		24,734.84	18,552.82
445	Information Bldg. .	1,254.47		1,254.47	1,204.29
446	Territorial Cabin . .	11,307.51	198.68	11,506.19	8,679.33
447	W.C.C.O. Bldg. . .	4,798.20	626.40	5,424.60	5,235.64
451	Agric-Hort. Bldg. .	602,821.24	29.58	602,850.82	453,711.23
461	Greenhouse				
	Residence . . . . .	42,047.17		42,047.17	40,365.29
462	Greenhouse . . . . .	59,404.21	10,176.75	69,580.96	64,493.47
463	Como-Snelling				
	Gate . . . . .	11,295.18		11,295.18	9,100.28
464	Toilet . . . . .	18,338.95		18,338.95	13,963.64
466	Officers' Cottage. .	43,315.18	388.60	43,703.78	36,417.46
471	Mexican Village . .	127,825.45	508.00	128,333.45	118,755.62
474	Degree of Honor				
	Building . . . . .	1,417.26		1,417.26	1,360.56
476	Parking Dept.				
	Office . . . . .	2,503.57		2,503.57	2,403.43
481	Dairy-Animal				
	Prod. Bldg. . . . .	199,762.77		199,762.77	165,255.74
491	Loop Pedestrian				
	Gate . . . . .	8,972.97		8,972.97	8,614.05

492	Gate Booth .....	4,170.87		4,170.87	4,058.84
501	Coliseum .....	2,312,075.17	28,212.20	2,340,287.37	1,981,968.62
502	Coliseum Gate ....	1,976.72		1,976.72	1,898.09
511	Livestock Pavilion..	882,479.18	2,856.92	885,336.10	671,647.81
512	Livestock Arch ...	154,174.08		154,174.08	116,162.65
513	Cattle Barn .....	157,550.51		157,550.51	151,248.49
521	Swine Barn .....	480,983.86	2,994.88	483,978.74	365,915.67
522	Swine Barn Annex ..	58,546.11	2,134.66	60,680.77	49,518.87
531	West Common-wealth Gate ....	785.00		785.00	753.60
532	Canfield Gate ....	1,910.00		1,910.00	1,833.60
533	Judging Arena ....	61,775.54		61,775.54	47,783.77
534	Toilet .....	17,398.03		17,398.03	16,702.11
535	Forage Bldg. ....	31,514.23		31,514.23	26,944.65
541	Como Bridge #1 ...	12,975.95		12,975.95	10,242.71
542	Golf Range Pro Shop .....	427.43		427.43	410.33
551	Como Bridge #2 ...	14,759.54		14,759.54	11,893.05
552	Como Entrance ...	1,026.15	954.13	1,980.28	1,939.24
601	Fire Station .....	12,059.00		12,059.00	11,576.64
602	Trans. Office .....	909.00		909.00	872.64
603	Freight Terminal Solar Pavilion (Arct. Plans) .....	10,253.00		10,253.00	9,842.88
		<u>6,967.88</u>		<u>6,967.88</u>	<u>6,967.88</u>
		12,250,072.76	105,674.25	12,355,747.01	10,042,532.90

#### SUMMARY OF DEPRECIATED INVENTORIES

Land .....	797,899.11
Structures .....	10,042,532.90
Utilities .....	2,184,573.88
Personal Property ..	392,673.45
Postage .....	811.58

#### TOTAL LAND VALUE APPROVED NOVEMBER 30, 1977

	Value Dec. 1, 1976	Added for Improvement	Dec. in Value or Depr.	Nov. 30, 1977 P.V. Approved
Utilities:				
Elect. Plant ....	809,717.13	116,133.20	28,340.10	897,510.23
Fence & Guard Rails .....	77,028.26	3,025.85	3,851.41	76,202.70
Gas Dist. Sys....	70,354.53		2,110.64	68,243.89
Sewer System ...	299,700.52	7,003.45	14,985.03	291,718.94
Sidewalks .....	103,385.78	3,800.00	5,169.29	102,016.49
Streets, Curbs & Gutters .....	397,450.06		19,872.50	377,577.56
Water Dist. Sys.	370,746.60	7,972.40	7,414.93	371,304.07
Inventories:				
Personal Prop. .	367,656.63	61,782.48	36,765.66	392,673.45
Postage .....	<u>715.83</u>	<u>95.75</u>		<u>811.58</u>
	2,496,755.34	199,813.13	118,509.56	2,578,058.91

**TABLE 1—SUMMARY OF OUTSIDE GATE ADMISSIONS—1977**

	Wed. Aug. 24	Thurs. Aug. 25	Fri. Aug. 26	Sat. Aug. 27	Sun. Aug. 28	Mon. Aug. 29	Tues. Aug. 30	Wed. Aug. 31
<b>Paid Admissions</b>								
Adults, 50¢ tickets .....	8,031							
Adults, \$2.00 tickets .....		18,359	47,085	83,928	88,363	46,585	38,914	41,774
Adults, \$1.25 discount tickets .....		14,441	17,954	9,110	12,984	12,053	12,053	12,053
Children, 50¢ tickets .....		10,703	3,398	30,442	32,975	14,066	11,184	10,927
Total Paid .....	8,031	43,503	68,437	123,480	134,322	72,704	62,151	64,754
<b>Non Paid</b>								
Adults .....	9,468	10,087						
Children .....	304	3,660	33,145	12,772	6,785	3,993	2,961	4,396
Total Non-Paid .....	9,772	13,747	33,145	12,772	6,785	3,993	2,961	4,396
<b>Grand Totals</b>								
Paid and Non-Paid .....	17,803	57,250	101,582	136,252	141,107	76,697	65,112	69,150
<b>Autos</b>								
Autos, \$2.00 tickets .....		5,905	7,705	12,605	11,940	8,038	9,708	8,057
Autos, \$1.25 discount tickets .....		2,909	3,678	1,867	2,659	2,469	2,469	2,469
Autos, Free .....		1,705	3,728	4,911	4,451	3,863	3,268	3,367
Total Autos .....		10,519	15,111	19,383	19,050	14,370	15,445	13,893

	Thurs. Sept. 1	Fri. Sept. 2	Sat. Sept. 3	Sun. Sept. 4	Mon. Sept. 5	Total Paid	Total Non-Paid	Total Paid and Non-Paid
<b>Paid Admissions</b>								
Adults, 50¢ tickets .....						8,031		
Adults, \$2.00 tickets .....	39,219	59,713	104,580	98,058	56,708	723,286		
Adults, \$1.25 discount tickets .....	12,125	11,591	24,251	23,199	27,056	188,870		
Children, 50¢ tickets .....	12,330	5,327	41,798	32,005	19,156	224,311		
Total Paid .....	63,674	76,631	170,629	153,262	102,920	1,144,498		
<b>Non-Paid</b>								
Adults .....	15,297						34,852	
Children .....	5,306	22,737	8,164	8,791	6,653		119,667	
Total Non-Paid .....	20,603	22,737	8,164	8,791	6,653		154,519	
<b>Grand Totals</b>								
Paid and Non-Paid .....	84,277	99,368	178,793	162,053	109,573			1,299,017
<b>Autos</b>								
Autos, \$2.00 tickets .....	10,991	9,989	10,857	9,430	6,863	112,088		
Autos, \$1.25 discount tickets .....	2,484	2,374	4,967	4,751	5,542	38,638		
Autos, Free .....	4,374	4,546	5,933	5,267	3,162		48,575	
Total Autos .....	17,849	16,909	21,757	19,448	15,567			199,301

**TABLE II—SUMMARY OF ADMISSIONS TO GRANDSTAND  
1977**

	Thursday August 25		Friday August 26			Saturday August 27		
	Day	Night	Day	Early Night	Late Night	Day	Early Night	Late Night
<b>PAID ADMISSIONS</b>								
Reserved .....	1,337	1,130	442	4,091	3,389	2,629	5,934	4,637
Unreserved .....	451	38	587	308	174	1,692	225	61
Children .....	419		1,286			934		
Total Paid .....	<u>2,207</u>	<u>1,168</u>	<u>2,315</u>	<u>4,399</u>	<u>3,563</u>	<u>5,255</u>	<u>6,159</u>	<u>4,698</u>
Total Day and Night .....	3,375			10,277			16,112	
<b>Non-Paid Admissions</b>								
Tax Free .....	19	11	34		8	40		
Plaza Box .....	24	55	25	111	196	33	81	66
Statistical .....	305	169	448	257	169	410	311	287
Total Non-Paid .....	<u>348</u>	<u>235</u>	<u>507</u>	<u>368</u>	<u>373</u>	<u>483</u>	<u>392</u>	<u>353</u>
Total Day and Night .....	583			1,248			1,228	
Grand Total Paid and Non-Paid ...	2,555	1,403	2,822	4,767	3,936	5,738	6,551	5,051
Grand Total Day and Night .....	3,958			11,525			17,340	



	Sunday August 28			Monday August 29		Tuesday August 30			
	Day	Early Night	Late Night	Day	Night	Day	Early Night	Late Night	
PAID ADMISSIONS									
Reserved .....	2,410	9,973	5,089	830	9,565	749	3,416		R
Unreserved .....	1,901	447	76	580	701	478	107		A
Children .....	1,051			305		237			I
Total Paid .....	<u>5,362</u>	<u>10,420</u>	<u>5,165</u>	<u>1,715</u>	<u>10,266</u>	<u>1,464</u>	<u>3,523</u>		N
Total Day and Night .....		20,947			11,981		4,987		E
Non-Paid Admissions									D
Tax Free .....	46			15	254	16	49		O
Plaza Box .....	19	137	87	14	106	18	98		U
Statistical .....	337	319	276	257	576	241	214		T
Total Non-Paid .....	<u>402</u>	<u>456</u>	<u>363</u>	<u>286</u>	<u>936</u>	<u>275</u>	<u>361</u>		
Total Day and Night .....		1,221			1,222		636		
Grand Total Paid and Non-Paid ...	5,764	10,876	5,528	2,001	11,202	1,739	3,884		
Grand Total Day and Night .....		22,168			13,203		5,623		

		Wednesday August 31		Thursday September 1		Friday Sept. 2	Saturday September 3	
	Day	Early Night	Late Night	Early Night	Late Night	Night	Day	Early Night
<b>PAID ADMISSIONS</b>								
Reserved .....	1,421	4,231	4,636	3,124	1,494	10,686	4,165	4,708
Unreserved .....	684	120	72	5		1,358	2,322	260
Children .....	485						1,247	
Total Paid .....	<u>2,590</u>	<u>4,351</u>	<u>4,708</u>	<u>3,129</u>	<u>1,494</u>	<u>12,044</u>	<u>7,734</u>	<u>4,968</u>
Total Day and Night .....		11,649			4,623	12,044		17,821
<b>Non-Paid Admissions</b>								
Tax Free .....	70	248		261	8		156	118
Plaza Box .....	27	104	114	102	46	138	58	122
Statistical .....	335	302	293	114	67	597	389	283
Total Non-Paid .....	<u>432</u>	<u>654</u>	<u>407</u>	<u>477</u>	<u>121</u>	<u>735</u>	<u>603</u>	<u>523</u>
Total Day and Night .....		1,493			598	735		1,649
Grand Total Paid and Non-Paid ...	3,022	5,005	5,115	3,606	1,615	12,779	8,337	5,491
Grand Total Day and Night .....		13,142			5,221	12,779		19,470

	Saturday September 3		Sunday September 4		Monday September 5		Totals
	Late Night	Day	Early Night	Late Night	Day	Day	Night
<b>PAID ADMISSIONS</b>							
Reserved .....	5,034	5,300	5,302	3,232	6,218	25,501	89,671
Unreserved .....	85	2,588	243	80	3,502	14,785	4,360
Children .....		1,227			846	8,037	
Total Paid .....	<u>5,119</u>	<u>9,115</u>	<u>5,545</u>	<u>3,312</u>	<u>10,566</u>	<u>48,323</u>	<u>94,031</u>
Total Day and Night .....			17,972		10,566	142,354	
<b>Non-Paid Admissions</b>							
Tax Free .....	160	122	9	2	185	703	1,128
Plaza Box .....	131	70	98	89	54	342	1,881
Statistical .....	232	373	203	297	544	3,639	4,966
Total Non-Paid .....	<u>523</u>	<u>565</u>	<u>310</u>	<u>388</u>	<u>783</u>	<u>4,684</u>	<u>7,975</u>
Total Day and Night .....			1,263		783	12,659	
Grand Total Paid and Non-Paid .....	5,642	9,680	5,855	3,700	11,349	53,007	102,006
Grand Total Day and Night .....			19,235		11,349	155,013	

**TABLE III—SUMMARY OF ADMISSIONS TO COLISEUM—1977**

	Thurs Aug. 25	Friday August 26		Saturday August 27		Sunday August 28	
	Night	Day	Night	Day	Night	Day	Night
<b>PAID ADMISSIONS</b>							
Ringside Box Seats .....	173	149	213	228	227	217	227
Upper Box Seats .....	188	148	247	374	432	293	433
Reserved .....	307	167	344	575	1,260	462	955
Unreserved .....	484	582	804	1,217	1,743	884	1,536
Total Paid .....	<u>1,152</u>	<u>1,046</u>	<u>1,608</u>	<u>2,394</u>	<u>3,662</u>	<u>1,856</u>	<u>3,151</u>
Total Day and Night .....	1,152		2,654		6,056		5,007
<b>Non-Paid Admissions</b>							
Tax Free .....	11	4	29	9	46	28	36
Exhibitor (Complimentary) .....	22	18	144	151	380	191	267
Total Non-Paid .....	<u>33</u>	<u>22</u>	<u>173</u>	<u>160</u>	<u>426</u>	<u>219</u>	<u>303</u>
Total Day and Night .....	33		195		586		522
Grand Total Paid and Non-Paid .....	1,185	1,068	1,781	2,554	4,088	2,075	3,454
Grand Total Day and Night .....	1,185		2,849		6,642		5,529

	Mon. Aug. 29	Tues. Aug. 30	Wed. Aug. 31	Thursday September 1		Friday September 2	
	Night	Night	Night	Day	Night	Day	Night
PAID ADMISSIONS							
Ringside Box Seats .....	223	229	229	229	228	146	227
Upper Box Seats .....	328	433	433	400	434	261	409
Reserved .....	571	893	2,026	1,778	2,578	292	618
Unreserved .....	797	845	1,750	1,262	1,851	698	929
Total Paid .....	<u>1,919</u>	<u>2,400</u>	<u>4,438</u>	<u>3,669</u>	<u>5,091</u>	<u>1,397</u>	<u>2,183</u>
Total Day and Night .....	1,919	2,400	4,438	8,760		3,580	
Non-Paid Admissions							
Tax Free .....	30	32	19	17	63	24	34
Exhibitor (Complimentary) .....	178	231	80	21	50	482	524
Total Non-Paid .....	<u>208</u>	<u>263</u>	<u>99</u>	<u>38</u>	<u>113</u>	<u>506</u>	<u>558</u>
Total Day and Night .....	208	263	99	151		1,064	
Grand Total Paid and Non-Paid .....	2,127	2,663	4,537	3,707	5,204	1,903	2,741
Grand Total Day and Night .....	2,127	2,663	4,537	8,911		4,644	

	Sat. Sept. 3	Sunday September 4		Mon. Sept. 5	Totals		Totals Day and Night
	Night	Day	Night	Day	Day	Night	
<b>PAID ADMISSIONS</b>							
Ringside Box Seats .....	229	229	227	209	1,407	2,432	3,839
Upper Box Seats .....	441	439	429	289	2,204	4,207	6,411
Reserved .....	2,514	1,060	1,576	510	4,844	13,642	18,486
Unreserved .....	2,344	1,704	1,778	1,196	7,543	14,861	22,404
Total Paid .....	<u>5,528</u>	<u>3,432</u>	<u>4,010</u>	<u>2,204</u>	<u>15,998</u>	<u>35,142</u>	<u>51,140</u>
Total Day and Night .....	5,528	7,442		2,204	51,140		
<b>Non-Paid Admissions</b>							
Tax Free .....	83	69	76	85	236	459	695
Exhibitor (Complimentary) .....	658	726	658	584	2,173	3,192	5,365
Total Non-Paid .....	<u>741</u>	<u>795</u>	<u>734</u>	<u>669</u>	<u>2,409</u>	<u>3,651</u>	<u>6,060</u>
Total Day and Night .....	741	1,529		669	6,060		
Grand Total Paid and Non-Paid .....	6,269	4,227	4,744	2,873	18,407	38,793	57,200
Grand Total Day and Night .....	6,269	8,971		2,873	57,200		

## 1977 PERCENTAGE ATTRACTIONS

Royal American Shows .....	\$368,647.53
Car Museum .....	3,650.19
Carrousel .....	7,898.46
Giant Slide .....	18,295.67
Haunted House .....	48,681.75
Old Mill .....	14,261.88
Skyride .....	41,399.60
Space Tower .....	10,926.66
Whale .....	4,281.35
Maze .....	1,626.38
Junkin (Food) .....	12,459.55
	<u>\$532,129.02</u>

## 1977 EXHIBITORS

- ADA ENTERPRISES, INC., Freeborn, Mn. — PigPads, Ventilation, Fans, Feed Mills, Cablevey
- A-1 CONCRETE UNIT STEP, Rosemount, Mn. — Precast Steps and Wrought Iron Railing, etc.
- ABORTION RIGHTS COUNCIL OF MINN., Mpls., Mn. — Educational material on abortion
- ADVENTISTS FOR BETTER LIVING (ABLE), Minnetonka, Mn. — Blood Pressure and Vital Capacity Testing, Information
- AGGREGATE READY MIX OF MINN., Mpls., Mn. — Concrete Products, Ready Mix Information, Drain Tile, etc.
- AGRI SYSTEMS, INC., Litchfield, Mn. — Butler Buildings, Grain Bins, Drying Equipment, Bulk Tanks, and Accessories
- ALLIS CHALMERS CORP., Mpls., Mn. — Farm, Lawn and Garden and Light Industrial Equipment
- ALPHA PRIME, INC., Heron Lake, Mn. — Hog Slats and Gating, Alarm Systems, Farrowing Crates, Heaters, Feeding Equipment
- AMER. ASSOC. OF RETIRED PERSONS, St. Paul, Mn. — Literature on Assn.
- AMERICAN BREEDERS SERVICE, Forest Lk., Mn. — Information on Service
- AMERICAN HEART ASSN., Edina, Mn. — Heartmobile
- AMERICAN PARTY OF MINNESOTA, St. Paul, Mn. — Party Information
- ANHEUSER-BUESCH, INC., St. Louis, Mo. — Educational Display on Brewing
- ARBIE FEEDS, Marshalltown, Ia. — Scooter Feeds
- ANDERSON DAIRY SUPPLY OF LONG LAKE, INC., St. Paul, Mn. — Stand by Alternators, Manure Pump Systems, Electric Box
- ARCADIA ENTERPRISES AND SERVICES, St. Paul, Mn. — Swimming Pool, Chemicals, Equipment, Accessories
- ARPS DIVISION OF CHROMALLOY, New Holstein, Wisc. — Johnson Compact Loaders Rear Blades, Diggers, Snow Blowers, Scrapers, etc.
- ARTS WAY MANUFACTURING CO., INC., Armstrong, Ia. — Round Baler, Forage Box Grinder Mixer, Silamix, etc.
- ASSOCIATED MILK PRODUCERS, New Ulm, Mn. — AMPI Information
- AUTOMATIC EQUIPMENT MANUFACTURING COMPANY, Pender, Nebr. — Roller Mills, Accessories Blowers, Foggers, Trailers, Hog Stalls, Deck Calf Stalls, etc.
- AVCO NEW IDEA FARM EQUIPMENT, Ft. Dodge, Ia. — Power Unit and Combine, Husking Bed w/Pickers, Manure Spreader, Mowers, etc.
- B-III FARM SUPPLY, Oelwein, Ia. — Better Bilt Manure Spreaders-261, Hydro Clean power washer, Sow Joy cletes, etc.
- B & B SECURITY SYSTEMS, Arden Hills, Mn. — Qonaar Security Systems
- B & L MANUFACTURING, Winnebago, Mn. — Acreage Counters, Electric Fencer, Fogger Control, Infra Red Heaters, etc.
- BADGER NORTHLAND INC., Owatonna, Mn. — Silo Unloaders, Liquid Manure Tanks, Feeders, Conveyors, Pumps, etc.
- BALZER MANUFACTURING CORPORATION, Mtn. Lake, Mn. — Manure Spreader, Feeder Boxes, Forage Boxes
- THE BARBERS, INC., Mpls., Mn. — Advertising for Barbers
- BARTS AGRI SALES, INC., Emmons, Mn. — Agstar (Building for Livestock and Agbest Building)
- BEAR CAT DISTRIBUTOR, INC., Mpls., Mn. — Farm Equipment, Cole Equipment, McKee and Avco Farm Equipment
- BEHLEN MANUFACTURING COMPANY, Columbus, Nebr. — Batch Dryer, Continuous Flow Dryer, Grain Tank, Elevator, Hoppermatic



BERG EQUIPMENT CORPORATION, Marshfield, Wisc.—Barn Cleaner,  
 Auto Feeding, Ventilation  
 BLENDALIFE, INC., Green Isle, Mn.—Dairy Feeding Display  
 BLOMQUIST DESIGNING, Stillwater, Mn.—Landscape and Contracting  
 BODINES, INC., Edina, Mn.—Hammond, Yamaha Organs and Pianos  
 BOMBARDIER CORPORATION, Duluth, Mn.—Ski Doo Snowmobiles, Ap-  
 parel, Moto Ski Snowmobiles  
 BRAUN'S DISTRIBUTING, Sauk Center, Mn.—Hi Pressure Washers  
 BRIDON CORDAGE, INC., Albert Lea, Mn.—Bridon/Robin Hood Baling  
 Twine  
 BROOKLYN CENTER CHURCH OF CHRIST, Brooklyn Center,  
 Mn.—Religious Literature, Free Bible Courses  
 BROWN INSTITUTE AND MINNESOTA BROADCASTERS ASSOCIA-  
 TION, Mpls., Mn.—Simulated Radio Station Display of Commercial Station,  
 Information  
 BROWN SEED FARMS, Bay City, Wisc.—Seed Corn Display  
  
 C.D.S., INC., N. St. Paul, Mn.—Super Structure Support Hopper, Drying  
 Grain Tank  
 CABINETPAK OF MINNESOTA, Bloomington, Mn.—Formica Cabinet  
 Doors, Drawers Fronts, Countertops, Parts for Kitchen  
 THE CALUMET COMPANY, INC., Algona, Wisc.—Liquid Manure  
 Spreader, Agitation Pump, Lagoon Pump  
 CAMPER CITY NORTH, Mpls., Mn.—Campers, Trailers, Mini-homes  
 CAPP HOMES, Mpls., Mn.—Home Packages  
 CARGILL SEED CO., St. Peter, Mn.—Seed Corn Exhibits  
 IVER H. CARLSON & SON, St. Paul, Mn.—Armaclad Storm Doors, Porches,  
 Roofing, Siding  
 CARNATION GENETICS, Canby, Mn.—Artificial Insemination  
 CASWELL MANUFACTURING COMPANY, Cherokee, Ia.—Farrowing  
 Crates, Hog Paneling, Scales, Feeders Chutes  
 CEDAR LOG & TIMBER HOMES OF MINNESOTA, INC., Mpls., Mn.—Log  
 Home Display  
 CENTURY 21, Roseville, Mn.—Real Estate Information  
 CHRISTIAN BUSINESS MEN'S COMMUNITY, Mpls., Mn.—Literature  
 CHRISTIANSON EVACUATOR SERVICE, Blomkest, Mn.—Vac U Vator &  
 Grainvator Farm Machinery  
 CHROMALLOY FARM SYSTEM DIVISION, Madison, Wisc.—Madison  
 Silos, Nutrimatic Systems, Starline Feeding Systems and Barn Equipment  
 CLARK EQUIPMENT MELROE DIVISION, Fargo, N. Dk.—Bobcat  
 Loaders, Harrows, Sprayers, and Farm Attachments  
 CLAY EQUIPMENT CORPORATION, Cedar Falls, Ia.—Liquid Manure  
 Tank, Belt Feeder, Silo Unloader, Single Chain Conveyor  
 COCA COLA BOTTLING MIDWEST, Eagan, Mn.—Advertising on  
 Scoreboard  
 COLUMBIA BUILDING MAINTENANCE, INC., Mpls., Mn.—3M Scotch-  
 tint Window Film  
 COLUMBUS MANUFACTURING DIVISION, COLUMBUS TIRE SERVICE,  
 Brooklyn Pk., Mn.—Farm Wagons, Hayrack and Hay Bale Throwback  
 CONTINENTAL AGRI-SERVICES, Blue Earth, Mn.—Harvestall Grain  
 Chill-Curing Systems, Grain Storage Bins  
 CORCHRAN, INC., Waseca, Mn.—Tractor Loader  
 CORONET COMPANY, INC., Mpls., Mn.—Solar Steel Combination Window  
 and Replacements, Hastings Aluminum, Canopies, etc.  
 R/L COTTEN AND ASSOCIATES, St. Paul, Mn.—Perma Fence and Vinyl  
 Flower Planters

CREATIVE HOME EXTERIORS, St. Louis Pk., Mn.—U.S. Steel and Aluminum Siding and Trim  
 CRISAFULLI PUMP COMPANY INC., Glendive, Mont.—Pumps and Water Pumps  
 CRYSTEEL MANUFACTURING INC., Lk. Crystal, Mn.—Lo Boy Truck Hoists, Grain Bodies, Suspensions  
 CUCKLER BUILDING SYSTEMS, Monticello, Ia.—All Steel Buildings  
 CURTISS BREEDING SERVICES, Brainerd, Mn.—Service and Supplies  
 CUSTOM PRODUCTS OF LITCHFIELD, INC., Litchfield, Mn.—Cozy Cab Mounted on Tractor, Radio Display  
  
 D & B HOUSING ACCESSORIES, St. Peter, Mn.—Rollarooms, Mobile Home Accessories, Modular Garages, Offices, Utility Buildings  
 DFL STATE CENTRAL COMM., Mpls., Mn.—Headquarters and Literature  
 DAIRY EQUIPMENT COMPANY, Madison, Wi.—Bulk Milk Coolers, Detergents, Parlor Stalls, Pipeline Milker, etc.  
 DAKON, Sioux Falls, S.D.—Rock Picker, Wagons, Row Crop Cultivator, Deep Till, Bale Transport, Gravity Box  
 DAKOTA MANUFACTURING COMPANY INC., Mitchell, S.D.—Trail Eez Trailers  
 JOHN DEERE COMPANY, Minneapolis, Mn.—Agriculture and Consumer Products,  
 JOHN DEERE COMPANY, Minneapolis, Mn.—Implements and Tractors  
 JOHN DEERE COMPANY, Minneapolis, Mn.—Implements and Tractors  
 DELAVAL SEPARATOR COMPANY, Chicago, Ill.—Dairy Equipment, Herringbone Parlor, Pipeline, etc.  
 DIVERSIFIED DISTR. INC., Mpls., Mn.—Bark Buster, Yardman Lawn and Garden Equipment, Edgers  
 DUAL MANUFACTURING COMPANY, Sioux Falls, S.D.—Tractor Mounted Loader  
  
 E & M SEWING AND VACUUM, St. Paul, Mn.—Pfaff Sewing Machine, Electro Hygiene Vacuum Cleaners  
 ENESTVEDT BROTHERS, Sacred Heart, Mn.—Minihybrid Seed Corn, Soybeans, Seed Grains  
 ERICKSON AWNINGS, INC., Mpls., Mn.—Awnings, Door Holds, Storm Windows, Shutters  
 ERICKSON MANUFACTURING COMPANY, INC., Eagle Grove, Ia.—Farrowing House, Crates, Feeders, Waterers, Slat Floors, Calf Stalls, etc.  
 ERSKINE MANUFACTURING COMPANY, INC., Erskine, Mn.—Sno Blowers, Harrows, etc.  
  
 GERALD FABER, Park Rapids, Mn.—Grain Dryers, York Bucket Elevators, Tillage Farm Equipment  
 FAIR MANUFACTURING COMPANY INC., Menno, S.D.—“Fair” Snow Blowers, Grain Augers, Crop Sprayers  
 FAITH BROADCASTING NETWORK, Arden Hills, Mn.—Brochures and Information  
 ERLING FALK (STEIGER TRACTOR), Wayzata, Mn.—Corn Planters, H & S Manufacturing Forage Boxes, Steiger Tractors, Monitoring Equipment  
 FARMHAND, INC., Hopkins, Mn.—Grind-Mixers, Loaders, Cultivators, Tub Grinders, Rakes, Manure Spreader, etc.  
 FARM SYSTEMS, INC., Mankato, Mn.—Center Pivot Irrigation, Heinzman Travelers, Farm Fans, Storage Bins, etc.  
 FEDERAL CROP INS. CORPORATION, St. Paul, Mn.—Display on Insurance

FETERL MANUFACTURING COMPANY, Salem, S.D. — Grain Handling Equipment, Trailers, Rufeeder, Portable Hay Feeder, etc.  
 FIBERDOME, INC., Lake Mills, Wi. — Silo Roof, Bulk Storage  
 FIELD ENTERPRISES EDUCATION CORPORATION, Edina, Mn. — World Book and Childcraft  
 FIELD ENTERPRISES EDUCATION CORPORATION, Edina, Mn. — World Book and Childcraft  
 FIELD ENTERPRISES EDUCATION CORPORATION, Edina, Mn. — World Book and Childcraft  
 FIELD ENTERPRISES EDUCATION CORPORATION, Edina, Mn. — World Book and Childcraft  
 FIELD ENTERPRISES EDUCATION CORPORATION, Edina, Mn. — World Book and Childcraft  
 FIELD QUEEN INC., Rochester, Mn. — Forage Harvester, Side Dump, and Attachments  
 FIRESIDE CORNER, St. Paul, Mn. — Heatalator Fireplaces, Jotul Wood Stove, Heat Savers, etc.  
 FORAGE KING INDUSTRIES, Ridgeland, Wi. — Self Unloading Forage Boxes, Spreaders, Running Gears, Portable Saws  
 FORD MOTOR CO-N.W. DISTRIBUTOR, Bloomington, Mn. — Farm, Lawn and Garden Equipment  
 FRESH FRUIT, St. Paul, MN — Storage Trailer  
  
 G K SALES, Inver Grove Hts., Mn. — Dodge Truck, Steel Buildings, Roofing System, Mowers, etc.  
 GST COMPANY, Lake Elmo, Mn. — Fireplace Stereo Bar  
 GST COMPANY, Lake Elmo, Mn. — Fireplace Stereo Bar  
 GANDY CO. MANUFACTURERS, Owatonna, Mn. — Fertilizer Spreaders, Seeders, Measuring Wheels, Chemical Applicators, etc.  
 GEHL COMPANY, W. Bend, Wi. — Round Baler, Forage Harvester, Skid Steer Loader, Forage Blowers  
 GENERAL DRYER, Clarkfield, Mn. — General Dryers, Tox-O-Wik Dryers  
 GOODWIN LIVESTOCK, Osakis, Mn. — Feeder Pigs Promotion  
 GRAIN TERMINAL ASSOCIATION, St. Paul, Mn. — Information  
 THE GRAND LODGE AF & AM, St. Paul, Mn. — Public Relations  
 GRAVELY FACTORY, Mpls., Mn. — Tractors, Mowers, Shredders, Garden Attachments  
 P.J. GUBASH ENTERPRISES, INC., St. Paul, Mn. — Ornamental Wrought Iron, Foam Insulation  
 GULL LAKE INDUSTRIES, Tenstrike, Mn. — Tripolymer Foam Insulation  
  
 HANSON EQUIPMENT COMPANY, So. Beloit, Il. — Snow Blowers  
 HANSON SILO COMPANY, Lk. Lillian, Mn. — Silo Unloaders, Bunk Feeders, Stove Silo  
 HAUGLAND BUILDING SERVICES, INC., Mpls., Mn. — Rapco Foam, Kool O Matic Fan, Owens Fiberglass, etc.  
 HEARTH & HOME, Mpls., Mn. — Contemporary Fireplaces, Wood Burning Stoves, etc.  
 HEDLUND MANUFACTURING COMPANY, INC., Boyceville, Wisc. — Barn Cleaner, Manure Pump, Free Stallscraper  
 HESSTON, MINNEAPOLIS DEPOT, Eden Prairie, Mn. — Windrower, Large Round Hay Balers, Small Balers, Stakhandequipment, etc.  
 HEWITT MACHINE AND MANUFACTURING, Nicollet, Mn. — Hog Farrowing Crates and Confinement Pens  
 HIGH SPOT ACRES, Annandale, Mn. — Safety First Hay Feeders  
 HIGHCROFT FARM SUPPLY, LeSueur, Mn. — Fiberglass Farm Products

HINIKER COMPANY, Mankato, Mn.—Tractor Cabs, Cutter Bars, Elevator  
 Legs, Related  
 HOWE, INC., Mpls., Mn.—Best Bet Fertilizers and Chemicals  
 HOYT CONSTRUCTION INC., Mpls., Mn.—Vinyl Thermo Combination  
 H. D. HUDSON MANUFACTURING COMPANY, Chicago, Il.—Dairy, Hog  
 & Poultry and Other Related Items  
 HUTCH AND MANTLE, Mpls., Mn.—Furniture, China, etc.  
 HYDRA-MAC, INC., Thief River Falls, Mn.—Skid Steer Loaders, Small Con-  
 struction and Farm Equipment  
 HYDRO ENGINEERING, INC., Young America, Mn.—Hydro Sprinkle  
 Winch, Pumps, Valves  
  
 IDS, St. Paul, Mn.—Financial Services  
 INDEPENDENT REPUBLICAN OF MINNESOTA, St. Paul, Mn.—Head-  
 quarters  
 INDEPENDENT REPUBLICAN OF MINNESOTA, St. Paul, Mn.—Adver-  
 tising Sign  
 INSULATION TECHNOLOGY ENGINEERS OF AMERICA, Champlin,  
 Mn.—Insulation and Solar Heat  
 INTERNATIONAL HARVESTER COMPANY, St. Paul, Mn.—Farm, Lawn  
 and Garden and Industrial Equipment  
  
 JACQUES SEED COMPANY, Prescott, Wi.—Hybrid Corn, Soybeans and  
 Alfalfa  
 JAMESWAY DIV-BUTLER, Ft. Atkinson, Wi.—Silo Unloader, Cattle  
 Feeders, Ventilation, Barn Cleaners  
 JANSEN DISTRIBUTORS, Mpls., Mn.—Cleaning Products (Shaklee and Basic  
 H) Food Supplements  
 JERRY'S RENTAL, Roseville, Mn.—Mini Motor Home Rentals  
  
 KDAN RADIO, Newport, Mn.—Personalities and Programs, Radio Broad-  
 casting  
 KDWB AM/FM, St. Paul, Mn.—Display and Broadcasting  
 KMSP TV, Mpls., Mn.—Personalities and Programs  
 KRSI/KFMX RADIO, Eden Prairie, Mn.—Information and Display, Broad-  
 casting  
 KSTP, St. Paul, Mn.—Radio and TV Broadcasting  
 KALTENBERG SEED FARM, Waunakee, Wi.—Corn, Grain, Grasses, Soy-  
 beans  
 KARNES MANUFACTURING COMPANY, Hoxie, Ks.—Farrowing Crates  
 KEWANEE MACHINERY DIVISION, Kewanee, Ill.—Disc, Harrow, Augers,  
 Elevators, Chisel Plows, Wagongear, Rotary Hoes  
 KEY FINDERS, INC., St. Paul, Mn.—Training for Multiplex Owners, Service  
 for finding roommates, etc.  
 A.F. KLINZING CO., INC., Fond du Lac, Wi.—Barn Equipment, Cleaners,  
 Silo Unloaders, Forage Elevators, Manure Pump  
 KOEHN MANUFACTURING, INC., Watertown, S.D.—TumbleBug Big Bale  
 Carrier Drive thru Gate, Chisel Plow Tractor Cab, Backhoe, etc.  
 KOEHRING FARM DIVISION, Appleton, Wi.—Fox Forage Harvester Brady  
 Cultivator and Chisel Plow  
 JOHN R. KOVAR MANUFACTURING COMPANY, Anoka, Mn.—Tillage  
 Equipment, Harrows, Drawbars, Mulchers, Band Saws  
 ERNIE KRETZSCHMAR, Janesville, Mn.—Katolight Electrical Farm Power  
 Systems, Alternators  
 KUEMPEL CHIME CLOCK WORKS, Excelsior, Mn.—Grandfather Clocks  
 and Kits

L & H MANUFACTURING COMPANY, Mandan, N.D.—Electric Bran-  
 fingrions, Portable Livestock Scales Schutes, Pick up Racks  
 L-Z COMPANY, INC., Roseville, Mn.—Massey Ferguson Tractors, Loaders,  
 Backhoes, Hiab Cranes, Snow Plows, etc.  
 LARSEN-OLSON COMPANY, Mpls., Mn.—Polaris Snowmobiles, Clothing  
 and Accessories  
 LARSON BERNINA CORPORATION, Mpls., Mn.—Sewing Machines  
 LARSON BERNINA CORPORATION, Mpls., Mn.—Sewing Machines  
 LEGION OF MARY-ST. PAUL, St. Paul, Mn.—Catholic Literature  
 JOHN LENZ & SONS, INC., Alexandria, Mn.—Super B and Moridge Grain  
 Dryers, Speed King Conveyors, McGrain Dryers  
 LESTER'S INC., Lester Prairie, Mn.—Agricultural Buldings  
 LIFE TIME FARM PRODUCTS, Dyersville, Ia.—Farrowing Crates, Hydraulic  
 Trailers, Confinement Gates and Fences  
 LINDSAY BROTHERS CO., Mpls., Mn.—Crop Dryers and Storge Bin  
 THE LINDSAY DIVISION, St. Paul, Mn.—Water Softeners, Filters,  
 Chemicals, Reverse Osmosis  
 LONG MANUFACTURING COMPANY, INC., Davenport, Ia.—Tractors,  
 Grain Equipment  
 LORENZ MANUFACTURING COMPANY, Benson, Mn.—Grinder Mixer,  
 Boxes, Snow Blower, Spreader  
 LUMBER & MILLWORK BARN, St. Paul, Mn.—Bathroom Vanities, Building  
 Materials  
 LUNDELL MANUFACTURING COMPANY, Inc., Cherokee, Ia.—Round  
 Baler, Flail Shredder, Deep Till Plow, Gravity Flow Box, Chisel Plow  
 LUTHERAN BROTHERHOOD INSURANCE, Mpls., Mn.—Insurance  
  
 BILL McDANIEL, Excelsior, Mn.—Wil-Rich Field Cultivators and Chisel  
 Plows  
 MADSEN SERVICE, INC., Mpls., Mn.—Oil Burners, Furnaces, Water  
 Heaters, Boilers  
 MALLARD SEED COMPANY, INC., Plainview, Mn.—Seed Corn  
 MARCH OF DIMES, Mpls., Mn.—Literature on Birth Defects and Prevention,  
 etc.  
 J. C. MARLOW MILKING MACHINES, Mankato, Mn.—Conde Dairy Equip-  
 ment, Onan Generation, Humane Barn Equipment, Horn of Plenty  
 MARY KAY COSMETICS, Bloomington, Mn.—Facials, Cosmetics, etc.  
 MASSEY-FERGUSON, Hopkins, Mn.—Farm and Industrial Equipment  
 MATHEWS COMPANY, Crystal Lake, Ill.—M-C Grain Dryers, Rotary  
 Scythe, Shredder, Lawn Mowers  
 MENARD-AGRI BUILDERS, Eau Claire, Wi.—Agri-Buildings  
 MIDWEST BREEDERS CORPORATION, Shawnee, Wi.—Animal Breeding  
 Service  
 MIDWEST FEDERAL, Mpls., Mn.—Information Booth and Brochures  
 MIDWEST FENCE AND MANUFACTURING COMPANY, So. St. Paul,  
 Mn—Chain Link Fence and Dog Kennels, Gas Burning Grills  
 JOHN MILLER SUPPLY COMPANY, New London, Mn.—Leyland Tractors,  
 Rex Forage Boxes, Tractors, and Other Implements  
 MINNEAPOLIS POLICE DEPARTMENT, Mpls., Mn.—Recruiting Display  
 MINNEAPOLIS STAR AND TRIBUNE, Mpls., Mn.—Information Center and  
 Display  
 MINNESOTA AFL-CIO, St. Paul, Mn.—Demo of Skills  
 MINNESOTA AIR NATIONAL GUARD, St. Paul, Mn.—Recruiting and In-  
 formation  
 MINNESOTA ARABIAN HORSE ASSOCIATION, Eagan, Mn.—Literature  
 on Horses

MINNESOTA ARMY NATIONAL GUARD, St. Paul, MN—Information, Brochures, etc.

