



**Duluth Entertainment
Convention Center**

2025 OPERATING BUDGET

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY

2025 OPERATING BUDGET

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DECC Departments

Departmental descriptions for the consolidated departmental budget summary to follow:

Building Services

All building, exhibit rental and special, technical services revenue and expenses for DECC event, convention, trade show, hockey and special events activity.

Property Maintenance

Expenses of maintenance and repair on all DECC buildings and venues.

Conventions

Convention planning, sales, and promotion expenses.

Catering

Revenue and expenses for fully catered food and beverage services throughout the Convention Center(s) and AMSOIL arena, includes delis.

Concessions

Revenues and expenses generated from concession sales in AMSOIL Arena, Symphony Hall and other events that do not have formal catering.

Administrative

Land and building lease revenues, interest income. General/administrative expenses of DECC operations.

Irvin

All revenue and expense activity of the S. S. William A. Irvin museum and Haunted ship tours.

Entertainment

Revenue and expense activity of entertainment operations including marketing, guest services, and ticketing.

Parking

Revenues and expenses of all daily event parking, monthly parking passes and RV parking.

Cruises

Revenues and expenses for cruise activities.

DULUTH ENTERTAINMENT AND CONVENTION CENTER AUTHORITY
CONSOLIDATED DEPARTMENTAL BUDGET
FISCAL YEAR 2025

	JAN	FEB	MAR	APR	MAY	JUN	JULY	AUG	SEP	OCT	NOV	DEC	2025 ANNUAL BUDGET	PRIOR YEAR Actuals '24 + '23	2024 ANNUAL BUDGET
REVENUES:															
BUILDING SERVICES	187,550	255,950	270,650	340,950	297,050	260,850	109,150	120,550	259,950	270,650	318,150	246,150	2,937,600	2,491,209	2,872,250
CONVENTIONS*	11,100	11,100	11,100	11,100	11,100	10,100	8,100	8,100	10,100	11,100	11,100	11,100	125,200	172,600	0
CATERING	169,800	362,100	362,400	425,300	285,000	247,500	88,100	175,200	393,800	484,400	245,000	258,000	3,496,600	3,086,863	3,816,250
CONCESSIONS	172,250	237,850	209,650	108,050	94,950	61,200	46,550	35,200	27,150	159,050	167,050	136,450	1,455,400	1,305,497	1,223,200
ADMINISTRATIVE	126,188	126,188	125,588	118,821	132,282	135,782	130,365	129,365	129,365	138,086	124,625	126,125	1,542,780	1,589,151	1,497,108
IRVIN	0	0	0	0	60,597	111,697	180,697	181,097	67,897	652,997	0	0	1,254,982	1,193,264	1,153,100
ENTERTAINMENT*	64,600	121,300	106,700	121,900	71,400	26,800	75,300	20,900	58,500	55,600	47,900	52,800	823,700	708,742	1,179,700
PARKING	110,000	163,700	154,500	180,000	133,000	174,500	199,700	118,500	123,500	202,200	148,600	238,800	1,947,000	1,752,091	1,779,100
CRUISES*	0	0	0	0	0	80,300	60,000	37,000	11,300	0	0	0	188,600	268,594	167,000
TOTAL REVENUES	841,488	1,278,188	1,240,588	1,306,121	1,085,379	1,108,729	897,962	825,912	1,081,562	1,974,083	1,062,425	1,069,425	13,771,862	12,568,010	13,687,708
OPERATING EXPENSES:															
BUILDING SERVICES	158,970	148,170	158,550	170,340	147,480	151,840	134,960	134,440	135,860	137,440	156,780	156,010	1,790,840	2,362,592	1,781,384
PROPERTY MAINT	339,695	321,345	296,305	276,805	270,025	303,025	297,825	326,995	341,905	322,225	354,585	358,505	3,809,240	2,906,891	4,139,475
CONVENTIONS	50,270	52,910	51,170	52,710	52,570	59,710	70,090	73,410	52,370	53,510	49,470	69,690	687,880	573,313	647,507
CATERING	140,447	226,515	235,850	220,499	208,094	213,024	96,623	147,266	251,011	288,305	172,719	179,775	2,380,128	2,325,672	2,684,247
CONCESSIONS	108,720	145,160	130,915	76,990	70,185	52,615	45,005	40,380	38,370	106,075	109,685	96,590	1,020,690	937,206	972,198
ADMINISTRATIVE	228,645	229,381	221,302	220,664	215,085	205,646	227,109	205,669	209,920	222,552	241,453	238,494	2,665,920	2,628,491	2,567,977
IRVIN	13,300	6,060	13,600	35,250	93,430	45,030	46,200	46,100	39,950	68,680	25,480	10,310	443,390	503,836	533,536
ENTERTAINMENT*	151,330	76,800	94,330	93,260	73,720	75,560	74,140	61,790	82,360	77,600	87,160	120,570	1,068,620	725,192	1,055,770
PARKING	24,750	23,130	23,600	23,370	25,900	30,370	47,600	33,050	25,810	33,100	32,500	40,720	363,900	304,276	488,353
CRUISES*	1,599	6,451	7,799	9,046	6,099	33,706	25,371	12,511	11,297	6,099	0	68,623	188,600	108,542	76,688
TOTAL EXPENSES	1,217,726	1,235,922	1,233,421	1,178,934	1,162,587	1,170,526	1,064,923	1,081,611	1,188,854	1,315,585	1,229,832	1,339,287	14,419,208	13,376,013	14,947,135
DEPARTMENTAL PROFIT/LOSS:															
BUILDING SERVICES	28,580	107,780	112,100	170,610	149,570	109,010	(25,810)	(13,890)	124,090	133,210	161,370	90,140	1,146,760	128,616	1,090,866
PROPERTY MAINT	(339,695)	(321,345)	(296,305)	(276,805)	(270,025)	(303,025)	(297,825)	(326,995)	(341,905)	(322,225)	(354,585)	(358,505)	(3,809,240)	(2,906,891)	(4,139,475)
CONVENTIONS*	(39,170)	(41,810)	(40,070)	(41,610)	(41,470)	(49,610)	(61,990)	(65,310)	(42,270)	(42,410)	(38,370)	(58,590)	(562,680)	(400,713)	(647,507)
CATERING	29,353	135,585	126,550	204,801	76,906	34,476	(8,523)	27,934	142,789	196,095	72,281	78,225	1,116,472	761,191	1,132,003
CONCESSIONS	63,530	92,690	78,735	31,060	24,765	8,585	1,545	(5,180)	(11,220)	52,975	57,365	39,860	434,710	368,291	251,002
ADMINISTRATIVE	(102,457)	(103,193)	(95,714)	(101,843)	(82,803)	(69,864)	(96,744)	(76,304)	(80,555)	(84,465)	(116,828)	(112,369)	(1,123,140)	(1,039,340)	(1,070,869)
IRVIN	(13,300)	(6,060)	(13,600)	(35,250)	(32,833)	66,667	134,497	134,997	27,947	584,317	(25,480)	(10,310)	811,592	689,428	619,564
ENTERTAINMENT*	(86,730)	44,500	12,370	28,640	(2,320)	(48,760)	1,160	(40,890)	(23,860)	(22,000)	(39,260)	(67,770)	(244,920)	(16,450)	123,930
PARKING	85,250	140,570	130,900	156,630	107,100	144,130	152,100	85,450	97,690	169,100	116,100	198,080	1,583,100	1,447,815	1,290,747
CRUISES*	(1,599)	(6,451)	(7,799)	(9,046)	(6,099)	46,594	34,629	24,489	3	(6,099)	0	(68,623)	0	160,051	90,312
TOTAL INCOME	(376,238)	42,266	7,167	127,187	(77,208)	(61,797)	(166,961)	(255,699)	(107,292)	658,498	(167,408)	(269,862)	(647,345)	(808,003)	(1,259,427)
NON-OPERATING REVENUES/EXPENSES:															
CITY TOURISM TAXES	180,272	180,272	180,272	180,272	180,272	180,272	180,272	180,272	180,272	180,272	180,272	180,272	2,163,260	2,376,551	2,036,195
NAMING RIGHTS	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	200,000	200,000	200,000
EPA PAYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	(118,195)	0
ARENA BONDS	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(97,508)	(1,170,096)	(1,129,397)	(1,149,456)
OPERATING PROFIT/LOSS SUBTOTAL	(276,808)	141,696	106,598	226,617	22,222	37,633	(67,530)	(156,268)	(7,861)	757,928	(67,977)	(170,432)	545,819	520,956	(172,688)
LESS DEPRECIATION	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(306,250)	(3,675,000)	(468,000)	(432,000)
INCOME/LOSS LESS DEPRECIATION	(583,058)	(164,554)	(199,652)	(79,633)	(284,028)	(268,617)	(373,780)	(462,518)	(314,111)	451,678	(374,227)	(476,682)	(3,129,182)	52,956	(604,688)

