



Minneapolis-St. Paul, Minnesota Metropolitan Airports Commission This document is made available electronically by the Minnesota Legislative Reference Library as part of an ongoing digital archiving project. http://www.leg.state.mn.us/lrl/lrl.asp

This page left blank intentionally.



# Winning Artwork 2016 Budget Book Cover Contest

**2016 Budget Book Cover Process** 

Children or relatives of employees are invited to participate in the Metropolitan Airports Commission annual Budget Book Cover Contest. All entries are reviewed and voted on by employees of the Finance & Administration Division. The winner for the 2016 Budget Book:

## Mateo Ralston – Age 11

Son of Neil Ralston – Airport Development



This page left blank intentionally.

# **TABLE OF CONTENTS**

\*\*Clicking the bold headers below will bring you to those sections.



## **Mission**

To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers

## Vision

To give our customers <u>the best</u> airport experience in North America!

## Values

- Integrity
- Fiscal Responsibility
- Innovation and Excellence
- •Commitment to the Community and the Environment
- Teamwork
- Our Employees



## 7 Executive Summary

- 7 Budget Targets
- 8 Fund Overview
- 9 Budget Development
- 12 Organizational Strategic Plan
- 17 GFOA Budget Award
- 17 Acknowledgement
- 18 Other Awards

## 21 The Organization

- 21 The Commission
- 24 Organizational Chart
- 25 Full Time Equivalent Positions (FTEs)

## 31 Budget Process & Financial Policies

- 31 Budget Process
- 33 Calendar
- 36 Approved Summary of Operating and Non-Operating Revenue and Expense
- 38 Summary of Operating Revenue and Expense (GAAP)
- 39 Financial Policies Operating Budget
- 43 Compliance Statement

## 45 Fund Structure

- 45 Fund Relationship
- 46 Fund Balance Summary
- 46 Taxing Authority
- 47 Sources and Uses of Funds

## 49 Operating Budget Revenue

- 51 Revenue Assumptions and Guidelines
- 51 Airline Rates and Charges
- 55 Concessions
- 58 Rentals/Fees
- 60 Utilities & Other Revenue

## 63 Operating Budget Expense

- 65 Expense Assumptions and Guidelines
- 66 Personnel
- 67 Administrative Expenses
- 68 Professional Services
- 69 Utilities
- 70 Operating Services/Expenses
- 71 Maintenance
- 73 Other

## **105 Construction Fund**

- 105 Equipment and Technology Related Expenditures
- 116 Capital Improvement Program Expenditures
- 123 2016 Capital Improvement Program Narratives
- 132 2016 Capital Improvement Project Funding Sources
- 136 2017 Capital Improvement Program Narratives
- 143 2017 Capital Improvement Program Funding Sources
- 146 2018-2022 Capital Improvement Plan
- 151 Sources and Uses of Funds

## **155 Debt Service Fund**

- 155 Debt Service Requirement
- 156 Long Term Debt
- 157 Bond Refundings
- 159 Sources and Uses of Funds

## **161 Service Center Summaries**

- **161 Executive Division**
- 163 Executive General
- 165 Executive Commissioner
- 166 Human Resources & Labor Relations
- 168 Public Affairs & Marketing
- 171 Air Service Business Development
- 174 Sustainability & Strategy
- 175 Employee Engagement & Development
- 177 Internal Audit
- 179 Information Technology
- 182 Governmental Affairs
- 185 Commercial Management & Airline Affairs
- 187 Concessions & Business Development
- 190 Diversity
- 193 General Counsel
- 195 Employee Relations
- 198 MSP Airport Conference Center

### 201 Finance & Administration Division

- 203 Finance & Administration
- 206 Well-Being
- 208 Risk/Insurance/Safety
- 211 Finance
- 214 MAC General
- 215 Purchasing

#### 217 Planning, Development & Environment Division

- 219 Planning, Development & Environment
- 221 Airport Development
- 223 Building Official
- 226 Environment-General
- 229 Environmental Affairs
- 232 Aviation Noise Program

#### 235 Management & Operations Division

- 237 Operations
- 240 MSP Airport Operations
- 242 Airside Operations
- 245 Landside-Administration
- 248 Fire
- 250 Police
- 254 Facilities Terminal 2
- 257 Facilities Terminal 1
- 259 Facilities Energy Management Center
- 261 Trades Electricians
- 263 Trades Painters
- 266 Trades Carpenters
- 269 Trades Plumbers
- 272 Trades Administration
- 274 Field Maintenance
- 276 Relievers Administration
- 278 Relievers St. Paul
- 279 Relievers Lake Elmo
- 280 Relievers Airlake
- 281 Relievers Flying Cloud
- 282 Relievers Crystal
- 283 Relievers Anoka

## 285 Statistics & Informative Facts

- 285 Historical Operating Revenue/Operating Expense and Facility Comparisons
- 287 Activity/Operations Statistics
- 289 National Comparisons
- 292 Informative Facts about Minnesota

## **301 Glossary**

## **Executive Summary**

December 21, 2015

To The Public:

We are pleased to present the 2016 Metropolitan Airports Commission (Commission) Budget which was adopted by the Commission on December 21, 2015. Total Operating Revenue for 2016 is projected to be \$330,353,000 and Operating Expense is \$173,728,000 (excluding depreciation and noise amortization). Non-operating expenses (including non-operating revenue) are budgeted to be \$97,396,000. The approved 2016 budget results in \$59,229,000 of Net Revenues Available for Designation.

In May, 2015 the budget process commenced. Some of the key short term issues that the Commission was faced with in developing the overall targets for the 2016 Operating Budget were:

- Timing and changes in passenger forecasts throughout 2015 and 2016.
- Changes in the state of the economy and the airline industry in 2015.
- Taking over control and maintenance of Concourse G from Delta.
- Investment in Information Technology.

Details on how each of these critical issues were addressed in our development of the budget are noted later in the Fund Overview.

Imbedded in this discussion is our Mission Statement and Vision Statement.

**Mission Statement:** To provide and promote safe, convenient, environmentally sound and costcompetitive aviation services for our customers.

Vision Statement: To give our customers the best airport experience in North America!

### Budget Targets

As a result of the key issues, the Commission identified four targets that were to be used in developing the 2016 Operating Budget. These targets and their respective budget results are indicated below.

Target 1:	Maintain a Coverage Ratio of 2.4x on Senior Airport Revenue Bonds and an overall Coverage of 1.4x (with transfer).
Result:	3.64x Senior and 1.89x Total Coverage (With Transfer).
Target 2: Result:	Maintain a Six Month Reserve in the Operating Fund. A transfer of \$5.0 million will be made to the fund on 1/4/16.
Target 3: Result:	Airline Cost/Enplaned Passenger will be in the lower 1/3 of Large Hub Airports. The Commission ranked 8th lowest out of 28 Large Hub Airports surveyed.
Target 4:	The Budget shall have the Financial Resources to Operate MAC's System of Airports, meet its Debt Service Obligations, Fund its Reserves and Capital Requirements of the Commission.

**Result:** The budget forecasts \$59.2 million in Net Revenues available for designation.

The remainder of this message will discuss:

- Fund Overview (Overall, Operating, Construction and Debt)
- Budget Development
- Organizational Strategic Plan
- Key Initiatives by Strategy
- GFOA Budget Award
- Acknowledgement
- Other Awards

## **Fund Overview**

The Commission is accounted for as an Enterprise Fund. For internal purposes, three funds are maintained relating to three specific functions: Operating Fund (Budget - operations of the airport), Construction Fund (Budget - Capital Improvement Program) and Debt Service Fund (Debt). The Operating Fund reserve is set by the Commission. Based on current policy, that reserve amount needs to be equivalent to six months of operating expenses (excluding depreciation and noise amortization). Transfers from this Fund to the Debt Fund are made in June and December of each year to make debt service payments and ensure that the respective debt service reserve accounts are fully funded. At the end of the year, after all operating expenses and debt service have been funded, any balance not designated is, in most cases, transferred to the Construction Fund.

The table below shows a consolidated schedule of revenue and expenses for all funds. Descriptions and key issues for each of the three funds follow the summary table.

#### Summary Fund Table

Consolidated Enterprise Fund		2014		2015		2015		2016		2017		2018
(\$ = 000)		Actual	E	<u>stimated</u>		<u>Budget</u>		<u>Budget</u>	<u> </u>	<u>Projection</u>	<u>P</u>	<u>rojection</u>
Sources All Funds												
Total Beginning All Fund Balances 1	\$	674,069	\$	686,799	\$	685,488	\$	687,669	\$	984,697	\$	688,890
Operating Fund Revenues												
Airline Rates & Charges		111,005		108,775		109,329		113,691		116,500		119,500
Concessions		136,445		146,066		144,963		155,362		159,500		175,000
Other Operating Revenues		50,885		51,040		49,118		61,300		62,000		65,000
Interest Earnings		4,801		6,250		6,000		5,538		6,500		6,700
Other & Self-Liguating Revenue		6,502		6,893		6,616		4,904		4,654		4,902
Transfers in Construction Fund		_		-		-		,		-		_
Transfers in Equipment Financing		3,966		4,185		4.185		3,194		4,000		4,000
Construction Fund Revenues		-,		,		,		-, -		,		,
PFC Funding		66,905		69,360		68,113		70,400		71,808		73,244
Federal Grants		28,001		10,109		14,225		8,401		4,900		6,350
State Grants		893		2,049		2,400		2,400		2,450		691
Interest Earnings		1,761		3,140		2,200		3,000		3,500		3,500
Bond/Notes Proceeds		23,296		11.737		_,0		365.975		-		-
Short-Term Funding Program		-		27,000		-		7,500		5,000		-
Other Receipts		22,188				_		-		-		_
Transfers In		46,783		46,935		46.614		49,530		59,229		68,700
Debt Fund Revenues		-		-		-		-		-		-
Interest Earnings		1,870		1,651		557		1,649		1,687		1,701
Bond Proceeds		303,781		1,001		-		70,044		1,007		-
Self-Liquidating Payments		000,701		0		0		0,044		_		_
Transfers In (PFCs and Garb Require.)		122,260		121,283		121,356		120,798		120,044		139,324
Total All Receipts	\$	1.605.411	\$	1,303,272	\$	1,261,164	\$	1.731.355	\$	1.606.469	\$	1,357,502
Uses All Funds	Ψ	1,000,411	Ψ	1,000,272	Ψ	1,201,104	Ψ	1,701,000	Ψ	1,000,400	Ψ	1,007,002
Operating Fund Expenses												
Personnel		72,358		75,000		76,400		80.419		82,560		84.757
Administration		1,610		1,650		1,665		1,935		1,974		2,013
Professional Services		4,972		5,400		5,439		6,175		6,299		6,424
Utilities		20,873		18,900		19,147		19,224		19,926		20,655
Operating Services		19,583		22,500		23,966		24,495		25,000		25,551
Maintenance		31,377		33,900		33,656		37,333		38,847		39,785
Other/Insurance		3,325		3,600		3,304		4,147		4,323		4,500
Equipment & Other Capital Expenditures		9,384		10.802		13,483		10,910		11,000		11,500
Transfers Out - Debt		9,384 97,252		92,645		93,061		90,684		87,382		106,349
Transfers Out - Equipment Financing		2,638		2,300		2,978		4,408		4,500		4,600
Transfers Out - Equipment Financing		46,783		46,935		46,614		49,530		4,500 59,229		68,700
Working Capital/Other		40,703		40,935		40,014		49,550		59,229		66,700
		-		-		-		-		-		-
Construction Fund Expenses		106 700		165 400		175 110		268 000		405 727		160 604
Capital Project Costs		126,702		165,492		175,418		268,000		405,737		169,694
Debt Service Reserve		25,767		30,468		30,468		31,604		31,604		30,872
Debt Fund Expenses		000 000										
Bond Refundings		330,020		-		-		-		-		-
Bond Principal & Interest Payments		125,968	¢	106,011	¢	106,010	¢	117,794	¢	139,198	¢	138,735
Total All Costs		918,612	\$	615,603	\$	631,609	\$	746,658	\$	917,579	\$	714,135
Total Ending All Net Fund Balances	\$	686,799	\$	687,669	\$	629,555	\$	984,697	\$	688,890	\$	643,367
1 Includes Operating Fund, Construction Fund	l anc	Debt Servi	ce F	und.								

## Budget Development

As previously indicated, the Commission, in developing targets/guidelines for the 2016 budget, discussed a number of critical issues that needed to be addressed in the short term. Key to this discussion was maintaining a firm grip on expenses and a competitive cost per enplaned passenger especially in light of mandated additional costs, contract increases, utility increases and the takeover of maintenance and operation of the G Concourse. At the start of the budget process in May, passenger activity was showing a year-to-date increase of 2.0 % which was higher than the 1.5% passenger increase budgeted for 2015. Still, the budget was prepared very conservatively from both a revenue and expense view. As the process moved forward, both the economy and passenger projections continued to show improvement. This was especially true for passenger activity as by October passenger traffic had grown year to date to 3.6%.

Controlling expenses was a difficult challenge for staff. The Commission will add 9 new positions in 2016, six of which are related to Information Technology (IT). The Commission conducted an IT study in 2014-2015 and determined that IT staffing was lacking in certain areas and in order to meet the ever changing and increasing demand for technology, the Commission would need to commit more resources to its IT functions. Large increases were also incurred in most areas of operating expenses due to the takeover of the G Concourse from Delta. Contracts were reviewed and, if possible, re-bid. Increases in utilities for the G Concourse and utility rate increases were almost fully offset by the first years' savings from a solar project constructed on top of 2 parking structures at Terminal 1. Field maintenance was decreased to account for average winters over a five year history. For details regarding changes in revenues and expenses year over year, see the Operating Budget Revenue section and Operating Budget Expense section of the budget.

The projections for 2017 and 2018 as identified in the previous table, are prepared using passenger growth estimates and inflation forecasts.

#### **Operating Budget**

The following table is a summary of 2014 Actual, 2015 Budget, 2015 Estimate and 2016 Budget Revenue and Expenses. This table includes both operating and non-operating items.

2016 OPERATING BUDGET SUMMARY (\$ = 000)	2014	2015		2015	2016	201	15 Estimate ve Compar	s 2016 Budget Tison
	Actual	Budget	E	stimate	Budget		Dollars	Percentage
OPERATING REVENUE			_					
Airline Rates and Charges	\$ 111,005	\$ 109,329	\$	108,775	\$ 113,691	\$	4,916	4.5%
Concessions	136,445	144,963		146,066	155,362		9,296	6.4%
Rentals/Fees	34,117	34,298		35,525	46,275		10,750	30.3%
Utilities & Other Revenues	16,768	14,820		15,515	15,025		(490)	-3.2%
Total Operating Revenue	\$ 298,335	\$ 303,410	\$	305,881	\$ 330,353	\$	24,472	8.0%
OPERATING EXPENSE								
Personnel	\$ (72,358)	\$ (76,400)	\$	(75,000)	\$ (80,419)	\$	(5,419)	7.2%
Administrative Expenses	(1,610)	(1,665)		(1,650)	(1,935)		(285)	17.3%
Professional Services	(4,972)	(5,439)		(5,400)	(6,175)		(775)	14.4%
Utilities	(20,873)	(19,147)		(18,900)	(19,224)		(324)	1.7%
Operating Services	(19,583)	(23,966)		(22,500)	(24,495)		(1,995)	8.9%
Maintenance	(31,377)	(33,656)		(33,900)	(37,333)		(3,433)	10.1%
Other	(3,325)	(3,304)		(3,600)	(4,147)		(547)	15.2%
Total Operating Expenses	\$ (154,098)	\$ (163,577)	\$	(160,950)	\$ (173,728)	\$	(12,778)	7.9%
(Excludes Depreciation)	 						· · · ·	
Net Operating Revenues	\$ 144,237	\$ 139,833	\$	144,931	\$ 156,625	\$	11,694	8.1%
Non-Operating Revenues & Expenses								
Add: Other Non-operating Revenue	\$ 14,219	\$ 16,801	\$	17,328	\$ 13,636		(3,692)	-21.3%
Less: Debt Service/Equipment/Other	 (111,521)	(113,843)		(112,729)	(111,032)		1,697	-1.5%
Total Non-Operating Revenues/Expenses	\$ (97,302)	\$ (97,042)	\$	(95,401)	\$ (97,396)	\$	(1,995)	2.1%
Net Revenues	\$ 46,935	\$ 42,791	\$	49,530	\$ 59,229	\$	9,699	19.6%

## **Capital Improvement Process**

Each year the Commission approves a seven-year Capital Improvement Program which is divided into three areas. The first area is approval of projects that will be initiated in year one of the program. The second area identifies projects which may be reviewed in detail to determine cost and feasibility. The third area of the program is the identification of potential projects in years three through seven. At the same time the final Capital Improvement Program is presented for approval, a plan for funding the first three years of the program is provided. The following table summarizes the most recent past program year (2015), the current three-year program (2016 – 2018) and funding summary.

CAPITAL IMPROVEMENT PLAN (CIP) SUMMARY (\$=000)				
	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
CIP				
Minneapolis/St. Paul International Airport				
Field & Runway	\$ 12,200	\$ 3,550	\$ 11,800	\$ 8,400
Information Technology	-	17,250	14,950	11,000
Environmental	1,000	2,000	3,650	8,300
Terminal/Landside	 124,025	 278,325	402,575	 48,300
Total Minneapolis/St. Paul International	137,225	301,125	432,975	76,000
Reliever Airports	 5,200	 7,900	5,000	 4,250
Total All Airports	\$ 142,425	\$ 309,025	\$437,975	\$ 80,250
Funding				
Passenger Facility Charges (PFC's)	\$ 39,150	\$ 103,060	\$ 70,750	\$ 30,550
Federal and State Grants	16,625	10,801	7,350	7,041
General Airport Revenue Bonds-Line of Credit	39,800	80,475	298,000	-
Internal/Airline Funds	46,850	92,689	61,875	42,659
Unfunded	-	-	-	-
Other	 -	 22,000		 -
Total Funding	\$ 142,425	\$ 309,025	\$437,975	\$ 80,250

#### **Debt Service**

Going into the future, the Commission's plan is to issue new debt to fund the capital program in 2016. The purpose is to address the Commission's parking/auto rental capacity issues as well as a 3-gate expansion at Terminal 2.

#### Refundings

Throughout the past seven years, the Commission has aggressively pursued the refunding options of its outstanding debt. The following table illustrates the results of this action.

Refund 1998A, 1999A, 2007    \$ 33,050    \$ 2,330    5.19%      2001A, & 2001C (1)    2008    2,440    365    3.32%      Refund 1998B (1)    2009    8,140    990    4.95%      Refund 2001B & 2001D (1)    2010    9,640    1,150    8.94%      Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A, B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%    7.52%		Refunding		Total		Annual	Present Value
2001A, & 2001C (1)      Refund 1998B (1)    2008    2,440    365    3.32%      Refund 1999B & 2000B (1)    2009    8,140    990    4.95%      Refund 2001B & 2001D (1)    2010    9,640    1,150    8.94%      Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2011    3,318    369    6.10%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A, B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%    7.52%	<u>Series Refunded</u>	Year	<u>S</u>	<u>Savings</u>	5	<u>avings</u>	<u>% Savings</u>
Refund 1998B (1)    2008    2,440    365    3.32%      Refund 1999B & 2000B (1)    2009    8,140    990    4.95%      Refund 2001B & 2001D (1)    2010    9,640    1,150    8.94%      Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A,B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%    7.52%	Refund 1998A, 1999A,	2007	\$	33,050	\$	2,330	5.19%
Refund 1999B & 2000B (1)    2009    8,140    990    4.95%      Refund 2001B & 2001D (1)    2010    9,640    1,150    8.94%      Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2011    3,318    369    6.10%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A, B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%    7.52%	2001A, & 2001C (1)						
Refund 2001B & 2001D (1)    2010    9,640    1,150    8.94%      Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2011    3,318    369    6.10%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A,B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    5.25%    7.52%	Refund 1998B (1)	2008		2,440		365	3.32%
Refund GO 13 (2)    2010    633    214    4.50%      Refund 2003A (1)    2011    3,318    369    6.10%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A,B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%      Total Average Interest Rate Prior to Refundings    5.25%    5.25%	Refund 1999B & 2000B (1)	2009		8,140		990	4.95%
Refund 2003A (1)    2011    3,318    369    6.10%      Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A,B & C (1)    2014    60,235    3,011    14.69%      Average Present Value Savings    7.52%    7.52%      Total Average Interest Rate Prior to Refundings    5.25%    5.25%	Refund 2001B & 2001D (1)	2010		9,640		1,150	8.94%
Refund 2003A (1)    2012    5,272    293    12.50%      Refund 2005 A,B & C (1)    2014    60,235    3,011    14.69%      \$ 122,728    \$ 8,722    7.52%    7.52%      Average Present Value Savings    7.52%    5.25%    7.52%	Refund GO 13 (2)	2010		633		214	4.50%
Refund 2005 A,B & C (1)      2014      60,235      3,011      14.69%        \$ 122,728      \$ 8,722      \$ 7.52%        Average Present Value Savings      7.52%      \$ 5.25%	Refund 2003A (1)	2011		3,318		369	6.10%
\$ 122,728    \$ 8,722      \$ 122,728    \$ 8,722      \$ 122,728    \$ 5.25%	Refund 2003A (1)	2012		5,272		293	12.50%
Average Present Value Savings7.52%Total Average Interest Rate Prior to Refundings5.25%	Refund 2005 A,B & C (1)	2014		60,235		3,011	14.69%
Total Average Interest Rate Prior to Refundings  5.25%			\$	122,728	\$	8,722	
	Average Present Value Savings						7.52%
Total Average Interest Pate After Perfundings 4 70%	Total Average Interest Rate Prior to Refunding	gs				5.25%	
	Total Average Interest Rate After Refundings					4.79%	
	(2) General Obligation Revenue Bond (GO/Go	orb) Refunding					

#### Recent Debt

The Commission issued \$135 million in debt in 2010 and \$40 million in 2012. The 2010 financing focused on needed terminal building projects that were prioritized to take advantage of the low interest rates and the Federal Stimulus package. (Under the Stimulus Package, terminal building projects which normally carry a higher AMT (Alternative Minimum Tax) rate could be funded at the lower non-AMT rate.) The 2012 issue was a taxable issue related to the Auto Rental Industry request for expanded facilities at Terminal 2-Humphrey.

#### Short Term Debt

In 2011, the Commission entered into a Short-Term Borrowing Program which replaced a Commercial Paper Program that was terminated in 2010. The Commission looked at many financing alternatives and selected a \$75 million revolving line of credit. In 2012, the Commission accessed \$11.3 million of this line of credit for various capital improvement projects at MSP. In 2013, the Commission issued \$6 million from this line of credit for certain improvements on the G concourse and miscellaneous Field and Runway projects. In 2015, the Commission issued \$27.0 million to fund the 3 gate expansion at Terminal 2. This Short-Term Borrowing Program also allows the Commission some flexibility in financing unanticipated or unforeseen capital improvements.



Flying Cloud Airport Taxiway Reconstruction

## Organizational Strategic Plan



Our strategic planning process asks a series of questions:

#### A - "Where do we want to be?" (Desired Outcomes)

- Our Vision is "To provide the best airport experience in North America"
- B "What changes in the future external environment may impact our plans? (Future External Environmental Scan)

#### C - "Where are we now?" (Current State)

- What are our internal strengths and weaknesses?
- What are our critical issues?
- What resources do we have?

#### D – "How do we get from where we are to where we want to be?"

- Key Areas of Day-to-Day Performance
  - Departmental Goals and Objectives
  - Organizational Strategic Goals
    - Organizational Key Initiatives
- Organizational WIGs

0

Departmental Sub-WIGs

#### E – "How do we track and measure results?"

- Key Areas of Day-to-Day Performance
  - Departmental Performance Measures
    - Departmental Goals and Objectives Results
- o Strategic Performance
  - Organizational Key Initiatives Results
  - Organizational Performance Measures
- o WIG Performance
  - Lead and Lag Measure Scoreboards

## 2016-2018 Organizational Strategic Goals

- Provide a Safe and Secure Environment
- Assure Financial Viability
- Provide a Great Customer Experience
- Develop Employee Talent
- Enhance Air Service at MSP
- Leverage Resources and Technology
- Strengthen Partnerships and Alliances
- Integrate Sustainability into our Culture

#### **Our Key Areas of Performance**

The Metropolitan Airports Commission has identified the following eight areas of day-to-day performance that are key to fulfilling its mission "To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers". Each Key Area of Performance is measured using the performance measures on the following pages.

Departmental objectives impact these key areas of day-to-day performance and may or may not be linked to Organizational Key Initiatives.



Performance Measures									
Safety and Security	2010	2011	2012	2013	2014	2015			
Reportable Crimes*	452	555	704	777	800	887			
Security Breaches Impacting Passenger	102		101		000	001			
Traffic and/or Airport Operations	0	2	6	0	1	0			
OSHA Recordable Injuries	20	30	35	19	27	20			
MSP Runway Incursions	2	1	0	3	0	C			
	6 vehicles	1 vehicle	0 vehicles	5 vehicles	5 vehicles	12 vehicles			
Reliever Runway Incursions	1 pedestrian	0 pedestrians	0 pedestrians	1 pedestrian	0 pedestrians	1 pedestrian			
Financial	2010	2011	2012	2013	2014	2015			
Debt Service Coverage Ratio	2.22X	2.38X	3.26X	3.21X	3.45x	3.38x Est			
Airline Cost per Enplaned Passenger	\$6.03	\$6.32	\$6.42	\$6.76	\$6.81	\$6.58 Est			
Non-Airline Operating Revenue per Enplaned Passenger	\$7.16	\$7.44	\$7.89	\$8.02	\$8.03	\$8.32			
Reliever Airports Net Operating Revenue	φ7.10	φ1. <del>44</del>	¢0.19	φο.υΖ	<b>ΦΟ.U</b> Ο	<b>ΦΟ.</b> ΟΖ			
(\$ = 000)**	\$292	(\$274)	\$135	N/A	N/A	N/A			
General Aviation Management Model Amount(\$=000)**	N/A	N/A	N/A	\$823	\$1,810	\$1,711			
Environment	2010	2011	2012	2013	2014	2015			
Environmental Stewardship Index	41.50	44.10	52.95	52.65	53.43	TBD			
Employee Engagement	2010	2011	2012	2013	2014	2015			
Employee Engagement Index	NA	3.79	3.74	3.78	3.8	NA			
Employee Turnover	3.38%	5.11%	5.27%	5.44%	6.25%	3.38%			
Customer Experience	2010	2011	2012	2013	2014	2015			
Airport Service Performance Rating (Airport Service Quality Survey Scale 1-5)	4.19	4.21	4.24	4.28	4.29	4.27			
Compliments to Complaints Ratio	0.52	0.62	0.37	0.52	0.44	0.45			
Development	2010	2011	2012	2013	2014	2015			
CIP*** Implementation	97.8%	95.9%	96.3%	98.3%	100.0%	98.0%			
Pay-As-You-Go PFC**** Availability	4.4 Years	4.4 Years	4.4 Years	3 Years	0 Years	0 Years			

The following Performance Measures are common benchmark measures; however, the MAC has limited ability to directly impact these numbers.

Performance Measures										
Operations	2010	2011	2012	2013	2014	2015				
Annual MSP Operations	437,075	436,506	425,332	431,418	412,695	404,762				
Enplaned Passengers	15,714,000	15,972,000	16,020,000	16,932,461	17,022,809	18,291,427				
Non-stop Domestic Destinations	114	118	114	118	112	110				
Non-stop International Destinations	21	20	20	20	21	22				
Competitive Destinations	33	35	42	40	42	43				
Annual Reliever Operations	382,088	386,383	358,956	338,024	300,965	348,702				
Reliever Airport Tenants	814	802	832	836	815	818				
Reliever Based Aircraft	1,531	1,452	1,525	1,370	1,375	1,365				

\*Reflects all Part I & Part II crimes (Uniform Crime Reporting (UCR) divides offenses into these 2 groups based on severity).

\*\*This measure is no longer relevant due to changing from a reliever airport model to a general aviation model and will not be used in 2013 and beyond. The measure will be changed to General Aviation Management Model Amount going forw ard. Figures show n at time of publication may be estimations.

\*\*\*Capital Improvement Program \*\*\*\*Passenger Facilities Charges

## Key Initiatives by Strategy

We have identified in prior sections the current or near-term issues facing the MAC in this budget year. Looking to the future, the following will be the areas where we will focus our resources. These include:

- Provide a Safe and Secure Environment
- Assure Financial Viability
- Provide a Great Customer Experience
- Develop Employee Talent
- Enhance Air Service at MSP
- Leverage Resources and Technology
- Strengthen Partnerships and Alliances
- Integrate Sustainability into Our Culture

### Provide a Safe and Secure Environment

Ensure that all our employees and customers experience a safe and secure environment. Items that we will be focusing on during 2016 include the following:

- Increase in-terminal law enforcement presence at Terminal 2-Humphrey from 80 hours a week to 112 hours a week by the end of 2016.
- Improve iVISN system camera monitoring to improve security of our most vulnerable areas from no dedicated staff actively monitoring to two dedicated staff by the end of 2016.
- Conduct a benchmarking study of a minimum of four US and two non-US airports worldwide to review their use of technology, procedures, facilities, and personnel to improve safety and security by the end of 2016.

### Assure Financial Viability

Ensure the MAC has the financial resources necessary to operate our airport system and meet all debt service requirements in any scenario as well as maintain our existing bond ratings. Items that we will be focusing on during 2016 include the following:

• Increase commercial real estate development at the reliever airports a minimum of \$2 million by December 2016.

- Increase on-airport tenant investments at the reliever airports a minimum of \$300,000 by December 2016.
- Develop and submit to the FAA PFC application 15 by December 2016 to enhance our cash flow position.
- Evaluate the possibility of refinancing the \$638,345,000 General Airport Revenue Bonds Series 2007 A & B by December 2016.

### Provide a Great Customer Experience

Ensure that all our customers – the traveling public, regional businesses, airport tenants and concessionaires, the airline industry, general aviation and the citizens of the region – have the best airport experience in North America. Items we are working on include:

- Improve passenger security screening throughput capacity by consolidating checkpoints and expanding Checkpoint 1 at Terminal 1-Lindbergh by February 2016.
- Improve operational efficiency in the baggage claim area by launching the Bag Claim Expansion program by July 2016.
- Complete the first of two restroom remodels in the Terminal 1-Lindbergh mall by December 2016.
- Implement a solution to manage Transportation Network Companies (TNCs) to ensure they are complying with MAC requirements by the end of 2016.

## Develop Employee Talent

Make sure the right people with the right skills and experience are in the right place to fulfill our mission and achieve our vision. For 2016, the key initiatives are:

- Develop and implement a MAC-specific management training program by December 2016.
- Complete Phase II of the workforce planning process reviews by December 2016.
- Update the employee performance review process by December 2016.
- Evaluate all current training and mentoring programs and design new programs based on best practices by December 2016.

### Enhance Air Service at MSP

Provide airlines and the traveling public with expanded alternatives by enhancing domestic, regional and international service at MSP. In 2016, we plan to do the following:

 Provide capacity for increased air service by completing a multi gate expansion of Terminal 2-Humphrey by December 2016.

### Leverage Resources and Technology

Take full advantage of resources and technology to improve performance, increase productivity and deliver costeffective services. Some specific items include:

- Build a robust data integration and messaging platform that will allow the MAC to share information with our stakeholders across multiple mediums such as mobile, web, email, SMS/text and social media by December 2016.
- Complete the construction of a new maintenance facility at Flying Cloud Airport by the end of 2017.
- Develop and adopt an "MSP Common Infrastructure" program to improve the flexibility and utilization of our terminal facilities.
- Develop an organizational reporting platform that can provide at-a-glance dashboards and key performance indicators to assist in performance measurement and decision making.
- Significantly increase IT staffing and resources to meet organizational priorities.

### Strengthen Partnerships and Alliances

Expand effectiveness through internal teamwork and by strengthening external relationships and partnerships with our customers, tenants, concessionaires, airlines, neighboring communities, regional businesses and governmental agencies. The key focus areas for 2016 will be the following:

- Develop and implement a strategic communication plan for ongoing dialogs with the local community, citizens of Minnesota, business leaders, stakeholders, passengers and employees by December 2016.
- Conduct at minimum one progressive readiness training and drill built on the previous training and associated drills to ready all airport employees for emergencies by December 2016.

#### Integrate Sustainability into Our Culture

Formally incorporate sustainability into the way we do business. The key focus areas for 2016 will be the following:

- Implement Phase 1 of our sustainability management plan by December 2016.
- Launch the sustainability framework implementation plan internally by June 2016.
- Publish the MAC's first annual sustainability report by December 2016.
- Develop and implement a comprehensive informational campaign to raise awareness of the MAC's new sustainability plan internally and externally by December 2016.

### **GFOA Budget Award**

The Government Finance Officers Association of the United States and Canada (GFOA) presented a Distinguished Budget Presentation Award to the Minneapolis-St. Paul Metropolitan Airports Commission for its annual budget for the fiscal year beginning January 1, 2015. In order to receive this award, a government unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communications device.

This award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for the 2016 award.

#### **Acknowledgement**

The budget is the result of countless hours of work by the staff of the Finance Department and by Commissioners who served on the Finance and Administration Committee. A very special thanks goes out to all MAC staff who worked especially hard to develop the final 2016 Budget. Through this hard work and effort, we hope that the MAC will continue to be one of the most safe, efficient and cost effective airport operators in the nation. It is significant to note that the Distinguished Budget Presentation Award has been presented to the Commission annually by GFOA since 1985.

Respectfully submitted,

Effusionil

Jeffrey W. Hamiel Executive Director/CEO

Heph 2 Bush

Stephen L. Busch Vice President – Finance & Administration

Robert Schaum

Robert Schauer Director – Finance

GD
GOVERNMENT FINANCE OFFICERS ASSOCIATION Distinguished Budget Presentation Award PRESENTED TO
Minneapolis/St. Paul Metro Airport Commission Minnesota For the Fiscal Year Beginning January 1, 2015 Million P. Encourter Executive Director

2015 Budget Award

## Other Awards

Metropolitan Airports Commission Awards									
Year	Source of Award	AWARD	Group Judged/Rated						
2015	Airports Going Green	Sustainable Infrastructure – T1 3MW Solar Array and Parking Ramp Maintenance Improvements	U.S. and worldwide airports						
2015	Mn/DOT Office of Environmental Stewardship	Technology and Innovation Award	Organizations involved in environmental stewardship						
2015	Minneapolis Advisory Committee on People with Disabilities	Recognition	Businesses serving people with disabilities						
2015	Nat'l Academy of Television Arts & Sciences – Upper Midwest Chapter	Emmy Award – Hockey Day Minnesota – St. Paul Downtown Airport	Eligible participants in Upper Midwest Board of Governors Emmy Awards						
2015	Meritorious Achievement Award	Minnesota Safety Council	Minnesota organizations						
2015	Hennepin County	Wellness by Design – Platinum Award + Green Award	Companies and governmental agencies with wellness activities/promotions available to employees						
2014	Companies of MN	Honor Award – North Side Storm Sewer – MSP Airport	Category F – Waste and Storm Water						
2014	Int'l Parking Institute	Merit Award – Parking Ramp Rehabilitation	Innovative Parking Programs						
2014	USA Today Readers' Choice	Best Airport for a Layover	Large Hub Airports						
2014	American Council of Engineering Companies of MN	Grand Award: I-494/34gth Ave. Interchange Diverging Diamond – MSP Airport	Various projects designed by Minnesota Engineering Companies						
2014	American Public Works Association	Project of the Year Award: I- 494/34gth Ave. Interchange Diverging Diamond	Transportation projects						
2014	Women in Transportation Society	Innovative Transportation Solutions Award: I-494/34gth Ave. Interchange Diverging Diamond	Innovative Transportation						
2014	American Council of Engineering Companies of MN	Grand Award: Concourse E Restroom Upgrades – MSP	Engineering disciplines throughout Minnesota						
2014	National Terrazzo and Mosaic Association	Honor Award: Job of the Year for Fine Terrazzo – MSP Airport	Job of the Year – national competition						
2014	USA Today Readers' Choice	Best Airport Food – French Meadow	Large Hub Airports						
2014	Airport Revenue News	Best Overall Concessions Program	Large Hub Airports						
2014	Airport Revenue News	Best Retail Concept-Small Division – Uptown Minnesota	Large Hub Airports						
2014	Airport Revenue News	Best Retail Concept-Large Division – Aveda	Large Hub Airports						
2014	Foodie Awards	Food to Go Offer of the Year – Cibo Express Gourmet Markets	Large Hub Airports						
2014	Foodie Awards	Wine of the Year – Surdyk's Flights Wine Market	Large Hub Airports						
2014	Environmental Initiative Awards	Sustainable Star Solar PV and LED Lighting Project	Large Hub Airports						
2014, 2013, 2012, 2011, 2010, 2009	Hennepin County	Wellness by Design – Silver Award Gold Award	Companies and governmental agencies with wellness activities/promotions available to employees						
2013	State of MN Dept. of Transportation and Concrete Paving Assn. of MN	Merit Award – Pavement Construction Terminal 2- Humphrey Apron Expansion – MSP Airport	Category 8 – Commercial Service and Military Airports						

	Metropolitan Airports Commission Awards									
Year	Source of Award	AWARD	Group Judged/Rated							
2013	Airport Revenue News	First Place – Best Airport Award for Large Airport Division – Airport with the Best Concessions Program Design	Large Hub Airports							
2013	Airports Council Int'l – North America	First Place – Best Airport Award for Large Airport Division – Airport with the Best Food & Beverage Program Design	Large Hub Airports							
2012	Airports Council Int'l – North America	1 <sup>st</sup> Place – Green Practice – Organics Recycling Program	Airport Concessions							
2012	State of MN Dept. of Transportation and Concrete Paving Assn. of Minnesota (CPAM)	Merit Award – Pavement Reconstruction Concourse C at MSP International Airport	Commercial Service and Military Airports							
2012	YWCA	Commitment to Lead Discussion on Racism	Various Organizations							
1985 through 2015	Government Finance Officers Association	Distinguished Budget Presentation Award	Various Government Organizations							
1984 through 2014	Government Finance Officers Association	Certificate of Achievement for Excellence in Financial Reporting	Various Government Organizations							
2011	Airports Council Int'I – North America	Excellence in Airport Concessions – 2nd Place – Concourse C Cart Program	Large Airports – Best Specialty Retail Program							
2011	Airports Council Int'l – North America	Excellence in Airport Concessions – 1st Place – Surdyk's Flights	Large Airports – Best New Food & Beverage Specialty Retail Program							
2011, 2010, 2009	American Heart Association	Fit-Friendly Company Award	Companies and governmental agencies with wellness activities/promotions available to employees							
2011	Federal Aviation Administration	Airport Partnership for Excellence in Wildlife Management	FAA-Certified Airports							
2011	American Concrete Paving Association	MSP Taxiway C Extension	Commercial Service and Military Airports							
2011	American Council of Engineering – MN Chapter	Merit Award – MSP Airport Taxiway C-D Complex	ACEC – State of Minnesota Level Competition							
2011	American Council of Engineering Companies – MN Chapter	Taxiway C-D Complex	State of Minnesota Level Competition							
2010	International Parking Institute	Award of Merit-Design of the Orange "Value Ramp" Terminal 2	Commercial parking facilities							
2010	Minnesota Society of Professional Engineers	Seven Wonders of Engineering Award for the Orange "Value Ramp" at Terminal 2	Engineering projects in Minnesota							
2010	Minnesota Society of Professional Engineers	Seven Wonders of Engineering Merit Award for the St. Paul Downtown Airport Flood Protection Improvements	Engineering projects in Minnesota							
2010	Transportation Security Administration (TSA)	Seven Wonders of Engineering Award for the Orange "Value Ramp" at Terminal 2	Engineering projects in Minnesota							
2010	American Council of Engineering Companies	Honor Award for the St. Paul Downtown Airport Floodwall Protection System	Civil engineering projects							
2010	Minnesota Department of Transportation	Partnership Award – Outstanding Contributions	TSA Employee and Stakeholders							
2010	Minnesota Council of Airports	Project of the Year Award for the Flying Cloud Airport expansion	Improvement projects at Minnesota airports							

Metropolitan Airports Commission Awards									
Year	Source of Award	AWARD	Group Judged/Rated						
2010	Public Relations Society of America, Minnesota Chapter	Classics Award for the top video in the public service announcements category, for promotion of MSP Value Parking	Public service announcements in Minnesota						
2010	J.D. Power and Associates	2 <sup>nd</sup> Best Large Airport in America (tie with Denver)	U.S. Airports with 30 million or more passengers per year						
2010	Conde Nast digital travel publication Jaunted	Top 5 Airport for Traveling with Children	U.S. Airports						
2010	U.S. Dept. of Homeland Security, TSA	Partnership Award – Outstanding Support of TSA Mission in MN	TSA Stakeholders						
2010	Zagat	Sixth highest airport quality rating among U.S. airports	30 U.S. Airports						
2010	Travel + Leisure	3 <sup>rd</sup> Best Airport in America Overall #1 in U.S. for Food and Shopping 3 <sup>rd</sup> Best for Entertainment	U.S. Airports						
2000-2001 1996-1997 1991-1992 1990-1991 1985-1986 1981-1982	International Aviation Snow Symposium-American Association of Airport Executives	Balchen-Post Award	Large hub U.S. Airports						



Enjoying the Mosaic at Terminal 2-Humphrey

## The Organization



**Overlooking Downtown St Paul** 

## **The Commission**

The Minneapolis-St. Paul Metropolitan Airports Commission was created by an act of the Minnesota State Legislature in 1943 as a public corporation of the State. The purpose of the Commission is to:



**Overlooking Downtown Minneapolis** 

- Promote air navigation and transportation (international, national and local) in and through the State of Minnesota.
- Promote the efficient, safe and economic handling of air commerce and to assure the inclusion of the State in national and international programs of air transportation. To those ends, develop the full potentialities of the metropolitan area as an aviation center.
- Assure minimum environmental impact from air navigation and transportation for residents of the metropolitan area, promote the overall goals of the State's environmental policies and minimize the public's exposure to noise and safety hazards around airports.

#### **Commission Jurisdiction 35 Mile Radius**

The area over which the Commission exercises its jurisdiction is the Minneapolis-St. Paul Metropolitan Area which includes Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington Counties, and extends approximately 35 miles out in all directions from the Minneapolis and St. Paul City Halls. The Commission owns and seven airports within operates the Metropolitan Area, including the Minneapolis-St. Paul International Airport which serves the scheduled air carriers, and six Reliever Airports serving business and general aviation.



2016 Budget The Organization

The Chair and fourteen Commissioners govern the Metropolitan Airports Commission. The Governor of the State of Minnesota appoints the Chair and twelve Commissioners. Of these twelve Commissioners, eight are from designated districts within the Metropolitan Area and four are from outside of the Metropolitan Area. The Mayors of St. Paul and Minneapolis also have seats on the Commission with the option to appoint a surrogate to serve in their place. While the Commissioners' terms are four years, the Chair serves at the pleasure of the Governor.



