

to save **WILDLIFE**

2016 Report to the Community



MINNESOTA ZOO



dear **FRIENDS**

It's good to be back home in Minnesota. I grew up near Red Wing, and my backyard was the forests and fields of the area. On a summer day, I'd be out the door at dawn and back at dusk. For me, being out in nature was the place to have fun, explore, and discover – a place that instilled in me a passion for protecting the natural world and its wildlife.

Early in my career, I worked at the Minnesota Zoo as a keeper, and today, some 20 years later, I'm back, leading an organization that always has been important to my family and me. I am honored to be here, and I look forward to getting to know all of you in the years ahead and thanking you in person for your generous support of the Minnesota Zoo.

I am proud of all that was accomplished this past year, thanks to our employees, volunteers, Zoo and Foundation Board Trustees, members, donors, and the State of Minnesota. By working together and supporting this extraordinary center for **connecting people, animals, and the natural world to save wildlife**, the Minnesota Zoo celebrated a strong year.

We welcomed nearly 1.3 million guests to the Zoo, our highest attendance since 2012. I am particularly pleased that we launched a new Zoo Access program to ensure that the Minnesota Zoo is free to all those who need it to be free. After an evaluation and revamp of our old program, we are delighted that we increased the number of free admissions provided to economically-disadvantaged members of our community by 73 percent.

We could not reach so many people without the extraordinary support of the State of Minnesota which, as always, provided about one-third of the Zoo's operating budget, as well as critical support for asset preservation and capital needs. We thank Governor Dayton and the Legislature for their investment in our Zoo.

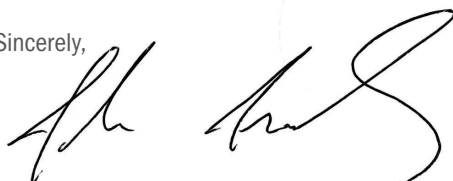
We also honor and thank our nearly 4,000 donors who contributed more than \$3.2 million. Thanks to them, we celebrated our second largest annual fund in our history which made possible so many programs here at our Zoo.

Many of our guests are children who participate in our education programs – everything from Zoo Camp, Toddler Time, and family overnights to our school programs such as ZOOMS and Zoo Safari. We are fortunate to have extraordinary support from more than 100 corporate and foundation partners, and we thank them for their investment in our State's children, ensuring that they are engaging in science, technology, engineering and math (STEM) education, while also learning about wild animals and what people can do to help save them.

One of the ways we help save wild animals is to invest in their protection in the wild – in places like Mongolia where we are helping to save the Asian wild horse. To celebrate and recognize these efforts, we hosted the 2016 Beastly Ball “Mystical, Magical Mongolia” which raised the most money in Beastly Ball history—almost \$600,000. Thank you Chair Suzanne Gappa, the Beastly Ball Committee, and our donors who made this special evening possible.

How fortunate I am to be back at a place I love—the Minnesota Zoo. On behalf of our Foundation Director Melissa Parker Lindsay and our 2016 Board Chairs Peter Maritz and Samantha Capen Muldoon, thank you. We would not be a world-class zoo without your commitment and support.

Sincerely,



John Frawley
Director/President, Minnesota Zoo
President, Minnesota Zoo Foundation

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Matthew and Emily Gersemehl
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Marcia Glick and Erik Lindberg
Ehrhard and Bonnie Goebel
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Gay Hallberg
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 Victoria Moonier
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 Denise Olsen and Michaela Ohman
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 Mike Olson and Angela Faulkner
 Tracey Olson and Kevin Schoonover
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 Megan and Andrew Ulland
 Faye Ulrich
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 Brian Van Nevel
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 Thomas and Rose Wahl
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 William and Diana Weller
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 Nick Zeitler and Essie Geiger
 Joshua Zentz and Cherie Heinrich
 Joseph Zenz and Ashley Tweten
 Vickie Zoelle
 Steven and Susan Zupfer
 Amy and Jeremy Zwart