MINNESOTA BLUE FLAME GAS ASSOCIATION, Mpls., Mn.—Energy Display, Information

MINNESOTA CULLIGAN DEALERS, So. St. Paul, Mn.—Water Conditioning, Water Softeners, Information

MINNESOTA EGG PROMOTION BOARD, Mpls., Mn.—Shell Eggs and Products and Information

MINNESOTA FARM BUREAU FED., St. Paul, Mn.—Products and Services

MINNESOTA FARMERS UNION, St. Paul, Mn.—Information on Farmers Union

MINNESOTA FARMSTEAD CHEESE, Milaca, Mn.—Exhibit of Cheese

MINNESOTA INFORMATION AND REFERRAL ALL., St. Paul, Mn.—Pamphlets of Service for People w/Problems or Needs

MINNESOTA JAYCEES, Anoka, Mn.—Information Booth, Brochures, Slides, etc.

MINNESOTA LP GAS ASSOCIATION, Mpls., Mn.—Gas Burning Appliances and equipment

MINNESOTA LIONS EYE BANK, White Bear Lake, Mn.—Eye Bank Information

MINNESOTA MEDICAL ASSOCIATION, St. Paul, Mn.—Life Saving Information and Techniques

MINNESOTA OPTOMETRIC, St. Paul, Mn.—Educational Display

MINNESOTA PORK PRODUCERS ASSOCIATION, Albert Lea, Mn.—Information on Buying and Nutritive Buying

MINNESOTA RUSCO, INC., Mpls., Mn.—Storm Doors, Windows, Alcoa Siding, Trim, etc.

MINNESOTA SIMMENTAL ASSOCIATION, Elk River, Mn.—Simmental, Chalet and Information on Cattle

MINNESOTA SOYBEANS GROWERS ASSOCIATION, MINNESOTA WHEAT GROWERS, N. Mankato, Mn.—Information on Associations

MINNESOTA STATE BAR ASSOCIATION, Minneapolis, Mn.—Exhibit and Information

MINNESOTA TURKEY RESEARCH, MARKET DEVELOPMENT COUNCIL, St. Paul, Mn.—Display and Information

MINNESOTA VALLEY BREEDERS ASSOCIATION, New Prague, Mn.—Breeder Information and Animal Health Products

MINNESOTA/WISCONSIN MAINE-ANJOU, Henning, Mn.—Display Cattle and Information

MINNESOTA ZOOLOGICAL GARDEN, Appley Valley, Mn.—Exhibit of Garden

MODERN GRAIN SYSTEMS, INC., Amboy, Mn.—Farm Grain Dryers, Grain Cleaner, Racks, etc.

MON-RAY WINDOW SALES, Mpls., Mn.—Combination Windows, Porch Enclosures, etc.

MONTEVIDEO MANUFACTURING AND METAL, Montevideo, Mn.—Fiesta City Tandem, Axles, Equa Lift Truck Hoist, Shock East Spring Hitch

MORTON BUILDINGS, Morton, Ill.—Buildings

MOULTON IRRIGATION COMPANY, Somerset, Wi.—Center Pivot Irrigation

PAUL MUELLER COMPANY, Springfield, Mo.—Mueller Bulk Milk Farm Coolers, Fre-Heater, Automatic Washing System

NATIONAL FEDERATION OF THE BLIND MINNESOTA, St. Paul, Mn.—Article and Brochures on Blindness, Braille, etc.

NATVIK SUPPLY, INC., Willmar, Mn. — Pruden Airstrea, Ventilation, Barn Cleaners, Silo Unloaders, Barn Stanchions, Stalls, Manure Pump, Grain Feeders and Elevators

NATVIK SUPPLY, INC., Willmar, Mn. — Pruden Airstrea, Ventilation, Barn Cleaners, Silo Unloaders, Barn Stanchions, Stalls, Manure Pump, Grain Feeders and Elevators

JERRY NELSON CONSTRUCTION COMPANY, St. Paul, Mn. — Siding, Roofing, Insulation, Doors, General Remodeling

NESSETH, INC., Barron, Wi. — Piston Pump, Manure Pump, Pit Pump, Liquid Manure Pump, Grain Mizer Feed Cart, Silage Cart

NIAGARA THERAPY MANUFACTURING CORPORATION, Adamsville, Pa. — Home Massage Chairs, and Portable Equipment

NORLING BROTHERS SILO COMPANY, INC., Svea, Mn. — Pole Building, Silo Unloader, Feed Bunk

NORTHRUP KING COMPANY, Mpls., Mn. — Farm Seed, Corn, Lawn Products

NORTHWESTERN NATIONAL BANK/MINNEAPOLIS, St. Paul, Mn. — Master Charge and Information on Other Facilities

O'S GOLD SEED COMPANY, Parkersburg, Ia. — Display of Seed Corn

OCCIDENTAL LIFE INSURANCE COMPANY/CALIFORNIA, Mpls., Mn. — Life and Disability Insurance, Retirement Benefits

OFFERMAN AND COMPANY, INC., St. Paul, Mn. — General Investments

OFFERMAN AND COMPANY, INC., St. Paul, Mn. — General Investments

OFFERMAN AND COMPANY, INC., St. Paul, Mn. — Interviewing and Investments

OLSON MANUFACTURING COMPANY, Albert Lea, Mn. — Barn Cleaner, Hay Conveyors and Elevators, Electric Ventilator, Tile and Free Stalls

O'REILLY MANUFACTURING, Goodhue, Mn. — Manure Spreaders and Feeders

OWATONNA MANUFACTURING COMPANY, INC., Owatonna, Mn. — Front End Loader, Mixer and Mill, Mower Conditioner

P & D MANUFACTURING COMPANY, INC., Plainfield, Ill. — Silo Unloaders, Auger Bunk Feeders, Tube Feeders

PALCO LIVESTOCK EQUIPMENT, Belle Plaine, Ia. — Cattle Handling and Holding Equipment, Farrowing and Hay Equipment

PALO ALTO MANUFACTURING COMPANY, Emmetsburg, Ia. — High Pressure Sprayers, Oiler, Mineral Feeders, Waterers

PANELCRAFT OF MINNESOTA, INC., Minneapolis, Mn. — Siding, Windows, Awnings, Insulation, Kitchen

PATZ COMPANY, New Richmond, Wi. — Silo Unloaders, Conveyors, Gutter Cleaner and Stacker, Manure Pump, Cattle Feeder

PAULSON SUPPLY COMPANY, St. Paul, Mn. — Torrent Water Pump

PAYCO SEEDS, INC., Dassel, Mn. — Payco Seed Corn

THE PEARSON BROTHERS COMPANY, Galva, Ill. — Better Bilt Spreaders, Farrow Crates, Pumps

PERIODICAL PUBLISHERS SERVICE BUREAU, Duluth, Mn. — Magazines

PFIZER GENETICS, INC., Olivia, Mn. — Trojan Hybrid Seeds, Clemens Seeds

PIONEER SEED COMPANY, Des Moines, Ia. — Pioneer: Alfalfa, Seed Corn, Sorghum

PIPER, JAFFRAY AND HOPWOOD, Mpls, Mn. — Investment Information (related to Farming Equipment, Seeds, Chemicals, etc.)

POLAR FOAM INSULATION, Mpls., Mn. — Polar Foam Insulation

POWER TOOLS, INC., St. Paul, Mn. — McCulloch Saw, Simplicity Snow and Lawn and Garden Equipment, AMF Equipment

PRAIRIE TRAILER COMPANY, New Germany, Mn.—Turnbow Horse Trailers

RAPID STONE, INC., Park Rapids, Mn.—Eldorado Stone and Decorative Stone

RED GOLD OF BOSTON, Framingham, Mass.—Representing Skelly Oil Co., Exhibit Credit Card Program, Information of Merger Into Getty Oil Co.

RED GOLD OF BOSTON, Framingham, Mass.—Representing Skelly Oil Co., Exhibit Credit Card Program, Information of Merger Into Getty Oil Co.

RITCHIE INDUSTRIES, INC., Conrad, Ia.—Automatic Livestock Watering Equipment, Yard Hydrants

RITE-WAY WATERPROOFING COMPANY, Lino Lakes, Mn.—Basement Waterproofing

ROCHESTER SILO, INC., Rochester, Mn.—Complete Silos

ST. PAUL DISPATCH AND PIONEER PRESS, St. Paul, Mn.—Newspaper Display

SAUNA SUITE, INC., Osseo, Mn.—Whirlpools, Steam Baths, Saunas

SCHMITT MUSIC CENTERS, Minneapolis, Mn.—Steinway, Kimball, Sohmer, Everett, Cable-Nelson Pianos

SCHMITT MUSIC CENTERS, Mpls., Mn.—Conn and Kimball Organs

SCHMITT MUSIC CENTERS, Mpls., Mn.—Conn and Kimball Organs

SCHOESSOW, INC., Pulaski, Wi.—Cattle and Sheep Slant Bar Feeding Units

SCHWARTZ MANUFACTURING COMPANY, Lester Prairie, Mn.—Front Axles, Bunk Feeders, Bi-Fold Semi Trailers, 2300 Hoist and Grain Box, Manure Spreader, Mixer-Feeder Box

SCHWEISS CHICKEN PLUCKERS, Hector, Mn.—Machine that Feathers all Poultry, Electric Dairy Feed Carts

SCRANTON MANUFACTURING COMPANY, INC., Scranton, Ia.—Gates, Round Bale Feeders, Bale and Stack Movers, Corral Panels, Loading Chute, Horse Stalls, Slant Bar Feeder Panels

SENTI-METAL COMPANY, Mpls., Mn.—Baby Shoe Bronzing and Silver Palting Information

SERVISOFT AND MIRACLE WATER CONDITIONING, Hopkins, Mn.—Water Conditioning Equipment Home or Commercial

SIEBRING MANUFACTURING COMPANY, George, Ia.—Pressure Washers, Industrial Furnaces

SIGCO SUN PRODUCTS, Breckenridge, Mn.—Sigco Brand Hybrid Sunflower Seed, For Edible Nut and Oil Product

A. O. SMITH HARVESTORE DEALERS OF MINNESOTA, New Prague, Mn.—Harvestore Automatic Farm Feed Systems

SOKOTA HYBRID PRODUCERS, Brookings, S.D.—Hybrid Seed Corn

SPERRY NEW HOLLAND, St. Paul, Mn.—Balers, Combines, Manure Spreaders, Mowers, Rakes, Haybines, Forage Harvesters

STATE OF MINNESOTA DEPARTMENT OF PUBLIC SAFETY, DIVISION OF EMERGENCY SERVICES, St. Paul, Mn.—Information Display Only on Civil Defense

STORMOR, INC., Fremont, Neb.—Stormor Ezee-Dry, Hopper Tanks, Steel Buildings

STYLE-RITE BUILDERS, Mpls., Mn.—U.S. Steel Siding, Installation of Siding and Trim

SUDENGA INDUSTRIES, INC., George, Ia.—Portables-Grain Augers, Stock Feeding Gate, Sprayer

SUNSET EQUIPMENT COMPANY, St. Paul, Mn.—Sunset Bulk Milk Coolers, Small Yarmer Garden Tractors

SUPER GRO PRODUCTS COMPANY, Winona, Mn.—Super Gro Natural and Special Fertilizers



SURGE SOFT WATER, Hopkins, Mn.—Water Softeners, Filters, Conditioners, Soap and Water Treatment Chemicals and Display

TEBBEN MANUFACTURING COMPANY, INC., Clara City, Mn.—Farm Equipment, Deep Tillage, Row-Crop Cultivator, Hay Feeder, Tractor Cab

TECHNICAL SERVICE DIVISION CONKLIN PRODUCTS, Lake City, Mn.—Impeglon, Leaver Wrench, Fuelmate, Wetting Agents

THORMARK, INC., Marine on the St. Croix, Mn.—Pan-Abode Buildings, Western Red Cedar Log Structures

TOX-O-WIX PRODUCTS (TATGE CHEMICALS), Herington, Ks.—Cattle and Hog Oilers, Mineral Feeders, Catch and Holding Gates, High Pressure Power Washers, Insecticides

TRI-STATE BREEDERS CORPORATION, Westby, Wi.—Bovine Semen, Animal Health Products, Herd Analysis

TRIGGS MANUFACTURING COMPANY, Belmond, Ia.—Farm Wagons, Loaders, Seed Hoppers, Horse and Livestock Trailers

TWIN CITIES BAPTIST MESSIANIC WITNESS, Carver, Mn.—Literature and Bibles

UNIVERSAL MILKING MACHINE DIVISION, Albert Lea, Mn.—Dairy Equipment, Milking Machines, Vacuum Pumps, Wash Tanks, Detergents

VALLEY SALES COMPANY, Lexington, Neb.—Livestock Equipment, Squeeze Chute, Round Bale Feeder, Corral Panels, Loading Chute, Farrowing Crate, Mist Blower

VAN DALE, INC., Long Lake, Mn.—Magnum Plus Silo Unloader, Shaker Feeder, SCC 1400, M 14, Conveyor for Feeding System

VAN DUSEN AND COMPANY, INC., Wayzata, Mn.—Silo Matic Unloader, Feeder, Conveyors, Metering Devices

V.F.W.—STATE OF MINNESOTA, St. Paul, Mn.—Information

VIGORTONE PRODUCTS COMPANY, Cedar Rapids, Ia.—Mineral Feeder, Signs, Mineral Meter, Display Materials

VINTON SEED COMPANY, Vinton, Ia.—Vinton Seed Corn, Seed Vats, Sorghum, Grass Seed

VINYL SASH, INC., Richfield, Mn.—Vinyl Replacement Windows, Combination Storm Windows, Storm Doors

VOYAGER VILLAGE, Edina, Mn.—Real Estate Located in Northern Wisconsin

WCCO RADIO, Mpls., Mn.—Advertising

WCCO RADIO, Mpls., Mn.—Radio Personalities and Broadcasting

WCCO TV, Mpls., Mn.—TV Personalities, Information Center and Live Telecasts

WTCN TV, Mpls., Mn.—TV Presentation of Fair Activities

WALL MANUFACTURING COMPANY, Mt. Lake, Mn.—Wall Automatic Equipment, Water Equipment, Hog and Calf Equipment, Bin and Bolts Racks

WAUSAU HOMES, INC., Wausau, Wi.—Model Home Display

WELLS CONTRACTING COMPANY, Mpls., Mn.—Borden Insulspray, Foam-In-Place Insulation

WESTERN NUTRITIONAL SERVICE INC., Platteville, Wi.—Free Choice of Minerals, Liquid Energy Supplement for Cattle, Cattle and Swine Feeders

WESTGO DIST. COMPANY, West Fargo, N.D.—Westgo Auger, Cultivator, Rock Picker

WESTON HOMES, INC., Rothschild, Wi.—Display of Manufactured Housing

WHIRLPOOL BATHS OF MINNESOTA—JACUZZI, Mpls., Mn.—Whirlpool Baths, Hot Hydro Jets

WHITE FARM EQUIPMENT COMPANY, Oak Brook, Ill.—Farm Machinery—Tractors, Combines, Tillage, Lawn and Garden Related Equipment.

WIESER'S CONCRETE PRODUCTS, INC., Maiden Rock, Wi.—Precast Concrete Buildings, Slatted Floors, Steps

WINPOWER CORPORATION, Windom, Mn.—Winpower Standby Farm Electric Generators and Accessories, Power Failure Alarm Systems for Farmers

WONDRA'S PIANO AND ORGAN, St. Paul, Mn.—Pianos and Organs—Farfisa and Gulbranson

WOOD AND CONN, INC., Redwood Falls, Mn.—Wodd and Conn Farm Equipment, Hutchinson Augers, Brillion Plows, Schutte Pickers and Scrapers, Huech Master Discs

WORLD HOME BIBLE LEAGUE, Bloomington, Mn—Free Home Study Bible Course

WURLITZER MUSIC STORES, Mpls., Mn.—Wurlitzer Pianos and Organs, Knabe Grand Pianos, Music Books and Educational Courses

YALE LIBMAN PIANO AND ORGAN COMPANY, St. Paul, Mn.—Baldwin Pianos and Organs

YEAR A ROUND CAB CORPORATION, Mankato, Mn.—Field Cultivator, Earth Buster, Floating Cutter Bar, Cab Air Conditioning, Drag Bar, Chisel Plows, Harvest Box, Fuel Tanks, etc.

ZERO MANUFACTURING, Washington, Mo.—Zero Bulk Milk Cooler, Zero Milking Machine Display

ZIEBART RUSTPROOFING, Mpls., Mn.—Rustproofing Service and Car Reconditioning Service

ZIEGLER CORP., Bloomington, Mn.—Caterpillar Tractors, Loaders, Lift Trucks, Engines (Industrial Pumps)

#### GRATIS—1977

ACTION, Mpls., Mn.—Information

ASAE STUDENT, AG. ENGINEERING, St. Paul, Mn.—Information and Public Relations

ALEXANDER RAMSEY VICA, Roseville, Mn.—Information

ALPHA TAU ALPHA, St. Paul, Mn.—Information

AMERICAN DIABETES ASSOCIATION, Mpls., Mn.—Public Relations and Information

STATE FHA (69), Blue Earth, Mn.—Information

AUDUBON CHAPTER OF MINNEAPOLIS, Brooklyn Park, Mn.—Public Relations and Information

BIG BROTHERS, St. Paul, Mn.—Information on Organization and Public Relations

C. B. UNITED, INC., Coon Rapids, Mn.—Information

CAMP FIRE GIRLS, St. Paul, Mn.—Public Relations and Information

CAMP NATCH, Mpls., Mn.—Public Relations and Information

DEPARTMENT OF MILITARY AFFAIRS, St. Paul, Mn.—Information

DEPARTMENT OF REVENUE, St. Paul, Mn.—Information and Collection—State Sales Tax

DUNWOODY INDUSTRIAL INSTITUTE, Mpls., Mn.—Dunwoody Activities

EPILEPSY LEAGUE OF GREATER MINEAPOLIS, Mpls., Mn.—Information and Literature

FAIRVIEW HOSPITAL, Mpls., Mn. — Information  
 FEDERAL EXECUTIVE BOARD, St. Paul, Mn. — Public Relations and Information  
 FOOD AND DRUG ADMINISTRATION, Mpls., Mn. — Public Relations and Information  
 #457 TRANSPORTATION BATTALION, St. Paul, Mn. — Recruiting Display  
  
 GEOLOGICAL SOCIETY OF MINNESOTA, So. St. Paul, Mn. — Information  
 GOVERNOR'S CITY COUNCIL ON AGING, St. Paul, Mn. — Public Relations and Information  
  
 HENNEPIN COUNTY PARK, Maple Plain, Mn. — Information  
  
 IRON RANGE RESOURCES AND REHABILITATION, Eveleth, Mn. — Information  
 IZAAK WALTON LEAGUE, Minneapolis, Mn. — Information  
  
 LA LECHE LEAGUE, St. Paul, Mn. — Public Relations and Information  
 LIONS HEARING PROJECT, St. Paul, Mn. — Information  
  
 MECCA (MINNESOTA ENVIRONMENTAL CONTROL CITIZENS ASSOCIATION), St. Paul, Mn. — Information  
 METROPOLITAN COUNCIL OF THE TWIN CITIES AREA, St. Paul, Mn. — Information  
 MINNESOTA CHIROPRACTIC ASSOCIATION, Bloomington, Mn. — Information  
 MINNESOTA COMMUNITY COLLEGE SYSTEM, St. Paul, Mn. — Information  
 MINNESOTA CRIME WATCH, St. Paul, Mn. — Information  
 MINNESOTA DEPARTMENT OF CORRECTIONS, St. Paul, Mn. — Information  
 MINNESOTA DEPARTMENT OF CORRECTIONS, St. Paul, Mn. — Information  
 MINNESOTA DEPARTMENT OF HEALTH, Mpls., Mn. — Information/Health Promotion  
 MINNESOTA DEPARTMENT OF PUBLIC WELFARE, BUREAU OF INCOME MAINTENANCE, St. Paul, Mn. — Information  
 MINNESOTA DEPARTMENT OF TRANSPORTATION, St. Paul, Mn. — Information and Transportation Displays  
 MINNESOTA EDUCATION ASSOCIATION, St. Paul, Mn. — MEA Information  
 MINNESOTA ENVIRONMENTAL HEALTH ASSOCIATION, Fridley, Mn. — Information and Public Relations  
 MINNESOTA EPILEPSY LEAGUE, INC., Mpls., Mn. — Information and Public Relations  
 MINNESOTA HOUSE OF REPRESENTATIVES INFORMATION OFFICE, St. Paul, Mn. — Information on the Legislature  
 MINNESOTA LANDMARKS, St. Paul, Mn. — Information and Slides  
 MINNESOTA POLLUTION CONTROL AGENCY, Roseville, Mn. — Information  
 MINNESOTA SAFETY COUNCIL, St. Paul, Mn. — Information  
 MINNESOTA SCHOOL FOR THE DEAF, Faribault, Mn. — Information  
 MINNESOTA SHADE TREE PROGRAM DEPARTMENT OF AGRICULTURE, St. Paul, Mn. — State's Shade Tree Program  
 MINNESOTA STATE PATROL, New Brighton, Mn. — Information

MINNESOTA STATE PRISON INDUSTRY, Stillwater, Mn. — Gravity Box, Fence Posts, Rope and Twine, Lawn Carts, Bushel "Mn." Spreaders, Wagons, Utility Trailer

MINNESOTA STATE TRAINING SCHOOL, Red Wing, Mn. — Shop Projects in Training Programs

MINNESOTA STATE SENATE, St. Paul, Mn. — Information, Literature, and Photography

MINNESOTA VALLEY RESTORATION PROJECT, Shakopee, Mn. — Information and Literature

MINNESOTA VOCATIONAL ASSOCIATION, St. Cloud, Mn. — M.V.A. Information

NATIONAL ATAXIA FOUNDATION, Mpls., Mn. — Slide Presentation and Visual Display, Information

NATIONAL COLLEGE OF BUSINESS, St. Paul, Mn. — Information

NORTHWESTERN ELECTRIC INSTITUTE, Mpls., Mn. — Information

OFFICE OF THE STATE REGISTER, St. Paul, Mn. — Information

PROJECT ELAN, Mpls., Mn. — Pamphlets Describing the Program (Problems Women Encounter and Correctional Institutes)

RHUNESTONE MUSEUM, St. Paul, Mn. — Information on Museum

ST. PAUL AUDUBON SOCIETY, St. Paul, Mn. — Information

ST. PAUL HORTICULTURE CENTER, St. Paul, Mn. — Information

ST. PAUL SCOUTS, St. Paul, Mn. — Information

SECRETARY OF STATE, STATE OFFICE BUILDING, St. Paul, Mn. — Information and Public Relations

SIERRA CLUB, Mpls., Mn. — Information

SPINA BIFIDA ASSOCIATION OF MINNESOTA, Hopkins, Mn. — Information and Public Relations

SPRINGBROOK NATURE CENTER, Fridley, Mn. — Information

SOCIAL SECURITY ADMINISTRATION DISTRICT OFFICE, St. Paul, Mn. — Information and Literature

STATE DEPARTMENT OF EDUCATION, St. Paul, Mn. — Information

STATE GRANGE OF MINNESOTA, Elk River, Mn. — Public Relations

THE TRANSCENDENTAL MEDITATION PROGRAM, St. Louis Park, Mn. Information Society

UNITED HANDICAPPED FEDERATION, St. Paul, Mn. — Literature and Information

UNITED NATIONS OF AMERICA, Mpls., Mn. — Public Relations and Information

U.S. ARMY CORPS OF ENGINEERS, St. Paul, Mn. — Information

U.S. COAST GUARD RECRUITING OFFICE, Mpls., Mn. — Enlistment Display and Information

U.S. MARINE CORPS, Mpls., Mn. — Recruiting Display and Reserve Corps

U.S. NAVY, Mpls., Mn. — Recruiting Display and Information on Reserve

U OF M DENTAL SCHOOL, Mpls., Mn. — Information

U OF M RELATIONS, Mpls., Mn. — Public Relations

U OF M TECHNICAL COLLEGES, Waseca, Mn. — Public Relations

U OF M VETERINARY MEDICINE, St. Paul, Mn. — Chapter Activities

V.F.W. OF THE U.S./DEPARTMENT OF MINNESOTA, St. Paul, Mn. —  
Information on the VFW Programs and Services  
VETERANS OUTREACH, St. Paul, Mn. — Information  
VICA, White Bear Lake, Mn. — Information

WEBB PUBLISHING COMPANY, St. Paul, Mn. — The Farmer Magazine  
WHAT'S HAPPENING IN MUSIC, Mpls., Mn. — Information

### ADDITIONS

DAVE R. LOCEY, St. Paul, Mn. — Education on Container Legislation  
MERRILL, LYNCH, PIERCE, FENNER & SMITH, St. Paul, Mn. — Educational Information on Investing  
SALVATION ARMY, Mpls., Mn. — Display of Salvation Army Services  
TWIN CITIES DISCO, St. Paul, Mn. — Information Regarding T.C. Disco  
Mobile Music Systems for Private Functions or any Occasion

### 1977 CONCESSIONAIRES

A.A.C.A., MINNESOTA REGION, Maple Plaine, Mn. — Antique Car Show, Programs, Buttons, Jewelry (Car and Emblem Related)  
A.N.S.R., St. Paul, Mn. — Information on non-smoking  
A & B SPECIALTY COMPANY, Mpls. Mn. — Seal-O-Matic Cookware, China, Crystal, Cutlery, etc.  
A-C ENTERPRISES, Mpls., Mn. — Oneida Stoneware, China Chests, Stainless, Cutlery, etc.  
LAWRENCE W. ABDO, St. Paul, Mn. — Meat Pie  
ABOSCH IMPORT COMPANY, Hollywood, Cal. — Swiffy Spot Remover  
ACTS ONE EIGHT, INC., Bloomington, Mn. — Frozen Yogurt  
ADELINES SCANDINAVIAN KIT, Vista, Cal. — Dining Hall  
ADELLE'S WORKSHOP, St. Paul Pk, Mn. — Heritage Boxes, Quilling, Nail Plaques, etc.  
AG-WORLD, INC., St. Paul, Mn. — Ag World Magazine  
ALCO ASSOCIATES, Chicago, Ill. — Fudge  
ALTERNATIVE PIONEERING SYSTEMS, Mpls., Mn. — APS Harvest Maid-food Dehydrator  
AMARANTH, ORDER OF THE, So. St. Paul, Mn. — Breakfast, Meals, etc.  
AMBASSADOR CULTURAL FOUNDATION, Chaska, Mn. — Memberships, Magazine, Newsletter  
AMERICAN DAIRY ASSOCIATION OF MINNESOTA, St. Paul, Mn. — Ice Cream, Milk and Cheese,  
AMERICAN DAIRY ASSOCIATION OF MINNESOTA, St. Paul, Mn. — Milk Bar 20¢  
AMERICAN DAIRY ASSOCIATION OF MINNESOTA, St. Paul, Mn. — Cookbook  
AMERICAN LIFE AND CASUALTY, St. Louis Park, Mn. — Medical and Health Insurance  
AMERINJECO INDIAN ARTS, Mpls., Mn. — Jewelry, Blankets, Weavings  
AMERINJECO INDIAN ARTS, Mpls., Mn. — Beadwork  
ANDERSON'S SALT WATER TAFFY, Greendale, Wi. — Salt Water Taffy  
MARK ANDREW, Mpls., Mn. — Fresh French Fries

ANDY'S SNAK SHOP, St. Paul, Mn. — Gum, Ice Cream, Chips, Nuts, Sandwiches, Soft Drinks, etc.  
 ANIMAL ADOPTION CENTER, Afton, Mn. — Metal I.D. Dog Tags, Stationary, etc.  
 ARCHERY CHAMPIONS, Grayling, Mi. — Archery Range, Sale of Bows and Arrows  
 ARCTIC ENTERPRISES, Mpls., Mn. — Arctic Cat Snowmobiles and Related Products, Photos  
 ARLO'S FUN FOOD, Blaine, Mn. — Lunch and Refreshments  
 ASSOCIATION OF EVANGELICALS OF ST. PAUL, St. Paul, Mn. — Religious Films and Literature, Recordings, etc.  
 ASTREX CORPORATION, Bloomington, Mn. — Nickel Shoot — 5¢ a Toss  
 ATMOSPHERE SEATING, INC., St. Paul, Mn. — Breakfast Nooks  
  
 BABY RENTS OF AMERICA, Kansas City, Mo. — Stroller Rental  
 BACK TO NATURE, Redondo Beach, Cal. — Macrame Plant Holders, Shell Chokers, Wooden Wall Mirrors  
 MRS. TENA BAISDEN, No. St. Paul, Mn. — Pronto Pups, Grape and Orange Drinks  
 BARBERIO SALES, Minnetonka, Mn. — Fudge  
 BARBERIO SALES, Minnetonka, Mn. — Hickory Smoked Sausage/cheese  
 BARBERIO SALES, Minnetonka, Mn. — Simulated Diamonds  
 BARBERIO SALES, Minnetonka, Mn. — Smoked Sausage and Cheese  
 BARBERIO SALES, Minnetonka, Mn. — Smoked Sausage and Cheese  
 THE BARBERS/AMERICAN LUNG ASSOCIATION, Mpls., Mn. — Skateboard Park-Demos each Day  
 THE BARBERS, INC., Mpls., Mn. — Display of Advertising for Barbers Store, Bio-Rhythm Book and Calendar  
 BENJAMIN BENSON, Lino Lakes, Mn. — Bratwurst, Soft Drinks  
 BENJAMIN BENSON, Lino Lakes, Mn. — Bratwurst, Soft Drinks  
 KENNETH BENTZ, Oklahoma, Okla. — Floating Candles, Closet Balls, Float Rings  
 BERMAN BUCKSKIN, COMPANY, Mpls., Mn. — Billfolds, Purses, Leather Hats, Jackets, Sheepskin Rugs  
 BETHANY FELLOWSHIP, INC., Bloomington, Mn. — Bethany Camping Trailers, Accessories, Bethany Lefse Grill  
 MS. BETTY'S EAR PIERCING, St. Paul, Mn. — Ear Piercing by R.N.  
 BICYCLE BILLS/PRO SHOPS, INC., W. St. Paul, Mn. — Bicycles, Sporting Goods, etc.  
 THE BIG OUTDOORS PEOPLE, Mpls., Mn. — Geodesic Dome, Magazines, Books  
 THE BIG PEPPER, Edina, Mn. — Hot Dagos, Meatballs, Fried Ravioli, Stuffed Peppers, Soft Drinks  
 BLOW-UP PHOTO STUDIOS, Mpls., Mn. — Poster Photos, Mounting and Framing  
 BOMBARDIER CORPORATION, Duluth, Mn. — Magazine  
 BONNIE WOOD CRAFT, Mpls., Mn. — Handcrafted Items  
 MILTON L. BORGEN, Wayzata, Mn. — Shaklee Information and Display of Products  
 BREDE ENTERPRISES, Mpls., Mn. — Dining Hall, 3.2 Beer  
 BREDE ENTERPRISES, Mpls., Mn. — Giant Carrousel  
 BRIGHTER CORPORATION, Hutchinson, Mn. — Food and Beverages (Lunch Box).  
 BRIGHTER CORPORATION, Hutchinson, Mn. — Lunch and Refreshments (Mexican Hat) Mexican Novelties  
 BROADWAY SEWING CENTERS, Mpls., Mn. — Viking Sewing Machines

BRONSON SHOE COMPANY, Mpls., Mn. — Bronson Cushion Shoes and Boots

GEORGE BROSHEARS, Woodbury, Mn. — Shirts

BROTHER DePAUL CHARITY FOUNDATION, INC., Mpls., Mn. — Rings  
From the Orient, Distribution of Literature About Their Work, Boys Town Memberships

BROWN PHOTO, Mpls., Mn. — Film, Kodak and Pollaroid, Batteries (Duracell), Flashbulbs (Sylvania)

JAMES H. BRUTON, JR., White Bear Lake, Mn. — Orange/Lime Sherbert Mixed w/7-UP and Crushed Ice

MRS. EDWIN BUCHAN, Waterloo, Ia. — Handmade Crafts-China Glazed Plaques, Needlepoint, Decoupage

BURKE'S SALT WATER TAFFY, Springfield, Mo. — Salt Water Taffy

BUSINESS ENTERPRISES, St. Paul, Mn. — Food and Beverages

BUTTERFLY CREATIONS BY SKINNER, Garden Grove, Cal. — Butterfly Decorator Cases w/Floral Arrangements

CADS SALES COMPANY, St. Paul, Mn. — Orange Treet

CAMP NATCH, INC., Mpls., Mn. — Nature Books, Stationary, Note Paper, Crafts Made by Members

CAMPER CITY NORTH, Mpls., Mn. — Titan, Nuway Trailers, Forester Fifth Wheel, Apollo, Kings, Hwy. Explorer

CANNON PRODUCTIONS, El Segonda, Cal. — Haunted House Show

CAPTAIN KEN'S FIREHOUSE BEANS, St. Paul, Mn. — Baked Beans, Lunch and Refreshments

CARICATURES BY MICHAEL, Colorado Springs, Colo. — Portraits

A.C. CARLSON, Mpls., Mn. — Educational Program and Materials

CENAIKO ENTERPRISES, Mpls., Mn. — Corn on the Cob

CENAIKO ENTERPRISES, Mpls., Mn. — Floating Candles

CENTRAL ART SALES, Perris, Cal. — Embroidery Guide Attachment for Sewing Machines, Paper Patterns

CENTURY MANUFACTURING COMPANY, Mpls., Mn. — Century ARC Welders and Battery Chargers

CERAMICS BY SHARON, St. Paul, Mn. — Ceramic Animals and Ornaments

PETER CHENG, Portland, Ore. — Imports from Taiwan, China, etc.

PETER CHENG, Portland, Ore. — Jewelry, Wooden Carvings, Brassware, China, etc.

CHINA PALACE ENT. CO., Mpls., Mn. — Tobacco Pipes, Jewelry, Household Wares, Oriental Brassware, Woodcarvings, Bamboo Crafts, Porcelain Chinaware, Wood Flowers, Wall Plaques, Marble Wares, Pottery Vases, Palace Lanterns

CHRISTENSEN SALES, Roseville, Mn. — Lunch and Refreshments

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CHRISTIAN EDUCATIONAL SERVICE, Thonotosass, Fla. — Royal Bibles, Hertel Bible in Drama, Character Building, Drama, Bible on Cassette Tape

CHRISTIAN RESEARCH, Eureka Springs, Ark. — Christian and Patriotic Literature, Tapes, Organic Gardening Literature, Health Literature

CHRISTUS OMEGA, INC., Campbellsport, Wi. — Mexican Handmade Crafts (Clay, Wrought Iron, Glass, etc.)