Dan Boivin **Commission Chairman** 



Jeff Hamiel Executive Director/CEO



Dennis Probst **Executive Vice President** 



**Carl Crimmins** District A



**Rick King** District B



Lisa Peilen District C



Steve Cramer District D



James Deal District E



Michael Madigan District F



James Hamilton District G



Ibrahim Mohamed District H

Representing the Greater Minnesota Area



Erica Prosser City of Minneapolis



Pat Harris City of St Paul



**Timothy Geisler** 



Patti Gartland



**Donald Monaco** 



**Dixie Hoard** 

22

The Commission established three committees. Each of the committees (Planning, Development & Environment Committee, Finance & Administration Committee and Management & Operations Committee) meets on a monthly basis. The committees are responsible for all aspects of business which fall under their respective jurisdiction. Recommendations on all action items are made by the committees to the Full Commission. The Full Commission also meets monthly. All of the committee meetings, as well as the Full Commission meeting, take place in Terminal 1-Lindbergh. Occasionally, the Full Commission meets outside the terminal to provide easier access for the general public.

Committee	Time of Meeting	Meeting Place
Finance & Administration (F&A)	Meetings are held on the first Monday of each month at 9:30 a.m.	Terminal 1-Lindbergh
Planning, Development &	Meetings are held on the first Monday	
Environment (PD&E)	of each month at 10:30 a.m.	Terminal 1-Lindbergh
Management & Operations (M&O)	Meetings are held on the first Monday	
Management & Operations (M&O)	of each month at 1:00 p.m.	Terminal 1-Lindbergh
Full Commission	Meetings are held on the third	
	Monday of each month at 1:00 p.m.	Terminal 1-Lindbergh

All financial information is reported to and acted upon at the Finance & Administration Committee (F&A) and reported to the Full Commission. The following information summarizes the general financial areas that the F&A Committee dealt with in 2015:

- > Audits
  - Annual Internal Audit Plan
  - Financial Audits
  - Internal Policy/Procedure Audits
  - Financial Auditor Selection
- Operating Budget
  - Monthly Reports
  - Ratification of 2014 Expenditures
  - Distribution of 2014 Net Revenues/Unrestricted Cash
  - 2016 Budget Targets
  - 2016 Preliminary and Final Budgets

## Divisions

 Passenger Facility Charge Application(s) and Amendments

Bonds/Debt/Capital Funding

- Underwriter, Financial Advisers and Bond Counsel Selection
- Human Resources and Affirmative Action
  - Human Resource and Affirmative Action
    Policies and Procedures
  - Employee Benefits

Under the direction of the Commission, MAC's organizational structure is made up of four divisions within the Operating Fund. The four divisions are: Executive; Finance & Administration; Planning, Development & Environment; and Management & Operations. The Executive Division oversees all Metropolitan Airports Commission business and is directly responsible to the MAC's Board of Commissioners. The chart on the following page identifies the organizational structure by division. In 2012, the Metropolitan Airports Commission reorganized the divisions and the seven divisions become four.

The following are the changes made in the organization in recent years to better reflect the service center responsibilities and reporting structure:

- In 2015, the Information Services service center was renamed Information Technology and merged into the Executive Division.
- In 2016, the Airport Lost and Found personnel merged into Landside-Administration.
- In 2016, Sustainability and Strategy became a new service center formed out of Environment-General and is included in the Executive Division.

## Service Centers

Service centers are the lowest budget levels in the organization. A combination of service centers is sometimes referred to as a department. These service centers are responsible for specific functions that relate to one another. The department format provides department heads with an opportunity to review functions they manage as one (example: Finance includes Purchasing). The following page shows a listing of service centers and the divisions in which they reside.

## **Organizational Chart**



Division	Service Center					
	Number	Name				
Executive	75000	Executive-General				
	75100	Executive-Commissioner				
	75700	Human Resources & Labor Relations				
	76600	Employee Engagement & Development				
	80600	Diversity				
	81500	Employee Relations				
	76000	Public Affairs & Marketing				
	76200	Sustainability & Strategy				
	78300	Internal Audit				
	79000	Information Technology				
	79500	Governmental Affairs				
	80000	Commercial Management & Airline Affairs				
	76100	Air Service Business Development				
	80100	Concessions & Business Development				
	82050	MSP Airport Conference Center				
	81000	General Counsel				
Finance & Administration	75600	Finance & Administration				
	76700	Well-Being				
	76800	Risk/Insurance/Safety				
	78000	Finance				
	78100	MAC General				
	78200	Purchasing				
Planning, Development, & Environment	75500	Planning, Development, & Environment				
	77000	Airport Development				
	77100	Building Official				
	85000	000 Environment-General				
	85100	Environmental Affairs				
	85300	Aviation Noise Program				
Management & Operations	75800	Operations				
	82000	MSP Airport Operations				
	83400	Landside-Administration				
	85500	Facilities-Terminal 2				
	86100	Facilities-Terminal 1				
	86300	Facilities-Energy Management Center				
	88400	Trades-Administration				
	88000	Trades-Electricians				
	88100	Trades-Painters				
	88200	Trades-Carpenters				
	88300	Trades-Plumbers				
	89000	Field Maintenance				
	82600	Airside Operations				
	83600	Fire				
	84200	Police				
	90000	Relievers-Administration				
	90200	Relievers-St. Paul				
	90300	Relievers-Lake Elmo				
	90400	Relievers-Airlake				
	90500	Relievers-Flying Cloud				
	90600	Relievers-Crystal				
	90700	Relievers-Anoka				

## Organizational Structure by Division and Service Center

## Full-Time Equivalent Positions (FTEs)

The total overall 2016 budgeted FTEs are 619.5 which is an increase of 9 FTEs and are allocated between the service centers based on needs of the organization. The additional FTE count in 2016 is necessary to meet legal mandates and regulatory requirements to ensure a safe and secure airport system and to stay current with information technology and systems.

In the 2012 budget, three new FTE positions were included. In addition, two trainees to replace upcoming retirements were added to increase the position count to 583.

In 2013, the airline industry began to stabilize and the economy was slowly recovering. Two new positions were added for a total count of 585 budgeted FTEs.

In 2014, six temporary operations staff at Terminal 2-Humphrey were made into regular status positions resulting in 591 budgeted FTEs.

2015 brought about 10 new positions to fill in departments that require extra support such as Trades staffing needed to assume the operational control of the G Concourse from Delta. Also, 9.5 part time and provisional PSA staff became full time to reflect the actual hours worked by these employees.

As shown in the chart below, the Commission authorized an additional 9 FTEs in 2016. A previous Information Technology study concluded that MAC needs more resources to meet the ever changing and increasing demand for technology. Six of these positions will be Information Technology related. In addition, the actual salary amount for budgeted positions is adjusted to reflect a limited vacancy factor to account for time to fill open positions.

The following table and graph compares budgeted and actual FTEs. Although budgeted FTEs are authorized to meet legal mandates and regulatory requirements, the actual position counts are lower than budget each year because MAC re-evaluates each vacated position to determine if it is needed, if it should be changed or if the duties can be merged into another position. This process is necessary to keep costs down. Also, a number of retirements occur each year as many staff members are reaching retirement age.

The graph shows an overall increase in positions across the years as the airlines stabilize, the economy recovers and MAC adds positions to cover areas in need of additional staffing.

FTE Positions	2012	2013	2014	2015	2016
Budgeted	583	585	591	610.5	619.5
Actual	564	566	576	591	TBD



#### Regular Status Full-Time Equivalent Position Count by Service Center within each Division

	2012	2013	2014	2015	2015	2016
Service Center	Actual	Actual	Actual	Actual	Budget	Budget
Executive	As of 12/20/12	As of 12/27/13	As of 12/15/14	As of 12/28/15		
75000 Executive-General	3	3	3	3	3	3
75100 Executive-Commissioner	0.5	0.5	0.5	0.5	0.5	0.5
75700 Human Resources & Labor Relations	2	3	3	5	3	5 <sup>1</sup>
76000 Public Affairs & Marketing	5	7	7	8	9	9
76100 Air Service-Business Development	0	0	0	0	0	0
76200 Sustainability & Strategy	0	0	0	0	0	3 <sup>2</sup>
76600 Employee Engagement & Development	3	3	3	2	3	3
78300 Internal Audit	4	4	4	4	4	4
79000 Information Technology	23	23	26	28	26	35 <sup>3</sup>
79500 Governmental Affairs	1	1	1.5	1.5	1.5	1.5
80000 Commercial Mgmt & Airline Affairs	5	5	5	5	5	5
80100 Concessions & Business Development	4	4	4	5	4	4
80600 Diversity	2	2	2	2	2	2
81000 General Counsel	9	8.5	8.5	8.5	9	9
81500 Employee Relations	6	6	5	3	5	<b>3</b> <sup>1</sup>
82050 MSP Airport Conference Center	3	2	3	3	3	3
Total Executive	70.5	72	75.5	78.5	78	90
BUDGET	72	75.5	76.5	78	78	90
Finance & Administration						
75600 Finance & Administration	2	2	2	2	2	2
76800 Risk/Insurance/Safety	5	5	6	6	6	6
78000 Finance	15	15	15	15	15	15
78100 MAC General	0	0	0	0	4.5	1.5 <sup>4</sup>
78200 Purchasing	7.5	7.5	7.5	7.5	7.5	6 5
Total Finance & Administration	29.5	29.5	30.5	30.5	35	30.5
BUDGET	37	34.5	30	35	35	30.5
Planning, Development & Environment						
75500 Planning, Development & Environment	1	2	2	2	2	2
77000 Airport Development	15	12	13	14	16	16
77100 Building Official	2	2	2	2	2	2
85000 Environment-General	1	2	5	5	5	4 <sup>2</sup>
85100 Environmental Affairs	3	3	3	3	3	3
85300 Aviation Noise Program	6	7	5	5	5	5
Total P, D, & E	28	28	30	31	33	32
BUDGET	31	31.5	32	33	33	32



Each Year, MAC Staff Participate in the Relay for Life Cancer Walk

	2012	2013	2014	2015	2015	2016	
Service Center	Actual	Actual	Actual	Actual	Budget	Budget	
Management & Operations	As of 12/20/12						
75800 Operations	4	4	3.5	3.5	3.5	3.5	
82000 MSP Airport Operations	5	3	3	3	3	3	
82600 Airside Operations	15	15	15	16	16	16	
82700 Emergency Communications	13	17	0	0	0	0	
83400 Landside-Administration	23	24.5	24.5	31.5	34	35.5	5
83600 Fire	49	48	49	46	49	49	
84200 Police	113	113	125	128	133	134	6
85500 Facilities-Terminal 2	3	3	9	9	9	9	
86100 Facilities-Terminal 1	10	8	10	9	10	9	7
86300 Facilities-Energy Management Center	20	21	21	21	22	22	
88000 Trades-Electricians	18	18	18	19	19	19	
88100 Trades-Painters	8	8	8	8	9	9	
88200 Trades-Carpenters	9	9	9	10	10	10	
88300 Trades-Plumbers	8	7	9	10	9	9	
88400 Trades-Administration	2	2	2	2	2	2	
89000 Field Maintenance	110	111	107	108	110	110	
90000 Relievers-Administration	8	7	8	8	8	8	
90200 Relievers-St. Paul	7	7	7	7	7	7	
90300 Relievers-Lake Elmo	1	1	1	1	1	1	
90400 Relievers-Airlake	1	1	1	1	1	1	
90500 Relievers-Flying Cloud	3	3	3	3	3	4	7
90600 Relievers-Crystal	3	3	3	3	3	3	
90700 Relievers-Anoka	3	3	4	4	3	3	
Total Management & Operations	436	436.5	440	451	464.5	467	
BUDGET	443	443.5	452.5	464.5	464.5	467	
TOTAL ACTUAL FTEs	564	566	576	591	NA	NA	
TOTAL BUDGET FTEs	583	585	591	610.5	610.5	619.5	

#### FTEs differ between the 2015 and 2016 budgets for the following reasons:

- (1) One full-time FTE and two half FTEs moved from Employee Relations to Human Resources & Labor Relations.
- (2) The Sustainability & Strategy service center was created with two new FTEs and one FTE from Environment-General.
- (3) Six new positions and three positions moved from MAC General as additional positions are needed to keep up with the growing technology needs at the airport.
- (4) As employees leave, positions are re-evaluated and open FTEs are maintained in MAC General. In 2016, MAC General gained one new unallocated FTE but moved three FTEs to Information Technology and 1 FTE to Sustainability & Strategy.
- (5) To better administer the Lost and Found program, 1.5 FTEs moved from Purchasing to Landside.
- (6) Police gained one new FTE for a Video Surveillance position.
- (7) To place FTEs where needed, one FTE moved from Facilities-Terminal 1 to Relievers-Flying Cloud.

Regular Status Full Time Equivalent Position Count by Job Classification							
	2013	2014	2015	2016			
Organized	Actual	<u>Actual</u>	<u>Actual</u>	Budget			
Local 70 Operating Engineers	17	17	21	22			
49er's Equipment Maintenance	22	22	21	21			
320's - MSP Int'l - Field	75	73	73	75			
320's - MSP Int'l - Facilities	2	2	1	1			
320's - Reliever Airports	18	18	19	19			
Painters - 386	8	8	8	9			
Carpenters - CAR	9	9	10	10			
Plumbers -034	7	8	10	9			
Electricians - 292	18	18	19	19			
Emergency Communications Specialists	15	14	12	13			
Police Lieutenants/Sergeants - 307	18	19	19	19			
Police Officers - 302	56	55	60	61			
Firefighters - S6	36	36	33	36			
Fire Captains - S6	8	9	9	9			
Total Organized	309	308	315	323			
Non-Organized							
Chairperson/Executive Director-CEO	1.5	1.5	1.5	1.5			
Vice Presidents/Directors/Assistant Directors	23.5	24	25.5	27			
Managers/Assistant Managers/Supervisors	86	86.5	88	92			
Police Chief/Fire Chief	1	2	2	2			
Community Service Officers	13	11	5	9			
Passenger Service Assistants	12.5	12.5	20.5	22			
Fire Marshall/Training Coordinator	2	2	2	2			
Police Commander/Deputy Chief/Training Coordinator	4	4	3	3			
Administrative/Professional/Technical Support	113.5	123.5	128	135.5			
Unassigned	0	1	0.5	2.5			
Total Non-Organized	257	268	276	296.5			
Total MAC	566	576	591	619.5			

The above chart shows staff by job classification. Organized refers to those work areas or employees which are represented by a labor union contract. All unions represented have specific contracts which dictate wages, benefits and work rules. Currently, the MAC has fourteen represented labor groups. Non-Organized refers to



Airport Police Jump into Frigid Waters to Raise Funds for Special Olympics Minnesota

all other employees outside the labor unions. The following graph shows Organized FTE positions are greater than Non-Organized.



This page left blank intentionally.

## Budget Process & Financial Policies

## **Budget Process**



The MAC's Mission, Vision and Values drive the Strategic Plan process which is updated annually to establish organizational priorities. The budget process is the third step in the MAC's annual planning process.

Input is received from the Commissioners, Senior Staff, and various levels of management through planning sessions that identify critical issues, strategic goals and organizational key initiatives.

The draft Strategic Plan is presented to the Commission in conjunction with the proposed annual budget targets. The targets for the 2016 budget are presented in the Executive Summary section.

Following Commission approval, the Strategic Plan is communicated to the service centers along with guidelines and the budget targets. The service centers link their objectives to the Organizational Key Initiatives, where applicable.

The next step is to develop the budget requests for resources based on organizational priorities. Position requests are evaluated using the following criteria:

#### Full Time Equivalent (FTE) Requests

First priority	Necessity to meet legal mandates and regulatory requirements
Second priority	Ability to maintain a safe and secure airport system
Third priority	General business need

#### **Other Costs**

Additional costs required to meet security requirements
Embedded cost increases (i.e., scheduled increases in contracts, salary
adjustments for organized labor, utility rate increases, etc.)
Costs to maintain additional facilities completed in the past five years

Preparation for the next year begins in January (the MAC's fiscal year is January through December) with the budget process beginning in March. Each department assigns a Budget Specialist to coordinate budget information for their service center and input the budget into the database. The database includes a 3-year history and the prior year actual data.

## Controllable Expenses

The MAC prepares a line item budget for each service center. Controllable expenses allow a service center to budget for those line items for which they have direct responsibility and control. In addition to the account number, expenses are also budgeted using the appropriate subledger (which is part of the account code). Rates and charges revenue collected from the airlines are governed by the Airline Use Agreement and corresponding amendments. Other revenue collections are dictated by either lease or ordinance. Expenses of the organization are key factors in revenue calculations. Expenses are budgeted to the appropriate subledger through either allocation or direct cost. The summarized costs from the subledgers determine the calculation of various rates and charges. The subledger report is in the Operating Budget Expense section.

## **Budget Schedule**

In April, the Finance & Administration Committee provides direction to staff with regard to growth and allocation of funds or budget targets. The direction provided by the Finance & Administration Committee is communicated to staff at various informational meetings and is included in the budget documents. The Commission approves the targets in June after a 30-day public comment period.

The budget database is available for service centers in late May to input their data. Service centers have four weeks to complete their budget. Finance reviews all packages and summarizes information.

The staffing matrix is the first item reviewed by Senior Staff. The Executive Director/CEO requests preliminary approval for additional positions, if any, from the Finance & Administration Committee. The interim approval permits the organization to plan accurate projections.

August is spent compiling summary reports and completing the revenue budget, with the exception of airline rates and charges. The expense budget must be complete in order to determine airline rates and charges. Once these rates are calculated and final revenue figures are available, total revenue and expense is completed. Non-operating revenue and expenses are also taken into consideration and become part of the budget documents.

Staff revisions are made as required to ensure the targets as established are met.

During September, presentations and supporting documents are prepared for the Finance & Administration Committee, Senior Staff and airlines. In addition, a draft budget is sent to the Minnesota State Legislature. The airlines receive a formal budget presentation in October. The month of October is reserved for presentations to the Finance & Administration Committee and revisions prior to requesting final approval.

The Finance & Administration Committee will receive updates from staff during October and November. The recommendation from the Finance & Administration Committee for final approval is requested at the December Commission meeting. Final approval of the 2016 Operating Budget was given at the December Commission meeting. Notifications of rate changes are sent at the beginning of December based upon assumed approval from the Full Commission. (Changes, if necessary, are communicated upon final approval.)

### **Capital Improvement Plan – Schedule**

Initial discussions of the Capital Improvement Plan (CIP) begin in January. All requests for projects, along with data related to the proposed projects, are submitted. Airport Development analyzes the project scope, costs and priorities with a preliminary draft developed in June and July.

In September, approval of the preliminary CIP plan is requested from the Planning, Development & Environment Committee for environmental review with mailings sent to the affected communities and municipalities. In October, a 30-day notice of public hearing is published. A public hearing is held in November.

Recommendation for approval of the CIP from the Planning, Development & Environment Committee is requested at the December Commission meeting.

Distribution of the approved CIP is made to MAC Departments, Metropolitan Council, State Historical Society and affected communities in December.

## Calendar

A summary of the budget calendar is presented below:

Bud	lget Summary Calendar		
	January		October
~~	CIP discussions	40	Budget presentation to airlines and Commission
de la	Strategic Planning	-	CIP public hearing published
	April		November
÷	Strategic Plan approval	-	CIP public hearing
€≺	Budget targets presented		
	June		December
$\leftarrow$	Budget targets adopted after 30 day public comment	4~	Preliminary and final notice of rate changes presented to all tenants
$\leftarrow$	Budget and planning databases open for input	4	Budget approval by Commission
$\leftarrow$	Preliminary budget - compliance with State Statutes -taxing purposes	<del>d</del> a	Final approval of CIP by Commission
$\leftarrow$	CIP draft developed	-	CIP distributed to MAC staff, Metropolitan Council, State Historical
			Society and affected communities
	September		February
$\leftarrow$	Budget draft presented to airlines, State Legislature and Commission	4	Budget book is completed
$\leftarrow$	Preliminary CIP approved for environmental purposes		
Ł	CIP mailed to affected communities		

The following schedule provides additional details for the budget cycle which begins in January. The Metropolitan Airports Commission fiscal year also begins in January.

JANUA	RY	
Task:		Responsibility:
*	Discusses Initial CIP	Airport Development
Ł	Discusses Initial Strategic Planning	Full Commission
APRIL		
Task:		Responsibility:
*	Provides direction to staff regarding growth and allocation of funds or budget targets	F&A Committee
*	Prepares Service Center historical information and updates data-	
	bases with programming changes as necessary	Finance
*	Approves Strategic Plan	Full Commission
MAY		
Task:		Responsibility:
Ł	Opens budget databases and strategic planning databases for	
*	input (late May and/or early June); provides direction to budget specialists Provides information regarding inflation factors, wage and contract	Finance
	adjustments to the Departments	Finance
JUNE		
Task:		Responsibility:
+ ₩	Presents preliminary budget to F&A Committee (required in	Responsibility.
	compliance with State Statutes – Taxing Purposes)	Finance
*		Airport Development
*	Adopts budget targets after 30-day public comment period	Finance
JULY		
Task:		Responsibility:
<del>~</del> ~	Compiles positions and headcount requests summary	Finance /Human
		Resources
<del>~</del> ~	Compiles summary of capital assets requests	Finance/MAC Staff
*	Presents budget requests to Executive Director/CEO	Finance

AUGUS	ST	
Task:		Responsibility:
*	Approves preliminary position and headcount requests	Senior Staff
	Approves preliminary summary of capital assets requests	Executive Director/CEO
	Prepares summary of controllable expense requests and	
	supporting schedules and initiates budget revisions as needed	Finance
*	Compiles revenue analysis and projections	Finance
	Completes revenue forecast	Finance
SEPTE	MBER	
Task:		Responsibility:
<del>~</del> ~	Compiles budget presentation information	Finance
	Distributes budget packages to airlines, State Legislature and the F&A Committee	MAC Staff/Finance/ Senior Staff
<del>~</del>		Finance
÷	Implements budget revisions, as needed, to projected expenses	Finance
<del>~</del>	Presents preliminary CIP to PD&E Committee	Airport Development
	Approves preliminary CIP for environmental purposes	PD&E Committee
	Mails CIP to affected communities	Airport Development
ОСТОЕ	BER	
Task:		Responsibility:
*	Presents budget update to the F&A Committee	Finance/Senior Staff
*	Revises budget as required	Finance
	Presents budget to airlines	Finance
	Publishes notice of CIP public hearing	Airport Development
NOVEN	IBER	
Task:		Responsibility:
	Presents budget update to F&A Committee	Finance
	Revises budget as required	Finance
*	Holds public hearing regarding CIP	Airport Development
DECEN	IBER	
Task:		Responsibility:
	Presents preliminary notice of rate changes to all tenants	Finance
	Approves budget for recommendation to full Commission	F&A Committee
*	Approves budget	Full Commission
	Notifies of any changes in rates from preliminary information to all tenants	Finance
-	Presents final CIP to PD&E	Airport Development
		PD&E Committee
	Approves final CIP	FDAE COMMULEE
4	Distributes CIP to MAC Departments, Metropolitan Council, State Historical Society and affected communities	Airport Development
FEBRU		
Task:		Responsibility:
	Completes Budget Book	Finance
<i>.</i>	Completed Budget Book	i manoc

#### **Amendment Process**

The process to amend the budget is set forth in the MAC Bylaws, Article IV, Section 8(a) and presented below:

"8(a) Establishment of the annual budget setting out anticipated expenditures by type of expenditure and/or upward or downward revision of that budget in the course of the corporation's fiscal year shall constitute prior approval of each type of expenditure. Authorization by vote of the Commission is required for transfer of budgeted amounts between or among line items or to appropriate additional funds for each line item. The Executive Director/Chief Executive Officer is directed to provide for the daily operation and management of the Commission within the expenditure guidelines of the annual budget. Commission approval of a contract shall constitute prior approval of the disbursements made pursuant to terms of the contract within the constraints of the budget for all contract payments, except final construction contract payments which shall require Commission approval.

The Executive Director/Chief Executive Officer shall have the responsibility of securing adequate quantities of

office, janitorial, maintenance and repair materials and supplies, and the rent of sufficient equipment necessary for the smooth, continuous operation of the Commission's system of airports and all facilities associated with the system of airports. The Executive Director/Chief Executive Officer's authority to secure these items shall be subject to the Commission's purchasing procedures and be subject to the line-item budget constraints of the annual budget.

At any time during the fiscal year, the Executive Director/Chief Executive Officer may recommend to the full Commission that all or any unencumbered appropriation balances of individual line-items be transferred to those line-items that require additional budgeted funds. In addition, the Executive Director/Chief Executive Officer may recommend to the full Commission the appropriation of additional funds above and beyond those approved at the time of budget adoption."

The individual line-items will include the following:

Personnel Salaries & Wages Benefits Total Personnel

Administrative Expenses

**Professional Services** 

Utilities

Operating Services Parking Management Shuttle Bus Services Service Agreements Storm Water Monitoring Other Total Operating Services Maintenance Trades Building Field Equipment Cleaning Total Maintenance

Other General Insurance Other Minor Equipment Total Other

Non-Operating Expenses Debt Service Equipment Purchases Other Total Non-Operating Expenses



Terminal 1-Lindbergh Retail Mall Area

## Approved Summary of Operating and Non-Operating Revenue and Expense

The Commission approved the 2016 budget in December 2015. The following tables summarize revenue and expense, including non-operating revenue and expense, and compare the 2016 budget to the 2015 year-end estimate.

Metropolitan Airports Commi Operating & Non-Operating S		,									
2016 Budget	Summary	/									
										2015 Estim	ate
										vs 2016 Budg	get
		2014 <u>Actual</u>		2015 <u>Budget</u>		2015 <u>Estimate</u>		2016 <u>Budget</u>		Dollar <u>Change</u>	% <u>Change</u>
OPERATING REVENUE											
Airline Rates & Charges											
Airline Agreement		50 300 540	•	50 007 0/0	•		•		•		
Landing Fees	\$	56,790,518	\$	59,237,642	\$	58,500,000	\$	61,406,972	\$	2,906,972	5.0%
Ramp Fees		7,213,185		7,263,598		7,000,000		7,592,470		592,470	8.5%
Airline R&R		3,610,295		3,720,273		3,720,000		4,495,172		775,172	20.8%
Lindbergh Terminal - Rentals		37,456,370		36,455,784		36,400,000		38,310,374		1,910,374	5.2%
Lindbergh Terminal - Other		4,534,592		5,717,085		5,525,000		5,779,783		254,783	4.6%
Concessions Rebate		(10,293,866)		(13,060,677)		(13,220,000)		(13,919,950)		(699,950)	5.3%
Total Airline Agreement		99,311,094		99,333,705		97,925,000		103,664,821		5,739,821	5.9%
HHH Lobby Fees		9,553,114		8,133,359		8,200,000		7,637,349		(562,651)	-6.9%
HHH Other / Passenger Fees	_	2,141,023		1,862,335		2,650,000		2,388,362		(261,638)	-9.9%
Total Airline Rates & Charges	\$	111,005,231	\$	109,329,399	\$	108,775,000	\$	113,690,532	\$	4,915,532	4.5%
Concessions											
Terminal											
Food & Beverage	\$	16,128,104	\$	16,006,851	\$	16,500,000	\$	20,130,029	\$	3,630,029	22.0%
News		3,645,355		3,631,019		3,550,000		4,044,695		494,695	13.9%
Retail Stores		4,600,025		4,935,722		4,800,000		5,348,961		548,961	11.4%
Passenger Services		4,003,902		4,782,487		4,600,000		6,028,908		1,428,908	31.1%
Total Terminal/Other Parking/Ground Transport		28,377,386		29,356,079		29,450,000		35,552,593		6,102,593	20.7%
Parking		80,657,939		87,776,061		88,000,000		90,730,867		2,730,867	3.1%
Ground Transportation		5,811,792		5,169,046		5,850,000		5,960,532		110,532	1.9%
MSP Employee Parking		2,917,197		3,152,168		3,325,000		3,408,806		83,806	2.5%
Auto Rental - On Airport		17,939,195		17,601,000		17,601,000		17,601,000		-	0.0%
Total Parking/Ground Transport	_	107,326,123		113,698,275		114,776,000		117,701,205		2,925,205	2.5%
Other Concessions		741,421		1,908,240		1,840,000		2,108,471		268,471	14.6%
Total All Concessions	\$	136,444,930	\$	144,962,594	\$	146,066,000	\$	155,362,269	\$	9,296,269	6.4%
Rentals & Fees											
Buildings & Facilities	\$	7,263,964	\$	7,723,132	\$	8,725,000	\$	9,227,506	\$	502,506	5.8%
Auto Rental CFC	Ŷ	11,377,312	7	11,100,000	+	11,800,000	4	21,000,000	7	9,200,000	78.0%
Ground Rentals		8,409,467		9,009,827		8,500,000		9,133,148		633,148	7.4%
Reliever Airports		7,066,519		6,465,317		6,500,000		6,914,402		414,402	6.4%
Total Rentals & Fees	\$	34,117,262	\$		\$	35,525,000	\$	46,275,056	\$	10,750,056	30.3%
Utilities & Other Revenues											
Utilities	\$	4,915,438	\$	4,612,816	\$	4,590,000	\$	4,671,634	\$	81,634	1.8%
General Aviation/Airside Fees	Ψ	3,243,970	Ψ	2,593,801	Ψ	3,200,000	¥	3,369,018	¥	169,018	5.3%
Consortium Fees		3,203,760		3,250,000		3,225,000		3,348,816		123,816	3.8%
Other Revenues		1,726,389		1,484,418		1,500,000		1,685,316		185,316	12.4%
Reimbursed Expense		3,677,994		2,878,935		3,000,000		1,950,000		(1,050,000)	-35.0%
Total Utilities & Other Revenue	\$	16,767,551	\$	14,819,970	\$	15,515,000	\$	15,024,784	\$	(490,216)	
			-				•				
Total Operating Revenue	\$	298,334,974	\$	303,410,239	\$	305,881,000	\$	330,352,641	\$	24,471,641	8.0%
### Metropolitan Airports Commission Operating & Non-Operating Summary 2016 Budget

2010 Budget											
										2015 Estim vs	ate
										2016 Budg	get
Total Operating Revenue	\$	<b>2014</b> <u>Actual</u> 298,334,974	\$	<b>2015</b> <u>Budget</u> 303,410,239	\$	<b>2015</b> <u>Estimate</u> 305,881,000	\$	<b>2016</b> <u>Budget</u> 330,352,641	\$	Dollar <u>Change</u> 24,471,641	% <u>Change</u> 8.0%
OPERATING EXPENSE											
Personnel	\$	72,357,951	\$	76,400,073	\$	75,000,000	\$	80,418,673	\$	5,418,673	7.2%
Administrative Expenses	•	1,609,670	Ŧ	1,664,642	Ŧ	1,650,000	Ŧ	1,935,373	+	285,373	17.3%
Professional Services		4,972,121		5,438,934		5,400,000		6,175,111		775,111	14.4%
Utilities		20,872,692		19,147,055		18,900,000		19,223,725		323,725	1.7%
Operating Services/Expenses		19,582,580		23,966,352		22,500,000		24,494,712		1,994,712	8.9%
Maintenance Other		31,377,323 3,325,131		33,655,949 3,303,626		33,900,000 3,600,000		37,333,444 4,147,281		3,433,444 547,281	10.1% 15.2%
Oulei		5,525,151		3,303,020		3,000,000		4,147,201		547,201	15.270
Total Operating Expense (Excludes Depreciation and Noise Amortization		154,097,468	<u>\$</u>	<u>163,576,631</u>	\$	160,950,000	<u>\$</u>	173,728,319	\$	12,778,319	7.9%
		144,237,506	¢	139,833,608	¢	144,931,000	¢	156.624.322	\$	11,693,322	8.1%
Net Operating Revenue	Þ	144,237,300	Þ	139,633,606	Þ	144,931,000	Þ	150,024,322	Þ	11,093,322	0.1%
										2015 Estim vs 2016 Budg	
		2014		2015		2015		2016		Dollar	%
		Actual		Budget		Estimate		Budget		Change	Change
NON-OPERATING REVENUE (EXPENSE)											
Other Non-Operating Revenue											
Interest Income	\$	4,801,000	\$	6,000,000	\$	6,250,000	\$	5,538,000	\$	(712,000)	-11.4%
Self-Liquidating Income		5,452,000		5,796,000	_	6,075,000	_	4,444,000		(1,631,000)	-26.8%
	\$	10,253,000	\$	11,796,000	\$	12,325,000	\$	9,982,000	\$	(2,343,000)	-19.0%
Dalu Damia											
Debt Service Short Term Financing	\$	(758,000)	¢	(1,861,000)	¢	(1,800,000)	¢	(2,161,000)	¢	(361,000)	20.1%
Bond Principal/Int-Operating Fund Transfer	φ	(96,494,000)	φ	(91,200,000)	φ	(90,845,000)	φ	(88,523,000)	φ	2,322,000	-2.6%
Equip Financing Principal/Int Pymts		(2,638,000)		(2,978,000)		(2,300,000)		(4,408,000)		(2,108,000)	91.7%
	\$	(99,890,000)	\$	(96,039,000)	\$	(94,945,000)	\$	(95,092,000)	\$	(147,000)	0.2%
Equipment											
Capital Expenditures	\$	(813,000)	\$	(935,000)	\$	(915,000)	\$	(978,000)	\$	(63,000)	6.9%
Equipment Purchases		(8,571,000)		(9,887,216)		(9,887,000)		(9,932,406)	-	(45,406)	0.5%
Baggage Handling System		-		(8,050,000)		-		-		-	
Passenger Facility Charge Revenue		-		8,050,000		-		-		-	
Equipment Financing	_	3,966,000	_	4,185,000	_	4,185,000	_	3,194,000	_	(991,000)	-23.7%
	\$	(5,418,000)	\$	(6,637,216)	\$	(6,617,000)	\$	(7,716,406)	\$	(1,099,406)	16.6%
Other											
2013-2015 Six Month Reserve Transfer	\$	(3,298,000)	\$	(6,982,000)	\$	(6,982,000)	\$	(5,029,000)		1,953,000	-28.0%
Interstate Settlement/Medicare D		-		820,000		825,000		460,000		(365,000)	
Interstate Payments		720,000		-		-		-		-	
Grant Reimbursements Easement Receipt		35,000 183,000		-		-		-		-	
Gain (Loss) on Equipment & Other		112,000		-		(7,000)		-		- 7,000	-100.0%
	\$	(2,248,000)	\$	(6,162,000)	\$	(6,164,000)	\$	(4,569,000)	\$	1,595,000	-25.9%
Total Non-Operating Revenue (Expense)	<u>\$</u>	(97,303,000)	\$	(97,042,216)	\$	(95,401,000)	\$	(97,395,406)	\$	(1,994,406)	2.1%
Not Poyonuo Available for Designation	•	10 004 500	~	40 704 000	~	40 500 000		50 000 040	•	0 600 0 40	10.00/
Net Revenue Available for Designation	<u>s</u>	<u>46,934,506</u>	5	<u>42,791,392</u>	5	<u>49,530,000</u>	5	<u>59,228,916</u>	5	<u>9,698,916</u>	19.6%

# Summary of Operating Revenue and Expense (GAAP)

The following table is shown below for GAAP (General Accepted Accounting Principles of the United States of America) purposes. The financial statements are issued in conformance with GAAP. The "Basis of Budgeting" in this section explains the differences in the approved budget and the GAAP statement.

Metropolitan Airports Commission											
Operating & Non-Operating Summary GAAP Presentation Summary											
2016 Budget											
(\$ in 000)											
(•										2015 Esti	mate
										vs 2016 Bu	dget
OPERATING REVENUE		2014 Actual		2015 <u>Budget</u>	E	2015 Estimate		2016 <u>Budget</u>		Dollar <u>Change</u>	% <u>Change</u>
Airline Rates & Charges	\$	111,005	\$	109,329	\$	108,775	\$	113,691	\$	4,916	4.5%
Concessions		136,445		144,963		146,066		155,362		9,296	6.4%
Rentals/Fees		34,117		34,298		35,525		46,275		10,750	30.3%
Utilities & Other Revenues		16,768		14,820		15,515		15,025		(490)	-3.2%
Total Operating Revenue	\$	298,335	\$	303,410	\$	305,881	\$	330,353	\$	24,472	8.0%
OPERATING EXPENSE											
Personnel	\$	72,358	\$	76,400	\$	75,000	\$	80,419	\$	5,419	7.2%
Administrative Expenses		1,610		1,665		1,650		1,935		285	17.3%
Professional Services		4,972		5,439		5,400		6,175		775	14.4%
Utilities		20,873		19,147		18,900		19,224		324	1.7%
Operating Services/Expenses		19,583		23,966		22,500		24,495		1,995	8.9%
Maintenance Other		31,377 3,323		33,656 3,304		33,900 3,600		37,333 4,147		3,433 547	10.1% 15.2%
Depreciation		3,323 131,069		3,304 134,500		136,500		4,147		2,700	2.0%
		101,000	-	101,000		100,000		100,200		2,700	2.07
Total Operating Expense	\$	285,165	<u>\$</u>	298,077	\$	297,450	\$	312,928	\$	15,478	5.2%
Operating Gain (Loss)	\$	13,170	\$	5,333	\$	8,431	\$	17,425	\$	8,994	-106.7%
NON-OPERATING REVENUE (EXPENSE) & (		ITRIBUTIO	NS								
Interest Income and Other	\$	8,746	\$	8,500	\$	9,500	\$	8,500	\$	(1,000)	-10.5%
Passenger Facility Charges (PFC's)	\$	67,106	\$	68,113	\$	69,360	\$	70,400	\$	1,040	1.5%
Interest Expense	\$	(67,734)	\$	(70,000)	\$	(62,900)	\$	(65,000)	\$	(2,100)	3.39
Capital Contributions & Grants	\$	4,111	\$	12,000	\$	8,000	\$	8,000	\$		0.0%
Total Non-Operating Revenue (Expense)	\$	12,229	\$	18,613	\$	23,960	\$	21,900	\$	(2,060)	-8.69
	¢	05 000	¢	00.040	¢	20.004	*	20.005	¢	0.001	04 40
Net Increase in Net Assets	\$	25,399	\$	23,946	\$	32,391	\$	39,325	\$	6,934	21.4%

# **Financial Policies**

The following Metropolitan Airports Commission Financial Policies are addressed:

- Operating Budget
- Cash Management/Investment
- Capital Projects
- Purchasing
- Debt Service and Reserve Policies

The Commission utilizes these policies to provide structure and to ensure the development of the budget meets the mission statement: To provide and promote safe, convenient, environmentally sound and cost-competitive aviation services for our customers.

# Financial Policies – Operating Budget

The Metropolitan Airports Commission uses the budget process to help plan for the future, ensure customer service and satisfaction and maintain effective cost management and overall performance. The following represent the basic Operating Budget Policies under which the operating budget was prepared:

### A. Operating Budget Policies

- 1. The Commission will pay all current expenditures from current revenues.
- 2. The Budget shall be prepared under the accrual basis of accounting.
- 3. The Operating Budget will be submitted with operating and non-operating revenue to exceed operating and non-operating expenses with a sufficient margin to provide for replacement of property, plant and equipment.
- 4. The budget will provide for adequate funding of all retirement systems.
- 5. The Finance Department will assist Service Centers in reviewing monthly variance reports comparing actual versus budget revenue and expense on the financial software system.
- 6. The budget will provide summary information using the Operating Fund, Construction Fund and Debt Service Fund projected for the next three years.
- 7. Where possible, the Commission will integrate performance measurement and/or efficiency indicators in the budget.
- 8. Department heads will review monthly reports comparing actual revenues and expenses to budgeted amounts. Any variance in expense (spending category or capital expenditures for their department as a whole projected to exceed \$100,000 by year-end) will be reported in writing to the Director of Finance and the Executive Director/Chief Executive Officer.

### B. Budget Targets

The Commission will adopt budget targets to provide direction to staff in the preparation of the annual Operating Budget for the upcoming year. Budget targets may be established in the areas of non-airline revenue, operating expense (less depreciation), total airline charges and debt service coverage ratios. Targets will be developed taking into account items such as the Capital Improvement Program, the rate of inflation, the state of the airline industry and existing labor and vendor contracts. To allow for public input into the Operating Budget, the following will occur:

- 1. Targets will be presented one month and final adoption will not occur until the following month, at the earliest. Targets will be presented no later than May of the preceding budget year.
- 2. A draft of the Operating Budget must be presented to the Commission and mailed to the appropriate legislative committees ninety days prior to anticipated budget approval.

### C. Operating Reserve

The Operating Reserve was established by the Finance and Administration Committee at six months of operating expenses less depreciation. The 2016 operating budget expenses are \$173.7 million with the reserve account reflecting a balance of \$86.9 million or six months of expenses. If the Commission deems it appropriate to reduce the operating reserve for the portion above the formula amount, such reductions shall not exceed 50% of the excess in any one year. In the event of a revenue shortfall in a current budget year, the Executive Director/Chief Executive Officer could freeze new hires, reduce temporary work force, defer cost of living wage increases, reduce discretionary spending, decrease capital and project expenditures and may recommend a transfer from the Commission's operating reserve.

### D. Revenue

The Commission monitors revenues on a monthly basis to ensure revenue from each source is at the maximum with deviations from budget identified.

1. One-Time Revenues include, but are not limited to, grants and rebates. Grants are accounted for as contributions while rebates are accounted for as Miscellaneous operating revenue. This revenue

generated will become available to the Construction Fund, Capital Equipment purchases or other onetime expenditures as approved by the Commission.

- 2. Revenue Diversification The Commission maintains a diversified revenue system which is consistently monitored to help protect from possible short-term fluctuations.
- 3. Although the Commission has the ability to levy ad valorem property taxes upon properties at the airport and, under certain circumstances, upon all taxable property within the Metropolitan Area, the Commission is not currently levying taxes for these purposes. Rentals, rates and charges and other fees will be sufficient to meet all operational and maintenance expenses.

#### Basis of Budgeting

The annual Operating Budget is prepared based on targets established by the Commission. MAC uses the accrual basis of accounting for budgeting. The accrual basis of budgeting in the operating budget contains elements that are not expensed under GAAP such as debt service and reserve requirements. In addition, the budget excludes depreciation and noise amortization while these expenses are included on the financial statements.

The Commission operates as an Enterprise Fund with three segregated areas: Operating Fund (used for day to day operations), Debt Service Fund (used to pay required debt principal and interest payments) and Construction Fund (used to pay capital costs associated with the Capital Improvement Program).

An Enterprise Fund may be used to "report any activity for which a fee is charged to external users for goods or services." GASB-34 states that an Enterprise Fund *must* be used to account for an activity if any one of the following criteria is satisfied (GASB-34, par. 67):

- The activity is financed with debt that is secured *solely* by a pledge of the net revenues from fees and charges of the activity.
- Laws or regulations require that the activity's costs of providing services, including capital costs (such as depreciation or capital debt service) be recovered with fees and charges, rather than with taxes or similar revenues.
- The pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs (such as depreciation or debt service).

Each year the Finance Department, with the assistance of Airport Development, Landside-Administration, Reliever Airports, Concessions and Commercial Management Departments, projects revenue for the upcoming budget year.