*Departments prior to 2024:
 Conventions formerly Marketing & Sales
 Entertainment formerly Ticket Office
 Cruises formerly Bayfront

BUILDING SERVICES 1571

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5910 EXHIBITION RENTAL	22,900	28,100	20,800	80,100	20,800	52,000	3,100	28,100	54,100	96,700	22,900	13,500	443,100	466,568
5911 BUILDING RENT-EVENTS	72,800	141,400	155,000	165,300	197,600	141,400	28,100	66,600	149,800	112,300	147,700	135,200	1,513,200	1,292,371
5911 BUILDING RENT-LEASES	0	0	0	0	0	0	0	0	0	0	0	0	0	194,720
5911 BUILDING RENTS-NEW REVENUE	8,450	6,450	33,450	6,450	33,450	6,450	33,450	6,450	33,450	33,450	33,450	19,450	254,400	(129,438)
5912 SPECIAL SERVICES	4,700	31,200	39,500	55,100	23,200	46,800	9,400	11,400	8,300	9,400	11,400	11,400	261,800	254,082
5935 ELECTRIC	3,000	10,700	8,500	25,000	17,500	8,200	2,600	1,000	2,000	6,600	17,500	4,500	107,100	105,045
5936 PHONE/INTERNET CHARGES	1,300	4,500	5,000	9,000	4,500	6,000	2,500	1,000	7,500	8,600	3,800	1,400	55,100	57,325
5938 ICE RENTAL	74,400	33,600	8,400	0	0	0	30,000	6,000	4,800	3,600	81,400	60,700	302,900	250,535
TOTAL REVENUES	187,550	255,950	270,650	340,950	297,050	260,850	109,150	120,550	259,950	270,650	318,150	246,150	2,937,600	2,491,209
PAYROLL EXPENSES:														
5100 PERM-REGULAR	30,900	27,900	30,900	29,900	30,900	29,900	31,000	31,000	30,000	31,000	30,000	31,000	364,400	480,407
5101 OVERTIME	500	600	800	3,000	1,000	1,000	500	500	500	1,200	650	1,700	11,950	12,679
5103 PART TIME-REGULAR	85,000	78,200	84,500	89,300	75,600	79,300	66,200	66,200	63,700	61,200	81,600	81,600	912,400	1,140,091
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	5,634
5121 PERA CONTRIBUTIONS	6,980	6,400	6,970	7,330	6,450	6,610	5,860	5,860	5,650	5,600	6,740	6,860	77,310	177,960
5122 FICA CONTRIBUTIONS	7,220	6,620	7,200	7,580	6,670	6,830	6,060	6,060	5,840	5,790	6,960	7,090	79,920	95,862
5123 FICA-MDCARE	1,690	1,550	1,680	1,770	1,560	1,600	1,420	1,420	1,370	1,350	1,630	1,660	18,700	22,419
5131 HEALTH INSURANCE	7,220	7,220	7,220	7,220	7,220	7,220	7,220	7,220	7,220	7,220	7,220	7,220	86,640	103,844
5132 DENTAL INSURANCE	210	210	210	210	210	210	210	210	210	210	210	210	2,520	3,710
5141 UNEMPLOYMENT INS	480	0	0	60	0	0	20	0	0	300	0	0	860	762
TOTAL P/R EXPENSES	140,200	128,700	139,480	146,370	129,610	132,670	118,490	118,470	114,490	113,870	135,010	137,340	1,554,700	2,043,368
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	750	750	750	750	750	750	750	750	750	750	750	750	9,000	4,202
5201 COMPUTER SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	177
5205 BUILDING SERVICES SUPPLIES	360	360	360	360	360	360	360	360	360	360	360	360	4,320	3,696
5206 EXHIBITION SUPPLIES	1,700	1,400	1,100	3,700	1,800	2,900	800	800	2,300	4,600	1,900	800	23,800	17,905
5210 CUSTODIAL PAPER SUPPLIES	2,200	2,500	2,500	2,500	2,000	2,000	1,700	1,700	3,300	3,400	3,500	2,900	30,200	28,441
5211 CLEANING SUPPLIES	3,600	4,300	4,200	6,500	2,800	3,000	2,700	2,200	4,500	4,300	5,100	3,700	46,900	62,832
5218 UNIFORMS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	1,057
5240 SMALL TOOLS/EQUIPMENT	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,779
5310 CONTRACT SERVICES	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	62,400	64,936
5320 TECHNOLOGY REPAIRS/MAINT	170	170	170	170	170	170	170	170	170	170	170	170	2,040	1,524
5323 RADIO REPAIRS	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,866
5331 TRAVEL/ENT	340	340	340	340	340	340	340	340	340	340	340	340	4,080	2,724
5334 TRAINING	300	300	300	300	300	300	300	300	300	300	300	300	3,600	2,608
5343 EVENT EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	66,945
5400 REPAIR/MAINT	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	20,149
5406 ELECTRIC/MECHANIC	500	500	500	500	500	500	500	500	500	500	500	500	6,000	24,170
5429 STAGE MISC	450	450	450	450	450	450	450	450	450	450	450	450	5,400	3,769
5450 LAUNDRY	500	500	500	500	500	500	500	500	500	500	500	500	6,000	2,262
5455 VOLUNTEER FUNDRAISING	0	0	0	0	0	0	0	0	0	0	0	0	0	5,183
TOTAL OPERATING EXPENSES	18,770	19,470	19,070	23,970	17,870	19,170	16,470	15,970	21,370	23,570	21,770	18,670	236,140	319,225
TOTAL EXPENSES	158,970	148,170	158,550	170,340	147,480	151,840	134,960	134,440	135,860	137,440	156,780	156,010	1,790,840	2,362,592
DEPT GAIN/LOSS	28,580	107,780	112,100	170,610	149,570	109,010	(25,810)	(13,890)	124,090	133,210	161,370	90,140	1,146,760	128,616