CHURCH OF THE EPIPHANY, Coon Rapids, Mn. — Fish and Chips  
 CHURCH OF THE EPIPHANY, Coon Rapids, Mn. — Dining Hall (Meals)  
 CLERSITE COMPANY, St. Paul, Mn. — Clersite Eye Glass Cleaner  
 KENNETH E. CLEWORTH, Bloomington, Mn. — Lunch and Refreshments,  
 3.2 Beer  
 COIL ENTERPRISES, St. Paul, Mn. — Chocolate Bananas and Fruit Punch  
 COIL ENTERPRISES, St. Paul, Mn. — Comic T-Shirts with Designs on the  
 Front  
 COLISEUM CONCESSIONS, Mpls., Mn. — Warehouse and Headquarters  
 COLISEUM CONCESSIONS, Mpls., Mn. — Lunch and Refreshments, 3.2 Beer  
 COMITA'S DINER, Savage, Mn. — Food, Pop, Coffee, Sandwiches, Pancakes  
 MAURICE M. CONVEY, St. Paul, Mn. — Lunch and Refreshments  
 MAURICE M. CONVEY, St. Paul, Mn. — Popcorn and Refreshments  
 MAURICE M. CONVEY, St. Paul, Mn. — Popcorn and Root Beer  
 COMPMARK 1 CORPORATION, Mpls., Mn. — Computerized Portraits on  
 T-Shirts  
 CORDON BLEU COMPANY, Mpls., Mn. — Stainless Steel Cookware, China,  
 Stoneware, Crystal, Stereos, Silverware, Cedar Chests  
 COUNTRY STORE SWEET SHOPPE, INC., Nisswa, Mn. — Old Fashioned  
 Candy Store/Wild Rice  
 COURAGE CENTER AUXILIARY, Golden Valley, Mn. — Christmas Cards,  
 Books, Gift Items  
 JAMES W. CROCKER, Mpls., Mn. — Root Beer  
 JAMES W. CROCKER, Mpls., Mn. — Root Beer  
 JAMES W. CROCKER, Mpls., Mn. — Root Beer  
 CROWTHER CORPORATION, Universal City, Cal. — T-Fal Cookware  
 CRUTCHFIELD CONCESSIONS, Brookston, Texas — Cheese on a Stick,  
 Fresh Lemonade  
 CRUTCHFIELD CONCESSIONS, Brookston, Texas — Cheese on a Stick,  
 Fresh Lemonade  
 CRYSTAL CLEAR, Webb City, Mo. — Crystal Clear Eye Glass Cleaner  
 CRYSTAL CLEAR, Webb City, Mo. — Crystal Clear Eye Glass Cleaner  
 CURRAN AND HALLIGAN, Mpls., Mn. — The Craft Beader (Bead Maker)  
 CURRAN AND HALLIGAN, Mpls., Mn. — Bowmaker  
 CUSTOM ENTERPRISES, INC., Robbinsdale, Mn. — Sauna Heaters, Elec-  
 trical Heating Apparatus  
 DFL DISTRICTS 66 and 67, St. Paul, Mn. — DFL Display and Ice Cream Cones  
 D.L.H., INC., Mpls., Mn. — Pest Control, Tri Tector, Conklin Products, Con-  
 tinental Oil, Flowtron Insect Lights  
 DADSON'S, INC., St. Paul, Mn. — Hardware Items-Wrenches, Nuts, Bolts, etc.  
 DAIRY BAR, St. Louis Pk., Mn. — Soft Drinks, Shakes, White, Chocolate and  
 Buttermilk, Coffee, Sundaes, Stewart Sandwiches  
 DAIRY FOOD AND NUTRITION COUNCIL OF MINNESOTA, St. Paul,  
 Mn. — Cookbook  
 MARGARET DALEY, Mpls., Mn. — Candy  
 WILLIAM DANIELSON, St. Paul, Mn. — French Fried Onions  
 WILLIAM DANIELSON, St. Paul, Mn. — Pizza  
 WILLIAM DANIELSON, St. Paul, Mn. — Spin O Paint  
 DE VAL SALES, Minnetonka, Mn. — Shaklee Products, Food Supplements,  
 Cleaning Products, Cosmetics, Baby and Pet Products  
 JAMES A. DAVIS, Mpls., Mn. — Sno Cones and/or Candy Apples  
 JAMES A. DAVIS, Mpls., Mn. — Lunch and Refreshments  
 JAMES A. DAVIS, Mpls., Mn. — Ice Cream and Sno Cones  
 JAMES A. DAVIS, Mpls., Mn. — Headquarters, Office and Storage  
 JAMES A. DAVIS, Mpls., Mn. — Sno Cones  
 JAMES A. DAVIS, Mpls., Mn. — Cheerios



JAMES A. DAVIS, Mpls., Mn. — 3.2 Beer  
 JAMES A. DAVIS, Mpls., Mn. — Ice Cream and Coke  
 JAMES A. DAVIS, Mpls., Mn. — Food and Beverage  
 JOHN DEERE COMPANY, Bloomington, Mn. — Agriculture Equipment,  
 Lawn and Leisure Equipment, Toys, Shirts, Caps, Hats  
 LORRAINE A. DEGNAN, Mpls., Mn. — Carmel Apples, Popcorn, Ice Cream  
 Cones, Coke, Sprite, Orange, Candy, Gum, Suckers  
 DELRICK ENTERPRISES, Golden Valley, Mn. — Candy, Gum, Popcorn,  
 Carmel Corn, Soft Drinks, Hot Chocolate, Hot Apple Cider  
 DELRICK ENTERPRISES, Golden Valley, Mn. — Popcorn, Carmel Corn, Soft  
 Drinks, Hot Chocolate, Hot Apple Cider  
 DELRICK ENTERPRISES, Golden Valley, Mn. — Popcorn, Carmel Corn, Soft  
 Drinks  
 HENRY DEMERS, Brooklyn Center, Mn. — Pronto Pups, Grapes, Orange  
 Drinks (only)  
 DESPLENTER CONCESSIONS, Chicago, Ill. — Novelties  
 DIAL MEDIA, INC., WickWick, Rhode Is. — Pantyhose  
 DICK AND LIL'S POPCORN, St. Paul, Mn. — Popcorn, Carmel Corn, Carmel  
 Apples, Coke, Candy, Gum  
 DISNEY'S TABLE TENNIS CENTERS, Mpls., Mn. — Exhibiting Tournament  
 Class Players, Equipment and Types of Games  
 DIVERSIFIED PROD., INC., Wyoming, Mn. — Bennelli Motorcycles, Eric  
 Loaders, Smoker Craft Boats, Futura Log Splitter, Gator and Northland  
 Trailers, Hydro Beaver Sylvan Boats and Pontoons (No Carver Display)  
 NELLIE E. DOLL, Mpls., Mn. — Fur and Feather Toys, 3D Pictures  
 NELLIE E. DOLL, Mpls., Mn. — Fur and Feather Toys, 3D Pictures, Needle  
 Threaders, Pine Incense  
 DOMESTIQUE OF MINNESOTA, St. Cloud, Mn. — Extraction System, (Rug  
 Cleaner)  
 DONNA'S CRAFTS AND J&M CRAFTS, St. Paul, Mn. — 3D Houses, Wagon  
 Lamps, Art Foam Decorations  
 DOODLE ART OF ST. PAUL, Lake Elmo, Mn. — Doodle Art Posters, Colored  
 Pens, Frames and Kits  
 BOB DUERR'S SNAKE ZOO, Anoka, Mn. — Photos of People with Snakes, "I  
 Love Snake" Buttons  
 DUIS ENTERPRISES, Mpls., Mn. — Charm Lites, Real and Fake Fur and  
 Feather Novelties, Toys, Pine Incense  
 DUIS ENTERPRISES, Mpls., Mn. — Charm Lites, Real and Fake Fur and  
 Feather Novelties, Toys, Pine Incense and Toys and Lamb Skin  
 WILLIAM A. DUNA, Mpls., Mn. — Gypsy Crepes and Soft Drinks  
 WILLIAM A. DUNA, Mpls., Mn. — Gypsy Crepes and Soft Drinks  
 DYN-A-VAC OF NEW HOPE, New Hope, Mn. — Plastic 3D signs, plaques and  
 display pieces  
 DYN-O-MITE DISTRIBUTOR, Alhambra, Cal. — Craft Kits, Mirr-O-Magic,  
 Mirovision Kits, Beaded Glass Kit  
 E'GAD ENTERPRISES, Mpls., Mn. — Meerscham, Antler and Briar Pipes and  
 Smoking Accessories, Tobacco  
 EKLUH DISTRIBUTION COMPANY, Mpls., Mn. — Bathroom Display, Super  
 Clear Mirror and Plastic Defogger  
 EKLUH DISTRIBUTION COMPANY, Mpls., Mn. — Bathroom Display, Super  
 Clear Mirror and Plastic Defogger  
 EL SOL MEXICAN FOOD, St. Paul, Mn. — Tacos, Burritos, Nachos, Cold  
 Drinks, Coffee  
 ELECTROLUX, St. Paul, Mn. — Electrolux Vacuum Cleaners and Supplies  
 EMM AND BEE (LEEDS) SUPPLIES, Leeds 7 — United Kingdom — Chemico  
 Paste Cleaner

ENCYCLOPEDIA BRITANNICA, Chicago, Ill. — Brit. Junior, Great Books of the Western World  
 ENCYCLOPEDIA BRITANNICA, Chicago, Ill. — Encyclopedia Britannica  
 THE ENERGY SHED, St. Paul, Mn. — Wood Stoves and Heaters, Log Splitters, Circulating Grates, Insulating Weatherstripping Mat  
 THE ENGRAVING SHOP, Caledonia, Wi. — Engraved Items; Plastic, Peweter, Metal and Glass, Hot Stamped and Photo Items (Metal Labels, I.D. Plates and Personalized Awards, Plaques and Trophies)  
 WILLIAM ERB, St. Paul, Mn. — Pop, Reginas Candy, Carmelcorn, Popcorn, Diet Pepsi  
 ESKIMO SHOP, Anchorage, Alaska — Eskimo Fur Parkas, Mukluks, Jewelry, Carvings  
 ESKIMO SHOP, Anchorage, Alaska — Eskimo Fur Parkas, Mukluks, Jewelry, Carvings  
  
 FAIR ENTERPRISES, Mpls., Mn. — Programs, Buttons, Pennants, Binoculars, etc.  
 FAIR ENTERPRISES, Mpls., Mn. — Horse Show Programs  
 FAIRGROUNDS GOLD RANGE, St. Paul, Mn. — Miniature Golf Range  
 FALCON HEIGHTS UNITED CHURCH OF CHRIST, St. Paul, Mn. — Lunch and Refreshments  
 FARRELL'S ICE CREAM, St. Paul, Mn. — Hard Candy and Suckers (Farrells)  
 FARM FEED COMPANY, Sioux City, Ia. — Folding Scissors and Sewing Sissors  
 FASHION SERVICES, INC., Mpls., Mn. — Ms. Designer Pattern Wardrobe, Kits, Collar Point Turner, Design Tools  
 FAWN SALES OF MN/WIS., St. Paul, Mn. — Vending Machines and Sales  
 JOSEPH FINNIN, Winter Haven, Fla. — Rainbow Art Colors, Artists Craft Materials  
 FIRST NATIONAL BANK OF MINNEAPOLIS, Mpls., Mn. — Bank Credit Card Program  
 FISHERMANS WHARF SEAFOOD COCKTAILS, Mpls., Mn. — Shrimp and Crabmeat Cocktails, Torsk  
 FISH AND CHIPS, St. Paul, Mn. — Fish and Chips  
 FOLEY MANUFACTURING COMPANY, Mpls., Mn. — Foley Kitchen Utensils  
 FOREMAN AND CLARK, St. Paul, Mn. — Police Uniforms, Sport Coats, Suits, Dress and Leisure Top Coats, Slacks and Leather Coats  
 THE FREE HEATERY, Richfield, Mn. — Heat Seal, Magic Heat-Replaces Dampers and Extracts Heat Going Up  
 FRENCH FRIED ICE CREAM, Crystal, Mn. — French Fried Ice Cream (Fried w/Batter and Served as a Sundae)  
 FRENCH QUARTER DELICACIES, Mpls., Mn. — Sno Balls, Hand Molded Suckers, Creole Pralines  
 FRESH FRUIT, St. Paul, Mn. — Grapes, Oranges, Plums, etc.  
 FRESH FRUIT, St. Paul, Mn. — Grapes, Cantaloupe, Watermelon, etc.  
 FRESH FRUIT, St. Paul, Mn. — Grapes, Oranges, Plums, etc.  
 FRIVOLITIES, St. Paul, Mn. — Antiques, Collectables, Lapidary Jewelry  
 FURNITURE BARN, INC., Mpls., Mn. — Bedroom Mattresses, Furniture and Bedding, Microwave Oven Display  
 FURNITURE BARN, INC., Mpls., Mn. — Bedroom Mattresses, Furniture and Bedding, Microwave Oven Display  
  
 GARIBALDI'S BOUTIQUE, Mpls., Mn. — African Print Dashikis, African Jewelry, African Print Halters  
 MRS. BERNICE GAYMAN, St. Paul, Mn. — Pronto Pups, Grape and Orange Drinks

GEM ENTERPRISES, Whittier, Cal. — Pollyfoam Toy Glider w/Plastic Tape for Access.

GERRING INDUSTRIES, INC., Blue Earth, Mn. — Holly Park Mobile Home

GIANT SLIDE, Pasadena, Cal. — Giant Slide

GIANT SUBMARINE SANDWICH, St. Paul, Mn. — Submarine Sandwiches, Hoagies, Pop

GIFTS PACIFIC, Shawnee, Okla. — Phillipines, Hong Kong, Taiwan and Mexico Imports, (Ashtrays, Banks, Wall Decor, Shell Jewelry, Wood Figures, Wooden Bowls, Trays, Ladies Handbags, Windchimes)

GINNY'S, Van Nuys, Cal. — Hostess Spaghetti Server, Pumi Brush Pad, Slip n Snip Sissors

THE GLADD COMPANY, Mpls., Mn. — Electric Krumkake Iron, Baked Rosettes or Cream Puffs

THE GLASS WORKS, Marine on the St. Croix, Mn. — Art Reproductions, Glass Swan Vases

THE GLASS WORKS, Marine on the St. Croix, Mn. — Art Reproductions, Glass Swan Vases

GLENGARRY GARDENS, INC., Wayns, N.J. — Nature's Miracle House Plant Treatment, Plant Hangers

GLORIA DEI LUTHERAN CHURCH, St. Paul, Mn. — Breakfasts, Dinners and Soft Drinks

GOEDERT AND FURCH, St. Paul, Mn. — Soft Drinks, Hamburgers, Hot Dogs, Chili, Fries and Related Lunch Items

GOLD MEDAL BEVERAGE COMPANY, St. Paul, Mn. — Diet Rite Cola, Royal Crown Cola, Dads Root Beer

GRANDMA'S CORNER, Mpls., Mn. — Hand Made Dolls, Rugs, Brass Necklaces w/Initials, Childrens Rings

GREEN HOME PRODUCTS, Versailles, Mo. — Decoupage Transfers, Portaline, Roto Stripper

GROUP AMUSEMENT OWNERSHIP PLAN, Mpls., Mn. — Lunch and Refreshments

GROUP AMUSEMENT OWNERSHIP PLAN, Mpls., Mn. — Skyride

GROUP SPECIALTIES, Berkeley, Ill. — Childrens Books (Assist in Education)

GROVE GAMES, Mpls., Mn. — Chessboard Pieces, Puzzles, Games

THE GUNNARD COMPANY, Mpls., Mn. — Jar Opener and Tightener, Jarlifter, Tree Holder, Meat Roasting Rack

GUSTHAUS EDELWEISS II, St. Paul, Mn. — Breakfast, Sandwiches, Soft Drinks

GUSTHAUS EDELWEISS II, St. Paul, Mn. — Bratwurst, German Potatoe Salad, Beer Sticks, Pretzels, Refreshments

ALVINA HALLBERG, Mpls., Mn. — Slender Now-Energy Now

RAY HAMER, Mpls., Mn. — Hi Striker

RAY HAMER, Mpls., Mn. — Hi Striker

HAMLIN UNITED METHODIST CHURCH, St. Paul, Mn. — Dining Hall (Lunch and Refreshments)

CONNIE HANIAN, Scottsdale, Ariz. — Lemonade Shake Ups, Tacos, Polish Sausage

CONNIE HANIAN, Scottsdale, Ariz. — Lemonade Shake Ups

JAMES F. HANNASCH, Mpls., Mn. — Sno Cones

JAMES F. HANNASCH, Mpls., Mn. — Sno Cones

TOM HANSEN, Mpls., Mn. — Mini Ka Bobs

TOM HANSEN, Mpls., Mn. — Mini Ka Bobs

HARDING HOME COMFORT, INC., Mpls., Mn. — Arctic Foam, Owens Corning Fiberglass

HARDING HOME COMFORT, INC., Mpls., Mn. — Arctic Foam, Owens Corning Fiberglass

HAWAII IMPORTS, Golden Valley, Mn. — Hawaiian Jewelry (Puka Shells, Necklaces, Rings, Earrings, Bracelets)

HAWAII IMPORTS, Golden Valley, Mn. — Hawaiian Jewelry (Puka Shells, Necklaces, Rings, Earrings, Bracelets)

HEAT SEAL OF MINNESOTA, INC., Burnsville, Mn. — Weatherproof Chimney Cap, Fireplace, Real Stone Fireplace

HEL MAC DISTRIBUTION COMPANY, Riverview, Mi. — Portable Massage Units, Zyliss Vise

HENRY'S BAR B QUE, St. Paul, Mn. — Bar B Que Ribs, Sandwiches and Soft Drinks

BILL HENTHORNE, St. Paul, Mn. — Pronto Pups, Grapes, Orange Drinks

JOHN HENTHORNE, St. Paul, Mn. — Pronto Pups, Grape, Orange Drinks

MRS. RALPH HENTHORNE, St. Paul, Mn. — Pronto Pups, Grape and Orange Drinks

HICKORY FARMS OF OHIO, Mpls., Mn. — Bulk Cheese and Beef Stick Summer Sausage

HIS ENTERPRISES, Mpls., Mn. — Lithographics Framed and Unframed

HIXON GLASS BLOWERS, Phoenix, Ariz. — Glass Blowing Demo and Sale of Articles

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DANIEL HIXON, III, Phoenix, Ariz. — Michael Garman Sculpture

AL HOHENWALD ENTERPRISES, St. Paul, Mn. — Lunch and Refreshments "Beef Hut"

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AL HOHENWALD ENTERPRISES, St. Paul, Mn. — Lunch and Refreshments "Beef Hut"

HOKY OF AMERICA — NOMAR, INC., Richfield, Mn. — Carpet Sweeper (Hoky America)

HOKY OF AMERICA — NORMAR, INC., Richfield, Mn. — Floor and Carpet Sweeper (Hoky)

HOLLY INDUSTRIES, N. St. Paul, Mn. — Bracer (canoe back rest)

HOLMES ENTERPRISES, St. Regis Falls, N.Y., — Leather Goods (Texas Longhorns, Horse Plaques)

HOLMES ENTERPRISES, St. Regis Falls, N.Y., — Leather Goods (Texas Longhorns, Horse Plaques)

HOLMES ENTERPRISES, St. Regis Falls, N.Y., — Leather Goods (Texas Longhorns, Horse Plaques)

A.W. HOLTE, So. St. Paul, Mn. — Dairy-Vac Cleaners, Pails

HOLY LAND HANDCRAFTS, St. Paul, Mn. — Spoon Rings, Bracelets, Olivewood Carvings, Mother of Pearl Jewelry, Tapestries, Chokers

HOME OF ELEGANCE, St. Paul, Mn. — Celebrity China, Stoneware, Miida Stereo, Rogers Stainless

HOMEMADE EGG ROLLS AND POOW, Mpls., Mn. — Home Made Egg Roll, Sarapow, Fortune Cookies

HOSANNAH LUTHERAN CHURCH, St. Paul, Mn. — Lunch and Refreshments

HOT DOG HOUSE, Mpls., Mn. — Hot Dogs and Refreshments

HOUSE OF CLOCKS, St. Paul, Mn. — Grandfather Clocks, Colonial and Howard Miller and Trend Clock Co., Also Mantle Clocks

HOUSE OF HERALDRY, Reseda, Cal. — Coats of Arms, Heraldic Gifts and Etchings

HOUSE OF LA CHOY, St. Paul, Mn. — La Choy Chow Mein, Sweet and Sour Pork, Fried Rice, Egg Rolls, Coffee, Tea, Fortune Cookies

THE HOUSE OF TIFFANY, San Diego, Cal. — Tiffany Lamp Shades

HOWE FIGURETTE SALES, Mpls., Mn. — Under Fashions, Swimwear, Panty Hose, Koolette (Cool Water Soap)

ORVILLE AND ELAINE HOWE, Mpls., Mn. — Envair Air Freshener, Playboy Exerciser, and Health and Skin Care Products of Aloe Vera, Helix Wrenches, Ratchet Wrenches, Tuffy Screwdrivers, Variety of Food Seasonings

MR. AND MRS. HOWARD HUGHES, Forest Lk., Mn. — Pronto Pups, Grape and Orange Drinks

HYCRAFT ENTERPRISES, INC., Mpls., Mn. — Western Jewelry, Horseshoe Nail Jewelry, Turquoise Rings, Spoon Rings, Earrings

F.A. HYSON (YAHR), Mpls., Mn. — English Foil Pictures

F.A. HYSON (YAHR), Mpls., Mn. — English Foil Pictures

ICEE OF MINNESOTA, INC., Mpls., Mn. — Frozen Carbonated Beverages

ICEE OF MINNESOTA, INC., Mpls., Mn. — Frozen Carbonated Beverages

INDEPENDENT REPUBLICANS OF MINNESOTA, St. Paul, Mn. — Miscellaneous Jewelry and Other Related Articles of G.O.P.

INDIA BAZAAR, Mpls., Mn. — Handcrafts of India, Gifts, Pipes, Jewelry, Clothing, Tapestries

INDIAN HOUSE/MAHARAJA ENTERPRISES, Mpls., Mn. — Jewelry, Tapestries, Clothing, Brassware, Wood Carved Items

INDIA IMPORTS, N. St. Paul, Mn. — Original India Imports, Wearing Apparel, Jewelry, Wood Carvings, Brassware, Tapestries

INDUSTRIAL ENGRAVED NAMEPLATE COMPANY, St. Paul, Mn. — Badges, Plaques, Nameplates, Signs, Panels, Trophies

INTERNATIONAL HARVESTER COMPANY, St. Paul, Mn. — Toy Farm Equipment, Lawn and Garden, Trucks and Industrial Equipment

TINA S. ISAAC, St. Paul, Mn. — Carmel Corn, Caramel Apples, Candy Bars, Gum, Corn Chips, Potato Chips, Cake Treats, Pop

TINA S. ISAAC, St. Paul, Mn. — Carmel Corn, Caramel Apples, Candy Bars, Gum, Corn Chips, Potato Chips, Cake Treats, Pop, Root Beer

ISAKSEN'S NORD HUS SCANDINAVIAN GOODS, St. Paul, Mn. — Swedish Clogs, Scandinavian Fashions and Novelties, Packaged Food

JAGOE—MERRIMAN, St. Paul, Mn. — Souvenirs of Twins, North Stars, Vikings, Kicks (Shirts, Cups, Banks, Key Chains, Pennants)

JAGOE—MERRIMAN, St. Paul, Mn. — Souvenirs of Twins, North Stars, Vikings, Kicks (Shirts, Cups, Banks, Key Chains, Pennants)

JAMAR PRODUCTS, INC., Inglewood, Cal. — Rhinestone Setter, Austrian Rhinestones, Stud Setter and Studs

JAMAR PRODUCTS, INC., Inglewood, Cal. — Rhinestone Setter, Austrian Rhinestones, Stud Setter and Studs

JAMIESON AND ASSOCIATES, INC., Mpls., Mn. — Fresh Fruit Sippers (Apple, Orange and Grape) Served in Plastic Fruit Shaped Containers

JEHOVAH LUTHERAN CHURCH, St. Paul, Mn. — Lunch and Refreshments

JENCO, Chicago, Ill. — "Pantsboy" Pants Hangers, Auto Needle Threaders

JESNESS CONCESSIONS, Morris, Mn. — Tacos

JEWELS OF SHELL BY MAXON, St. Paul, Mn. — Items of Shell-Jewelry, Planters, Wall Plaques, Animal Figures

JIM AND JO'S, Mpls., Mn. — Lunch and Refreshments

JIM AND JO'S, Mpls., Mn. — Lunch and Refreshments

BURTON JOHNSON, Minnetonka, Mn. — Gum, Charm and Rings, Bugs, Trolls, Capsule Machine 1¢

JUNKIN CONCESSION COMPANY, Minnetonka, Mn. — 3.2 Beer

JUNKIN CONCESSION COMPANY, Minnetonka, Mn. — Food and Refreshments

K & L PLASTICS, Stillwater, Mn. — Plastic Vac-U-Formed Sign, Magnetic Osha-Stock-Comic (Nameplates, Etc.)

K & W ENTERPRISES, Spring Park, Mn. — Bratwurst, Pop, French Fries

KELLY'S, St. Paul, Mn. — Lunch and Refreshments

KING GEORGE II SHIRT FACTORY, Lawrence, Ks. — Heat Transfers, T-Shirts, Sweatshirts, Halters, Tank Tops

KING GEORGE II SHIRT FACTORY, Lawrence, Ks. — Heat Transfers, T-Shirts, Sweatshirts, Halters, Tank Tops

KIRBY SO. OF ST. CLOUD, INC., St. Cloud, Mn. — Kirby Vacuum Cleaner

KIRBY COMPANY OF SOUTH MINNEAPOLIS, Mpls., Mn. — Vacuum Cleaners, Cleaning Supplies and Parts

ROBERT KIRSCHNER (GLICK'S), Burnsville, Mn. — Lunch and Refreshments, 3.2. Beer

KITCHEN GADGETS, Lakeville, Mn. — Kitchen Supplies and Utensils

KITCHEN KRAFT, St. Paul, Mn. — Root Beer, Caramel Corn, Caramel Apples, Popcorn, Pop

JEFFREY KLEIN, Edina, Mn. — Natural Vegetable Drink, Carrot Cake and Apple Bars

KLOSS AND KLOSS, Sun City, Ariz. — Wood Jewelry and Boxes, Pins, Rings-Rhinestone, Engraving on Metal Jewelry

MR. AND MRS. TONY KORDUS, Mpls., Mn. — Pronto Pups, Orange and Grape Drink

KRAWCZYK'S POLISH DELI, Mpls., Mn. — Smoked Beef Sandwich, Super Polish on a Bun, Polish Reuben, Zingy Sandwich Grilled, Polish Style Frank, Krazywurst, Soft Drinks

KREDIT INDUSTRIES, St. Paul, Mn. — Mem O Rize Unit Plastic, Game Peg Boards and Related Items

LADY ISABEL'S CANDY KITCHEN, Kerrick, Mn. — Fudge, Almond Bark, Salt Water Taffy, Hard Candies and Home Made Confections

LADY ISABEL ENTERPRISES, Anoka, Mn. — Wall Plaques, Kitchen Gadgets

LAND O'LAKES, INC., Mpls., Mn. — Ice Cream Cones

LAND O'LAKES, INC., Mpls., Mn. — Ice Cream Cones

LARRY'S TRAILER SALES, St. Paul, Mn. — Trailer Sales (Horses) , Western Store

LARRY'S TRAILER SALES, St. Paul, Mn. — Horse and Stock Trailers, Handy Horses, Saddles and Tack

GARY LARSON, St. Paul, Mn. — Popcorn, Root Beer, Carmel Corn, Carmel Applies, Soft Pretzels

GARY LARSON, St. Paul, Mn. — Popcorn, Root Beer, Carmel Corn, Carmel Applies, Soft Pretzels

JODEEN M. LARSON, St. Paul, Mn. — Popcorn, Root Beer, Carmel Corn, Carmel Apples, Soft Pretzels

JODEEN M. LARSON, St. Paul, Mn. — Popcorn, Root Beer, Carmel Corn, Carmel Apples, Soft Pretzels

EUGENE LA VAQUE, Little Canada, Mn. — Sno Cones

THE LEATHER PATCH, Chula Vista, Cal. — Belts and Buckles, Wallets, Ladies Handbags, Leather and Western Jewelry and Paintings

STEVE LEVIN, Mpls., Mn. — Frozen Yogurt

LIBIN AND ASSOCIATES, Los Angeles, Cal. — Sanyo Health Massager

MRS. KATIE LITTLE, Dallas, Tex. — Hoopla

MRS. KATIE LITTLE, Dallas, Tex. — Cork Gallery

MRS. KATIE LITTLE, Dallas, Tex. — Dining Hall  
 MRS. KATIE LITTLE, Dallas, Tex. — Games of skill (50¢ top-balloon dart and bushel basket)  
 MRS. KATIE LITTLE, Dallas, Tex. — Storage and Warehouse  
 MRS. KATIE LITTLE, Dallas, Tex. — Poster Game  
 MRS. KATIE LITTLE, Dallas, Tex. — Candy Floss  
 MRS. KATIE LITTLE, Dallas, Tex. — Lunch and Refreshments  
 LITTLE GIANT INDUSTRIES, INC., American Fork, Utah — Little Giant Ladder and Accessories  
 LOG CABIN ROOT BEER STAND, Rogers, Mn. — Hot Chocolate, Orange, Lemonade, Carmel Corn  
 LOGOS BOOKSTORE, Mpls., Mn. — Christian Books, Posters, Plaques, Jewelry, Records  
 MRS. ANTOINETTE LOWELL, Coon Rapids, Mn. — Pronto Pups, Grape and Orange Drinks  
 LUCKY H. RIDING APPAREL, La Crosse, Wi. — Western, English tack, Horse Care Products, Western and Indian Jewelry, Wearing Apparel, English Gift Items, Ties, Scarves, Gloves, Wagons, Miniature Horse Statues  
 LUND SALES, Wayzata, Mn. — Lund Fishing Lures, Health Care Products, Hand-Crafted Gift Items  
 LUTHERAN COLPORTAGE SERVICE, Mpls., Mn. — Sunday School Supplies, Bibles, Bible Studies, Books, Childrens Books, Cards, Pictures, Gifts, Jewelry, Napkins, Records, Tapes, Calendars  
 LYNN'S MADE RITE, Mpls., Mn. — Lunch and Refreshments

McEACHRON FOOD PROMOTIONS, Minnetonka, Mn. — 3" Ambassador Sausage Hot Dogs, Coke and Chocolate Pretzels  
 McLAWS, MANUFACTURING COMPANY, Pacoima, Cal. — Massage Equipment, Vibrating Hand Units, Adjustable Beds  
 MINNEAPOLIS MEDICAL SERVICES, Mpls., Mn. — Vita Stat-Blood Pressure Equipment  
 MINNEAPOLIS MEDICAL SERVICES, Mpls., Mn. — Vita Stat-Blood Pressure Equipment  
 M & D ENTERPRISES, Carpentersville, Ill. — Fudge, Candies, Taffy, Licorice  
 M & D ENTERPRISES, Carpentersville, Ill. — Fudge  
 M & D ENTERPRISES, Carpentersville, Ill. — Fudge  
 M & D ENTERPRISES, Carpentersville, Ill. — Candies  
 M & S SALES, St. Paul, Mn. — French Fried Cheese Curds, Pepi Pol Sandwich, Coffee, Diet Pop  
 M & S SALES, St. Paul, Mn. — French Fried Cheese Curds, Pepi Pol Sandwich, Coffee, Diet Pop  
 JOHN MADDOCK AND ASSOCIATES, INC., Stillwater, Mn. — Make a Wish Cookie Mix with Cutter  
 MAGNA PRODUCTS, INC., Green Bay, Wi. — Magna Clean (Window Cleaning Device)  
 JERRY MALONE PRODUCTS, INC., Visalia, Cal. — Boss Truck Show  
 JERRY MALONE PRODUCTS, INC., Visalia, Cal. — Whale  
 JERRY MALONE PRODUCTS, INC., Visalia, Cal. — Big Foot  
 MAMA'S PIZZA, St. Paul, Mn. — Pizza, Pop  
 MANN WOOD WORLD, Wayzata, Mn. — Vermont Wooden Toys, Carved Coconuts, Memorabilia  
 THE MAP STORE, W. St. Paul, Mn. — Topographic Maps, Real Estate Sales Maps, svc.  
 MARBLE IMPORTS, Edina, Mn. — Marble Saying Plaques, Key Chains, Pottery, Vases, Bowls, Carvings

MARLARA ENTERPRISES, Mpls., Mn. — Miscellaneous Doll Furniture and Clothes, Magnetic Refrigerator Bears, Stuffed Patchwork Dogs, Tissue Paper Flowers

MARTY'S CHARBROIL CHICKEN, St. Paul, Mn. — Barbeque Chicken, French Fries, Cole Slaw, Chicken Plate, Hamburgers, Hot Dogs, Beverages

MASTER DISPLAYS CORPORATION, Mpls., Mn. — Drag Race Amusement

MASTER DISPLAYS CORPORATION, Mpls., Mn. — Drag Race Amusement

NORDVIK FARM MARKET, Elk River, Mn. — Hanging Baskets and Potted Plants

TOM MEE, Prior Lake, Mn. — Plastic Batting Helmets

MERMAC "MINK OIL" MANUFACTURING COMPANY, Salem Ore. — Touch of Mink Skin Care Products

MERRY MECHANIZATION, Lindstrom, Mn. — Litter-Guard Brooder Lamp

MR. AND MRS. BILL MERTES, Anoka, Mn. — Pronto Pups, Grape and Orange Drinks

MESA INDIAN TRADERS, Aspen, Colo. — Authentic American Indian Jewelry

MEXICAN VILLAGES, INC., Los Angeles, Cal. — Clothing, Handicrafts, etc., Lunch and Refreshments, 3.2 Beer

MIDDLE EAST BAKERY, St. Paul, Mn. — Pocket Bread Sandwiches w/Meat and Salad Fillings, Fish Salad Sandwiches

MIDDLE EASTERN DELI, Mpls., Mn. — Middle Eastern Rice Dish, Kubbie, Lebanese Salad, Apple Cider

MICROWAVES OF U.S.A., INC., St. Louis Park, Mn. — Astrochef, Litton, Thermadore, G.E., Admiral and others

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Toys, Dolls, Stuffed Animals

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Spin Painting, Boutique

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Stuffed Toys

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Toys, Dolls, Stuffed Animals

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Spin Painting, Boutique

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Boutique, Spin Paints and Plush

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Dolls, Stuffed Animals

MIDDLE STATES DISTRIBUTING COMPANY, Mpls., Mn. — Boutique Shop

MIDLAND PRODUCTS COMPANY, Mpls., Mn. — Wholesale Popcorn, Supplies and Equipment

MIDWAY MEN'S CLUB, St. Paul, Mn. — Lunch and Refreshments, 3.2 Beer

MIDWAY SIGN COMPANY, INC., St. Paul, Mn. — Sign and Card Painting

MIDWEST WESTERN SHOP, So. St. Paul, Mn. — Western Clothes, Tack, Grooming Aids, Buckles, Belts, Hats and Shirts

MATT MILNER SALES, Mpls., Mn. — Balloons, Novelties, Hats and Stuffed Animals

MINNESOTA APPLES, INC., Stillwater, Mn. — Sale of Minnesota Apples

MINNESOTA BAPTIST ASSOCIATION, Mpls., Mn. — Christian Books and Literature

MINNESOTA BEEKEEPERS ASSOCIATION, Mpls., Mn. — Honey and Honey Products

MINNESOTA CITIZENS CONCERN FOR LIFE (MCCL), Mpls., Mn. — Pro Life Buttons, Brochures, and Literature

MINNESOTA CONFERENCE OF SEVENTH DAY ADVENTISTS, Mtka, Mn. — Vegetarian Food-Sandwiches, Salad, Juice



MINNESOTA DFL STATE CENTRAL COMMITTEE, Mpls., Mn. — Campaign Posters, Booklets, Books, Buttons, T-Shirts (Political Only)

MINNESOTA DANCE THEATRE AND SCHOOL, Mpls., Mn. — Dance Classes, T-Shirts, Buttons

MINNESOTA DEPARTMENT OF CORRECTIONS, St. Paul, Mn. — Fence Posts, Signs, Night Stands, Garden Carts

MINNESOTA FOSTER PARENTS ASSOCIATION, Cottage Grove, Mn. — Information and Education-Buttons and Greeting Cards

MINNESOTA FUND FOR ANIMALS, Edina, Mn. — Stationery, Gold Bracelets, Buttons, T-Shirts, Key Rings, Animal Related Book "Mankind"

MINNESOTA SOCIETY OF ARCHITECTS, St. Paul, Mn. — Sale of Magazine and Information, Models, Wood Puzzles, Books

MINNESOTA TURKEY GROWERS ASSOCIATION, INC., St. Paul, Mn. — Lunch and Refreshments, Turkey Sandwiches

MINNESOTA TURKEY GROWERS ASSOCIATION, INC., St. Paul, Mn. — Lunch and Refreshments, Turkey Sandwiches

MINNESOTA AND WESTERN RAILROAD MUSEUM, Annandale, Mn. — Model Railroad Display, Railroad Caps and Scenic Postcards

MINNETONKA MOCCASIN COMPANY, Mpls., Mn. — Moccasins, Belts, Leather Barretts and Related

MINNETONKA MOCCASIN COMPANY, Mpls., Mn. — Moccasins, Souvenirs, Dolls, Earrings

MINNETONKA MOCCASIN COMPANY, Mpls., Mn. — Moccasins and Related Items

MIRACLE MAID — DIVISION OF WEST BEND PRODUCTS, Apple Valley, Mn. — Miracle Maid Cookware — West Bend Products

MIRACLE MAID — DIVISION OF WEST BEND PRODUCTS, Apple Valley, Mn. — Miracle Maid Cookware — West Bend Products

MISTER SOFTEE, Janesville, Wi. — Ice Milk Products, Cones, Malts, Shakes

MRS. MAIZIE MOIR, Mpls., Mn. — Doll Clothes for all Dolls

MOSS AMUSEMENT COMPANY, Hot Springs, Ark. — Diggers

MOSS AMUSEMENT COMPANY, Hot Springs, Ark. — Diggers

MULTIPLE SCLEROSIS SOCIETY — MINNESOTA NORTH STAR CHAPTER, Mpls., Mn. — Patient Services, Public and Professional, Educational Game for Lower Age Groups

MURATA PEARL COMPANY, Gardena, Cal. — Pearl Bearing Oysters, Settings for the Pearl, Pearl Related Items

MY IMPORTS OF CALIFORNIA, Culver City, Cal. — PVC Footwear, Dutroni and Omega

CHESTER H. NAIRNE COMPANY, Livonia, Mi. — Juicer Signature Blender

CHESTER H. NAIRNE COMPANY, Livonia, Mi. — Marvelle Cookware

CHESTER H. NAIRNE COMPANY, Livonia, Mi. — Marvelle Cookware

NATIONAL HOME PRODUCTS, Wildwood Crest, N.J. — Kendo Mop-2 Piece Rubber Mop w/Rollers

NATIONAL SERVICE COMPANY, Bloomington, Cal. — Jewelry Joy-Jewelry Cleaner

NATIONAL SERVICE COMPANY, Bloomington, Cal. — Jewelry Joy-Jewelry Cleaner

NATURE'S BEST OF MINNESOTA, Richfield, Mn. — Klima Gro-Miniature Greenhouse

MRS. SHIRLEY NELSON, St. Paul, Mn. — Pronto Pups, Grape and Orange Drinks

NELSON BUFFALO FARM, St. Peter, Mn. — Buffalo BarB Q, Buffalo Roast Sandwiches

NEW ENGLAND LOBSTER HOUSE, Bloomington, Mn. — Steamed Lobster, Steamed Clams, Fried Clams, Coke

NICOLE JEWELRY, INC., Mpls., Mn. — Inexpensive Costume Jewelry  
 NORTH CENTRAL WOOL MARKETING CORPORATION, Mpls.,  
 Mn. — Wool Products, Sheepskin Products  
 NORTH HEIGHTS LUTHERAN CHURCH, Roseville, Mn. — Selling of  
 Records and Books  
 NORTH STAR HOCKEY CLUB, Bloomington, Mn. — Advertising  
 NORTH STATE AMUSEMENTS, Inc., Mpls., Mn. — Space Tower  
 NORTH SUBURBAN FLORIST AND GIFTS, Forest Lake, Mn. — Gifts,  
 Games, Jewelry, Novelties  
 NORTH SUBURBAN KIWANIS CLUB, St. Paul, Mn. — Malted Milks and  
 Cones  
 NORTHLAND EMBLEM, Saukville, Wi. — Jacket and Cap Emblems, also  
 Caps for Sale  
 NORTHLAND EMBLEM, Saukville, Wi. — Jacket and Cap Emblems, also  
 Caps for Sale  
 NORTHWEST GALLERIES, White Bear Lake, Mn. — Long Range Shooting  
 Gallery  
 NORTHWEST ORGAN, INC., Bloomington, Mn. — Lowrey Organs and  
 Pianos  
 NORTHWEST SADDLE CLUB, Mpls., Mn. — Buttons for Benefit of Crippled  
 Children at Camp Courage  
 NORTHWESTERN PRODUCTS, INC., Mpls., Mn. — Religious Plaques,  
 Greeting Cards, Stationery, Records, Napkins, Misc. Religious  
 NORTHWESTERN PRODUCTS, INC., Mpls., Mn. — Religious Plaques,  
 Greeting Cards, Stationery, Records, Napkins, Misc. Religious  
  