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Anonymous (4)
 Dennis P. Albrecht
 Darrel Alkire*
 Marilyn C. Benson*
 Debbie J. Biddick
 Kimberly J. Bowman
 Dr. Ivy Hill Celender
 Leona M. Clark Estate
 Robert and Sandy Claussen
 Ellie and Tom* Crosby
 Kenneth and Linda Cutler
 Ken Darling
 Arline B. Dimond Trust
 Jennifer L. Engh*
 Edith Ernst
 Susan Ertl
 Harold D. and Mary Ann Feldman
 Rodney H. Forristall
 John and Anita Frawley
 Kathryn and James Green
 Sheldon I. Greenberg*
 Margaret H. Gruver*
 Donald H. and Ruth A. Hageman Trust
 Rae Nan Harmon
 Roberta W. Hedge
 Joyce L. Huff
 Karen Humber
 Bruce E. and Terry L. Hutchins
 The Estate of Kay Kamps
 Sara Klasky
 Chris and Stephanie Kohler
 Mary L. Kolderie
 Pat Koors
 Debra Ludwikowski
 Eric and Christine Martick
 Dick and Joyce H. McFarland
 Mary Ann McNeil and David Higgins
 Susan Morisato and Tom Remec
 Wallace and JoAnn Niklaus
 Paul F. Olson
 Karl-Thomas Opem*
 Peterson Sisters Charitable Trust
 Phyllis S. Poehler*
 Helen Pohl*
 Laurie Pumper
 The Estate of Dr. R. H. Reimer
 Ellis B. Rittmaster*
 Alison E. Roberts
 Becki A. Sanford
 Mendon F. Schutt Family Fund of The
 Minneapolis Foundation
 The Living Trust of Sue Schwartz
 Jane J. Sparks
 Natalie Stephens
 Stephanie Sykes
 Mark S. and Brenda J. Teats
 Estate of Margaret M. Theisen
 Christopher and Jeralyn Thelen
 John E. Tilton Trust
 Maude A. Trask Fund
 Hugh A. Tyndall
 Caroline Vernon and Bruce Holcomb
 Donald Weesner Charitable Trust
 Karel M. Weigel

Estate of George Weiss
 Joseph and Pat Yenkoski
 Steven J. Zellmer Estate

ENDOWMENT FUNDS

Candace Beaulieu Memorial
 Endowment Fund
 Bradley C. Boardman Memorial
 Endowment Fund
 Matthew James Boenigk Memorial
 Endowment Fund
 General Endowment Fund
 Bernard and Fern Granum Exhibit
 Endowment Fund
 Sheldon I. Greenberg Endowment Fund
 Eric Edwin Hayes Memorial Endowment
 Fund
 Jones Family Zoomobile Endowment
 Fund
 Kay L. Kamps Endowment Fund
 William David Romans Memorial
 Endowment Fund
 Volunteer Endowment Fund

**CORPORATIONS,
 FOUNDATIONS, AND
 GOVERNMENT**

\$100,000+
 Anonymous (1)
 Flint Hills Resources
 Target

\$50,000–\$99,999
 Think Mutual Bank
 Donald Weesner Charitable Trust
 Wells Fargo Foundation Minnesota and
 Wells Fargo Bank Minnesota
 Wings Financial FCU

\$20,000–\$49,999
 Ameriprise Financial, Inc.
 Fred C. and Katherine B. Andersen
 Foundation
 Cargill Inc.
 Charles Stewart Mott Foundation
 Ecolab Foundation
 Hormel Foods Corporation
 Houston Zoo
 Land O'Lakes Foundation
 Macy's
 Medtronic Communities Foundation
 Service Systems Associates
 Shakopee Mdwakanton Sioux
 Community
 U.S. Bank Foundation
 Walton Family Foundation