PROPERTY MAINTENANCE 1572

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
PAYROLL EXPENSES:														
5100 PERM REGULAR	49,700	44,900	49,700	48,100	49,700	48,100	49,700	49,700	48,100	49,700	48,100	49,700	585,200	474,195
5101 OVERTIME	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600	33,217
5103 PART TIME REGULAR	28,000	29,000	26,000	23,000	25,500	20,000	25,500	28,000	30,500	29,000	30,300	30,300	325,100	190,515
5121 PERA CONTRIBUTIONS	5,140	4,890	5,010	4,710	4,970	4,510	4,970	5,140	5,190	5,200	5,180	5,280	60,190	70,735
5122 FICA CONTRIBUTIONS	4,900	4,660	4,770	4,490	4,740	4,300	4,740	4,900	4,950	4,960	4,940	5,040	57,390	40,878
5123 FICA-MDCARE	1,150	1,090	1,120	1,050	1,110	1,010	1,110	1,150	1,160	1,160	1,160	1,180	13,450	9,560
5131 HEALTH INSURANCE	12,800	12,800	12,800	12,800	12,800	12,800	12,800	12,800	12,800	12,800	12,800	12,800	153,600	116,207
5132 DENTAL INSURANCE	280	280	280	280	280	280	280	280	280	280	280	280	3,360	3,107
5141 UNEMPLOYMENT PAYMENT	0	0	0	3,000	0	0	2,500	0	0	0	0	0	5,500	5,187
TOTAL P/R EXPENSES	103,270	98,920	100,980	98,730	100,400	92,300	102,900	103,270	104,280	104,400	104,060	105,880	1,219,390	943,601
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	300	300	300	300	300	300	300	300	300	300	300	300	3,600	3,045
5201 COMPUTER SUPPLIES	200	200	200	200	200	200	200	200	200	200	200	200	2,400	286
5204 SCOREBOARD/SOUND	850	850	850	850	850	850	850	850	850	850	850	850	10,200	8,364
5209 ICE MAKING	23,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	63,000	23,000	136,000	56,355
5212 VEHICLE FUEL & REPAIRS	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	2,200	26,400	19,568
5217 LIGHT BULBS	850	850	850	850	850	850	850	850	850	850	850	850	10,200	9,692
5218 UNIFORMS	450	450	450	450	450	450	450	450	450	450	450	450	5,400	2,346
5219 SAFETY SUPPLIES	425	425	425	425	425	425	425	425	425	425	425	425	5,100	2,879
5220 REPAIR/MTC SUPPLIES	3,650	3,650	3,650	3,650	3,650	3,650	3,650	3,650	3,650	3,650	3,650	3,650	43,800	44,630
5224 SNOW REMOVAL	15,000	15,000	15,000	15,000	0	0	0	0	0	0	0	15,000	75,000	10,870
5225 LANDSCAPE	0	0	0	1,000	1,000	1,000	1,000	500	500	0	0	0	5,000	4,247
5228 PAINTING SUPPLIES & LABOR	600	600	600	600	600	600	600	600	600	600	600	600	7,200	6,935
5240 TOOLS/EQUIPMENT	300	300	300	300	300	300	300	300	300	300	300	300	3,600	21
5250 ELEVATOR MAINTENANCE	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	27,825
5255 DOOR & GLASS REPLACEMENT	0	0	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	10,000	5,617
5310 CONTRACT SERVICES	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	42,174
5331 TRAVEL AND TRAINING	300	300	300	300	300	300	300	300	300	300	300	300	3,600	1,295
5334 TRAINGING/EDUCATION	200	200	200	200	200	200	200	200	200	200	200	200	2,400	195
5381 ELECTRICITY	106,100	113,200	93,800	88,700	92,800	102,000	109,100	132,600	131,600	119,300	114,200	115,300	1,318,700	1,101,286
5382 WATER/SEWER	8,000	12,000	12,000	12,000	13,100	13,100	13,100	18,600	20,800	16,400	14,200	14,200	167,500	139,233
5383 HEAT	52,000	44,700	34,300	22,900	21,800	16,600	15,600	16,600	27,000	26,000	26,000	52,000	355,500	237,497
5384 TRASH REMOVAL	2,600	4,200	5,300	3,700	5,800	3,200	2,600	2,100	2,600	2,600	2,600	2,600	39,900	38,313
5385 RECYCLING EXPENSE	1,300	2,100	2,700	1,900	2,900	1,600	1,300	1,100	1,300	1,300	1,300	1,300	20,100	16,264
5400 REPAIR/MAINT	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	5,400	64,800	62,604
5406 ELECTRIC/MECHANIC	4,200	4,200	4,200	4,200	4,200	44,200	24,200	24,200	24,200	24,200	4,200	4,200	170,400	33,661
5407 PLUMBING/HEATING	4,300	4,300	4,300	4,300	4,300	4,300	4,300	4,300	4,300	4,300	4,300	4,300	51,600	87,855
5438 LICENSES	200	0	0	650	0	1,000	0	0	1,600	0	0	0	3,450	152
TOTAL OPERATING EXPENSE	236,425	222,425	195,325	178,075	169,625	210,725	194,925	223,725	237,625	217,825	250,525	252,625	2,589,850	1,963,290
TOTAL EXPENSES	339,695	321,345	296,305	276,805	270,025	303,025	297,825	326,995	341,905	322,225	354,585	358,505	3,809,240	2,906,891
DPMT GAIN/LOSS	(339,695)	(321,345)	(296,305)	(276,805)	(270,025)	(303,025)	(297,825)	(326,995)	(341,905)	(322,225)	(354,585)	(358,505)	(3,809,240)	(2,906,891)