 O & R ENTERPRISES, Burnsville, Mn. — Hot Dogs and Refreshments  
 OLD MILL COMPANY, Apple Valley, Mn. — Ye Old Mill — Canal Boat Ride  
 FRED C. O'NEIL, St. Paul, Mn. — Sale of Plush and Misc  
 FRED C. O'NEIL, St. Paul, Mn. — T-Shirts  
 FRED C. O'NEIL, St. Paul, Mn. — Lunch and Refreshments  
 FRED C. O'NEIL, St. Paul, Mn. — Warehouse  
 FRED C. O'NEIL, St. Paul, Mn. — Hot Dog on a Stick (11)  
 ORANGE TREET SALES COMPANY, Mpls., Mn. — Orange Treet Soft Drink  
 ORANGE TREET SALES COMPANY, Mpls., Mn. — Sliced Pineapple  
 ORGANIZATION FOR UNITED RESPONSE (OURS), Bloomington,  
 Mn. — Books on Adoption, Candles, Homemade Goods, Novelties, Imports,  
 Decals, Note Cards  
 ORIENTAL CHICKEN WINGS, Edina, Mn. — Ukranian Progi: Chicken and  
 Chicken Plate Dinners  
 OSSEO VACUUM SUPPLY, Osseo, Mn. — Vac-U-Flo Vacuum Cleaners,  
 Hoover  
 EDDIE OXFORD, Versailles, Mo. — Handwriting Analysis  
  
 PACKAGED FURNITURE AND CARPET COMPANY, St. Paul, Mn. —  
 Carpeting  
 THOMAS C. PAINTER, Lithonia, Ga. — Royal Cloth, Food Check  
 PAKA DISTRIBUTION, Columbus, Ohio — Magna Klean (Window Cleaner),  
 Perma Balance (Wheel Balance)  
 PATIO VILLAGES, INC., Edina, Mn. — Awnings, Canopies, Patios, Windows,  
 Doors, Roofing  
 JAMES P. PATTEN, Davenport, Ia. — Tiny Tim Donuts  
 PATTERSON RESIN PRODUCTS, La Mirada, Cal. — Decorative Resin Items  
 for the Home, Flowers, Nite Lights, Spoon Rests, Napkin Holders, Wall Pla-  
 ques, Floral Arrangements

PATTERSON RESIN PRODUCTS, La Mirada, Cal. — Decorative Resin Items for the Home, Flowers, Nite Lights, Spoon Rests, Napkin Holders, Wall Plaques, Floral Arrangements  
 PATZNER NOVELTY COMPANY, Dubuque, Ia. — Fake Fur Novelties for Walls and Refrigerator  
 PATZNER NOVELTY COMPANY, Dubuque, Ia. — Fake Fur Novelties for Walls and Refrigerator  
 PAUL'S LANDING, Wayzata, Mn. — Small Sailboats, Evinrude and Chrysler Motors  
 PAYO LABS, INC./HOME BAKED BREAD MIXES, Pismo Beach, Cal. — Home Baked Bread Mixes, Cinnamon Rolls, Bread and Rolls  
 PEGGI'S POTS, Wyoming, Mn. — Stained Glass, Ceramics, Refrigerator Animals  
 DAVID M. PERLMAN, New Hope, Mn. — Spin-A-Painting  
 PERMA BRITE NORTH, Menomonie, Wi. — Bathroom Fixture Refinishing  
 JAMES PETERS, Chetek, Wi. — Coke and Wieners  
 JAMES PETERS, Chetek, Wi. — Coke and Wieners  
 PETE'S ANN-REN-SON FOOD, Maplewood, Mn. — Lunch and Refreshments  
 CHARLES PICO, San Antonio, Tex. — Portrait Artist, Frames  
 FRED PETTROFF, Pasadena, Cal. — Ice Cream Dip Bars  
 PIZZA PALACE, Falcon Hts, Mn. — Pizza, Spaghetti, Pop, Coffee  
 PLAYHOUSE TOY COMPANY, Menasha, Wi. — Toy Party Plan, Toys and Small Gift Items Geared Toward Christmas  
 BERT PLETAN, Mesa, Ariz. — Acrylic Paintings w/Frames  
 PLUM CREEK CORPORATION, Walnut Grove, Mn. — Plum Creek Cheese (Cold Pack)  
 POJAR'S PANTY, St. Paul, Mn. — Lunch and Refreshments  
 POLISH AMERICAN CONGREGATION OF MINNESOTA, Mpls., Mn. — Imported Polish Candy, Books, Periodicals: Polish American Themes  
 POLISH IMPORTS GALLERIA, Mpls., Mn. — Linen Towels, Tablecloths, Wall Hangings, Plates, Carvings, Dolls, Candy, Crystal Dishes, Porcelain, Paper Cut Outs, etc.  
 PORTRAITS BY ILLIAC, Guilderland, N.Y. — Computer Portraits  
 POULSON'S HOME STYLE FUDGE, Hammond, Ind. — Home Style Fudge  
 MR. AND MRS. BILL POUNDER, Mpls., Mn. — Pronto Pups, Grape and Orange Drinks  
 PRIEBE AND COMPANY, Mankato, Mn. — Originally Designed Furniture, Custom Cabinets, Interior Decor, Nick-Nacks  
 PRIMA CORPORATION, Mpls., Mn. — Oneida Silver, Crystal, Cedar Chests, Vollbrath and Ecko Cookware, Ekco and Celebrity China  
 PRIME STEAK HOUSE, St. Paul, Mn. — Steak House  
 PROMOTIONAL ASSOCIATES, INC., MONTGOMERY WARDS, Randallstown, Md. — Phoenix Bird-Styro Glider  
 PROMOTIONAL ASSOCIATES, INC., MONTGOMERY WARDS, Randallstown, Md. — Splatter Paint Shield w/TV Monitor/for Demo  
 PUT ON SHOPPE, INC., Hopkins, Mn. — Body Posters, Heat Transfers, Sportswear, Jersey's T-Shirts, Embroidered Patches  
  
 R. O. SYSTEMS, INC., Mpls., Mn. — Nimbus Drinking Water Appliance  
 R & R CONCESSIONS, St. Paul, Mn. — Novelty Posters (Old Movie Characters, Monsters)  
 RECIPES UNLIMITED, INC., Burnsville, Mn. — Microwave Cookbook, Newsletter, Microwave Accessories  
 KAY RELANDER, Mpls., Mn. — American Indian Jewelry, Leather Hats and Belts, Silver Dollar Belt Buckles

REYNOLDS, DISTRIBUTOR—NEO LIFE PRODUCTS, Corning, Cal.—Neo Life Natural Food Supplements, Organic Cleaners, Gloda Cosmetics, Nest Dehydrated Food Storage

CARY RICHMAN, Mpls., Mn.—Shrimp Kabob, Apple Cider, Herbal Mint Tea, Fresh Fruit

ROBBINSDALE O.E.S.—DINING HALL, Maple Grove, Mn.—Lunch and Refreshments, Dining Hall

ROBINSON ENTERPRISES, Mt. Prospect, Ill.—Guess Your Weight Scales, 50¢ Top

JACK ROBINSON, Roseville, Mn.—Lunch and Refreshments (Operated by Demolay Lincoln Chapter)

JACK ROBINSON, Roseville, Mn.—Dining Hall—Smorgasbord

JACK ROBINSON, Roseville, Mn.—Pancake House

JACK ROBINSON, Roseville, Mn.—Waffle Shop

ROBINSON WOOD PRODUCTS, Kimball, Mn.—Lawn Ornaments, Planters, Hanging Baskets, Indoor and Outdoor Wooden Items

ROCK AND STONE SHOP, St. Paul, Mn.—Lapidary Jewelry and Stones, Rough and Polished

JAMES C. ROGERS/JOHN PFAFF, St. Paul, Mn.—Salted in the Shell Peanuts

JAMES C. ROGERS/JOHN PFAFF, St. Paul, Mn.—Salted in the Shell Peanuts

JAMES C. ROGERS/JOHN PFAFF, St. Paul, Mn.—Warehouse

JAMES C. ROGERS/JOHN PFAFF, St. Paul, Mn.—Salted in the Shell Peanuts

JAMES C. ROGERS/JOHN PFAFF, St. Paul, Mn.—Salted in the Shell Peanuts (14)

ROLLA CHAPTER No. 254 O.E.S., Mpls., Mn.—Meals and Refreshments

RON'S ONION RINGS, Mpls., Mn.—Onion Rings

ROOB STUDIOS, INC., Milwaukee, Wi.—Photo Gallery, Photo Buttons

ROOB STUDIOS, INC., Milwaukee, Wi.—Roob Photos

ROOB STUDIOS, INC., Milwaukee, Wi.—Roob Photos

ROOT BEER HUT, Roger, Mn.—Soft Drinks and Popcorn

ROOT BEER STAND, St. Paul, Mn.—Popcorn, Carmel Corn, Carmel Apples, Root Beer, Pepsi, 7-Up, Orange

ROUND BOBBIN SEWING CENTER, St. Paul, Mn.—Elna Sewing Machines and Related Accessories

ROYAL AMERICAN SHOWS, INC., Tampa, Fl.—Carnival

SOUL—SAVE OUR UNWANTED LIFE, INC., Mpls., Mn.—“Circle of Life” Bracelet, Soul Buttons, Misc. Books, T-Shirts

S'MORES, Mpls., Mn.—S'Mores

SADIES'S EXOTIC FLOWERS, Mpls., Mn.—Ti Logs

SADIES'S EXOTIC FLOWERS, Mpls., Mn.—Ti Logs

ST. ANTHONY PARK UNITED METHODIST CHURCH, St. Paul, Mn.—Lunch and Refreshments, Dining Hall

ST. BERNARDS, DINING HALL, St. Paul, Mn.—Dining Hall and Fancy Work

ST. JOHN'S DINING HALL, St. Paul, Mn.—Dining Hall

ST. JOHN'S DINING HALL, St. Paul, Mn.—Lunch Counter on S.E. Corner

ST. PAUL HUMANE SOCIETY, St. Paul, Mn.—Christmas Tree Ornaments, Public Relations, Pamphlets, Puppy Mug Vase of Flowers

ST. WILLIAMS DINETTE, Mpls., Mn.—Meals and Refreshments

SALEM LUTHERAN CHURCH, Mpls., Mn.—Breakfasts and Lunches

SANDAK, INC., Corona, Cal.—Sandak's Sandals

SANDAK OF MINNESOTA, Coon Rapids, Mn.—Sandals for Men, Women, Children

SANITARY ICE COMPANY, St. Paul, Mn. — Ice

SCANDINAVIAN DESIGN, White Bear Lake, Mn. — Scandinavian Furniture, Hanging Lamps, Recliners, Easy Chair, Rugs

SCHAMBER'S OLD TIME PHOTOS, Moorhead, Mn. — Photographic Wall Design Old Time Photos (Customers Dress in Old Time Costumes)

SCHNEIDER POPCORN, Roseville, Mn. — Popcorn, Carmelcorn, Pop

SCHOOL FOR SOCIAL DEVELOPMENT, INC., Mpls., Mn. — Handicrafted Items Made by Physically Handicapped

SCHRODER CONCESSIONS, Faribault, Mn. — Carmel Corn, Carmel Apples

SCHRODER CONCESSIONS, Faribault, Mn. — Popcorn

SCHRODER CONCESSIONS, Faribault, Mn. — Bratwurst

SCHRODER CONCESSIONS, Faribault, Mn. — Carmel Corn, Popcorn, Peanuts, Carmel Apples

SCHUMACHER'S NEW PRAGUE HOTEL, New Prague, Mn. — Ice Tea, Coffee, Opo, Czech Dumplings and Sauerkraut, Kolachy, (Czech Sweet Rolls) Czech Sausage, Reuben Sandwich

SCHUPP'S DINER, St. Paul, Mn. — Dining Hall, Lunch and Refreshments

SCHWARZWALDHAUS, Elyria, Ohio — German Handmade Wooden Imports, Toys, Clocks, Ornaments, Pendants

SEGAL WHOLESALE, St. Paul, Mn. — Tobacco Products, Candy and Gum

17-26 CONCESSION SO., St. Paul, Mn. — Fresh French Fries

17-26 CONCESSION SO., St. Paul, Mn. — Fresh French Fries

SEWING CENTERS, INC., St. Paul, Mn. — Dayton's, White and Elna Sewing Machines

SHAKLEE PRODUCTS, Mpls., Mn. — Shaklee Products

SHOGREN, ERICKSON AND SAMPSON, Mpls., Mn. — Game

SHOGREN, ERICKSON AND SAMPSON, Mpls., Mn. — Pig Race

SHOGREN, ERICKSON AND SAMPSON, Mpls., Mn. — Metro Derby Race Horse Game

SHOGREN, ERICKSON AND SAMPSON, Mpls., Mn. — Rabbit Race

SHOGREN, ERICKSON AND SAMPSON, Mpls., Mn. — Penny Arcade and Games

SHOPPE OF FRAGRANCE, Marine on the St. Croix, Mn. — Perfumes, Colognes, Soaps, Mens Shave Lotion, Sachets, Atomizers

SHOPPE OF FRAGRANCE, Marine on the St. Croix, Mn. — Perfumes, Colognes, Soaps, Mens Shave Lotion, Sachets, Atomizers

SHOPPER'S PROD. COMPANY, Garland, Tex. — Plastic Mylar Balloon, Jewelry

SHOPPER'S PROD. COMPANY, Garland, Tex. — Plastic Mylar Balloon, Jewelry

SIERRA CANDLES, St. Paul, Mn. — Candles, Planters, Planter Vases and Related

SINGER COMPANY, Burnsville, Mn. — Singer Sewing Machines, Cabinets, Vacuum Cleaners

SINGER COMPANY, Burnsville, Mn. — Singer Sewing Machines, Cabinets, Vacuum Cleaners

SIR WINSTON HAIR PRODUCTS, Mpls., Mn. — Men's Hairpieces (replacement)

SISSY'S DOLL HOUSE, St. Cloud, Mn. — Recycled and New Dolls, Clothes for Modern, Antique or Collectible Dolls

SMALL ENGINE CITY, INC., Mpls., Mn. — Chainsaws, Tractors, Trimmers, Generators, Pumps, Engines, Outboards, Parts of All Kinds, Mowers, Snowblowers, Tillers, Motorcycles, Minibikes

AHMED A. SONBOL, Mpls., Mn. — Middle East Sandwiches and Pastries, Middle East Crafts

SOUND OF MUSIC, Mpls., Mn. — Sony and Hitachi Radio and TV Sets, Speakers and Changers

SPACE TABLES, INC., Mpls., Mn. — Outside Patio Tables, Fiberglass Tables for Outdoors

SPAGHETTI VILLAGE, Mpls., Mn. — Lunch and Refreshments

WM. F. SPIESS AND SONS, St. Paul, Mn. — Redwood Signs

WM. F. SPIESS AND SONS, St. Paul, Mn. — Carved Redwood Signs

SPYDERCO, Redding, Cal. — Portable Holding Device

STANTON STALL, W. St. Paul, Mn. — Lunch and Refreshments

JOHN J. STAUBUS, Mpls., Mn. — French Fried Green Pepper Rings and Onion Rings

THE STEEPLE HOUSE, INC., Stillwater, Mn. — Baldwin Pianos, Organs, Saville Organs

STEICHEN FOOD MARKET, St. Paul, Mn. — Food Market

ED STERLING ENTERPRISES, Mpls., Mn. — Nelson Air Cleaner, Hurley Water Purifier, Custom Craft Whirlpool Bath

STEWART SANDWICHES, Eden Prairie, Mn. — Stewart Sandwiches, Soft Drinks, Milk Shakes

ALAN STONE, Mpls., Mn. — Blintzes, Refreshments, Israeli Coca Cola Signs, Deli Sandwiches, Corn Beef, Salami, Pastrami, Reuben, Turkey, Salad

STRAWBERRY PATCH, Edina, Mn. — Strawberry Short Cake

STUDIO OF JOHN M. RUSSELL, Menomonie, Wi. — "People Pebbles" (Photos Mounted on Rocks, Wood, etc.)

THE SUGAR ARTISAN, St. Paul, Mn. — Chocolate Eclairs, Minnesota Wild Rice Soup, French Onion Soup, Bread Sticks

SUN RAY GLASS HEAT OF MINNESOTA, St. Paul, Mn. — Sun Ray Glass Heat Panels

SUN RAY GLASS HEAT OF ST. LOUIS PARK, St. Louis Pk, Mn. — Glass Panel Heating Systems

SUNNY BITS, Guilderland, N.Y. — Wheat Germ

SURE FOOTING, INC., Edina, Mn. — Dingo Boot's, Levi's Jeans and Shirts, Corduroy and Denim, Plaid Flannels

SURVIVE ALL, St. Paul, Mn. — Dehydrator for Food, Magic Mill, Magic Mixer, Water Distiller

SWEDISH GIFT SHOP—NORDIC IMPORTS, Mpls., Mn. — Gift and Household Items Imported from Norway, Sweden, Denmark

SYNDICATE SALES, Mpls., Mn. — T-Fal Cookware

SYNDICATE SALES, Mpls., Mn. — T-Fal Cookware

SYNDICATE SALES, Mpls., Mn. — Glass Cutter

SYNDICATE SALES, Mpls., Mn. — T-Fal Cookware

SYNDICATE SALES, Mpls., Mn. — T-Fal Cookware

SYNDICATE SALES, Mpls., Mn. — Combi-chef

SYNDICATE SALES, Mpls., Mn. — Bowmaker

SYNDICATE SALES, Mpls., Mn. — Frozen Food Knife, Bead Maker

SYNDICATE SALES, Mpls., Mn. — Salad Maker, Combi-chef

TACK'N STUFF/DIVISION OF CONSULTANTS COMPANY, Excelsior, Mn. — Jewelry for Horse Owners, Harness and Hardware for Horses, Horse Blankets, Hats, Clothing, Belts, Boots, Stable Supplies, Books, Horse Care Supplies

TACO KING, St. Paul, Mn. — Tacos, Tostados

TECHNIQUE II, INC., Mpls., Mn. — Scotchpak Food Packaging Set, Scotchpak Boil in Bag Pouches

TECHNIQUE II, INC., Mpls., Mn. — Scotchpak Food Packaging Set, Scotchpak Boil in Bag Pouches

TECHNIQUE II, INC., Mpls., Mn. — Scotchpak Food Packaging Set, Scotchpak Boil in Bag Pouches

TEENY WEENY DONUTS, Cloquet, Mn. — Teeny Weeny Donuts (Miniature Donuts)

TELEVAC COMPUTER COMPANY, Versailles, Mo. — Personality Computer and Horoscope

TENTH WARD AND RURAL RAMSEY DFL, St. Paul, Mn. — Tinkerbelle Donuts

THUMB-THINGS, St. Paul, Mn. — Thumbprint Drawings, Mugs, Buttons, T-Shirt Transfers

TOLCH PRODUCTS, Mpls., Mn. — I.D. Tags, Watches, Radios, Beads

TOM THUMB DONUT CORPORATION, Mpls., Mn. — Donuts, Fried Goods, Coffee

TOM THUMB DONUT CORPORATION, Mpls., Mn. — Donuts, Fried Goods, Coffee

TOWNSEND AND JOHNSON, Fergus Falls, Mn. — Foot Long Hot Dogs (9)

TOWNSEND AND SPRANGER, Fergus Falls, Mn. — Lunch and Refreshments, Slush and Ice Cream Sandwich

TRAIN HOUSE, Harrisburg, Ark. — Antique Trains and Toys

TRI-CHEM, INC., Strongsville, Ohio — Tri-Chem Liquid Embroidery, Hobbycraft

THE TRIKE SHOP, INC., Mpls., Mn. — Three Wheel Volkswagon Motorcycles

TURNCRAFT CLOCK IMPORTS COMPANY, Golden Valley, Mn. — Grandfather and Grandmother Clocks, Clock Plans, Catalogue, Clock Kits and Parts, Mantle Clocks

TWENTY FIVE TEN MARKETING ASSOCIATES, St. Paul, Mn. — Magic Mill Home Unit-Bosch Mixer and Accessories, Shaklee Food Supplements, Harvest Maid Dehydrators

TWIN CITY NOVELTY COMPANY, Bloomington, Mn. — Games, Playland Amusement Arcade

TWO PLUS TWO, Mpls., Mn. — Ear Piercing and Sale of Earrings

TYSK CONCESSIONS, St. Paul, Mn. — Advertising Novelties, Packaged Candy

TYSK CONCESSIONS, St. Paul, Mn. — Candy and Misc.

TYSK CONCESSIONS, St. Paul, Mn. — Popcorn, Soft Drinks, Chocolate Milk, Candy, Gum, Cigars

JOHN TYSELLING, St. Paul, Mn. — Popcorn, Cold Drinks

U.S. — CHINA PEOPLES FRIENDSHIP ASSOCIATION, Mpls., Mn. — Public Relations and Information, Sale of Artifacts

U.S. BENCH CORPORATION, Mpls., Mn. — Courtesy Bench Advertising (40 benches)

UNIVERSAL DISCOUNT, INC., St. Paul, Mn. — Gift Merchandise, Jewelry and Toys

UNIVERSAL DISCOUNT, INC., St. Paul, Mn. — Gift Merchandise, Jewelry and Toys

UNIVERSAL DISCOUNT, INC., St. Paul, Mn. — T-Shirts

UNIVERSAL DISCOUNT, INC., St. Paul, Mn. — Gift Merchandise, Jewelry and Toys

UNITED STORES, INC., St. Paul, Mn. — Camping Equipment, Miscellaneous Clothing Related to Sports and Recreation, Levi, Wrangler

U OF M-WILLIAMS FUND, Mpls., Mn. — Sport Jerseys, T-Shirts, Visors, Hats, Scarves, Mittens, Buttons, Pennants, Pens, Key Chains, All Items Carry Uof M Logo

VERMONT TABLES AND HANDICRAFTS, INC., Groton, Vermont — Clocks, Sconces, Primitive Colonial Furniture

VESCIO'S, INC., Mpls., Mn. — Lunch and Meals (Pasta, Pizza, Bucket of Rigs, Garlic Bread) Drinks

VIKING COLOR PHOTO, Durham, N.C. — Photo Finishing, Cameras, Film,  
 Viking Color Film  
 ARDIS M. VIRNIG, Mpls., Mn. — Portraits (Pastel/Charcoal, Caricatures,  
 Pastel Oils)  
 VITA MIX CORPORATION, Cleveland, Ohio — Stainless Steel Total Juicer,  
 Grinder and Breadmaker  
 VITALE ITALIAN FOODS, INC., St. Paul, Mn. — Pizza Turnover, Lasagna,  
 Ravioli, Spaghetti/w Meatballs, Pizza  
 VOGT APPLIANCE SALES, Champlin, Mn. — Polorator Massager  
 MRS. CHARLES J. VOLIN, Woodbury, Mn. — Cigarettes, Cigars, Snuff,  
 Tobacco (4)  
 WCCO TV, Mpls., Mn. — 1977 Almanac  
 WALT'S HAMBURGER SHOPS, Alexandria, Mn. — Lunch and Refreshments  
 (Hamburgers, Hot Dogs, Corn Dogs, Fries, Pastry, etc.)  
 PAUL WARD, Costa Mesa, Cal. — Lunch and Refreshments  
 PAUL WARD, Costa Mesa, Cal. — Lunch and Refreshments  
 PAUL WARD, Costa Mesa, Cal. — Lunch and Refreshments  
 PAUL WARD, Costa Mesa, Cal. — General Food Stand  
 PAUL WARD, Costa Mesa, Cal. — Lunch and Refreshments  
 WATKINS, Inver Grove Hts., Mn. — Food Products, Home Care  
 MR. ROBERT WELLS, Mpls., Mn. — Pronto Pups, Orange and Grape Drinks  
 WHITE EAGLE FURNISHINGS AND IMPORTS, Chicago, Ill. — Sheepskin  
 Coats, Gloves, Slippers, Gift Items'  
 WHOLESALE HARDWARE COMPANY, Dubuque, Ia. — Weather Vanes,  
 Homeowner and Industrial Tools  
 WILSON'S MUSIC WORLD INC., Mtka, Mn. — Philharmonic Piano, Thomas  
 Organs (w/Sound Proof Booth), Kawai Organs and Piano  
 WATKINS PROD., INC., Winona, Mn. — Watkins Food, Home Care, Health  
 and Personal Care Products  
 JERRY WOLDORSKY, Mpls., Mn. — T-Shirts  
 RAETTA L. WOLFE, St. Paul, Mn. — Aluminum Social Security Cards, Pat-  
 ches, Key Chains, Engraved Pins, Desk Signs, Nameplates, etc.  
 WONDER GIFTS, Mpls., Mn. — Leather Craft, Jewelry, Clothing, Plants, Em-  
 broidered Shirts, Belts  
 C.A. WOODIN, Joplin, Mo. — Roman Target Game  
 C.A. WOODIN, Joplin, Mo. — Roman Target Game  
 WORLD WIDE LIQUIDATORS, Mpls., Mn. — Photo Mugs, Candles, Flower  
 (earth art)  
 WYMORE COMPANY, INC., Mpls., Mn. — Bumpers, Camper Boxes, Related  
 Items  
 YA TA HAI, Phoenix, Ariz. — Indian Jewelry  
 YA TA HAI, Phoenix, Ariz. — Indian Fried Bread  
 JOSEPH H. YAHR, Mpls., Mn. — Jewelry and Engraving

## HERITAGE SQUARE

ACCENT SHOP, St. Croix Falls, Wi. — Heritage Boxes, Sconces, Bookcases,  
 Wood Wall Plaques, Knife Racks and Rocking Chairs  
 ALTMAN HOUSE, W. St. Paul, Mn. — Norwegian Rosemalling, Carved Duck  
 Decoys, Colonial Drum Banks and Wastebaskets, Sun Bonnets, Step Stools,  
 Pin Cushions, Stuffed Toys, Quilts and Music Boxes  
 ANCHOR IRON COMPANY, Savage, Mn. — Cast Iron Reproductions,  
 Wrought Iron Pieces, Fireplace Accessories, Antique Phones



THE BARE OLE NECESSITIES, Altoona, Ia. — Handmade Antique Furniture, Reproductions, Barrel Furniture, Hardwood Furniture, Tables, Chairs, Desks  
BOBBY'S POTTERY, Big Fork, Mn. — Ceramic Vases, Planters, Jewelry Boxes, Statues, Coffee Service and Soup Tureens-Early American Commode Sets, Mugs, Stains, Spittoons, Tea Pots, etc.

CERAMICS BY SHARON, St. Paul, Mn. — Ceramic Animals and Ornaments  
CHAPETTO'S SCULPTURED CANDLES, St. Paul, Mn. — Large and Small Carved and Sculptured Candles

CLAYBOURNE POTS, Albert Lea, Mn. — Etched and Sculptured Pottery Landscapes, Lampsflower Homes, Decorative Plates

CONE 10 STONEWARE, Long Beach, Cal. — Handcrafted Stoneware and Handmade Stoneware

CRAFT VILLAGE, Roseville, Mn. — Macrame Beads, Craft Books, Punch Needle Art Kits, Wood Carving, Paint Kits, Wood Carving Tools

CREATIONS BY NORM, Aberdeen, S.D. — Owls in Tree Knots, Painted Owls on Stone, Wood Wall Designs, Leaf Jewelry

JOE DE LA RONDE, Iroquois, S.D. — Hand Forged Iron Work, Door Knockers, Plant Hangers, Towel Racks, Iron Work

ANN DEE CRAFTS, New Brighton, Mn. — Plaques, Planters, Kitchen Magnets, Napkin Crates, etc.

DOLLS BY MARMI, Roseville, Mn. — Porcelain Dolls, Patchwork Pin Cushions, Doll House Furniture

EARTH CLOCKS, INC., Redwood Falls, Mn. — Clocks, Sconces, Wood Burning Kits, Decoupage Boards, Plaques

FINISHING TOUCH STUDIO, Apple Valley, Mn. — Early American and Western Paintings, Frames, Prints and Plant Stands

FISHERMAN'S WHARF SEAFOOD, Mpls., Mn. — Shrimp, Crabmeat Cocktails, Coffee, Tea, Milk, Cold Drinks, Crab Legs, Clams, Oysters, Fish Chowder, Torsk, Cherry and Peach Cobbler

FLORA'S DRESS EMPORIUM, Mpls., Mn. — Dresses, Hats, Gowns (Early American)

FUNK AND ROSE COMPANY, Mpls., Mn. — Leather Products, Purses, Belts, Hats, etc.

G & L PRODUCTS, Mpls., Mn. — Heritage Photo Plaques w/Easels

THE GLASSCUTTER, Mpls., Mn. — Hand Cut Glassware, Jugs, Decanters, Pendants, Mirrors, Vases, Cheese Domes, Plates

GRANDMOTHER'S HOUSE ANTIQUES, White Bear Lake, Mn. — Antiques and Collectables, Furniture, Glass, Metals, Clothing, Jewelry

GULLICKSON'S FISHER STOVE WORKS, Milltown, Wi. — Fisher Wood Stoves

HANG-IT-IN-WOOD, St. Paul, Mn. — Wall Hangings

HOLLY'S HOBBY, Blaine, Mn. — Christmas Ornaments, Wood Horses, Clocks, Wall Hangings, Bread Dough, Yarn, Brass and Pewter, Fabric and Felt Ornaments

THE HOMESTEAD, Excelsior, Mn. — Handpainted Antique Tin, Framed Prints and Cards, Egg Baskets, Dried Flower /Arrangements, Wood ware, Tole Painting, Pillows

IRONWOOD STOVE COMPANY, Mpls., Mn. — Scandinavian Cast Iron Airtight Wood Stoves

JEWELRY BY DEB, St. Paul, Mn. — Wooden Bead Necklaces, Shell Bead Necklaces, Glass Bead Necklaces and Bracelets  
H. A. JUSTER COMPANY, Mpls., Mn. — Flannel, Chambray, Wool and Bib Overalls, Engineer Caps, Bandanas, Straw Hats, Rockford Socks, Western Shirts, Denim Jeans and Jackets, CPO Jackets

KOMAREK ENTERPRISES, St. Paul, Mn. — Fresh Fruit

GENE LaVAQUE, St. Paul, Mn. — Candy Floss, Snow Cones, Stick Candy, Hard Candy, Suckers, Novelty Candies

LEE WARDS CREATIVE CRAFT CENTER, Fridley, Mn. — Crewel — Needlepoint and felt Christmas Kits, Miniature Furniture, Macrame Cord and Beads

LEMONADE, LTD, St. Paul, Mn. — Lemonade, Popcorn, Carmel Corn, Hot Chocolate, Hot Lemonade and Cookies

STEVEN M. McLEAN, Bloomington, Mn. — Early American Decoupage Wall Hangings

PHYLLIS T. MAYER, Stillwater, Mn. — Toys, Games, Oak Plaques, Wood Items, Stuffed Animals

MINNETONKA MOCCASIN COMPANY, Mpls., Mn. — Moccasins

WILLIAM MORGAN CARICATURES, Mpls., Mn. — Caricatures

NEW DAY WOODCRAFTS, Vista Cal. — Wooden Planters, Clocks, Mirrors, Plant Stands, Stained Glass

ED F. NUBEL, St. Paul, Mn. — Hot Nuts, Old Fashioned Candy, Ginger Beer

J & J O'DONOGHUE BOOKS, Anoka, Mn. — Antique, Old, Used and Rare Books

OZARK PATTERNS AND PATTI PATE GIFTS, St. Paul, Mn. — Dolls, Bread Dough Items and Frames, Silhouettes, Artwork, Wall Plaques, Handmade Craft Items

JAMES PETERS, Chetek, Wi. — Weiners, Bratwurst, Polish Sausage, Coke  
PINWOOD POTTERY, Pinewood, Mn. — Pottery and Handpainted Cookware

POTTERY BY STILSON, Racine, Wi. — Stoneware Natural, Make it Yourself Neckring, Leather and Bead Necklace Jewelry, Pottery Wall Hangings, Pots, Plaques

QUILTS BY JEANNIE MAY, St. Paul, Mn. — Baby Buntings, Pillows, Quilts, Dolls, Afghans, Skirts, Batik and Patchwork Items

REGER ROCKS, Cascade, Colo. — Gems and Minerals, Indian Jewelry, Sand Paintings, Navajo Rugs

ROHRER'S BELLS, Cokato, Mn. — Cast Bronze and Iron Bells in Various Sizes

RUPPRECHT CLOCK WORKS, Lewiston, Mn. — Grandfather and Wall and Shelf Clocks

RUSH COMPANY, Mpls., Mn. — Real Ice Cream, Coffee, Carmel Apples, Muffins, Homemade Bread and Soups, Malts, Shakes, Sundaes, Milk, Orange and Grape Drinks

SCRIMSHAW ANTLER JEWELRY, Bloomington, Mn. — Scrimshaw Antler Jewelry

THE SILVER FOX, Mpls., Mn. — Custom Silver and Turquoise Jewelry, Channel and Silver Inlay Demonstration

JERRY SIMERTZ, New Hope, Mn. — Hand Painted China Items

**SIMONSON'S JEWELRY**, Mtka, Mn. — Necklaces, Earrings, Bracelets, Belt Buckles, Ear Wires, Jewelry Findings

**SINCO**, Marshfield, Wi. — Earrings, Incense, Oils and Perfumes, Neckrings, Bracelets, Sand Candles, Leather

**SPECK/TACULAR PRODUCTS**, Anaheim, Cal. — Natural Wood Burl Tables, Fig and Olive Wood, Planters, Clocks and Pen Sets of Redwood

**DEBRA SULLIVAN**, Kerrick, Mn. — Toys, Dolls, Crocheted Mittens, Scarves, Quilts, Blankets, Pillows, Macrame

**SUNLAND PLANT COMPANY**, Mpls., Mn. — Cactus and Succulents, Sand Cast Candles, and Planters, Mexican Clay Pots

**T.N.T. SPECIALTIES**, Mpls., Mn. — Apple Fritters, Ice Cream, Apple Crisp w/Ice Cream, Soft Pretzels, Sasparilla, Milk, Coffee, Pepsi

**T.N.T. SPECIALTIES**, Mpls., Mn. — Turkey Drumsticks, Steaks on a Stick, Onion Rings, Short Cake, Cream Puffs, Milk, Coffee, Pepsi, Sasparilla

**THE TOBAK SHOP**, St. Paul, Mn. — Pipes, Tobacco, Cigars, Imported Cigarettes and Accessories

**JOHN TYSSELING**, St. Paul, Mn. — French Fried Mushrooms, Fruit Punch, Pineapple and Diet Drinks, French Fried Cauliflower, Onion Chips, 7-Up, Root Beer, Pepsi

**THE VICTORIAN PHOTOGRAPHER**, Mpls., Mn. — Framed Vic. Photos of State Fair Patrons

**WATKINS PRODUCTS**, Winona, Mn. — Watkins Food, Home, Care, Health and Personal Care Products

**WINDJAMMER**, Mpls., Mn. — Leather Belts, Bags, Hats, Billfolds, Belt Buckles and Sterling Jewelry

**JERRY WOLDORSKY**, Mpls., Mn. — Buffalo Burgers, Apple Cider, French Fried Western Cut Potatoes, Beef Jerky, Corn on the Cob, Large Chocolate Chip Cookies, Pepsi, Arcade Games

**THE WOODCUT WAGON**, New Holstein, Wi. — Carved Wood Signs and Plaques and Personalized Wood Products

### **Additions**

**ACTION DISPLAY SERVICES**, Bloomington, Mn. — Econolite Low Voltage Gas Light Conversion Kit

**DAIRYLAND MANUFACTURING AND DISTRIBUTING COMPANY**, Eau Claire, Wi. — Liquid Glass, Sidewinder Saws, Coatings and Sealers

## MINUTES

6—The Executive Committee approved the November 30, 1976 financial statement as follows:

Cash Balance—October 31, 1976 .....	\$ 40,193.55
Bank Securities cashed .....	150,000.00
Interest Income .....	4,919.10
November Receipts .....	49,766.04
	\$244,878.69

Disbursements during November:

Bi-weekly payroll, Oct. 23–Nov. 5 .....	\$ 22,220.53
Bi-weekly payroll, November 6–19 .....	21,207.77
Accrued Salaries Payable, Nov. 20–30 .....	13,754.38
Premium Fund Deposits .....	17,310.95
Miscellaneous Bills Paid .....	190,990.19
	\$265,483.82
	\$(20,605.13)

Cash Balance—November 30, 1976

General Fund .....	\$(20,605.13)
Contingent Fund .....	1,000.00
Bank Securities—mature 12/09/76 .....	400,000.00
mature 1/04/77 .....	200,000.00
mature 4/09/77 .....	200,000.00
	\$780,394.87

Cash Balance—November 30, 1975

General Fund .....	\$(324,075.74)
Contingent Fund .....	1,000.00
Bank Securities—mature 12/03/75 .....	500,000.00
mature 2/03/76 .....	300,000.00
	\$476,924.26

7—Sinclair and Heffron met with Joseph Cleary and Michael Parrish to discuss plans for the 1977 Aid to Zoo horse show in October.

### MEETING OF THE EXECUTIVE COMMITTEE MINNESOTA STATE AGRICULTURAL SOCIETY ADMINISTRATION BUILDING

Friday, December 10, 1976—2:00 p.m.

Members present: Tyrus Sincok, chairman; Norris Carnes; Leonard Ramberg; Michael Heffron. Also present: Kent Harbison; Richard Keenan; Kenneth Wenzel; James Frost.

Secretary submitted to the committee a letter from Legislative Auditor Robert Whitaker invoicing the Society in the amount of \$32,481.15. Said amount was indicated to be the cost of auditing the books and accounts of the Society for the period ending November 30, 1975.

After lengthy discussion, it was moved by Mr. Carnes, seconded by Mr. Ramberg and carried that Secretary be instructed to correspond with Mr. Whitaker requesting that specific documentation and detailed substantiation of the increments of said invoice be provided for the Society's record. Secretary was further instructed to defer payment of said invoice pending review and approval by the full Board.

Meeting adjourned.

8—Heffron and Wenzel, along with counsel Richard Keenan, met with Clayton Rein and Todd Driscoll of the Minnesota Children's Museum of Industry to discuss lease terms on use of the State Exhibits Building.

9—Gerald Franke met with Wayne Hanson and his committee to formalize 1977 County Fair management short course study program.

10—Representatives of the Classic Car Club and Model A Ford Club made a presentation to Wenzel, McGuire and Heffron, along with Board member Carnes, relative an antique car show during the 1977 Fair.

21—Wenzel met with Chief Conroy, Les Miller regarding St. Paul Fire Department lease for new station in Block 54.

28—Harveydale Maruska, plus staff members Heffron and Wenzel, discussed with James Libby the Sanitation department superintendency for 1977.

29—Messrs. Bruno, Kurkowski, Monson, Hoyle and Hanson, representatives of the International Institute discussed with Heffron and Wenzel their desire to obtain an easement from the Fair so that they might provide emergency exit facilities from their building on Como Avenue.

## January

4—A meeting to review and formulate an approach to the Fair employment and recruitment needs was attended by Ross Sweum, Chris Christensen and Bill Klecker of the State Employment Service, along with Heffron, Rich Keenan, Kent Harbison and Tom Price.

5—Secretary met with John Geisler of the St. Paul Chamber Tourist Division to discuss promotion of off-season events at the Fairgrounds, including shared-use of a computer system for developing potential client lists.

7—Secretary, along with Rich Keenan and Kent Harbison, attended a meeting with representatives of the State Income Tax division (Gerald Caulfield and Chauncey Peterson) to review the procedures used in 1976 to withhold tax on premium winners. A number of adjustments to simplify book work and ease the burden on exhibitors, were worked out at this meeting.