\$10,000–\$19,999
 Aveda Corporation
 Delta Air Lines, Inc.
 Emerson Process Management-
 Rosemount Inc.
 Fort Wayne Zoological Society
 Henry Doorly Zoo

Merchant & Gould
 Nashville Zoo
 The Pentair Foundation
 Point Defiance Zoo & Aquarium
 Post Consumer Brands
 Rocky Mountain Elk Foundation
 Topeka Zoo
 The Toro Giving Program
 Union Pacific Foundation
 The Valspar Foundation
 Zoo New England

\$5,000–\$9,999
 Andersen Corporate Foundation
 Aristocrat Technologies, Inc.
 Blank Park Zoo
 Burlington Northern Santa Fe
 Foundation
 Cleveland Metroparks Zoo
 Community POWER/Solid Waste
 Management Coordinating Board
 Connecticut Zoological Society
 Consolidated Communications
 Dakota Electric Association
 Denver Zoo
 Dickerson Park Zoo
 Donaldson Company, Inc. & Donaldson
 Foundation
 Dougherty & Company LLC
 H.B. Fuller Company Foundation
 Hubbard Broadcasting Foundation
 iHeartMedia
 KMPG
 Mayo Clinic
 Minneapolis Portfolio Management
 Group
 Naples Zoo
 PCL Construction Services
 Popp Communications
 Securian Foundation
 Sedgwick County Zoological Society
 Taronga Zoo
 Tulsa Zoo
 Virginia Zoo

\$2,500–\$4,999
 Arizona Zoological Society/Phoenix Zoo
 The James Ford Bell Foundation
 Bell State Bank
 Best Buy Co., Inc.
 BREC'S Baton Rouge Zoo
 Curtis L. Carlson Family Foundation
 Construction Cost Consultants
 The Dellwood Foundation
 Emergency Physicians Professional
 Association
 General Mills Inc.
 Jackson Zoological Park
 John Ball Zoo
 Margaret Rivers Fund
 Morgan Stanley
 S&S Tree and Horticulture
 Specialists, Inc.
 San Francisco Zoological Society
 Sit Investment Associates Foundation

Sterling State Bank
 Stinson Leonard Street LLP
 Tennant Foundation
 Terhuly Foundation Inc.
 The Toro Company
 UnitedHealth Group

\$1,000–\$2,499
 Brandywine Zoo
 Chaffee Zoological Gardens of Fresno
 Cummings Sales Company
 Dakota Zoo
 Fair State Brewing Cooperative
 Foley & Mansfield, PLLP
 Kansas City Zoo
 Kohl's
 Kowalski's Markets
 Little Rock Zoo
 Zoo Miami
 Miller Park Zoo
 Milwaukee Zoo
 Nilan Johnson Lewis
 Oklahoma City Zoo and Botanical
 Garden
 Penguin Random House
 Potawatomi Zoological Society
 Rosamond Gifford Zoo
 Sacramento Zoological Society
 Saint Louis Zoo
 South Florida Chapter AAZK
 St. MinneSomePlace in Paradise Parrot
 Head Club
 The Whitney Foundation

GIFTS IN KIND

3M
 Bluepearl Veterinary Partners
 Buck Hill Ski Area
 Cargill Inc.
 Classics by David
 Colle + McVoy
 Chadwick and Margaret Dayton
 Delta Air Lines, Inc.
 Alex and Lisa Ellering
 Susan and Raymond Johnson
 Jon Charles Salon
 Ross E. Kramer
 Lancer Food Service, Inc.
 Lunderby Photography
 Mackmiller Design + Build
 Delta Air Lines, Inc.
 Morrie's Automotive Group
 Norseman Distillery
 PCL Construction Services
 Polaris Industries Inc.
 Pool and Yacht Club
 Pulido Walker Cellars
 Tennant Company
 Uponor
 Wildlife Conservation Society