### Accrual Basis of Accounting

The budgets for all three Segregated Funds identified above are prepared using the accrual basis of accounting in accordance with GAAP (Generally Accepted Accounting Principles) as this is the same method used for MAC accounting. The accrual basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid. In addition, the audited fund financial statements are also produced using the same accrual method of accounting. Strictly speaking, the accrual basis of accounting is described as follows:

Accrual accounting attempts to record the financial effects on an enterprise of transactions and other events and circumstances which have cash consequences for an enterprise in the periods in which those transactions, events and circumstances occur, rather than only in the periods in which cash is received or paid by the enterprise. Accrual accounting is concerned with the process by which cash expended on resources and activities is returned as more (or perhaps less) cash to the enterprise, not just with the beginning and end of that process.

#### **Balanced Budget**

Minnesota Statute 473.661, subd. 1 refers to the general law regarding expenditure of public funds for public purposes. The appropriate Minnesota Legislative committee and the public provide input prior to the budget approval. The Commission will annually (by the end of December each year) adopt a balanced budget defined as all revenues and non-operating revenues exceeding expenses and non-operating expenditures in

all funds. Year-end operating surpluses will be used in maintaining reserves and may be available to the Construction Fund for capital projects as approved by the Commission.

### Use of Estimates

The use of 2015 estimates in the reporting of the 2016 budget financial statements is based upon assumptions and estimates at the time of completion of the final budget draft. Actual results could differ from those estimates.

#### Budget Monitoring

Throughout the year the budget is monitored and compared to actual expenses. Various service centers utilize controls. For example, Purchasing verifies requisitions and budget amounts and Human Resources compares wages and hiring with the budgets along with managers responsible for their service center budgets. Reports are distributed monthly to the Commissioners.

### Financial Policies – Cash Management/Investment

The Cash Management/Investment Policies are as follows:

#### Investment/Cash Management Policies

- 1. Cash Management
  - All securities are safekept at one institution.
  - All deposits must be insured or collateralized.
- 2. Investments
  - All investment purchases require bids to be taken from several different dealers.
  - Investments purchased will be diversified under legal requirements trying to maximize the Rate of Return.
  - The average Rate of Return will exceed the six-month Treasury bill.
  - All repurchase agreements are required to be collateralized. The maturity of any investment shall not exceed four years (ten years for post-retirement medical funds).
  - To the extent possible, the MAC will attempt to match its investments with anticipated cash flow requirements.
  - The addition of new accounts shall require the written authorization of the Director Finance and Executive Director/Chief Executive Officer.
- 3. Collateral
  - Collateral must always be held by an independent third party with whom the MAC has a custodial
    agreement.
  - A clear marked evidence of ownership (safekeeping) must be supplied to the entity and retained.
  - To the extent that funds deposited are in excess of the available Federal Deposit Insurance, the MAC shall require the financial institutions to furnish collateral, security or corporate surety bond executed by a company authorized to do business in the State.

### **Financial Policies – Capital Projects**

Each year, the Commission reviews, revises and approves capital projects that will start within the next twelve months and adopts a Capital Improvement Program ("CIP") which covers all projects to be started during the second calendar year. Commission approval authorizes staff to proceed with plans and specifications and to obtain bids for contract award by the Commission. In addition, a CIP that covers an additional five years is adopted. These serve as a basis for determining funding requirements and other operational planning decisions. The Commission's policy is to include in the CIP those projects which enable the Commission to maximize federal aid and enhance safety and those that are customer service oriented. Certain projects, which have a metropolitan significance, are also submitted to the Metropolitan Council for review and approval. The Metropolitan Council is a regional planning agency responsible for coordinating and planning certain governmental services for the metropolitan area.

# Projects

Commission policies for Capital Projects are:

- 1. Safety and customer service oriented.
- 2. Maximize all federal aid.
- 3. Metropolitan Council approval required on Reliever Airport projects in excess of \$2 million and MSP International projects in excess of \$5 million if they are viewed as having a metropolitan significance.
- 4. Project priority categories in order of importance include:
  - Projects which the Commission has made a commitment to complete
  - Projects that enhance or ensure continued safety at each of the airports in the airport system
  - Projects that cannot be accomplished by Commission maintenance crews, but are essential for reasons of economics or continued operation
  - Projects that are necessitated by regulatory requirements, such as FAA regulations and local, state or federal laws
  - Projects which address various environmental issues ranging from asbestos abatement to wetland mitigation
  - Projects constituting preventative maintenance
  - Projects which improve customer service and/or convenience
  - Projects which have been identified as improving various operational aspects of the airport system, whether applicable to aircraft, tenants, Commission staff or off-airport service providers
  - Estimated useful life of a capital improvement project typically range from 5 to 40 years

### **Capital Equipment**

All equipment purchases for 2016 will be accounted for based on MAC's capital equipment guidelines:

- 1. The total cost of each piece of equipment is amortized over its useful life through depreciation charges.
- 2. Snow plowing equipment qualifies for state and federal aid. Total eligible aid is limited.
- 3. Aid for equipment purchases must compete with eligible construction projects.
- 4. All equipment purchases must follow MAC's purchasing policies.
- 5. All equipment or project costs must be greater than or equal to \$10,000.
- 6. Estimated useful life for capital equipment ranges from 3 to 15 years.

# **Financial Policies – Purchasing**

The Purchasing Department is responsible for the purchase, rental, sale and disposal of equipment, supplies, minor construction, repair, or maintenance of real and/or personal property for MAC. Its primary responsibility is to provide purchases that ensure the following: 1) Availability; 2) Quality; and 3) Price consistency with the needs of MAC. The Purchasing objective is to provide a foundation for effective, consistent and complete consideration of all aspects of purchasing including:

- 1. Ensuring fair and equitable treatment of all suppliers and persons who deal with the procurement system of MAC
- 2. Fostering public confidence in the procurement procedures followed by MAC
- 3. Ensuring compliance with applicable state and federal laws
- 4. Securing the advantages and economies derived from a centralized and standardized purchasing system

5. Promoting the use of modern, professional and ethical business methods when using public funds to secure supplies, materials, equipment (or the rental thereof), or the minor construction, alteration, repair or maintenance of real or personal property.

### Financial Policies – Debt Service and Reserve Policies

The Debt Service and Reserve Policies are as follows:

- A. Debt
  - 1. Currently the Commission is able to issue General Obligation Revenue Bonds and General Airport Revenue Bonds, both fixed and variable rate.
  - 2. Funds will be managed to avoid any property tax levy.
  - 3. MAC will maintain the highest rating available from Fitch, Moodys and/or Standard and Poor's Rating Agencies.
  - 4. Procedures/mechanisms will be developed and maintained to obtain the highest possible rating on the General Airport Revenue Bonds.
  - All refundings of General Obligation Revenue Bonds or Airport Revenue bonds must show a minimum 3% Net Present Value (NPV) savings as specified in Minnesota Statute Section 475.67, Subd. 12.
  - 6. The current remaining authorized level of issuance for General Obligation Revenue Bonds is \$55 million.
  - 7. The MAC will endeavor to keep the total maturity length of General Obligation Bonds below 20 years and retire at least 50% of the principle within 10 years. In all cases, the maturity shall be shorter than the life of the related assets.
  - 8. Regarding Special Facility Bonds, staff will adhere to Administrative Policy 2701 dealing with Special Facility Financing.
  - 9. In December 2003, the Commission approved a policy to deal with derivative financing products. In July 2004, the Commission, along with its Financial Advisor and Bond Counsel, refined this policy further. The refinements include establishing separate savings criteria and efficiency criteria in dealing with derivative financing products.
- **B. Reserve** The Commission is required to have a restricted investment balance on October 10th each year for General Obligation Revenue Bonds in an amount sufficient to cover debt service to the end of the second following year. For General Airport Revenue Bonds, a one-year maximum annual debt service reserve is required.
- C. Debt Limits Currently the Commission has three forms of indebtedness: Revolving Line of Credit, General Airport Revenue Bonds (GARBs) and General Obligation Revenue Bonds (GORBs). The GORB instrument has the most straightforward legal limit. That is, the Commission must receive Legislative approval to authorize and issue this type of debt. Currently the Commission is authorized to issue up to \$55 million of additional GORB debt. With regard to Revolving Line of Credit, the total authorized limit is currently \$75 million. The legal limit for GARBs is based on the Commission's ability to generate sufficient revenues to pass the Additional Bonds test required under the Master Bond Indenture. As long as there are adequate revenues to pass the test, additional debt can be issued.

### **Compliance Statement**

The Metropolitan Airports Commission is in compliance with all of the above stated policies.

This page left blank intentionally.

# Fund Structure

The MAC is accounted for as an Enterprise Fund. An Enterprise Fund reports any activity for which a fee is charged to external users for goods or services. Amounts are restricted (internally or externally) for construction and debt redemption. For internal purposes, MAC maintains three funds corresponding to three major functions: Operating Fund, Construction Fund and Debt Service Fund. The budgets for all three Segregated Funds identified here are prepared using the accrual basis of accounting in accordance with GAAP (Generally Accepted Accounting Principles) and is the same method used for MAC accounting.

The service center expenses are within the Operating Fund as shown in the below chart.

# Fund Relationship

The Flow of Funds chart below identifies the sources and uses of dollars within each fund and between funds.



# Fund Balance Summary

The table below is presented to show the general overview of the flow of funds and the amount of dollars moving through each fund on an annual basis. The details for each fund are shown in their respective sections of the budget.

(\$ = 000)										
	2014	20	15	2015		2016		2017		2018
	Actual	Estim	ated	<u>Budget</u>	I	<u>Budget</u>	P	<u>rojection</u>	<u>P</u>	rojection
OPERATING FUND				-		-		-		-
1/1 Balance	\$ 118,29 <sup>°</sup>	1 \$ 12	1,740 \$	\$ 121,011	\$	131,317	\$	146,046	\$	158,160
Total Sources of Funds	309,63	3 31	9,024	320,211		340,795		349,154		371,102
Total Uses of Funds	(306,18	9) (30	9,447)	(319,713)		(326,066)		(337,040)		(370,834
Transfers			-	-		-		-		-
Ending Balance	\$ 121,740	) \$ 13	1,317 \$	\$ 121,509	\$	146,046	\$	158,160	\$	158,428
CONSTRUCTION FUND										
1/1 Balance	\$ 317,18	5 \$ 354	4,543 \$	\$ 353,940	\$	328,913	\$	536,515	\$	246,06
Total Sources of Funds	189,82	7 17	0,330	133,552		507,206		146,887		152,48
Total Uses of Funds	(152,469	9) (19	5,960)	(205,886)		(299,604)		(437,341)		(200,566
Ending Balance	\$ 354,543	3 \$ 32	3,913 \$	\$ 281,606	\$	536,515	\$	246,061	\$	197,980
DEBT SERVICE FUNDS										
1/1 Balance	\$ 238,59	3 \$ 210	0,516 \$	\$ 210,537	\$	227,439	\$	302,136	\$	284,669
Total Sources of Funds	427,91	1 12	2,934	121,913		192,491		121,731		141,02
Total Uses of Funds	(455,988	3) (10	5,011)	(106,010)		(117,794)		(139,198)		(138,73
Ending Balance	\$ 210,51	3 \$ 22	7,439 \$	\$ 226,440	\$	302,136	\$	284,669	\$	286,959
TOTAL ALL FUNDS										
1/1 Balance	\$ 674,06	9 \$ 68	5,799 \$	685,488	\$	687,669	\$	984,697	\$	688,890
Total Sources of Funds	927,37		2,288	575,676	1	,040,492		617,772		664,612
Total Uses of Funds	(914,640	6) (61	1,418)	(631,609)		(743,464)		(913,579)		(710,135
Transfers	-		-	- 1		-		-		-
Ending Balance	\$ 686,79	9 \$ 68	7,669 \$	629,555	\$	984,697	\$	688,890	\$	643,36

Funds are described in detail and show all sources/uses of funds in their respective section of the document.

The overall change in the total of all funds balance from estimated 2015 (\$688 million) to projected 2018 (\$643 million) is due to the growth in expenditures in the construction fund offset partially by the increase in debt service fund as well as overall increases to the Commission's 6-month operating reserve.

# Taxing Authority

The Commission has the ability to levy ad valorem property taxes upon properties at the Airport and, under certain circumstances, upon all taxable property within the Metropolitan Area. Such taxing authority includes:

- 1. The power to levy property taxes on land leased at the Airport for police and fire protection, operation, and maintenance of roadway systems.
- 2. The power to levy property taxes not in excess of .00806 percent in each year upon the net tax capacity of all taxable property in the Metropolitan Area for Airport operation and maintenance costs of Airport facilities, provided revenues are not otherwise available.

Although the Commission may levy property taxes for operation and maintenance expenses, the Commission is not currently levying taxes for these purposes. The Commission has entered into agreements, in accordance with the Airport Law and the Resolution, whereby rental received by the Commission, together with other charges, rates, and fees imposed by the Commission, are sufficient to meet all expense of operation and maintenance of the Commission's property.

If the Commission were to have levied a tax based on recent values, the maximum amount available for maintenance and operations of the Commission would have been approximately \$25.0 million.

# Sources and Uses of Funds

In this section, revenues and expenses from operating the facilities are combined with non-operating revenues and expenses. The summary below illustrates how dollars are received and disbursed.

OPERATING FUND (\$ = 000)		2014	<b>F</b> .	2015		2015		2016	р.	2017		2018
0	4	Actual	E	stimated	<u> </u>	<u>Budget</u>		<u>Budget</u>	<u> 11</u>	rojection	<u>P</u>	<u>rojection</u>
	•	440.004	•	404 740	•	101 011	•	404 047	•	4 4 0 0 4 0	•	450 400
1/1 Balance	\$	118,291	\$	121,740	\$	121,011	\$	131,317	\$	146,046	\$	158,160
Operating Revenues												
Airline Rates & Charges		111,005		108,775		109,329		113,691		116,500		119,500
Concessions		136,445		146,066		144,963		155,362		159,500		175,000
Other Operating Revenues		50,885		51,040		49,118		61,300		62,000		65,000
Subtotal Operating Revenues	\$	298,335	\$	305,881	\$	303,410	\$	330,353	\$	338,000	\$	359,500
Other/Non Operating Revenues												
Interest Earnings <sup>1</sup>		4,801		6,250		6,000		5,538		6,500		6,700
Self-Liquating Revenue		5,452		6,075		6,616		4,444		4,654		4,902
Transfer from Construction Fund		-		-		-		-		-		-
Gain (Loss) on Assets and Other		1,050		818		-		460		-		-
Subtotal Other/Non Operating Revenue		11,303		13,143		12,616		10,442		11,154		11,602
Total Sources	\$	309,638	\$	319,024	\$	316,026	\$	340,795	\$	349,154	\$	371,102
Uses												
Operating Expenses												
Personnel	\$	72,358	\$	75,000	\$	76,400	\$	80,419	\$	82,560	\$	84,757
Administration		1,610		1,650		1,665		1,935		1,974		2,013
Professional Services		4,972		5,400		5,439		6,175		6,299		6,424
Utilities		20,873		18,900		19,147		19,224		19,926		20,655
Operating Services		19,583		22,500		23,966		24,495		25,000		25,551
Maintenance		31,377		33,900		33,656		37,433		38,847		39,785
Other/Insurance		3,325		3,600		3,304		4,047		4,323		4,500
Subtotal Operating Expenses		154,098		160,950		163,577		173,728		178,929		183,685
				,		,		*				
Non Operating Expenses												
Equipment Equipment Purchases/Capital Expend		(9,384)		(10,802)		(13,483)		(10,910)		(11,000)		(11,500)
Equipment Financing		3,966		4,185		4,185		3,194		4,000		4,000
Principal/Interest-Equip. Financing		(2,638)		(2,300)		(2,978)		(4,408)		(4,500)		(4,600)
Subtotal Equipment		(8,056)		(8,917)		(12,276)		(12,124)		(11,500)		(12,100)
Debt Service		(0,050)		(0,917)		(12,270)		(12,124)		(11,500)		(12,100)
Transfer Out - Debt Service		(07 252)		(02 645)		(02.061)		(00 694)		(07 202)		(106 240)
		(97,252)		(92,645)		(93,061)		(90,684)		(87,382)		(106,349)
Subtotal Debt Service	<b>•</b>	(97,252)	•	(92,645)	•	(93,061)	¢	(90,684)	•	(87,382)	•	(106,349)
Total Uses	\$ (	(259,406)	\$	(202,512)	\$	(208,914)	\$	(276,536)	\$	(277,811)	\$	(302,134)
Unrestricted Net Transfer Out-Constr.		(46,783)		(46,935)		(46,614)		(49,530)		(59,229)		(68,700)
Operating Fund Balance	\$	121,740	\$	131,317	\$	121,509	\$		\$	158,160	\$	158,428
<sup>1</sup> Interest Rate Assumed 1.0% for 2016 - :	2018	3	-		-							

### Sources of Funds

Generally, there are three sources of revenues within the Operating Fund.

- 1. The 1/1 Balance reflects the Operating Reserve established by the Commission plus the amount to be transferred to the Construction fund in the following year. In 2006 the Commission established a six month reserve of operating expenses. The operating reserve figure for 2016 is \$86.9 million.
- 2. Operating Revenues consist of Airline Rates and Charges, Concessions, Rentals/Fees and Utilities and Other Revenues. The changes in each of these areas are explained in detail in the Operating Budget Revenue Section. In general, Airline Rates and Charges will increase beginning in 2016 as a result of the Commission taking over operational control of Concourse G from Delta. Airline Rates and Charges are calculated based on actual expenses. Concessions rose in almost all areas as a result of increased activity, concessions from the G Concourse or new lease agreements. Rentals/Fees, Utilities and Other Revenues increases can be attributed to rent changes and a higher auto rental customer facility charges paid by the

auto rental firms in connection with a new auto rental facility expected to open during 2018. Operating Revenues total \$330.4 million for 2016.

2. Other Non-Operating Revenues consist of Interest Earnings, Self-Liquidating Revenue and Gain/Loss on Disposal of Assets and Other. Interest Earning is assumed to be 1.0% for the period 2016-2018. Interest is earned on the balance in the Operating Fund which includes self-liquidating leases. Interest earnings are increasing slightly due to a small increase in interest rates and larger cash balances. Self-liquidating leases are those facilities built by MAC and then leased to tenants.



#### **Uses of Funds**

In general, there are three uses of operating revenues.

Terminal 1-Lindbergh Retail Shops

- 1. Operating expenses consist of Personnel, Administration, Professional Services, Utilities, Operating Services, Maintenance and Other/Insurance. Details of changes for each of these areas are identified in the Operating Budget Expense section. The total expense for 2016 is \$173.7 million.
- 3. Non-Operating Expenses is comprised of an Equipment section (A) and Debt Service section (B).
  - A. Equipment category includes capital equipment (cost greater than \$10,000) to be purchased based on Commission approval. The anticipated amount for 2016 is \$10.9 million and includes other capital expenditures. A portion of this equipment will be leased. The offset to the equipment is shown as Equipment Financing (\$3.2 million). Finally, the actual lease financing cost and miscellaneous other capital expenditures are shown.
  - B. Debt Service This is the required transfers that are made to cover all debt service. In June and December, the Commission must transfer the required amount for the GARB (General Airport Revenue Bond) reserve. The debt service portion also includes payments on the Commission revolving line of credit. The total payments for on the GARB's and the revolving line of credit are expected to be approximately \$90.7 million.
- 4. Unrestricted Net Transfer Out Construction represents the amount of internally generated funds that are transferred to the Construction Fund after payment of all operating expenses have been made, all debt service requirements accounted for and the Operating Reserve is funded at six months of Operating Expenses. \$49.5 million is anticipated for 2016 based on 2015 estimates and \$59.2 million anticipated for 2017 based on 2016 budgeted amounts.





# **Operating Budget Revenue**

Total Operating Budget Revenue for 2016 is \$330.4 million, which is a \$24.5 million or 8.0% increase compared to 2015 estimates. The detailed explanations for Airline Rates & Charges, along with other major changes in revenue, are included in this section.

<b>2016 Revenue Summary</b> (\$=000)					2015 Esti vs 2016 Bu	
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change	% Change
REVENUE						
Airline Rates & Charges Concessions Rentals/Fees Utilities & Other Revenue	\$111,005 \$136,445 \$34,117 <u>\$16,768</u>	\$109,329 \$144,963 \$34,298 \$14,820	\$108,775 \$146,066 \$35,525 \$15,515	\$113,691 \$155,362 \$46,275 \$15,025	\$4,916 \$9,296 \$10,750 (\$490)	4.5% 6.4% 30.3% -3.2%
Total Operating Revenue	<u>\$298,335</u>	\$303,410	\$305,881	\$330,353	\$24,472	8.0%

Operating budget revenue is divided into four categories: Airline Rates & Charges, Concessions, Rentals/Fees and Utilities & Other Revenue.



The following chart compares 2015 estimate and 2016 budget revenue by category:



2016 Budget

Operating Budget Revenue

2016 Budget vs 2015 Estimate

# 2016 Operating Revenue

	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change	% Change
- Airline Rates & Charges						
Airline Agreement						
Landing Fees	56,790,518	59,237,642	58,500,000	61,406,972	2,906,972	5.0%
Ramp Fees	7,213,185	7,263,598	7,000,000	7,592,470	592,470	8.5%
Airline R&R	3,610,295	3,720,273	3,720,000	4,495,172	775,172	20.8%
T1 Rentals	37,456,370	36,455,784	36,400,000	38,310,374	1,910,374	5.2%
T1 Other	4,534,592	5,717,085	5,525,000	5,779,783	254,783	4.6%
Concessions Rebate	(10,293,866)	(13,060,677)	(13,220,000)	(13,919,950)	(699,950)	0.0%
Total Airline Agreement	99,311,094	99,333,705	97,925,000	103,664,821	5,739,821	5.9%
Terminal 2 Fees						
T2 Lobby	9,553,114	8,133,359	8,200,000	7,637,349	(562,651)	-6.9%
T2 Other/Passenger	2,141,023	1,862,335	2,650,000	2,388,362	(261,638)	-9.9%
Total Airline Rates & Charges	111,005,231	109,329,399	108,775,000	113,690,532	4,915,532	4.5%
Concessions						
Terminal						
Food & Beverage	16,128,104	16,006,851	16,500,000	20,130,029	3,630,029	22.0%
News	3,645,355	3,631,019	3,550,000	4,044,695	494,695	13.9%
Retail Stores	4,600,025	4,935,722	4,800,000	5,348,961	548,961	11.4%
Passenger Services	4,003,902	4,782,487	4,600,000	6,028,908	1,428,908	31.1%
Total Terminal	28,377,387	29,356,079	29,450,000	35,552,593	6,102,593	20.7%
Parking/Grnd Transport						
Parking	80,657,939	87,776,061	88,000,000	90,730,867	2,730,867	3.1%
Ground Transportation	5,811,792	5,169,046	5,850,000	5,960,532	110,532	1.9%
MSP Employee Parking	2,917,197	3,152,168	3,325,000	3,408,806	83,806	2.5%
Auto Rental - On Airport	17,939,195	17,601,000	17,601,000	17,601,000	0	0.0%
Total Parking/Grnd Transport	107,326,122	113,698,275	114,776,000	117,701,205	2,925,205	2.5%
Other						
Other Concessions	741,421	1,908,240	1,840,000	2,108,471	268,471	14.6%
Total Concessions	136,444,930	144,962,594	146,066,000	155,362,269	9,296,269	6.4%
Rentals/Fees						
Buildings & Facilties	7,263,964	7,723,132	8,725,000	9,227,506	502,506	5.8%
Auto Rental CFC	11,377,312	11,100,000	11,800,000	21,000,000	9,200,000	78.0%
Ground Rentals	8,409,467	9,009,827	8,500,000	9,133,148	633,148	7.4%
Reliever Airports						6.4%
-	7,066,519	6,465,317	6,500,000	6,914,402	414,402	
Total Rentals/Fees	34,117,262	34,298,276	35,525,000	46,275,056	10,750,056	30.3%
Utilities & Other Revenue		1 010 010	4 500 000	4 074 004	04 004	4.00/
Utilities	4,915,438	4,612,816	4,590,000	4,671,634	81,634	1.8%
GA/Airside Fees	3,243,970	2,593,801	3,200,000	3,369,018	169,018	5.3%
Consortium Fees	3,203,760	3,250,000	3,225,000	3,348,816	123,816	3.8%
Other Revenues	1,726,389	1,484,418	1,500,000	1,685,316	185,316	12.4%
Reimbursed Expense	3,677,994	2,878,935	3,000,000	1,950,000	(1,050,000)	-35.0%
Total Utilities & Other Revenue	16,767,551	14,819,970	15,515,000	15,024,784	(490,216)	-3.2%
Total Operating Revenue	298,334,973	303,410,239	305,881,000	330,352,641	24,471,641	8.0%

## **Revenue Assumptions and Guidelines**

The revenue projections for 2016 are based on the following assumptions and guidelines:

- Revenue will be prepared on an accrual basis. This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are received. The Commission uses this method for both accounting and budgeting.
- The revenue projections are based on estimates compiled from the following sources:
  - Lease agreements
  - Contracts
  - Projected enplaned passengers and operations activity provided by the airlines and other users of MAC facilities
  - Expense projections which determine rates and charges per the Airline Agreement
  - Historical trends
  - MAC Ordinances
- Airline Rates and Charges are based on the Airline Lease Agreement.

The explanations for revenue assumptions are based on a comparison of 2015 estimates versus 2016 budget figures.

### Airline Rates and Charges

The Airline Rates and Charges category, which is approximately \$113.7 million or 34% of MAC's \$330.4 million in revenues, is generated from rates charged to the airlines. This category is projected to increase \$4.9 million or 4.5% from 2015 estimated levels. The formulas for the rates (landing fee, ramp fee, airline Terminal 1-Lindbergh rental rates and the Terminal 1 IAF-International Arrivals Facility Use Fees) are established in the Airline Use Agreement. This agreement incorporates debt service in the calculation of rates and charges instead of depreciation and interest for the recovery of capital improvements. In accordance with this Agreement, expenses from Police, Fire, Maintenance Labor, Maintenance Equipment and Administration service centers are allocated to the Field & Runway, Ramp, Terminal Building and International Arrival Facility service centers (as detailed in the Operating Budget Expense section). Total costs, plus allocations, are then used to determine Airline Rates and Charges. Fluctuations in allocated costs can cause a change in the airline rates. For 2016, rates for landing fees, ramp fees and airline Terminal 1 rental rates are calculated as per the Airline Use Agreement. Rates for Terminal 2 are set by ordinance, which is primarily based on the recovery of budgeted operating and maintenance costs. The Concessions Rebate of \$13.9 million represents the revenue sharing found in the Airline Use Agreement.

2016 Airline Rates and Charges (\$=000)					2015 Est vs 2016 Bu	
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change C	% hange
Airline Rates & Charges						
Landing Fees	\$56,791	59,238	58,500	61,407	2,907	5.0%
Ramp Fees	7,213	7,264	7,000	7,592	592	8.5%
Airline R&R	3,610	3,720	3,720	4,495	775	20.8%
T1 Rentals	37,456	36,456	36,400	38,310	1,910	5.2%
T1 Other	4,535	5,717	5,525	5,780	255	4.6%
Concessions Rebate	(10,294)	(13,061)	(13,220)	(13,920)	(700)	5.3%
T2 Lobby	9,553	8,133	8,200	7,637	(563)	-6.9%
T2 Other/Passenger	2,141	1,862	2,650	2,388	(262)	-9.9%
Total Airline Rates &	<u>\$111,005</u>	109,329	108,775	113,691	4,916	4.5%
Charges		i	· · · · · ·		<u> </u>	

The following pie chart indicates the percentage of each revenue source in Airline Rates & Charges and compares it to the total Airline Rates & Charges revenue, excluding the Concessions Rebate.



### Landing Fees

The landing fee is based upon total estimated expense in the Field & Runway service center. By dividing total field and runway expenses by the estimated landed weight (provided by the airlines and historical data), a budgeted landing fee is established for use during the year. This is a residual (breakeven) calculation. At yearend an adjustment will be made for any overage or shortage.

The landing fee is expected to increase \$0.06 in 2016 from 2015 estimates. The first half of the winter of 2015 was relatively mild as compared to previous winters which resulted in a lower than budget field and runway costs. The 2016 snow removal operating budget was prepared on a 3 year average. In addition, higher labor, benefits and snow removal material costs and a lease amendment for higher airline contributions for field and runway repair and replacement contributed to the higher landing fee.

Landing Fee	2014	2015	2015	2016	
	Actual	<u>Budget</u>	Estimate	<u>Budget</u>	
Landing Fee	\$2.68	\$2.73	\$2.72	\$2.78	
Landed Weight (000)	21,190	21,699	21,507	22,089	
Revenue (000)	\$56,791	\$59,238	\$58,500	\$61,407	

### Ramp Fees

Aircraft parking ramp fees are calculated in the same manner as landing fees. Ramp fees are determined by dividing the total Terminal 1 ramp expenses by total lineal feet of ramp available. The ramp fee rate calculation is also residual (breakeven). At year-end an adjustment will be made for any overage or shortage.

The major increase in ramp fees from 2015 estimated (\$645.74) to 2016 budget (\$680.63) per lineal foot can be attributed to an increase in wage and benefit increases as well as increases in material costs used for snow removal operations.

Ramp Fee	2014	2015	2015	2016	
	<u>Actual</u>	<b>Budget</b>	Estimate	<b>Budget</b>	
Ramp Fee (Per Lineal Ft.)	\$642.90	\$650.86	\$645.74	\$680.63	
Ramp Footage	11,176	11,179	11,179	11,179	
Revenue (000)	\$7,213	\$7,264	\$7,000	\$7,592	



E Concourse at Terminal 1-Lindbergh

### Airline Repair and Replacement Surcharge

As per the Airline Lease Amendment, there is an additional surcharge for the airlines leasing space at Terminal 1. This surcharge increases annually at a rate of 3%. The rate for 2016 is \$6.93 per square foot. In 2016, the amount of revenue increased by \$775,000, a majority of the increase is due to the additional space obtained in taking control of Concourse G from Delta.

### **Terminal 1 Rentals**

Airline Terminal 1 rates are calculated by allocating Terminal 1 building expense over the total rentable square footage in Terminal 1. Airlines are charged for the space they occupy. Unlike landing fees and ramp fees, which are residual calculations, airline Terminal 1 building rates are a compensatory calculation. Under this calculation method, costs are recovered from the airlines in proportion to the rentable space they occupy in the terminal building. This building rate <u>does **not**</u> include a separate per square foot charge for the Airline Repair & Replacement (R&R) surcharge mentioned above. Effective January 1, 2016, the Commission took over management and operational control of the G Concourse from Delta airlines which has an impact on both rental rates and revenues.

The Terminal 1 rate is decreasing from \$64.60 to \$58.83 per square foot, however total Terminal 1 rental revenue is increasing \$1.9 million from 2015 estimates. The primary reasons for the decrease in the Exclusive rates (\$5.77) between 2015 estimate and 2016 budget is due to the additional rentable square footage obtained in taking over control of the G Concourse. Higher Terminal 1 maintenance and utilities costs were offset by the additional rentable square feet in the terminal building calculation and a higher utility contribution made by concessionaires. The increase is overall revenue is due to additional rentable square footage leased for the G Concourse.

Terminal 1-Lindbergh Rates				
	2014	2015	2015	2016
	<u>Actual</u>	Budget	Estimate	Budget
Exclusive (Per Sq. Ft.)	\$66.20	\$64.71	\$64.60	\$58.83
Exclusive Janitored (Per Sq. Ft.)	\$73.67	\$72.50	\$72.00	\$68.22
Total Revenue (000)	\$37,456	\$36,456	\$36,400	\$38,310

# Terminal 1 Other

Revenue from Terminal 1 Other is expected to increase \$255,000 or 4.6%. The revenue sources in this area are revenues generated from the International Arrivals Facility (IAF), porter service fees, baggage claim maintenance fees, queue line management fees, and conveyors and carrousels.

The agreement for the IAF facility includes a fee calculation <u>similar</u> to the ramp and landing fees (residual). Users of the facility will be charged a passenger use fee based upon projected expenses. At year-end an adjustment will be made for any overage or shortage.

The table below shows the IAF fees for actual 2014, budgeted 2015, estimated 2015 and budgeted 2016.

International Arriva	l Fee			
(\$=000)	2014	2015	2015	2016
	<u>Actual</u>	<u>Budget</u>	Estimate	<u>Budget</u>
Total Cost	\$3,085	\$3,497	\$3,350	\$3,631
Passengers	594,412	624,464	638,095	699,615
Fee Per Passenger	\$5.19	\$5.60	\$5.25	\$5.19

The \$0.06 decrease in the IAF fee is due to a minor increase in costs offset by an increase in passengers.

In late 2014, the Commission completed construction and installation of a Checked Baggage Inspection System which replaces each airline's outbound baggage systems. The Commission will be responsible for the maintenance of the baggage system and will charge the airlines (based on the number of bags processed) the full cost of maintaining the baggage system which is estimated at \$850,000.

The remaining revenues consisted of conveyors, carrousels, porter service and queue line management fees. These revenues are expected to decrease slightly. With a late-2016 implementation of improved consolidated security checkpoints at Terminal 1, which will display checkpoint wait times, the need to charge a queue line management fee will no longer be needed.

#### **Concessions Rebate**

As part of the Airline Use Agreement, the airlines share a portion of concessions revenue for Food & Beverage, News, Retail and Auto Rental–On Airport revenue (Selected Concession Revenues). The amount of concession revenue shared is based upon the Commission meeting certain concession revenue levels and the airlines meeting certain passenger levels. For the 2016 budget, this rebate is projected to be \$13.9 million. The increase of \$700,000 is due to an increase in food, beverage, news and retail revenues due to additional revenues from the G Concourse. For 2016, the air carrers will share in approximately 31% of the Commission's Selected Concessions Revenue.

#### **Terminal-2 Lobby Fees**

Terminal 2 Lobby Fees are expected to decrease \$563,000 or 6.9%. Lobby fees are set by MAC Ordinance in which rates are set on a budgetary basis with no true-up based on actual expenses or year-end operational activity. Each gate at Terminal 2 has a revenue cap (for 2016 the gate cap is \$718,128) by airline associated with it based upon the number of aircraft operations. MAC assumes that of the 10 gates at Terminal 2, eight of those gates will reach the revenue cap and two gates would not. The



Commission is expected to open 3 additional gates late in the 4<sup>th</sup> quarter of 2016 for a total of 13 gates. The 2016 revenue impact from the 3 additional gates will be minimal.

In order to keep both Terminal 1 and Terminal 2 rates competitive for the respective airlines, the Terminal 2 rate calculation limits the increase/decrease in certain elements of the rates charged in Terminal 2 to the percentage increase or decrease in rates in Terminal 1. In 2016, the rates in Terminal 1 went down \$5.77 as a result of additional rentable space on the G Concourse which lower the Terminal 1 rental rates (see Terminal 1 Rentals) and correspondingly, lobby fee revenues are lower.

The MAC estimates the revenue derived in the non-capped gates based upon operational data obtained from historical data and from the airlines.

### **Terminal-2 Other/Passenger Fees**

Terminal 2 Other/Passenger fee revenue is budgeted to decrease \$262,000 or 9.9%. This category includes Federal Inspection Service charges for international passengers, Terminal 2 building rentals and non-signatory landing fees. As with Lobby Fees mentioned above, the rates are based on budgetary data with no yearend true up of actual expenses. For 2016 there are lower rates for FIS charges (see Lobby fees explanation above) partially offset by increases in non-signatory landing fees collected.



# **Concessions**

The Concessions category is \$155.4 million or 47% of total operating revenue for 2016. The rates charged for parking are approved by the Commission while ground transportation fees are authorized according to MAC Ordinances. The revenues from auto rental, food & beverage, news, retail and passenger services are based on various lease agreements, which allow the concessionaires to operate in MAC facilities. Concessions are projected to increase \$9.3 million or 6.4% from estimated 2015 levels and are based upon the following: 1) Passenger increase; 2) Increase in average spending per passenger; and 3) MAC taking operational and management control of Concourse G.

2016 Concessions (\$=000)						stimate /s Budget
	2014 <u>Actual</u>	2015 <u>Budget</u>	2015 <u>Estimate</u>	2016 <u>Budget</u>	Dollar <u>Change</u>	% <u>Chang</u>
Concessions						
Food & Beverage	\$16,128	16,007	16,500	20,130	3,630	22.0%
News	3,645	3,631	3,550	4,045	495	13.9%
Retail Stores	4,600	4,936	4,800	5,349	549	11.4%
Passenger Services	4,004	4,782	4,600	6,029	1,429	31.1%
Parking	80,658	87,776	88,000	90,731	2,731	3.1%
Ground Transportation	5,812	5,169	5,850	5,961	111	1.9%
MSP Employee Parking	2,917	3,152	3,325	3,409	84	2.5%
Auto Rental - On Airport	17,939	17,601	17,601	17,601	0.0%	
Other Concessions	741	1,908	1,840	2,108	268	14.6%
Total All Concessions	\$136.445	144,963	146.066	155.362	9.296	6.4%



### Food & Beverage

Food & Beverage is projected to increase by \$3,630,000 or 22.0% from the 2015 estimates due to an increase in passengers, increase in average dollars spent per passenger and concession revenues from the G Concourse that the MAC took over from Delta in 2016.



#### News

News is projected to increase \$495,000 or 13.9% from the 2015 estimates primarily from the first years' revenues from the G Concourse.



### **Retail Stores**

Retail is projected to increase by \$549,000 or 11.4% from the 2015 estimate primarily from the first years revenues from the G Concourse.



### Passenger Services

Passenger Services are budgeted to increase \$1,429,000 or 31.1% from the 2015 estimate. An increase in sponsorship/promotional revenues relating to a new solar power agreement, a new indoor advertising contract and G Concourse revenues accounted for the majority of the increase.



### Parking

Parking is expected to increase from 2015 estimates by \$2.7 million or 3.1%. The increase in revenue is due to passenger growth, longer length of stay and the opening of parking spaces that were closed during 2015 due to the construction of solar panels on top of the parking deck.





Parking Facility at Terminal 2-Humphrey

### **Ground Transportation Fees**

Ground Transportation fees are projected to increase \$110,000 or 1.9%. This is primarily a result of higher costs associated with maintaining and operating the ground transportation system and a new off-airport car rental operator which started service in 2015.



### **MSP Employee Parking**



MSP Employee Parking is budgeted to increase \$84,000 or 2.5% based upon an increase in the employee parking rate.



#### Other Concessions

The majority of revenue in the Other Concessions category consists of Outdoor Advertising, In-Flite Catering, auto services, a pet boarding facility and miscellaneous concessions. Other Concessions are budgeted to increase \$268,000 from 2015 estimated levels. This is primarily due to increases in Outdoor Advertising revenues. Due to permitting issues, 2015 revenues from outdoor advertising were below budget; a full years' revenue was budgeted in 2016. Other revenue items in this category are expected to show minor changes from estimates.



Auto rental fees are projected to remain flat from the 2015 estimates. Based on the current Auto Rental Concession Agreement, auto rental firms pay a minimum rental fee (which is a guarantee that the firm bids) plus a percentage of gross revenue above the minimum fee. The Commission conservatively estimates that the auto rental firms will pay only the minimum guarantee rent in 2016 with no percentage rent.



# **Rentals/Fees**

Rentals/Fees are \$46.3 million or 14% of total operating revenue for 2016 and are projected to increase \$10.8 million or 30.3% from 2015 estimated levels. This revenue section consists of Auto Rental-Customer Facility Charge (CFC), building rentals (non-airline), ground rental space and reliever airport fees. Ground rental space revenues and a portion of reliever airport revenue are based on MAC Ordinances, while the remaining revenue items are based on leases and agreements. The following chart shows the revenue sources.

2016 Rentals/Fees (\$=000)					2015 E v 2016 B	
	2014 <u>Actual</u>	2015 <u>Budget</u>	2015 <u>Estimate</u>	2016 <u>Budget</u>	Dollar <u>Change</u>	% <u>Change</u>
Rentals/Fees						
Buildings & Facilities	\$7,264	7,723	8,725	9,228	503	5.8%
Auto Rental CF	11,377	11,100	11,800	21,000	9,200	78.0%
Ground Rentals	8,409	9,010	8,500	9,133	633	7.4%
Reliever Airports	7,067	6,465	6,500	6,914	414	6.4%
Total Rentals/Fees	\$34,117	34,298	35,525	46.275	10,750	30.3%



### **Building & Facilities**

Building and facility rentals are projected to increase \$503,000 or 5.8% over 2015 estimates as a result of new building leases for non-terminal airline tenants.





### Auto Rental-Customer Facility Charge (CFC)

Auto Rental CFCs are budgeted to increase 78.0% from 2015 estimates. In 2016, the Commission will be collecting an additional CFC for the purpose of constructing a new auto parking/rental car parking facility. The additional CFC will be used to pay debt service on the auto rental portion of the parking deck. The current CFC charge is at \$3.25 per rental car transaction per day and is expected to be \$5.90 in 2016.

### **Ground Rentals**

Ground Rentals are budgeted to increase by \$633,000 or 7.4% from 2015 estimated levels. The Commission is in the process of updating it's ground rental rates ordinance. The new ground rental rates are expected to be effective in July 2016.



### **Reliever Airports**

Reliever Airports are expected to increase \$414,000 from 2015 estimated levels based upon activity and trends at the time of the budget completion.



# Utilities & Other Revenue

Utilities & Other Revenues are \$15.0 million or 5% of total operating revenue for 2016 and are projected to decrease \$490,000 or 3.2% from 2015 estimated levels. Included in this category are Utilities, General Aviation/Airside Fees, Consortium Fees, Other Revenues and Reimbursed Expense.

2016 Utilities & Other Revenue (\$=000)					2015 Estimate vs 2016 Budget
	2014 <u>Actual</u>	2015 <u>Budget</u>	2015 <u>Estimate</u>	2016 <u>Budget</u>	Dollar % <u>Change</u> <u>Change</u>
Utilities & Other Revenue					
Utilities	\$4,915	4,613	4,590	4,672	82 1.8%
GA/Airside Fees	3,244	2,594	3,200	3,369	169 5.3%
Consortium Fees	3,204	3,250	3,225	3,349	124 3.8%
Other Revenues	1,726	1,484	1,500	1,685	185 12.4%
Reimbursed Expense	3,678	2,879	3,000	1,950	(1,050) -35.0%
Total Utilities & Other Rev.	<u>\$16,768</u>	14,820	15,515	15,025	(490) -3.2%



### Utilities

Included in this area is water, sewer, electricity, heating and ground power. The increase in this category of \$82,000 is due to an increase in utilities to be paid by concessionaires and higher ground power rates paid by the airlines.





### **General Aviation/Airside Fees**

This category includes general aviation landing fees, ramp fees and apron services. This category is expected to increase \$169,000 or 5.3% as a result of trends based upon the time the budget was completed.

### Consortium Fees

Consortium fees are expected to increase \$124,000 or 3.8%. Increases in cleaning of common concession areas and loading dock fees account for the majority of the increase.