Conventions 1573

														(Conventions /	
														(Conventions)	Marketing & Sales)
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:															
5920	ADVERTISING	11,100	11,100	11,100	11,100	11,100	10,100	8,100	8,100	10,100	11,100	11,100	11,100	125,200	172,600
TOTAL REVENUE		11,100	11,100	11,100	11,100	11,100	10,100	8,100	8,100	10,100	11,100	11,100	11,100	125,200	172,600
PAYROLL EXPENSES															
5100	SALARIES-PERM	31,300	28,300	31,300	30,300	31,300	30,300	46,600	31,600	30,600	31,600	30,600	46,600	400,400	258,990
5103	SALARIES-PART TIME	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000	25,816
5121	PERA	2,480	2,250	2,480	2,400	2,480	2,400	3,630	2,500	2,430	2,500	2,430	3,630	31,610	30,286
5122	FICA	2,050	1,860	2,050	1,990	2,050	1,990	3,000	2,070	2,010	2,070	2,010	3,000	26,150	15,912
5123	FICA-MDCARE	480	440	480	460	480	460	700	480	470	480	470	700	6,100	3,721
5131	HEALTH INSURANCE	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	88,860	64,673
5132	DENTAL INSURANCE	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,750
TOTAL P/R EXPENSES		45,640	42,180	45,640	44,480	45,640	44,480	63,260	45,980	44,840	45,980	44,840	63,260	576,220	401,147
OPERATING EXPENSES:															
5200	OFFICE SUPPLIES	50	50	50	50	50	50	50	50	50	50	50	50	600	427
5331	TRAVEL	0	0	1,000	1,500	1,800	6,000	0	3,000	0	0	0	0	13,300	3,323
5334	TRAINING	100	0	0	0	0	0	0	1,200	100	0	0	0	1,400	1,297
5340	ADVERTISING / PROMOTION	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	35,369
5341	MARKETING EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	0	76,889
5346	SALES EXPENSE	680	680	680	680	680	680	680	680	680	680	680	680	8,160	7,685
5347	TRADESHOWS/CONVENTIONS	100	1,500	100	500	700	3,000	2,400	17,000	3,000	1,300	200	200	30,000	31,188
5433	DUES/SUBS	200	5,000	200	2,000	200	2,000	200	2,000	200	2,000	200	2,000	16,200	15,538
5443	BOARD MEETING HOSTING	0	0	0	0	0	0	0	0	0	0	0	0	0	449
TOTAL OPERATING EXPENSES		4,630	10,730	5,530	8,230	6,930	15,230	6,830	27,430	7,530	7,530	4,630	6,430	111,660	172,167
TOTAL EXPENSES		50,270	52,910	51,170	52,710	52,570	59,710	70,090	73,410	52,370	53,510	49,470	69,690	687,880	573,313
DPMT GAIN/LOSS		(39,170)	(41,810)	(40,070)	(41,610)	(41,470)	(49,610)	(61,990)	(65,310)	(42,270)	(42,410)	(38,370)	(58,590)	(562,680)	(400,713)

CATERING 1574

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5900 FOOD SALES	89,000	143,000	152,000	242,000	195,000	112,000	21,000	134,000	280,000	335,000	123,000	114,000	1,940,000	1,894,734
5900 FOOD SALES - NEW REVENUE	1,800	12,200	13,200	16,700	20,000	5,800	20,000	1,900	40,000	40,000	36,900	21,600	230,100	
5901 BAR SALES	73,000	192,000	185,000	145,000	55,000	83,000	46,000	31,000	52,000	85,000	76,000	113,000	1,136,000	1,061,741
5901 BAR SALES - NEW REVENUE	1,500	7,500	3,600	7,500	4,600	3,900	0	1,600	7,500	7,500	2,800	3,700	51,700	
5910 TAXABLE SPEC SERV	0	200	1,000	2,000	600	200	0	0	300	100	100	0	4,500	4,482
5912 ADMINISTRATIVE FEE	4,500	7,200	7,600	12,100	9,800	42,600	1,100	6,700	14,000	16,800	6,200	5,700	134,300	125,907
TOTAL REVENUES	169,800	362,100	362,400	425,300	285,000	247,500	88,100	175,200	393,800	484,400	245,000	258,000	3,496,600	3,086,863
PAYROLL EXPENSES:														
5100 SALARIED PERM	32,420	29,280	32,420	31,370	32,420	31,370	33,010	33,010	31,950	33,010	31,950	33,010	385,220	344,525
5101 OVERTIME	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,305
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	(144)
5103 PART TIME REGULAR	27,540	56,950	57,290	24,800	50,000	33,150	11,390	28,050	55,000	60,000	33,830	38,590	476,590	434,281
5119 GRATUITIES	14,240	22,880	24,320	38,720	31,200	17,920	3,360	21,440	44,800	53,600	19,680	18,240	310,400	298,690
5121 PERA CONTRIBUTIONS	5,600	8,220	8,590	7,150	8,560	6,220	3,620	6,230	9,920	11,030	6,450	6,780	88,370	123,955
5122 FICA CONTRIBUTIONS	4,630	6,800	7,100	5,910	7,080	5,140	2,990	5,150	8,200	9,120	5,330	5,600	73,050	69,298
5123 FICA-MDCARE	1,080	1,590	1,660	1,380	1,650	1,200	700	1,200	1,920	2,130	1,250	1,310	17,070	16,207
5131 HEALTH INSURANCE	14,175	14,175	14,175	14,175	14,175	14,175	14,175	14,175	14,175	14,175	14,175	14,175	170,100	166,008
5132 DENTAL INSURANCE	280	280	280	280	280	280	280	280	280	280	280	280	3,360	2,590
5141 UNEMPLOYMENT	50	0	0	250	0	0	1,650	0	0	900	0	0	2,850	2,547
5159 JOB BENEFITS REIMBURSED	(14,240)	(22,880)	(24,320)	(38,720)	(31,200)	(17,920)	(3,360)	(21,440)	(44,800)	(53,600)	(19,680)	(18,240)	(310,400)	(292,132)
TOTAL P/R EXPENSES	86,275	117,795	122,015	85,815	114,665	92,035	68,315	88,595	121,945	131,145	93,765	100,245	1,222,610	1,172,130
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	200	200	200	200	200	200	200	200	200	200	200	200	2,400	956
5201 COMPUTER SUPPLIES	100	100	100	100	100	100	100	100	100	100	100	100	1,200	554
5207 CHINA/FLATWARE/GLASSES	600	600	5,000	600	600	600	600	600	600	600	600	600	11,600	0
5208 PARTY SUPPLY	50	50	50	50	50	50	50	50	50	50	50	50	600	389
5211 CLEANING SUPPLIES	500	500	500	500	500	500	500	500	500	500	500	500	6,000	4,253
5213 COUNTER TOP EQUIPMENT	100	100	100	100	100	100	100	100	100	100	100	100	1,200	(4,308)
5214 SERVING SUPPLIES	1,690	4,650	4,940	7,260	3,710	2,130	400	2,550	5,320	6,370	2,340	2,170	43,530	34,037
5218 UNIFORMS	300	300	300	300	300	300	300	300	300	300	300	300	3,600	76
5251 LIQUOR PURCHASES	16,986	45,486	43,001	34,770	13,589	69,813	10,488	7,433	13,566	21,090	17,966	26,608	320,796	356,472
5260 FOOD PURCHASES	29,056	49,664	52,864	82,784	68,800	37,696	13,120	43,488	102,400	120,000	51,168	43,392	694,432	687,383
5310 CONTRACT SERVICE	1,570	2,150	1,860	1,000	760	580	330	330	160	1,330	1,410	1,190	12,670	14,131
5331 TRAVEL	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,099
5334 TRAINING / EDUCATION	0	0	0	500	500	500	0	0	250	0	0	0	1,750	184
5355 PRNTG©ING	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,610
5383 NATURAL GAS	250	250	250	250	250	250	150	150	150	250	250	250	2,700	1,872
5400 REPAIR/MAINT SERVICE	670	670	670	670	670	670	670	670	670	670	670	670	8,040	20,847
5431 CASH (OVERY)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	(3,878)
5433 DUES/SUBSCRIPTIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	148
5438 LICENSES	0	0	0	0	0	4,600	0	0	0	0	0	0	4,600	4,157
5450 LAUNDRY	1,700	3,600	3,600	4,300	2,900	2,500	900	1,800	3,900	4,800	2,500	2,600	35,100	31,760
5455 VOLUNTEER FUNDRAISING	0	0	0	900	0	0	0	0	400	400	400	400	2,500	1,798
TOTAL OPERATING EXPENSES	54,172	108,720	113,835	134,684	93,429	120,989	28,308	58,671	129,066	157,160	78,954	79,530	1,157,518	1,153,543
TOTAL EXPENSES	140,447	226,515	235,850	220,499	208,094	213,024	96,623	147,266	251,011	288,305	172,719	179,775	2,380,128	2,325,672
DPMT GAIN/LOSS	29,353	135,585	126,550	204,801	76,906	34,476	(8,523)	27,934	142,789	196,095	72,281	78,225	1,116,472	761,191