*Deceased

HONORARY AND MEMORIAL GIFTS

Gifts Made In Honor Of

Dolly Adamski
Alex Aiden
Nieves Alvarez
Cynthia Arnold and Peter Stahl
Matthias Baese
Giselle Binette
Noah and Alex Blaisdell
Richard Buratto
Wesley Burke
Elisabeth Comeaux and Dan Dressen
Caley Conney
Summer Copeland
Josie Cordes
Eleanor Crosby
Liz Dengate
Dodge Nature Center
Leah Duffin and Kyle Duffin Jr
Lee C. Ehmke
Chet and Sharon Ellingson
Marlene Ellis
Lily Erlandson
Michael and Dawn Erlandson
Randall and Audrey Ferguson
Emily Fleishauer
Michael Franz
Ole Friede, Profile Safari Pilot, and his
wife Marie Friede and their family
Ludmila Gibbons
Mitchell Gordon
Alissa Groff
Adam Guse
Suzanne T. Hanifl
Phoebe Hansen
Rae Nan Harmon
Randy & Julie Holmes
The Janhonen Family
Danielle Jelinek
Dustee Jenkins
Rio Julio-Watson
Gabriel Kaplan
Charlotte E. Kirwan and Alexandra P.
Kirwan
Archie and Charlie Kosior
David Lachenmaier
Benjamin Marg
Brendan McGraw
Marco Mirkovic's 6th Birthday
Zoe, Bell & Thomas Montez
Kathleen Mulligan
John Neibert
Avalon Prax's birthday
To our wonderful children Ben,
Lauren and Chloe Reppenhagen.
You are the best!
Shannon Rhatigan
Bonnie Roberts Miller
Manuel Esperon Rodriguz
Shannon and Daniel Valiga
Emily Wacker & Michael Simmons
Anne Weber-Smith
Heather West and Mark Long
Ms. Sharon L Wood

Gifts Made In Memory Of

Leon Abendroth
Mrs. Darrel Alkire
Candace E. Beaulieu
"Mighty" Mason John Blumberg
John E. Boland
Nancy Bossenecker
Shane & Andrew Cadwell
Bradley Cayan-Boardman
Calla Christopherson
Richard Coad
Beth Conant
Diane Fusco
Linley Gottesman
Anne Hatch
Eric Edwin Hayes
Frank Hirshfield
Adam Iesh
Kevin Mark Jose Jacobson
Kashka and Gaia, Tigers of Mesker
Park Zoo
Karen Kittel
Kari Ann Koskinen
Emily Kostik
Bradley Kruger
Joyce Kumma
Jerilynn Lambert
Joseph Lantto
Kamarie Livingston
Oscar Ludwig
Marjorie Mereen
Carl and Mary Miller
Jeffrey Miller
Eduardo Javier Moran
Gary Morgan
Joan Munzner, an animal lover and
devotee of the Minnesota Zoo
Nadya the Amur Tiger
Joseph L. Neubert Jr. & Juanita F.
Neubert
Diane Noldin
Orange Marmaduke
Papa Bear
Our loving brother Warren Reppenhagen
William David Romans
Phyllis Rydeen
Peter Schmidt
Rachael K Schumacher
Steve Smith
James H. Streater
Walter and Vivian Tanzer
Bart and Helen Trombley
Rene Van der Haeghèn
John Wentworth
Joshua Worley
Reinhardt Wuestenberg

MINNESOTA ZOOLOGICAL GARDEN

FINANCIALS

Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2016, Unaudited

Revenue

Earned Revenue.....	\$14,072,391
State Appropriation	8,410,000
Legacy Appropriation	1,750,000
Federal Grant.....	64,160
Contributions.....	1,581,997

TOTAL \$25,878,548

Expenses

Operations, Facilities and Capital	\$7,095,766
Animals and Conservation	7,820,345
Guest Services, Sales and Marketing.....	3,406,490
Education	2,680,799
Administration and Finance	3,648,575