### **Other Revenues and Reimbursed Expenses**

Included in this category are parking fines, auction revenue, building permits, security badges, fuel flowage fees and miscellaneous revenues and expenses reimbursed by others. These categories combined are expected to decrease \$865,000 primarily a result of a reduction in payments made by Delta for Police, Fire and Administration costs for the G Concourse offset partially by increases in badging and permit revenues. The MAC will be taking over control of the G Concourse from Delta on January 1, 2016.



This page left blank intentionally.

# **Operating Budget Expense**

Rates and Charges revenue collected from the airlines are governed by the Airline Use Agreement. Other revenue collections are dictated by the lease or ordinance. Expenses are key factors in determining revenue.

Total Operating Expense for 2016 is \$173.7 million (excluding depreciation and amortization) which is an increase of \$12.8 million or 7.9% over the 2015 estimate.

The explanations prepared below compare the 2015 estimate with the 2016 budget.

2016 Expense Summary										
(\$=000)			2015 Estimate vs 2016 Budget							
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change	% Change	2017 Budget	2018 Budget		
EXPENSE										
Personnel	72,358	76,400	75,000	80,419	5,419	7.2%	82,560	84,757		
Administrative Expenses	1,610	1,665	1,650	1,935	285	17.3%	1,974	2,013		
Professional Services	4,972	5,439	5,400	6,175	775	14.4%	6,299	6,424		
Utilities	20,873	19,147	18,900	19,224	324	1.7%	19,926	20,655		
Operating Services/Expenses	19,583	23,966	22,500	24,495	1,995	8.9%	25,000	25,551		
Maintenance	31,377	33,656	33,900	37,333	3,433	10.1%	38,847	39,785		
Other	3,325	3,304	3,600	4,147	547	15.2%	4,323	4,500		
Total Operating Expenses	154.097	163.577	160.950	173.728	12.778	7.9%	178.930	183.686		





# Operating Budget Expense

# 2016 Budget Operating Expense

### 2016 Budget vs 2015 Estimate

	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change	% Change
Personnel						
Salaries & Wages	49,614,773	51,659,467	50,178,000	54,421,659	4,243,659	8.5%
Benefits	22,743,178	24,740,605	24,822,000	25,997,016	1,175,016	4.7%
Total Personnel	72,357,951	76,400,073	75,000,000	80,418,675	5,418,675	7.2%
Administrative Expenses	1,609,670	1,664,642	1,650,000	1,935,373	285,373	17.3%
Professional Services	4,972,121	5,438,934	5,400,000	6,175,111	775,111	14.4%
Utilities						
Electricity	13,898,723	13,614,828	13,316,000	13,653,029	337,029	2.5%
Heating Fuel	4,544,200	3,145,003	3,050,000	2,704,905	(345,095)	-11.3%
Water & Sewer	1,940,410	1,831,396	2,000,000	2,262,824	262,824	13.1%
Telephones	489,360	555,828	534,000	602,967	68,967	12.9%
Total Utilities	20,872,692	19,147,055	18,900,000	19,223,725	323,725	1.7%
<b>Operating Services/Expenses</b>						
Parking Management	5,998,811	6,783,415	6,500,000	6,566,055	66,055	1.0%
Shuttle Bus Services	833,245	2,929,314	1,950,000	1,948,764	(1,236)	-0.1%
Service Agreements	7,835,026	8,908,716	8,788,700	9,977,949	1,189,249	13.5%
Storm Water Monitoring	1,644,554	1,447,434	1,200,000	1,490,857	290,857	24.2%
Other	3,270,944	3,897,473	4,061,300	4,511,087	449,787	11.1%
Total Operating Services/Expenses	19,582,580	23,966,352	22,500,000	24,494,712	1,994,712	8.9%
Maintenance						
Trades	2,181,854	2,351,848	2,100,000	2,388,529	288,529	13.7%
Field	3,236,697	4,015,144	4,000,000	4,020,379	20,379	0.5%
Building	11,213,771	12,320,167	12,628,500	13,084,509	456,009	3.6%
Equipment	3,247,985	2,730,474	2,582,000	2,808,824	226,824	8.8%
Cleaning	11,497,016	12,238,316	12,589,500	15,031,203	2,441,703	19.4%
Total Maintenance	31,377,323	33,655,949	33,900,000	37,333,444	3,433,444	10.1%
Other						
General Insurance	1,724,278	1,969,500	1,905,000	2,075,001	170,001	8.9%
Minor Equipment	953,072	826,641	994,900	1,376,104	381,204	38.3%
Other	647,781	507,485	700,100	696,176	(3,924)	-0.6%
Total Other	3,325,131	3,303,626	3,600,000	4,147,281	547,281	15.2%
Total Operating Expense	154,097,466	163,576,630	160,950,000	173,728,321	12,778,321	7.9%

## Expense Assumptions and Guidelines

The operating expense budget is based on information provided by MAC departments, utility companies, vendors and historical analysis. The expense budget projections for 2016 are based on the following assumptions and guidelines:

- MAC will continue to maintain all facilities at the standards established with our tenants and traveling public.
- MAC will provide a safe and secure airport.
- As positions in the organization become available due to retirement or separation, each vacant position will be reviewed for business need and prioritized based upon organization needs.
- The 2015 budget included an additional 10 new FTE positions identified as follows. The full year's impact is included in the 2016 budget.
  - 1 Carpenter<sup>1</sup>
  - 1 Electrician<sup>1</sup>
  - 1 Painter<sup>1</sup>
  - 1 Plumber<sup>1</sup>
  - 1 Energy Management Center (EMC) Operating Engineer<sup>1</sup>
  - o 2 Public Affairs Videographer & Public Affairs and Marketing Specialist
  - o 2 Police Officers Primarily for coverage at Terminal 2
  - 1 Information Technology MACpoint Administrator

<sup>1</sup>The Commission took over the management and operational control of the G Concourse in Terminal 1-Lindbergh from Delta on January 1, 2016. These positions were hired in mid-late 2015 in anticipation of the additional areas on the G Concourse to be maintained by the Commission.

- The 2016 budget includes 9 additional FTE positions to meet workload demands and the increasing complexity of issues facing MAC. The positions include 6 related to Information Technology, one video surveillance specialist for Police, one sustainability specialist and a position to be determined.
- The total FTE position count in the 2016 budget is temporarily at 619.5 until two retirements occur in the EMC, reducing the total FTE position count to 617.5.
- Cost increases, such as scheduled contract increases, salary adjustments for existing organized and non-organized workforce, utility rate changes, insurance rate adjustments, etc., have been included.
- Additional costs necessary to maintain existing and new facilities including additional expenses related to the operational control of the G Concourse (from Delta) effective 1/1/2016.
- Discretionary cost increases were considered only if offset by corresponding annual reduction in expenses, an annual increase in revenue, or was necessary for the ongoing efficient operation of the airport.
- Expenses are prepared on an accrual basis. This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid. The Commission uses this method for both accounting and budgeting.

# <u>Personnel</u>

Personnel costs will increase \$5.4 million or 7.2% over the 2015 estimates.

16 Personnel Expense					2015 Esti vs			
\$=000)					2016 Bu	dget		
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change C	% hange	2017 Budget	2018 Budget
Personnel								
Salaries & Wages	49,615	51,659	50,178	54,422	4,244	8.5%	55,783	57,177
Benefits	22,743	24,741	24,822	25,997	1,175	4.7%	26,777	27,580
Total Personnel	72,358	76,400	75,000	80,419	5,419	7.2%	82,560	84,757

Major differences between the 2015 estimates and 2016 budgets are as follows:

Salaries & Wages - Increase of \$4.2 million or 8.5% due to the following:

- Wages Regular Effective January 2016, a 2.5% wage structure increase was included in the budget for non-organized and organized employees which includes cost of living and step increases of \$1.5 million. The 2016 budget also includes:
  - Two operating engineer trainee positions, in anticipation of retirements, continue to be included in the budget due to hiring difficulties in this specialized licensed work area.
  - Other labor contract obligations, such as shift differentials, equipment premium pay and Labor Union 320 longevity pay, are included in the budget.
  - Wages were adjusted to reflect a vacancy factor to account for the time necessary to fill open positions.
  - Nine new positions, identified above, added \$366,000 to the budget.
  - Open positions in 2015 resulted in a lower 2015 estimate. Although a vacancy factor has been included, many of the open positions occurred in Police that requires a longer hiring process. A majority of these positions are expected to be filled by the end of 2015.

2012 <u>Actual</u>	2013 <u>Actual</u>	Full Time 2014 <u>Actual</u>	e Equivalent 2015 <u>Budget</u>	s 2015 <u>Actual Est.</u>	2016 <u>Budget</u>
564	566*	576*	610.5* **	591	619.5***
		** includes 1	trainee position 10 new and 9.4 9 additional p	5 status change	positions

- Overtime Regular and Double-time are increasing \$637,000 in the 2016 budget from the 2015 estimate due to the mild winter conditions in the first quarter of 2015 that resulted in costs under budget for 2015. In preparing the 2016 budget, MAC used a historical average in budgeting for snow removal costs. Also included are wage increases, work call-backs and additional overtime necessary to ensure coverage for vacations, holidays and peak time periods.
- Temporary employees Increase of \$424,000 or 15.0% due to budgeting for additional hours for temporary positions to achieve customer service and safety directives (including Community Service)

Officers to provide traffic control in front of both terminals) and for additional heavy equipment operators to facilitate snow removal. The budget also includes wage adjustments and is based on a historical average. The first quarter of 2015 resulted in mild winter conditions decreasing the actual costs in 2015 associated with snow removal.

**Benefits** – Included in benefits are employee insurance/post-retirement healthcare, retirement plans, severance, workers compensation and other miscellaneous items. This category is increasing \$1.2 million or 4.7% with the majority related to healthcare costs. Employee insurance increases are based upon healthcare trends, new hires and allowing for the potential retirement of several employees.

### Administrative Expenses

Administrative Expenses are increasing \$285,000 or 17.3% with the major expenses identified in the table below.

2016 Administrative Expenses (\$=000)					2016 Es vs 2015			
	2014	2015	2015	2016	Dollar	%	2017	2018
	Actual	Budget	Estimate	Budget	Change	Change	Budget	Budget
Office Expenses/Special Badging	811	774	572	602	30	5.2%	614	626
Travel/Registration Fees/Local Meetings	380	450	482	543	61	12.7%	554	565
Information Sources/Other	419	441	596	790	194	32.6%	806	822
Total Administrative Expenses	1,610	1,665	1,650	1,935	285	17.3%	1,974	2,013



**Travel/Registration Fees/Local Meetings –** The increase in the 2016 budget is due to higher airfares, lodging costs, mileage, etc. for attending conferences and meetings. In addition, a number of staff serve on national committees that typically require out of state travel.

**Information Sources** - The leading driver behind the increase is the need for a sustainability management and reporting solution to track and showcase the organization's sustainability achievements and progress. The increase also allows for a subscription to a more robust social media management, tracking and analytics tool and the first full year's use of a subscription-based solution for real-time text communications with our customers at MSP. In addition, existing digital subscriptions have been consolidated into a single line item for consistency, so a significant portion of the increase is actually a shift from other budget lines where some of the tools were accounted for in past years.

# Professional Services

Professional Services have increased \$775,000 or 14.4% from 2015 estimates.

2016 Professional Services						imate vs Sudget		
(\$=000)	2014	2015	2015	2016	Dollar	%	2017	2018
	Actual	Budget	Estimate	Budget	Change	Change	Budget	Budget
Accounting/Audit Fees/Insurance Fees	469	481	447	535	88	19.7%	515	530
RFP Leases/Concession/ Feasibility	133	150	120	170	50	41.7%	200	150
Software/Hardware Consulting	595	591	550	672	122	22.2%	700	775
Engineering Fees	960	632	725	787	62	8.6%	800	825
Legal Fees	458	749	660	749	89	13.5%	760	775
Legislative Fees	139	189	171	203	32	18.7%	203	203
Planning-MSP & Relievers	31	220	220	420	200	90.9%	220	220
Recruiting & Employment Fees & Other Human Resources	43	87	149	210	61	40.9%	200	200
Mechanical Fees	480	445	440	518	78	17.7%	575	600
All Other Consulting	1,664	1,895	1,918	1,911	(7)	-0.4%	2,126	2,146
Total Professional Services	4,972	5,439	5,400	6,175	775	14.4%	6,299	6,424



The following combination of changes in Professional Services explains the increase:

Accounting/Audit/Employee Insurance Fees – Increase of \$88,000 is primarily related to a prescription drug claims audit that will take place in 2016.

**RFP Leases/Concessions/Feasibility Studies** – Increase of \$50,000 is primarily related to the project consultant for Phase 2 of the concession rebid planning.

**Software/Hardware Consulting** – Increase in this account of \$122,000 is due to a transfer of funds from other consulting fees to better reflect the proper classification of these expenses related to specialized security consulting for the biometric readers.

**Engineering Fees** – Projected to increase \$62,000 related to continuing and new regulatory compliance requirements including added work required by the MPCA (Minnesota Pollution Control Agency). In addition, fees are included for a consultant to continue to improve the Environmental Compliance Program (ECP) for MSP and the Relievers.

**Legal Fees** – Projected to increase \$89,000 or 13.5% from the 2015 estimate based upon 3-year averages. Legal expenses for 2015 are projected to be below 3-year averages.

**Planning – MSP & Relievers** – Increase of \$200,000 or 90.9% due to expenses associated with the MSP Long Term Comprehensive Plan (LTCP). The Commission approved deferring the plan from 2015 to 2016 to allow for upcoming revised FAA runway procedures. In addition, Reliever Airport zoning efforts and LTCP updates for Anoka, Crystal, Flying Cloud and Lake Elmo are included in the budget.

**Recruiting & Employment Fees and Other Human Resources** – Recruiting fees increased \$61,000 or 40.9% for the anticipated turnover of high-level executive positions.

**Mechanical Fees –** Increase of \$78,000 due to additional mechanical services relating to MAC taking over operational control of the G Concourse from Delta.

**Other** – Decrease of \$7,000 due to a reduction for external public relations services as additional inhouse capabilities are now available. However, this decrease has been partially offset by expenses associated with the developing of a waste reduction plan at the Reliever Airports as well as increases related to the MAC Sustainability Program.



# **Utilities**

Total Utilities are budgeted to increase \$324,000 or 1.7% over 2015 estimates and are explained as follows.

016 Utilities Expense (\$=000)					2015 Esti vs 2016 Bu			
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change C	% Change	2017 Budget	2018 Budget
Utilities								
Electricity	13,899	13,615	13,316	13,653	337	2.5%	14,199	14,767
Heating Fuel	4,544	3,145	3,050	2,705	(345)	-11.3%	2,759	2,814
Water & Sewer	1,940	1,831	2,000	2,263	263	13.1%	2,353	2,447
Telephones	489	556	534	603	69	12.9%	615	627
Total Utilities	20,873	19,147	18,900	19,224	324	1.7%	19,926	20,655



**Electricity** – The increase in electricity of \$337,000 or 2.5% is based upon the forecast provided by the utility company and an outside consultant. The increase in utility rates and electricity from the G Concourse are partially offset by the savings from construction of a solar facility located at the Terminal 1 parking facilities and the energy savings realized from the re-lighting of the parking ramps.

Natural Gas-Heating Fuel – A decrease in heating fuel of \$345,000 is due to lower natural gas prices.

**Water & Sewer –** The increase of \$263,000 for Water & Sewer is primarily related to the expenses associated with the operational control of the G Concourse (from Delta) effective 1/1/2016.

**Telephones –** The increase in telephones of \$69,000 or 12.9% is due to increasing the number of staff with data plans to improve communications and the ability to research information quickly from their phone.

# **Operating Services/Expenses**

Operating Service expenses are increasing \$2.0 million or 8.9%. The following chart lists the major components in this category.

16 Operating Services/Expense	62			2015 Estimate vs					
\$=000)					2016 Bu	dget			
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change C	% Change	2017 Budget	2018 Budget	
<b>Operating Services/Expenses</b>									
Parking Management	5,999	6,783	6,500	6,566	66	1.0%	6,697	6,865	
Shuttle Bus Services	833	2,929	1,950	1,949	(1)	-0.1%	1,988	2,028	
Service Agreements	7,835	8,909	8,789	9,978	1,189	13.5%	10,178	10,381	
Storm Water Monitoring	1,645	1,447	1,200	1,491	291	24.2%	1,536	1,584	
Other	3,271	3,897	4,061	4,511	450	11.1%	4,601	4,693	
Total Operating	19,583	23,966	22,500	24,495	1,995	8.9%	25,000	25,551	



**Service Agreements** – Service agreements are increasing 13.5% or \$1.2 million due to the following increases:

- \$500,000 Level 1 Support for the Help Desk as part of the Support and Maintenance agreements to accommodate better enterprise support. First level support consists of a team with broader understanding of MAC and airport technologies. They handle inbound customer issues as well as proactively monitor our primary technical systems 24/7 and take preliminary steps to resolve problems.
- \$288,000 New Terminal 2 baggage handling system.
- \$177,000 Maintenance support of the international passenger processing kiosks in Terminal 1 and Terminal 2.
- \$100,000 PSIM (Physical Security Information Management) software which is part of the suite of software for CCTV/iVISN (Close Circuit Television – Integrated Video Systems Network). The PSIM integrated real time information from other systems to the CCTV/iVISN Analysts. This data and video is used by MAC's Emergency Communications Center, the MAC Emergency Operations Center and other airport partners.

**Storm Water Monitoring –** Increased \$291,000 or 24.2% and is based upon historical amounts and additional new regulatory compliance requirements. The estimate for 2015 is lower than budget due to mild winter conditions during the first quarter of 2015.

**Other** – Other expenses are increasing \$450,000 or 11.1% related to the following increases:

- \$475,000 New agreement with the Airport Foundation in which MAC provides direct funding to support passenger services including the Travelers Assistance Program and providing critical passenger needs. The leases that provided the Foundation with the sources of income are expiring.
- \$200,000 Marketing incentive program to promote new air service. Icelandair and Delta are anticipated to meet the criteria in 2016 for generating new air service destinations.
- Decrease for queue line expense of \$100,000 as a result of implementing the new consolidated security checkpoints at Terminal 1 which will display wait times.
- Decrease in various other areas to reflect one time spending.

### **Maintenance**

This category has five components: Trades (Painters, Carpenters, Electricians and Plumbers); Field (Snow Removal, Summer Maintenance and Landscaping); Building (Carrousel/Conveyors, Elevators/Escalators, Moving Walks and Automated People Mover); Equipment (Parts, Shop Supplies and Gas); and Cleaning

(Janitorial, Windows, Cleaning Supplies and Rubbish Removal). Total maintenance will increase 10.1% or \$3.4 million over 2015 estimates.

(\$=000)					2015 Es vs 2016 B	5		
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change	% Change	2017 Budget	2018 Budget
Maintenance								
Trades	2,182	2,352	2,100	2,389	289	13.7%	2,585	2,540
Field	3,237	4,015	4,000	4,020	20	0.5%	4,373	4,538
Building	11,214	12,320	12,629	13,085	456	3.6%	13,567	13,644
Equipment	3,248	2,730	2,582	2,809	227	8.8%	2,680	2,788
Cleaning	11,497	12,238	12,590	15,031	2,442	19.4%	15,642	16,276
Total Maintenance	31,377	33,656	33,900	37,333	3,433	10.1%	38,847	39,785



**Trades –** Trades increased \$289,000 or 13.7% for various upgrades related to security locks and doors, carpet replacement, flooring repairs and ceiling tiles along with various hardware, and plumbing and electrical supplies throughout the MAC including additional expenses for the G Concourse.

**Field** – Field costs include snow removal, summer maintenance and landscaping. Snow removal costs make up a majority of this \$4.0 million budget. Field maintenance expenses are budgeted for snow removal costs associated with an average winter.

**Building** – Building expenses are budgeted to increase \$456,000 or 3.6% and is due to the following increases:

- \$306,000 Contractual increases in Mechanical areas (people movers, escalators, elevators etc.) and other maintenance areas including costs for the G Concourse.
- \$146,000 Other additional building expenses for replacement of old paper towel units, new baby changing stations, jet bridge repairs and maintenance expenses associated with MAC owned buildings.

**Equipment** – Equipment has increased 8.8% or \$227,000 as the 2016 budget was prepared on a 5-year winter average basis.


MAC High Speed Plows in Action



**Cleaning** – Cleaning expenses are budgeted to increase \$2.4 million or 19.4%. This is a result of an annual contractual increase, more frequencies of restroom cleanings due to greater passenger traffic, cleaning of new additional restrooms, an additional cycle of glass cleaning and the cleaning of the G Concourse.

## <u>Other</u>

The Other expense category is projected to increase \$547,000 or 15.2%. This category includes General Insurance, Minor Assets (less than \$10,000) and miscellaneous items.

The following table identifies the changes in the three major components.

16 Other Expenses					2015 Est	mate		
(\$=000)					vs 2016 Bu	dget		
	2014 Actual	2015 Budget	2015 Estimate	2016 Budget	Dollar Change C	% hange	2017 Budget	2018 Budget
Other								
General Insurance	1,724	1,970	1,905	2,075	170	8.9%	2,220	2,365
Minor Equipment	953	827	995	1,376	381	38.3%	1,397	1,418
Other	648	507	700	696	(4)	-0.6%	706	717
Total Other	3,325	3,304	3,600	4,147	547	15.2%	4,323	4,500

**General Insurance –** General Insurance has increased \$170,000 or 8.9%. The insurance market is based upon factors worldwide (losses under the deductible, litigation costs, history of cost and inflationary factors). The cost increase in 2016 is primarily for airport liability coverage of the G Concourse.

**Minor Equipment –** Minor equipment is increasing by \$381,000 or 38.3%. Handheld and vehicle radios are to be replaced as they are at the end of their operational life. The lifespan of these radios is typically 5 to 7 years. Radios are required for all Public Safety employees and all vehicles which travel on the airfield.



Metropolitan Airports Commission General Office

			Terminal 1	Energy				Terminal	
	Total	Terminal 1	Int'l Facility	Management Center	Ramp Fees	Field & Runways	Control Tower	Roads/ Landside	Parking Facilities
ersonnel									
Wages									
Regular	47,848,855	732,426	-	1,457,450	-	-	-	1,959,984	
Overtime/Doubletime		,							
Doubletime - Regular	1,586,745	2,560	-	89,846	-	-	-	-	
Overtime - Regular	2,359,426	3,249	-	39,732	-	-	-	46,996	
Total Overtime/Doubletime	3,946,171	5,809		129,578				46,996	-
Commissioner PerDiem	14,500	-	_	.20,010	-	-	_	.0,000	
Temps	2,612,133	31,200	_	-	-	890,835	_	_	
Total Wages	54,421,659	769,435		1,587,028		890,835		2,006,980	
Benefits	34,421,003	703,400		1,307,020		030,000		2,000,300	
Employee Insurance									
	500 007	10 700		47 504				22.310	
Employee Insurance Dental	560,827	12,739	-	17,524	-	-	-	,	
Emply Insurance Disability	209,527	3,591	-	7,563	-	-	-	8,232	
Employee Insurance Life	115,051	1,817	-	3,670	-	-	-	4,083	
Employee Insurance Medical	7,553,001	170,655	-	234,768	-	39,749	-	298,883	
Employee Insurance Retiree	2,786,125	64,600		95,000	-			112,700	
Total Employee Insurance	11,224,531	253,402	-	358,525	-	39,749	-	446,208	
Pension									
Fica (Social Security)Base	2,522,464	45,919	-	93,795	-	55,232	-	120,729	
Fica(Social Security)Medic	769,086	10,736	-	21,912	-	12,917	-	28,251	
Mpls Emply Retirement Fund	40,700	-	-	-	-	-	-	-	
Public Emply - Coordinated	3,134,236	57,385	-	119,027	-	-	-	150,006	
Public Emply - Police/Fire	1,945,530	-	-	-	-	-	-	-	
Merf Unfunded Liability	1,785,599	81,164	-	34,785	-	-	-	11,595	
Total Pension	10,197,616	195,205	-	269,519	-	68,149	-	310,581	
Training	-, - ,	,		,		, -		,	
Continuing Ed (College)	68,799	-	-	-	-	-	-	-	
Executive Leadership Train	2,500	-	-	-	-	-	-	-	
Management Requirement	7,500	-	_	-	-	-	_	_	
Organizational Requirement	46,200		_	_	_	_	_	_	
Regulatory Requirements	76,824		_	_	_	_	_	_	
Local Seminars	188,163	-	-	-	-	-	-	4,250	
Total Training	389,986							4,250	-
0		42 540	-	-	-	-	-	,	
Post Retirement Benefits	1,900,000	43,510	-	94,240	-	-	-	32,680	
Workers Compensation	647,475	15,475	-	18,844	-	-	-	32,115	
Post Employ Health Plan	381,635	4,957	-	6,586	-	-	-	15,312	
Flex Spending	55,000	-	-	-	-	28,000	-	-	
Unemployment Tax	70,000	-	-	-	-	-	-	-	
Uniforms									
Uniforms-Police/Fire Allow	181,091	-	-	-	-	-	-	-	
Uniforms-Rental	55,954	1,000	-	2,040	-	-	-	4,889	
Uniforms - Safety	42,050	300		4,725					-
Total Uniforms	279,095	1,300	-	6,765	-	-	-	4,889	
Severance									
Contract Allowance	2,500	-	-	-	-	-	-	-	
Regular Severance	124,258	2,257	-	3,077	-	-	-	3,527	
Total Severance	126,758	2,257	-	3,077	-	-	-	3,527	
Trade Union Benefits	724,920	-	-	· -	-	-	-	-	
Total Benefits	25,997,016	516,107	-	757,555		135,898		849,562	-
otal Personnel	80,418,675	1,285,542		2,344,583		1,026,733		2,856,542	

2016 Budget Expenses b	v Subled	aer				C	)perating	Budget E	kpense
	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Administrative Expenses									
Supplies									
Office Supplies Materials	160,827	3,300	-	1,893		- 6,000	-	14,750	
Computer Supplies		-,		,		-,		,	
Computer Supplies-General	80,000	-	35,000	-			-	-	
Computer Supplies-Software	162,152	-		-			-	-	
Computer - Tools	3,040	-	-	-			-	-	
Total Computer Supplies	245,192		35,000						
Special Supplies	210,102		00,000						
Special Supplies-Badging	106,981	-	-	_			-	_	
Special Supply-Film/Photo	25,625								
Special Supplies-Other	63,596	-	-	- 1,495		- 5,155	-	-	
Total Special Supplies	196,202			1,495		- 5,155			
		- 2 200	35,000	3,388		- <u>5,155</u>		14,750	
Total Supplies	602,221	3,300	35,000	3,300		- 11,155	-	14,750	
Travel	4 47 0 40	4 500				0.007		0.000	
Travel - Lodging	147,646	1,500	-	-		- 6,907	-	6,300	
Travel - Meals	30,571	1,000	-	-		- 600	-	960	
Travel - Miscellaneous	2,281	-	-	-			-	-	
Travel - Transportation									
Travel - Transport/Airfare	134,413	2,500	-	-		- 7,187	-	4,400	
Travel - Shuttle/Taxi/Auto	11,776		-				-	720	
Total Travel - Transportation	146,189	2,500	-	-		- 7,187	-	5,120	
Registration Fees	131,750	500	-	-		- 5,650	-	4,200	
Mileage	48,919	200		-		<u> </u>	-		
Total Travel	507,356	5,700	-	-		- 20,344	-	16,580	
Other Administrative Expense									
Local Meetings									
Local Mtgs - Off Airport	12,230	-	-	-			-	-	
Local Mtgs - On Airport/GO	23,554	-	-	-		- 650		250	
Total Local Meetings	35,784	-	-	-		- 650	-	250	
Information Sources									
Memberships/Dues/Pro Assoc	280,887	1,000	-	-		- 275	-	2,100	
Other Information Sources	262,961	-	-	996			-	-	
Publications/Subscriptions	60,068	-	-	-		- 500	-	-	
Total Information Sources	603,916	1,000	-	996		- 775	-	2,100	-
Printing Costs	,	,						,	
Printing-Publications	39,100	-	-	-			-	-	
Printing - Color Charts	10,200	-	-	-			-	-	
Printing - Forms	34,892	-	-	-			-	31,400	
Printing-Stationary/Envel	20,262		_	_			_	01,100	
Total Printing Costs	104,454			· <u> </u>				31,400	
Delivery Services	9,284	-	-	- 166			-	51,400	
	9,284	-	-	100			-	-	
Freight Charges Postage		-	-	-			-	6,000	
6	43,098	-	-	-			-	6,000	
Strategic Planning-Admin	28,060								
Total Other Administrative Expense	825,796	1,000	-	1,162		- 1,425	-	39,750	
Total Administrative Expenses	1,935,373	10,000	35,000	4,550		- 32,924	-	71,080	

2016 Budget Expenses	by Subled	ger				Ŭ	porating	Budget Ex	(ponoo
	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Professional Services									
Accounting/Audit Fees	214,500	-	-	-	-	-	-	-	
Appraisals	50,000	-	-	-	-	-	-	-	
RFP/Leases	100,000	-	-	-	-	-	-	-	
Concept Develop/Feasible	20,000	-	-	-	-		-	-	
Computer Services									
General									
ANOMS Consulting	63,055	-	-	-	-	-	-	-	
Software Consulting	609,000	-	-	<u> </u>	-	<u> </u>	-	-	
Total General	672,055								
Total Computer Services	672,055			· · · · · · · · · · · · · · · · · · ·					
Engineering Fees	787,380	78,750	_	45,630	_	483,750	_	_	
Insurance Consultants		70,750	-	45,050	-	403,750	-	-	
	320,000	-	-	-	-	-	-	-	
Legal Fees									
Legal - Environmental	92,000	-	-	-	-	-	-	-	
Legal - General	642,000	-	-	-	-	-	-	-	
Legal - Relievers	15,000			<u> </u>		<u> </u>			
Total Legal Fees	749,000	-	-	-	-	-	-	-	
Legislative									
Legislative - Local	91,350	-	-		-	-	-	-	
Legislative - National	112,000	-	-		-	-	-	-	
Total Legislative	203,350	-	-	-	-	-	-	-	-
Medical Fees	47,290	-	-	-	-		-	-	
Planning	420,000	-	-		-	40,000	-	-	
Pollution/Environmental Fees	4,775	_	_	_	_		_	_	
Public Information	4,770								
Public Infor Serv Photo	12,600								
		-	-	-	-	-	-	-	
Public Infor Serv Other	140,000							-	
Total Public Information	152,600	-	-	-	-	-	-	-	
Recruiting Expenses									
Recruiting Employment Fees	60,000	-	-	-	-	-	-	-	
Executive Recruiting	150,000			<u> </u>		<u> </u>			
Total Recruiting Expenses	210,000	-	-	-	-	-	-	-	
Safety Consultants									
Safety - Training	32,783	-	-	-	-		-	-	
Safety - General	8,000	-	-		-	-	-	-	
Total Safety Consultants	40,783	-	-		-	-	-	-	
Miscellaneous Expenses	-,								
Survey Expense	16,920	-	-		-		-	-	
Wildlife/Meteorology	.0,020								
Meteorology	26,800								
Wildlife		-	-	-	-	-	-	-	
	182,920								
Total Wildlife/Meteorology	209,720	-	-	-	-	-	-	-	
Business Development	120,000	-	-	-	-	-	-	-	
Environmental	66,000	-	-	-	-		-	-	
Mechanical									
Mechanical Terminal	298,762	244,410	-	-	-		-	-	
Mechanical Trades	218,931	-	-	<u> </u>	-	<u> </u>			
Total Mechanical	517,693	244,410	-	-	-	-	-	-	
Miscellaneous	1,198,045	-	-	-	-	34,850	-	20,000	
Strategic Planning-Professiona	55,000	-	-	-	-		-	-	
Total Miscellaneous Expenses	2,183,378	244,410	-			34,850		20,000	
Total Professional Services	6,175,111	323,160		45,630				20,000	
	0,170,111	020,100		10,000		000,000		20,000	
<u>Utilities</u> Electricity	12 652 000	0 640 604				044 457		105 575	000 500
,	13,653,029	8,649,684	-	-	-	911,457	-	195,575	922,522
Heating Fuel		/=		4 6 4 6			· · ·	~~ · · ·	
Heating - Natural Gas	2,654,905	159,871	-	1,643,426	-	48,416	34,073	23,103	5,323
Heating - Fuel Oil	50,000	-		50,000					
Total Heating Fuel	2,704,905	159,871	-	1,693,426	-	10,110	34,073	23,103	5,323
Sewer	1,196,609	385,000	-	61,500	-	28,000	9	20	12,500
Water	1,066,215	443,000	-	85,000	-	6,100	10	6,925	15,400
Telephone									
Telephone - Regular	183,410	-	-	-	-	-	-	-	
Telephone - Internet Service	71,176	-	-	_	-		-	-	
Telephone - Cellular	348,381	7,584	-	10,545	-	5,675	-	7,027	
Total Telephone	602,967	7,584		10,545		5,675		7,027	
	302,307	7,004		10,040		0,070	-		

2016 Budget Expenses	hy Subled	aer				C	perating	Budget Ex	kpense
2016 Budget Expenses	-	-	Terminal 1 Int'l	Energy Management	Ramp	Field &	Control	Terminal Roads/	Parking
On and the second s	Total	Terminal 1	Facility	Center	Fees	Runways	Tower	Landside	Facilities
Operating Services/Expenses Advertising									
Advertising - Employment	13,500	-	-	-	-	-	-	-	-
Advertising - General	266,392	-	-	-	-	-	-	-	-
Advertising - Parking	397,000	-	-	-	-	-	-	-	397,000
Advertising - Relievers	10,020	-	-	-	-	-	-	-	-
Total Advertising	686,912	-	-	-	-	-	-	-	397,000
Environmental Control									
Hazardous Waste									
Hazardous Waste - FLouresc	15,000	-	-		-	-	-	-	-
Hazardous Waste - General	1,250	-	-	-	-	-	-	-	-
Total Hazardous Waste	16,250	-	-	-	-	-	-	-	-
Pollution Control									
Pollution Ctrl-Booms	17,500	-	-		-	-	-	-	-
Pollution Ctrl-Corn Cobs	7,000	-	-	-	-	-	-	-	-
Total Pollution Control	24,500	-	-	-	-	-	-	-	-
Industrial Waste Mgmt	1,650	-	-	-	-	1,650	-	-	-
Laboratory Services	12,500	-	-	_	-	-	-	-	-
Solvent Reclamation Service	12,150	-	-	_	-	-	-	-	-
Tire Disposal	1,250	-	-	_	-	-	-	-	-
Other	143,500	-	-	-	-	-	-	-	-
Total Environmental Control	211,800					1,650			
GISW Management	1,490,857	- 3,193	_	-	_	1,406,088	-	-	
Tag Operating Supplies	16,900	5,135	_				-	16,900	
Grd Transportation Services	16,900				_	_	_	16,900	
Shuttle Services	1,948,764	798,993			_	_	_	760,018	
Parking Lots	6,566,055	130,335			_	_	_	700,010	6,566,055
Met Council Fees	200,000	_	-	-	-	200,000	-	-	0,000,000
Employee Programs	200,000	-	-	-	-	200,000	-	-	-
	27 500								
Recognition Retirement	37,500	-	-	-	-	-	-	-	-
	2,500	-	-	-	-	-	-	-	-
	400 500								
Wellness - Fitness Program	126,500	-	-	-	-	-	-	-	-
Wellness-Health/Wellness	5,000	-	-	-	-	-	-	-	-
Wellness-Nutrition/Stress	5,000								
Total Wellness	136,500						-	-	-
Total Employee Programs	176,500	-	-	-	-	-	-	-	-
Conference Center	30,000	-	-	-	-	-	-	-	-
Conference Center	30,000	-	-	-	-	-	-	-	-
Events Exercises									
Emergency Response Exercise	22,300	-	-	-	-	300	-	-	-
Other Programs/Events	18,014	-	-	-	-		-	-	-
Call Back Service	7,500	-	-	-	-	7,500	-	-	-
Major Events-Conventions	28,000								
Total Events Exercises	75,814	-	-	-	-	7,800	-	-	-
Other Charges/Fees									
Bank Charges	456,500	-	-	-	-	1,500	-	-	260,000
IATA Contract Expense	66,000	-	-	-	-	-	-	-	-
Security Services Regular	563,856	-	-	-	-	-	-	-	-
Security Services Check Pt	31,025	-	-	-	-	31,025	-	-	-
Concessions Marketing	397,000	-	-	-	-	-	-	-	-
Recycling - Sand	200	-	-		-	200	-	-	-
Copy Agreement	165,000	-	-		-	-	-	-	-
Mediation Fees	5,000	-	-		-	-	-	-	-
Miscellaneous Charges/Fees	253,739	-	-	-	-	1,000	-	-	-
Misc chrges-ziptop bags	100,000	100,000	-	-	-	-	-	-	-
Porter Service	303,000	303,000	-	_	-	-	-	-	-
Queue Line	276,841	276,841	-	_	-	-	-	-	-
Jail Fees	20,000		_	_	_	-	_	_	-
Airport Foundation-Concession	475,000		_	_	_	-	_	_	-
Total Other Charges/Fees	3,113,161	679,841				33,725			260,000
Service Agreements	0,110,101	075,041				00,720			200,000
Service-Computers	3,669,458	87,400		102,000		27,645			13,500
•			-	102,000	-	27,045	-	-	13,300
Service-Electrical Gear Contr	250,000	162,500	-	-	-	-	-	-	-
Service-Fitness Equipment	11,000	-	-	-	-	-	-	-	-
Service-Grd Trans Equip	324,000	-	-	-	-	-	-	324,000	-
Service-Loading Dock	2,167,336	1,950,602	-	-	-	-	-	-	-
Service-Office Equipment	38,087		-	-	-	200	-	-	-
Service-Other Equipment	1,787,587	655,067	477,224	-	-	7,900	-	-	-
Service-Parking Equipment	696,000	-	-	-	-	-	-	-	696,000
Service-Telephone Systems	63,750	-	-		-	-	-	-	-
Service-CCTV/iVISN	615,900	215,565	-	-	-	92,385	-	110,862	110,862
Service-Radios	354,831			<u> </u>		48,000		1,000	
Total Service Agreements	9,977,949	3,071,134	477,224			176,130		435,862	820,362
Total Operating Services/Expenses	24,494,712	4,553,161	477,224	102,000	-	1,825,393	-	1,212,780	8,043,417

2016 Budget Expenses	by Subled	ger				C	porating	Budget E	xperioe
<b>.</b> .	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Maintenance									
Trades - Painters									
Paint									
Equipment - Paint	5,215	-	-		-		-	-	-
Exterior - Paint	14,083	4,025	-		-		-	-	4,180
Interior - Paint	24,222	17,250	-	1,513	-		-	-	,
Paint - Other	1,888	800	-	· · · · ·	-		-	-	-
Traffic Paint - Parking	5,000	-	-	· -	-		-	-	5,000
Reliever Airport - Paint	4,500	-	-		-		-	-	0,000
Traffic Paint - Runways	171,905	-	_		_	168,576	_	_	-
Total Paint	226,813	22,075		1,513					9,180
Signs	220,013	22,075	-	1,515		100,570	-	-	9,100
-	45 700	2 0 2 4							
Exterior Sign Materials	15,738	3,024	-		-		-	-	-
Interior Sign Materials	9,557	4,603	-		-		-	-	-
Reliever Airport Signs	500			·		<u> </u>	-		·
Total Signs	25,795	7,627	-		-		-	-	-
Supplies									
Paint Supplies - Other	5,000	-	-		-	· -	-	-	-
Solvents	1,500	-	-		-	· -	-	-	-
Equipment Spray	11,540	-	-		-		-	-	-
Paint Tools	10,351	533		·		<u> </u>			
Total Supplies	28,391	533	-		-		-	-	-
Total Trades - Painters	280,999	30,235	-	1,513	-	168,576	-	-	9,180
Trades - Carpenters									
Locks									
Locks - Doors	80,635	51,278	-		-		-	-	
Locks - Door Tags/ID	780	780	-		-		-	-	
Total Locks	81,415	52,058					-		
Flags	334		-		-		-	-	-
Lumber	001								
Lumber-Cabinets	6,956	2,828							
Lumber-Furniture	11,069	7,524	-		-	-	-	-	-
Lumber-Other	650	7,524	-		-	-	-	-	-
		-	-		-	· -	-	-	-
Lumber-Remodeling	725	-		·		<u> </u>			·
Total Lumber	19,400	10,352	-		-		-	-	-
Other									
Other - Ceilings	16,208	7,224	-		-	· -	-	-	-
Other - Ceramics	6,410	3,325	-		-	· -	-	-	-
Other - Doors	12,480	7,025	-	· -	-		-	-	-
Other - Floor Coverings	95,787	87,600	-	· -	-	· -	-	-	-
Other - Hardware	34,111	11,793	-	· -	-	· -	-	-	-
Other - Miscellaneous	4,000	-	-		-	· -	-	-	-
Other - Auto Door Supplis RPL	25,120	19,770	-		-		-	-	-
Other - Saw Blades	375	375	-		-		-	-	-
Other - Screws/Bolts	14,500	-	-	· -	-		-	-	-
Other - Seating Replacement	10,500	7,500	-		-		-	-	-
Other - Tools	4,304	2,110	-		-		-	-	-
Other - Tug Door Repairs	25,636	23,881	-		-		-	-	
Other - Wall Protection	3,442	20,001	-		_		_	_	
Total Other	252,873	170,603					-		· · · · ·
Total Trades - Carpenters	354,022	233,013		· · ·			-		·

2016 Budget Expenses k	ov Subled	aer			Operating Budget Expense						
2010 Budget Expenses t	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities		
Trades - Plumbers											
Contractor Requirements	3,000	-	-		-	-	-	-	-		
Fire Protection System	84,599	36,685	-	- 489	-	9,788	-	-	-		
General Plumbing Supplies	103,382	53,875	-	- 700	-	-	-	-	-		
Irrigation Supplies	7,821	-	-		-	-	-	1,975	-		
Pumps	27,050	8,050	-	- 2,000	-	10,000	-	-	-		
Underground Utilities	1,000	1,000	-		-	-	-	-	-		
Water Distribution Systems	14,500	6,000	-		-	-	-	-	-		
Water Meters	17,000			<u> </u>							
Total Trades - Plumbers	258,352	105,610	-	- 3,189	-	19,788	-	1,975	-		
Trades - Electricians											
Repairs											
Generator Maint. Contract	60,306	13,870	-		-	16,283	-	-	-		
Electrical - Interior	2,000	-	-		-	-	-	-	-		
Unit Maint. Contract	365,000	153,300	-		-	47,450	-	-	54,750		
Unit Maint Supplies	22,000	12,000		<u> </u>		4,000					
Total Repairs	449,306	179,170	-		-	67,733	-	-	54,750		
Other											
Other - Batteries	4,500	-	-		-	-	-	-	-		
Other-Field Lights/Sensors	268,000	-	-		-	216,000	-	-	-		
Other - Gate Supplies	74,550	-	-		-	20,000	-	-	-		
Other - General Supplies	634,800	209,300	-	6,300	-	5,000	-	5,000	240,000		
Other - Miscellaneous	30,000	-	-		-	-	-	-	-		
Other - Motor	3,500	-	-		-	-	-	-	-		
Other - Secured Access Sys	30,500	11,500	-	<u> </u>		4,000	-				
Total Other	1,045,850	220,800		6,300		245,000		5,000	240,000		
Total Trades - Electricians	1,495,156	399,970	-	- 6,300	-	312,733	-	5,000	294,750		