CONCESSIONS 1575

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5902 STAND SALES	165,000	226,000	196,000	105,000	80,000	61,000	35,000	35,000	17,000	140,000	148,000	125,000	1,333,000	1,271,041
5902 STAND SALES - NEW REVENUE	7,150	11,750	13,350	2,750	14,750	0	11,350	0	9,950	18,750	18,750	11,150	119,700	0
5904 CLOTHING SALES	0	0	0	0	0	0	0	0	0	0	0	0	0	11,454
5921 MISC REVENUE	0	0	0	0	0	0	0	0	0	0	0	0	0	20,451
5941 VENDING MACHINE	100	100	300	300	200	200	200	200	200	300	300	300	2,700	2,550
TOTAL REVENUES	172,250	237,850	209,650	108,050	94,950	61,200	46,550	35,200	27,150	159,050	167,050	136,450	1,455,400	1,305,497
PAYROLL EXPENSES:														
5100 SALARIED PERM	13,520	12,210	13,520	13,080	13,520	13,080	13,800	13,800	13,360	13,800	13,360	13,800	160,850	169,422
5101 OVERTIME	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,173
5102 HOLIDAY OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	144
5103 PART TIME REGULAR	27,560	38,060	33,540	17,290	15,190	9,790	7,450	5,630	4,340	25,450	26,730	21,830	232,860	209,393
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5119 GRATUITIES	2,000	2,000	1,000	3,000	3,000	600	600	600	600	2,000	2,000	2,000	19,400	896
5121 PERA CONTRIBUTIONS	2,600	3,150	2,890	2,010	1,910	1,510	1,410	1,310	1,110	2,490	2,540	2,270	25,200	32,833
5122 FICA CONTRIBUTIONS	2,680	3,250	2,990	2,080	1,980	1,470	1,370	1,250	1,150	2,570	2,620	2,340	25,750	28,878
5123 FICA-MDCARE	630	760	700	490	460	340	320	290	270	600	610	550	6,020	7,033
5131 HEALTH INSURANCE	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	2,010	24,120	23,674
5132 DENTAL INSURANCE	70	70	70	70	70	70	70	70	70	70	70	70	840	709
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5159 JOB BENEFITS REIMBURSED	(2,000)	(2,000)	(1,000)	(3,000)	(3,000)	(600)	(600)	(600)	(600)	(2,000)	(2,000)	(2,000)	(19,400)	
TOTAL P/R EXPENSES	49,245	59,685	55,895	37,205	35,315	28,445	26,605	24,535	22,485	47,165	48,115	43,045	477,740	474,154
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,183
5201 COMPUTER SUPPLIES	0	0	0	1,500	0	0	0	0	0	0	0	0	1,500	393
5211 CLEANING SUPPLIES	200	200	200	200	75	75	75	750	750	750	300	300	3,875	2,378
5213 COUNTER TOP EQUIPMENT	150	150	150	150	150	150	150	150	150	150	150	150	1,800	570
5214 SERVING SUPPLIES	4,290	5,880	5,100	2,730	2,080	2,750	1,580	1,580	770	3,640	3,850	3,250	37,500	34,373
5218 UNIFORMS	100	100	100	0	0	0	0	0	100	100	100	100	700	0
5251 LIQUOR PURCHASES	0	1,300	1,500	0	1,000	1,000	1,000	1,000	4,000	3,800	3,800	4,000	22,400	22,651
5260 FOOD PURCHASES	49,920	68,950	60,710	31,250	27,480	17,690	13,440	10,150	7,820	46,040	48,360	39,480	421,290	356,875
5310 CONTRACT SERVICES	1,570	2,150	1,860	1,000	760	580	330	330	160	1,330	1,410	1,190	12,670	12,636
5321 TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5334 TRAINING EDUCATION	100	100	100	100	100	100	100	100	100	100	100	100	1,200	92
5383 NATURAL GAS	170	170	250	180	150	150	150	110	110	175	175	350	2,140	1,436
5400 REPAIR/MAINT	900	900	900	900	900	500	500	500	900	900	900	900	9,600	4,819
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	(2,095)
5450 LAUNDRY	400	400	475	400	1,500	500	500	600	450	450	450	550	6,675	6,040
5455 VOLUNTEER FUNDRAISING	1,500	5,000	3,500	1,200	500	500	400	400	400	1,300	1,800	3,000	19,500	21,700
TOTAL OPERATING EXPENSE	59,475	85,475	75,020	39,785	34,870	24,170	18,400	15,845	15,885	58,910	61,570	53,545	542,950	463,053
TOTAL EXPENSES	108,720	145,160	130,915	76,990	70,185	52,615	45,005	40,380	38,370	106,075	109,685	96,590	1,020,690	937,206
DPMT GAIN/LOSS	63,530	92,690	78,735	31,060	24,765	8,585	1,545	(5,180)	(11,220)	52,975	57,365	39,860	434,710	368,291