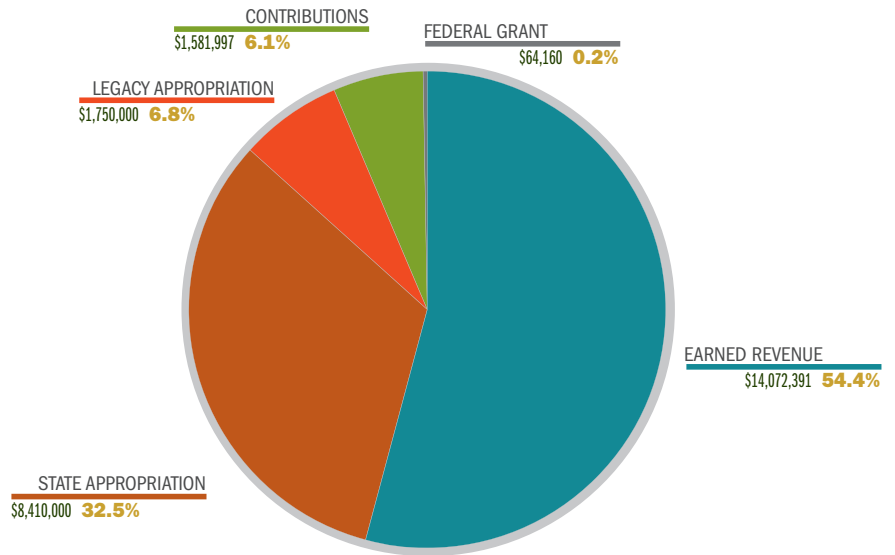
TOTAL Operating Expenses and Capital Funded from Operations \$24,651,975

Net Cash \$1,226,573

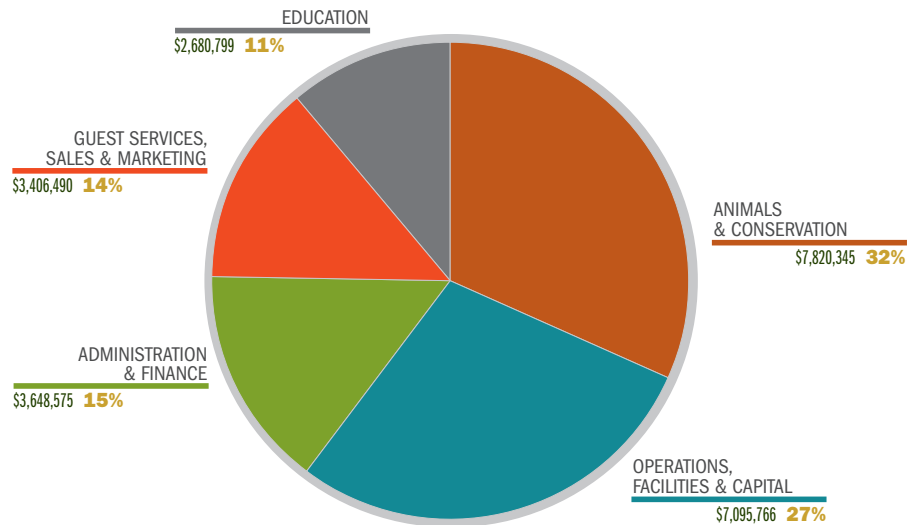
Fund Balance June 30, 2015 \$3,205,400

Fund Balance June 30, 2016 \$4,431,973

REVENUE



EXPENSES



MINNESOTA ZOO FOUNDATION FINANCIALS

Statement of Revenue and Expenses for the Fiscal Year Ending June 30, 2016, unaudited

Revenue

Individuals	\$1,338,248
Corporations.....	812,486
Foundations.....	146,643
Government, Groups, Schools.....	247,406
Events, net of direct benefit.....	625,368
Other	114,763

TOTAL **\$3,284,914**

Expenses

Grants to the Zoo*	\$2,067,983
Other Grants.....	379,729
Program Expenses	306,668
General Operations.....	1,133,535