Secretary and Rich Keenan visited the Legislative Auditors office to review work papers and time cards relating to the examination of Society books for 1975.

10—Long-time concessionaire William Brede died after suffering a heart attack on January 7.

13—Wenzel met with Roy Bredahl, Evaluation Engineer for St. Paul regarding Fire Department lease for new station in Block 54.

**ANNUAL MEETING**  
**MINNESOTA STATE AGRICULTURAL SOCIETY**  
**LEAMINGTON HOTEL—MINNEAPOLIS, MINNESOTA**  
**January 23, 24 and 25, 1977**

The 118th Annual Meeting of the Minnesota State Agricultural Society opened with an all-day registration period Sunday, January 23. A general session, chaired by President Tyrus Sincock was held at 9:30 a.m., Monday, January 24 for the purpose of appointing credentials and resolutions committees; these committees met to conduct their business at 10:15 a.m., Monday.

At 3 p.m., Monday, delegates from the second, eighth and ninth districts met in caucus for the purpose of certifying nominees for election to the Society's Board of Managers on Tuesday, January 25.

At 1:30 p.m. on Tuesday, members of the Society met in general session. The meeting was called to order by President Sincock and reports of Secretary-General Manager Michael Heffron and Treasurer Gerald Franke were presented and accepted.

Remarks were given by Kim Beck, Willmar, Minnesota FFA president, and Rebecca Syltie, Porter, Minnesota 4-H president.

Credentials and resolutions committee reports were submitted by Henry Hammer, Anoka (credentials) and Sulo Ojakangas, Hibbing (resolutions). Said reports were accepted by the membership.

Election of Society president for a term of one year was conducted. Harveydale Maruska was elected and took over the chair from Mr. Sincock.

The Society proceeded to conduct additional required elections with results as follows:

Norris K. Carnes, St. Paul—Vice President fourth district, two-year term.  
Arthur Sprengeler, Plato—Manager, eighth district, three-year term.  
Sulo Ojakangas, Hibbing—Manager, eighth district, three-year term.  
Willis Lilliquist, Kennedy—Manager, ninth district, two-year term (to fill the unexpired portion of term to which Mr. Maruska was elected in 1976).  
Tyrus Sincock, Owatonna—Honorary (life) member of the Society. Norris Carnes; John Libby, Clearwater, Florida; and Alfred Stedman, St. Paul—State Fair Hall of Fame.

Its business being completed, the 118th annual meeting of the Minnesota State Agricultural Society was declared adjourned.

## **SPACE RENTAL COMMITTEE MEETING**

**Leamington Hotel—Minneapolis**

**Monday, January 24, 1977—10:00 a.m.**

Members present: Carnes, Chairman; Ramberg; Scow; Maruska; Sincok; Heffron. Also present: McGuire; Korff; Wenzel; Keenan.

The Space Rental Committee took into consideration the issues that Andrew Brooks, a State Fair concessionaire, raised at the November 13, 1976 Board meeting, relative beverages being dispensed to the public in cans, product or name-brand advertising on the outside of concession stands and allegations of unfair treatment.

After lengthy discussion, it was moved by Mr. Scow, seconded by Mr. Maruska and carried that present rules prohibiting sale of beverages in cans, as well as those prohibiting the placement of name-brand advertising on the outside of concession stands be maintained and that exceptions thereto not be allowed. The committee reaffirmed its position that these rules be applied in an even-handed manner to all concessionaires.

In the course of reviewing the above rules, it was noted by several members of the committee that, in both instances, language of the rules could be improved for purposes of clarity. It was therefore, moved by Mr. Ramberg, seconded by Mr. Sincok and carried that the following revised language be implemented:

“RULE 6.06. No concession or exhibit operator may dispense, nor may any person carry from the specific area of any concession, exhibit or other place of sale on the grounds of the Fair, any liquid beverage in a glass or metal container, nor may any person who is in motion about the grounds, carry any such liquid beverage in a glass or metal container. This rule shall not apply to non-alcoholic liquids brought into the Fairgrounds by the public as a part of picnic meals or the like when used and consumed in a stationary locale. This regulation is promulgated for the general welfare and protection of visitors to the State Fair and violators hereof shall be subject to the penalties and punishment provided in Rule 6.01 above.”

“RULE 11.14. It shall not be permissible for concessionaires to have signs advertising any food or beverage product by brand, trademark or trade name on the outside of any concession stand or building, unless said advertised product is the primary product to be sold at that stand pursuant to the terms of the applicable concession contract. Menus will be permitted providing they do not list any items by the manufacturer's name or trademark. Soft drink distributors, bakeries, meat dealers, dairies, and all other suppliers may furnish suitable signs for the inside of stands if requested by the concessionaire. No “A” boards or freestanding boards will be permitted.”

The Space Rental Committee agreed to recommend to the Board that concessionaire Mrs. June Christensen be sent a renewal for the 1977 Fair along with instructions that she continue an active search for buyers of her stands.

Space Superintendent Wenzel informed the committee of the death of concessionaire William Brede and suggested that the committee should consider policy decisions in the near future as to rights of survivorship and rights to pass on to an assignee, holdings at the Fair.

The Space Rental Committee took into consideration several recommendations from the Legislative Advisory Bill No. 72 previously under study by the Board's Governmental Affairs Committee. One recommendation of the Governmental Affairs Committee was to initiate a review committee and an appeals committee. The review committee would be comprised of the Superintendent of Space Rental; the General Manager and the Director of Operations. This committee would review before the letting of contracts, all renewals and new applications for space. The appeals committee, comprised of members of the Space Rental committee of the Board, would meet twice during the year to consider any appeals or complaints arising from space application denial or assignment and if the appeal were deemed valid, instruct the Space Rental Department to give further consideration to the applicant.

After discussion, the committee agreed to recommend the above procedure to the Board.

The Committee was also advised that all renewals and new application forms submitted to the Fair, must contain complete disclosure of any and all interests on the Fairgrounds.

Relative to the recommendation of the Legislative Auditor, the Space Rental Committee recommended to the Board that beer sales continue to be handled on a percentage basis, but that food sales revert to a flat-rate for the 1977 Fair.

Meeting adjourned.

## **PLANNING COMMITTEE MEETING**

**Leamington Hotel—Minneapolis**

**Monday, January 24, 1977—2:00 p.m.**

Members present: Carnes, Chairman; Ramberg; Maruska; Haeg; Sincok; Heffron. Also present: Wenzel; Frost.

A proposed 1977 improvement and maintenance budget, totaling \$543,000, was presented by Secretary and reviewed by the Committee. Also discussed was a deferred project list totaling \$389,300. Secretary explained that a shift in emphasis from improvement work to maintenance would likely cause an operating deficit, but that lower capital expenditures would offset these considerations in determining the Society's final cash balance which should be up over 1976. Following review and discussion by the committee and staff, it was moved by Mr. Haeg, seconded by Mr. Maruska and carried that the budget be accepted as presented (Aye-5; Nay-0).



**MEETING OF THE GOVERNING BOARD**  
**MINNESOTA STATE AGRICULTURAL SOCIETY**  
**LEAMINGTON HOTEL—MINNEAPOLIS, MINNESOTA**

**Tuesday, January 25—3:30 p.m.**

Members present: Harveydale Maruska, President, Norris Carnes and Leonard Ramberg, Vice Presidents; William Korff; Arthur Sprengeler; Lawrence Haeg; Logan Scow; J. G. Tiffany; Sulo Ojakangas; Willis Lilliquist; and Michael Heffron, Secretary.

Also present: Gerald Franke; James Frost and Kenneth Wenzel.

Oaths of office were administered to the newly elected officers and board members.

Mr. Carnes was called upon to give a report of the special search committee appointed in August, 1976 to screen applicants for the position of secretary-general manager and to make recommendations to the full board (the committee included Mr. Carnes, chairman; Messrs. Haeg and Sincok). Mr. Carnes discussed the committee's evaluative process after which he recommended on behalf of the committee that Michael Heffron be appointed to a one-year term as secretary-general manager.

After discussion, it was moved by Mr. Carnes, seconded by Mr. Haeg and carried that Michael D. Heffron, be appointed Secretary-General Manager of the Society for a period of one year, fixing his annual salary at \$29,000 plus \$1,500 designated as additional salary to cover unreimbursable expense. In addition thereto, it was specified that he be required to live upon the State Fairgrounds for the convenience and the benefit of the Society with gratis rent, utilities and telephone (Aye-9; Nay-0). Oath of office administered to Mr. Heffron.

A discussion followed regarding the search committee's work and Mr. Haeg moved that the file assembled by the committee, including information submitted by persons making formal application for the position of secretary-general manager and interviews pertaining thereto, be retained in the files of the Society. Motion was seconded by Mr. Ramberg and carried (Aye-9; Nay-0).

Minutes of the November 13 Board meeting and December 10 Executive Committee meeting (previously mailed to the members) were approved upon a motion by Mr. Haeg, seconded by Mr. Sprengeler and carried (Aye-9; Nay-0).

A motion for approval of the minutes in vacation for the period November 18, 1976 through January 15, 1977, and the executive action noted therein, was moved by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-9; Nay-0).

The Society's financial statement of December 31, 1976, was presented as follows:

Cash Balance—November 30, 1976 .....	\$ (20,605.13)
Bank Securities cashed .....	70,000.00
Interest Income .....	5,974.51
December Receipts .....	31,348.94
	<hr/> \$86,718.32

**Disbursements during December**

Accrued Salaries Payable, Dec. 1-3 .....	\$ 7,753.00	
Bi-weekly Payroll, Dec. 4-17 .....	20,470.59	
Miscellaneous Bills paid .....	53,578.74	81,802.33
		<u>\$ 4,915.99</u>

**Cash Balance—December 31, 1976**

General Fund .....	\$ 4,915.99
Contingent Fund .....	1,000.00
Bank Securities—mature 1/10/77 .....	400,000.00
mature 6/21/2004 .....	200,000.00
mature 7/08/2004 .....	130,000.00
	<u>\$735,915.99</u>

**Cash Balance—December 31, 1975**

General Fund .....	\$ 21,521.99
Contingent Fund .....	1,000.00
Bank Securities—mature 1/02/76 .....	100,000.00
mature 1/08/76 .....	50,000.00
mature 2/03/76 .....	300,000.00
	<u>\$472,521.99</u>

Upon a motion by Mr. Sprengeler, seconded by Mr. Ojakangas and carried, the financial statement as presented was approved (Aye-9; Nay-0).

Secretary presented an organizational flow chart under which State Fair functions would be channeled through three basic divisions—public affairs, including competitive exhibits, communications, and amusement groups; operations, including plant management, space rental and special events, administrative, and special service groups; and finance, including records management, and budget management and receipts groups. Upon a motion by Mr. Haeg, seconded by Mr. Korff and carried, the organizational structure was approved as presented with Mr. Frost as Director of Public Affairs, Mr. Wenzel as Director of Operations and Mr. Franke as Director of Finance.

As a part of this motion, approval was granted for the establishment of a salary range for the three divisional directorships of between \$20,000 and \$28,000 with Secretary to set said salaries within the range provided.

It was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that secretary be authorized to adjust staff salaries and/or compensation under personal service contract (Aye-9 Nay-0).

Secretary updated the Board on present policy with respect to bonding certain officials of the Society, including (for 1976) secretary, assistant secretary, treasurer and (2) deputy treasurers at \$200,000 each. This procedure has been followed over the last several years despite the fact that bonding for other state officials has been terminated. Secretary opened the discussion as to whether there was merit in such a bonding schedule as it related to risk and to premium expense (\$2,948 in 1976). After lengthy discussion, it was moved by Mr. Haeg, seconded by Mr. Carnes and carried that Secretary be authorized to hold in abeyance the purchase of said bonds pending a check of legal circumstances and other relative factors. Secretary was further authorized, with concurrence from the Executive Committee, to terminate said bonding schedule or to proceed with implementation of same on secretary, director(s) of operations, public affairs, finance and (2) deputy treasurers, plus a position bond for certain Society employees (Aye-9; Nay-0).

It was moved by Mr. Korff, seconded by Mr. Ojakangas and carried that the First National Bank of St. Paul be designated as depository for the Society's General Fund Account, Payroll Fund Account, Premium Fund Account and Treasurer's Account; and that the North Star State Bank of Roseville be designated as depository for the Society's Contingent Fund Account (Aye-9; Nay-0).

It was moved by Mr. Haeg, seconded by Mr. Scow and passed that the following signatures be authorized for Society accounts (Aye-9; Nay-0):

General Fund—Michael D. Heffron, Kenneth R. Wenzel or James G. Frost; and Harveydale Maruska, Norris K. Carnes or Leonard F. Ramberg; and Gerald J. Franke, Floyd W. Brown or Donald R. Lindeman.

Payroll Fund—Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

Premium Fund—Michael D. Heffron (or Michael D. Heffron signature plate for IBM-processed checks), Kenneth R. Wenzel or James G. Frost.

Treasurer's Account—Gerald J. Franke, Floyd W. Brown or Donald R. Lindeman.

Contingent Fund—Michael D. Heffron, Kenneth R. Wenzel or James G. Frost.

General Fund requires three authorized signatures as follows: Secretary, Director of Operations or Director of Public Affairs; President or one of the two Vice Presidents; and Director of Finance or one of his two deputies. Payroll Fund, Premium Fund, Contingent Fund and Treasurers Account require one of the authorized signatures.

Secretary outlined standing committee assignment recommendations, explaining that several of the traditional committees might best be re-aligned to better function as they relate to the newly-approved organization of staff; secretary also recommended that several staff persons be added to standing committees as ex officio members. Upon a motion by Mr. Ramberg, seconded by Mr. Tiffany and carried, the following standing committees and their members were approved for 1977 (Aye-9; Nay-0):

FINANCE—Haeg, Chairman; Ramberg; Carnes; Sprengeler; Tiffany; Scow; Maruska, Ex Officio; Heffron, Ex Officio; Franke, Ex Officio.

GOVERNMENTAL AFFAIRS—Ramberg, Chairman; Carnes; Haeg; Scow; Korff; Ojakangas; Maruska, Ex Officio; Heffron, Ex Officio.

HALL OF FAME—Stanley Muckle, Chairman; Leo Keskinen, Vice-Chairman; Carnes; Scow; D.T. Grussendorf; Tyrus Sincok; Maruska, Ex Officio; Heffron, Ex Officio; Franke (Committee Secretary), Ex Officio.

HONORARY (LIFE) MEMBER ADVISORY—Sincok; Keskinen; Edwin Gruber; Grussendorf; Ted Arens; Fred Lammers; James Libby; Robert Lund; Muckle; Roy Sorenson; Birney Wilkins; Maruska, Ex Officio; Heffron, Ex Officio. (At a separate meeting held concurrently with the meeting of the governing board, members of the Advisory Committee named Ty Sincok as their chairman).

OPERATIONS—Scow, Chairman; Haeg; Ojakangas; Korff; Ramberg; Sprengeler; Lilliquist; Maruska, Ex Officio; Heffron, Ex Officio; Wenzel, Ex Officio.

PLANNING AND UTILIZATION—Carnes, Chairman; Ramberg; Haeg; Tiffany; Sprengeler; Ojakangas; Maruska, Ex Officio; Heffron, Ex Officio.

**PUBLIC AFFAIRS**—Ramberg, Chairman; Carnes; Haeg; Scow; Tiffany; Maruska, Ex Officio; Heffron, Ex Officio; Frost, Ex Officio.  
**RULES AND PREMIUM LIST**—Ojakangas, Chairman; Carnes; Haeg; Scow; Sprengeler; Tiffany; Lilliquist; Maruska, Ex Officio; Heffron, Ex Officio; Frost, Ex Officio; Steve Pooch, Ex Officio.  
**SPACE RENTAL**—Korff, Chairman; Carnes; Ramberg; Scow; Haeg; Lilliquist; Maruska, Ex Officio; Heffron, Ex Officio; Wenzel, Ex Officio.

It was moved by Mr. Scow, seconded by Mr. Sprengeler and carried that the following be appointed department supervisors and superintendents for 1977 (Aye-9; Nay-0):

**ADMISSIONS**—Scow, Supervisor; Don Pittelkow, Superintendent.  
**AGRICULTURE-HORTICULTURE**—Haeg, Supervisor; Duane Smith, Superintendent, Crops; Percy Johnson, Superintendent, Bee Culture; Alvin Krueger, Superintendent, Christmas Trees; Harold Nelson, Superintendent, Flowers; Henry Hammer, Superintendent, Vegetable-Potatoes; Louis Quast Jr., Superintendent, Fruits.  
**AMUSEMENT**—Haeg, Supervisor; Bob Potter, Superintendent, Grandstand Production; Mark Markson, Superintendent, Infield Services; Leonard Dobbs, Superintendent, Auto Race; John Geisler, Superintendent, Music.  
**CATTLE**—Carnes, Supervisor; Ray Arthaud, Superintendent.  
**CREATIVE ACTIVITIES**—Ramberg, Supervisor, Evelyn Hagen, Superintendent.  
**DAIRY**—Carnes, Supervisor; Cliff Markuson, Superintendent.  
**EDUCATION**—Ojakangas, Supervisor; Forrest Bear, Superintendent.  
**FINE ARTS**—Lilliquist, Supervisor; Otto Theuer, Superintendent.  
**4-H**—Lilliquist, Supervisor; Leonard Harkness, Superintendent.  
**FFA**—Ojakangas, Supervisor; Odell Barduson, Superintendent.  
**FORAGE**—Tiffany, Supervisor; Dan Elmer, Superintendent.  
**HORSE**—Carnes, Supervisor; Harold Arneman, Superintendent.  
**LEGISLATIVE-EDITORIAL**—Scow, Supervisor.  
**MEATS**—Carnes, Supervisor; Edward Butler, Superintendent.  
**NATURAL RESOURCES**—Sprengeler, Supervisor; Marlene Mielke, Superintendent. (On February 9, Ms. Mielke informed the Fair staff that she will be unable to act as superintendent as she will be moving outstate and will no longer be employed by the State Department of Natural Resources).  
**PARKING**—Korff, Supervisor; Ron Vannelli, Superintendent.  
**PLANT MANAGEMENT**—Scow, Supervisor; Bill Jents, Superintendent, construction and maintenance; Bill Hermes, Superintendent, Greenhouse; Ed LaPointe, Superintendent, Mechanical Services; Joe Fischler, Superintendent, service.  
**POULTRY**—Tiffany, Supervisor; Harold Thomforde, Superintendent.  
**PUBLICITY**—Ramberg, Supervisor; Julie Nathanson, Superintendent.  
**PUBLIC SAFETY**—Korff, Supervisor; Chuck McGuire, Superintendent.  
**SANITATION**—Ojakangas, Supervisor; James Libby, Superintendent.  
**SENIOR CITIZENS**—Ramberg, Supervisor; Burnadette Menard, Superintendent.  
**SHEEP**—Tiffany, Supervisor; Robert Jordan, Superintendent.  
**SPACE RENTAL**—Korff, Supervisor; Mary Sue McGuire, Superintendent; John True, Farm Machinery, Superintendent.  
**STATE FAIR YOUTH CAMP**—Sprengeler, Supervisor; Larry Hillesland, Superintendent.  
**SWINE**—Sprengeler, Supervisor, Robert Jacobs, Superintendent.  
**TICKET**—Haeg, Supervisor; Franke, Superintendent.  
**TICKET AUDIT**—Lilliquist, Supervisor; Richard Reinhardt, Superintendent.

President Maruska recessed the meeting until 9:30 a.m., Wednesday, January 26, 1977.

**RECONVENED MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
LEAMINGTON HOTEL—MINNEAPOLIS, MINNESOTA**

**Wednesday, January 26, 1977—9:30 a.m.**

Members present: Harveydale Maruska, President; Norris Carnes and Leonard Ramberg, Vice Presidents; William Korff; Arthur Sprengeler; Lawrence Haeg; Logan Scow; J.G. Tiffany; Sulo Ojakangas; Willis Lilliquist; and Michael Hefron, Secretary.

Also present: Kenneth Wenzel; James Frost; Mary Sue McGuire; Richard Keenan and Kent Harbison.

President Maruska called the meeting to order and informed the Board that the first order of business was standing committee meetings. In keeping with the Board's usual procedure, all members were invited to sit with and take part in deliberations of each committee; however, voting on committee matters and recommendations were to be limited to committee members.

**OPERATIONS COMMITTEE MEETING**

Members present: Chairman Scow; Haeg; Ojakangas; Korff; Ramberg; Sprengeler; Lilliquist; and ex officio members Maruska, Heffron and Wenzel.

Upon a motion by Mr. Haeg, seconded by Mr. Sprengeler and carried, the "Everyone Pays" outside gate policy of the Minnesota State Fair was re-affirmed and extended through 1977 (Aye-9; Nay-0).

Secretary explained his recommendation that the South West Como parking lot be made a free parking area; included were a necessity to have an additional parking area for camper-type vehicles (which are not allowed on the fairgrounds proper, but have been given free parking space in the east portion of the South Como lot) and a desire to have an area that has free parking for all vehicles. Following discussion, it was moved by Mr. Ojakangas, seconded by Mr. Korff and carried that the South West Como parking lot be made a free parking area.

This provision results in the following change to Society Rule No. 4.05: "The following schedule of outside gate admission prices shall be in effect during the period of the Fair or as indicated:

Adult, 16 years of age and over .....	\$2.00
Child, 5 thru 15 years of age .....	.50
Child, under 5 years of age .....	Free
Vehicle, on grounds .....	2.00
Vehicle, in South Como Parking Lots .....	Free"

(Remainder of Rule No. 4.05 remains unchanged) (Aye-9; Nay-0).

Upon a motion by Mr. Sprengeler, seconded by Mr. Lilliquist and carried, Secretary was authorized to make adjustments in Grandstand and Coliseum

ticket prices and seating configurations as necessary while generally maintaining ticket scales as set for 1976 (Aye-9; Nay-0).

There being no further business on the table, Operations Committee meeting was adjourned.

## **PUBLIC AFFAIRS COMMITTEE MEETING**

Members present: Chairman Ramberg; Carnes; Haeg; Scow; Tiffany, ex officio members Maruska, Heffron, Frost.

Chairman Ramberg and Public Affairs Director Frost presented a proposed advertising and publicity budget for 1977. Following explanation and discussion, budgeted expenditures of \$300,000 were approved for 1977 on a motion by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-7; Nay-0).

It was moved by Mr. Carnes, seconded by Mr. Tiffany and carried that a one-year written agreement be negotiated by the staff with M.R. Bolin Advertising Inc., outlining the terms under which Bolin will handle advertising of the 1977 State Fair (Aye-7; Nay-0).

Upon a motion by Mr. Scow, seconded by Mr. Tiffany and carried, the following general advertising policy was approved for 1977: Make use of all daily and weekly newspapers, as well as selected radio and television stations in the State of Minnesota, as well as selected newspapers and radio and television stations in surrounding states as the fair's basic advertising area; also to continue issuance of the state fair newsletter and roto brochure (Aye-7; Nay-0).

There being no further business on the table, meeting of the Public Affairs Committee was adjourned.

## **RULES AND PREMIUM LIST COMMITTEE MEETING**

Members present: Chairman Ojakangas; Carnes; Haeg; Scow; Sprengeler; Tiffany; Lilliquist; ex officio members Maruska, Heffron, Frost.

It was moved by Mr. Carnes, seconded by Mr. Scow and carried that the following rule as recommended by Competitive Exhibits Coordinator Pooch be approved:

“Rule No. 25.08—An exhibitor (firm, partnership, breeding establishment) entering for competition must be in existence at the closing date of entries. Affidavits confirming the agreements must be available for inspection by the superintendent in charge of the department” (Aye-9; Nay-0). (Language of Rule No. 25.08 formerly was “firms or co-partnerships entering for competition must be in existence at the time of making entry and in all cases must be bona fide and affidavits of the age of the firm may be required by the management”).

It was moved by Mr. Carnes, seconded by Mr. Sprengeler and carried that department supervisors and superintendents, in consultation with Competitive Exhibits Coordinator Pooch, be authorized to make necessary minor adjustments in exhibit release dates, rules and premiums for their departments in accordance with guidelines established by the Society's 1977 operating budget (Aye-9; Nay-0).

There being no additional business on the table, the Rules and Premium List Committee was adjourned.

## **SPACE RENTAL COMMITTEE MEETING**

Members present: Chairman Korff; Carnes; Ramberg; Scow; Haeg; Lilliquist; ex officio members Maruska, Heffron, Wenzel.

Director of Operations Wenzel reported on meeting of the Space Rental Committee of January 24, 1977. Upon a motion by Mr. Lilliquist, seconded by Mr. Scow and carried, actions of that meeting were approved by the current Space Rental Committee (Aye-8; Nay-0).

There being no further business on the table, the Space Rental Committee meeting was adjourned.

## **FINANCE COMMITTEE MEETING**

Members present: Chairman Haeg; Ramberg; Carnes; Sprengeler; Tiffany; Scow; ex officio members Maruska, Heffron, Franke.

Chairman Haeg presented proposed operating, maintenance and improvement budget for 1977 stating that maintenance and improvement portion of proposed expenses had been approved by the Planning Committee which met Monday, January 23, 1977. Secretary explained that budgeted figures were conservative estimates and that by necessity, emphasis was being given to maintenance expenditures. Chairman and secretary informed the Board that all expenses involved in Coliseum improvement had been paid (with Society funds) and coliseum ice rink operation was currently filling a well-defined community need.

Upon a motion by Mr. Tiffany, seconded by Mr. Carnes, and carried the 1977 operating, improvement and maintenance budgets as presented were approved (Aye-8; Nay-0).

There being no further business on the table of the Finance Committee, meeting was adjourned.

## **RECONVENED MEETING OF THE BOARD**

Reports and action undertaken by Operations, Public Affairs, Rules & Premium List, Space Rental and Finance Committees were approved on a motion by Mr. Haeg, seconded by Mr. Scow and carried (Aye-9; Nay-0).

Director of Operations Wenzel informed the Board that the Leamington Hotel was available for the Society's annual meeting on January 21, 22, 23, 1979; also that these dates would allow staff time to make necessary preparations and that the Federation of County Fairs was in agreement with these dates. After discussion, it was moved by Mr. Korff, seconded by Mr. Ojakangas and carried that the Leamington Hotel, Minneapolis, be approved as site for the 1979 annual meeting of the Society on January 21, 22 and 23 (Aye-9; Nay-0). (At the January 21, 1976 meeting of the Board of Managers, the Radisson — formerly Hilton Hotel in St. Paul was approved as the site for the 1978 annual meeting on January 15, 16 and 17).

Secretary and Special Counsel Keenan reviewed for the Board the current status of negotiations with the Children's Museum of Minnesota Industry and the status of the proposed "Agreement to Agree" which would be entered into with the Museum prior to execution of a long-term lease, the terms of which would allow the year-around operation of a museum in the Society's State Exhibits

Building. Included in the Agreement are provisions insuring a showing of adequate financial responsibility for the project by the museum prior to June 1, 1977. Included in the lease are the following:

1. Effective date on or about October 1, 1977.
2. Construction schedule insuring completion of work and readiness to operate prior to opening day of the 1978 Minnesota State Fair.
3. Admission fees will be charged to the museum but the admission charged during the period of the annual fair is to be no more than 25 percent of the amount charged the remainder of the year.

Considerable discussion followed regarding the merits of the "Agreement to Agree", what constituted a showing of adequate financial responsibility and the advisability of charging admission to the building during the Fair. Following said discussion, it was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that the Society enter into the proposed "Agreement to Agree" which would be effective through June 1, 1977. By said date the Children's Museum must have complied with all terms so that the Board might consider the actual lease at its June meeting (Aye-9; Nay-0).

Director of Public Affairs Frost reviewed for the Board the status of contract negotiations with acts and attractions for night Grandstand, Bandshell, Coliseum and other entertainment areas.

Secretary initiated an extensive discussion and review of Minnesota House of Representatives Advisory Bill No. 72 by informing the Board that staff and counsel would present Legislative recommendations item by item, indicating those upon which action, as requested by the Board, has been completed, no action was required, response was to be given at present, or response was not yet completed.

Action on items numbered No. 1 (mandatory retirement); No. 4 (food/travel expenses); and No. 10 (competitive bids) had been completed.

No action was required on items numbered No. 2 (State Retirement System); No. 11 (State building code); and No. 19 (make up of the Board).

Items numbered No. 12 thru No. 18 (space rental matters) had been dealt with during the Space Rental Committee meetings of January 24 and this date.

Response to item number No. 3 has not been completely formulated although a necessary first step, staff reorganization, was being undertaken as approved by the Board on January 25.

Special Assistant Attorney General Harbison outlined for the Board some of the problems and steps involved with bringing State Fair rules in line with the Administrative Procedures Act (item No. 5). Included were notice, hearing and publication requirements plus the need to separate State Fair procedural rules from formal regulations that affect the public so that the latter may be officially promulgated per requirements of the Administrative Procedures Act. Special Counsel Keenan reiterated that total revision of the Society's rule structure would be necessary if this recommendation was to be accepted and met and that further the formal promulgation of rules was a lengthy and complicated process. It was also brought out during discussion that compliance with some aspects of the Administrative Procedures Act, notably the portions dealing with contested cases,



would make it very difficult if not impossible for the Society to effectively provide for its primary function, the conduct of the annual State Fair.

Secretary Heffron presented a breakdown and documentation of costs involved in improvement, maintenance and operation of the residences occupied by Society employees on the Fairgrounds (item No. 6).

Special Assistant Attorney General Harbison presented, in draft form, several alternative policy statements with respect to Society employment of immediate family members (item No. 7). Following lengthy discussion of the draft material, which discussion brought forward a number of suggested modifications, it was moved by Mr. Haeg, seconded by Mr. Scow and carried that the Executive Committee be authorized to approve a final draft of the Society's policy on employment of relatives after consultation with staff and counsel (Aye-9; Nay-0).

Secretary Heffron reported on current discussions with the Minnesota Employment Service (item No. 8) regarding expanded use of said agency in the process of hiring and placing employees with the Society. It was indicated that both Society and Employment Service staff were in agreement that such expansion was possible and could be helpful in the Society's recruitment procedure.

Special Assistant Attorney General Harbison presented a revised rule defining and/or regulating conflict of interest on the part of members of the board of managers, officers or employees of the Society (item No. 9). Upon a motion by Mr. Scow, seconded by Mr. Korff and carried, Society Rule No. 5.01 dealing with conflict of interest, was revised to read as follows:

Rule 5.01—It is in the best interest of the public and the Minnesota State Agricultural Society that officers and employees of the State Fair and members of the Board of Managers avoid any activity or conduct which, in appearance or in fact, conflicts with the impartial performance of their duties for the State Fair. Accordingly, the following policy shall be in effect immediately:

No member of the Board of Managers, officer or employee of the State Agricultural Society shall:

1. enter into any contract between himself and the Society other than his contract of employment with the Society;
2. have or acquire any direct or indirect financial interest in any contract between the Society and any concessionaire, exhibitor, performer, vendor or contractor of the State Fair;
3. engage or participate in personal business operations or financial transactions that conflict with his obligations and interests as a member of the Board of Managers, officer or employee of the Society, or the interests of the Society; or
4. be entitled to any special concessions involving the storage of vehicles and materials on the State Fairgrounds or the use of State Fair buildings, machinery, vehicles or equipment, except as may be specifically provided by his contract of employment as approved by the Board of Managers. (1-26-77)

Secretary Heffron reported on a meeting with Minnesota Revenue Department personnel relative the subject of withholding State income tax on premium monies or contractual fees paid out-of-state exhibitors and performers pending filing of Minnesota tax returns by said non-resident exhibitors or performers. It was noted that revenue personnel had cited a rule whereby the minimum amount

on which tax must be withheld by the Fair could be raised from \$50 to \$700; also, exhibitors and performers shall be allowed to file expense declarations prior to time of payment, the percentage withheld to be determined from information therein (if no declaration is filed, amount withheld is to be seven percent of amount due).

Secretary read into the record, as follows, recommendations of the Minnesota Legislative Auditor, as contained in its examination of Society books and accounts for the year ending November 30, 1975, along with responses thereto dated November 26, 1976. (For the sake of clarity and continuity, a second set of Society responses, formulated subsequent to this meeting and directed to the Legislative Auditor on January 28, 1977, has been inserted into the record where appropriate.):

### **CASH RECEIPTS**

One person opens all mail addressed to SAS unless it is addressed to a specific department. The mail opener gives cash and checks received in the mail she opens to the cashier, or if the receipts are for space rental, to the Space Rental Department, but does not make a list or other record of amounts received. Some payments are made in person to the Space Rental Department. Personnel of the Space Rental and other departments receiving payments give the payments to the cashier.

In order to minimize the handling of cash and provide better control over receipts, we recommend that:

. . . persons without access to receipt records open all mail addressed to SAS and its departments.

. . . the mail openers list all money enclosed and submit it with supporting documents to the cashier,

. . . the cashier transfer the supporting documents and a list of the payers and amounts paid to the appropriate departments, and

. . . payments made in person be received directly by the cashier, who would issue a receipt to the person making the payment. The cashier should transfer supporting documents for, or descriptions of, the payments to the appropriate department.

Response (11-26-76) The State Agricultural Society's (SAS) present cashier and mail opening procedures were implemented in the late 1960's and were based, in substantial part, on the recommendations and advice of your Department. SAS staff agrees completely with the objectives of minimizing the handling of receipts and strengthening controls.

The recommendation of the Auditor involves changing and substantially complicating the present mail opening and processing system. This could cause serious problems during May through August, when the volume of mail is very heavy and of a diverse nature. Whether or not this recommendation can be realistically implemented depends upon the extent to which these inherent problems in the proposal can be resolved.

SAS staff is analyzing the present system, in the light of your recommendation. As the Auditors should know, all Space Rental payments made "in person" at the Fair are made directly to the cashier.

Response (1-28-77) Our Board has been appraised of your recommendations on cash receipts and of the difficulties our staff believes "might" accompany their application. We are prepared, however, (and the Board concurs) to begin a test application now, holding firm until and unless the pressure of mail volume precipitates an adjustment. I would propose to evaluate, and hopefully, clearly document our experience in actual circumstances, so that if changes become necessary during peak periods, we might all understand the rationale.

### **CONTRACTED SERVICES**

Payments made to two SAS contractors were not in accordance with the provisions of their contracts, and payments made to certain other contractors were not sufficiently documented.

SAS entered into an open-end contract in December 1969 with an individual to perform maintenance and minor construction planning work for SAS. The contract states that the individual is to be compensated at the hourly rate of \$10 for this work. The individual was paid \$10 an hour for work performed in December 1969. However, beginning in January 1970, the person was paid \$15 per hour for this work. The contract was not amended to show this change in the hourly rate. After we discussed this was SAS personnel, a new contract was executed on December 30, 1975, stating that the individual would be compensated at \$15 an hour.

The other contractors has an open-end contract with SAS to perform certain plumbing construction work, maintenance, and other services. The contract provides for a charge of 13 percent of direct labor costs for payroll assessments. During fiscal year 1975, the contractor charged 16.1 percent of direct labor costs for payroll assessments, and four cents an hour for a contractors association charge which is not provided for in the contract. Michael Heffron, assistant secretary-general manager, told auditors that open-end agreements are a problem as the agreements are not periodically reviewed. At a meeting of the Board of Managers in April 1976, the board approved amendment of the contract to provide for a charge of 16.1 percent for payroll assessments and the hourly charge for the contractors association.

We recommend that invoices submitted by contractors be reviewed to ensure compliance with the provisions of the contracts.

Verbal arrangements or informal written agreements are made by SAS personnel with contractors to provide services such as advertising, asphaltting, street sweeping and maintenance services. Billings submitted by these contractors do not always state the basis for the amount charged.

We recommend that written contracts be prepared with these contractors specifying the services to be rendered and the amounts to be charged. We also recommend that contracts written on a cost-plus basis provide for the Legislative Auditor to have access to the financial records of the contractor necessary to substantiate the amounts charged SAS.

Response (11-26-76) SAS staff has taken steps to see that all service contracts be for a stated period of time. At the end of the term of each contract, its provisions will be reviewed by staff and, when appropriate, by counsel. Steps are being taken to assure that invoices for payment on service contract will be closely reviewed to make sure they reflect complete and accurate contract compliance. At the time existing "cost-plus" contracts are revised or relet, they will be amended to add language providing for access by the Auditor or SAS staff to those financial records of contractor necessary to verify and substantiate the accuracy of the amounts charged.

## **Competitive Bids for Materials & Services**

The provisions of Minnesota Statute Section 37.19 allow SAS to enter into contracts, without soliciting bids, for electrical and plumbing work, street repair, grounds and building maintenance during the fair period, advertising, rental of equipment, and purchase of materials. Electrical and plumbing work is performed by independent contractors that have open-end contracts with SAS. Other work is performed by independent contractors selected by SAS personnel based on previous experience with them or as a result of informal bidding procedures. Materials are purchased by some of the independent contractors for SAS and other materials are purchased directly by SAS without following formal bidding procedures.

Competitive bidding is a good business practice that provides an objective basis for selecting contractors to furnish services and materials. Therefore, we recommend that SAS solicit competitive bids for services and materials used in the operations of SAS and the maintenance of the fairgrounds in the same circumstances and manner as prescribed for the Commissioner of Administration and other state agencies by Minnesota Statutes Sections 16.07 and 16.08.

Response (11-26-76) As the Auditors have been advised, over the past several months SAS staff, at the direction of the Board of Managers, has developed a comprehensive purchasing plan. The purchasing plan was approved by the Board at its November 13, 1976 meeting and is effective December 1, 1976. It is based on the policies and procedures stated in Minnesota Statutes Sections 16.07 and 16.08 and the Department of Administration's purchasing manual.

## **Civic Organization Memberships**

SAS pays membership fees in civic organizations for some employees. The Board of Managers does not review or approve the memberships to ensure that they are beneficial to SAS. We recommend that SAS pay for such memberships in the future only after review and approval by the Board of Managers.

Response (11-26-76) The policy of the Board of Managers has always been that SAS will only pay for membership fees in civic organizations if it is of benefit to the Society. Staff will recommend to the Board that it periodically review and specifically approve any such membership fees.

Action (1-26-77) Secretary presented a list of organizations to which the Society, or designated employees of the Society, belonged and for which the Society paid dues or fees in 1976. It was pointed out that the Society maintained membership in several of said organizations because of show or auto race certification or sanction requirements. Upon a motion by Mr. Haeg, seconded by Mr. Lilliquist and carried, membership in the following organizations was approved for 1977:

International Association of Fairs and Expositions; Metro Area Managers Assoc.; Midway Civic Assoc.; St. Paul Chamber of Commerce; Western Fair Assoc.; American Horse Shows; Mid-West Fair Assoc.; International Motor Contest Assn.; Minnesota Federation of Co. Fairs; Tri-State Horseman; Midwest Showmens League; United States Auto Club; Minnesota Newspaper Assoc.; Minneapolis Chamber of Commerce; Minnesota Safety Council; Better Business Bureau; North Suburban Chamber of Commerce; International Country Music Buyers Assoc.; Country Music Assoc.; Metro Ice Managers Assoc.; Outdoor Amusement Business Assoc.; North Suburban Lions; Minnesota Society of Assn. Executives.

Response (1-28-77) A list of those civic organizations in which MSAS maintained membership during 1976, as well as those recommended by staff for 1977, was submitted to and approved by our Board at their last meeting. The list and formal action thereon will be made a part of the Society's record.