ADMINISTRATIVE 1577

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5911 BUILDING RENT-LEASES	89,071	89,071	89,071	80,604	94,065	97,565	94,648	94,648	94,648	103,369	89,908	89,908	1,106,576	620,958
5921 MISC REVENUES	470	470	470	470	470	470	470	470	470	470	470	470	5,640	285,679
5925 LEASE REVENUE	31,247	31,247	31,247	31,247	31,247	31,247	31,247	31,247	31,247	31,247	31,247	31,247	374,964	318,091
5950 INTEREST INCOME	5,400	5,400	4,800	6,500	6,500	6,500	4,000	3,000	3,000	3,000	3,000	4,500	55,600	364,423
TOTAL REVENUES	126,188	126,188	125,588	118,821	132,282	135,782	130,365	129,365	129,365	138,086	124,625	126,125	1,542,780	1,589,151
PAYROLL EXPENSES:														
5100 SALARIES PERM	47,800	43,200	47,800	46,200	47,800	46,200	48,500	48,500	46,900	48,500	46,900	48,500	566,800	498,775
5101 OVERTIME	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	391
5103 PART TIME REGULAR	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	91,200	47,846
5109 CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	0	0	2,683
5121 PERA CONTRIBUTIONS	4,230	3,890	4,230	4,110	4,230	4,110	4,280	4,280	4,160	4,280	4,160	4,280	50,240	64,294
5122 FICA CONTRIBUTIONS	3,430	3,150	3,430	3,340	3,430	3,340	3,480	3,480	3,380	3,480	3,380	3,480	40,800	31,131
5123 FICA-MDCARE	800	740	800	780	800	780	810	810	790	810	790	810	9,520	7,002
5131 HEALTH INSURANCE	26,265	26,265	26,265	26,265	26,265	26,265	26,265	26,265	26,265	26,265	26,265	26,265	315,180	255,059
5132 DENTAL INSURANCE	210	210	210	210	210	210	210	210	210	210	210	210	2,520	1,889
5141 UNEMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	709
TOTAL P/R EXPENSES	91,335	86,055	91,335	89,505	91,335	89,505	92,145	92,145	90,305	92,145	90,305	92,145	1,088,260	909,779
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	1,000	750	750	750	750	750	750	750	750	1,000	1,000	1,000	10,000	9,257
5201 COMPUTER SUPPLIES	250	250	250	250	250	250	250	250	250	250	250	250	3,000	890
5202 COMP ENGINEER SERVICES	7,500	9,000	7,000	10,000	10,000	9,000	12,000	10,000	9,000	8,500	8,000	8,000	108,000	87,735
5203 LICENSES & WARRANTIES	17,000	20,000	8,000	8,000	8,000	7,000	7,000	4,000	6,000	9,000	38,000	13,000	145,000	98,082
5218 UNIFORMS	250	250	250	250	250	250	250	250	250	200	200	200	2,850	5,514
5301 AUDIT SVCS	7,200	7,200	7,200	7,200	7,200	0	0	0	0	0	0	18,700	54,700	73,526
5304 LEGAL SVCS	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000	20,807
5305 RECRUITMENT	500	500	500	1,000	800	900	1,500	800	7,000	4,000	1,200	500	19,200	15,377
5310 CONTRACT SERVICES	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000	406,977
5319 INTERNET SERVICE	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	34,800	23,057
5321 TELEPHONE	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	2,300	27,600	26,209
5322 POSTAGE/FEDEX	460	460	460	460	460	460	460	460	460	460	460	460	5,520	2,342
5331 TRAVEL/ENT	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000	11,139
5334 TRAINING /EDUCATION	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	21,917
5335 HEALTH & WELLNESS	580	580	580	580	580	580	580	580	580	580	580	580	6,960	1,201
5336 SAFETY AND SECURITY	200	200	150	150	150	150	150	150	150	150	200	200	2,000	532
5339 ARMORED PICKUP	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	12,159
5355 PRINTING	250	250	250	250	250	250	250	250	250	250	250	250	3,000	2,981
5360 INSURANCE	36,100	36,100	36,100	36,100	36,100	36,100	36,100	36,100	36,100	36,100	36,100	36,100	433,200	398,388
5433 DUES/SUBS	1,160	1,160	1,160	1,160	1,160	1,160	1,160	1,160	1,160	1,160	1,160	1,160	13,920	8,943
5436 BANK CHARGES	16,200	17,800	18,500	16,200	9,000	10,500	9,700	10,000	8,900	20,000	15,000	17,200	169,000	156,401
5441 MISC EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	0	201,375
5443 BOARD MEETING EXP	450	450	450	450	450	450	450	450	450	450	450	450	5,400	4,514
5493 COST ALLOCATION	3,940	3,940	3,940	3,940	3,940	3,940	3,940	3,940	3,940	3,940	3,940	3,960	47,300	14,400
5500 NET OPEB LIABILITY													0	49,046
5615 LEASE EXPENSE (Curling Club)	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,380	28,780	19,226
5615 LEASE EXPENSE (Scoreboard)	4,380	4,380	4,380	4,380	4,380	4,380	4,380	4,380	4,380	4,380	4,380	4,390	52,570	
5616 SBITA AMORTIZATION EXP	2,053	2,053	2,053	2,053	2,053	2,053	17,298	2,053	2,053	2,053	2,053	2,053	39,880	79,896
5617 SBITA INTEREST EXPENSE	37	203	194	186	177	169	946	151	143	134	125	116	2,580	4,900
5621 CRUISE SHIP EXPENSE	0	0	0	0	0	0	0	0	0	0	0	0	0	(33,382)
5622 CREDIT CARD REBATE	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(3,600)	(4,686)
TOTAL OPERATING EXPENS	137,310	143,326	129,967	131,159	123,750	116,141	134,964	113,524	119,615	130,407	151,148	146,349	1,577,660	1,718,712
TOTAL EXPENSES	228,645	229,381	221,302	220,664	215,085	205,646	227,109	205,669	209,920	222,552	241,453	238,494	2,665,920	2,628,491
DPMT GAIN/LOSS	(102,457)	(103,193)	(95,714)	(101,843)	(82,803)	(69,864)	(96,744)	(76,304)	(80,555)	(84,465)	(116,828)	(112,369)	(1,123,140)	(1,039,340)

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5902 STAND SALES	0	0	0	0	600	1,000	2,900	2,200	600	1,600	0	0	8,900	9,253
5903 GIFT SHOP SALES	0	0	0	0	8,100	11,800	19,400	20,000	6,900	500	0	0	66,700	60,593
5904 CLOTHING SALES	0	0	0	0	7,800	17,100	23,500	29,000	9,000	42,500	0	0	128,900	120,171
5915 TICKET SALES	0	0	0	0	35,700	73,400	126,500	121,500	43,000	0	0	0	400,100	362,827
5916 HAUNTED TOUR	0	0	0	0	0	0	0	0	0	600,000	0	0	600,000	591,267
5929 BLUE BRIDGE OPERATIONS	0	0	0	0	8,397	8,397	8,397	8,397	8,397	8,397	0	0	50,382	49,154
5943 GROUP SALES	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	0	0	0	0	60,597	111,697	180,697	181,097	67,897	652,997	0	0	1,254,982	1,193,264
PAYROLL EXPENSES:														
5100 SALARY PERM EMPL	3,200	2,900	3,200	3,100	3,200	3,100	3,200	3,200	3,100	3,200	4,400	4,500	40,300	88,286
5101 OVERTIME	0	0	0	0	500	500	500	500	500	1,000	0	0	3,500	(1,024)
5103 PART TIME LABOR	500	500	500	3,500	14,000	22,000	29,000	29,000	24,000	20,000	3,500	3,500	150,000	148,428
5121 PERA CONTRIBUTIONS	280	260	280	500	580	830	1,060	1,060	900	790	590	600	7,730	17,112
5122 FICA CONTRIBUTIONS	230	210	230	410	1,100	1,590	2,030	2,030	1,710	1,500	490	500	12,030	13,965
5123 FICA-MDCARE	50	50	50	100	260	370	470	470	400	350	110	120	2,800	3,266
5131 HEALTH INSURANCE	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	12,060	11,837
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	404
5141 UNEMPLOYMENT	2,200	0	0	4,800	0	0	200	0	0	0	0	0	7,200	6,662
TOTAL P/R EXPENSES	7,500	4,960	5,300	13,450	20,680	29,430	37,500	37,300	31,650	27,880	10,130	10,260	236,040	288,935
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	0	0	0	400	400	400	400	400	400	400	0	0	2,800	1,508
5211 CLEANING SUPPLIES	0	0	0	50	50	50	50	50	50	0	0	0	300	475
5228 PAINTING SUPPLIES & LABOR	0	0	0	3,000	500	0	0	0	0	0	0	0	3,500	1,655
5260 FOOD PURCHASES	0	0	0	0	5,000	2,000	500	500	500	2,000	0	0	10,500	4,434
5270 MERCHANDISE	0	0	0	15,000	55,000	8,000	1,000	1,000	1,000	5,000	15,000	0	101,000	120,798
5310 CONTRACT SERVICES	0	0	0	0	0	650	0	0	0	400	0	0	1,050	2,155
5331 TRAVEL/ENTERTAINMENT	2,400	0	0	0	0	0	0	0	0	0	0	0	2,400	0
5340 ADV/PROMO	2,500	800	4,000	2,000	10,000	2,500	3,500	1,500	1,000	3,000	0	0	30,800	31,295
5343 HAUNTED SHIP EXP	400	0	4,000	1,000	1,000	1,000	1,000	4,000	4,000	29,000	0	0	45,400	45,230
5381 ELECTRIC	0	0	0	0	0	0	0	0	0	0	0	0	0	759
5382 WATER/SEWER	0	0	0	50	50	250	1,500	600	600	1,000	350	50	4,450	3,894
5400 REPAIRS & MAINTENANCE	500	300	300	300	750	750	750	750	750	0	0	0	5,150	2,669
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	30
TOTAL OPERATING EXPENSE	5,800	1,100	8,300	21,800	72,750	15,600	8,700	8,800	8,300	40,800	15,350	50	207,350	214,901
TOTAL EXPENSES	13,300	6,060	13,600	35,250	93,430	45,030	46,200	46,100	39,950	68,680	25,480	10,310	443,390	503,836
DPMT GAIN/LOSS	(13,300)	(6,060)	(13,600)	(35,250)	(32,833)	66,667	134,497	134,997	27,947	584,317	(25,480)	(10,310)	811,592	689,428