2016 Budget Expenses b	<b>,</b>	<b>J</b> -	Terminal 1	Energy			Terminal Id & Control Roads/			
	Total	Terminal 1	Int'l	Management	Ramp	Field &	Control Tower	Roads/ Landside	Parking Facilities	
Maintenance - Field	Iotai	Terminal 1	Facility	Center	Fees	Runways	Iower	Landside	Facilities	
Snow Removal - Materials										
Materials - Sodium Acetate	80,000	_	_	_	_	80,000	_	_		
Materials-Liquid Anti Icer	680,000				20,000	660,000				
Materials-Other Ice Ctrl	5,500	_	_	_	20,000		_	_	1,000	
Materials - Salt	90,200	-	-	-	-	-	-	45,000	1,000	
Materials - Sand	95,400	-	-	-	-	80,000	-	-	-	
Materials - Urea	14,600	-	-	-	-	-	-	-		
Total Snow Removal - Materials	965,700	-	-	-	20,000	820,000	-	45,000	1,000	
Snow Removal - Equipment	,				-,	,		-,	,	
Equipment - Contract	664,000	-	-	-	-	-	-	-	618,000	
Equipment-Rent-No Operator	816,100	-	-	-	-	418,800	-	-		
Equip Rent-No Operator-5.5	68,500	-	-	-	-	65,000	-	-		
Equip Rent-Sweepers	90,000					45,000				
Total Snow Removal - Equipment	1,638,600	-	-	-	-	528,800	-	-	618,000	
Snow Removal - Miscellan										
Snow Removal - Meals	41,300	-	-	-	-	40,000	-	-		
Snow Removal - Plow Blades	22,000	-	-	-	1,000	18,000	-	-		
Snow Removal - Runway Brm	80,000	-	-	-	-	80,000	-	-		
Snow Melters	55,000					25,000			15,000	
Total Snow Removal - Miscellan	198,300	-	-	-	1,000	163,000	-	-	15,000	
Summer Maintenance-Surface										
Surface Repair-Aggregate	8,470	-	-	-	-	-	-	-		
Surface Repair-Asphalt	40,161	-	-	-	1,000	20,000	-	-		
Surface Repair-Cement	5,500	-	-	-	-	3,000	-	-	2,000	
Surface Repair-Other	2,500	-	-	-	-	2,500	-	-		
Surface Rubber Removal	46,800	-	-	-	-	40,000	-	-		
Surface Repair-Saw Blades	2,000	-	-	-	-	2,000	-	-		
Surface Repair-Hot Sealant	30,000					30,000				
Total Summer Maintenance-Surfac	135,431	-	-	-	1,000	97,500	-	-	2,000	
Summer Maint-Landscape										
Summer Maintenance-Fencing	13,050	-	-	-	-	5,000	-	-		
Landscape/Turf-Materials	75,125	-	-	-	-	2,000	-	50,000		
Summer Maint-Equip Rent No Op	838,700	-	-	-	-	412,300	-	-		
Summer Maint-Equip Rent LT	6,500	-	-	-	-	6,500	-	-		
Equip Rent-Sweepers	90,000					45,000				
Total Summer Maint-Landscape	1,023,375	-	-	-	-	470,800	-	50,000		
Maintenance Field-Other										
Non Runway Brooms	26,500	-	-	-	5,000		-	4,000	17,500	
Field Maint-Other-Material	7,000		-	-	-	2,000	-	-	2,000	
Field Maint-Other-Supplies	18,973	6,374	-	-	-	-	-	-		
Field Maint-Other-Tools	6,500					1,500		1,500		
Total Maintenance Field-Other	58,973	6,374			5,000	3,500	<u> </u>	5,500	19,500	
Total Maintenance - Field	4,020,379	6,374	-	-	27,000	2,083,600	-	100,500	655,500	
Maintenance Building										
Building-Temp Control	000 740	570 400		450.000					10.000	
Temp Control-Contracts	928,740	573,489	-	158,286	-	-	-	-	42,223	
Temp Control-Filters	162,965	112,943	-	21,407	-	-	-	-		
Fire Control Contract	385,318	324,000								
Total Building-Temp Control	1,477,023	1,010,432	-	179,693	-	-	-	-	42,223	
Building-Mechanical Areas								4 400 770	000 75	
Mechanical Areas-APM	5,935,080	4,154,556	-	-	-	-	-	1,483,770	296,754	
Mechanical Areas-Conveyors	466,824	303,436	46,682	-	-	-	-	-		
Mechanical Areas Doors	12,083	-	-	-	-	-	-	-		
Mechanical Areas Doors/Pub	12,500	10,000	-	-	-	-	-	-		
Mechanical Areas-Doors/Tug	115,000	115,000	-	-	-	-	-	-		
Mechanical Areas-Elevators	783,002	701,249	-	-	-	-	-	-		
Mechanical Areas-Escalator	1,090,831	981,748	-	-	-	-	-	-		
Mechanical-Moving Walks	1,246,664	1,121,998	-	-	-	-	-	-		
Mechanical Areas-Other	22,400	18,300	-					-	000 75	
Total Building-Mechanical Areas	9,684,384	7,406,287	46,682	-	-	-	-	1,483,770	296,754	
Building-Other	050.000									
Other-Bag Handling	850,000	-	-	-	-	-	-	-		
Other-Building Systems	187,000	- -	-	-	-	-	-	-		
Other-Boiler Chemicals	80,783	5,901	-	63,675	-	-	-	-		
Other-Floors/Repairs	1,484	-	-	-	-	-	-	-		
Other-Jetbridge Repairs	257,250	-	-	-	-	-	-	-		
Other-Outside Plumb/Sewer	19,800	-	-	-	-	-	-	-		
Other-Paging System Contract	60,000	60,000	-	-	-	-	-	-		
Other-Pest Control	115,000	115,000	-	-	-	-	-	-		
Other-Roofing	31,600	10,000	-	-	-	-	-	-		
Sump/Septic Pumping	112,450	-	-	-	-	-	-	-		
Other-Supplies	43,424	1,254	-	9,449	-	-	-	-		
Other-Tools	5,441	-		3,521						
Total Building-Other	1,764,232	192,155	-	76,645	-	-	-	-		
Minor Projects Expense	120,500	120,000	-	-	-	-	-	-		

**Operating Budget Expense** 

2016 Budget Expenses I	by Subled	ger					Operating	Budget Ex	<i>(pense</i>
	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Strategic Planning-Maintenance Total Maintenance Building	<u>38,370</u> 13,084,509	20,285 8,749,159	46,682	256,338				1 400 770	338,977





2016 Budget Expenses	by Subled	ger				С	perating)	Budget Ex	kpense
<b>.</b>	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Maintenance-Cleaning									
Cleaning Services									
Cleaning Services-Janitor	11,516,080	8,060,373	171,139	-	-	-	-	38,241	276,924
Cleaning Services-Windows	1,743,980	1,078,036	27,883	-	-	-	-	33,270	201,072
Total Cleaning Services	13,260,060	9,138,409	199,022	-	-	-	-	71,511	477,996
Cleaning Supplies									
Cleaning Supplies-Bathroom	897,073	782,000	-	-	-	-	-	-	-
Cleaning Supplies-General	74,604	70,000	-	-	-	-	-	-	-
Total Cleaning Supplies	971,677	852,000	-	-	-	-	-	-	-
Rubbish Disposal									
Rubbish Disposal-Recycle	50,000	50,000	-	-	-	-	-	-	-
Rubbish Disposal-Regular	741,100	600,000	-	-	-	50,000	-	-	-
Total Rubbish Disposal	791,100	650,000	-	-	-	50,000	-	-	-
Towel Laundry Services	7,266	-	-	-	-	-	-	-	-
Other Cleaning Expenses	1,100	-	-	-	-	-	-	-	-
Total Maintenance-Cleaning	15,031,203	10,640,409	199,022	-	-	50,000		71,511	477,996
Maintenance-Equipment									
Equipment-Parts									
Parts-Automobiles	112,500	-	-	-	-	-	-	-	-
Parts-Boilers Energy Mgmt	157,364	58,783	-	87,795	-	-	-	-	205
Parts-Chiller Energy Mgmt	171,939	41,901	-	115,766	-	-	-	-	279
Parts-Other Equipment	49,708	49,708	-	-	-	-	-	-	-
Parts-Equipment	744,230	-	-	-	-	-	-	-	195,000
Parts-Other Equipment	46,033	2,927	2,500	34,164	-	-	-	-	-
Total Equipment-Parts	1,281,774	153,319	2,500	237,725	-	-	-	-	195,484
Equipment-Shop									
Shop-Batteries	21,850	-	-	-	-	-	-	-	-
Shop-Cleaners/Degreasers	16,850	-	-	-	-	-	-	-	2,000
Shop-Oil Filters	101,381	-	-	-	-	-	-	-	
Shop-Other Supplies	21,057	103	-	4,964	-	-	-	-	-
Shop-Tires	98,850	-	-	-	-	-	-	-	-
Shop - Tool Crib	40,000	-	-	-	-	-	-	-	-
Shop-Tools	39,207	-	-	542	-	-	-	-	-
Shop - Weld Shop	25,000	-	-	-	-	-	-	-	-
Total Equipment-Shop	364,195	103	-	5,506	-		-		2,000
Equipment-Gas	,			-,					,
Gas-Diesel	612,600	-	-	-	-	-	-	-	-
Gas-Ethanol	186,375	-	-	6,000	-	-	-	-	24,775
Gas-Propane	5,200	-	-	-,	-	-	-	-	, -
Gas-Unleaded	275,850	250	-	2,175	-	-	-	75	325
Total Equipment-Gas	1,080,025	250	-	8,175	-	-	-	75	25,100
Equipment-Extinguishers	1,000,020	200		0,110					20,100
Extinguishers-Purchase	25,500	-	-	-	-	-	-	-	-
Extinguishers-Repair	500	-	-	-	-	-	-	-	-
Exinguishers-Reservice	1,000	-	-	-	-	-	-	-	-
Total Equipment-Extinguishers	27,000		_						
Equipment-Miscellaneous Exp	55,830	-	-	-	-	-	-	9,000	-
Total Maintenance-Equipment	2,808,824	153,672	2,500	251,406	-			9,075	222,584
Total Maintenance	37,333,444	20,318,442	248,204	518,746	27,000	2,634,697		1,671,831	1,998,987

2016 Budget Expenses	by Sublea	ger	Tomological	<b>F</b>				Tamatast	
	Total	Terminal 1	Terminal 1 Int'l Facility	Energy Management Center	Ramp Fees	Field & Runways	Control Tower	Terminal Roads/ Landside	Parking Facilities
Other						-			
General Insurance									
Gen Ins-Airport Liability	680,000	233,825	-	28,357	18,239	30,728	-	10,610	36,966
Gen Ins-Property	1,044,000	267,717	-	49,339	31,732	53,459	-	18,461	64,316
Gen Ins-Crime	21,000	4,786	-	927	668	1,123	-	388	1,353
Gen Ins-Auto/Equipment	330,001	74,809	-	16,219	10,431	17,574	-	6,069	21,144
Total General Insurance	2,075,001	581,137	-	94,842	61,070	102,884	-	35,528	123,779
Safety									
Safety-Supplies	132,901	1,200	-	5,274	-	1,500	-	-	
Safety-Equipment	7,500	-	-	-, -	-	500	-	-	
Total Safety	140,401	1,200	-	5,274		2,000	-	-	
Medical Information/Supply	-, -	,		- /		,			
Medical-Routine Supplies	16,166	2,750	-	624	-	3,000	-	-	
Medical-Emergency Response	2,500	-	-	-	-	-	-	-	
Total Medical Information/Supply	18,666	2,750	-	624		3,000		-	
Rentals	-,	,				-,			
Rental-Copier	2,700	-	-	-	-	-	-	-	
Rental-Other Equipment	43,700	-	-	-	-	-	-	1,300	
Total Rentals	46,400	-	-			-		1,300	
Licenses/Permits	-,							,	
Licenses-Autos/Equipment	4,300	-	-	-	-	-	-	-	
Licenses-Environmental	11,150	-	-	-	-	4,000	-	-	
Licenses-Other	3,377	-	-	1,827	-	-	-	-	
Total Licenses/Permits	18,827	-	-	1.827		4,000	-	-	-
Miscellaneous Expenses	,			.,		.,			
Misc-Firearm/Equip/Supplies	176,473	-	-	-	-	-	-	-	
Misc-Emergency Response	38,350	600	-	-	-	-	-	-	
Misc-Other	202,014	-	1,500	-	-	10,000	-	-	
Misc-Taxes(Petroleum/Use)	55,045	-	-	-	-	-	-	-	
Total Miscellaneous Expenses	471,882	600	1,500			10,000			-
Capital Assets			1,000			10,000			
Minor Equipment/Assets									
Minor Assets-Tools	142,557	1,550	-	-	-	-	-	-	
Minor Assets-Office Furn	57,818	2,500	-	-	-	-	-	-	
Minor Assets-Computers	500,000	_,	-	-	-	-	-	-	
Minor Assets-Radios	582,646	-	-	-	-	-	-	-	
Minor Assets-Other	93,083	-	-	-	-	-	-	-	
Total Minor Equipment/Assets	1,376,104	4,050							
Total Capital Assets	1,376,104	4,050							
Total Other	4,147,281	589,737	1,500	102,567	61,070	121,884		36,828	123,779
	, ,	,	,	·	,	,	a · ·	ľ	
Grand Total	173,728,321	36,725,181	761,928	4,968,547	88,070	7,199,879	34,092	6,101,711	11,121,928

## Operating Budget Expense

	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
ersonnel						1		
Wages								
Regular	-	598,249	-	-	-	11,648,215	-	-
Overtime/Doubletime						,,		
Doubletime - Regular	-	-	-	-	-	1,224,886	-	-
Overtime - Regular	-	19,469	-	-	-	551,607	-	-
Total Overtime/Doubletime	-	19,469		-	-	1,776,493		-
Commissioner PerDiem	-	-	-	-	-	-	-	-
Temps	-	-	-	-	-	682,720	-	-
Total Wages	-	617,718		-	-	14,107,428		-
Benefits		011,110				,		
Employee Insurance								
Employee Insurance Dental	-	1,913	-	-	-	151,257	-	-
Emply Insurance Disability	-	1,690	-	-	-	39,079	-	-
Employee Insurance Life	-	870	-	-	-	26,129	-	-
Employee Insurance Medical	-	25,628	-	-	-	2,026,356	-	-
Employee Insurance Retiree	-	9,200	-	-	-	735,850	-	-
Total Employee Insurance		39,301				2,978,671		
Pension		55,551				2,010,011		
Fica (Social Security)Base	-	36,386	-	_	-	841,442	-	_
Fica(Social Security)Medic		8,657	_	_	_	196,939	_	_
Mpls Emply Retirement Fund		0,007	_	_	_	7,028	_	_
Public Emply - Coordinated		46,051		_		1,050,648		_
Public Emply - Police/Fire		40,001		_		1,000,040		_
Merf Unfunded Liability	-	-	-	-	-	336,248	-	-
Total Pension		91,094				2,432,305		
	-	91,094	-	-	-	2,432,305	-	-
Training								000
Continuing Ed (College)	-	-	-	-	-	-	-	299
Executive Leadership Train	-	-	-	-	-	-	-	-
Management Requirement	-	-	-	-	-	-	-	-
Organizational Requirement	-	-	-	-	-	-	-	-
Regulatory Requirements	-	-	-	-	-	21,000	-	-
Local Seminars	-		-			3,590		750
Total Training	-	-	-	-	-	24,590	-	1,049
Post Retirement Benefits	-	3,610	-	-	-	402,610	-	-
Workers Compensation	-	3,301	-	-	-	184,853	-	-
Post Employ Health Plan	-	3,367	-	-	-	145,877	-	-
Flex Spending	-	-	-	-	-	-	-	-
Unemployment Tax	-	-	-	-	-	70,000	-	-
Uniforms								
Uniforms-Police/Fire Allow	-	-	-	-	-	-	-	-
Uniforms-Rental	-	-	-	-	-	40,300	-	-
Uniforms - Safety						25,750		7,225
Total Uniforms	-	-	-	-	-	66,050	-	7,225
Severance								
Contract Allowance	-	-	-	-	-	2,500	-	-
Regular Severance	-	1,126				20,290		
Total Severance	-	1,126	-	-	-	22,790	-	-
Trade Union Benefits						724,920		
Total Benefits	-	141,798	-			7,052,667		8,274
otal Personnel	-	759,516	-	-	-	21,160,095	-	8,274

Operating Budget Expense

	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
Administrative Expenses	J. J.							
Supplies								
Office Supplies Materials	-	1,800	-	-			500	7,200
Computer Supplies		1,000					000	1,200
Computer Supplies-General	-	-	-	-			-	-
Computer Supplies-Software	-	-	-	-			-	-
Computer - Tools	-	-	-	-			-	-
Total Computer Supplies	-	-	-	-				
Special Supplies								
Special Supplies-Badging	-	-	-	-			-	-
Special Supply-Film/Photo	-	600	-	-			-	2,600
Special Supplies-Other	-	675	-	-		- 100	-	_,
Total Special Supplies		1,275				- 100		2,600
Total Supplies		3,075				- 100	500	9,800
Travel		0,010				100	200	0,000
Travel - Lodging	-	3,500	-	-			-	1,750
Travel - Meals	-	500	-	-		- 500	-	684
Travel - Miscellaneous	-	-	-	_			_	-
Travel - Transportation								
Travel - Transport/Airfare	-	3,500	-	_			_	_
Travel - Shuttle/Taxi/Auto		350	-	_		- 250	_	125
Total Travel - Transportation		3,850				- 250		125
Registration Fees		1,125	-	_			_	120
Mileage		1,300	-	_			_	100
Total Travel		10,275				- 750		2,659
Other Administrative Expense		10,270				750		2,000
Local Meetings								
Local Mtgs - Off Airport	_	_	_	_			500	_
Local Mtgs - On Airport/GO	_	_	_	_				_
Total Local Meetings							500	
Information Sources							500	
Memberships/Dues/Pro Assoc	_	-	_	_			_	2,200
Other Information Sources	_	-	-	_			_	2,200
Publications/Subscriptions				_			_	602
Total Information Sources								2,802
Printing Costs	-	-	-	-		-	-	2,002
Printing-Publications						_		
Printing - Color Charts	-	-	-	-			-	-
Printing - Forms	-	-	-	-			-	-
Printing-Stationary/Envel	-	-	-	-			-	-
Total Printing Costs						·		
-	-	-	-	-			-	-
Delivery Services	-	-	-	-		- 1,000	-	400
Freight Charges	-	1,200	-	-			-	-
Postage Strotogia Planning Admin	-	-	-	-			-	-
Strategic Planning-Admin								
Total Other Administrative Expense	-	1,200	-			- 1,000	500	3,202

Operating Budget Expense

2016 Budget Expenses	s by Subled	ger					oporating Daagot L		
	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades	
Professional Services									
Accounting/Audit Fees	-	-	-	-	-	-	-	-	
Appraisals	-	-	-	-	-	-	-	-	
RFP/Leases	-	-	-	-	-	-	-	-	
Concept Develop/Feasible	-	-	-	-	-	-	-	-	
Computer Services									
General									
ANOMS Consulting	-	-	-	-	-	-	-	-	
Software Consulting	-								
Total General								·	
Total Computer Services	-	-	-	-	-	-	-	-	
Engineering Fees Insurance Consultants	-	15,750	-	-	-	-	-	-	
Legal Fees	-	-	-	-	-	-	-	-	
Legal - Environmental	_	_	_	_	_	_	_	_	
Legal - General	-	-	_	-	_	_	_	_	
Legal - Relievers	-	-	-	-	-	-	-	-	
Total Legal Fees								·	
Legislative									
Legislative - Local	-	-	-	-	-	-	-	-	
Legislative - National	-	-	-	-	-	-	-	-	
Total Legislative	-	-	-	-	-	-	-	-	
Medical Fees	-	-	-	-	-	-	-	-	
Planning	-	-	-	-	-	-	-	-	
Pollution/Environmental Fees	-	-	-	-	-	-	-	-	
Public Information									
Public Infor Serv Photo	-	-	-	-	-	-	-	-	
Public Infor Serv Other									
Total Public Information	-	-	-	-	-	-	-	-	
Recruiting Expenses									
Recruiting Employment Fees	-	-	-	-	-	-	-	-	
Executive Recruiting									
Total Recruiting Expenses	-	-	-	-	-	-	-	-	
Safety Consultants									
Safety - Training	-	-	-	-	-	-	-	-	
Safety - General Total Safety Consultants									
Miscellaneous Expenses	-	-	-	-	-	-	-	-	
Survey Expense	_	_	_	_	_	_	-		
Wildlife/Meteorology									
Meteorology	-	-	_	-	-	_	-	-	
Wildlife	-	-	-	-	-	-	-	-	
Total Wildlife/Meteorology	-				-		-	-	
Business Development	-	-	-	-	-	-	-	-	
Environmental	-	-	-	-	-	-	-	-	
Mechanical									
Mechanical Terminal	-	32,889	-	-	-	-	-	-	
Mechanical Trades	-	-				-	-	218,931	
Total Mechanical	-	32,889	-	-	-	-	-	218,931	
Miscellaneous	-	-	-	-	-	-	-	86,000	
Strategic Planning-Professiona									
Total Miscellaneous Expenses		32,889						304,931	
Total Professional Services	-	48,639	-	-	-	-	-	304,931	
Utilities									
Electricity	163,762	1,137,480	289,208	-	332,410	-	-	317,122	
Heating Fuel									
Heating - Natural Gas	88,703	316,725	24,687	-	62,165	-	-	152,418	
Heating - Fuel Oil	-	-			-				
Total Heating Fuel	88,703	316,725	24,687	-	62,165		-	152,418	
Sewer	2,800	-	670,000	-	500		-	7,800	
Water Tolophono	-	91,500	388,000	-	8,800	-	-	10,400	
Telephone Telephone Regular									
Telephone - Regular	-	-	-	-	-	-	-	-	
Telephone - Internet Service Telephone - Cellular	-	- 2,886	-	-	-	- 17,140	-	- 41,573	
Total Telephone		2,886				17,140		41,573	
Total Utilities	255,265	1,548,591	1,371,895		403,875			529,313	
Total Otinuos	200,200	1,0-0,031	1,071,030	-	-00,070	17,140		020,010	

Operating Budget Expense

2016 Budget Expenses b	by Subled	ger					oporating	Duaget LAP
	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
Operating Services/Expenses								
Advertising								
Advertising - Employment	-	-	-	-			-	-
Advertising - General	-	-	-	-			-	-
Advertising - Parking	-	-	-	-			-	-
Advertising - Relievers Total Advertising			·		<u> </u>	<u> </u>		
Environmental Control								
Hazardous Waste								
Hazardous Waste - FLouresc	-	-	-	-			-	15,000
Hazardous Waste - General		-			·	<u> </u>		1,250
Total Hazardous Waste	-	-	-	-			-	16,250
Pollution Control								
Pollution Ctrl-Booms	-	-	17,500	-			-	-
Pollution Ctrl-Corn Cobs					·			
Total Pollution Control	-	-	17,500	-			-	-
Industrial Waste Mgmt Laboratory Services	-	-	-	-			-	-
Solvent Reclamation Service	-	-	-	-			9,000	750
Tire Disposal	-	-	-	-			1,250	-
Other	-	-	-	-			500	-
Total Environmental Control	-	-	17,500	-			10,750	17,000
GISW Management	-	-	-	-			-	-
Tag Operating Supplies	-	-	-	-			-	-
Grd Transportation Services	-	-	-	-			-	-
Shuttle Services	-	389,753	-	-			-	-
Parking Lots	-	-	-	-			-	-
Met Council Fees	-	-	-	-			-	-
Employee Programs								
Recognition Retirement	-	-	-	-			-	-
Wellness	-	-	-	-			-	-
Wellness - Fitness Program	-	-	-	-			-	-
Wellness-Health/Wellness	-	-	-	-			-	-
Wellness-Nutrition/Stress	-	-	-	-			-	-
Total Wellness	-	-	-	-			-	-
Total Employee Programs	-	-	-	-			-	-
Conference Center	-	-	-	-			-	-
Conference Center	-	-	-	-			-	-
Events Exercises								
Emergency Response Exercise	-	-	-	-			-	-
Other Programs/Events Call Back Service	-	-	-	-			-	-
Major Events-Conventions	-	-	-	-		- 10,000	-	-
Total Events Exercises			·		<u> </u>	- 10,000		
Other Charges/Fees						10,000		
Bank Charges	-	-	-	-			-	-
IATA Contract Expense	-	-	-	-			-	-
Security Services Regular	-	-	-	-			-	-
Security Services Check Pt	-	-	-	-			-	-
Concessions Marketing	-	-	-	-			-	-
Recycling - Sand	-	-	-	-			-	-
Copy Agreement	-	-	-	-			-	-
Mediation Fees	-	4 050	-	-			-	-
Miscellaneous Charges/Fees	-	1,850	-	-			-	-
Misc chrges-ziptop bags Porter Service	-	-	-	-			-	-
Queue Line	_	_	-	_			_	_
Jail Fees	-	-	-	-			-	-
Airport Foundation-Concession	-	-	-	-			-	-
Total Other Charges/Fees	-	1,850	-	-			-	-
Service Agreements								
Service-Computers	-	-	-	-			-	-
Service-Electrical Gear Contr	-	52,500	-	-			35,000	-
Service-Fitness Equipment	-	-	-	-			-	-
Service-Grd Trans Equip	-	-	-	-			-	-
Service-Loading Dock	-	216,734		-			-	-
Service-Office Equipment	-	250		-			-	-
Service-Other Equipment	-	504,089	-	-			20,067	44,508
Service-Parking Equipment Service-Telephone Systems	-	- 1,600	-	-			-	-
Service-CCTV/iVISN	-	80,067		-			-	-
Service-Radios	-		-	-			-	12,000
Total Service Agreements	-	855,240	-	-			55,067	56,508
Total Operating Services/Expenses	-	1,246,843		-		- 10,000		73,508

# Operating Budget Expense

Cargo Area	Terminal 2	Roads	West Terminal	Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
	Terminal 2	Roads	Terminal	Blags	Employees	waintenance	Trades
							5,215
-	-	-	-			-	3,987
-		-	-			-	1,726
-	2,755	-	-			-	,
-	-	-	-			-	1,088
-	-	-	-			-	-
-	-	-	-			-	
-		-					
-	3,033	-	-			-	12,016
-	-	-	-			-	12,714
-	-	-	-			-	4,954
-	-	-					
-	-	-	-			-	17,668
-	-	-	-			-	5,000
-	-	-	-			-	1,500
-	-	-	-			-	11,540
-	-					-	9,818
-	-	-	-			-	27,858
-	3,033	-	-			-	57,542
-	6,143	-	-			-	19,314
-	-	-	-			-	
-	6,143	-	-	-		-	19,314
-	, -	-	-			-	134
-	2.650	-	-			-	
-		-	-			-	1,300
-	_,	-	-			-	1,000
-	-	-	-			-	
	4 895						1,300
	1,000						1,000
_	_	_	_			_	7,875
	1 085						1,000
		_	_				1,550
-		-	-			-	1,589
-	5,009	-	-			-	21,618
-	-	-	-			-	21,010
-	-	-	-			-	5.05(
-	-	-	-			-	5,350
-	-	-	-			-	44 501
-	-	-	-			-	14,500
-	,	-	-			-	
-		-	-			-	1,894
-	1,755	-	-			-	
-	-						3,442
	12,699						<u>58,818</u> 79,566
	- - - - - - - - - - - - - - - - - - -	- 3,033 - 6,143 - 6,143 - 6,143 - 2,650 - 2,245 - 2,245  - 4,895 - 1,085 - 1,085 - 1,085 - 1,085  - 3,000 - 3,000 - 3,000 - 3,000   	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$				

ZUTO Budget Expenses by Subledger Hangars		
rangars Public Area/ West & Other Maintenance Equip Cargo Area Terminal 2 Roads Terminal Bldgs Employees Mainter		ntory/ Ides
Trades - Plumbers		
Contractor Requirements	-	3,000
Fire Protection System       -       12,871       -       4,684       -       -	-	5,000
General Plumbing Supplies - 10,000 - 1,544 1	5,493	12,370
Irrigation Supplies - 1,346 2,000 2,000	-	-
Pumps 7,000	-	-
Underground Utilities	-	-
Water Distribution Systems - 2,000 - - - -	-	6,500
Water Meters		17,000
Total Trades - Plumbers       -       26,217       2,000       15,228       -       -       1	5,493 -	43,870
Trades - Electricians		
Repairs		
Generator Maint. Contract - 4,221 - 10,855	-	2,413
Electrical - Interior - 2,000	-	-
Unit Maint. Contract - 51,100	-	-
Unit Maint Supplies		5,000
<b>Total Repairs</b> - 57,321 - 10,855	-	7,413
Other		
Other - Batteries	-	4,500
Other-Field Lights/Sensors	-	-
Other - Gate Supplies	-	-
Other - General Supplies - 25,000 50,000 10,000 30,000 -	- :	30,000
Other - Miscellaneous	- :	30,000
Other - Motor	-	-
Other - Secured Access Sys 4,0001,0001,000	-	5,000
Total Other       -       29,000       51,000       11,000       31,000       -	-	69,500
Total Trades - Electricians       -       86,321       51,000       21,855       31,000       -	- '	76,913

Operating Budget Expense

zo to Budget Expenses b	y Subleu	yei			Hangars			
	Corgo Aroo	Terminal 2	Public Area/ Roads	West Terminal	& Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
Maintenance - Field	Cargo Area	Terminal 2	Roads	Terminal	Blags	Employees	waintenance	Trades
Snow Removal - Materials								
Materials - Sodium Acetate	-			-	-	-	-	-
Materials-Liquid Anti Icer	-			-	-	-	-	-
Materials-Other Ice Ctrl	-		- 4,500	-	-	-	-	-
Materials - Salt	-		- 45,000	-	-	-	-	-
Materials - Sand Materials - Urea	-			-	-	-	-	-
Total Snow Removal - Materials			49,500			-		
Snow Removal - Equipment			,					
Equipment - Contract	46,000			-	-	-	-	-
Equipment-Rent-No Operator	-			-	-	-	395,300	-
Equip Rent-No Operator-5.5	-			-	-	-	-	-
Equip Rent-Sweepers	46,000		<u> </u>				45,000 440,300	
Total Snow Removal - Equipment Snow Removal - Miscellan	46,000			-	-	-	440,300	-
Snow Removal - Meals	-			-	-	-	_	-
Snow Removal - Plow Blades	-		- 3,000	-	-	-	-	-
Snow Removal - Runway Brm	-			-	-	-	-	-
Snow Melters	15,000		<u> </u>					
Total Snow Removal - Miscellan	15,000		- 3,000	-	-	-	-	-
Summer Maintenance-Surface			0.000					
Surface Repair-Aggregate	-		- 2,000 - 10,000	-	-	-	-	-
Surface Repair-Asphalt Surface Repair-Cement	-		- 10,000	-	-	-	-	-
Surface Repair-Other	-			-	-	-	-	-
Surface Rubber Removal	-			-	-	-	-	-
Surface Repair-Saw Blades	-			-	-	-	-	-
Surface Repair-Hot Sealant			<u> </u>		-			
Total Summer Maintenance-Surfac	-		- 12,000	-	-	-	-	-
Summer Maint-Landscape								
Summer Maintenance-Fencing	-			-	-	-	1,000	-
Landscape/Turf-Materials Summer Maint-Equip Rent No Op	-		- 500 - 10,000	-	-	-	415,300	-
Summer Maint-Equip Rent LT	-			_	-	-		_
Equip Rent-Sweepers	-			-	-	-	45,000	-
Total Summer Maint-Landscape	-		- 10,500	-	-	-	461,300	-
Maintenance Field-Other								
Non Runway Brooms	-			-	-	-	-	-
Field Maint-Other-Material	-			-	-	-	3,000	-
Field Maint-Other-Supplies Field Maint-Other-Tools	-		- 500	-	-	-	- 3,000	-
Total Maintenance Field-Other			- 500	<u> </u>			6,000	
Total Maintenance - Field	61,000		- 75,500		-	-	907,600	
Maintenance Building	- ,		-,				,	
Building-Temp Control								
Temp Control-Contracts	-	68,928		8,381	16,541	-	4,949	24,086
Temp Control-Filters	-	24,816		-	838		-	434
Fire Control Contract		21,000		- 0.001	9,975			14,900
Total Building-Temp Control Building-Mechanical Areas	-	114,744		8,381	27,354	-	4,949	39,420
Mechanical Areas-APM	-			-	-	-	-	-
Mechanical Areas-Conveyors	-	116,706	· -	-	-	-	-	-
Mechanical Areas-Doors	-	,		-	-	-	-	-
Mechanical Areas-Doors/Pub	-	2,500	) -	-	-	-	-	-
Mechanical Areas-Doors/Tug	-			-	-	-	-	-
Mechanical Areas-Elevators Mechanical Areas-Escalator	-	77,917 109,083		-	2,436	-	-	-
Mechanical-Moving Walks	-	124,666		-	-	-	-	-
Mechanical Areas-Other	-	4,100		-	_	-	-	-
Total Building-Mechanical Areas		434,972			2,436	-	-	
Building-Other		,			,			
Other-Bag Handling	-			-	-	-	-	-
Other-Building Systems	158,000			-	29,000	-	-	-
Other-Boiler Chemicals	-	9,953		1,254	-	-	-	-
Other-Floors/Repairs Other-Jetbridge Repairs	-	257,250		-	-	-	-	1,484
Other-Outside Plumb/Sewer	-	207,200	, -		-	-	-	- 14,200
Other-Paging System Contract					-	_		
Other-Pest Control	-			-	-	-	-	-
Other-Roofing	-			-	-	-	-	-
Sump/Septic Pumping	-			-	-	-	-	75,000
Other-Supplies	-	1,141	-	-	-	-	-	5,000
Other-Tools	450.000	000.044	<u> </u>	-	-			1,920
Total Building-Other Minor Projects Expense	158,000	268,344	+ - -	1,254	29,000	-	-	97,604
MINO I TOJECIS EXPENSE	-		 91	- )	-	-	-	-

	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
Strategic Planning-Maintenance	-	18,085	-	-	-	-	-	-
Total Maintenance Building	158,000	836,145	-	9,635	58,790	-	4,949	137,024





	Cargo Area	Terminal 2	Public Area/ Roads	West Terminal	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
Maintenance-Cleaning					-			
Cleaning Services								
Cleaning Services-Janitor	25,912	1,566,941	-	-	108,377	-	-	160,341
Cleaning Services-Windows	800	369,513	-	-	1,058	-	-	5,319
Total Cleaning Services	26,712	1,936,454	-	-	109,435	-	-	165,660
Cleaning Supplies	- ,	,, -			,			,
Cleaning Supplies-Bathroom	-	115,073	-	-	-	-	-	-
Cleaning Supplies-General	-	-	-	-	-	-	-	-
Total Cleaning Supplies		115,073	-		-		-	
Rubbish Disposal		,						
Rubbish Disposal-Recycle	-	-	-	-	-	-	-	-
Rubbish Disposal-Regular	-	50,000	-	-	-	-	-	-
Total Rubbish Disposal		50,000			-		-	
Towel Laundry Services	-		-	-	-	-	-	-
Other Cleaning Expenses	-	-	-	-	-	-	-	-
Total Maintenance-Cleaning	26,712	2,101,527			109,435			165,660
Maintenance-Equipment	20,712	2,101,027	-	-	100,400	-	-	100,000
Equipment-Parts								
Parts-Automobiles	_	_	_	_	_	_	45,000	
Parts-Boilers Energy Mgmt	_	4,947		_	621		43,000	424
Parts-Chiller Energy Mgmt	-	10,522	-	-	617	-	-	424
Parts-Other Equipment	-	10,522	-	-	017	-	-	-
• •	-	-	-	-	-	-	250.000	-
Parts-Equipment	-	-	-	-	-	-	350,000	2 000
Parts-Other Equipment		3,331		111	-		-	3,000
Total Equipment-Parts	-	18,800	-	111	1,238	-	395,000	3,424
Equipment-Shop								
Shop-Batteries	-	-	-	-	-	-	20,000	-
Shop-Cleaners/Degreasers	-	-	-	-	-	-	12,000	-
Shop-Oil Filters	-	-	-	-	-	-	90,000	-
Shop-Other Supplies	-	-	-	-	-	-	10,000	1,500
Shop-Tires	-	-	-	-	-	-	75,000	-
Shop - Tool Crib	-	-	-	-	-	-	40,000	-
Shop-Tools	-	-	-	-	-	-	15,000	20,165
Shop - Weld Shop							25,000	
Total Equipment-Shop	-	-	-	-	-	-	287,000	21,665
Equipment-Gas								
Gas-Diesel	-	-	-	-	-	-	463,000	7,650
Gas-Ethanol	-	-	-	-	-	-	51,100	4,100
Gas-Propane	-	-	-	-	-	-	4,000	1,200
Gas-Unleaded							105,050	55,250
Total Equipment-Gas	-	-	-	-	-	-	623,150	68,200
Equipment-Extinguishers								
Extinguishers-Purchase	-	-	-	-	-	-	-	-
Extinguishers-Repair	-	-	-	-	-	-	-	-
Exinguishers-Reservice								
Total Equipment-Extinguishers	-	-	-	-	-	-	-	-
Equipment-Miscellaneous Exp	-	1,200	-	-	-	-	-	-
Total Maintenance-Equipment	-	20,000	-	111	1,238	-	1,305,150	93,289
otal Maintenance	245,712	3,096,980	128,500	46,829	200,463	-	2,233,192	653,864

### Hangars & Other Public Area/ West Maintenance Equipment Inventory/ Cargo Area Terminal 2 Roads Terminal Bldgs Employees Maintenance Trades Other General Insurance Gen Ins-Airport Liability 18,716 10,470 9,547 58,981 3,131 Gen Ins-Property 32,564 18,217 16,612 102,620 5,446 Gen Ins-Crime 383 685 350 2,158 114 --Gen Ins-Auto/Equipment 10,706 5,988 5,461 33,734 1,790 **Total General Insurance** 62,671 35,058 31,970 197,493 10,481 Safety Safety-Supplies 3,000 10,000 35,603 Safety-Equipment **Total Safety** 3,000 10,000 35,603 Medical Information/Supply Medical-Routine Supplies Medical-Emergency Response **Total Medical Information/Supply** . . Rentals Rental-Copier **Rental-Other Equipment** 25,500 Total Rentals 25,500 Licenses/Permits Licenses-Autos/Equipment 4,300 Licenses-Environmental 350 Licenses-Other **Total Licenses/Permits** 4,650 --**Miscellaneous Expenses** Misc-Firearm/Equip/Supplies -\_ -Misc-Emergency Response -\_ \_ --Misc-Other 2,500 Misc-Taxes(Petroleum/Use) 44,254 **Total Miscellaneous Expenses** 2,500 44,254 -Capital Assets **Minor Equipment/Assets** Minor Assets-Tools 15,560 31,283 -Minor Assets-Office Furn -1,300 -\_ \_ 6,000 6,000 Minor Assets-Computers Minor Assets-Radios 337,648 -\_ --Minor Assets-Other 3,600 -**Total Minor Equipment/Assets** 1.300 21.560 378,531 ---**Total Capital Assets** 1,300 21,560 378,531 Total Other 66,471 38,058 31,970 10,000 267,957 450,115 Grand Total 500,977 6,781,590 1,555,953 46,829 636,308 21,199,085 2,567,966 2,035,666

2016 Budget Expenses	s by Subled	ger				Operating Budget Expense				
	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports		
ersonnel										
Nages										
Regular	-	8,847,954	4,115,351	11,622,274	764,786	2,769,219	1,282,978	2,049,969		
Overtime/Doubletime										
Doubletime - Regular	-	-	-	-	-	-	-	269,453		
Overtime - Regular	-	601,550	641,060	46,425	7,306	248,558	-	153,474		
Total Overtime/Doubletime	-	601,550	641,060	46,425	7,306	248,558	-	422,927		
Commissioner PerDiem	-	-	-	14,500	-	-	-	-		
Temps	-	733,211	13,440	241,788	-	-	-	18,939		
Total Wages	-	10,182,715	4,769,851	11,924,987	772,092	3,017,777	1,282,978	2,491,835		
Benefits		,,	.,	,,	,	-,,	.,,	_,,		
Employee Insurance										
Employee Insurance Dental	-	109,209	45,336	129,191	7,474	26,077	11,122	26,675		
Emply Insurance Disability	-	36,186	20,738	60,786	3,989	12,701	5,111	9,861		
Employee Insurance Life	_	22,504	10,297	29,791	1,894	6,303	2,582	5,111		
Employee Insurance Medical	_	1,463,046	607,358	1,730,742	100,128	349,343	148,999	357,346		
Employee Insurance Retiree	-	535,750	230,350	637,100	39,500	131,625	59,225	135,225		
Total Employee Insurance					· · · · · · · · · · · · · · · · · · ·	·				
Pension	-	2,166,695	914,079	2,587,610	152,985	526,049	227,039	534,218		
Fica (Social Security)Base	-	135,514	4,864	745,615	45,845	179,503	75,257	142,364		
Fica(Social Security)Medic	-	138,224	64,984	182,131	10,695	41,958	17,853	33,829		
Mpls Emply Retirement Fund	-	-	-	25,067	-	-	-	8,605		
Public Emply - Coordinated	-	182,630	3,942	965,776	57,813	225,702	95,751	179,503		
Public Emply - Police/Fire	-	1,206,681	738,849	-	-	-	-	-		
Merf Unfunded Liability		405,818	231,895	405,817	34,785	11,595		231,897		
Total Pension	-	2,068,868	1,044,535	2,324,406	149,138	458,758	188,861	596,198		
Training										
Continuing Ed (College)	-	-	-	68,500	-	-	-	-		
Executive Leadership Train	-	-	-	2,500	-	-	-	-		
Management Requirement	-	-	-	7,500	-	-	-	-		
Organizational Requirement	-	-	-	20,200	-	-	26,000	-		
Regulatory Requirements	-	-	36,000	11,000	-	8,824	_0,000	-		
Local Seminars	-	34,204		134,669	1,500	7,500	1,300	400		
Total Training	-	34,204	36,000	244,369	1,500	16,324	27,300	400		
Post Retirement Benefits	-	391,590	246,620	453,150	7,220	36,290	_,,000	188,480		
Workers Compensation	-	107,350	50,892	149,437		33,216	17,675	34,317		
Post Employ Health Plan	-	51,191	22,955	85,683	4,517	15,959	8,790	16,441		
Flex Spending	_			27,000	-,517	10,000	0,730			
Unemployment Tax	_	_	_	21,000	-	_	_	_		
Uniforms	-	-	-	-	-	-	-	-		
Uniforms-Police/Fire Allow	-	128,786	46,305	-	-	6,000	-	-		
Uniforms-Rental	-	-	-	-	-	-	-	7,725		
Uniforms - Safety								4,050		
Total Uniforms	-	128,786	46,305	-	-	6,000	-	11,775		
Severance										
Contract Allowance	-	-	-	-	-	-	-	-		
Regular Severance	-	11,015	22,487	43,681	1,536	6,298	1,945	7,019		
Total Severance		11,015	22,487	43,681	1,536	6,298	1,945	7,019		
Trade Union Benefits	-	-	,	-	,		-	,		
otal Benefits	-	4,959,699	2,383,872	5,915,337	316,896	1,098,893	471,610	1,388,848		
otal Personnel		15,142,414	7,153,724	17,840,324	1,088,988	4,116,670	1,754,588	3,880,683		