### **Contingent Fund Balance**

SAS has a \$1,000 imprest fund used for disbursements requiring immediate payment. Based on an analysis of the activity in this account for the last three fiscal years, we believe a balance of \$500 would be sufficient for the purpose of the fund.

SAS personnel concurred that the balance should be reduced.

Response (11-26-76) SAS Board of Managers took action at its November 13, 1976 meeting to reduce the Contingent Fund balance from \$1,000 to \$500. This will be done at the close of the fiscal year, November 30, 1976.

### **Restaurant Operated by SAS**

SAS operates a restaurant, called the Gopher Club, during the State Fair for the Board of Managers, certain employees and their spouses, and special guests. At the 1975 State Fair, the special guests included the board of the Minnesota Federation of County Fairs, life members of SAS and their wives, farm implement dealers and their wives, and Royal American Shows personnel. Membership cards were issued to 132 persons authorizing them to eat at the Gopher Club during the 1975 State Fair.

Board members and special guests do not pay for their meals. Employees and their spouses pay \$1 for breakfast, \$2 for lunch, and \$3 for dinner. SAS records show the following number of meals served during the 1975 State Fair:

	<u>Breakfast</u>	<u>Lunch</u>	<u>Dinner</u>
Pay	356	581	425
Non-pay	<u>26</u>	<u>186</u>	<u>141</u>
Total	<u>382</u>	<u>767</u>	<u>566</u>

Cash receipts totaled \$2,884, including \$2,793 from meals and \$91 from the sale of cigars and food remaining at the end of the fair period. Total cash disbursements of \$13,258 included \$4,993 for food, \$7,305 for payroll, and \$960 for miscellaneous items. This resulted in a cash operating loss of \$10,374.

At its January 1976 meeting, the Board of Managers increased the prices to \$2.00 for breakfast, \$3.00 for lunch, and \$4.50 for dinner. They also directed that a "... concerted effort be made to cut back operational costs for 1976."

Because of the cost of operating the Gopher Club, and because its operation provides an advantage to only certain individuals, we recommend that the Gopher operation be discontinued.

Response (11-26-76) The Gopher Club is effectively an employee cafeteria, which is also used by the Fair for purposes of public relations. The Board has expressed concern over the rising costs of this facility and has also attempted to analyze its value and significance to the Fair. In the report adopted by the Board during the 1976 Fair, the following comments were made relative to the employee cafeteria.

"The Gopher Club dining facility should be continued in operation, but should be closely monitored from the standpoint of its relative cost and value to the Fair, as well as the accounting procedures that are being used to report its operations.

The committee feels that the Board should recommend that the Gopher Club's operations be continued. The State Fair is in the public relations business and the Gopher Club is an integral part of its public relations program. The Gopher Club dining facility is used to entertain visiting dignitaries and guests of the Fair and is also available for use by the Board of Managers and their wives, State Fair office administrative personnel, and the superintendents of the various permanent and temporary departments of the Fair."

SAS staff will submit the Auditor's recommendations to the Board for further analysis and discussion at its next regular meeting.

Action (1-26-77) Director of Public Affairs Frost reviewed for the Board the current method of operation of the Gopher Club and outlined a possible alternative involving commercially catered meal service. President Maruska referred the matter to staff for the purposes of obtaining additional information relative to catering services with instructions to report back to the Executive Committee.

Response (1-28-77) Your comments and specific recommendation on the Gopher Club dining facility were presented to the Board and discussed at considerable length. Among those areas considered were the cost factors and limited clientele, both aspects highly influenced and controlled by the small size of the dining area and limited kitchen capacity. Possible alternatives, designed to substantially reduce the operating deficit were explored, as were means of opening its availability to a greater number of individuals. On the surface, the latter possibility seems remote without physically moving the complex. Staff was instructed to continue and, in fact, to accelerate its efforts to resolve these problems short of closing the facility, to account to its Executive committee any and all findings and to report back to the Board recommendations for action.

### **Accounts Receivable**

Accounts receivable invoices are printed in triplicate and prenumbered by the printer. When an invoice is voided only the file copy is retained. To account for all receivables, all copies of voided invoices should be retained and marked void. SAS personnel agreed to retain all copies of voided invoices in the future.

No response necessary.

### **Depreciation Expense**

Depreciation was not taken on certain depreciable fixed assets including some structures, the gas, sewer, and water systems, and other improvements such as fences, sidewalks, streets, curbs, and gutters.

In response to the recommendation in our prior audit report, SAS personnel have stated that depreciation will be taken on the above assets for fiscal year 1976 with the exception of the stonework and flagpoles. Stonework and flagpoles will be classified as land improvements and not be subject to depreciation.

SAS should include an explanation of depreciation changes and methods with their fiscal year 1976 financial statements.

No response necessary.

### **Coliseum Renovation**

Construction began during fiscal year 1975 on a project to renovate the Coliseum (formerly the Hippodrome). The project included the addition of a heating and air conditioning system and an ice rink.

SAS retained a firm of engineers and architects to review the existing facility, prepare plans, specifications, and estimates for the project, and oversee the construction. The firm assisted in taking bids for the construction. Five contracts totaling \$844,724 were awarded to low bidders. Payments on these contracts as of November 30, 1975, totaled \$579,434. Payments were made on the basis of construction completed, as certified to by the firm of engineers and architects. Total payments of Coliseum construction during the year ended November 30, 1975 were \$680,013.

The renovation plans did not include a change in the Coliseum lighting. However, as work progressed, SAS personnel said it was apparent that the lighting would be insufficient for ice rink use and new lighting would be needed. Accordingly, ceiling lights were installed in December 1975 at a cost of \$15,467, plus \$1,757 for lamps. No bids were requested for this work, which was done by the firm that does other electrical work for SAS.

No response necessary.

### **Coliseum Operations**

The Coliseum ice arena opened in January 1976. Contracts are written for scheduled ice time and prenumbered tickets are used for open skating.

One employee is responsible for maintaining all records of the use of the arena. He schedules ice time and enters into contracts with the users. He also receives most payments made on those contracts. Contracts for ice time are not prenumbered and checks received at the Coliseum are not endorsed "for deposit only" when received.

To provide adequate management control over the use of the ice rink and the collection of receipts we recommend that:

... scheduling of ice time and preparation of contracts be separated from the collection of receipts,

... contracts be prenumbered, and

... checks be endorsed "for deposit only" when received.

Response (11-26-76) SAS staff agrees with the objective of separating the functions of scheduling time and preparation of contracts from collection of receipts. We are reviewing the staffing requirements and rental procedures to determine if this can be accomplished in a practical manner. All ice time contracts have been prenumbered and staff has been instructed to stamp all checks "for deposit only" immediately upon receipt.

Action (1-26-77) Secretary reported that with regard to Coliseum operations, functions of bookkeeping and contracting for time has been separated from the receipt of revenue.

Director of Operations Wenzel asked for approval of Coliseum game rate percentage as follows: flat rate of \$350 guaranteed against 50 percent of the gate receipts to a maximum rental fee of \$1,150. Wenzel explained that rates previously charged were in error and had not applied the \$350 "against" total gate receipts before computing amount due. Consequently six teams had been inadvertently charged a total of \$1,034.55 more than usual rental fees for St. Paul-area arenas. Upon a motion by Mr. Korff, which was seconded by Mr. Tiffany and carried, games rates as outlined were approved and refunds of \$1,034.55 was authorized to the six affected schools (Aye-9; Nay-0).

Response (1-28-77) With respect to Coliseum operations, we have instituted an arrangement whereby the functions of booking and contracting ice time are separated from the collection of receipts. Said arrangement was approved by the Board at its last meeting.

### **Coliseum Concessions**

Two concessionaires operated in the Coliseum during the 1976 ice season (January 10 through March 7). One operated three food and beverage stands, a soft drink machine, and a candy vending machine. The other installed six coin-operated amusement devices. Contracts for these concessions had not been executed at the time of our audit, but were being prepared and were to include the entire year except the fair period.

SAS personnel told auditors that they contacted concessionaires active in the food and beverage area and requested them to submit proposals if interested in the Coliseum concessions. Two proposals were received: one offering to pay 20 percent of total sales; the other offering 25 percent of gross income. The Board of Managers awarded the contract to the concessionaire offering 20 percent of total sales, based on his experience as a concessionaire. SAS received \$1,203 from him for the 1976 ice season.

A concessionaire, who operates a penny arcade concession during the State Fair, contacted SAS personnel and offered to install coin-operated amusement devices in the Coliseum, and pay SAS 25 percent of gross receipts. SAS accepted the offer and received \$270 for the 1976 ice season.

Response (11-26-76) The contracts with the two coliseum concessionaires were executed in May, 1976. The Board accepted the 20% proposal over the 25% proposal because of quality factors and adherence to the policy against expansion of the operations of existing multiple concessionaires.

### **Personal Property Inventory**

Some personal property items were not properly marked as being SAS property. Some items were not removed from inventory lists when disposed of. All personal property costing \$50 or more, plus sensitive items under \$50, should be marked. When property is disposed of, written notification should be given to the employee in charge of inventory records so that the property may be removed from the inventory listing.

SAS does not have a written policy on the disposition of personal property inventory items. To provide adequate management control over these items, we recommend that SAS personnel prepare a written policy.

Response (11-26-76) SAS adopted a plan for disposal of personal property inventory items as a part of the purchasing program referred to above.



## **Fairtime Payroll**

SAS's Public Safety Department underpaid nonsupervisory employees by \$2,956 for overtime worked and overpaid supervisory employees by \$374. This was due to the department superintendent not being aware of the applicability of the Minnesota Fair Labor Standards Act's overtime provisions. Michael Heffron told auditors that the under and over payments would be discussed at a meeting of the Board of Managers.

Some department fairtime payrolls had computational errors, and not all timecards were signed by employees and approved by the department superintendents.

Hourly pay schedules have been prepared in writing for fairtime positions and have been approved by the board member responsible for each department. A new timecard format noting both regular and overtime hourly rates has been prepared. The SAS accountant also plans to hold a training session for payroll clerks and department superintendents on the preparation of payroll sheets and timecards. Copies of the pay schedules and Minnesota Fair Labor Standards Act will be provided to these individuals.

We believe these changes will aid in providing more accurate records. However, for greater reliability, fairtime payroll records should be verified before checks are issued. Therefore, we recommend that SAS consider delaying payment of the fairtime payroll beyond the fair period to allow sufficient time to verify payroll computations.

Response (11-26-76) The Board of Managers, on July 8, 1976, authorized the staff to issue checks to correct the payroll errors resulting from the application of the Minnesota Fair Labor Standards Act's overtime provisions. SAS staff is continuing to analyze the Fairtime payroll procedures to determine what steps can be taken to reduce the error factor without delaying payroll distribution.

## **Unauthorized Signature on Treasurer's Account Checks**

The Board of Managers authorizes the treasurer and two deputy treasurers to sign checks drawn on the treasurer's bank account. During the fair period, at least 14 checks were signed by a person not authorized to sign checks. To maintain adequate management control over cash disbursements, we recommend that only authorized personnel sign checks.

Response (11-26-76) SAS staff has corrected the procedural error which resulted in several checks being signed by the wrong person.

## **Nonpay Tickets**

SAS provides nonpay gate admission tickets to nonprofit organizations and to volunteer workers, band members, and others who donate time or services. The Board of Managers approves the nonpay list. Fiscal year 1975 nonpay tickets totaled \$11,026, and were included as paid gate admissions due to a reimbursement made from the General Fund to the treasurer's account for that amount.

Included in this amount was the cost of 125 tickets for employees of a concessionaire. The concessionaire's contract states "... that no passes or complimentary tickets of any nature shall be provided by the State Fair to the outside gates."

SAS personnel told auditors that this practice began several years ago when the concessionaire had difficulty obtaining employees to work in the grandstand. To solve this problem, SAS personnel and the concessionaire agreed that the SAS and the concessionaire would each pay one-half the cost of admission. We believe

this arrangement should be specifically stated in the concessionaire's contract or discontinued.

Response (11-26-76) Prior to the 1976 Fair, the contract in question was updated to accurately state the present policy.

### **Certified Ticket Invoices**

Some purchase invoices for tickets used at the State Fair were not certified by the company that prints the tickets. Ticket quantities and serial numbers provide the basis for control over receipts for admissions and percentage attractions. The invoices listing quantities and serial numbers of tickets received by SAS should be certified by the printer to provide documentation of tickets received.

We recommend, and the treasurer concurred, that he obtain certified invoices for all future ticket purchases.

No response necessary.

### **Proper Recording of Expenses**

Transactions were not recorded in the appropriate income or expense accounts in some cases. Ticket refunds of \$299 made from the Contingent Fund were charged to miscellaneous expense; Gopher Club nonpay meals in the amount of \$735 were charged to printing and office supplies; nonpay tickets for state hospitals and other nonprofit organizations in the amount of \$1,982 were charged to exhibit expense, a subsidiary account of sundry fair expense; and nonpay tickets for Girl Scouts and Camp Fire Girls in the amount of \$1,735 were charged to printing and office supplies.

These transactions should be recorded in the proper accounts to show their nature and origin. For example, ticket refunds should be charged to the ticket sales account so that actual net sales are reported.

We recommend that appropriate accounts be charged for these expenses in the future.

Response (11-26-76) SAS accounting staff has been directed to take steps to make sure that operating expenses are charged against appropriate accounts. If necessary, new accounts will be established to more accurately reflect the transactions.

### **Verification of Food and Beer Sales**

Certain concessionaries pay a percentage of their food and beer sales to SAS as rent for the right to operate their concessions on the fairgrounds. These sales are not adequately verified by Space Rental Department (SRD) personnel. Food sales as reported by the concessionaires are accepted by SRD personnel without documentation or independent verification. Beer sales are determined by SRD personnel from invoices submitted by the beer distributors that deliver beer to the concessionaires. Kenneth Wenzel, space rental superintendent, told auditors that he calls the distributors after the fair to verify that all invoices have been submitted to him. These procedures are not adequate to assure that SAS receives its proper proportion of sales.

To improve SAS control over these sales, we recommend that:

... concessionaires use cash registers with cumulative totals to record food and beer sales,

... SAS personnel read the cash registers at the start and at the completion of the fair period,

... SAS employ spotters to assure cash received is recorded on the cash registers,

... signs be placed by each cash register requesting persons observing sales not recorded on the cash registers to report such violations to SRD personnel, and

... the contracts include a provision for the Legislative Auditor to have access to the concessionaire's financial records relating to operations at the State Fair.

Response (11-26-76) SAS completely agrees with the objectives of the Auditor's recommendations, i.e., to improve controls over percentage food and beer contracts. Any practical steps that can realistically improve the verification of these sales will be implemented.

SAS has substantially increased its revenues from food and beer concessionaires in recent years by changing from flat rate to percentage contracts. SAS staff fully realizes that percentage contracts inherently involve a potential for abuse and, in addition, there is no fool proof system of verification or audit. SAS is confident that its current method of verifying beer sales is effective, but also recognizes that in the area of food sales the Fair is dependent upon the integrity of the people with whom it is doing business.

It is important to keep in mind that the Fair is a 12 day operation and, as a result, some methods of sales verification might be ineffective or too expensive to implement. SAS staff is conducting a study to determine the cost factors involved in compelling concessionaries to install cumulative cash registers and the cost of hiring and training "spotters". Staff is also checking with other major Fairs to determine if the system recommended by the Auditors has been successfully utilized under comparable conditions.

Amendments will be made to percentage contracts adding a provision authorizing the Legislative Auditor or other representatives of the Fair to have access to those records of the concessionaires necessary to verify contract compliance.

Response (1-28-77) In order to avoid the obvious gaps in verification of food sale, these products have been removed from percentage consideration and returned to a "flat-rate" status. Additional, supportive measures to aid in verification of beer sales are being looked into. I might note in this regard that while checking on cumulative cash registers, we found (1) National Cash Register Company will not rent such equipment and (2) each such register sells for \$995 ... a rather prohibitive investment for a 12-day operation.

### **Space Rental Fees**

Exhibitors and certain concessionaires are charged a fee for space rental based on the front footage, as defined by Wenzel, of the space leased. Wenzel told auditors that the rates for the 1975 Fair were \$20 per front foot for exhibitors and \$25 per front foot for concessionaires. Wenzel said he included in front foot measurements the space that is accessible to pedestrian traffic.

At the 1975 Minnesota State Fair, a firm in the business of selling building lots was initially classified as a concessionaire and a space contract was written for \$750. Wenzel told auditors that he reclassified it as an exhibitor after personnel from the firm told him that they would not be making any sales on the fairgrounds. Because of the reclassification, the firm paid \$600 instead of \$750

for the space rented. However, the contract was not amended to show the reduction in price.

The rates charged for certain exhibit and concession spaces were different from the rates stated by Wenzel. In some cases, the rate was not determinable because the measurements of the structure or the space on which it was located were not available. SAS personnel later told auditors that they also consider the desirability of location, volume of sales, and type of product in determining space rental charges.

Space rental personnel at other fairs told auditors that they also charge for space on a rate per front foot. Some of the fairs determine the rates by dividing the fairgrounds into sections based on pedestrian traffic counts. The highest rate is charged in what they consider the high volume pedestrian traffic areas.

We believe that dividing the fairgrounds into sections, based on pedestrian traffic counts, provides an equitable basis for establishing rates to be charged, and assures equitable treatment of concessionaires and exhibitors in the same area of the fairgrounds. Therefore, we recommend that the space rental superintendent divide the fairgrounds into sections based on pedestrian traffic and establish rates for each section. This schedule of rates should be submitted to the space rental committee for review and to the Board of Managers for formal approval.

Response (11-26-76) There are significant advantages and disadvantages in this recommendation by the Auditors. It would result in the same rate being charged to all concessionaire's and exhibitor's in the various "sections" of the fairgrounds. These rates would be set strictly according to the number of square feet involved and would not take into consideration the probable volume of sales, probable profit, nature of product or other factors, perhaps the most important of which, is the benefit to the public.

This would result in more standardized prices being charged to concessionaires and exhibitors. The contracts and rate structures would be then much more convenient for the Auditors to verify.

SAS staff is concerned that this recommendation would eliminate the present ability of the Space Rental Department to accomplish the most desirable mix of products throughout the fairgrounds as a whole. It could also very substantially reduce the Fair's income from Space Rentals. It also has an element of inequity in that it would require the Fair to charge the same amount of rent to concessionaires with comparable space, even though one of them had a known high volume and profit operation and the other had a known low volume and profit operation.

This proposal of the Auditors would make the records of the Space Rental Department easier to audit and could benefit some concessionaires. However, it could be of significant adverse impact on the operations of the Fair and most importantly the fairgoing public.

SAS staff will submit this recommendation of the Auditors to the Board of Managers at its next regular meeting.

Response (1-28-77) Your comments and suggestions on space rental fees were discussed at great length, most particularly in the philosophical context relating to . . . "Should space fees be determined by present traffic pattern or should the Board and staff be allowed to change or readjust traffic patterns by shifting space? Can we provide for product balance within a rigid geographic frame? And

finally, will the public be well served by placing high volume, high net sale items in the high traffic areas, while the low volume, low net sale items and public service facilities go in the low traffic areas?"

These are but a few of the questions that have been placed on the table and are yet to be answered. The real question which must be resolved is whether or not the Fair, through its space rental department, continues to provide balance and product variety on the north end as well as on the south end of the grounds, in low traffic as well as high traffic areas. These matters require a great deal more staff investigation and committee consideration before any action is recommended or taken.

### **Space Diagrams**

Diagrams showing space available in buildings and outdoors by blocks are used by SRD personnel in assigning space to exhibitors and concessionaires. The diagrams used for the 1975 fair were not complete. Spaces assigned to multiple concessionaires and permanent structures owned by some exhibitors and concessionaires were not all shown. The measurements of the permanent structures or the measurements of the lots on which the structures are located were not shown on the space rental contracts. No diagram was prepared for Heritage Square. As a result, it is not possible to accurately determine that all spaces occupied have been accounted for and that space rental charges are uniformly applied. We recommend that the space diagrams of blocks and boulevard areas be redrawn or enlarged so that all space leased and measurements of each space can be recorded on the diagram, and a diagram be prepared for Heritage Square showing the measurements of each space available for leasing.

Response (11-26-76) The sole purpose of this recommendation appears to be that of making the records of the Space Rental Department easier to audit. It would require that scale diagrams be prepared of the complete fairgrounds on an annual basis showing the size and location of each rental unit. It is possible that the expense and inconvenience of doing this could substantially outweigh whatever value is obtained from the greater ease of audit.

This recommendation of the Auditors will be further analyzed by staff and submitted to the Board of Managers at their next meeting.

Response (1-28-77) No one is particularly uncomfortable with the idea of providing large, scale diagrams of space allocation, except to consider carefully the correlation between their utility and their expense in terms of staff time and cost. The Board has for now left this to staff determination.

### **Selection of New Concessionaires and Exhibitors**

Beginning in January, individuals and business enterprises that contract the SRD and express an interest in having a concession or exhibit at the fair are sent an application for requesting space at the next fair. Wenzel told auditors that he reviews these applications after he has assigned space to all returning concessionaires and exhibitors that had been at the previous fair. In determining which applications will be accepted, Wenzel considers the space available and the type of products offered by the applicants in relation to other products to be sold at the fair. According to Wenzel, all applicants are notified that their application has been accepted or rejected.

Under the present system, Wenzel decides which applicant will be accepted. We believe the decision as to which applicants will be accepted should not be made solely by one person. Therefore, we recommend that the Board of Managers con-

sider establishing a selection process whereby the space rental superintendent would submit a list of new applicants for concession and exhibit space, grouped by type, to a review committee together with his recommendations and reasons for them. The review committee could be made up of the Space Rental Committee of the Board, or its designees. The review committee would have authority to make the final selection of applicants to be accepted. We also recommend the Board establish a procedure whereby the Space Rental Committee would receive copies of any complaints or comments concerning space rental operations.

Response (11-26-76) By action taken during the 1976 Fair, the Board took the following steps:

"The (Board) endorses the proposal that all exhibitors, concessionaires and other persons doing business with the Fair be treated in a fair and equitable manner and that none of such persons should be accorded special treatment. To assist in accomplishing these objects, the Board should do the following:

1. Direct the space rental committee of the Board and the staff to formulate a grievance or appeal procedure for space rental questions and problems.
2. Direct the space rental committee of the Board and the staff to prepare and implement steps and procedures to accomplish greater standardization in the Space Rental department."

SAS staff is in the process of preparing proposed revisions to the Space Rental procedures and rules. It is probable that these changes will incorporate the objects of Auditors.

Response (1-28-77) The Space Rental committee, based upon recommendations received earlier from the special committee on Advisory Bill No. 72, put into motion a specific procedure whereby all renewals and new applications for space will be reviewed and approved by an administrative group or committee in advance of contracts being let. In addition, three members or more of the Space Rental committee will accept and act upon formal complaints or grievances at specific times during each year. This process has been approved by the Board, as has space rental policies and procedures.

#### **Written Space Rental Policies and Procedures**

Certain policies and procedures relating to the operations of the SRD are in writing and included as Division B, Sections 11 and 12, in SAS's rules and regulations. Space rental policies and procedures not in writing include the rates charged concessionaires and exhibitors, the method used in computing the space rental fee for those paying on a flat rate basis, and the criteria and methods used for selecting new concessionaires and exhibitors.

Written policies and procedures are a basic element of good management control and would help to assure uniform treatment for all concessionaires and exhibitors. Therefore, we recommend that the space rental superintendent prepare a complete written statement of SAS's space rental policies and procedures not already covered in the rules and regulations. This statement should be reviewed

and approved by the space rental committee and formally approved by the Board of Managers. The policies and procedures should be reviewed annually and changes, if any, should be formally approved.

Response (11-26-76) See previous item.

#### **Unauthorized Storage of Vehicles**

SAS leases space in certain buildings for storage of vehicles by individuals and business enterprises during the off-season. We found two vehicles that did not have storage tags attached, stored in the section of the Food Building known as the Beer Garden. Wenzel told auditors that he was not aware of these vehicles. Subsequently, Wenzel had other SAS personnel inspect the Beer Garden and they reported that an additional sixteen vehicles were stored there. This is a violation of SAS Rule 11.04 which states in part that "State Fair owned buildings and/or facilities, used on a fair-to-fair or semi-permanent basis by a single exhibitor, may not be used for any public or private purpose during any period of the year without the written approval of the Space Rental Superintendent." Wenzel billed the concessionaire \$930 for storage of these vehicles based on the rates charged individuals for storage. He told auditors that a memorandum would be sent to concessionaires stating that storage of property not directly related to concession operations must have the written approval of the Space Rental Office.

Response (11-26-76) SAS staff has taken steps to eliminate any unauthorized storage. A bulletin was sent to all appropriate exhibitors and concessionaires and periodic inspections of the buildings are conducted. We have considered lock changes, but would like to avoid this step because of the very substantial expense involved.

#### **Purchases Made by John E. Libby from Persons Having Contracts With The State Agricultural Society**

Automobile Purchase—John E. Libby, Secretary-General Manager, purchased a 1973 Toyota in June 1975. Title transfer records show that the automobile was previously owned by an individual in Blue Earth, Minnesota. Libby told auditors that he purchased the automobile from L and M Motors, Inc., of Blue Earth, Minnesota. This company is partially owned by Neil J. Larson, who, as president of Pace, Inc., contract with SAS to manage, supervise, and conduct three programs of professional automobile racing at the fairgrounds. The purchase price of the automobile was \$3,500 less \$2,000 for trade-in of a 1970 Mercury, resulting in a net cash price of \$1,576.25 including sales tax, fees, and license.

In December 1975, Libby purchased a 1968 Cadillac from Lorraine Anderson, the wife of Norbert Anderson, who has a contract with SAS to lease block 54 for the purpose of operating a golf driving range, miniature golf course, and sales facility. The contract is an open-end agreement and was signed by Libby on December 27, 1972 on behalf of SAS.

Libby told auditors that Norbert Anderson had told him that he would be willing to sell the automobile for \$1,000. Libby told Anderson he did not think that was a fair price due to the good condition of the car, and he would just as soon pay the full market value. The purchase was made through an automobile dealership for \$1,560 including sales tax. The automobile dealership records show that a check was issued to Anderson for \$978.97. A second check was issued for \$521.03 payable to the automobile dealership to be applied to Anderson's account as payment for automobile repairs. Libby stated that the purchase was made through the automobile dealership because it was more convenient for Anderson.

Libby told auditors that he had been advised by Richard Keenan, special assistant attorney general for SAS, that if Libby paid the fair market value for the automobiles, there was no conflict of interest.

**Boat Purchase**—Libby purchased a 1973 14 foot aluminum Richline boat in May 1974 for \$300. The boat was purchased from Oxford's Peaceful Valley Resort located near Versailles, Missouri. This resort is co-owned by Edward Oxford, who is a concessionaire at the Minnesota State Fair. Libby told auditors that he has known Oxford for 25 years. According to Libby, Oxford called him in the spring of 1974 and told him that he had an opportunity to buy six boats that were seconds, and were being offered at a reduced rate. Oxford asked Libby if he was interested in buying one, and Libby replied that he was interested.

Libby stated that in May 1974, while vacationing in Missouri, he went to Oxford's resort to look at the boat, and decided the boat was a fair buy at \$300.

Libby also stated that he has nothing to do with Oxford's contract as that is the responsibility of the space rental superintendent. Libby added that Oxford received no special favor as a result of the boat transaction.

SAS is authorized by Minnesota Statutes Section 37.16 to make rules that it determines to be necessary or proper to govern the operations of SAS. SAS Rule 5.01, promulgated under this section, states in part that "no manager, officer or employee of the State Agricultural Society . . . shall engage or participate in business operations or dealings that might involve a conflict between his obligations and interests as a manager, officer or employee of the Society, or the interests of the Society, and his own personal interests or the interests of his immediate family."

**Response (11-26-76)** The comment by the Auditors points out certain purchases made by Mr. Libby. We feel it is significant that there is no allegation that these transactions were not done at arms length and at fair market value.

The Auditors comment cites the SAS Regulation involving conflict of interest by employees. This Regulation is much broader than the conflict provisions applicable to other State employees.

The Regulation places SAS employees in a very difficult position in that they have no firm interpretation of what constitutes "business operations or dealings" and, more importantly, what "might involve" a conflict of interest. For example, should the Regulation be interpreted to mean that no SAS employee can purchase any item, even though at arm's length and fair market value, from any exhibitor or concessionaire?

SAS has asked the Attorney General's office for assistance in drafting meaningful and understandable guidelines for the employees. In order to make this Regulation enforceable and fair, it may be necessary to revise it.

Secretary and Director of Operations presented terms of a lease prepared by the City of St. Paul for a portion of Society property south of Como Avenue on which the city proposes to construct a fire station. Ramifications of the lease, including its effect on amounts charged the Society by the city for fire protection were discussed; after which it was moved by Mr. Scow, seconded by Mr. Tiffany and carried that the Executive Committee be empowered to review and approve terms of the lease negotiated by staff and counsel (Aye-9; Nay-0).



Special Assistant Attorney General Harbison discussed with the Board those certain portions of State Statutes dealing with the duties and powers of Legislative Auditor to examine the records and accounts of the Society. Following a lengthy discussion, it was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that further legal analysis be given the law governing legislative audit, particularly, the Society's responsibility for payment of audit costs. This analysis is to be given to the Executive Committee for referral back to the full Board and subsequent action on payment of the Auditor's bill for 1975 (Aye-9; Nay-0).

There being no further business before the Board, the meeting was declared adjourned.

**EXECUTIVE COMMITTEE MEETING**  
**ADMINISTRATION BUILDING, STATE FAIRGROUNDS**  
**Thursday, March 17, 2:00 p.m.**

Members present: Harveydale Maruska, Chairman; Norris Carnes; Leonard Ramberg.

Also present: James Frost, Kent Harbison, Michael Heffron, Rich Keenan, Kenneth Wenzel.

Meeting was called to order by Chairman Maruska.

Secretary Heffron opened a discussion of bonding policy for State Fair officials and staff with a summary of past practices. Following discussion, it was moved by Mr. Carnes, seconded by Mr. Ramberg and carried that Secretary be authorized to obtain bonds in the amount of \$100,000 each on Society director of finance, two assistant superintendents of tickets (deputy treasurers) and coordinator of budget management and receipts (at present, position of budget management and receipts coordinator is not filled and no bond will be purchased); in addition, Secretary was authorized to adjust position schedule bond to reflect current staff positions and to include secretary and division directors (Aye-2; Nay-0). Position schedule bond as revised on March 30, 1977 is as follows:

General Manager—1 at \$10,000; Division Directors—2 at \$10,000; Group Coordinators—4 at \$7,500; Publicity Superintendent—1 at \$5,000; Information Superintendent—1 at \$5,000; Plant Services Superintendent—1 at \$5,000; Construction Superintendent—1 at \$5,000; Greenhouse Superintendent—1 at \$5,000; Public Safety Superintendent—1 at \$5,000; Space Rental Superintendent—1 at \$5,000; Special Events Superintendent—1 at \$5,000; Purchasing Agent—1 at \$5,000; Cashier—1 at \$7,500; Storekeeper—1 at \$5,000; Keys and Locks Supervisor—1 at \$5,000; Administrative Assistants—3 at \$5,000. Total—\$137,500.

Director of Public Affairs Frost provided a summary of activity in the Gopher Club employee restaurant for 1975 and 1976, including numbers of meals served, costs of meals, total expenses, prices charged for meals, total income, and "losses" sustained by the operation. After considerable discussion, it was moved by Mr. Carnes, seconded by Mr. Ramberg and carried that Secretary be instructed to discuss operation of the restaurant with its manager Mayme Green for the purpose of determining whether substantial reductions in operational costs

might be effected for 1977, to evaluate this determination in terms of closing the restaurant or alternative methods of operating it, and to report these findings to the Executive Committee or the full Board of Managers in June (Aye-2; Nay-0).

Secretary and Director of Operations Wenzel presented and explained terms of a proposed lease agreement between the Society and the City of St. Paul Fire Department for a parcel of Society property on which is to be constructed a St. Paul fire station. Lease covers a 150-foot by 125-foot section of land lying south of Como Avenue and is for a term of 100 years. Executive Committee was informed that the fire department refused to relate this lease in any way to its agreement with the Society for fairgrounds fire protection (present fire protection agreement expires in 1981 and calls for payments of \$20,000 annually to the city). Following discussion it was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that approval be given the lease agreement as presented (Aye-2; Nay-0):

Secretary and Special Assistant Attorney General Harbison summarized Society policy with respect to employment of immediate family members. Secretary presented proposed rule drafted by Mr. Harbison to reflect views of the Board as expressed at their January 26th meeting. After discussion, it was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that the following policy be adopted as a Society rule (Aye-2; Nay-0):

The Board of Managers of the Minnesota State Agricultural Society has determined that it is in the best interests of the public and the State Fair to maintain an open and nondiscriminatory employment policy and to foster employment based primarily on an employee's skills and capabilities. It also has determined that to maintain both the fact and appearance of impartiality in the hiring of State Fair employees, it is necessary to restrict the employment of persons who have family relationships with other State Fair employees.

Therefore, effective immediately, the following provisions shall govern the employment of all State Fair employees. For the purposes of this policy, the term "immediate family" is defined to include spouses, mothers, fathers, sisters, brothers, sons and daughters.

1. The State Fair shall not hire on a temporary or permanent basis any member of the immediate family of any department superintendent or of a permanent employee without the approval of the Board of Managers. Any requests for such approval must be submitted in writing to the Board, through its Secretary-General Manager. These requests will be reviewed by the Board as a whole, if possible, and if not then by any two or more Board members designated by the President.
2. Under no circumstances shall the State Fair hire any person, in either a permanent or temporary capacity, who is a member of the immediate family of the Secretary-General Manager or any member of the Board of Managers.

Requests for family hiring must be clearly documented as to necessity and/or benefit to the Fair and must be submitted on a timely basis so that the normal Fair-period recruitment process is not unduly delayed.

Discussion was undertaken relative to the 1975 Legislative Auditor's bill for analysis of Society accounts, records and operation procedures. (Executive Committee was directed by the Board of Managers to take this matter under advisement and make a recommendation back to the Board at its next meeting). After considerable discussion, during which payment of the bill as submitted was thoroughly analyzed in relationship to potential harm or benefit to the Society,

consensus was that the question of payment of amount demanded by auditor should be resolved by the entire Board.

Secretary outlined progress of contracts being drawn to cover sound, electrical and plumbing services and indicated that the rationale in making these services subject to agreements with specific contractors also applied to painting services. It was moved by Mr. Carnes, seconded by Mr. Ramberg and carried that Secretary be authorized to enter into an agreement with H.E. Triemert to provide painting services for a term of one year (Aye-2; Nay-0).

Secretary updated the Executive Committee on status of current negotiations with the University of Minnesota relative to proposed exchange of a section of Society property (situated at area known as Baldwin Park) for a section of University property (west of present entry/exit roadway to Larpenteur Avenue Gate). It was indicated negotiations were continuing and a recommendation to the entire Board would be forthcoming.

Secretary presented a draft resolution dealing with University and Society property as follows:

WHEREAS, the University of Minnesota and the Minnesota State Fair share a common boundary, and;

WHEREAS, the two bodies have existed side-by-side at the same location for nearly 100 years, and;

WHEREAS, both bodies have served the people of the State of Minnesota, the United States and the world through their respective activities at their present location, and;

WHEREAS, the integrity and continuity of their activities are enhanced by the continuity and interdependence of their major land parcels, and;

WHEREAS, an interruption or severing of either parcel from the other by a public right-of-way and/or thoroughfare would be detrimental to their respective purposes and activities, therefore;

BE IT RESOLVED, that the University of Minnesota and the Minnesota State Fair, hereby, are in accord in their opposition to any plan which would sever the integrity of their respective land parcels and thereby adversely affect and create an impediment to the fulfillment of their respective pursuits.

It was indicated that the purpose of this resolution was presentation to the Metropolitan Council at a future date as a joint response from the University and the Society in opposition to plans by the council to extend Prior Avenue through the fairgrounds and the University's St. Paul campus.

Director of Operations Wenzel summarized status of Brede Enterprises, Inc. following the death of William Brede, as well as the position of the heirs to the Brede estate as it relates to businesses conducted by Brede on the State Fairgrounds. Included in this summary was a request from John L. Riebold, Brede Enterprises, Inc., that said corporation be issued contracts in 1977 covering the same concessions as in prior years; also a listing of interests on the fairgrounds which are part of the estate of Mr. Brede. Problems requiring resolution were defined as 1) Ownership by Brede's son-in-law, Bart Blinstrup, of the Frontier Bar while at the same time being an heir (by marriage) to Brede's estate which includes the Beer Garden and; 2) desire on the part of heirs to continue operating all

fairgrounds businesses now a part of Brede's estate. Following discussion, it was moved by Mr. Carnes, seconded by Mr. Ramberg and carried that the Executive Committee recommend to the full Board that Brede Enterprises be informed that neither Mr. Blinstrup nor members of his immediate family will henceforth be allowed to have concurrent interest in the Frontier Bar and the Beer Garden; and further, that Pronto-Pup franchise operations be terminated as Brede Enterprises lease-holdings and distributed to individual operators under individual contracts. As a part of the motion, Space Rental Superintendent McGuire was instructed to inform Brede Enterprises of the action taken by Executive Committee and offer its representatives the opportunity to appear before the Board at its next meeting to discuss this situation (Aye-2; Nay-0).

Secretary informed Committee that he had requested that the Minnesota Department of Employment Services open their fairgrounds branch office for business on June 1, and that he had not yet received a response to this request. Opening date would be earlier than in past years and would be necessary if the department is to increase its participation in State Fair hiring procedures.

Secretary informed the Committee that he had written State Representative Thomas Osthoff acknowledging his chairmanship of a House of Representatives "State Fair task force" and expressing the willingness of the staff and management of the Society to provide whatever assistance is necessary as the task force conducts its business.

Chairman Maruska set date of next meeting of the Board of Managers as Friday, June 10 at 10:00 a.m.

Counsels Keenan and Harbison reviewed for the Committee the Fair's relationship with the local chapter of American Society of Authors, Composers and Publishers (ASCAP) and discussed possible ramifications of ASCAP rules and federal copyright laws as they apply to written material used on the fairgrounds. It was indicated that ASCAP recently has been exploring the position that there should be an agreement between the Society and ASCAP covering terms and compensation with regard to all music played on the fairgrounds or as part of the State Fair (Subsequent to this discussion, Mr. Keenan reviewed applicable portions of the Copyright Revision Act of 1976 and concluded that State Fair's music was exempted from its infringement provisions; Mr. Keenan requested a view from Attorney for ASCAP who concurred with this opinion).

Meeting adjourned.

## **MINUTES IN VACATION**

### **JANUARY**

27—Special Assistant Attorney General Kent Harbison provided an informal opinion on the subject of whether State Fair Board Members must file as lobbyists as follows:

"You have recently asked whether it is necessary for members of the State Fair Board to register as lobbyists whenever they meet with members of the state Legislature. As I understand it, your specific question deals with a situation wherein one or two members of the State Fair Board meet with one or more

members of a legislative committee prior to the meeting of the full committee concerning a matter affecting the State Fair.