ENTERTAINMENT 1579

	(Entertainment)												(Entertainment/ Ticket Office)	
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5904 CLOTHING SALES	0	12,000	12,000	21,000	0	1,600	0	0	3,000	5,000	2,000	500	57,100	45,829
5912 SPECIAL SERVICES	600	3,000	2,400	3,600	800	1,200	1,200	1,000	200	800	600	1,000	16,400	16,601
5917 FACILITY FEES	5,000	65,000	70,000	43,000	48,000	8,000	6,500	7,500	19,000	20,000	20,000	23,000	335,000	447,110
5917 FACILITY FEES - NEW REVENUE	0	8,300	8,300	8,300	8,300	8,300	8,300	8,300	8,300	15,300	8,300	11,300	101,300	0
5918 INHOUSE PROMOTION	50,000	0	0	0	0	0	0	0	0	0	0	0	50,000	49,653
5923 MANAGEMENT FEE - BAYFRONT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5919 SALE CHARGES	9,000	15,000	1,000	12,000	7,000	5,500	800	3,300	10,000	12,000	5,000	15,000	95,600	97,681
5920 ADVERTISING REVENUE	0	0	0	0	0	0	58,000	0	0	0	0	0	58,000	(57,946)
5921 MISCELLANEOUS REVENUE	0	18,000	13,000	34,000	7,300	2,200	500	800	18,000	2,500	12,000	2,000	110,300	109,814
5927 FOURTH FEST VENDORS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL REVENUES	64,600	121,300	106,700	121,900	71,400	26,800	75,300	20,900	58,500	55,600	47,900	52,800	823,700	708,742
PAYROLL EXPENSES:														
5100 SALARIED PERM	26,400	23,800	26,400	25,500	26,400	25,000	25,900	25,900	25,000	26,400	25,600	26,400	308,700	208,167
5101 OVERTIME	250	250	250	250	250	250	250	250	250	250	250	250	3,000	204
5103 PART TIME REGULAR	18,500	25,500	19,500	18,500	13,500	13,000	12,000	12,000	19,000	19,000	17,000	17,000	204,500	145,586
5121 PERA CONTRIBUTIONS	2,920	3,200	2,980	2,860	2,590	2,470	2,460	2,460	2,860	2,950	2,770	2,820	33,340	30,098
5122 FICA CONTRIBUTIONS	2,780	3,060	2,850	2,730	2,470	2,360	2,350	2,350	2,730	2,810	2,640	2,690	31,820	21,136
5123 FICA-MDCARE	650	710	670	640	580	550	550	550	640	660	620	630	7,450	4,611
5131 HEALTH INSURANCE	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	7,405	88,860	63,239
5132 DENTAL INSURANCE	175	175	175	175	175	175	175	175	175	175	175	175	2,100	1,458
5141 UNEMPLOYMENT	4,650	0	0	0	0	0	0	0	0	0	0	0	4,650	4,236
TOTAL P/R EXPENSES	63,730	64,100	60,230	58,060	53,370	51,210	51,090	51,090	58,060	59,650	56,460	57,370	684,420	478,734
OPERATING EXPENSES:														
5200 OFFICE SUPPLIES	200	200	200	200	200	200	200	200	200	200	200	200	2,400	1,399
5218 UNIFORMS	0	0	0	0	0	0	0	0	100	0	0	0	100	0
5310 CONTRACT SERVICE	40,000	0	400	2,500	7,000	0	0	0	0	0	0	0	49,900	9,171
5331 TRAVEL/ENT	6,000	0	0	0	0	0	0	0	0	0	0	0	6,000	1,665
5334 TRAINING EXPENSE	1,900	0	0	0	0	500	0	0	500	0	0	0	2,900	0
5335 PRINTING & COPYING	0	0	0	0	150	150	0	0	0	0	0	0	300	284
5340 ADVERTISING & PROMOTION	9,000	3,000	19,000	20,000	3,000	16,000	20,000	8,000	9,000	9,000	20,000	11,000	147,000	103,233
5343 EVENT EXPENSE	4,000	8,000	5,000	4,000	2,500	3,000	1,000	1,000	5,000	6,000	8,000	40,000	87,500	31,521
5431 CASH OVER/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	563
5433 DUES/SUBSCRIP	25,000	0	0	0	2,000	3,000	350	0	0	250	0	0	30,600	31,383
5442 ENTERTAINMENT	0	0	8,000	7,000	4,000	0	0	0	8,000	1,000	1,000	10,500	39,500	50,046
5445 FOURTHFEST EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5449 PARKING REBATE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5455 VOLUNTEER FUNDRAISING	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	17,193
TOTAL OPERATING EXPENSES	87,600	12,700	34,100	35,200	20,350	24,350	23,050	10,700	24,300	17,950	30,700	63,200	384,200	246,458
TOTAL EXPENSES	151,330	76,800	94,330	93,260	73,720	75,560	74,140	61,790	82,360	77,600	87,160	120,570	1,068,620	725,192
DPMT GAIN/LOSS	(86,730)	44,500	12,370	28,640	(2,320)	(48,760)	1,160	(40,890)	(23,860)	(22,000)	(39,260)	(67,770)	(244,920)	(16,450)