2016 Budget Expenses I	by Subledo	aer				(	Sperating	Budget Exp
	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports
Administrative Expenses								
Supplies								
Office Supplies Materials	-	25,334	4,100	62,050	2,050	15,000	11,200	5,650
Computer Supplies								
Computer Supplies-General	-	-	-	45,000	-	-	-	-
Computer Supplies-Software	-	-	-	162,152	-	-	-	-
Computer - Tools	-	-	-	3,040	-	-	-	-
Total Computer Supplies	-	-	-	210,192	-	-	-	-
Special Supplies								
Special Supplies-Badging	-	106,981	-	-	-	-	-	-
Special Supply-Film/Photo	-	700	-	17,225	-	4,500	-	-
Special Supplies-Other	-	34,471	-	12,050	2,900	5,000	1,750	-
Total Special Supplies	-	142,152	-	29,275	2,900	9,500	1,750	-
Total Supplies	-	167,486	4,100	301,517	4,950	24,500	12,950	5,650
Travel		,	.,	,0.1	.,	1,000	,000	2,000
Travel - Lodging	-	11,200	4,200	77,655	8,000	9,035	9,899	7,700
Travel - Meals	-	4,749	756	14,840	1,559	2,488	1,385	550
Travel - Miscellaneous	-	104		1,595	-,000	432	150	-
Travel - Transportation		104		1,000		102	.00	
Travel - Transport/Airfare	-	4,466	2,700	81,375	5,760	7,347	10,478	4,700
Travel - Shuttle/Taxi/Auto	-	1,000	400	6,475	440	516	900	600
Total Travel - Transportation		5,466	3,100	87,850	6,200	7,863	11,378	5,300
Registration Fees		5,400	3,100	82,540	4,300	9,385	10,200	5,050
Mileage	-	3,500	200	41,960	4,500	9,303 824	500	435
Total Travel		30,444	11,531	306,440	20,059	30,027	33,512	19,035
Other Administrative Expense	-	50,777	11,001	555,440	20,009	50,027	33,012	13,000
Local Meetings								
Local Mtgs - Off Airport		1,000		9,621		154	655	300
Local Mtgs - On Airport/GO	-	1,000	-	9,621 15,350	-	4,458	1,000	800
Total Local Meetings		2,046		24,971		4,436	1,655	1,100
Information Sources	-	2,040	-	24,971	-	4,012	1,000	1,100
Memberships/Dues/Pro Assoc		9,819	1,500	244,531	515	5,342	8,300	E 20E
Other Information Sources	-	9,819 300	1,500	244,531 220,040	16,800	5,342 14,825	8,300 8,500	5,305
	-							-
Publications/Subscriptions		2,436	1,500	47,838	687	4,840	865	800
Total Information Sources	-	12,555	4,500	512,409	18,002	25,007	17,665	6,105
Printing Costs		0.400		40.000	000	00.000	0.000	
Printing-Publications	-	2,100	-	12,800	200	22,000	2,000	-
Printing - Color Charts	-	-	-	10,200	-	-	-	-
Printing - Forms	-	1,092	500	1,900	-	-	-	-
Printing-Stationary/Envel	-	2,062	-	17,000	1,200	-	-	
Total Printing Costs	-	5,254	500	41,900	1,400	22,000	2,000	-
Delivery Services	-	516	-	5,481	-	542	1,104	75
Freight Charges	-	-	-		-	-	-	-
Postage	-	60		37,038	-	-	-	-
Strategic Planning-Admin		10,060	8,000	10,000				
Total Other Administrative Expense	-	30,491	13,000	631,799	19,402	52,161	22,424	7,280
<u>Fotal Administrative Expenses</u>	-	228,421	28,631	1,239,756	44,411	106,688	68,886	31,965

2016 Budget Expenses			Operating I	Budget Expe	nse				
gp	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever	
Professional Services	A-D	Folice	File	ISUALION	Unicial	Operations	Environment	Airports	
Accounting/Audit Fees	-	-	-	214,500	-	-	-	-	
Appraisals	-	-	-	50,000	-	-		-	
RFP/Leases	-	-	-	50,000	50,000	-	_	-	
Concept Develop/Feasible	-	-	-	20,000	-	-	-	-	
Computer Services									
General									
ANOMS Consulting	-	-	-	-	-	-	63,055	-	
Software Consulting		150,000		459,000					
Total General		150,000		459,000				<u> </u>	
Total Computer Services	-	150,000	-	459,000	-	-	63,055	-	
Engineering Fees	-	-	-	13,000	-	-	50,000	100,500	
Insurance Consultants	-	-	-	320,000	-	-	-	-	
Legal Fees							00.000		
Legal - Environmental	-	-	-	-	-	-	92,000	-	
Legal - General	-	-	-	642,000	-	-	-	15 000	
Legal - Relievers Total Legal Fees		<u>-</u>						15,000	
Legislative	-	-	-	642,000	-	-	92,000	15,000	
Legislative - Local				91,350					
Legislative - National	-	-	-	112,000	-	-	-	-	
Total Legislative				203,350					
Medical Fees				47,290	_		_		
Planning	_	_	_	180,000	_	_		200,000	
Pollution/Environmental Fees	-	-	_		-	-	1,575	3,200	
Public Information							1,070	0,200	
Public Infor Serv Photo	-	-	-	12,600	-	-	-	-	
Public Infor Serv Other	-	-	-	125,000	-	-	-	15,000	
Total Public Information				137,600		-		15,000	
Recruiting Expenses				,				,	
Recruiting Employment Fees	-	-	-	60,000	-	-	-	-	
Executive Recruiting	-	-	-	150,000	-	-	-	-	
Total Recruiting Expenses	-	-	-	210,000	-		-	-	
Safety Consultants									
Safety - Training	-	2,783	-	30,000	-	-	-	-	
Safety - General		<u> </u>		8,000	-	-	<u> </u>		
Total Safety Consultants	-	2,783	-	38,000	-	-	-	-	
Miscellaneous Expenses									
Survey Expense	-	-	-	16,920	-	-	-	-	
Wildlife/Meteorology									
Meteorology	-	-	-	-	-	26,800		-	
Wildlife		<u> </u>	-			106,000		76,920	
Total Wildlife/Meteorology	-	-	-	-	-	132,800	-	76,920	
Business Development	-	-	-	120,000	-	-	-	-	
Environmental	-	-	-	-	-	-	50,000	16,000	
Mechanical				40.000				40 500	
Mechanical Terminal	-	-	-	10,963	-	-		10,500	
Mechanical Trades		<u>-</u>						10 500	
Total Mechanical Miscellaneous	-	- 103,495	- 7,200	10,963	- 280,000	= 000		10,500 44,000	
Strategic Planning-Professiona	-	103,495	7,200	307,500	280,000	5,000	310,000	44,000	
Total Miscellaneous Expenses		103,495	7,200	<u>55,000</u> 510,383	280,000	137,800	360,000	147,420	
Total Professional Services		256,278	7,200	3,095,123	330,000	137,800		481,120	
Utilities	-	250,270	7,200	3,033,123	330,000	137,000	500,050	401,120	
Electricity	_	_	139,223	283,127	_		3,916	307,543	
Heating Fuel			153,225	200,127			5,510	307,343	
Heating - Natural Gas	-	-	27,559	33,136	-	-	_	35,300	
Heating - Fuel Oil	-	-			_	-		-	
Total Heating Fuel			27,559	33,136				35,300	
Sewer	-	-	850	100	-	-	-	27,530	
Water	-	-	4,600	3,850	-	-	-	2,630	
Telephone			.,000	2,000				2,000	
Telephone - Regular	-	110	-	159,000	-	-	-	24,300	
Telephone - Internet Service	-	-	-	51,876	-	-	300	19,000	
Telephone - Cellular	-	63,292	13,468	69,771	6,324	29,131		13,520	
Total Telephone	-	63,402	13,468	280,647	6,324	29,131		56,820	
Total Utilities	-	63,402	185,700	600,860	6,324	29,131		429,823	

by Subled	<b>J</b> = -						_
Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports
					•		
-	-	-	13,500	-	-	-	-
-	-	-	65,092	201,300	-	-	-
-	-	-	-	-	-	-	-
		-			-	-	10,020
-	-	-	78,592	201,300	-	-	10,020
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
	<u> </u>	7,000				-	
-	-	7,000	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	8,000	-	-	4,500	-
-	-	-	-	-	-	-	2,400
-	-	-	-	-	-	-	-
		7 000	- 8 000			4 500	<u>143,000</u> 145,400
-	-	-,000		-	-		
-	-	-		_	-	_	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	37,500	-	-	-	-
-	-	-	2,500	-	-	-	-
-	-	-	126,500	-	-	-	-
-	-	-		-	-	-	-
-	-	-	176,500	-	-	-	-
-	-	-	-		-	-	-
-	-	-	-	30,000	-	-	-
-	-	-	17 000	-	5 000	-	_
-	-	_		-		-	1,500
-	-	-		-	-	-	-
-	-	-	-	-	11,000	-	7,000
-	-	-	33,514	-	-		8,500
-	-	-	195,000	-	-	-	-
-	-	-	66,000	-	-	-	-
-	563,856	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	1,000	396,000	-	-	-
-	-	-	-	-	-	-	-
-	-	-		-	-	-	-
-	-	-		-	- 4 דח רד	5 000	-
-	41,192	-	122,123	-	12,974	5,000	9,000
-	-	-	-	-	-	-	-
-	-	_			_	_	-
-	20 000	_	_	_	_	_	-
-	- 20,000	-	-	475.000	-	-	-
-	625,048	-	554,723	871,000	72,974	5,000	9,000
			, -	,	,	,	,
-	361,949	-	2,892,995	-	116,205	67,764	-
-	-	-	-	-	-	-	-
-	-	2,000	9,000	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	5,946	-	30,185	800	706		-
-	500	27,000	2,032	3,000	-	45,000	1,200
-	-	-	-	-	-	-	-
-	-	-	18,500	-	43,650	-	-
-	-	-	6,159	-		-	-
-	38,000	<u>12,440</u> 41,440	<u>126,800</u> 3,085,671	3,800	<u>95,091</u> 255,652		<u>21,500</u> 22,700
-	406,395						
	Concourses A-D	Concourses A-D       Police         -       -         -	Concourses A-D       Police       Fire         -       -       -         -       -	Concourses A-D       Police       Fire       Admin- istration         -       -       13,500         -       -       65,092         -       -       -	Concourses A-D       Police       Fire       Admin- istration       Building Official         -       -       13,500       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -	Concourses A-D       Police       Fire       Admin- isration       Building Official       Commitation Operations         -       -       13,500 65,092       -       -       -         -       -       78,592       201,300       -       -         -       -       -       -       -       -       -         -       -       -       -       -       -       -       -         -       -       -       -       -       -       -       -       -         -	Concourses A-D       Police       Fire       Admin- istration       Building Ottical       Comm- unication Operations       Noise & Environment         13,500       201,300       - <td< td=""></td<>

						Operating Budget		
Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports	
					•		•	
-	-	-	-	-			-	
-	-	-	-	-			1,591	
-	-	1,000	-	-			-	
-	-	· -	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			4,500	
-	-	-	-	-			3,329	
		1.000					9,420	
		.,					-,	
-	-	-	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			500	
							500	
							000	
	_	_	_	_			-	
_	_	_	_				_	
	_	_	_	_			-	
_	_	_	_				_	
		1 000	<u> </u>				9,920	
		1,000					3,320	
_	_	_	_				3,900	
							3,300	
					<u> </u>		3,900	
							200	
-	-	-	-	-			200	
							1,478	
-	-	-	-	-			1,470	
-	-	-	-	-			-	
-	-	-	-	-			650 705	
					· · · ·		725	
-	-	-	-	-			2,853	
							4 4 9 9	
-	-	-	-	-			1,109	
-	-	-	1,000	-			-	
-	-	-	-	-			2,355	
-	-	-	-	-			1,589	
-	-	-	-	-			700	
-	-	-	-	-			4,000	
-	-	-	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			-	
-	-	-	-	-			-	
					<u> </u>	<u> </u>		
-	-	-	1,000	-			9,753	
				A-D       Police       Fire       istration         -       -       -       -         -       -       1,000       -         -       -       -       -         -       -       1,000       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -       -       -       -         -<	A-D       Police       Fire       istration       Official         -       -       -       -       -       -         -       -       1,000       -       -       -         -       -       -       -       -       -       -         -       -       -       -       -       -       -       -         - <td< td=""><td>Concourses A-D       Police       Fire       Admini- istration       Building Official       uncation/ Operations         -</td><td>Concourses A-D       Police       Fire       Admin- istration       Building Official       unication/ Operations       Noise &amp; Environment         -</td></td<>	Concourses A-D       Police       Fire       Admini- istration       Building Official       uncation/ Operations         -	Concourses A-D       Police       Fire       Admin- istration       Building Official       unication/ Operations       Noise & Environment         -	

2016 Budget Expense	s by Sublede	aer					Operating	Budget Ex
	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports
Trades - Plumbers								
Contractor Requirements	-	-	-	-	-			-
Fire Protection System	-	-	7,000	1,324	-			6,758
General Plumbing Supplies	-	-	2,000	2,500	-			4,900
Irrigation Supplies	-	-	-	500	-			-
Pumps	-	-	-	-	-			-
Underground Utilities	-	-	-	-	-			-
Water Distribution Systems	-	-	-	-	-			-
Water Meters			-			. <u> </u>	<u> </u>	
Total Trades - Plumbers	-	-	9,000	4,324	-			11,658
Trades - Electricians								
Repairs								
Generator Maint. Contract	-	-	4,221	-	-			8,443
Electrical - Interior	-	-	-	-	-			-
Unit Maint. Contract	-	14,600	18,250	21,900	-			3,650
Unit Maint Supplies			-				<u> </u>	1,000
Total Repairs	-	14,600	22,471	21,900	-			13,093
Other								
Other - Batteries	-	-	-	-	-			-
Other-Field Lights/Sensors	-	-	-	-	-			52,000
Other - Gate Supplies	-	-	-	-	-			54,550
Other - General Supplies	-	1,000	3,100	5,000	-			15,100
Other - Miscellaneous	-	-	-	-	-			-
Other - Motor	-	-	-	-	-			3,500
Other - Secured Access Sys	-	1,000	1,000	1,000	-			-
Total Other	-	2,000	4,100	6,000	-			125,150
Total Trades - Electricians	-	16,600	26,571	27,900	-			138,243

2016 Budget Expenses b	by Subledg	ger					Operating	-
	Concourses			Admin-	Building	Comm- unication/	Noise &	Total Reliever
Maintenana Field	A-D	Police	Fire	istration	Official	Operations	Environment	Airports
Maintenance - Field Snow Removal - Materials								
Materials - Sodium Acetate	-	-		-	-	-		-
Materials-Liquid Anti Icer	-	-	-	-	-	-		-
Materials-Other Ice Ctrl	-	-	-	-	-	-		-
Materials - Salt	-	-	-	-	-	-		200
Materials - Sand	-	-	-	-	-	-		15,400
Materials - Urea			<u> </u>		-			14,600
Total Snow Removal - Materials	-	-	-	-	-	-	-	30,200
Snow Removal - Equipment								
Equipment - Contract Equipment-Rent-No Operator	-	-	-	-	-	-		-
Equip Rent-No Operator-5.5	-	-		-	-	-		2,000 3,500
Equip Rent-Sweepers	-	-	-	-	-	-		- 0,000
Total Snow Removal - Equipment								5,500
Snow Removal - Miscellan								-,
Snow Removal - Meals	-	-	-	-	-	-		1,300
Snow Removal - Plow Blades	-	-	-	-	-	-		-
Snow Removal - Runway Brm	-	-	-	-	-	-		-
Snow Melters			<u> </u>		-			
Total Snow Removal - Miscellan	-	-	-	-	-	-		1,300
Summer Maintenance-Surface								
Surface Repair-Aggregate	-	-	-	-	-	-		6,470
Surface Repair-Asphalt	-	-	-	-	-	-	-	9,161
Surface Repair-Cement Surface Repair-Other	-	-	-	-	-	-	-	500
Surface Rubber Removal	-	-		-	-			6,800
Surface Repair-Saw Blades	-	-	_	_	_			0,000
Surface Repair-Hot Sealant	-	-	-	-	_	-		-
Total Summer Maintenance-Surfac	-			-				22,931
Summer Maint-Landscape								,
Summer Maintenance-Fencing	-	-	-	-	-	-		7,050
Landscape/Turf-Materials	-	-	-	500	-	-		22,125
Summer Maint-Equip Rent No Op	-	-	-	-	-	-		1,100
Summer Maint-Equip Rent LT	-	-	-	-	-	-		-
Equip Rent-Sweepers	-				-			
Total Summer Maint-Landscape	-	-	-	500	-	-	-	30,275
Maintenance Field-Other								
Non Runway Brooms	-	-	-	-	-	-	-	-
Field Maint-Other-Material Field Maint-Other-Supplies	-	-	-	-	-	-		-
Field Maint-Other-Tools	-	-	-	-	-	-		12,599
Total Maintenance Field-Other			<u> </u>					12,599
Total Maintenance - Field	-			500				102,805
Maintenance Building				000				.02,000
Building-Temp Control								
Temp Control-Contracts	-	-	6,998	9,827	-	-		15,032
Temp Control-Filters	-	2,017	510	-	-	-		-
Fire Control Contract			5,095	10,321		-	27	
Total Building-Temp Control	-	2,017	12,603	20,148	-	-	27	15,032
Building-Mechanical Areas								
Mechanical Areas Conveyors	-	-	-	-	-	-		-
Mechanical Areas-Conveyors	-	-	-	-	-	-	-	- 10 /00
Mechanical Areas-Doors Mechanical Areas-Doors/Pub	-	-	-	-	-	-	-	12,083
Mechanical Areas-Doors/Tug							-	
Mechanical Areas-Elevators	-	-	-	-	-	-	-	1,400
Mechanical Areas-Escalator	-	-	-	-	-	-		-
Mechanical-Moving Walks	-	-	-	-	-	-		-
Mechanical Areas-Other	-	-	-	-	-	-		-
Total Building-Mechanical Areas	-	-	-	-	-	-	-	13,483
Building-Other								
Other-Bag Handling	-	-	-	-	850,000	-		-
Other-Building Systems	-	-	-	-	-	-		-
Other-Boiler Chemicals	-	-	-	-	-	-		-
Other-Floors/Repairs	-	-	-	-	-	-		-
Other-Jetbridge Repairs	-	-	-	-	-	-		
Other-Outside Plumb/Sewer	-	-	-	-	-	-		5,600
Other-Paging System Contract	-	-	-	-	-	-		-
Other-Pest Control	-	-	-	-	-	-	-	-
Other-Roofing	-	-	-	-	-	-	-	21,600
Sump/Septic Pumping Other-Supplies	-	-	2,000	-	-	- 18,000		37,450 6,580
Other-Supplies Other-Tools	-	-	2,000	-	-	10,000		0,000
Total Building-Other			2,000		850,000	18,000		71,230
Minor Projects Expense	-	-	-,000	500				

Total Building-Other Minor Projects Expense

500

.

. . . .

2016 Budget Expenses	by Subledg	ger					5		'
	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports	
Strategic Planning-Maintenance	-	-	-	-	-	-	-	-	
Total Maintenance Building	-	2,017	14,603	20,648	850,000	18,000	27	99,745	





2016 Budget Expenses						Comm-		Total
	Concourses A-D	Police	Fire	Admin- istration	Building Official	unication/ Operations	Noise & Environment	Reliever Airports
Maintenance-Cleaning								
Cleaning Services								
Cleaning Services-Janitor	-	-	30,254	59,956	970,609	14,613	-	32,400
Cleaning Services-Windows			-	23,529				3,500
Total Cleaning Services	-	-	30,254	83,485	970,609	14,613	-	35,900
Cleaning Supplies								
Cleaning Supplies-Bathroom	-	-	-	-	-	-	-	-
Cleaning Supplies-General			-			-	-	4,604
Total Cleaning Supplies	-	-	-	-	-	-	-	4,604
Rubbish Disposal								
Rubbish Disposal-Recycle	-	-	-	-	-	-	-	-
Rubbish Disposal-Regular			-			-		41,100
Total Rubbish Disposal	-	-	-	-	-	-	-	41,100
Towel Laundry Services	-	-	-	-	-	-	-	7,266
Other Cleaning Expenses			1,100					
otal Maintenance-Cleaning	-	-	31,354	83,485	970,609	14,613	-	88,870
laintenance-Equipment								
Equipment-Parts								
Parts-Automobiles	-	46,500	3,000	-	-	18,000	-	-
Parts-Boilers Energy Mgmt	-	-	1,390	-	-	-	-	3,199
Parts-Chiller Energy Mgmt	-	-	2,341	513	-	-	-	-
Parts-Other Equipment	-	-	-	-	-	-	-	-
Parts-Equipment	-	25,950	25,000	-	-	-	-	148,280
Parts-Other Equipment			-			-		
Total Equipment-Parts	-	72,450	31,731	513	-	18,000	-	151,479
Equipment-Shop								
Shop-Batteries	-	-	-	-	-	-	-	1,850
Shop-Cleaners/Degreasers	-	-	-	-	-	-	-	2,850
Shop-Oil Filters	-	-	-	-	-	-	-	11,381
Shop-Other Supplies	-	-	-	-	-	-	-	4,490
Shop-Tires	-	-	5,000	-	-	-	-	18,850
Shop - Tool Crib	-	-	-	-	-	-	-	-
Shop-Tools	-	-	-	-	-	-	-	3,500
Shop - Weld Shop			-			-		
Total Equipment-Shop	-	-	5,000	-	-	-	-	42,921
Equipment-Gas								
Gas-Diesel	-	2,300	25,700	-	-	-	-	113,950
Gas-Ethanol	-	84,000	2,900	4,475	-	7,925	1,100	-
Gas-Propane	-	-	-	-	-	-	-	-
Gas-Unleaded		54,200	5,500	4,800		9,975		35,275
Total Equipment-Gas	-	140,500	34,100	9,275	-	17,900	4,075	149,225
Equipment-Extinguishers								
Extinguishers-Purchase	-	-	25,500	-	-	-	-	-
Extinguishers-Repair	-	-	500	-	-	-	-	-
Exinguishers-Reservice			1,000			-		-
Total Equipment-Extinguishers	-	-	27,000	-	-	-	-	-
Equipment-Miscellaneous Exp			-	37,700			2,000	5,930
otal Maintenance-Equipment		212,950	97,831	47,488		35,900	6,075	349,555
tal Maintenance	-	231,567	180,359	185,345	1,820,609	68,513	6,102	817,502

2016 Budget Expenses	by Subled	aer				(	Operating I	Budget Expens
	Concourses A-D	Police	Fire	Admin- istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports
Other								
General Insurance								
Gen Ins-Airport Liability	-	64,333	47,820	30,800	-	2,792	1,996	72,689
Gen Ins-Property	-	111,932	83,200	53,589	-	4,858	3,471	126,467
Gen Ins-Crime	-	2,354	1,750	1,126	-	102	72	2,661
Gen Ins-Auto/Equipment	-	36,797	27,350	17,615	-	1,598	1,141	41,575
Total General Insurance	-	215,416	160,120	103,130	-	9,350	6,680	243,392
Safety								
Safety-Supplies	-	6,700	-	67,024	-	-	-	2,600
Safety-Equipment	-	-	-	7,000	-	-	-	· -
Total Safety	-	6,700	-	74,024	-	-	-	2,600
Medical Information/Supply		-,		, -				,
Medical-Routine Supplies	-	9,292	-	200	-	-	-	300
Medical-Emergency Response	-	-,	2,500		-	-	-	-
Total Medical Information/Supply	-	9,292	2,500	200	-	-	-	300
Rentals		-,	_,					
Rental-Copier	-	-	-	2,700	-	-	-	-
Rental-Other Equipment	-	-	-	16,600	-	-	300	-
Total Rentals	-			19,300	-		300	
Licenses/Permits				10,000			000	
Licenses-Autos/Equipment	-	-	-	-	-	-	-	-
Licenses-Environmental	-	-	-	-	-	-	2,000	4,800
Licenses-Other	-	_	-	-	600	-	2,000	950
Total Licenses/Permits					600		2.000	5,750
Miscellaneous Expenses					000		2,000	0,700
Misc-Firearm/Equip/Supplies	-	121,473	25,000	-	_	30,000	-	-
Misc-Emergency Response	-	20,750	17,000	-	_		-	-
Mise Entrigency Response Mise-Other	_	162,985	12,000	13,029	_	_	_	_
Misc-Taxes(Petroleum/Use)	_	102,303	12,000	13,023	_	_	_	10,791
Total Miscellaneous Expenses		305,208	54,000	13,029		30,000		10,791
Capital Assets	-	303,200	54,000	13,029	-	30,000	-	10,791
Minor Equipment/Assets								
Minor Assets-Tools			93,000			1,164		
Minor Assets-Office Furn	-	2,893	93,000 15,400	15,650	-	5,075	3,000	-
Minor Assets-Computers	-	2,095	- 13,400	500,000	-	5,075	3,000	-
Minor Assets-Computers	-	- 113,026	51,172	,	-	50,000	-	-
Minor Assets-Other	-	,	,	30,800 7.500	-	50,000	-	-
		<u>48,982</u> 164,901	33,000	553,950	1	56,239	3,000	
Total Minor Equipment/Assets			192,572		1			
Total Capital Assets Total Other		164,901	192,572	553,950		56,239	3,000	-
Total Other	-	701,517	409,192	763,633	601	95,589	11,980	262,833
Grand Total	-	17,655,042	8,013,246	27,743,617	4,397,033	4,899,017	2,595,111	6,099,546

This page left blank intentionally.

# **Construction Fund**

All capital asset expenditures are within the Construction Fund and are broken down into two categories which are:

- Equipment and Technology Related Expenditures
- Capital Improvement Program Expenditures

Capital asset expenditures relate to the acquisition of assets in which the benefits extend over one or more accounting periods beyond the current period. It is the Commission's policy to amortize the carrying amount of the assets over their estimated useful lives on a straight-line basis by annual depreciation charges to income. Estimated useful lives on depreciable assets are as follows:

Airport improvements and buildings	10 - 40 years
Moveable equipment	3 - 15 years

Costs incurred for major improvements are carried in construction in progress until disposition or completion of the related projects. Costs relating to projects not pursued are expensed, while costs relating to completed projects are capitalized. The capitalization threshold for capital assets is \$10,000.

For Capital Improvement Program expenditures, a monthly report of all final payments, including any change orders, are reviewed and approved by the Commission.

## Equipment and Technology Related Expenditures

Annually MAC completes its capital equipment requests for new and replacement equipment. All technology related capital equipment was also reviewed by the Information Technology (IT) Department. The capital equipment requests in the 2016 budget decreased by approximately \$8.0 million. The primary reasons for the decrease was a 2015 agreement with Delta to purchase its outbound baggage handling system for approximately \$8.0 million (Delta will continue to be responsible for the maintenance of the baggage system).

In 2008, the Commission fully incorporated the changes in the Amendment to the Airline Use and Lease Agreement. This change resulted in a significant modification to the way the Commission acquires capital equipment. In the past, internally generated funds were used to purchase all capital equipment and the resulting depreciation associated with that equipment was charged to the tenants, in particular, the airlines. In the Amendment, this process changed due to elimination of using depreciation and now incorporating the use of various types of debt as a chargeback to the tenants and airlines. Currently, the \$10 million capital equipment budget listed below is funded in two ways. First, those pieces of equipment which are chargeable to the tenants and airlines are now acquired through equipment financing (Notes Payable). The amount of equipment financed for 2016 is approximately \$3.2 million. The terms of these financings is ten years. The principal and interest associated with these equipment financings will be charged back based on the appropriate percentage found in the Airline Use and Lease Agreement resulting in recovery of all or a portion of the total dollars. Lastly, the remaining value of capital equipment (approximately \$6.7 million) will be funded with internally generated funds.

	2016 Equipment & Technology Budget								
	20 <sup>-</sup>	15 Estimate	20	16 Budget	\$	Variance	% Variance		
Equipment & Technology	\$	17,937,216	\$	9,932,406	\$	(8,004,810)	-44.6%		

The chart on the next page compares equipment and technology purchases for the past 10 years:



This chart displays the 2016 capital equipment requests by Information Technology (IT) and Operations. In 2016, the Commission allocated more capital dollars to IT than in prior years in order to keep up on technological changes that are occurring in the industry.

The chart below represents the capital equipment requests for 2016 through 2018. As MAC held down expenditures in the past few years, the upcoming years show a larger dollar amount for capital equipment requests as more equipment and technology require updating.



Capital Equipment Summary											
Service Center	2016	2017	2018								
Executive	\$0	\$0	\$0								
Information Technology	4,713,000	210,000	500,000								
MSP Airport Operations	0	0	C								
Airside Operations	45,000	45,000	55,000								
Landside Administration	24,000	0	C								
Fire	737,900	557,300	303,240								
Police	142,000	215,650	90,000								
Environment-General	0	30,000	40,000								
Facilities-Terminal 1	212,606	0	C								
Facilities-Energy Management Center	40,000	0	C								
Trades-Electricians	0	195,000	32,000								
Trades-Painters	325,000	0	C								
Trades-Carpenters	0	0	(								
Trades-Plumbers	0	0	(								
Field Maintenance	2,927,900	6,717,050	7,349,760								
Reliever-Administration	0	0	35,000								
Relievers-St Paul	500,000	1,000,000	350,000								
Relievers-Crystal	111,500	250,000	810,000								
Relievers-Airlake	0	250,000	35,000								
Relievers-Flying Cloud	84,500	250,000	75,000								
Relievers-Anoka/Blaine	36,000	250,000	75,000								
Relievers-Lake Elmo	33,000	30,000	750,000								
Total	\$9,932,406	\$10,000,000	\$10,500,000								

The following pages contain details of the Capital Equipment summary for 2016.

# Capital Equipment and Technology Projects

## 79000 Information Technology

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Enterprise GIS	5	х		1	\$325,000	\$0	\$325,000
Geographic Information Systems (G departments at the MAC. This project one single state of the art solution the function with the entire MAC IT eco- facilitate the presentation of spatial of devices.	ct will focu at will not system, bi	s the GI only inte ut contin	S strate egrate to	egy on this			
Enterprise Program Management Solution	5	х		1	\$250,000	\$0	\$250,000
Design and implement a comprehen- management software program with with the migration of current spreads to an online tool. This tool is primarily improvement plan but can be used a company as well.	a phased heets and / focused	approad tracking on the c	ch begi g docui apital	nning			
Access Control System (SAACS) Enhancements	5	х		1	\$255,000	\$0	\$255,000
The MSP secure area access contro platform for the safe and secure oper current system is over 8 years old ar enhancements and upgrades. This ir back-end management software as w field hardware.	ration of o nd is in ne ncludes ef	ur airpo ed of so forts foc	rt. The me sused o	n the			
Enterprise Collaboration (MACPoint Phase 2)	5	х		1	\$275,000	\$0	\$275,000
Design, document and define a phas systems and technologies that will er format across various mediums (text will be aimed at addressing business sharing of ideas, information and res	nable staf , video, et inefficien	f to work c.). The	in an o se solu	tions			
Enterprise Integration Platform	5	х		1	\$300,000	\$0	\$300,000
Data needs to flow through the MAC manner for access and use by the bu integration / message broker platforr MAC's data, ensuring we are leverage key information.	usiness ar n allows fo	eas. A r or real ti	obust me acc	ess to			
Enterprise Reporting and Business Intelligence	5	x		1	\$250,000	\$0	\$250,000
This inititiative supports the need to i practices across the MAC. This platfor leverage data-centric, fact based too decision making.	orm will he	elp the o	rganiza	ation			

## Construction Fund

## 79000 Information Technology (Continued)

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Enterprise Business Automation and Workflow	5	х		1	\$300,000	\$0	\$300,000
MAC staff spend a great deal of time an based efforts to get approval for travel, a reimbursement for expenses. These tas examples could be automated, saving a providing a more quality based process. the necessary tools to begin to impleme cases for demonstrating the value of this	access f ks as w great d This pr nt some	to syster ell as se leal of st oject will strateg	ns, everal o aff time Il imple	ther and			
Talent Management/Applicant Tracking	5		х	1	\$100,000	\$0	\$100,000
This project is to replace the existing "Application" for Human Resources. This to not only track applicants but add othe enhance the entire sourcing, recruitmen process management for the MAC.	new so	olution w	rill be ai nat will				
Taxi/Limo Reveue Management System Enhancements (TNC / UBER)	5	х		1	\$335,000	\$0	\$335,000
System to manage and track transporta (TNC) such as Uber or Lyft. Enhance M access control for transportation networ TNC operations with geo-spatial techno	avis to j k compa	provide	revenu	e and			
Taxi Virtual Dispatching	5	х		1	\$428,000	\$0	\$428,000
To communicate with taxi drivers via mo can be notified to report to the airport.	bile de	vices so	that ca	ıbs			
Call Processing Protocal Software	5	х		1	\$80,000	\$0	\$80,000
An emergency dispatch software packa enforcement calltaking offers automated the best public service and patient care. emergency call, the software guides the through the process of collecting vital in obtaining victim status, choosing an app instructing the caller with industry stand dispatched units arrive at the scene. Th more than it support for the software, bu personnel, and new implementation of s procedure in the ECC. The products are ACD vendors, and a typical software pa safety dispatch center.	d tools r During calltak formatio propriate ard profe ut trainir standarc e approv	needed t the cou er/dispa on from e dispate tocols un ect inclue ng of EC d operatived by o	to provi irse of a tcher the call ch level ntil the des mu C ing our curre	de an er, , and ch ent			
Intra Terminal Transportation	5	x		1	\$10,000	\$0	\$10,000
Intra terminal transportation for IT is need diverse areas of T1. Currently today our per week walking the terminal to suppor applications. They are also required to c equipment (50 lbs+) over long distances improve efficiency and safety for the tea	team s t variou arry by . Trans	pends 2 s systen hand he	0+ hou ns and eavy				
# 79000 Information Technology (Continued)

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Enterprise Resource Program Enhancements	5	х		1	\$750,000	\$0	\$750,000
Continue implementation of new bu EnterpriseOne. These areas and me functionality, expand inventory uses work order and purchasing card sup	odules inclu , maintena	ude repo	orting				
Common Use Systems Refresh (CUSE & FIDS)	5		х	1	\$325,000	\$0	\$325,000
To ensure the common use system are up to date and reliable, we need equipment is retired and replaced. screens, digital displays and other r	d to ensure This include	end-of- es comp	life uters,				
Enterprise Web and Mobile Platform	5		х	1	\$380,000	\$0	\$380,000
MAC has separately managed web departments and platforms. This ha and cumbersome environment for o implement a shared platform that w management system as well other p enable more functionality including sms/text.	s created a our web pre ill include a progressive	a difficult sence. tier 1 c techno	t to mai This eff ontent logies t	ort will o			
Online Board Portal	5	x		1	\$50,000	\$0	\$50,000
This project is to support the implen MAC commissioners to access boa for manual preparation and mailing include other functionality that will ir information sharing between staff a effort also inlcudes consideration fo computers to be provided to commi	rd material of material nprove cor nd the com r hardware	s - repla s. This t nmunica mission	cing the ool will ation an ers. Th	e need d is		00	
Parking Portal for Monthly Customers	5	х		1	\$200,000	\$0	\$200,000
Landside would like the ability to tak internet and allow monthly parking of card information via the internet. Of Payment Systems (current provider) their system that does these require compliance liability. Heartland will web look and feel over their portal s they think they are interacting direct	customers t ne solution ) will create ments and allow us to o when a c	o modify is that H a paym takes a overlay ustome	y their o leartlar lent po Il the P our Ma	credit nd rtal on CI ivis			
Enterprise Video Conference Solution	5	x		1	\$100,000	\$0	\$100,000
Continued roll-out and integration of system in conjunction with the Emer (EOC) at the GO.							
			79	000 Info	rmation Techno	ology Total:	\$4,713,000

# 82600 Airside Operations

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
MSP Drivers' Training Center Furniture/Furnishings	10		х	1	\$45,000	\$0	\$45,000
With the remodeling and expansion in 2016, additional and replacement needed. Much of the existing furnit office use and has not held up to the thousands of users who utilize the fa add on to the existing classroom and center, admin area and Firearms Tra- furnishings. The combined Airside ( Center was completed in 2015. This of a two-year replacement project.	furniture/f ure was or e rigorous v acility each d replace th aining Cen Operations	furnishir iginally wear and year. T he entire ter furni /ECC Ba	ngs are purchas d tear t The pla e testin ture an ack-up	sed for by the n is to g d			
				8260	00 Airside Opera	tions Total:	\$45,000

# 83400 Landside-Administration

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
2016 F-150 Pick-up Truck - Parking Management	5		\$4,000	\$24,000			
Scheduled replacement of existing pa minivan (2006 Dodge Caravan) used revenue control system monitoring, in inventory/count management and tran (cones, signs etc.) used to facilitate pa Vehicle also responds to frequent part assistance.	in critical spection, sporting arking div	24/7/36 testing of equip ersion of	65 facili , vehicl oment operatio	ty and e ons.			

			834	400 Lano	dside-Administr	ation Total:	\$24,000
83600 Fire							
Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Structural Pumper/Engine	20		х	1	\$695,000	\$2,000	\$693,000
Replacement of 1989 Structural Pump pumper would become a primary resp current 2006 primary pumper (616-967 allowing routine maintenance and unsu to either of the primary pumpers withou capabilities. These Structural Pumper/ structural type incidents, medical emen aircraft emergencies.	onse pui l) to spa chedule ut loss o Engines	mper mo re servio d repairs f respor	oving th ce state s to be nse d to all	ne us made			

Staff Vehicle	7	х	1	\$45,000	\$100	\$44,900
Replacement of 1997 GMC Subur Inspector. New vehicle would be a current 2007 Ford F-150 (616-975 Inspector. Both vehicles are used travel to and from meetings on site can be used for initial command fu variety of fire and medical equipme	assigned to Fire N ) would be reass daily for emerger e and off airport. I unctions on incide	Aarshal and igned to Fin ncy respons Both vehicl	l re se, es			

# 84200 Police

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Mobile Command Center Video Mast Replacement	10		х	1	\$15,000	\$0	\$15,000
Replace broken mast and prep for new incident command center vehicle.	w camera	as on th	e mobi	le			
Police Vehicle Replacement	4		х	2	\$45,000	\$3,000	\$87,000
Replacement and outfitting of three (3 patrol and investigative purposes. NC requested for two (2) of these vehicles with DWI forfeiture funds. These vehi 100,000 miles and are recommended and MAC's equipment superintendent	DTE: Bud s. The th cles hav for repla	dget fun hird will b e in exc	ding is be purc ess of	hased			
Livescan Replacement	7		х	1	\$28,000	\$0	\$28,000
The Police Operations Center at T1 has where persons under arrest are booked photographed and fingerprinted to corr record the charges against them. The digital reading station which immediate Bureau of Criminal Apprehension (BC will no longer be supported for mainten have contracted with a vendor for new supported by a maintenance agreement unknown at this time. The estimated of year of maintenance, a cabinet and satisfies	ed and he firm the ely trans A). In M nance by / Livesca ent. The cost inclu	eld. The ir identity inting is mits the arch 20 y the BC in device exact co	ey are y and to done of prints 16, this A. The es that ost is	o on a to the s unit ey will be			
T-3 Replacement Unit	6		х	1	\$12,000	\$0	\$12,000
Two T-3 electric vehicles have been in These vehicles serve in T1. They are fast officer response. The vehicles ha maintenance costs as they have aged difficult to obtain. One of the existing use at T2. The new unit would be place	highly v ive incur and par units wo	isible an red incre ts are b uld be re	d allow easing ecomin epurpos	/ for g			
					84200 P	olice Total:	\$142,000

# 86100 Facilities-Terminal 1

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Terminal Trash Receptacle and Recycling Containers	10	х		1	\$110,000		\$110,000
Additional trash and recycling container Concourse to match the existing throug Terminal 1 - Lindbergh on the non-sect	hout the	e remai					
Escalator Step Cleaner	12		х	1	\$75,000	\$0	\$75,000
Juma Step 100 Escalator Cleaner to re for any trade-in value). For the cleaning extended life of all MSP escalators.				o old			
Marathon 2yd. Heavy-Duty Compactor RJ225-HD	10		х	1	\$27,606	\$0	\$27,606
Replacement Compactor for C-26 area							
				86100	Facilities-Termi	nal 1 Total:	\$212,606

# 86300 Facilities-Energy Management Center

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Chiller Starter Panel	20		Х	1	\$40,000	\$0	\$40,000
Chiller starters in the EMC, new p therefore used and refurbished p to maintain chillers.			,	talled			

86300 Facilities-Energy Management Center Total: \$40,000

# 88100 Trades - Painters

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
MB 260RS Runway Paint Striper Truck	20		х	1	\$325,000	\$0	\$325,000
MB 260RS runway paint striper is a rep large capacity paint striper truck.MAC v salvage parts for a second old paint tru made at this time. A second runway pa 2017 budget, after which time both truc	vill need ck, so n int truck	d to reta to trade will be	in old ti in will t reques	ruck to be			
				8	8100 Trades - Pair	nters Total:	\$325,000

# 89000 Field Maintenance

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Pressure washer	7		х	1	\$16,000	\$0	\$16,000
Pressure washer equipment to replace equipment that has no value.	e inopera	ative wa	sh bay				
4,000-gallon runway deice truck	10		х	1	\$350,000	\$5,000	\$345,000
Replacement runway deice truck.							
Landside plow and sander	10		х	1	\$110,000	\$2,000	\$108,000
Replacement equipment (F-350 type v roadway/security gate snow removal a			) for la	ndside			
Utility dump truck	7		х	2	\$40,000	\$4,000	\$76,000
Replacement equipment used for routi maintenance operations.	ne sumn	ner and	winter				
Crew-cab pick-up	7		х	3	\$36,000	\$3,000	\$105,000
Replacement equipment used for routin maintenance operations.	ne summ	her and w	winter				
Runway broom	10		х	1	\$775,000	\$20,000	\$755,000
Replacement runway broom (front-mou winter maintenance operations; existing reliever airport assignment.							
Runway sanders	10		х	2	\$200,000	\$20,000	\$380,000
Replacement runway sanders used for operations.	winter r	naintena	ance				

# 2016 Budget

# **Construction Fund**

# 89000 Field Maintenance (Continued)

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Large field tractor w/plow	10		х	3	\$240,000	\$24,000	\$696,000
Replacement field tractor (JD 7000 ser summer and winter maintenance opera		) equipr	nent us	sed for			
Grounds mower	5		х	2	\$45,000	\$1,600	\$88,400
Replacement grounds mower used for operations.	landside	e turf ma	aintena	nce			
Street sweeper	5		х	2	\$105,000	\$4,000	\$206,000
Low-clearance street sweeper vehicle maintenance.	used for	parking	ı ramp				
High-lift wheel dolly	10	х		1	\$12,000	\$0	\$12,000
New equipment to facilitate more efficient operations.	ent Equip	oment F	Repair S	Shop			
Riding liquid/solid materials spreader	7	х		1	\$22,500	\$0	\$22,500
New equipment to facilitate more efficient management operations.	ent lands	cape a	nd turf				
14-passenger mini-bus	10	х		1	\$83,000	\$0	\$83,000
ADA compliant,14-passenger bus for e transportation.	employee	e and N	IAC gu	est			
Programmable message signs	10	х		2	\$17,500	\$0	\$35,000
Programmable message signs for traf communicate public safety messages.		ol and fo	or use t	0			

89000 Field Maintenance Total: \$2,9

# \$2,927,900

#### 90200 Relievers - St. Paul

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Surface Cleaning Vehicle	15		х	1	\$250,000	\$5,000	\$245,000
Surface sweeper to remove debris and taxiway, apron and public roadway surf replace a 1991 and 2005 models. New sand from surfaces to minimize wear a and components.	aces. N sweep	lew mad er would	chine w I remov	ould /e			
4x4 Tractor w/Flail Mower	15		х	1	\$184,000	\$3,000	\$181,000
Replace a 1990 tractor with 4200 hours new tractor would groom and manicure areas and minimize expense of maintai 4x4 capabilities would allow a tractor to	and ma ning an	aintain h aging n	illy terr	ain			
Manager Vehicle	8		х	1	\$45,000	\$1,000	\$44,000
Replacement equipment for high-milea	ge, higt	n-repair	assigne	ed to a			

Replacement equipment for high-mileage, high-repair assigned to a reliever airport manager.