I have discussed this matter with an attorney who represents the State Ethical Practices Board and have briefly researched the issue myself. I have concluded at this time that in the described situation it is not necessary for board members to register under state law as lobbyists. This conclusion is based not only upon my discussion with the attorney for the Ethical Practices Board but also upon state statutes, rules and regulations of the Minnesota State Ethics Commission and advisory opinions to the Ethical Practices Board concerning similar questions.

Under state law a lobbyist generally is defined as a person specifically designated for the purpose of attempting to influence legislative or administrative action. Minn. Stat. §10A.01, subd. 11; Ethics Commission Rule 200(h), (i). Under the same statute and rules, a lobbyist also would be a similar person who spends more than \$250 in any year for the specific purpose of attempting to influence legislative or administrative action in connection with the agency he represents. I doubt that any member of the State Fair Board would fit within either of these definitions, particularly if any members spends no more than \$250 each year for specific purpose of attempting to influence legislative action concerning the State Fair. Furthermore, the same statute, rules and regulations also define the term lobbyist to exclude a public official or employee of the state or any of its public bodies when acting on his official capacity. In this context a public official is further defined as a member of a state board or commission which has rule making authority. Minn. Stat. § 10A.01, subd. 17(c); Ethics Commission Rule 200(k) (3).

It seems clear that members of the State Fair Board of Managers are deemed to be public officials for these purposes and, therefore, not considered lobbyists so long as they perform in their official capacities. This opinion is buttressed also by an Advisory Opinion issued by the State Ethical Practices Board. That opinion indicates that so long as a person acts in his capacity as an officer or employee of a state agency, he is not required to register as a lobbyist.

I hope this answers your question satisfactorily. If you have further questions, however, please let me know.

Kent G. Harbison  
Special Assistant  
Attorney General

## **FEBRUARY**

1—Members of the staff, including Ken Wenzel, Jim Frost, Mike Heffron and Counsel Kent Harbison, met with U of M Attorney Joel Tierney to discuss proposed property trade between the Fair and the University.

3—A legislative hearing on State Fair matters, called by the House General Legislation and Veteran Affairs Committee, was conducted with testimony offered by legislative auditor Robert Whitaker and Secretary Heffron. Also in attendance at the hearing representing the Fair were Harveydale Maruska, Leonard Ramberg, Richard Keenan, Ken Wenzel and Jim Frost.

**4**—Frost, Hazel Redlack and Heffron met with Grandstand musical director Ray Komischke, to discuss the 1977 musical performance contract.

Heffron met with Greg Kittelson of the U of M Planning Department to discuss a proposed transmit link between the University's Minneapolis campus and the fairgrounds.

**10**—A second legislative hearing on State Fair matters was held at the Capital, attended by Ramberg, Keenan, Wenzel, Frost and Maruska. Testimony was offered by Mr. Ramberg.

The Executive Committee approved the January financial statement as follows:

Cash Balance—December 31, 1976 .....	\$ 4,915.99
Bank Securities cashed .....	115,000.00
Interest Income .....	3,897.64
January Receipts .....	29,230.28
	<u>\$153,043.91</u>

**Disbursements during January**

Bi-weekly payroll, Dec. 18-31 .....	\$21,341.98	
Bi-weekly payroll, Jan. 1-14 .....	21,185.02	
Miscellaneous Bills paid .....	<u>86,772.69</u>	\$129,299.69
		<u>\$23,744.22</u>

**Cash Balance—January 31, 1977**

General Fund .....	\$ 23,744.22
Contingent Fund .....	500.00
Bank Securities—mature 2/09/77 .....	400,000.00
mature 4/09/77 .....	105,000.00
mature 6/21/2004 .....	<u>110,000.00</u>
	<u>\$639,244.22</u>

**Cash Balance—January 31, 1976**

General Fund .....	\$(14,514.71)
Contingent Fund .....	1,000.00
Bank Securities—mature 2/02/76 .....	<u>330,000.00</u>
	<u>\$316,485.29</u>

**11-15**—Wenzel and Heffron attended the Midwest Fair Association Meeting and Florida State Fair in Tampa.

**16**—Redlack and Heffron met with St. Paul Musicians Union business agent Gordon Meek to discuss labor contract terms for 1977.

Wenzel met with Assistant Valuation Engineer of St. Paul, Roy Bredahl to discuss Fire Station in Block 53.

**22**—Clark Equipment Company held a light equipment demonstration in the Merchandise Mart.

Wenzel and Mary Sue McGuire met with representatives of Brede Enterprises, Inc. to discuss disposition of concessions owned by William Brede.

**23**—Wenzel and Heffron held discussions with a business agent for ASCAP (American Society of Composers, Artists and Poets), Mr. Peter Fritz, on musical fees.

25—Frost met with Ed White and Stephen D. Hill regarding conduct of a program of professional arm wrestling as part of the 1977 Fair.

Frost and Heffron met with representatives of the University's property management division. Messrs. Vern Ausen and Roger Moe, to discuss the University property trade.

28—Wenzel met with Al Bramstedt and Karen Kelly regarding the superintendency of the Department of Natural Resources.

## MARCH

2—Wenzel and Mary Sue McGuire met with Bombardier Snowmobile people regarding a possible show during the 1977 State Fair.

8—Heffron met with Mr. Leo Overland to formulate demolition derby plans for 1977.

10—The Executive Committee approved the February financial statement as follows:

Cash Balance—January 31, 1977 .....	\$ 23,744.22
Bank Securities cashed .....	50,000.00
Interest Income .....	2,380.99
February Receipts .....	<u>25,081.28</u>
	\$101,206.49

### Disbursements during February

Bi-weekly payroll, Jan. 15-28 .....	\$19,610.36	
Bi-weekly payroll, Jan. 29-Feb. 11 .....	25,182.25	
Miscellaneous Bills paid .....	<u>51,517.19</u>	\$ 96,309.80
		\$ 4,896.69

### Cash Balance—February 28, 1977

General Fund .....	\$ 4,896.69
Contingent Fund .....	500.00
Bank Securities—mature 3/11/77 .....	100,000.00
mature 4/11/77 .....	300,000.00
mature 6/21/2004 .....	60,000.00
mature 7/08/2004 .....	<u>105,000.00</u>
	\$570,396.69

### Cash Balance—February 28, 1976

General Fund .....	\$ 17,824.76
Contingent Fund .....	1,000.00
Bank Securities—mature 3/03/76 .....	<u>110,000.00</u>
	\$128,824.76

10-12—State High School Hockey semi-final and final playoffs for Sections II and V were contested in the Coliseum.

17-20—A National Invitational Broomball Tournament was conducted in the Coliseum.

17—A meeting of the State Fair Executive Committee was held in the Administration Building.

18—Heffron and Frost met with Harold Kiewel, State Council for the Handicapped regarding fairgrounds handicapped facilities.

**23-27**—Osman Shrine held its annual circus in the Coliseum.

**25**—A meeting with U of M officials, including Clint Hewitt, Vern Carlson, Vern Ausen and Roger Moe was held to discuss a proposed property trade between the two institutions. This meeting was attended by Harbison, Frost, Wenzel and Heffron.

**28**—Mr. Mac McClintock, a representative of Northwestern Bell Telephone Company, conferred with Frost and Heffron on business relationships between the telephone company and the Fair.

**30**—Frost and Heffron met with Gopher Club restaurant manager Mayme Green to consider methods of cutting operational costs for 1977.

Frost and Heffron met with Neil Larson of Pace, Inc. to discuss the Fair's 1977 stock car racing program.

## **APRIL**

**1**—Committee comprised of M.S. McGuire, Wenzel and Heffron met for the first of several meetings to consider and approve changes in space allocation as well as new applications.

**2-3**—A ceramic show sponsored by the Gopher State Ceramic Association was held in the Coliseum.

**3**—Filmhouse Advertising Agency made use of State Fair race track facilities for a commercial filming session.

**5**—Wenzel and M.S. McGuire met with Gary Diamond regarding 1977 Fair program and Antique Car Show.

**6**—Representatives of Toltz, King, Duvall, Anderson Architects, including Bob Maloney, John Madden and Dean Lundholm, met with Wenzel, Frost, Joe Fischler, Bill Jents and Heffron to discuss various maintenance projects scheduled for this spring and summer.

**7-10**—Calvary Bible Church held a religious conference in the 4-H Building auditorium.

**11**—The Executive Committee approved the March financial statement as follows:

Cash Balance—February 28, 1977 .....	\$ 4,896.69
Bank Securities cashed .....	265,000.00
Interest Income .....	1,049.34
March Receipts .....	<u>35,015.00</u>
	\$305,961.03

### **Disbursements during March**

Bi-weekly payroll, Feb. 12-25 .....	\$ 22,782.78	
Bi-weekly payroll, Feb. 26-March 11 .....	25,464.64	
Miscellaneous Bills paid .....	55,098.54	
Bank Securities bought .....	<u>165,000.00</u>	\$268,345.96
		\$ 37,615.07



**Cash Balance—March 31, 1977**

General Fund .....	\$ 37,615.07
Contingent Fund .....	500.00
Bank Securities—mature 4/11/77 .....	300,000.00
mature 4/11/77 .....	165,000.00
	<hr/>
	\$503,115.07

**Cash Balance—March 31, 1976**

General Fund .....	\$ 23,060.50
Contingent Fund .....	1,000.00
Bank Securities—mature 4/02/76 .....	15,000.00
	<hr/>
	\$ 39,060.50

**13**—Sally Nelson and Heffron met with Employment Service representatives Chris Christensen and Bill Klecker to formulate plans for opening the State Fair Employment office on June 1.

**16**—Minneapolis and St. Paul German Shepherd Dog Club staged a dog show in the Coliseum.

National Guard training exercises were held on Machinery Hill.

**21**—Frost and Heffron met with Minnesota Purebred Dog Breeders Assn. President Max Alvord to discuss financing of the dog exhibit and show on the fairgrounds for 1977.

Bob Maloney of Toltz, King, Duvall, Anderson along with Frost, Wenzel, and Heffron attended a meeting with representatives of the State Building Codes Division to discuss code requirements in renovating Machinery Hall.

**22**—Frost and Julie Nathanson met with Dick Tretsvan and Rollin Denistown, State Department of Agriculture, regarding plans for 1977 Legislative-Editorial Day at the Fair.

**23**—Minnesota Half-Arabian Horse Association held a horse sale in the Judging Arena.

**25**—As part of their annual convention, Future Farmers of America held a livestock judging session in the Coliseum and Judging Arena.

Wenzel met with Dean Lundholm of Toltz, King, Duvall, Anderson regarding the Coliseum ceiling.

**26**—Representatives of Northern States Power including Ralph Duncanson and Frank Gabrielson, met with Wenzel, Frost, Jerry Franke, Ed LaPointe and Heffron to discuss energy problems and energy conservation methods.

**29**—Murray High School made use of State Fair tennis courts for their school championship tennis matches.

Wenzel, M.S. McGuire and Heffron attended a luncheon meeting at the Grain Terminal Association with Lowell Hargren and Roger Olson on proposed changes in the exhibit format of GTA.

**30-May 1**—Several events, including Methodist Youth Conference in the 4-H Building; Quarterhorse Show in the Coliseum and Horse Barn; and a Corvette Autocross at the race track were conducted over the weekend.

## MAY

4—Gopher Wheelman of Minneapolis held bicycle races on Machinery Hill (Events sponsored by this group are held each Wednesday evening throughout May, June and July.)

Horse show committee comprised of Harold Arneman, Norris Carnes and Heffron met to discuss changes in classes and physical arrangements for the 1977 State Fair horse show.

5—Faith Broadcasting conducted a religious lecture in the 4-H auditorium.

Department of Natural Resources held a fur sale in the Food Show auditorium.

Board members Maruska and Carnes met with Heffron to review and approve family employment applications.

Heffron, Frost and James Sinclair attended the annual meeting of the North Suburban Area Chamber of Commerce.

6-8—The annual Shady Acres Horse Show was conducted in the Coliseum, Horse Barn and Judging Arena.

7—An auction of construction material, sponsored by the Builders Association of St. Paul, was held in the Dairy Building.

10—The Executive Committee approved the April financial statement as follows:

Cash Balance—March 31, 1977 .....	\$ 37,615.07
Bank Securities cashed .....	465,000.00
Interest Income .....	2,980.71
April Receipts .....	99,591.70
	<u>\$605,187.48</u>

### Disbursements During April

Bi-weekly payroll, March 12-25 .....	\$ 31,125.38
Bi-weekly payroll, March 26-Apr 8 .....	32,641.29
Bank Securities .....	350,000.00
Miscellaneous Bills paid .....	80,383.12
	<u>\$494,149.79</u>
	\$111,037.69

### Cash Balance—April 30, 1977

General Fund .....	\$111,037.69
Contingent Fund .....	500.00
Bank Securities—mature 5/11/77 .....	150,000.00
mature 5/11/77 .....	50,000.00
mature 6/10/77 .....	150,000.00
	<u>\$461,537.69</u>

### Cash Balance—April 30, 1976

General Fund .....	\$ 49,959.51
Contingent Fund .....	1,000.00
Notes Payable—1st Nat'l Bank, St. Paul .....	(10,000.00)
	<u>\$ 40,959.51</u>

11—The State Highway Patrol conducted a vehicle training session on the Carnival Lot.

Frost and Heffron met with Neil Larson and Stew Reamer to discuss 1977 auto race plans.

**12-17**—Frost and Heffron attended Indianapolis 500 time trial sessions and met with USAC officials on upcoming auto race plans. Frost also worked out taping sessions for special radio advertising messages with Chris Economaki of ABC Television.

**13-22**—The north end of the fairgrounds was used as a Falcon Heights Community trash collection point.

**13-14**—The Rudd Evangelical Society conducted a religious lecture in the 4-H Building.

**14**—A Porsche Club Autocross was conducted on the race track.

**15**—A political rally sponsored by Citizens for Constitutional Government was held in the Coliseum.

**18**—Wenzel, Frost, Keenan and Heffron met with Todd Driscoll, director of the Childrens Museum of Minnesota Industry, to discuss the realignment of the museum under the St. Paul Science Museum and delays that have resulted in the fund raising efforts of both organizations.

Nelson, Heffron and Julie Nathanson met once again with representatives of the State Employment Service, including Ross Sweum, Chris Christensen and Bill Klecker, to make final arrangements for opening the State Fair employment office on June 1.

**19**—3M Company made use of the streets on Machinery Hill for the testing of sign material.

**21-22**—A full schedule of special events on the fairgrounds this weekend included a BMC Club Autocross at the racetrack; Hamline Church Rummage Sale in the Hamline Dining Hall; a Lady Lions Flea Market in the Home Improvement Building; State Fire School demonstrations in the Coliseum; and SAE vehicle economy run which began in the Mexican Village parking lot; and a training session for National Guard troops on Machinery Hill.

**25**—Heffron hosted a meeting with representatives of the Commonwealth Ter-race housing project relative use of State Fair facilities for recreational purposes.

**27**—State Fair safety consultant Frank Junghans conducted a fire safety session for all State Fair employees in Block 53.

## **JUNE**

**2**—Wenzel and Heffron attended a meeting with St. Paul Mayor George Latimer to discuss relationships between the city and the Fair.

**3**—A religious conference, sponsored by the Ladies of God, was held in the 4-H building.

**3**—Board members Maruska and Carnes met with Wenzel, Franke and Heffron to review and approve family employment applications.

4-5—Schedule of special events on the fairgrounds this weekend included the Indianhead Boy Scout show in the Coliseum and Blocks 49 and 50; the KTCA television auction running thru June 11 in the Dairy Building; Amateur Radio swap meet in the Judging Arena; and a Young Life auction in the Merchandise Mart.

## **SPACE RENTAL COMMITTEE MEETING**

### **ADMINISTRATION BUILDING, STATE FAIRGROUNDS**

**Friday, June 10, 8:30 a.m.**

Members present: William Korff, Chairman; Norris Carnes; Leonard Ramberg; Logan Scow; Lawrence Haeg; Willis Lilliquist; Harveydale Maruska, ex officio; Michael Heffron, ex officio; Kenneth Wenzel, ex officio.

Also present: Mary Sue McGuire; Kent Harbison; Richard Keenan.

Meeting was called to order by chairman Korff.

Ms. McGuire provided an outline of action taken by the special Space Rental Review Committee during the past three months. Said Review Committee, comprised of Ms. McGuire and Messrs. Wenzel and Heffron, is responsible for evaluation and acceptance (or denial) of all space applications, including renewals and new filings. Upon a motion by Mr. Carnes, seconded by Mr. Scow and carried, action of the Review Committee was approved (Aye-5; Nay-0).

At the invitation of the Committee, representatives of Brede Enterprises, Inc. (Messrs. John Reibold and Bart Blinstrup) appeared and made a presentation on the historic background and current status of State Fair concession entities owned and/or operated by said firm. After lengthy discussion, it was moved by Mr. Scow, seconded by Mr. Ramberg and carried that a numerical limitation of 13 locations be approved for "Pronto-Pup" stands; that said locations be removed from the lease-control of Brede Enterprises, Inc., and; that space contracts be issued to 13 independent lessees on the aforementioned Pronto-Pup locations (Aye-5; Nay-0). It was further moved by Mr. Ramberg, seconded by Mr. Lilliquist and carried that the Space Rental Department be authorized to contract with Brede Enterprises, Inc. for 1977, lease-operation of entities identified as "Beer Garden" and "Giant Carrousel" (Aye-5; Nay-0).

Mr. Blinstrup provided the Board with a resume of his involvement since 1963 with the Frontier Beer Hall operation, specifically documenting the fact that said operation has not been, or is now in any way connected to Brede Enterprises, Inc. Mr. Blinstrup indicated he is the sole proprietor and only lease-holder of said entity. The Committee discussed at length the Frontier situation as it might be influenced by (1) Mr. Blinstrup's implied family relationship to the Brede estate and; (2) the Board's rule prohibiting dual or interlocking ownership of State Fair beer licenses by an individual or by a family group. It was Committee consensus, as moved by Mr. Scow, seconded by Mr. Ramberg and carried, that no specific change be made with respect to the Blinstrup/Frontier situation until Brede estate matters were finalized. Under the motion, Space Rental Department was authorized to issue a 1977 lease-contract to Mr. Blinstrup on the Frontier location with the stipulation that staff scrutinize and evaluate the relationship between Mr. Blinstrup and Brede Enterprises, Inc. and report back to the Committee in November (Aye-5; Nay-0).

Upon a motion by Mr. Carnes, seconded by Mr. Lilliquist and carried, the following, listed percentage agreements for 1977 were approved (Aye-5; Nay-0) . . . Discussed and specifically approved as a part of this action was (1) sale of Glick beer fixtures and equipment to Robert Kirschner, along with acceptance of Mr. Kirschner as a 3.2 beer license-holder; (2) purchase by Agricultural Society for \$5,000 of permanent, non-removable improvements made to Antique Auto Museum by Fair Enterprises, Inc., and; (3) food, when sold in conjunction with beer, to revert to a flat-fee basis for 1977 as opposed to a percentage:

A.C.A./Midwest Region, car museum (30%); Bart Blinstrup, beer (20%); Brede Enterprises, Inc., beer (20%); giant carousel (33-1/3%); Bullseye Golf Center, miniature golf (33-1/2%); Cannon Productions, haunted house (25%); Kenneth Cleworth, beer (20%); Coliseum Concessions, beer/food (20%); James Davis, beer (50% of net); Desplenter Novelties, novelties (guarantee \$16,500 to \$62,000—25% of gross sales from \$62,001 to \$70,000 and 30% on gross sales over \$70,000); Fair Enterprises, grandstand programs/novelties (guarantee \$1,000, 20% of gross over \$9,500, horse show program (25%); Giant Slide, Inc., giant slide (30%); Group Amusement Ownership Plan, skyride (33-1/3%); Junkin Concession Company, grandstand beer (50% of net); food and refreshments (30% on first \$20,000, 32-1/2% on any amount over \$20,000); Robert Kirschner, beer (20%); Mrs. Katie Little, beer (20%); Jerry Malone, Enterprises, big foot show, whale show, boss truck show (30%); Mexican Village (guarantee \$14,000 plus 20% of beer sales); Midway Mens Club, beer (20%); Midway Sign Company, sign and card painting (20%); Miscellaneous Bandshell, sale of records (10%); North State Amusement Company, space tower (33-1/3%); Old Mill Company, canal boat ride (33-1/3%); Royal American Shows, carnival (32-1/2% of sales to \$300,000, 35% from \$300,001 to \$400,000, 37-1/2% from \$400,001 to \$500,000, 40% over \$500,000). The above figures represent percentage to the Fair. In applying the percentage, state sales tax is deducted first, split between concessionaire and Fair is then made on remainder.

A listing of concession contract-holders, who at the direction of the Society, provide product and/or service from multiple locations was presented to the Committee as follows (first figure represents number of locations; second figure is anticipated contract fee per location): James Davis (ice cream & coke) -5- \$500, (sno cones and candy apples) -15- \$600; Desplenter Novelties (novelties) -33- \$500; James Hannasch (sno cones) -6- \$475; Eugene LaVaque (sno cones) -6- \$475; Mrs. Katie Little (candy floss) -10- \$590; Matt Milner (novelties) -2- \$500; Fred O'Neil (hot dog on a stick) -11- \$600; James Rogers (salted in shell peanuts) -14- \$350; Televac Computers (handwriting analysis) -4- \$1,275; Townsend & Johnson (foot long hot dogs) -9- \$610; Mrs. Chas. Volin (cigarettes) -4- \$500.

Approval of the listed multiple-location concession contracts was moved by Mr. Scow, seconded by Mr. Ramberg and carried (Aye-5; Nay-0).

It was moved by Mr. Carnes, seconded by Mr. Scow and carried that footage rates for Royal American Shows concessions and games remain for 1977 as in 1976 (Aye-5; Nay-0).

A price of \$1.00 for Grandstand programs was approved upon a motion by Mr. Ramberg, seconded by Mr. Carnes and carried (Aye-5; Nay-0).

Meeting adjourned.

**MEETING OF THE GOVERNING BOARD**  
**MINNESOTA STATE AGRICULTURAL SOCIETY**  
**ADMINISTRATION BUILDING**

**Friday, June 10, 1977 — 10:00 a.m.**

Present: Harveydale Maruska, president; Norris Carnes; Lawrence Haeg; William Korff; Willis Lilliquist; Sulo Ojakangas; Leonard Ramberg; Logan Scow; Arthur Sprengeler; J.G. Tiffany; Michael Heffron, secretary.

Also present: Gerald Franke; Kenneth Wenzel; Mary Sue McGuire; Kent Harbison; James Frost; Richard Keenan.

Upon a motion by Mr. Carnes, seconded by Mr. Sprengeler and carried, minutes of the January 25-26 Board meeting and March 17 Executive Committee meeting, both previously mailed to the members, were approved (Aye-9; Nay-0).

Mimeographed copies of the Minutes in Vacation, covering the period January 27 through June 5, 1977, and the administrative action noted therein, were approved upon a motion by Mr. Tiffany, seconded by Mr. Korff, and carried (Aye-9; Nay-0).

Secretary presented the May 31, 1977 Society financial statement as follows:

Cash Balance — April 30, 1977 .....	\$111,037.69
Interest Income .....	762.50
May Receipts .....	193,563.99
	<hr/>
	\$305,364.18

**Disbursements during May**

Bi-weekly payroll, April 9-22 .....	\$ 30,457.39	
Bi-weekly payroll, April 23-May 6 .....	34,260.51	
Bi-weekly payroll, May 7-20 .....	34,996.77	
Bank Securities bought .....	50,000.00	
Miscellaneous Bills paid .....	116,016.25	
	<hr/>	
		\$265,730.92
		<hr/>
		\$ 39,633.26

**Cash Balance — May 31, 1977**

General Fund .....	\$ 39,633.26
Contingent Fund .....	500.00
Bank Securities — mature 6/10/77 .....	150,000.00
mature 6/10/77 .....	50,000.00
mature 6/16/77 .....	50,000.00
mature 7/11/77 .....	150,000.00
	<hr/>
	\$440,133.26

**Cash Balance — May 31, 1976**

General Fund .....	\$102,956.78
Contingent Fund .....	1,000.00
Bank Notes Payable-1st Nat'l Bank-St. Paul .....	(10,000.00)
	<hr/>
	\$ 93,956.78

Upon a motion by Mr. Haeg, seconded by Mr. Sprengeler and carried, the financial statement of May 31, 1977 was approved (Aye-9; Nay-0).

A detailed discussion of the Legislative Audit invoice covering examination of Society accounts and records for the year 1975 was opened with Secretary offering a basic resume of action taken by his office since the matter was first presented to the Board in January. The billing was discussed by the full Board on January 26 and referred to the Executive Committee and legal counsel for analysis, with instructions to report back with recommendations at the Board's next regular meeting.

Secretary corresponded with Auditor R.A. Whitaker and met with Legislative Audit staff to discuss reasons behind the substantial increase in audit costs, from \$9,800 in 1974 to \$32,000 in 1975. Response indicated that (1) audit costs relating to investigative and other non-audit matters (approximately \$8,800) had been removed from the audit invoice before transmittal and (2) that the 1975 audit was an "in depth" examination beyond the scope of the 1974 audit, thereby more costly.

The Executive Committee met with counsel March 17 to discuss the audit invoice and to analyze legal and financial ramifications. The Committee was unable to agree on a consensus recommendation and therefore referred the matter back to the Board without recommendation.

After discussing at length several alternate methods of resolving the problem, it was moved by Mr. Ramberg and seconded by Mr. Scow, that the audit invoice be paid in full and that a formal protest and request for reduction of the bill be sent to the Legislative Audit Commission. Motion failed on a vote of three to six (Aye-Ramberg, Scow, Ojakangas, Nay-Carnes, Tiffany, Haeg, Sprengeler, Lilliquist, Korff).

It was then moved by Mr. Ramberg, seconded by Mr. Carnes and carried that President Maruska delegate a special committee to meet with and present the Society's position to the Legislative Audit Commission. Under this motion, payment of the audit invoice was deferred pending a report to the full Board by said special committee (Aye-9; Nay-0). Mr. Maruska announced that the special committee would include himself as chairman, plus Messrs. Carnes, Ramberg, Haeg and Scow.

Upon a motion by Mr. Scow, seconded by Mr. Sprengeler and carried, action taken by the Space Rental Committee earlier in the day was confirmed and approved (Aye-9; Nay-0).

It was moved by Mr. Carnes, seconded by Mr. Haeg and carried to authorize a Society expenditure of up to \$750 as part of a joint promotion with the Minneapolis Saddle and Bridle Club for hosting out-of-town and out-of-state horse show exhibitors (Aye-9; Nay-0).

Mr. Carnes excused himself from the meeting.

Director of Public Affairs Frost provided an outline of alternative methods of operating the Gopher Club employee restaurant in 1977, as requested by the Executive Committee on March 17. A modified operational plan, designed to substantially reduce deficit, was approved upon a motion by Mr. Haeg, seconded by Mr. Lilliquist and carried (Aye-8; Nay-0). Said plan includes the following steps: (1) Eliminate breakfast meal; (2) reduce staff and set up work schedules so as to avoid excessive overtime; (3) eliminate waitress-served meals in Board room; (4) establish direct payment for all meals except those of special, invited groups; (5) costs of set-up, janitorial services and tear-down to be assigned to Service Department.

Upon a motion by Mr. Sprengeler, seconded by Mr. Tiffany and carried usual Fair-period invitations to the Livestock Breeders Association, Life Members and Executive Committees of the Retail Farm Equipment Association and Northwest Farm Equipment Association were authorized (Aye-8; Nay-0). As a part of the motion, approval was granted for serving a breakfast meal to the Livestock Breeders on the day of their attendance.

A discussion was undertaken relative the sponsorship of a picnic dinner during the Fair for legislators, media representatives, mayors, county fair secretaries and chamber of commerce secretaries. A motion was made by Mr. Scow, seconded by Mr. Korff and carried that such an event be scheduled during the 1977 Fair and that grandstand or horse show tickets also be made available for these guests (Aye-8; Nay-0).

Employment contracts covering Robert Murphy (1-29-77); William Trinka (1-29-77); Carl Schmidt (1-25-77); Julie Nathanson (2-28-77); Betty Piper (3-7-77); and Art Johnson (4-9-77) were approved upon a motion by Mr. Lilliquist, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Confirmation of new Natural Resources Superintendent Karen Kelley was moved by Mr. Sprengeler, seconded by Mr. Scow and carried (Aye-8; Nay-0).

The Board approved membership of Space Rental Superintendent Mary Sue McGuire in the National Association of Exposition Managers upon a motion by Mr. Ramberg, seconded by Mr. Sprengeler and carried (Aye-8; Nay-0).

Operations Director Wenzel presented a resume of Coliseum income/expense for the period 11-1-76 thru 3-24-77 as follows:

Income:

Non-Admission Events .....	\$ 33,157.50
Paid Admission Events .....	31,346.83
Open Skating .....	2,095.50
Concessions .....	9,635.87
	<u>\$ 76,235.70</u>

Expenses:

1) Payroll/Labor .....	\$ 31,360.19
2) Fuel oil .....	25,437.96
3) NSP .....	13,462.15
4) Northern Propane .....	1,497.56
5) Security .....	2,210.00
6) Usher Service .....	2,839.98
7) Maintenance .....	4,345.33
8) Supplies .....	1,583.62
9) Announcer .....	605.00
10) Organ Rental .....	750.00
	<u>84,091.79</u>
	Net Loss (\$ 7,856.09)

Mr. Wenzel indicated these figures would allow his office to prepare realistic budget projections for the coming ice season and, at the same time, institute selective cost-cutting procedures aimed at reducing the loss factor.

Said report, along with the following schedule of Coliseum ice rental rates for 1977-78, was approved upon a motion by Mr. Haeg, seconded by Mr. Korff and carried (Aye-8; Nay-0):



### **I. Schedule A**

(In this schedule the State Fair provides all help necessary to manage game conditions, ticket sellers, ticket takers, security, ushers, public address system, scoreboard operator and normal ice maintenance crew)

1. Single games — \$300.00 base, plus 50% of ticket sales after base to a maximum of \$800.00
2. Double games — \$350.00 base, plus 50% of ticket sales after base to a maximum of \$800.00.

### **II. Schedule B**

(In this schedule State Fair provides only scoreboard operator and normal ice maintenance crew. In this schedule, percentage is flexible between 20% and 50% to attract games to Coliseum).

1. Single game — \$150.00 base, plus a percentage of ticket sales after base to a maximum of \$800.00.
2. Double games — \$200.00 base, plus a percentage of ticket sales after base to a maximum of \$800.00.

### **III. Tournaments**

The manager of the Coliseum has the opportunity to set rental rates between the lowest base of Schedule B and the highest rate of Schedule A.

### **IV. Hourly Rental**

\$45.00 per hour.

Grandstand, Bandshell, Coliseum, Heritage Square and miscellaneous talent contracts were approved upon a motion by Mr. Haeg, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0). They are listed as follows:

#### **Afternoon Grandstand**

Thrill, Inc. \$10,000; N.W. Midget Auto Racing, Inc., \$5,500; National Speedway, Inc., \$6,000; Pace, Inc., \$12,500.

#### **Evening Grandstand**

The King Family, \$20,000; Bill Cosby, \$20,000 plus 65% over \$45,000; The Keane Brothers, \$3,500; Bobby Vinton, \$17,500 plus 65% over \$40,000 plus \$1,000 for sound and lights; Mary MacGregor, \$5,000; Captain and Tennille, \$30,000/65% plus Kip Adotta, sound and lights, \$3,750; George Benson, \$17,500 against 60%; Willie Nelson, \$30,000; Neil Sedaka, \$30,000/65% plus sound and lights, \$2,000; The Mills Brothers, \$15,000; EdMcMahon, \$10,000; Kansas \$20,000/65% plus sound and lights, \$4,000; Blood, Sweat & Tears, \$12,500; Paul Williams, \$10,000; Charlie Rich, \$25,000/65%; Zambelli Fireworks Company, \$38,285 (19 shows @ \$2,015 each).

#### **Bandshell**

Billy Thundercloud and the Chieftones, \$12,500; The Roadrunners, \$4,000; Frankie Bush and the Bush Connection, \$3,221.75; The Zaras, \$8,000; Miss Jean Star and the Band of Angels, \$6,300; Diamondhead, \$5,500; The Brewerettes, \$3,075; Jacky Ward and the Standing Ovation, \$10,000; Jack D'Johns, \$8,000; Ron Urban and Company, \$5,500; Don Cavitt Orchestra, \$14,975; Jeanne Arland Peterson, \$2,515; Randy Merriman, \$1,200.

## **Coliseum**

Barnes Championship Rodeo, \$15,335; Jack Wallin Band, \$4,050 plus overtime at \$30 per half hour; Mrs. Violet Gould Mather, \$110.

## **Heritage Square**

Everybody and His Brother, \$5,045; Riverboat Ramblers, \$5,900; 7-R Bar Ranch, \$3,000; Dennis Thoreson, \$600; Wolverines Classic Jazz Orchestra, \$6,000.

## **Miscellaneous**

Tommy Hanneford Aerial Thrill Circus, \$29,000 plus gate admission expense; Earth Theater, \$7,750; Willie Wonka and his Candymobile, \$6,500; Hank Meadows, \$5,000; Jan Biley Symphonic Ensemble, \$3,690; Minnesota Purebred Dog Breeders Assn., \$3,000; Ted Johnson Trio, \$2,604; Great Northern Enterprises, \$2,130.

Acceptance of an antique carnival rail coach from Royal American Shows for placement in the Heritage Square area, along with approval of transportation costs pertaining thereto (\$3,250) was moved by Mr. Korff, seconded by Mr. Lilliquist and carried (Aye-8; Nay-0).

Upon a motion by Mr. Tiffany, seconded by Mr. Ojakangas and carried, approval for payment of three (3) minor, storage damage claims (as follows) was granted: D.W. Watson, St. Paul, boat damage, \$39.26; Krist Eklund, Minneapolis, motorhome damage, \$8.00; Warner Elg, Minneapolis, boat damage, \$188.80 (Aye-8; Nay-0).

Finance Director Franke outlined for the Board a number of recommended changes in Society Employee Bulletin No. 4 pertaining to employee group insurance benefits. Said changes would generally bring the Society into closer compliance with the State contract. It was moved by Mr. Ramberg, seconded by Mr. Lilliquist and carried that appropriate changes as outlined by made to Society Employee Bulletin No. 4, with said changes effective on appropriate date(s) (Aye-8; Nay-0).

Approval of miscellaneous or general services contracts covering Gale C. Frost (Heritage Square museum coordination); Kehne Electric (electric service and construction); McQuillan Plumbing (mechanical service and construction); Toltz, King, Duvall, Anderson (architectural service); Northwest Sound Service (sound service); H.E. Triemert (painting service) and; Bolin Agency (advertising service) was moved by Mr. Haeg, seconded by Mr. Scow and carried (Aye-8; Nay-0).

Messrs. Frost and Harbison provided the Board a current update on the status of negotiations between the Society and the University relative exchange of property. It was indicated that said negotiations were reaching a final stage and that agreements should be available for Board review as early as August.

Secretary reported that his office had been contacted by the Childrens Museum of Minnesota Industry requesting that a one-year delay in lease occupancy of the State Exhibits Building, from fall, 1977 to fall, 1978, be allowed, and that principal sponsor or lessee of the building be changed from the Childrens Museum to the Minnesota Museum of Science. This matter remains open to renegotiation. Further reports will be filed with the Board as agreements are discussed with the Science Museum.

Action of the Executive Committee in establishing a policy on hiring of family members, taken March 17 at the direction of the Board, was approved upon a motion by Mr. Scow, seconded by Mr. Sprengeler and carried. Motion also served to approve review and acceptance (or denial) undertaken by Messrs. Carnes and Maruska under this policy subsequent to its implementation by the Executive Committee (Aye-8; Nay-0).

Mr. Wenzel reported on projects and/or maintenance inspections underway through the offices of Toltz, King, Duvall, Anderson, including a general structure inspection for purposes of safety, problems having to do with the Coliseum heat/air conditioning plant, Coliseum roof expansion and Coliseum ceiling repair; the Machinery Hall restoration project and; roof repair/replacement on the Cattle Barn. It was moved by Mr. Ramberg, seconded by Mr. Sprengeler and carried that an expenditure of approximately \$1,000 be authorized to expedite minor building repairs called for in the TKDA structure inspection report (Aye-8; Nay-0).

A bonding schedule for Society officials and/or staff, as implemented by the Executive Committee on March 17, was confirmed and approved upon a motion by Mr. Scow, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Authorization for an increase in the petty cash fund from \$100 to \$200, effective through September 30, 1977, was moved by Mr. Sprengeler, seconded by Mr. Ojakangas and carried (Aye-8; Nay-0).

Secretary reported to the Board that the Attorney General had instructed a completion of changeover in the Society's legal representation from Mr. Richard Keenan to Mr. Kent Harbison and that henceforth, the Fair's legal business would be handled principally by the Attorney General and his internal staff.

Mr. Maruska set an agenda date for the next meeting of the Board as Friday, August 26, 9:00 a.m.

Meeting adjourned.

## **MINUTES IN VACATION**

### **JUNE**

**6-9**—Space Rental Suprintendent Mary Sue McGuire attended a NAM Convention in Kansas City.

**10**—The Spring Specialty Dog Show was held in the Coliseum.

**12**—The Land O' Lakes All Breed Dog Show was staged in the Coliseum and Poultry Barn.

**13**—Minnesota Orchestra presented a free public concert in the Merchandise Mart.

**13-15**—4-H Building and Baldwin Hall were used for a 4-H sponsored Animal-Science conference.

**15**—A continuing schedule of Falcon Heights tennis instruction was conducted on State Fair courts thru the end of July.

**20-23**—Exposition facilities, including 4-H Building and Farm Boys Camp, were used for the conduct of 4-H Junior Leadership conference.

**20**—Staff members Frost, Sinclair, Nathanson and Heffron met with representatives of the North Suburban Area Chamber of Commerce to plan a Fair-sponsored meeting of the Tourism/Convention Division in July.

**21**—Director Wenzel met with Messrs. Tom Tween and Jerry Orr of the Barbers, Inc. regarding skateboard competition at the 1977 Minnesota State Fair.

**22**—United State Cycle Federation held championship bicycle races on the race track.

**23**—Wenzel addressed the Minneapolis Sertoma Club.

**23-26**—The Minnesota All-Arabian Horse Show was staged in the Coliseum, Horse Barn, Horse Annex and Judging Arena.

**23-26**—A clothing sale, sponsored by the "House of Large Sizes", was held in the Modern Living Building.

**24**—A Minnesota Street Rod Association antique car rally was staged on Machinery Hill.

**26**—A Corvette club autocross was held on the race track.

**27**—Messrs. Maruska, Wenzel and Heffron attended a dinner meeting of the Northwest Farm Equipment Association and spoke to members of the Association board.

**28**—Civil Air Patrol used the west side of Grandstand Building for mountaineer training.

Heffron met with representatives of the Minnesota Zoological Garden Vern Plucker, Sid Langam and Sue Johnson to discuss gate operation and general security for the new zoo.

**30**—Erwin C. Dauphin from the State Auditors office met with Ken Wenzel to discuss procedures of the Space Rental Department.