TOTAL **\$3,887,915**

Net Expense Over Revenue ** (\$603,001)

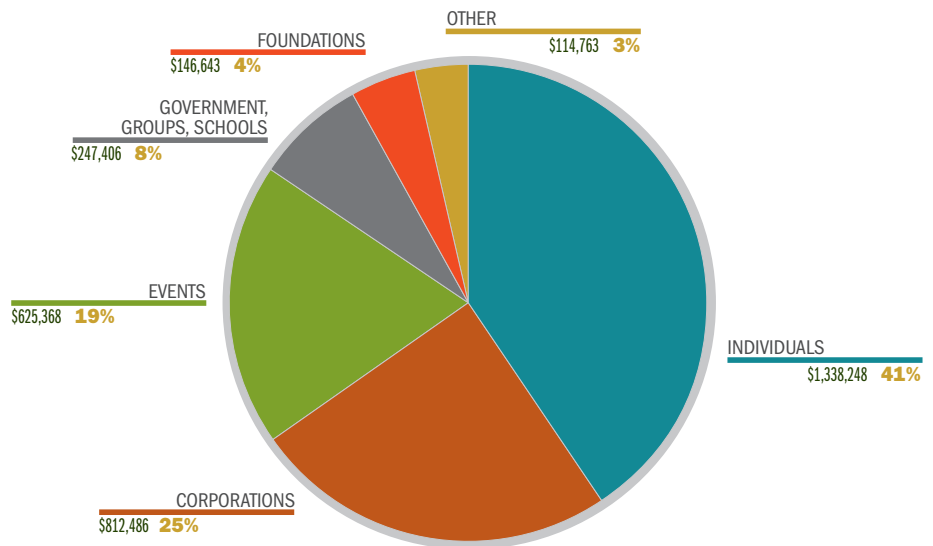
Net Assets, Beginning of Year \$4,223,572

Net Assets, End of Year \$3,620,571

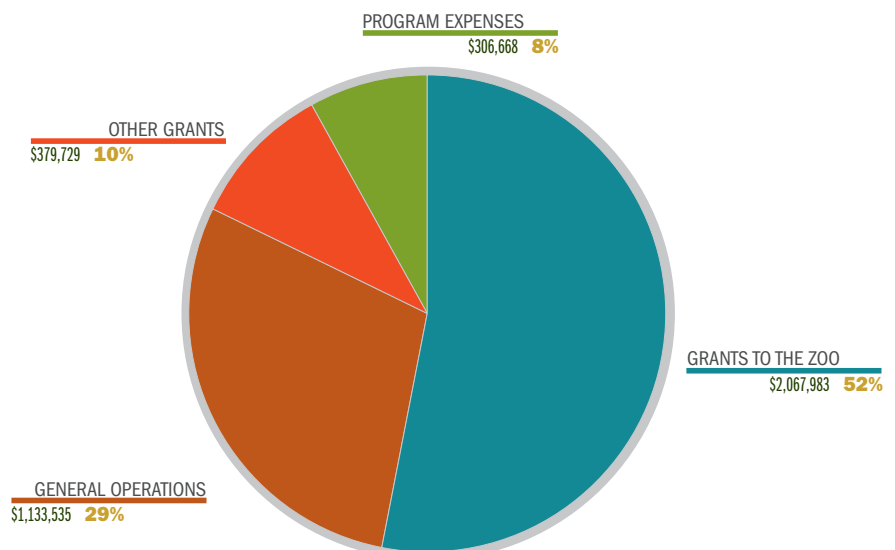
*Includes in-kind contributions and capital grants.

**The Foundation has accumulated net assets in prior years due to the recognition of multi-year pledges. These net assets are used in the years that pledge payments are received and expended for grants, program expenses, and operations.

REVENUE



EXPENSES





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Apple Valley, MN 55124
952.431.9200

MNZOO.ORG

2016 ANNUAL REPORT PRODUCTION

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