# 90200 Relievers - St. Paul (Continued)

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade in Value	Total
Hydraulic and Fluid Hose Reels - Mechanic Shop	25	х		1	\$30,000	\$0	\$30,000
Install a hydraulic and fluid reels to equipment. This will improve the eff management of the fluids. Cleaner p pumps to transport from a 55-gallon distribution of fluids - reduce waste.	iciency of s process that barrel to v	staff time an using	e and funnel				
				9020	0 Relievers - St.	Paul Total:	\$500,000
90300 Relievers - Lake Elmo							
Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
72-Inch Mower w/o Cab	10	new	<u>түрг</u> Х	1	\$34,000	\$1,000	\$33,000
Replace 1994 machine with high ho maintenance repairs.	urs of oper	ation ar	nd				
				90300 R	telievers - Lake	Elmo Total:	\$33,000
90500 Relievers - Flying Cloud							
	Est			<u>.</u>	Individual	Trade-in	<b>T</b> ( )
Equipment/Project Name Mower	Life 8	New	Rpl	<b>Qty</b> 1	Price	Value \$500	Total
This mower will replace a 1994 Torouseful life. The new mower will be a three decks. These mower should l two or all decks at one time. This e reduce the hours necessary for move maintenance costs associated with	o mower th a wide area be capable quipment r wing and de	a mower of oper eplacen ecrease	<sup>-</sup> desigr ating o nent wi the	its n with ne,	\$85,000	\$200	\$84,500
					lievers - Flying 0		\$84,500

# 90600 Relievers - Crystal

Equipment/Project Name	Est Life	New	Rpl	Qty	Individual Price	Trade-in Value	Total
Hydraulic and Fluid Hose Reels- Mechanic Shop	25	х		1	\$30,000	\$0	\$30,000
Install hydraulic and fluid reels to n This will improve the efficiency of s fluids. It's a cleaner process than transport from a 55-gallon barrel to is more precise and reduces waste	taff time and using funnels a vehicle.	d manaດ s and pເ	jement umps to	of the			
1-ton Truck with Dump Body	12		х	1	\$45,000	\$3,000	\$42,000
This 1-ton dump truck is 23 years of places. The reliability of this truck need of repairs.							
72" riding mower (no cab)	8		х	1	\$40,000	\$500	\$39,500
This 1994 mower is often in need becoming harder to find.	of repairs. P	arts are	now				
becoming nature to find.							
				9060	00 Relievers - Cr	ystal Total:	\$111,500
90700 Relievers - Anoka				9060	00 Relievers - Cr	ystal Total:	\$111,500
90700 Relievers - Anoka	Est Life	New	Rpl	906( Qty	00 Relievers - Cr Individual Price	ystal Total: Trade-in Value	\$111,500 Total
90700 Relievers - Anoka Equipment/Project Name		New	Rpl x		Individual	Trade-in	Total
	Life 8 . These mo		x	Qty 2	Individual Price	Trade-in Value	

Grand Total: \$9,932,406

# Capital Improvement Program Expenditures

On December 21, 2015, the Commission adopted the 2016-2022 Capital Improvement Program (CIP). The 7-year CIP relating to construction projects on the Commission's airport system consists of the following elements:

- 1. **2016 Capital Improvement Projects** These are projects that have been reasonably defined for implementation in the upcoming calendar year in this case 2016.
- 2. **2017 Capital Improvement Program** These are projects that have been identified in the second year of the program which have a need or potential need but require further study in order to properly determine the scope, feasibility and cost of the project.
- 3. **2018-2022 Capital Improvement Plan** This encompasses the last five years of the total program and consists of projects that appear to be needed during the period. This portion of the program assists in financial planning and meets the requirements of the Metropolitan Council's Investment Framework.



The projects identified for the Capital Improvement Programs are summarized by year and totaled as follows:

Capital Improvement Projects	2016			Year				
Projects			2017		2018-2022			Total
MSD End of Life/Doplessment Projects	(\$	§ = 000)						
MSP End of Life/Replacement Projects								
Terminal 1 - Lindbergh								
Food Court Elevator Replacement	\$	2,000					\$	2,00
Passenger Boarding Bridge Replacements	\$	8,000	\$	8,000	\$	8,000	\$	24,00
Tram Systems Retrofit & Equipment	\$	2,000	\$	2,700	\$	3,000	\$	7,70
Recarpeting Program	\$	100			\$	14,000	\$	14,10
Mezzanine HVAC/Air Handling Unit Replacements & Penthouses	\$	16,700					\$	16,700
Replace Terminal 1 Tug Doors					\$	600	\$	600
Concourse A/B PCAir Upgrades	\$	2,500					\$	2,500
Field & Runway								
Runway Planing/Regrooving	\$	1,700					\$	1,700
Taxiway S Reconstruction					\$	7,500	\$	7,500
Taxiway D Reconstruction					\$	9,500	\$	9,500
Sanitary Sewer Replacement - 34th Avenue					\$	1,700	\$	1,700
Snow Melter Upgrades/Modifications					\$	1,000	\$	1,000
Sanitary Sewer Replacement - Taxiway R					\$	2,500	\$	2,500
Terminal Roads/Landside								
Lower Level Roadway Rehabilitation			\$	200	\$	300	\$	500
Upper Level Roadway Rehabilitation					\$	2,000	\$	2,000
Upper Level Roadway Electrical System Rehabilitation					\$	650	\$	650
Parking								
Parking Ramp Intercom System Replacement					\$	1,000	\$	1,000
Terminal 2 - Humphrey					Ŷ	1,000	Ŷ	1,000
Public Walk Aisle Terrazzo Floor Installation					\$	1,700	\$	1,700
Recarpeting Program					φ \$	2,000	φ \$	2,000
					φ	2,000	φ	2,000
Fire	¢	050	¢	4 0 0 0	¢	4 500	¢	0.050
MSP Campus Fire Alarm System Upgrade/Transition	\$	850	\$	1,000	\$	4,500	\$	6,350
Airport Rescue/Fire Fighting Station #2					\$	10,750	\$	10,750
MSP End of Life/Replacement Projects-Subtotal	\$	33,850	\$	11,900	\$	70,700	\$	116,450
MSP Information Technology Projects								
Terminal 1 - Lindbergh								
MAC Public Adress System	\$	1,200	\$	1,100	\$	1,950	\$	4,250
Telecom Relocation & Decommissioning	\$	1,500	\$	1,500	\$	1,500	\$	4,500
Commission Chambers Telecoil Installation & Audio Visual Upgrades	\$	350					\$	350
Intelligent Monitoring and Control Systems	\$	1,500	\$	1,500	\$	6,600	\$	9,600
Fiber Optic Cable Infrastructure Upgrade/Expansion	\$	1,700	\$	1,000	\$	1,800	\$	4,500
Wireless Network Connectivity or Communication	\$	1,000	\$	1,000			\$	2,000
MACNet Program	\$	1,000	\$	2,000	\$	5,000	\$	8,000
Distributed Antenna System	\$	5,000					\$	5,000
Parking								
T1-Lindbergh Intelligent Parking Guidance System					\$	500	\$	500
Police								
iViSN Program	\$	4,000	\$	4,500	\$	13,200	\$	21,700
Card Access Modifications	Ψ	1,000	\$	4,500	Ψ	10,200	\$	850
Passenger Boarding Bridge Card Access Additions			\$	1,500	\$	5,500	\$	7,000
MSP Information Technology Projects-Subtotal	\$	17,250	\$	14,950	¢	36,050	\$	68,250

Capital Improvement Projects				/ear				
Projects		2016		2017	20	18-2022		Total
	(\$	= 000)						
MSP Long Term Comprehensive Plan Projects								
Terminal 1 - Lindbergh								
D-Pod Outbound Baggage System			\$	5,000			\$	5,000
FIS Recheck Operational Improvements					\$	8,400	\$	8,400
MSP Long Term Comprehensive Plan					\$	1,500	\$	1,500
Concourse E Remodeling/Expansion					\$	41,500	\$	41,500
Baggage Claim Expansion			\$	33,400	\$	65,100	\$	98,500
Vertical Circulation Improvements	\$	34,200			\$	25,200	\$	59,400
South Security Exit					\$	4,300	\$	4,300
Ticket Lobby Operational Improvements			\$	15,700	\$	55,900	\$	71,600
Checkpoint Expansion				-,	\$	10,500	\$	10,500
Concourse A/G Connector Bridge Phase 1	\$	20,000				- ,	\$	20,000
East Curbside Upper Level Check in	Ť	_0,000			\$	14,800	\$	14,800
Lower Level Curbside Expansion					\$	12,200	\$	12,200
Armed Forces Service Center Relocation					\$	1,100	\$	1,100
Field & Runway					Ť	1,100	Ť	1,100
Taxiway C1 Construction					\$	5,500	\$	5,500
•					φ	5,500	φ	5,500
Parking	•	15 500					•	4 = = 0.0
T1 Parking Ramp - Northwest Drive Grade Separation	\$	15,500					\$	15,500
T1 Parking Ramp - Cargo & Stores Building	\$	10,500					\$	10,500
T1 Parking Ramp - Roadway & Plaza Relocation	\$	100,000					\$	100,000
T1 Parking Ramp - Parking Mgmt Bldg & Revenue Control Systems	\$	24,000					\$	24,000
T1 Parking Ramp - Parking Structure and Auto Rental Facility			\$	293,000			\$	293,000
Orange Ramp Additional Elevators					\$	2,000	\$	2,000
Terminal 2 - Humphrey								
FIS Baggage Claim Improvements					\$	1,000	\$	1,000
North Gate Expansion Design Fees					\$	5,000	\$	5,000
MSP Long Term Comprehensive Plan Projects-Subtotal	\$2	204,200	\$3	47,100	\$2	254,000	\$	805,300
MSD Meintenenee (Feeility Ungrade Dreisete								
MSP Maintenance/Facility Upgrade Projects								
Terminal 1 - Lindbergh								
Restroom Upgrade Program	\$	4,300	\$	4,000	\$	10,000	\$	18,300
Way-Finding Sign Backlighting Replacement			\$	1,600	\$	3,200	\$	4,800
Folded Plate Ceiling Repairs	\$	1,100			\$	26,700	\$	27,800
C-G Connector Improvements	\$	4,500					\$	4,500
G Concourse Moving Walks					\$	10,000	\$	10,000
Lighting Infrastructure Technology and Equipment					\$	6,750	\$	6,750
Public Walk Aisle Terrazzo Floor Installation		070	<i>•</i>	050	\$	8,800	\$	8,800
Art Display Areas	\$	250	\$	250	\$	1,250	\$	1,750
Terminal Seating Improvements Ticket Counter Upgrades to ADA	\$ \$	800 800					\$ \$	800 800
Concourse Service Center Upgrades	φ \$	500					э \$	500
Observation Deck Improvements	Ψ	000			\$	1,600	\$	1,600
EVIDs/MUFIDs Digital Signs			\$	750	Ť	.,	\$	750
Landside Operations Office Reconfiguration			\$	150			\$	150
Airside Operations Center						1,250	\$	1,250
Energy Management Center								
Alternative Energy Projects	\$	450					\$	450
Alemalive Energy Florecis	Ψ.				<b>^</b>		· ·	
Energy Savings Program	\$	2,000			\$	6,000	\$	8,00

Capital Improvement Projects				Year				
Projects		2016		2017	20	18-2022		Total
	(\$	5 = 000)						
MSP Maintenance/Facility Upgrade Projects-continued								
Field & Runway								
Runway 12R-30L Tunnel Drainage Improvements - Phase 2			\$	400			\$	400
Baggage Quarantine Building					\$	1,300	\$	1,300
Airport Operations Area Gate Improvements					\$	3,000	\$	3,000
Perimeter Gate Security Improvements - Gates 222 & 269	\$	1,200					\$	1,200
Establish Taxiway J					\$	150	\$	150
Runway LED Lighting Upgrade					\$	8,400	\$	8,400
Runway 4-22 In-Pavement Guard Lights					\$	500	\$	500
Taxiway Bravo & Quebec Centerline Lights			\$	6,800			\$	6,800
Runway4 Glide Scope Installation			\$	1,000			\$	1,000
Parking								
Parking Ramp Railing Refinishing			\$	1,000	\$	2,000	\$	3,000
Short Term Parking Redesignation	\$	350					\$	350
Terminal 2 - Humphrey								
Skyway to LRT Flooring Installation					\$	800	\$	800
Lobby Restrooms	\$	1,800					\$	1,800
Curbside Check-in Expansion	\$	300					\$	300
Hangars and Other Buildings								
Drivers Training Facility Rehabilitation	\$	550					\$	550
Trades/Maintenance Buildings							-	
South Field Maintenance Building Wash Bay					\$	1,300	\$	1,300
Trades Building Pneumatic Controls Retrofit	\$	400			Ψ	1,000	\$	400
Police	Ť						Ţ	
Safety and Operations Center					\$	35,250	\$	35,250
Perimeter Fence Intrusion Detection System					\$	3,000	\$	3,000
Fire					Ψ	0,000	Ψ	0,000
Campus Fire Protection			\$	500	\$	1,500	\$	2,000
General Office/Administration			ψ	500	Ψ	1,500	ψ	2,000
	¢	500					¢	500
Security Enhancements	\$ \$	500	¢	500	¢	500	\$	500
Building Improvemetns	¢	500	\$	500	\$	500	\$	1,500
Environment	•	000					•	0.00
Mother Lake Stormwater Improvements	\$	300			•	4 4 0 0	\$	300
Runway 12R-30L Glycol Forcemain Environmental Improvements			<b>^</b>		\$	1,100	\$	1,100
Concourses C and G Compactor Canopies			\$	450	¢	000	\$	450
Runway 30R Deicing Pad Improvements					\$	800	\$	800
T2 Remote Ramp Lot Drainage improvements	•	4 000			\$	2,000	\$	2,000
Ground Service Equipment Electrical Charging Stations	\$	1,000			\$	5,400	\$	6,400
E85 Tank and Dispenser Modifications	\$	700			¢	000	\$	700
Lift Stations at Ponds 1 and 2					\$	800	\$	800
MSP Maintenance/Facility Upgrade Projects-Subtotal	\$	22,300	\$	17,400	\$1	43,350	\$	183,050

Capital Improvement Projects								
Projects		2016		2017	20	)18-2022		Total
	(\$	= 000)						
MSP Ongoing Maintenance Programs								
Terminal 1 - Lindbergh								
Telecom Room Equipment Continuity	\$	1,500	\$	1,000	\$	8,000	\$	10,500
Electrical Infrastructure Program	\$	1,500	\$	1,500	\$	9,500	\$	12,500
Terminal Miscellaneous Modifications	\$	2,400	\$	2,400	\$	12,100	\$	16,900
Emergency Power Upgrades	\$	1,500	\$	1,000	\$	10,000	\$	12,500
Lower Level Rdwy/Ground Transportation Center Water Infiltration Mitigation	\$	1,000					\$	1,000
Air Handling Unit Replacement			\$	2,000	\$	11,000	\$	13,000
Conveyance System Upgrades			\$	3,000	\$	5,000	\$	8,000
Plumbing Infrastructure Upgrade Program	\$	500	\$	500	\$	2,700	\$	3,700
Terminal Building Remediation Program	\$	2,500	\$	2,500	\$	12,800	\$	17,800
Concourse G Rehabilitation	\$	2,000	\$	6,500	\$	25,000	\$	33,500
Energy Management Center	Ť	_,	Ť	-,000	Ť	,000		20,00
EMC Plant Upgrades Terminals 1 & 2			\$	500	\$	6,300	\$	6.800
Field & Runway	_		Ψ	500	Ψ	0,000	Ψ	0,000
Airside Bituminous Rehabilitation/Electrical Construction	_		¢	0.450	¢	2 400	¢	4.054
	¢	650	\$	2,150 650	\$	2,100	\$	4,250
Pavement Joint Sealing/Repair	\$	650	\$		\$	3,250	\$	4,550
Miscellaneous Airfield Construction			\$	800	\$	1,700	\$	2,500
Terminal Roads/Landside			-					
Tunnel/Bridge Rehabilitation	\$	100	\$	100	\$	500	\$	700
Parking								
Terminals 1 & 2 Parking Structure Rehabilitation	\$	2,500	\$	2,500	\$	13,500	\$	18,500
Public Areas/Roads								
Landside Pavement Rehabilitation	\$	400	\$	400	\$	2,100	\$	2,900
Roadway Fixture Refurbishment	\$	125	\$	125	\$	600	\$	850
Hangars and Other Buildings								
MSP Campus Building Roof Replacements	\$	1,000	\$	1,000	\$	2,000	\$	4,000
Campus Building Rehabilitation Program	\$	2,000	\$	1,500	\$	7,500	\$	11,000
Campus Parking Lots Reconstruction	\$	650	\$	1,600	\$	3,050	\$	5,300
MSP Ongoing Maintenance Programs-Subtotal	\$	20,325	\$	31,725	\$	138,700	\$	190,750
MSP Noise Mitigation Projects								
Noise Mitigation Consent Decree Amendment			\$	3,200	\$	19,300	\$	22,500
MSP Noise Mitigation Projects-Subtotal	\$	-	\$	3,200	\$	19,300	\$	22,500
MSP Tenant Projects								
Terminal 1 - Lindbergh								
Concession Rebids	\$	3,000	\$	1,500	\$	1,500	\$	6,00
Concession Upgrades/Revenue Development	\$	200	\$	200	\$	1,000	\$	1,40
Hangars and Other Buildings	1					, -		, -
Freight Building Remodel for DHL			\$	5,000			\$	5,00
						2,500		

Capital Improvement Projects		<u> </u>	<u> </u>	ear				
Projects	2	2016	2	017	20	18-2022		Total
	(\$	= 000)						
Reliever Airports Long Term Comprehensive Plan Projects								
St. Paul								
Long Term Comprehensive Plan					\$	100	\$	10
Lake Elmo								
Long Term Comprehensive Plan					\$	100	\$	10
Runway 14-32 Replacement			\$	500	\$	7,000	\$	7,50
Airfield Modifications					\$	3,000	\$	3,00
Airlake								
Long Term Comprehensive Plan					\$	100	\$	10
South Building Area Development - Phase 1					\$	3,200	\$	3,20
Flying Cloud					-	-,		-,
Long Term Comprehensive Plan					\$	100	\$	10
South Building Area Development					φ \$	600	φ \$	60
Electrical Vault Modifications					\$	500	\$	50
Crystal					Ψ	000	Ψ	00
Long Term Comprehensive Plan					\$	100	\$	10
					ֆ \$	2,000	ֆ Տ	2,00
Runway 14R-32L & Taxiway E Modifications					φ	2,000	φ	2,00
Anoka County/Blaine					•	400	•	4.0
Long Term Comprehensive Plan					\$	100	\$	10
Building Area Development - Xylite Street Relocation					\$	1,000	\$	1,00
Reliever Airports L-T Comprehensive Plan Projects-Subtotal	\$	-	\$	500	\$	17,900	\$	18,400
Reliever Airports Maintenance/Facility Upgrade Projects								
St. Paul								
Joint and Crack Repairs	\$	100			\$	300	\$	40
•	\$	200			\$	2,600	\$	2,80
							\$	4,00
MAC Building Modifications Runway 14-32 Pavement Rehabilitation	\$	4,000						4,50
Runway 14-32 Pavement Rehabilitation		4,000			\$	4,500	\$	
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction		4,000			\$ \$	4,500 500	\$ \$	50
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation		4,000				,		50 1,40
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation		4,000			\$	500	\$	
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement	\$	·	\$	200	\$	500	\$ \$	1,40
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement	\$	·	\$	200	\$	500	\$ \$ \$	1,40 40 20
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade	\$		\$	200	\$	500 1,400	\$ \$ \$ \$	1,40 40 20 1,50
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2	\$		\$	200	\$ \$	500 1,400 1,500	\$ \$ \$ \$ \$	1,40 40 20 1,50 20
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements	\$	400	\$	200	\$ \$	500 1,400 1,500	\$ \$ \$ \$ \$ \$	1,40 40
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain	\$	400	\$	200	\$ \$ \$ \$	500 1,400 1,500 200	\$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain Cold Equipment Storage Building	\$	400	\$	200	\$ \$ \$ \$ \$	500 1,400 1,500 200 600	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25 60 75
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain Cold Equipment Storage Building LED Edge Lighting Upgrades	\$	400	\$	200	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	500 1,400 1,500 200 600 750	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25 60 75
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain Cold Equipment Storage Building LED Edge Lighting Upgrades Lake Elmo	\$	400	\$	200	\$ \$ \$ \$ \$ \$	500 1,400 1,500 200 600 750 2,500	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25 60 75 2,50
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain Cold Equipment Storage Building LED Edge Lighting Upgrades Lake Elmo Parallel Taxiway Reconstruction	\$	400	\$	200	\$ \$ \$ \$ \$ \$ \$ \$	500 1,400 1,500 200 600 750 2,500 1,200	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25 60 75 2,50 1,80
Runway 14-32 Pavement Rehabilitation Runway 13-31 Pavement Reconstruction Parking Lot/Bayfield Pavement Rehabilitation Administration Building Apron Pavement Rehabilitation Airfield Signage/Wind Cone Upgrade Roof Repairs/Replacement Storm Sewers Improvements - Phase 2 Maintenance Building Improvements Security Gate Upgrades Terminal Sub Drain	\$	400	\$	200	\$ \$ \$ \$ \$ \$	500 1,400 1,500 200 600 750 2,500	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,40 40 20 1,50 20 25 60 75 2,50

Capital Improvement Projects			١	(ear				
Projects	:	2016		2017	20	18-2022		Total
Reliever Airports Maint./Facility Upgrade Projects - Cont.								
Airlake								
Pavement Rehabilitation - Taxiway A Mill/Overlay	\$	400					\$	400
Runway 12-30 Extension					\$	8,000	\$	8,000
Runway 12-30 Reconstruction					\$	3,500	\$	3,500
Public Restroom Facility					\$	300	\$	300
Plane Wash Pad					\$	150	\$	150
Materials Storage Building					\$	200	\$	200
LED Edge Lighting					\$	700	\$	700
Flying Cloud								
Taxiway A - Phase 2 Pavement Rehabilitation	\$	1,000					\$	1,000
Taxiway D Pavement Rehabilitation					\$	600	\$	600
Taxiway E Pavement Rehabilitation					\$	600	\$	600
Alleyways - SE, SW & NE Building Area Pavement Rehabilitation			\$	700			\$	700
Equipment Storage Building			\$	2,500			\$	2,500
Roof Repairs/Replacement					\$	100	\$	100
Crystal								
Hangar Demolition	\$	200					\$	200
Obstruction Removal	\$	300					\$	300
Alleyway Pavement Rehabilitation					\$	1,100	\$	1,100
Taxiway Pavement Rehabilitation					\$	700	\$	700
Materials Storage Building			\$	200			\$	200
LED Edge Lighting					\$	800	\$	800
Anoka County/Blaine								
Roof Repairs/Replacement	\$	250					\$	250
Maintenance Building Improvements	\$	200					\$	200
Taxiway Pavement Reconstruction			\$	500	\$	600	\$	1,100
Alleyway Pavement Reconstruction					\$	2,250	\$	2,250
South Service Road & East Landside Road Pavement Reconstruction					\$	1,000	\$	1,000
Runway 9-27 and 18-36 Joint and Crack Repairs			\$	200			\$	200
Obstruction Removal					\$	100	\$	100
Air Traffic Control Tower Equipment Upgrades					\$	100	\$	100
Materials Storage Building			\$	200			\$	200
LED Edge Lighting					\$	2,500	\$	2,500
Reliever Airports Maint./Facility Upgrade Projects - Subtotal	\$	7,900	\$	4,500	\$	44,450	\$	56,850
MSP Subtotal	\$3	01,125	\$4	32,975	\$6	64,600	\$1	,398,700
Reliever Airports Subtotal	\$	7,900		5,000		62,350	\$	75,250
Total	\$3	09,025	\$4	37,975	\$7	26,950	\$1	,473,950

# **2016 Capital Improvement Projects**

As stated above, these are projects that have been reasonably defined for implementation in the upcoming calendar year - in this case 2016. The vast majority of capital projects in the CIP are considered routine projects for a major airport and do not affect the annual operating budget. Any project with a 2016 operating budget impact will be disclosed in the 2016 CIP Funding Table. A description of 2016 capital improvement projects, along with a table with their funding sources, is as shown in the following pages:

# 2016 Capital Improvement Program Narratives Metropolitan Airports Commission

# **MSP End of Life/Replacement Projects**

# 10 – Terminal 1- Lindbergh

# Food Court Service Elevator Replacement

This project replaces and upgrades the two side-by-side service elevators located in the central food court at Terminal 1-Lindbergh. These elevators are critical to keeping the vendors throughout the airport supplied and are nearing the end of their standard service life. The elevators will be removed, one at a time, in their entirety including cabs, hoist systems, and associated equipment and replaced with all new equipment and cabs that are designed to freight standards.

# Passenger Boarding Bridge Replacements

Project provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced will be determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize gate hold area. It is assumed fixed walkways may need to be replaced or added to meet ADA slope requirements and all gate hold areas will be upgraded with security doors, card readers, and cameras.

#### T1 Tram Systems Retrofit and Equipment

The MAC Hub and Concourse Tram systems were originally placed into public service in 2001 and 2004, respectively. As part of the installation, the automatic train control system utilized multiple components provided by GE Intelligent Platforms. In late 2011, GE indicated they would discontinue support of selected components prior to the year 2020. This project will replace and upgrade the GE components to Tram Control Systems on both the Hub and Concourse Trams over the course of a three-year program from 2015 to 2017.

#### Recarpeting Program

Starting in the future, a three-year program will replace the end-of-life carpeting in gate hold areas of Terminal 1-Lindbergh. The 2016 work will only replace carpet in select areas of heaviest use and damage.

#### Mezzanine HVAC/AHU Replacement & Penthouses

The existing air handling equipment in the East and Center Mezzanine mechanical rooms have reached end of life and are overdue for replacement. In order to provide new equipment, increase energy efficiency, and meet the goals of the Operational Improvements program, this project will replace the equipment in relocated penthouses to be constructed on the north and south ends of the Terminal 1-Lindbergh center mezzanine.

# Concourse A/B PC Air Upgrades

The existing PC Air units on the Concourse A and B gates are nearing their end of life and are undersized for the larger aircraft planned for the area. These units provide heating and cooling for an aircraft while parked at the gate in lieu of using power from the aircraft itself. This project will provide new and upsized PC Air units for the 19 gates that will remain in use for the Delta CRJ-900 aircraft.

# 21 – Field and Runway

# Runway Planing and Regrooving

This project provides for planing and re-grooving runway pavement at the Runway 12L-30R / Runway 4-22 intersection to improve surface drainage. In addition, rubber removal will be completed on segments of Runways 12L-30R and 12R-30L.

#### 66 – Fire

# MSP Campus Fire Alarm System Upgrade/Transition

In an effort to improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year program will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment.

# \$2,000,000

\$8,000,000

\$2,000.000

# \$100,000

\$16,700,000

\$2,500,000

# \$1,700,000

\$850.000

#### 2016 Budget Construction Fund

# 10 – Terminal 1- Lindbergh MAC Public Address System

The MAC Public Address System (MACpas) project involves a multi-year overhaul to the system to eliminate discontinued components and replace them to maintain the operation and reliability of this critical system. The current public address system was installed in 1999, provides travelers with over 12,000 messages daily and has exceeded its expected life cycle.

# **Telecom Relocation & Decommissioning**

This program involves vacating the current major MAC telecommunications area, constructing a new space and consolidating, relocating and/or replacing equipment (e.g. critical fiber and copper connections) as needed to the new, larger telecommunications room.

# Commission Chambers Telecoil Installation & A/V Upgrades

This project will provide for equal access to amplified audio during Committee and Commission meetings, without identification/request for physical aids, for users of Telecoil-equipped hearing aids. In addition, MAC IT will be upgrading the audio and video equipment in the Commission Chambers. The existing equipment, monitors, and cabling will be replaced with new high definition video switches, display monitors, transmitters, distribution amplifiers and receiver/room controllers. These upgrades will allow the Commission Chambers to integrate with newer models of laptops, mobile devices, and microphones in addition, provide better & more stable picture and sound throughout the chambers.

# Intelligent Monitoring and Control Systems (IMACS)

This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers such as Siemens and Legacy Honeywell with controllers from Honeywell, Circon, Distech, and TAC systems that are LonMark certified products.

# Fiber Optic Cable Infrastructure Upgrade/Expansion

This project provides for the upgrade/installation of air blown fiber optic cable at various airport locations and installation of manhole/duct bank with tube and fiber optic cable. The project also includes fiber modifications, repairs and upgrades as necessary to maintain and improve the fiber infrastructure at MSP. This multi-year program provides for the expansion of cabling infrastructure including replacing materials that don't meet current MAC standards and adding capacity between locations where existing capacity has been consumed.

# Wireless Network Connectivity or Communication

This program provides campus-wide wireless network to be implemented in phases. This system will allow remote wireless access to the MAC systems such as Facilities Intelligent Monitoring and Control System (IMACS). The platform will also allow access to data and drawings from the MAC network as well as from remote vehicles on the airfield.

# MACNet Program

The MACNet provides the critical and required infrastructure to support all of the current and future MAC voice, data, and video systems. This includes systems supporting mission-critical applications and systems that are used by airside and landside operations, public safety, airport planning and development, environment and noise, finance and accounting, human resources, and overall MAC administration. This system has been modified over time to support the current systems in place as well as new systems, business, and operational requirements as they have been identified. The current version of MACNet, however, has reached its operational capacity and is not capable of supporting future growth. The upgraded MACNet will be implemented over a number of years to provide the necessary infrastructure to support all next generation systems and applications to be implemented in upcoming years.

# Distributed Antenna System (DAS)

The project will focus on the consolidation and implementation of a single cellular Distributed Antenna System (DAS) to be used by all cellular carriers for the MSP campus. This initiative will provide increased cellular signal coverage for airport users and better control of MAC communication facilities by establishing a single communication platform. MSP will not only see a higher level of service for travelers and airport employees but we will realize an improved business model including increased revenue for the MAC.

# \$1,200,000

# \$1,500,000

\$350,000

# \$1,500,000

\$1,700,000

# \$1,000,000

# \$1,000,000

# \$5,000,000

\$4.000.000

# 63 – Police

iViSN Program

This project is the continuation of the program to systematically replace and integrate the approximately 1800 existing cameras into the new iViSN system and to expand the camera coverage within the terminals. A grant application has been approved by the TSA for 100% of the 2016 project costs.

# MSP Long Term Comprehensive Plan Projects

# 10 – Terminal 1- Lindbergh

# **Vertical Circulation Improvements**

As the first project in the overall T1 Operational Improvements program, this project will remove existing scissors escalators (12 in total) and the original elevators in the north side of the terminal lobby/baggage claim areas and add new high-speed, smart elevators. Escalators that have reached their end of life will be replaced with new escalators in new locations to enhance passenger flows. This year's project will complete the work at the North end of the Ticket Lobby, while the South end is scheduled for 2018/2019.

# Concourse A/G Connector Bridge Phase 1

This project provides for the first phase of a passenger connector bridge between Concourse A and a future extension of Concourse G. This first segment will extend to the new hotel, proposed to be under construction in 2016. It will be designed for an ultimate connection to an extended Concourse G, with space for moving walks to be installed at a later date. The concourse connection will allow the hotel to be connected to the terminal complex over existing roadway systems and expedite the travelers' journey to and from the terminal and hotel. The project also includes vertical circulation, wayfinding, and mechanical and electrical systems in the existing A Rotunda area to provide access to the skyway.

# 31 – Parking

# T1 Parking Ramp – Northwest Drive Grade Separation

The proposed relocation of Outbound Roadway to the east side of the Post Office to accommodate parking ramp expansion will require a Northwest Drive/Outbound Roadway grade separation. Work in this project includes bridge, retaining wall, storm water lift station, utilities, lighting, roadways, and landscape construction. This project also includes widening Northwest Drive adjacent to Building B to allow for two-way traffic along Northwest Drive.

# T1 Parking Ramp – Cargo and Stores Building

The existing Delta Cargo and Stores Building, located on the east end of the G Concourse, will be demolished to provide space to relocate the Outbound Roadway and expand the parking ramp. This project will construct a new 25,000 square foot Cargo & Stores Building on the west side of Building B. Delta's cargo and stores operations will be relocated from the existing building to the new facility. The scope of this project will include construction of the new building, utilities, loading dock, and other building appurtenances.

# T1 Parking Ramp – Roadway and Plaza Relocation

This project includes relocating a portion of the Outbound Roadway and associated utilities, modifying the existing public parking entrance, and constructing a new exit plaza to accommodate the parking expansion at Terminal 1. The scope of this project will include existing roadways and facilities demolition, and storm sewer, sanitary piping, electrical, lighting, roadways, retaining walls, new bridge, tunnel, security fencing, blast walls, and landscape construction. This will likely be bid as two separate construction packages.

# T1 Parking Ramp – Parking Management Building and Revenue Control Systems

The parking expansion program will provide a new exit plaza just west of Delta Building B. The new exit plaza will include a Parking Management Building, revenue control system, exits booths with associated canopy, electrical and mechanical systems, fiber optic cabling, and landscaping.

# \$20.000.000

\$34,200,000

# \$10,500,000

\$100.000.000

\$15,500,000

# \$24,000,000

# MSP Maintenance/Facility Upgrade Projects

# 10 – Terminal 1- Lindbergh

# **Restroom Upgrade Program**

A study of all restrooms in Terminal 1-Lindbergh was completed in 2010 and a program developed to upgrade/modernize the restrooms at Terminal 1-Lindbergh. From this study, each restroom was prioritized based on its condition. This program will provide for the phased modernization of the T1-Lindbergh restrooms to include upgraded finishes, lighting, air quality, energy saving upgrades, and ADA compliance. This year's project will construct a new restroom in the north end of the main mall area.

# **T1 Folded Plate Repairs**

This program to rehabilitate the existing structure is the next step now that the previously constructed drainage improvements are complete. This year's project will apply the finish/film on the underside of the east and west cantilevers to provide a moisture barrier for the system, allowing vapor to escape from the concrete system. Future projects will remove the existing roof layers, including asbestos material and wood structural pieces, and construct a new roof.

# C-G Connector Improvements

This project will correct two potential safety issues. In the past, high winds have caused the soffit panels to fall from the underside of the C-G Connector. The panels were temporarily secured and a study was undertaken to review the situation. The study revealed that the soffit panel system is in need of structural enhancements and, in some locations, full replacement. In addition, there is a high pressure steam pipe located 30 feet underground which follows the alignment of this connector. The high pressure steam pipe is leaking and needs to be replaced. As a part of the previously discussed study, a route that will allow better access for inspection and long-term maintenance was found through the C-G connector structure for the replacement of the high pressure steam pipe.

# Art Display Areas

This program is a continuation of the existing program, in partnership with the MSP Foundation, to provide opportunities and space build out for the display of permanent and temporary/rotating art exhibits. This year's project supports vitrines and concourse art displays at Terminal 2-Humphrey and may include digital gallery monitors at both terminals.

# **Terminal Seating Improvements**

This project represents the final phase of seating replacement in T1-Lindbergh to change out public seating to the new standards selected in 2013, including power. This year's work includes: finishing public areas including the Terminal 1-Lindbergh main mall, procuring seating for the remainder of Concourse C, and completing work at rental cars, GTC, east curbside, and the towers.

# Ticket Counter Upgrades to ADA

This project replaces select ticket lobby and ground transportation center atrium counters. Ticket counters throughout the airport are being or have been upgraded to meet Minnesota's building code and the federal ADA standard.

# Concourse Service Center Upgrades

This project will create new prototypical service centers, enhancing the Concourse C (adjacent Gate C3) installation, and looking at additional and innovative ways to provide business users and others work environments to accomplish work outside of crowded gate hold areas. Power, privacy, work surfaces, seating, and conversational arrangement varieties will provide for multi-generational work environments, enhancing the business traveler's experience.

#### 13 – Energy Management Center Alternative Energy Projects

As a part of the proposed Terminal 2-Humphrey solar installation, MAC's team will review design drawings and calculations, and monitor construction as a part of this program.

# **Energy Savings Projects**

This ongoing program provides for the implementation of projects that would save the MAC energy costs in its operating budget. Discussions with both Xcel and Centerpoint have identified additional projects that are eligible

#### \$4,300,000

# \$1,100,000

\$4.500.000

# \$250,000

# \$800,000

\$800.000

# \$500,000

# \$2,000,000

\$450.000

for energy saving rebates and will save the MAC additional energy costs. In order to qualify, projects must provide at least a ten-year pay back. This year's project will include lighting at Terminal 1-Lindbergh, Terminal 2-Humphrey, Material Storage Building, GTC, and tram building. It will also include further improvements to the envelope of the Field Maintenance Building and will provide analysis for future energy conservation projects.

# 21 – Field and Runway

# Perimeter Gate Security Improvements - Gates 222 & 269

Gate 222 is located near T2 Humphrey at the end of 34<sup>th</sup> Avenue. In 2007, a new type of security gate was installed to test the effectiveness of this system. The hardened security gate has not been reliable and creates a significant amount of effort from MAC Trades to keep it in working order. This project will install the standard security gate for entrance into the AOA, albeit upgraded with redundant protection. This gate services one of the primary access and highest-used points into and out of the airfield. Gate 269, located in the SW corner of MSP, also requires some minor upgrades to the equipment and alignment of the keypad, which is also included in this project.

# 31 – Parking

# T1-Lindbergh Short Term Parking Redesignation

This project will enhance customer wayfinding and reduce confusion related to short-term parking vs. long-term general parking by renaming and providing new signs for the short term parking areas.

# 36 – Terminal 2-Humphrey

#### T2 Lobby Restrooms

This project will add restrooms in accordance with MAC's design standards on the first floor of Terminal 2-Humphrey, near Door 1. This will provide appropriate facilities at this end of the terminal and support future build-out of this area.

# **Curbside Check-in Expansion**

This project will increase the curbside check-in facilities at Terminal 2-Humphrey to accommodate a second airline and connect to existing baggage conveyance systems.

# 46 - Hangars and Other Buildings

# **Drivers Training Facility Rehabilitation**

The MAC Drivers Training Center (DTC) is located in Building H. This facility is currently planned to remain in Building H for the foreseeable future, and the building requires upgrades to improve the current level of customer service and security. This project will add card access security to exterior doors as well as add a security system to exterior windows and doors. The driver's administration/check-in/licensing area would be remodeled, including repair of roof top equipment, replacement of exterior doors and windows, enlargement of classroom and offices within existing warehouse space, remodel of existing restrooms to be code compliant and ADA accessible, and construction of a new computer room.

# 56 – Trades/Maintenance Buildings

# Trades Building Pneumatic Controls Retrofit

This project upgrades the outdated pneumatic temperature controls at the Trades Building to the IMACS system (Intelligent Monitoring and Control Systems). In the process, it integrates the existing IMACS controls at Trades (including the domestic water meters, the solar heating system and the new cooling equipment) with this new building-wide IMACS system. This project will improve the Trades Building's performance as the MAC's Energy Conservation Development Center, integrate the building with the rest of IMACS for better performance and reliability, and reduce the building's energy consumption to achieve a simple payback in less than 10 years.

# 70 – General Office/Administration

# **GO Security Enhancements**

As a follow up project to the new lobby security upgrades, this project will provide for cameras at GO building entries along with additional security technologies. The list of potential projects will be compiled and prioritized in early 2016.

# G.O. Building Improvements

Continual maintenance of MAC buildings is necessary for comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. The General Office Building, built in the 1960's, has recently experienced a number of window and building issues that need

#### .

\$300,000

# \$550,000

# \$500,000

\$500.000

\$400,000

# 2016 Budget Construction Fund

# \$1,200,000

\$350,000

\$1,800,000

to be corrected including: window sealing and replacements, curtain wall sealing, roof repairs, and valve replacements. This program will also address replacement of end-of-life finishes as required.

# 76 – Environment

# Mother Lake Stormwater Improvements

This project provides for construction of a settling basin to treat the stormwater before it reaches Mother Lake.

# Ground Service Equipment (GSE) Electrical Charging Stations

This project will purchase and install charging stations for electric ground support equipment (GSE). These fast, energy-efficient charging stations allow for simultaneous charging, adjustable charging rates, and automatic shut-off when the GSE are fully charged. The charging stations are to be installed at Terminal 1-Lindbergh for use by Delta GSE. This project fits into the proposed long-term goal of converting all Delta GSE to electric power thereby reducing overall air emissions and noise pollution at MSP from fossil fuel-burning GSE. Delta will pay for electric usage of the charging units.

# E85 Tank and Dispenser Modifications

This project provides for the installation of a 6,000 gallon above-ground E85 fuel storage tank and dispenser at the North Fuel Island. Sensors will be integrated into the existing monitoring system. The project also provides for the relocation of the existing E85 dispenser at the South Fuel Island to comply with the fire code. The project assumes the existing above-ground storage tank and dispenser will be reused in the new system layout.