PARKING 1580**REVENUES:**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
5912 SPECIAL SERVICES														0
5914 PARKING-MAIN	97,000	153,500	144,000	170,000	116,500	152,000	134,500	71,500	109,800	186,000	137,100	208,000	1,679,900	1,488,503
5922 PARKING-RV	0	0	0	0	6,500	12,000	20,200	37,000	3,700	1,900	0	0	81,300	76,358
5926 PARKING-MONTHLY	13,000	10,200	10,500	10,000	10,000	10,500	13,000	10,000	10,000	10,800	9,000	10,000	127,000	124,869
5928 PARKING-SEASONAL							32,000			3,500	2,500	20,800	58,800	62,361
TOTAL REVENUES	110,000	163,700	154,500	180,000	133,000	174,500	199,700	118,500	123,500	202,200	148,600	238,800	1,947,000	1,752,091

PAYROLL EXPENSES:

5100 SALARIES-PERM	3,900	3,500	3,900	3,700	3,900	3,700	3,900	3,900	3,700	3,900	3,700	3,900	45,600	40,691
5101 OVERTIME	200	200	200	200	200	200	200	200	200	200	200	200	2,400	0
5102 HOLIDAY OVERTIME	100	100	100	100	100	100	100	100	100	100	100	100	1,200	2,104
5103 PART TIME	14,000	13,000	13,000	13,000	13,000	18,000	18,000	19,000	14,000	18,000	21,000	28,000	202,000	198,139
5121 PERA CONTRIBUTIONS	1,180	1,090	1,120	1,110	1,120	1,430	1,440	1,510	1,170	1,440	1,630	2,090	16,330	22,652
5122 FICA CONTRIBUTIONS	1,130	1,040	1,070	1,050	1,070	1,360	1,380	1,440	1,120	1,380	1,550	2,000	15,590	14,162
5123 FICA-MDCARE	260	240	250	250	250	320	320	340	260	320	360	470	3,640	3,361
5131 HEALTH INSURANCE	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	12,060	11,837
5132 DENTAL INSURANCE	35	35	35	35	35	35	35	35	35	35	35	35	420	404
TOTAL P/R EXPENSES	21,810	20,210	20,680	20,450	20,680	26,150	26,380	27,530	21,590	26,380	29,580	37,800	299,240	293,350

OPERATING EXPENSES:

5200 OFFICE SUPPLIES	450	430	430	430	430	430	430	430	430	430	430	430	5,180	4,873
5218 UNIFORMS	100	100	100	100	100	100	100	100	100	100	100	100	1,200	350
5224 SNOW REMOVAL	0	0	0	0	0	0	0	0	0	0	0	0	0	6,592
5240 SMALL TOOLS/EQUIPMENT	400	400	400	400	400	400	400	400	400	400	400	400	4,800	4,688
5310 CONTRACT SVC	0	0	0	0	1,000	0	17,000	1,300	0	2,500	0	0	21,800	(15,078)
5334 TRAINING/EDUCATION	50	50	50	50	50	50	50	50	50	50	50	50	600	0
5340 ADV & PROMO	400	400	400	400	400	400	400	400	400	400	400	400	4,800	0
5355 PRINTING	0	0	0	0	1,300	1,300	1,300	1,300	1,300	1,300	0	0	7,800	7,907
5382 WATER/SEWER	40	40	40	40	40	40	40	40	40	40	40	40	480	211
5400 REPAIR/MAINT	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	18,000	16,015
5431 CASH (OVER)/SHORT	0	0	0	0	0	0	0	0	0	0	0	0	0	(2,494)
TOTAL OPERATING EXPENSES	2,940	2,920	2,920	2,920	5,220	4,220	21,220	5,520	4,220	6,720	2,920	2,920	64,660	23,063
TOTAL EXPENSES	24,750	23,130	23,600	23,370	25,900	30,370	47,600	33,050	25,810	33,100	32,500	40,720	363,900	316,413
DPMT GAIN/LOSS	85,250	140,570	130,900	156,630	107,100	144,130	152,100	85,450	97,690	169,100	116,100	198,080	1,583,100	1,435,678

CRUISES 1581

(Cruises)														(Cruise/Bayfront)
CRUISES 1581	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL 2025 BUDGET	PY Actuals '24 + '23
REVENUES:														
5914 PARKING-MAIN	0	0	0	0	0	0	0	0	0	0	0	0	0	19,683
5923 MANAGEMENT FEE	0	0	0	0	0	0	0	0	0	0	0	0	0	71,292
5918 INHOUSE PROMOTION	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5945 CRUISE REVENUE	0	0	0	0	0	80,300	60,000	37,000	11,300	0	0	0	188,600	177,419
5924 FOURTH FEST SPONSORS	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5927 FOURTHFEST VENDORS														200
TOTAL REVENUES	0	0	0	0	0	80,300	60,000	37,000	11,300	0	0	0	188,600	268,594
PAYROLL EXPENSES:														
5100 SALARIED PERM	1,389	1,261	1,389	1,346	1,389	1,866	1,961	1,961	1,897	1,389	0	0	15,847	11,283
5101 OVERTIME	0	0	0	0	0	0	0	0	0	0	0	0	0	227
5103 PART TIME	0	0	0	0	0	7,000	4,000	5,000	4,000	0	0	0	20,000	11,887
5121 PERA CONTRIBUTIONS	100	90	100	100	100	660	450	520	440	100	0	0	2,660	1,486
5122 FICA CONTRIBUTIONS	90	80	90	80	90	550	370	430	370	90	0	0	2,240	1,368
5123 FICA-MDCARE	20	20	20	20	20	130	90	100	90	20	0	0	530	353
5131 HEALTH INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5132 DENTAL INSURANCE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R EXPENSES	1,599	1,451	1,599	1,546	1,599	10,206	6,871	8,011	6,797	1,599	0	0	41,277	26,604
OPERATING EXPENSES:														
5340 ADV & PROMOTION	0	0	0	0	0	2,000	2,000	0	0	0	0	0	4,000	5,373
5240 TOOLS/EQUIPMENT	0	3,000	1,000	3,000	0	0	0	0	0	0	0	0	7,000	0
5310 CONTRACT SERVICES	0	0		0	0	17,000	12,000	0	0	0	0	0	29,000	26,928
5331 TRAVEL	0	2,000	2,000	2,000	2,000	0	0	0	0	0	0	0	8,000	3,758
5355 PRINTING & COPYING	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5400 REPAIRS/MAINT	0	0	0	0	0	2,000	2,000	2,000	2,000	2,000	0	0	10,000	0
5442 ENTERTAINMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5445 FOURTH FEST EXPENSES	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5621 CRUISE EXPENSES	0	0	3,200	2,500	2,500	2,500	2,500	2,500	2,500	2,500	0	68,623	89,323	45,879
5449 PARKING REBATE	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OPERATING EXPEN	0	5,000	6,200	7,500	4,500	23,500	18,500	4,500	4,500	4,500	0	68,623	147,323	81,938
TOTAL EXPENSES	1,599	6,451	7,799	9,046	6,099	33,706	25,371	12,511	11,297	6,099	0	68,623	188,600	108,542
DPMT GAIN/LOSS	(1,599)	(6,451)	(7,799)	(9,046)	(6,099)	46,594	34,629	24,489	3	(6,099)	0	(68,623)	0	160,051