## **JULY**

**1-7**—Members of the National Education Association, conventioning in Minneapolis made use of the State Fair campgrounds.

**7**—State Fair sponsored a meeting of the North Suburban Area Chamber of Commerce Tourism and Convention Division. Meeting included a tour of the grounds and a general discussion of State Fair ticketing and business procedures.

**8-10**—A gem and mineral show was held in the 4-H Building. Participants made use of campgrounds facilities.

**13**—Gopher Wheelman ran bicycle races on Machinery Hill.

**14**—Willie Nelson shows, scheduled for August 30 at the Grandstand, were cancelled and replaced with Mac Davis and Don Rice III.

**14-17**—North Central Morgan Horse Show was held in the Coliseum, participants made use of the Horse Barn and Judging Arena.

**16**—An Opel car club autocross was held on the race track.

Local sheepdog owners held a picnic in Machinery Park.

**21-24**—National Street Rod Association "Street Rod Nationals" were held on the Fairgrounds. Activities included use of the Education Building, 4-H Building and Bandshell. Over 45,000 participants and spectators were involved in this show.

**21**—Heffron met with Harlan Conley representing Anheuser-Busch, Inc., along with Mike Grapoli and Harold Arneman, to discuss forthcoming visit of the Budweiser Hitch.

Architect Robert Brantingham met with Heffron and Wenzel to discuss recent developed stadium plans which plans include the University of Minnesota bus route immediately south of the Fairgrounds.

Heffron met with Robert Ellsworth of the Minnesota Department of Economic Development to discuss convention proposals to the Wally Byum Airstream Club.

**23**—Service Assistant Cliff Olson attended OSHA Safety Seminar at St. Paul Technical-Vocational school.

**25**—Wenzel and Heffron attended funeral for Charles Carroll, long-time local carnival operator.

Wenzel met with Messrs. John Reibold and Bart Blinstrup to discuss 1977 State Fair operations

**27**—A special committee, assigned by the Board to present Society views to the Legislative Audit Commission relative their 1975 Society audit invoice, held a meeting for the purpose of reviewing the Board's position. After considerable discussion, it was the committee's view that said audit invoice must be paid. The committee also felt strongly that resolution of the problem should not be delayed until the Boards next meeting during Fairweek, and therefore, instructed Heffron to contact each Board member by phone explaining the situation, thereafter to mail a ballot so that they (Board members) might cast their vote on the question. Results of said mail ballots were: Voting for payment—9; Voting against payment—0.

**29**—Wenzel met with representatives of T.K.D.A. and Tjurnlund Mfg. Company regarding the Coliseum air-conditioning.

**29-31**—NSRA held its Machine and Van Nationals on Machinery Hill, also making use of the Bandshell.

## **AUGUST**

**1**—Staff members Franke, Wenzel and Heffron met with Messrs. Jim Erickson and Roy Munson to discuss State Fair banking and change-making procedures.

2—Wenzel and Frost met with representatives of MTC to finalize plans for shuttle buses during the 1977 State Fair.

3—Gopher Wheelman held their final bicycle race program on Machinery Hill.

6-7—A Falcon Heights-Lauderdale Junior Tennis tournament was held on the tennis courts.

8—A selection committee, comprised of Frost, Wenzel, Franke and Heffron, spent the day interviewing 10 finalists for the position of Finance Director. Said position becomes open December 1 with retirement of Gerald Franke.

11—Bob Potter and Ken Wenzel attended and spoke at a Kiwanis luncheon at the St. Paul Athletic Club.

11—Heffron and Frost met with Dave Kosowski and Karen Swanberg, Minnesota Department of Revenue, regarding withholding taxes on out-of-state 1977 fair contractors.

4-H members began a week long "Arts In" project in the 4-H Building.

Staff member Franke met with representatives of Brinks Armored Car Services and Jim Erickson, representing State Fair concessionaire, to discuss and finalize plans for a cash transport service at the 1977 State Fair.

18—Ken Wenzel and Mike Heffron met with Bob Maloney and Bill Fader of Toltz, King, Duvall and Anderson Architects to discuss problems with the Coliseum air-conditioning system.

Bids were open on livestock pavilion roof replacement. Summary of bids are as follows:

Contractor	Base Bid	Alternate No. 1	Alternate No. 2	Alternate No. 3
E. R. Berwald Roofing	42,925	22,546	22,817	8,836
Busse Company	47,066	24,668	21,198	8,712
Central Roofing*	37,100	19,789	19,952	8,119
John A. Dalsin & Son	39,154	20,896	21,892	8,909
Ettel & Franz	49,463	27,449	29,105	10,039
Thomas Finn Co.	59,388	28,873	29,925	15,567

\*Low Bid

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING  
Friday, August 25, 1977—9 a.m.**

Roll call. All members present.

President Maruska opened the meeting by welcoming all members to the 1977 Minnesota State Fair.

Upon a motion by Mr. Ramberg, seconded by Mr. Korff and carried, minutes of the June 10, 1977 Board meeting, previously mailed to the members, were approved. (Aye-9; Nay-0).

Mimeographed copies of the Minutes in Vacation, covering the period of June 6 through August 18, 1977, and the administrative action noted therein, were approved upon a motion by Mr. Korff, seconded by Mr. Tiffany and carried. (Aye-9; Nay-0).

Secretary presented the July 31, 1977 Society financial statement as follows:

Cash Balance— June 30, 1977 .....	\$ 36,168.07
Bank Securities cashed .....	300,000.00
Interest Income .....	1,961.87
July Receipts .....	228,370.14
	<u>\$566,500.08</u>

**Disbursements during July:**

Bi-weekly payroll, June 18-July 1 .....	\$ 43,710.41	
Bi-weekly payroll, July 2-19 .....	36,548.05	
Bank Securities bought .....	225,000.00	
Miscellaneous Bills paid .....	167,160.21	<u>\$472,418.67</u>
		\$ 94,081.41

**Cash Balance— July 31, 1977:**

General Fund .....	\$ 94,081.41
Contingent Fund .....	500.00
Bank Securities— mature 8/11/77 .....	225,000.00
Treasurer Account, Gerald J. Franke .....	50,062.50
	<u>\$369,643.91</u>

**Cash Balance— July 31, 1976:**

General Fund .....	\$ 59,579.35
Contingent Fund .....	1,000.00
Bank Securities— mature 12/4/94 .....	100,000.00
Treasurer Account, Gerald J. Franke .....	65,973.30
	<u>226,552.65</u>

Upon a motion by Mr. Scow, seconded by Mr. Lilliquist and carried, the financial statement of July 31, 1977 was approved. (Aye-9; Nay-0).

A review was undertaken of several family employment requests, as provided for in Employee Bulletin No. 7, after which said requests were approved upon a motion by Mr. Carnes, seconded by Mr. Sprengeler and carried. (Aye-9; Nay-0)

A revised fire and emergency service contract with the City of St. Paul, to take effect in 1978, was approved on a motion by Mr. Scow, seconded by Mr. Ojakangas and carried. (New contract increases fee schedule from \$20,000 to \$25,000 per year.) (Aye-9; Nay-0)

Action taken on June 10, 1977 setting concession percentage for ACA/Midwest Region Car Museum at 30% was rescinded on a motion by Mr. Ramberg, seconded by Mr. Carnes and carried (Aye-9; Nay-0). A second motion establishing percentage on said concession at 25% was introduced by Mr. Ramberg, seconded by Mr. Carnes and carried (Aye-9; Nay-0).

Action taken by the Board via mail ballot on payment of Legislative Audit invoice was confirmed upon a motion by Mr. Scow, seconded by Mr. Lilliquist and carried (Aye-9; Nay-0).

Secretary was authorized to make miscellaneous ticket refunds and/or payments on minor claims as he deems advisable, upon a motion by Mr. Ojakangas, seconded by Mr. Tiffany and carried (Aye-9; Nay-0).

Employment contracts covering Eugene Nardini (6-20-77) and Elizabeth Forestell (7-11-77), plus cancellation of contracts on Charles McGuire and Mary Sue McGuire (7-22-77) were approved upon a motion by Mr. Korff, seconded by Mr. Sprengeler and carried (Aye-9; Nay-0).

It was moved by Mr. Lilliquist, seconded by Mr. Tiffany and carried to approve following entertainment contracts (Aye-9; Nay-0): Mac Davis, \$30,000/65%, plus Don Rice and sound/lights, \$4,000; Ray Komischke (Grandstand Orchestra), \$25,670.70, plus \$998.86 per extra evening show and \$5.00 per man, per half-hour, rehearsal time; Hank Thunander orchestra, \$2,950.00

Confirmation of Mr. Lilliquist as Machinery Department Supervisor was moved by Mr. Korff, seconded by Mr. Carnes and carried (Aye-9; Nay-0).

Secretary reported to the Board recent developments relative Hare Krishna Society and their request for court ordered injunctive relief (hearing scheduled for 11:30 a.m., this date). Krishna is seeking said relief from Fair rules prohibiting "wandering", nonlicensed solicitation, religious proselytizing and distribution of literature. Basis for request—assertion of constitutional rights.

Department payroll schedules for 1977, as prepared by superintendents under budgetary guidelines and confirmed by appropriate supervisors, were approved upon a motion by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-9; Nay-0).

Meeting adjourned.



**MEETING OF THE HALL OF FAME COMMITTEE  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING**

**Sunday, August 28, 1977 — 3:00 p.m.**

The meeting was called to order by Stan Muckle, Chairman of the Hall of Fame Committee.

Other members of the Committee present were: Deke Grussendorf, Norris Carnes, Leo Keskinen, Ty Sincok, Mike Heffron, Jerry Franke.

Chairman Muckle asked the secretary to report results of a mailing of Life members and Board members soliciting nominations for the 1977 Hall of Fame Award. Candidate(s) Harold Johnston, Ralph Zimmerman, K.C. Wright, Walter Long, George Cochran each received one vote. Candidate Edward Gruber received six votes.

Mr. Carnes spoke briefly on the many years of faithful service and loyalty shown to the Fair by candidate Edward Gruber. Mr. Gruber's reputation as a showman announcer at many horse shows, including the Minnesota State Fair, has been widely acclaimed. A motion to nominate Mr. Gruber to the Hall of Fame was made by Mr. Carnes and seconded by Deke Grussendorf. Motion passed unanimously.

Meeting adjourned.

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING**

**Wednesday, August 31, 1977 — 10:00 a.m.**

Roll call. All members present. Also present, Kent Harbison.

Secretary submitted an interim financial report of State Fair operations through Tuesday, August 30.

It was moved by Mr. Tiffany, seconded by Mr. Ojakangas and carried that Secretary's action in cancelling second night show, Tuesday, August 30 (performance No. 16) be approved. By virtue of this action, authorization for ticket refundment on said show was granted (Aye-9; Nay-0).

Education Day arrangements, which provided for gratis, guest seating of participants at the George Benson night show on Monday, August 29 (performance No. 13), exceeded the (particularly) restrictive provision of Mr. Benson's contract with respect to complimentary ticketing. After discussion, it was moved by Mr. Scow, seconded by Mr. Ramberg and carried that Mr. Benson's percentage be paid on those gratis tickets beyond the allowance of contract (Aye-9; Nay-0).

Renewal of the Royal American Shows contract for 1978, with some basic percentage terms to apply and concession footage to be determined by Space Ren-

tal Committee, was approved upon a motion by Mr. Korff, seconded by Mr. Maruska and carried (Aye-9; Nay-0).

Secretary submitted an interim report on operation of the Gopher Club employee restaurant. Said report indicated a continuing decline in number of meals served.

Secretary announced that the annual trade association convention of the International Association of Fairs and Expositions would be held at the MGM Grand Hotel in Las Vegas, Nevada, November 27 through December 1, 1977. It was moved by Mr. Ramberg, seconded by Mr. Ojakangas and carried that members of the Board and certain administrative personnel, as designated by the Secretary, be authorized to attend said IAFE convention with Society to pay appropriate expense (Aye-9; Nay-0).

Secretary reported that a meeting of the Hall of Fame Committee was held on August 28, 1977, at which time the name of Edward Gruber was nominated for placement on the honor roll. Upon a motion by Mr. Carnes, seconded by Mr. Scow and carried, the Board adopted the Hall of Fame Committee report and recommended that the name of Edward Gruber be presented for approval at the annual meeting of the Society in January, 1978 (Aye-9; Nay-0).

Secretary was authorized to proceed with purchase of additional walkie-talkies for the Public Safety Department, at a cost of approximately \$4,350, upon a motion by Mr. Carnes, seconded by Mr. Lilliquist and carried (Aye-9; Nay-0)

Kent Harbison updated the Board on current status of Hare Krishna Society activity on the grounds as precipitated by court order of 8/25/77. He indicated that because of the court order, Fair rules prohibiting Krishna solicitations had been suspended and, for now, all that could be done, was to inform the public, by way of disclaimer, of said activity and to document the procedures being used by Krishna for presentation to the court when permanent injunction is considered after the Fair.

Meeting adjourned.

## **PLANNING AND UTILIZATION COMMITTEE**

**SATURDAY, SEPTEMBER 3, 1977**

**10:00 a.m.**

Members present: Carnes, Chairman; Ramberg; Haeg; Tiffany; Sprengeler; Ojakangas; Maruska. Also present: Franke; Wenzel.

Discussion was undertaken relative several new (non-budget) projects to be undertaken this fall.

It was moved by Mr. Ramberg, seconded by Mr. Tiffany and carried that a committee report be presented to the Board recommending that staff be authorized to expend up to \$100,000 on the follow-specific projects (Aye-5; Nay-0): 1) Purchase of approximately 10,000 feet of copper electric wire—\$10,000; 2) Re-roof Cattle Barn—\$85,000; 3) Contract for production of scaled space diagrams—\$2,500; 4) New Como Avenue (off-season) entrance—\$2,500.

Committee meeting adjourned.

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING**

**Sunday, September 4, 1977—10:30 a.m.**

Roll call. All members present.

Following department payrolls were approved upon a motion by Mr. Scow, seconded by Mr. Ojakangas and carried (Aye-9; Nay-0): Agriculture-Horticulture (Bee, Christmas Trees, Farm Crops, Miscellaneous—Custodial); Amusement (Grounds Crew); Cattle; Coliseum (Custodial); Creative Activities; Dairy; Education; Fair Youth Camp; Forage; 4-H Club (General Payroll, U of M Budget); Horse; Meats; Natural Resources; Poultry; Race; Senior Citizens; Sheep; Space Rental (Heritage Square, Varied Industries); Swine; Ticket Audit.

Secretary reviewed for the Board in detail the process used in selecting a new Society Finance Director to replace Mr. Gerald Franke upon his retirement November 1, 1977. The individual selected, Mr. James Roehl, is currently being retained in the capacity of Assistant Finance Director at \$375 per week. His wage as of November 1 will be raised to \$485 per week.

Chairman Carnes and Secretary presented a report of Planning Committee recommendations made pursuant to their meeting of 10:00 a.m., September 3. Following discussion, it was moved by Mr. Carnes, seconded by Mr. Haeg and carried that said report be approved and that the outlined work be undertaken this fall (Aye-9; Nay-0).

Upon a motion by Mr. Ramberg, seconded by Mr. Lilliquist and carried, approval was granted to issue the administrative employees coffee fund (Hazel Redlack) a check for \$20.00 to cover coffee used during the Fair by visitors (Aye-9; Nay-0).

Secretary submitted an interim financial report of State Fair operations through September 3.

Meeting adjourned.

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING**

**Monday, September 5, 1977—10:30 a.m.**

Roll call. All members present.

Following departmental payrolls were approved upon a motion by Mr. Carnes, seconded by Mr. Korff and carried (Aye-9; Nay-0): Admissions; Agriculture-Horticulture (Flowers, Fruits, Potato-Vegetables); Amusement (Union Stage Crew); Child Care Center; Fine Arts; FFA; Gopher Club; Parking; Public Safety; Sanitation; Space Rental (Food Show, Machinery, Office, State Exhibits, Ticket Takers); Treasurer; Miscellaneous.

It was moved by Mr. Scow, seconded by Mr. Tiffany and carried that the dates of the 1978 Minnesota State Fair be Thursday, August 24 through Monday, September 4 (Labor Day) with Wednesday, August 23 designated as Preparation Day (Aye-9; Nay-0).

It was moved by Mr. Ojakangas, seconded by Mr. Lilliquist and carried that the following Grandstand/Coliseum tickets be transferred to "non-pay" status (Aye-9; Nay-0):

8/25 KING FAMILY	Grandstand	- 233 @ \$4.00 = \$932.00 <sup>1</sup>
8/27 BOBBY VINTON	Grandstand	- 2 @ \$5.00 = 10.00 <sup>2</sup>
		- 2 @ \$5.00 = 10.00 <sup>2</sup>
8/28 CAPTAIN & TENNILLE	Grandstand	- 10 @ \$5.00 = 50.00 <sup>2</sup>
		- 12 @ \$5.00 = 60.00 <sup>2</sup>
8/29 GEORGE BENSON	Grandstand	- 248 @ \$4.00 = 992.00 <sup>3</sup>
8/30 MAC DAVIS	Grandstand	- 23 @ \$5.00 = 115.00 <sup>2</sup>
8/31 NEIL SEDAKA	Grandstand	- 242 @ \$4.00 = 968.00 <sup>4</sup>
		- 4 @ \$5.00 = 20.00 <sup>2</sup>
		- 2 @ \$5.00 = 10.00 <sup>2</sup>
9/1 MILLS BROTHERS	Grandstand	- 235 @ \$4.00 = 940.00 <sup>5</sup>
9/2 KANSAS	Grandstand	- 10 @ \$5.00 = 50.00 <sup>2</sup>
		- 10 @ \$4.00 = 40.00 <sup>2</sup>
8/25 ENGLISH HORSE SHOW	Coliseum	- 71 @ \$2.00 = 142.00 <sup>1</sup>
8/31 PRCA RODEO	Coliseum	- 30 @ \$2.00 = 60.00 <sup>4</sup>
		<hr/> TOTAL \$4,399.00

<sup>1</sup> Legislative Day

<sup>2</sup> Contract Provision

<sup>3</sup> Education Day

<sup>4</sup> Implement Dealers Day

<sup>5</sup> Senior Citizens Day

Secretary submitted an interim financial report on State Fair operations through Sunday, September 4.

The following resolution was introduced upon a motion by Mr. Scow, seconded by Mr. Sprengeler and carried (Aye-9; Nay-0):

"WHEREAS, the 1977 Minnesota State Fair is about to go down in history as a most successful presentation in spite of unprecedented adverse weather,

"NOW THEREFORE, we commend Michael Heffron for his brilliant leadership and his able division directors, Jerry Franke, Ken Wenzel and Jim Frost, plus the other members of the permanent staff, for their implementation of a reorganization of the Fair's operation to the improvement of all aspects and image of the Exposition."

Meeting adjourned.

## MINUTES IN VACATION

### SEPTEMBER

**9**—Heffron and Wenzel met with Mr. Roy Brendahl and other members of the St. Paul Public Works staff to discuss State Fair participation in the St. Anthony Park storm water relief system now under construction in the Como-Canfield area.

**10**—The annual Midwest Car Show was conducted in the Coliseum (Saturday and Sunday) while a local Porsche auto club staged an autocross on the race track.

**11**—The Brian Rudd evangelical association held nightly revival sessions in the Modern Living Building through October 2.

**15**—The In Town Apple Store opened its sales operation in the Dog Exhibit Building, to run through December 15.

Wenzel and Frost attended a North Suburban Area chamber luncheon meeting at which industrial energy problems were discussed.

**18**—A local Corvette auto club held an autocross competition on the race track.

**19**—A long-time summer employee of the Fair, Lawrence Lebens, passed away after a short illness.

The annual 4-H Market Livestock and Horse Show got under way in the Coliseum, Judging Arena, Beef Barn, Horse Barn, Swine Barn and 4-H Building, through September 21.

Heffron and Wenzel met with Mr. Dean Lundholm of Toltz, King, Duvall, Anderson and with a representative of the successful Cattle Barn roof repair contractor (Central Roofing) to discuss a work schedule which would begin October 10. Weather permitting, completion is set for November 15.

**21-25**—Nordic Ski Sales used the East Food Auditorium for the sale of cross country ski equipment.

**21**—Wenzel met with Mr. Tom Kirk, Toltz, King, Duvall, Anderson to discuss St. Anthony Park storm sewer relief system.

**22**—Heffron spoke to a meeting of the Twin City Broadcasters at the Leamington Hotel.

Wenzel and Redlack met with Mr. Tom Layer, Radisson Hotel, to discuss plans for 1978 Annual Meeting.

**24**—Kruse Auction Company conducted an antique auto sale in the Coliseum.

**28**—St. Paul Police used Machinery Hill for crime scene photography training session.

## **OCTOBER**

**1-2**—Western Saddle Clubs held a horse clinic in the Coliseum and Judging Arena.

**4-9**—The annual fall charity English horse show was staged in the Coliseum and Beef Barn.

**6**—Frost and Publicity Superintendent Nathanson met with Richard Tretsvon and Rollin Dennistoun, State Department of Agriculture, and Richard Clay, Prom Catering, regarding the 1977 and 1978 Legislators, Media, etc. Picnic.

**7**—St. Croix Camp Fire Girls used 4-H facilities for a senior overnight.

**7-8**—The National Ski Patrol held a ski swap in the Merchandise Mart.

**12**—Heffron and Wenzel met with Messrs. Kent Harbison and Bill Marshall of the Attorney General's office to discuss warranty problems with the Coliseum heat/air conditioning systems.

Frost attended a meeting of the St. Paul District 10 Community Council at which planning proposals for extension of Transfer Road (through the Fairgrounds) were discussed.

Wenzel met with various concessionaires who annually have space in the Creative Activities Annex relative to some minor problems they are experiencing in that building.

**14**—Minnesota Pollution Control Agency used the race track for noise testing.

Heffron and Wenzel met with Messrs. Richard Keenan and Joe Alexander of the Johnson-Thompson law firm to review the current space rental situation of certain bankrupt concessionaires.

**17**—Heffron and Wenzel met with representatives of the St. Paul Police Department (Richard Rowan and William McCutcheon) to discuss the possibility of the Fair helping defray the costs of Snelling traffic supervision now borne by the City.

**21**—Youth for Christ opened its "haunted house" in the Home Improvement Building. This event will go on weekends until October 31.

**22-26**—Wenzel and Frost attended the Texas State Fair, Dallas, and the Louisiana State Fair, Shreveport.

**26**—Heffron met with Lt. Robert Nord and Lt. Robert Pavlak of the St. Paul Police Department to continue discussion of City traffic costs and pro-rata sharing of said costs.

**29-Nov. 6**—Falcon Heights made use of the Fair's north parking lot as a community leaf collection point.

## **NOVEMBER**

**2**—Franke attended noon meeting of Midway Civic Club. Mayor George Latimer outlined plans for St. Paul downtown and Midway district.

**3**—Wenzel met with Mr. Bart Blinstrup and Mr. Rich Werner relative to Blinstrup's proposed sale to Mr. Werner.

4—Wenzel and Sinclair met with Messrs. Schneider and Mitchell, State Health Department, and Masso, State Agriculture Department relative to licensing procedures and minor problems with some food handlers at the Fair.

8—Heffron and Frost met with Roger Moe and Vern Ausen of the U of M to continue working out contract details of the proposed property trade between the Fair and the University.

9—Frost and Nathanson met with the staff of Bolin Advertising to review the 1977 advertising campaign and discuss plans for 1978.

10—Heffron and Wenzel reviewed with Bob Maloney of Toltz, King, Duvall, Anderson, cost estimates on the restoration of Machinery Hall.

16—Frost, Redlack, and Heffron conferred with Music Superintendent John Geisler relative the Fair's music program for 1978.

### **SPACE RENTAL COMMITTEE MEETING ADMINISTRATION BUILDING, STATE FAIRGROUNDS**

**Friday, November 18, 1977—9:30 a.m.**

Members present: William Korff, Chairman; Norris Carnes; Leonard Ramberg; Logan Scow; Willis Lilliquist; Harveydale Maruska, ex-officio; Kenneth Wenzel, ex-officio; Michael Heffron, ex-officio.

Also present: James Sinclair, Kent Harbison.

Meeting was called to order by Chairman Korff.

Mr. Wenzel provided an update on three ongoing items of business involving present concessionaires which had transpired since the committee's last meeting: the disposition of a personal bankruptcy case involving Wesley Schlough, owner of Arlo's Fun Foods, now settled to the satisfaction of the Referee in Bankruptcy and the Minnesota State Fair; the proposed sale of the Frontier by Bart Blinstrup to prospective buyer Mr. Rich Werner (final details to be provided at the Annual Meeting); and information that June Christenson had sold one of her concession buildings, continuing to show good faith in the disposition of her holdings.

Mr. Wenzel informed the Committee that he and Mr. Sinclair met with Messrs. Schneider and Mitchell of the State Department of Health and Mr. Masso of the State Agriculture Department relative to the reviewal and issuance of health and food handling licenses by these two state departments to State Fair food operators. The new procedure incorporates a revised method of handling licenses and also allows the Fair to annually update and review the involved concessionaires.

The Committee discussed at length its present carnival contract with Royal American Shows, which contract is scheduled to expire following the 1978 State Fair. It was the consensus that the contract was a beneficial one for the Society and that its general terms were reasonable and even-handed for both parties. Mr. Wenzel indicated there was some need for additional language to provide for control and clarity. It was moved by Mr. Scow, seconded by Mr. Carnes and carried that the Committee recommend a new contract be issued to Royal American

Shows for the period 1978-1979-1980 with the same general terms as are now in force and with the addition of terms to specify (1) that the carnival provide, in advance of opening, a complete lot layout and description of all ride, show and game locations and (2) that the carnival provide, in advance of opening, a price list for all rides and shows and that no adjustment of said prices be made without notifications and approval of the Space Rental Department. (Aye-4; Nay-0).

Upon the recommendation of Secretary and Director of Operations, it was moved by Mr. Carnes, seconded by Mr. Lilliquist and carried that James Sinclair be appointed to the position of acting Superintendent of the Space Rental Department (Aye-4; Nay-0).

The Committee discussed a rather lengthy list of Space Rental items which, at the direction of the Governmental Affairs committee, were to have been administratively analyzed and reported upon during the year. These items, responsive to both a Legislative Advisory recommendation and a recent report of the Legislative Audit Commission, remain in a pending status because of changes in position assignment and staffing which occurred during 1977. It was moved by Mr. Scow, seconded by Mr. Carnes and carried that Secretary be authorized to enter into an agreement with former counsel Richard Keenan, who by virtue of his experience and background is particularly qualified to handle such an assignment, for the provision of a complete re-appraisal of Society rules and procedures dealing with Space Rental matters. This assignment would be on a project basis only as defined and directed by Secretary and Director of Operations. (Aye-4; Nay-0).

Meeting adjourned.

**MEETING OF THE GOVERNING BOARD  
MINNESOTA STATE AGRICULTURAL SOCIETY  
ADMINISTRATION BUILDING**

**Friday, November 18, 1977 — 10:30 a.m.**

Members present: Harveydale Maruska, President; Norris Carnes; William Korff; Willis Lilliquist; Sulo Ojakangas; Leonard Ramberg; Logan Scow; Arthur Sprengeler; J.G. Tiffany; Michael Heffron, Secretary.

Also Present: Kenneth Wenzel; James Frost; Kent Harbison; James Roehl, Gerald Franke; Steven Pooch.

Meeting was called to order by president Maruska.

Motion was made by Mr. Ramberg that board and committee meeting minutes, recorded during the 1977 Fair period (August 25-September 5) be approved as submitted to the members by mail; seconded by Mr. Sprengeler and carried. (Aye-8; Nay-0).

Mimeographed copies of the Minutes in Vacation covering the period September 9 through November 16, 1977, and the administrative action noted therein, were approved upon a motion by Mr. Lilliquist, seconded by Mr. Ojakangas and carried. (Aye-8; Nay-0)



Secretary presented the October 31, 1977 financial statement as follows:

Cash Balance—September 30, 1977 .....	\$ (20,691.72)
Bank Securities cashed .....	910,000.00
Interest Income .....	3,990.77
October Receipts .....	<u>160,275.91</u>
	\$1,053,574.96

**Disbursements during October:**

Bi-weekly payroll, Sept. 24-Oct. 7 .....	\$ 34,080.48
Bi-weekly payroll, October 8-21 .....	27,482.82
Premium Fund Deposits .....	100,000.00
Bank Securities bought .....	250,000.00
Miscellaneous Bills Paid .....	<u>615,497.31</u>
	\$1,027,060.61
	\$ 26,514.35

**Cash Balance—October 31, 1977:**

General Fund .....	26,514.35
Contingent Fund .....	500.00
Treasurer's Account .....	48,870.55
Bank Securities—mature 11/11/77 .....	600,000.00
mature 7/08/2008 .....	<u>240,000.00</u>
	915,884.90

**Cash Balance—October 31, 1976:**

General Fund .....	40,193.55
Contingent Fund .....	1,000.00
Treasurer's Account .....	10,333.20
Bank Securities—mature 11/09/76 .....	400,000.00
mature 12/09/76 .....	400,000.00
mature 4/09/77 .....	<u>150,000.00</u>
	1,001,526.75

Upon a motion by Mr. Carnes, seconded by Mr. Korff and carried, the financial statement of October 31, 1977 was accepted and approved. (Aye-8; Nay-0).

Finance Director Franke submitted a breakdown of child/pedestrian/vehicle outside gate tickets to be reclassified as "non-pay" as a result of their being used by various departments and for institutional purposes during the 1977 Fair. It was moved by Mr. Scow, seconded by Mr. Tiffany and carried (Aye-8; Nay-0) that said tickets, total value \$8,604.50, be reclassified as non-pay. (Treasurer's Account was previously reimbursed by issuance of a General Fund voucher.) Breakdown as follows:

Education Department .....	\$3,031.25
Future Farmers of America .....	195.00
Publicity Department .....	216.25
Creative Activities Department .....	7.50
Heritage Square Department .....	720.00
4-H Department .....	622.50
State Fair Youth Camp Department .....	240.00
Amusements Department .....	120.00
Operations Department .....	3.75
Administration Department .....	5.00
Sundry Fair:	
Minnesota Sheriff Girls Villa .....	75.00
Courage Center .....	50.00
Moose Lake State Hospital .....	7.50
Hennepin County Welfare Service Division ..	30.00
House of Icarus .....	31.25

Westwood Junior High School .....	33.75
Sholom Home Inc. ....	30.00
Minneapolis Society for the Blind .....	125.00
Outreach Group Homes Inc. ....	37.50
Neighborhood House .....	15.00
Red Cross (Fair Hospital) .....	360.00
Girl Scouts (Information Booths) .....	750.00
Project Elan .....	17.50
Friendship House I .....	30.00
Hennepin County Medical Center .....	37.50
Shoreview Treatment Center .....	37.50
St. Paul Ramsey Co. Mental Health Center ..	31.25
Rochester State Hospital .....	40.00
Minnesota Learning Center .....	37.50
Orvilla, Inc. ....	67.50
University of MN Hospital .....	93.75
Hope Transition Center Inc. ....	50.00
180 Degrees Inc. ....	47.50
Cambridge State Hospital .....	125.00
International Student Advisors Office .....	125.00
Society for the Blind .....	125.00
Anoka State Hospital .....	125.00
St. Peter State Hospital .....	125.00
Circle F Club — Hennepin County .....	125.00
United Blind of Minnesota .....	125.00
Goodwill Industries of St. Paul .....	62.50
Lake Owasson Residence .....	75.00
Minnesota Metro Training Center .....	100.00
Department of Corrections .....	125.00
Ottertail County Day Center .....	100.00
Sample Boards .....	5.00
Customers Complaints Adjusted .....	2.00
Prodigal House .....	63.75
	<u>\$8,604.50</u>

Moved by Mr. Sprengeler, seconded by Mr. Ojakangas and carried that Secretary be authorized to enter into contracts with acts and attractions for the 1978 Fair. (Aye-8; Nay-0)

It was moved by Mr. Korff, seconded by Mr. Ojakangas and carried that employment contracts covering Ellen Jeddeloh (9-10-77), James Roehl (10-1-77), Thomas Palmer (10-22-77), Michael Gibbons (10-22-77) and Lanny Ludden (10-22-77) be approved and that contracts covering Sally Nelson (9-30-77), John O'Gara (10-14-77) and Harvey Fisher (10-14-77) be cancelled. (Aye-8; Nay-0)

Counsel Kent Harbison updated the Board on status of Hare Krishna legal matters, indicating he was presently obtaining sworn affidavits from complainant Fair visitors as well as basic information from other expositions having had court experience with the International Society of Krishna Consciousness. Mr. Harbison expressed the opinion that the Fair should take the initiative relative bringing ISKCON to court on a hearing of merit asking (1) for dismissal or (2) a consideration of the techniques of deceptive practices used by ISKCON at the Fair. Because of crowded court calendars it is not likely that the matter could be brought to hearing before the first of the year.

Mr. Harbison provided the Board with an outline relative his investigation of mechanical problem with the Coliseum air conditioning system. Malfunctions in

the system caused major compressor damage and resultant repair costs of approximately \$12,000. Identification of fault, and whether or not the Fair has any claim under contractor(s) warranties seems vague. Mr. Harbison expressed little optimism that the Fair had a good case in this respect or for the proving of negligence on the part of any of the concerned contractors. He indicated that he would continue to look into the matter.

After discussion, it was moved by Mr. Ojakangas, seconded by Mr. Scow and carried that the (maximum) Teacher of the Year award program budget for 1978 be increased from \$2,500 to \$3,000. (Aye-8; Nay-0)

Secretary explained a neighborhood situation recently precipitated by the proposed purchase of Bethel College property by the U.S. Labor Department for use as a Job Corps training center. Strong opposition to such incursion in the residential area was expressed by both the Como Community Council and by the Falcon Heights City Council. The fair was asked by these two groups to join in asking the governor to veto the proposal. Upon a motion by Mr. Ramberg, seconded by Mr. Scow and carried, the Board expressed concurrence with the communication sent the governor by the secretary in which the Society lent its support to the community in opposing the placement of a Job Corps center on the Bethel site. (Aye-8; Nay-0)

Secretary indicated that preliminary discussions have been carried on between his office and the St. Paul Police Department relative a proposal that the Society share in costs generated by City traffic control on Snelling and Como Avenues. It was the Secretary's recommendation that the Society agree in principle to share said costs and to work towards mutual agreement with the City. Upon a motion by Mr. Lilliquist, seconded by Mr. Ramberg and carried, Secretary was authorized to proceed with contract negotiations and instructed to report back to the Board in January. (Aye-8; Nay-0)

It was moved by Mr. Sprengeler, seconded by Mr. Tiffany and carried to change the effective mandatory retirement date in Society Employee Bulletin No. 6 from November 1 to November 30. (Aye-8; Nay-0)

It was moved by Mr. Korff, seconded by Mr. Ojangas and carried (Aye-8; Nay-0) to change the language of Employee Bulletin No. 2E, section 4 (severance pay) to the following:

**"4. SEVERANCE PAY**—Any staff employee who is separated from employment with the Society by reason of death; mandatory retirement; layoff, excluding seasonal layoff; or who is separated upon qualification for retirement under the state retirement program after ten years of Society employment, shall be entitled upon such separation, to pay in an amount equal to 40 percent of the employee's accumulated but unused sick leave balance at the time of separation. The base for computing said severance pay shall not exceed 100 days.

Should any staff employee who has received severance pay be subsequently rehired by the Society, eligibility for future severance pay shall be computed upon the difference between the amount of accumulated but unused sick leave to the employee's credit at the time the employee was separated and the amount of accumulated but unused sick leave balance at the time of the employee's subsequent eligibility for severance pay.

Severance pay shall be excluded from retirement deductions and from any calculations in retirement benefits and shall be paid over a period not to exceed five years from termination of employment.”

Changes in Society Employee Bulletin No. 4F (Group Insurance Benefits), including an increase in dependent allowance from \$30.00 to \$45.00 and a provision for a retired employee death benefit of \$500, were approved upon a motion by Mr. Ramberg, seconded by Mr. Scow and carried. (Aye-8; Nay-0)

Secretary laid before the Board three claims, totalling \$1,510, which resulted from lost jewelry in a Fine Arts Gallery burglary during the 1977 Fair. After lengthy discussion, it was moved by Mr. Ramberg, seconded by Mr. Carnes and carried that the Competitive Exhibits Coordinator, in cooperation with the Attorney General's Office, be authorized to negotiate a partial settlement of said claims without any specific acceptance of liability (Aye-8; Nay-0)

Upon a motion by Mr. Korff, seconded by Mr. Scow and carried, action taken by the Space Rental committee earlier in the day (November 18, 1977) was confirmed and approved. (Aye-8; Nay-0).

Upon a motion by Mr. Ramberg, seconded by Mr. Carnes and carried, the following general advertising policy was approved for 1978: Make use of all daily and weekly newspapers, as well as all radio and television stations in the state of Minnesota, as well as selected newspapers and radio and television stations in surrounding states as the Fair's basic advertising area; also to continue issuance of the State Fair Newsletter and roto brochure. (Aye-8; Nay-0)

It was moved by Mr. Ramberg, seconded by Mr. Tiffany and carried that a one-year extension be made to the written advertising agreement currently in force between the Society and M.R. Bolin Advertising, Inc. (Aye-8; Nay-0)

It was moved by Mr. Scow, seconded by Mr. Ojakangas and carried that James Roehl, who will become Finance Director as of 12-1-77, be approved as a signator of the General Fund account and Treasurer's account and that a bond be written on Mr. Roehl in the amount of \$100,000. (Aye-8; Nay-0).

Competitive Exhibits coordinator Steve Pooch provided the Board with a proposal whereby open class livestock would participate in a "split show" with certain breeds participating during the first four days of the show period and the remainder participating during the second four days. Mr. Pooch indicated that although there were still many details to be worked out, the majority of exhibitors contacted had expressed support for this plan. Advantages inherent in the split show include a shorter exhibit period and thereby lower costs for exhibitors and, because of smaller exhibit groups, less pressure on barn accommodations. One obvious disadvantage would be increased labor for the Fair in changing over the barns for a second time. After lengthy discussion, it was moved by Mr. Carnes, seconded by Mr. Sprengeler and carried that Mr. Pooch, in concert with the concerned superintendents, be authorized to move toward implementation of the split show for 1978 with the provision that if problems arise, the plan will be set aside pending complete resolution of said problems. (Aye-8; Nay-0)

Adjournment was moved by Mr. Scow, seconded by Mr. Ramberg and carried. (Aye-8; Nay-0)

Meeting adjourned.

## MINUTES IN VACATION

November 21 — Vice President Ramberg and Publicity Superintendent Nathanson attended an ascertainment session for radio station WWTC at the Leamington Hotel, Minneapolis.

November 22 — Heffron, Frost and Wenzel met with Messrs. Len Harkness and Stan Meinen to discuss the 1978 4-H budget.

November 25 — Representatives of American Linen Company (Messrs. Curt Dill and Bill Johnson) met with Fischler, Armstrong and Heffron to discuss bidding procedures on paper products for 1978.

November 29-December 1 — Frost, Wenzel and Heffron, along with Board members Haeg, Korff, Lilliquist, Maruska, Ojakangas and Scow, attended the International Association of Fairs convention in Las Vegas.