# **MSP Ongoing Maintenance Projects**

# 10 – Terminal 1- Lindbergh

# **Telecommunications Room Equipment Continuity (TREC)**

The MAC network (MACNet) carries, along with other information, credit card data collected from the landside parking revenue control system. Merchants like the MAC are required to meet credit card security standards created to protect card holder data. Among these requirements are security standards for the physical locations where MACNet equipment is located. Additionally, the network equipment itself must have added security features to prevent unauthorized network access. This multi-year program addresses these standards by providing security equipment and relevant network hardware for the 150 telecommunications rooms on the MAC campus.

# **Electrical Infrastructure Program**

There are 53 electrical substations that serve the Terminal 1-Lindbergh complex. It is imperative that these substations be inspected, cleaned, and upgraded in order to ensure their continued performance. This is a continuation of a multi-year program that began in 2009.

# **Terminal Miscellaneous Modifications**

Each year, there is a list of maintenance projects that are beyond the resources of MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2016.

# **Emergency Power Upgrades**

A study and survey of Terminal 1-Lindbergh transfer switches and emergency lighting was completed in 2008. This year's project is part of a multi-year program that will continue the design and implementation of emergency power and lighting corrective work identified in this study.

# Lower Level Roadway/GTC Water Infiltration Mitigation

Water infiltration through the structural concrete slab above the Ground Transportation Center and lower level of Terminal 1-Lindbergh has required the use of buckets and other containers to collect the water. Long-term water infiltration of structural members will result in deterioration of the structural concrete and will shorten the life of the structure. This project will continue the efforts to address infiltration and complete repairs.

# Plumbing Infrastructure Upgrades

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1-Lindbergh are over 40 years

# \$300,000

\$1,000,000

\$700,000

# \$1,500,000

# \$2,400,000

\$1,500,000

# \$1,500,000

\$1,000,000

# \$500,000

old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional, and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and MAC standards. The focus of the 2016 project is to continue the replacement of aging plumbing systems.

# **Terminal Building Remediation**

Continual maintenance of the terminal buildings is imperative to passenger comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. Building and concourse envelope issues include: curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel repair/replacement, and soffit repair/replacement and insulation systems.

# **Concourse G Rehabilitation**

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators, modifying and replacing structural, electrical and mechanical systems, and making other changes that will be identified through specific master planning efforts beginning in 2016.

# 21 – Field and Runway

# Pavement Joint Sealing/Repair

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year.

#### 26 – Terminal Roads/Landside **Tunnel/Bridge Rehabilitation**

The MSP Campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify maintenance and repairs which are then implemented in a timely fashion.

# 31 – Parking

# T1/T2 Parking Structure Rehabilitation

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements.

# 39 – Public Areas/Roads

# Landside Pavement Rehabilitation

This is an ongoing program to construct or reconstruct bituminous pavements outside of the Air Operations Area (AOA). Inspection of pavements and appurtenances determines what areas are to be prioritized for rehabilitation under each year's project. In 2016, the project will include a mill and overlay of 22<sup>nd</sup> Avenue and E 75<sup>th</sup> Street adjacent to Buildings H and I as well as mill and overlay of Airport Lane and westbound E 72<sup>nd</sup> Street, just south of the Purple Ramp.

# **Roadway Fixture Refurbishment**

Many of the light poles, clearance restriction boards, sign units, fence sections, and canopies on the airport roadways are in need of repainting and maintenance. This project provides for refurbishment of these fixtures.

# 46 – Hangars and Other Buildings

# **MSP Campus Building Roof Replacements**

A report has been developed within the MAC that evaluates one-half of the roofs every other year. This ongoing program allows these roofs that have been evaluated to be prioritized and programmed for repair. Emergency repairs may also be needed on some roofs; this program will provide dollars for such instances.

# **Campus Building Rehabilitation Program**

Continual maintenance of MAC non-terminal buildings is imperative in providing a stable infrastructure and meeting the MAC's sustainability goals. Age and weather contribute to building deterioration, mold and other health issues. Building envelope issues include curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel replacement and/or painting/tuck-pointing, structural repair and insulation systems. This program will also include repair/replacement related to interior issues. This will be the

#### \$2,500,000

\$2,000,000

\$650.000

\$100.000

\$2,500,000

# \$400,000

\$125.000

# \$1,000,000

\$2.000.000

first year of an annual program to maintain MAC buildings as assets.

# **Campus Parking Lot Reconstructions**

This ongoing program will replace, rehabilitate, and/or reconstruct bituminous and concrete parking lots that belong to MAC. There are over 85.3 acres of parking lots on the MSP campus that need to be replaced or reconstructed over the next several years. This program will systematically make improvements to the parking lots on the campus. In 2016, the project will include pavement patching, utility structure repairs, partial mill and overlay, and a full sealcoat at the Building H and I parking lots.

# **MSP Tenant Projects**

#### 10 – Terminal 1- Lindbergh **Concessions Rebids**

This four-year program, beginning in 2015, will provide support for required infrastructure to be brought to leaselines, shell-space for new build-outs, and for other major changes required to implement the concessions rebid programs at Terminal 1-Lindbergh.

# **Concessions Upgrades/Revenue Development**

This is an annual program to fund miscellaneous upgrades such as finishes, furniture, signage, and/or modified connections to utilities for the concession programs or other revenue generating programs at the airport.

# **Reliever Airports Maintenance/Facility Upgrade Projects**

# 81 – St. Paul

# **Joint and Crack Repairs**

Given the extremely poor sub grade materials at this airport, the need for crack repair and joint sealing is critical to maintain pavement strength and pavement life. An inspection of the pavement will be completed to determine the areas most in need of repair.

# **MAC Building Improvements**

This is an ongoing program to provide for facility modifications to ensure continued efficient operation of MAC buildings or modifications necessary to meet the requirements of the tenants. In addition to repairing roof leaks, this year's project will include work to construct an aircraft viewing area for the public.

# Runway 14-32 Pavement Rehabilitation

This year's project will include reconstruction of the north end overlapping portions of Runway 14 and Runway 13. The runway lighting systems will be upgraded and repaired as required. This project will also include safetyrelated geometric modifications to Taxiway Foxtrot and Taxiway November. The result will be the removal of Taxiway November and re-alignment of Taxiway Foxtrot to reduce risk associated with potential runway incursions and improve overall safety of taxiing aircraft from Runway 13 and Runway 14.

# Airfield Signage/Wind Cone Upgrade

Portions of the existing airfield signage system are in need of replacement to eliminate old equipment, increase reliability, safety (RSAT), and to stay current with FAA standards. This project will focus on replacing aging signs along Taxiway Delta as well as signs associated with the new designations of the Taxiway Alpha stub connectors. The existing wind cone circuit is in poor condition and will be replaced. This project will also address the replacement of the end of life Runway 14/32 Precision Approach Path Indicator (PAPI) system.

# **MAC Security Gate Upgrades**

Several of the existing airport security gates are aging and in need of upgrades - total gate system replacement in some cases, specific component replacement in other cases. The gates currently identified for total replacement include the Eaton Street and MAC Equipment Maintenance Building locations. The identification of specific component replacements will be based on system inspection and maintenance records current at the time of the project design, as well as taking into account the age and anticipated service life of the existing gate components.

# \$650,000

\$200.000

# \$200,000

\$100.000

# \$4.000.000

# \$250.000

# \$400,000

# \$3,000,000

# 82 – Lake Elmo

# Parallel Taxiways Reconstruction

This project is part of an ongoing effort to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or, in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. The Lake Elmo Airport suffers from poor subgrade materials, which contribute to the overall deterioration of pavements. This project includes the full-depth reconstruction of the oldest portions of Taxiway Alpha parallel to Runway 14-32.

# 83 – Airlake

# Pavement Rehabilitation - Taxiway A Mill/Overlay

This project is part of an ongoing effort to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes rehabilitation of portions of Taxiway Alpha.

# 84 – Flying Cloud

# Pavement Rehabilitation (Taxiway A – Phase 2)

This is an ongoing program to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth reconstruction of the portion of Taxiway Alpha which lies west of Runway 18-36, and will include taxiway lighting systems installation.

# 85 – Crystal

# Hangar Demolition (HFI)

The HFI hangars were inherited by MAC when the tenant failed to pay the lease. A portion of the facility was not maintained for many years and now has structural and mold issues. The cost to rehabilitate and repair this portion of the facility is not justified. This project will demolish that portion of the facility, while maintaining the other two useable hangars.

# **Obstruction Removals**

This project will address identification and removal of obstructions to the runway approaches located off of airport property. Typically, the obstructions consist of privately owned trees which must be acquired via individual negotiations with compensation to homeowners.

#### 86 – Anoka County – Blaine Roof Repairs/Replacement

This project provides for repair, and in some cases replacement, the roof structures on MAC-owned buildings. This project accounts for identification of the exact type of roof deficiencies as well as completion of the most cost-effective repairs or replacements.

# Maintenance Building Improvements

This project provides for facility maintenance to ensure continued efficient operation of MAC buildings, specifically the exterior façade of the MAC Maintenance Building.

Newly Designed Art Space in Terminal 1-Lindbergh

# \$600,000

# \$400,000

# \$1,000,000

# \$300,000

\$200.000

# \$250,000

# \$200,000



The following chart summarizes the 2016 capital improvement projects by various areas of the airport:



# 2016 Capital Improvement Project Funding Sources

The following pie chart indicates the funding sources for 2016:





Lake Elmo Airport Reconstruction Project

The tables on the following pages show the funding sources for the 2016 capital improvement projects. A cash flow summary of the CIP will appear later in this section.

2016 Capital Improvement Program					Fι	unding	So	urce			20	016
(\$ in 000)			Fed	eral/State	Dire	ect Line					Bu	dget
Projects	Pro	oject Cost	Gra	nts	or (	GARBS	PF(	C's	MA	C Funds	Im	pact
MSP End of Life/Replacement Projects												
Terminal 1 - Lindbergh												
Food Court Elevator Replacement	\$	2,000							\$	2,000		
Passenger Boarding Bridge Replacements	\$	8,000	\$	1,250			\$	6,750				
Tram Systems Retrofit & Equipment	\$	2,000							\$	2,000		
Recarpeting Program	\$	100							\$	100		
Mezzanine HVAC/Air Handling Unit Replacements	\$	16,700							\$	16,700		
Concourse A/B PC Air Upgrades	\$	2,500			\$	2,500					\$	50
Field & Runway												
Runway Planing/Regrooving	\$	1,700							\$	1,700		
Fire												
MSP Campus Fire Alarm System Upgrade/Transition	\$	850					\$	850				
MSP End of Life/Replacement Projects-Subtotal	\$	33,850	\$	1,250	\$	2,500	\$	7,600	\$	22,500	\$	50
MSP Information Technology Projects												
Terminal 1 - Lindbergh												
MAC Public Address System	\$	1,200							\$	1,200	\$	50
Telecom Relocation & Decommissioning	\$	1,500							\$	1,500	Ψ	0
Commission Chambers Telecoil Install & A-V Upgrades	\$	350							\$	350		
Intelligent Monitoring and Control Systems	\$	1,500							\$	1,500	\$	25
Fiber Optic Cable Infrastructure Upgrade/Expansion	\$	1,700							\$	1,700	Ψ	
Wireless Network Connectivity or Communication	\$	1,000							\$	1,000		
MACNet Program	\$	1,000							\$	1,000		
Distributed Antenna System	\$	5,000			\$	5.000			Ŷ	1,000	\$	106
Police	Ţ.	0,000			÷	0,000					Ť	
iVISN Program	\$	4,000	\$	4,000							\$	100
MSP Information Technology Projects-Subtotal	\$	17,250	\$	4,000	\$	5,000	\$	-	\$	8,250	\$	281
MSP Long Term Comprehensive Plan Projects												
Terminal 1 - Lindbergh												
Vertical Circulation Improvements	\$	34,200					\$	34,200				
Concourse A/G Connector Bridge Phase 1	\$	20,000					\$	10,000	\$	10,000		
Parking												
T1 Parking Ramp-Northwest Drive Grade Separation	\$	15,500			\$	6,975	\$	4,260	\$	4,265		
T1 Parking Ramp-Cargo & Stores Building	\$	10,500					\$	8,400	\$	2,100		
T1 Parking Ramp-Roadway & Plaza Relocation	\$	100,000			\$	64,000	\$	30,000	\$	6,000		
T1 Parking Ramp-Parking Mgmt. Bldg. & Revenue Control Sys	\$	24,000			\$	24,000						
MSP L-T Comprehensive Plan Projects-Subtotal	\$	204,200	\$	-	\$	94,975	\$	86,860	\$	22,365	\$	

11

2016 Capital Improvement Program					Fundin	g Soı	irce				2016
(\$ in 000)			Federal/	State		-				Βι	udget
Projects	Pro	ject Cost	Grants		GARBS	PFC	)'s	MA	C Funds	In	npact
MSP Maintenance/Facility Upgrade Program											·
To marke a list of the same											
Terminal 1 - Lindbergh	_	1.000				•	1 0 0 0			•	
Restroom Upgrade Program	\$	4,300				\$	4,300			\$	75
Folded Plate Ceiling Repairs	\$	1,100						\$	1,100		
C-G Connector Improvements	\$	4,500						\$	4,500		
Art Display Areas	\$	250						\$	250		
Terminal Seating Improvements	\$	800						\$	800		
Ticket Counter Upgrades to ADA	\$	800						\$	800		
Concourse Service Center Upgrades	\$	500						\$	500		
Energy Management Center											
Alternative Energy Projects	\$	450						\$	450		
Energy Savings Program	\$	2,000						\$	2,000		
Field and Runway											
Perimeter Gate Security Improvements - Gates 222 & 269	\$	1,200	\$	700		\$	500				
Parking											
Short Term Parking Redesignation	\$	350						\$	350		
Terminal 2 - Humphrey											
Lobby Restrooms	\$	1,800				\$	1,800				
Curbside Check-in Expansion	\$	300						\$	300		
Hangars and Other Buildings											
Drivers Training Facility Rehabilitation	\$	550						\$	550		
Trades/Maintenance Buildings											
Trades Building Pneumatic Controls Retrofit	\$	400						\$	400		
General Office/Administration											
Security Enhancements	\$	500						\$	500		
Building Improvements	\$	500						\$	500		
Environment								Ť			
Mother Lake Stormwater Improvements	\$	300				\$	300				
Ground Service Equipment Electrical Charging Stations	\$	1,000				\$	1,000				
E85 Tank and Dispenser Modifications	\$	700				\$	700				
MSP Maint./Facility Upgrade Program-Subtotal	\$	22,300	\$	700	¢	- \$	8.600	\$	13,000	\$	75



Checkpoints are being Consolidated to Streamline Passenger Entry

Electrical Infrastructure Program Ferminal Miscellaneous Modifications Emergency Power Upgrades Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation Plumbing Infrastructure Upgrade Program Ferminal Building Remediation Program Concourse G Rehabilitation Field and Runway Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads Landside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings //SP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction MSP Tenant Projects Ferminal 1 - Lindbergh Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Dject Cost 1,500 1,500 2,400 1,500 1,000 500 2,500 2,500 2,500 100 400 125 1,000 2,500 400 650 2,000 650 2,000 650 1,000 2,000 650 1,000 2,000 650 1,000 2,000 650 1,000 2,000 650 1,000 2,000 1,000	S	aral/State	GARBS		PFC's		MA \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	C Funds 1,500 1,500 2,400 1,500 2,500 2,500 2,500 400 125 1,000 2,500		100
MSP Ongoing Maintenance Program         Ferminal 1 - Lindbergh         Felecom Room Equipment Continuity         Electrical Infrastructure Program         Ferminal Miscellaneous Modifications         Emergency Power Upgrades         Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Paudic Area/Roads         Landside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         /dSP Campus Building Roof Replacements         Dampus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 1,500 2,400 1,500 2,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000 650							\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000		
Ferminal 1 - Lindbergh         Felecom Room Equipment Continuity         Electrical Infrastructure Program         Ferminal Miscellaneous Modifications         Emergency Power Upgrades         Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Patking         Ferminals 1 & 2 Parking Structure Rehabilitation         Paulic Area/Roads         Landside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         /dSP Campus Building Roof Replacements         Campus Building Roof Replacements         Campus Parking Lots Reconstruction         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650			\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000	\$	100
Felecom Room Equipment Continuity         Electrical Infrastructure Program         Ferminal Miscellaneous Modifications         Emergency Power Upgrades         ower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         ASP Campus Building Roof Replacements         Campus Building Roof Replacements         Campus Building Renabilitation Program         Campus Building Roof Replacements         Campus Building Reconstruction         MSP Congoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650</td> <td></td> <td></td> <td>\$</td> <td></td> <td></td> <td></td> <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000</td> <td>\$</td> <td>100</td>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650			\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000	\$	100
Felecom Room Equipment Continuity         Electrical Infrastructure Program         Ferminal Miscellaneous Modifications         Emergency Power Upgrades         ower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         ASP Campus Building Roof Replacements         Campus Building Roof Replacements         Campus Building Renabilitation Program         Campus Building Roof Replacements         Campus Building Reconstruction         MSP Congoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650</td> <td>\$</td> <td></td> <td>\$</td> <td></td> <td></td> <td></td> <td>\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$</td> <td>1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000</td> <td>\$</td> <td>100</td>	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000	\$	100
Electrical Infrastructure Program Ferminal Miscellaneous Modifications Emergency Power Upgrades Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation Plumbing Infrastructure Upgrade Program Ferminal Building Remediation Program Concourse G Rehabilitation Field and Runway Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads Landside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings //SP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction MSP Tenant Projects Ferminal 1 - Lindbergh Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 500 2,500 2,000 650 2,500 2,500 2,500 400 125 1,000 2,000 650	\$ 		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 2,400 1,500 2,500 2,500 650 100 2,500 400 125 1,000 2,000	\$	100
Terminal Miscellaneous Modifications         Emergency Power Upgrades         Lower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         .andside Pavement Rehabilitation         Roadsway Fixture Refurbishment         Hangars and Other Buildings         VSP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Building Rendsplitation Program         Campus Building Roof Replacements         Campus Building Roof Replacements         Campus Building Roof Replacements         Campus Building Rendsplitation Program         Campus Building Rehabilitation Program         Concession Upgrades/Revenue Development	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,500 1,000 500 2,500 2,000 650 100 2,500 400 125 1,000 2,000 650	\$ 		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,400 1,500 1,000 2,500 2,000 650 100 2,500 400 125 1,000 2,000	\$	100
cower Level Rdwy/Grd Transp Center Water Infiltration Mitigation         Plumbing Infrastructure Upgrade Program         Ferminal Building Remediation Program         Concourse G Rehabilitation         Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Frunnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Building Rendstructure         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,000 500 2,500 2,000 650 100 2,500 400 125 1,000 2,000 650	\$ 		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,000 500 2,500 2,000 650 100 2,500 400 125 1,000 2,000	\$	100
Plumbing Infrastructure Upgrade Program Ferminal Building Remediation Program Concourse G Rehabilitation Field and Runway Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads andside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings //SP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction MSP Ongoing Maintenance Program-Subtotal MSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	500 2,500 2,000 650 100 2,500 400 125 1,000 2,000 650	\$ 		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	500 2,500 2,000 650 2,500 2,500 400 125 1,000 2,000	\$	100
Terminal Building Remediation Program Concourse G Rehabilitation Field and Runway Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads .andside Pavement Rehabilitation Roadway Fixture Refurbishment 4angars and Other Buildings //SP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction MSP Ongoing Maintenance Program-Subtotal MSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,500 2,000 650 2,500 2,500 400 125 1,000 2,000 650	\$ 		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,500 2,000 650 2,500 2,500 400 125 1,000 2,000	\$	100
Concourse G Rehabilitation Field and Runway Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads andside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings MSP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction MSP Ongoing Maintenance Program-Subtotal MSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,000 650 100 2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,000 650 100 2,500 400 125 1,000 2,000	\$	100
Field and Runway         Pavement Joint Sealing/Repair         Ferminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         .andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Concession Rebids         Concession Upgrades/Revenue Development         MSP	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	650 100 2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	650 100 2,500 400 125 1,000 2,000	\$	100
Pavement Joint Sealing/Repair Ferminal Roads/Landside Funnel/Bridge Rehabilitation Parking Ferminals 1 & 2 Parking Structure Rehabilitation Public Area/Roads Landside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings MSP Campus Building Roof Replacements Dampus Building Rehabilitation Program Dampus Parking Lots Reconstruction MSP Ongoing Maintenance Program-Subtotal MSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	100 2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$ \$ \$	100 2,500 400 125 1,000 2,000	\$	100
Terminal Roads/Landside         Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         .andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Building Roof Replacements         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	100 2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$ \$ \$	100 2,500 400 125 1,000 2,000	\$	100
Funnel/Bridge Rehabilitation         Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$	2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$	2,500 400 125 1,000 2,000	\$	100
Parking         Ferminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         Landside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Lampus Building Rehabilitation Program         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$ \$ \$ \$ \$	2,500 400 125 1,000 2,000 650	\$		\$				\$ \$ \$ \$ \$ \$	2,500 400 125 1,000 2,000	\$	100
Terminals 1 & 2 Parking Structure Rehabilitation         Public Area/Roads         Landside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Lampus Building Rehabilitation Program         Campus Building Rehabilitation Program         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$	400 125 1,000 2,000 650	\$		\$		¢		\$ \$ \$ \$	400 125 1,000 2,000		
Public Area/Roads         andside Pavement Rehabilitation         Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$ \$ \$	400 125 1,000 2,000 650	\$		\$		¢		\$ \$ \$ \$	400 125 1,000 2,000		
Andside Pavement Rehabilitation Roadway Fixture Refurbishment Hangars and Other Buildings VSP Campus Building Roof Replacements Campus Building Rehabilitation Program Campus Parking Lots Reconstruction VSP Ongoing Maintenance Program-Subtotal VSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development VSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$ \$	125 1,000 2,000 650	\$		\$		¢		\$ \$ \$	125 1,000 2,000		
Roadway Fixture Refurbishment         Hangars and Other Buildings         //SP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         //SP Ongoing Maintenance Program-Subtotal         //SP Tenant Projects         //Second Rebids         Concession Rebids         Concession Upgrades/Revenue Development         //SP Tenant Projects-Subtotal         //SP Tenant Projects-Subtotal         //SP Tenant Projects-Subtotal         //SP Tenant Projects-Subtotal	\$ \$ \$ \$	125 1,000 2,000 650	\$		\$				\$ \$ \$	125 1,000 2,000		
Hangars and Other Buildings         MSP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$	1,000 2,000 650	\$		\$	-	¢		\$ \$	1,000 2,000		
MSP Campus Building Roof Replacements         Campus Building Rehabilitation Program         Campus Parking Lots Reconstruction         MSP Ongoing Maintenance Program-Subtotal         MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul	\$ \$ \$	2,000 650	\$		\$	-	¢		\$	2,000		
Campus Building Rehabilitation Program Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Program-Subtotal  MSP Tenant Projects  Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development  MSP Tenant Projects-Subtotal  Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$ \$	2,000 650	\$		\$	-	¢		\$	2,000		
Campus Parking Lots Reconstruction  MSP Ongoing Maintenance Program-Subtotal  MSP Tenant Projects  Ferminal 1 - Lindbergh  Concession Rebids  Concession Upgrades/Revenue Development  MSP Tenant Projects-Subtotal  Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$ \$	650	\$		\$	-	¢					
MSP Ongoing Maintenance Program-Subtotal MSP Tenant Projects Ferminal 1 - Lindbergh Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$		\$	-	\$	-	¢		\$			
MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul		20,325	\$	-	\$	-	¢			650		
MSP Tenant Projects         Ferminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul		20,325	\$	-	\$	-			<b>^</b>	00.005	•	400
Terminal 1 - Lindbergh         Concession Rebids         Concession Upgrades/Revenue Development         MSP Tenant Projects-Subtotal         Reliever Airports Maint. Facility Upgrade Projects         St. Paul							φ	-	\$	20,325	\$	100
Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul												
Concession Rebids Concession Upgrades/Revenue Development MSP Tenant Projects-Subtotal Reliever Airports Maint. Facility Upgrade Projects St. Paul												
Concession Upgrades/Revenue Development <u>MSP Tenant Projects-Subtotal</u> Reliever Airports Maint. Facility Upgrade Projects St. Paul		0.000							•	0.000		
<u>MSP Tenant Projects-Subtotal</u> Reliever Airports Maint. Facility Upgrade Projects St. Paul	\$	3,000							\$	3,000		
Reliever Airports Maint. Facility Upgrade Projects	\$	200							\$	200		
St. Paul	\$	3,200	\$	-	\$	-	\$	-	\$	3,200	\$	-
loint and Crack Repairs												
	\$	100							\$	100		
0	\$	200							\$	200		
	\$	4,000	\$	2,850					\$	1,150		
	\$	400	\$	275					\$	125		
5 - 15	\$	250	\$	175					\$	75		
ake Elmo	_											
	\$	600	\$	426					\$	174		
Airlake	•		-									
· · · · · ·	\$	400	\$	275					\$	125		
Flying Cloud	•		-									
,	\$	1,000	\$	700					\$	300		
Crystal	¢	000							•	000	•	000
•	\$	200	<b>~</b>	450					\$	200	\$	200
	\$	300	\$	150					\$	150		
Anoka County/Blaine Roof Repairs/Replacement	\$	250	_						\$	250		
	ծ Տ	250							ծ Տ	250		
			*	4 054	¢		¢				*	000
Reliever Airports Maint. Facility Upgrade-Subtotal	\$	7,900	\$	4,851	\$	-	\$	-	\$	3,049	\$	200
MSP Subtotal	\$	301,125	\$	5,950	\$102,4	75	\$103	.060	\$	89,640	\$	506
	\$	7,900	\$	4,851	\$ .		\$	-	\$	3,049	\$	200
Fotal 2016 Funding		309,025	\$	10,801	<u>*</u> \$102,4	75	<u>*</u> \$103	000	-	92,689	<u>*</u> \$	706

# 2017 Capital Improvement Program Narratives **Metropolitan Airports Commission**

# **MSP End of Life/Replacement Projects**

#### 10 – Terminal 1- Lindbergh

# Passenger Boarding Bridge Replacements

Project provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced will be determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize gate hold area. It is assumed fixed walkways may need to be replaced or added to meet ADA slope requirements and all gate hold areas will be upgraded with security doors, card readers, and cameras.

# **T1 Tram Systems Retrofit and Equipment**

The MAC Hub and Concourse Tram systems were originally placed into public service in 2001 and 2004, respectively. As part of the installation, the automatic train control system utilized multiple components provided by GE Intelligent Platforms. In late 2011, GE indicated they would discontinue support of selected components prior to the year 2020. This project will replace and upgrade the GE components to Tram Control Systems on both the Hub and Concourse Trams over the course of a three-year program from 2015 to 2017.

# 26 – Terminal Roads/Landside

# Lower Level Roadway Rehabilitation

Project provides for reconditioning of the steel bridge members for the Elevated Roadway Bridge, adjacent to the T1-Lindbergh.

# 66 – Fire

#### MSP Campus Fire Alarm System Upgrade/Transition

In an effort to improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year project will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment.

# **MSP IT Projects**

#### 10 - Terminal 1- Lindbergh **MAC Public Address System**

\$1,100,000 The MAC Public Address System (MACpas) project involves a multi-year overhaul to the system to eliminate discontinued components and replace them to maintain the operation and reliability of this critical system. The current public address system was installed in 1999, provides travelers with over 12,000 messages daily and has exceeded its expected life cycle.

# **Telecom Relocation & Decommissioning**

This program involves vacating the current major MAC telecommunications area, constructing a new space and consolidating, relocating and/or replacing equipment (e.g. critical fiber and copper connections) as needed to the new, larger telecommunications room.

# Intelligent Monitoring and Control Systems (IMACS)

This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers such as Siemens and Legacy Honeywell with controllers from Honeywell, Circon, Distech, and TAC systems that are LonMark certified products.

# Fiber Optic Cable Infrastructure Upgrade/Expansion

This project provides for the upgrade/installation of air blown fiber optic cable at various airport locations and installation of manhole/duct bank with tube and fiber optic cable. The project also includes fiber modifications. repairs and upgrades as necessary to maintain and improve the fiber infrastructure at MSP. This multi-year program provides for the expansion of cabling infrastructure including replacing materials that don't meet current MAC standards and adding capacity between locations where existing capacity has been consumed.

#### \$8,000,000

\$2,700,000

# \$1,500,000

#### 2016 Budaet **Construction Fund**

# \$1,000,000

\$200.000

# \$1.500.000

# \$1.000.000

# Wireless Network Connectivity or Communication

This program provides campus-wide wireless network to be implemented in phases. This system will allow remote wireless access to the MAC systems such as Facilities Intelligent Monitoring and Control System (IMACS). The platform will also allow access to data and drawings from the MAC network as well as from remote vehicles on the airfield.

# **MACNet Program**

The MACNet provides the critical and required infrastructure to support all of the current and future MAC voice, data, and video systems. This includes systems supporting mission-critical applications and systems that are used by airside and landside operations, public safety, airport planning and development, environment and noise, finance and accounting, human resources, and overall MAC administration. This system has been modified over time to support the current systems in place as well as new systems, business, and operational requirements as they have been identified. The current version of MACNet, however, has reached its operational capacity and is not capable of supporting future growth. The upgraded MACNet will be implemented over a number of years to provide the necessary infrastructure to support all next generation systems and applications to be implemented in upcoming years.

# 63 - Police

iViSN Program

This project is the continuation of the program to systematically replace and integrate the approximately 1800 existing cameras into the new iViSN system and to expand the camera coverage within the terminals.

# Card Access Modifications

This project will revise hardware to provide card access to doors leading to the lower level of Concourse E and F to prevent public access except in the case of emergency.

# Passenger Boarding Bridge Card Access Additions

This program will add card access controls at passenger boarding bridge doors for improved security at a pace faster than only adding the controls as bridges are replaced.

# **MSP Long Term Comprehensive Plan Projects**

# 10 – Terminal 1- Lindbergh

# **D-Pod Outbound Baggage System**

This project will provide an expansion of the existing outbound baggage handling system in the lower level of the Concourse D-Pod area.

# Baggage Claim Expansion

This program will provide new baggage claim devices (carousels) to meet the level of service requirements for short- and medium-term growth of the O&D passengers, including walkways that meet required codes, public seating areas, centralized meet and greet space, unclaimed baggage storage, baggage service offices, concessions (food & beverage and retail), improved lighting, fire protection throughout the space, structural enhancements, improved sight lines, curbside lighting and access, and other operational improvements. This year's project addresses about half of the north end and center of the Baggage Claim level in coordination with the Ticket Lobby Operational Improvements.

# **Ticket Lobby Operational Improvements**

This program addresses, with the Vertical Circulation Improvements Program, issues of congestion and functionality in the Terminal 1-Lindbergh Ticket Lobby. It will provide walkways that meet required codes, ticket counter consolidations, airline ticket offices, centralized meet and greet areas, improved vestibules and access, east mezzanine removal/reduction, structural enhancements, curtain wall replacement, and other operational improvements. This year's project will complete modifications north of the Lobby center.

# 31 – Parking

# T1 Parking Ramp – Parking Structure and RAC Facility

This project will construct a new, 11-level, parking ramp east of the existing Blue and Red Parking Ramps. The ramp will provide public parking and rental car parking facilities. Work includes relocating the rental car ready/return areas from the Red and Blue ramps and then converting this area to public parking. This project includes constructing a new transit center, rental car customer service building, vertical circulation building,

#### \$1.000.000

\$2,000,000

\$4,500,000

\$850.000

\$5,000,000

\$1,500,000

\$33,400,000

# \$15,700,000

# \$293,000,000

#### 2016 Budget Construction Fund

entrance ramp, exit ramp, and all associated utilities, lighting, landscaping, signage, roadways, and security features. This project also includes extending an underground walkway to serve the future expansion of the ramp.

# MSP Maintenance/Facility Updgrade Projects

# 10 – Terminal 1- Lindbergh

**Restroom Upgrade Program** A study of all restrooms in Terminal 1-Lindbergh was completed in 2010 and a program developed to upgrade/modernize the restrooms at Terminal 1-Lindbergh. From this study, each restroom was prioritized based on its condition. This program will provide for the phased modernization of the T1-Lindbergh restrooms to include upgraded finishes, lighting, air quality, energy saving upgrades, and ADA compliance. This year's project will construct the second of two new restrooms on Concourse F that was delayed to better coincide with

# Way-Finding Sign Backlighting Replacement

the 2017 Concessions Rebid program.

LED lighting will replace the existing cold-cathode lamps in the lighted sign boxes at both terminals. Many lamps from the 2008 retrofit have failed and the long-term energy costs recovery from the LEDs matches MAC's energy reduction model.

# Art Display Areas

This program is a continuation of the existing program, in partnership with the MSP Foundation, to provide opportunities and space build out for the display of permanent and temporary/rotating art exhibits. This year's project will be the first of two phases to support the Art Park adjacent to the Hotel for permanent and rotating exhibits with public access for the general public, traveling public as well as hotel guests.

# **EVIDSs/MUFIDs** Digital Signs

#### This project will include new and replacement digital toppers, digital food courts signs, digital directories and brochure holders.

#### Landside Offices Reconfiguration

This project will reorganize offices and meeting space to improve efficiencies in the Landside department.

#### 21 – Field and Runway

# Runway 12R-30L Tunnel Drainage Improvements – Phase 2

Project provides for storm sewer and subsurface drainage improvements at the Runway 12R-30L vehicular tunnel, including: cleaning and repair of storm sewers, rehabilitation of subdrains, and sealing of tunnel roof ioints.

# Taxiways Bravo & Quebec Centerline Lights

This project provides for the construction of taxiway centerline lighting systems for Taxiways Bravo and Quebec, located adjacent to the Terminal 1-Lindbergh aprons through the intersections with Taxiway Delta. Work includes removal of existing taxiway centerline reflectors, installation of taxiway centerline lights and conductors, and modifications at the ALEC North Building.

# **Runway 4 Glide Slope Installation**

This project will install new glide slope systems at the end of Runway 4. With glide slope equipment installed on the runway, pilots can execute precision approaches, which reduces the size of some approach surfaces.

# 31 – Parking

# Parking Ramp Railing Refinishing Project

This multi-year project will address the parking ramp metal railings that have weathered and degraded over time. The paint has chipped and peeled away, which caused the exposed metal rail to rust and corrode. If not repaired, the degraded metal railings could become at risk for detachment. The rust has stained the concrete walls and concrete slabs creating an unsightly appearance for airport customers and resulting in necessary concrete repair work in the surrounding areas.

#### \$150,000

\$750.000

# \$400.000

\$6.800.000

# \$1,000,000

\$1.000.000

#### 2016 Budget Construction Fund

# \$4.000.000

\$1,600,000

\$250,000

# 66 – Fire

# **Campus Fire Protection**

This project is part of a new multi-year program to upgrade fire protection systems in various MAC-owned buildings on the MSP campus.

#### 70 – General Office/Administration G.O. Building Improvements

**G.O. Building Improvements** \$500,000 Continual maintenance of MAC buildings is necessary for comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. The General Office Building, built in the 1960's, has recently experienced a number of window and building issues that need to be corrected, including window sealing and replacements, curtain wall sealing and roof repairs.

# 76 – Environment

# **Concourses C and G Compactor Canopies**

This project will construct canopies over the compactors on the C and G Concourse to improve functionality and longevity of the equipment.

# **MSP Ongoing Maintenance Projects**

# 10 – Terminal 1- Lindbergh

# **Telecommunications Room Equipment Continuity (TREC)**

The MAC network (MACNet) carries, along with other information, credit card data collected from the landside parking revenue control system. Merchants like the MAC are required to meet credit card security standards created to protect cardholder data. Among these requirements are security standards for the physical locations where MACNet equipment is located. Additionally, the network equipment itself must have added security features to prevent unauthorized network access. This multi-year program addresses these standards by providing security equipment and relevant network hardware for the 150 telecommunications rooms on the MAC campus.

# **Electrical Infrastructure Program**

There are 53 electrical substations that serve the Terminal 1-Lindbergh complex. It is imperative that these substations be inspected, cleaned, and upgraded in order to ensure their continued performance. This is a continuation of a multi-year program that began in 2009.

# **Terminal Miscellaneous Modifications**

Each year, there is a list of maintenance projects that are beyond the resources of MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2017.

# **Emergency Power Upgrades**

A study and survey of Terminal 1-Lindbergh transfer switches and emergency lighting was completed in 2008. This year's project is part of a multi-year program that will continue the design and implementation of emergency power and lighting corrective work identified in this study.

# Air Handling Unit Replacement

There are existing air handling units serving Terminal 1-Lindbergh that were installed with the original terminal construction in 1958-60 and are over 50 years old. A study of these units has been completed that evaluated each unit's age, condition, and its ability to adequately heat or cool the spaces it serves. A multi-year program has been implemented to provide for the replacement of the units that have been identified as needing replacement. The project costs include modifications to building walls to facilitate the removal of existing equipment and installation of the new units, upgraded electrical and temperature controls, and asbestos abatement.

# Conveyance System Upgrades

A study of the MSP campus conveyance systems including elevators, escalators, moving walks, dumbwaiters, and material lifts was completed by the Facilities Department's conveyance consultant. The study evaluated the useful life of each system including the availability of replacement parts and technical support of the

# \$500,000

\$450,000

\$1,000,000

# \$1,500,000

# \$2,400,000

# \$2,000,000

\$1,000,000

# \$3,000,000

equipment. Many of the systems are being operated by outdated technology that is generally less efficient than modern control equipment. Some of the systems do not include safety devices or features that are commonly installed on modern equipment. This multi-year program modernizes and replaces elements of the conveyance systems and installs new conveyance systems if needed.

# Plumbing Infrastructure Upgrades

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1-Lindbergh are over 40 years old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional, and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and MAC standards. The focus of the 2016 project is to continue the replacement of aging plumbing systems.

#### **Terminal Building Remediation**

Continual maintenance of the terminal buildings is imperative to passenger comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. Building and concourse envelope issues include: curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel repair/replacement, and soffit repair/replacement and insulation systems.

#### **Concourse G Rehabilitation**

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators, modifying and replacing structural, electrical and mechanical systems.

# 13 – Energy Management Center

EMC Plant Upgrades (T1 & T2)

This six-year program provides upgrades to the MAC's Energy Management Center (EMC) Boiler and Chiller Plants at both Terminal 1-Lindbergh and Terminal 2-Humphrey. The work includes upgrades to the aging Chilled Water and Heating Water systems throughout both terminals. The pumping and piping systems on both the heating and cooling systems are aging and in need of repair work beyond regular maintenance.

#### 21 – Field and Runway

# Airside Bituminous Rehabilitation/Electrical Construction

This project provides for the removal and replacement of elevated and in-pavement runway guard lights along Runway 12R-30L. Work also includes general cable maintenance and upgrades to airside electrical components.

# Pavement Joint Sealing/Repair

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year.

#### **Miscellaneous Airfield Construction**

This is an ongoing program to consolidate various items beyond the capabilities of the maintenance personnel, projects too small to be accomplished independently, or to handle airside problems requiring repair which come up unexpectedly.

# 26 – Terminal Roads/Landside <u>Tunnel/Bridge Rehabilitation</u>

The MSP Campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify maintenance and repairs which are then implemented in a timely fashion.

# 31 – Parking

# T1/T2 Parking Structure Rehabilitation

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements.

#### \$500,000

# \$6,500,000

\$500,000

\$2.500.000

# \$2,150,000

\$650,000

\$800.000

# \$100,000

# \$2,500,000

# 39 – Public Areas/Roads

# Landside Pavement Rehabilitation

This is an ongoing program to construct or reconstruct bituminous pavements outside of the Air Operations Area (AOA). Inspection of pavements and appurtenances determines what areas are to be prioritized for rehabilitation under each year's project.

# **Roadway Fixture Refurbishment**

Many of the light poles, clearance restriction boards, sign units, fence sections, and canopies on the airport roadways are in need of repainting and maintenance. This project provides for refurbishment of these fixtures.

# 46 – Hangars and Other Buildings

# **MSP Campus Building Roof Replacements**

A report has been developed within the MAC that evaluates one-half of the roofs every other year. This ongoing program allows these roofs that have been evaluated to be prioritized and programmed for repair. Emergency repairs may also be needed on some roofs; this program will provide dollars for such instances.

# **Campus Building Rehabilitation Program**

\$1,500,000 Continual maintenance of MAC non-terminal buildings is imperative in providing a stable infrastructure and meeting the MAC's sustainability goals. Age and weather contribute to building deterioration, mold and other health issues. Building envelope issues include curtain wall systems, glazing, sealant repair/replacement. louver repair/replacement, metal panel replacement and/or painting/tuck-pointing, structural repair and insulation systems. This program will also include repair/replacement related to interior issues. This will be the second year of an annual program to maintain MAC buildings as assets.

# **Campus Parking Lot Reconstructions**

This ongoing program will replace, rehabilitate, and/or reconstruct bituminous and concrete parking lots that belong to MAC. There are over 85.3 acres of parking lots on the MSP campus that need to be replaced or reconstructed over the next several years. This program will systematically make improvements to the parking lots on the campus. This year's project will include reconstruction of the FAA building parking lot, along with any associated sidewalk and lighting/electrical systems improvements.

# **MSP** Noise Mitigation Projects

# **Noise Mitigation Consent Decree Amendment**

The Consent Decree First Amendment Program is a residential noise mitigation program that began in March 2014 under the terms of an amended legal agreement (Consent Decree) between the Metropolitan Airports Commission (MAC) and the cities of Richfield, Minneapolis, and Eagan, and approved by the Hennepin County District Court (effective until December 31, 2024). Under this program, eligibility of single-family and multi-family homes will be determined annually, based upon actual noise contours that are developed for the preceding calendar year, beginning in March 2014. This project will provide noise mitigation for those single family and multifamily homes meeting the eligibility requirements of the program beginning in 2016.

# **MSP** Tenant Projects

# 10 – Terminal 1- Lindbergh

# **Concessions Rebids**

\$1,500,000 This four-year program, which started in 2015, will provide support for required infrastructure to be brought to lease-lines, shell-space for new build-outs, and for other major changes required to implement the concessions rebid programs at Terminal 1-Lindbergh.

# **Concessions Upgrades/Revenue Development**

This is an annual program to fund miscellaneous upgrades such as finishes, furniture, signage, and/or modified connections to utilities for the concession programs or other revenue generating programs at the airport. 46 – Hangars and Other Buildings

# Freight Building Remodel for DHL

This project includes remodel and expansion of the DHL air freight facility located on Cargo Road to accommodate a package processing facility. The air freight facility sits adjacent to the West Cargo Ramp where DHL currently has airside access for their daily aircraft arrivals. The cost of remodel and expansion will be paid through a lease agreement with DHL.

# \$400.000

\$125,000

# \$1.000.000

# \$1,600,000

# \$3.200.000

# \$200.000

# \$5,000,000

# **Reliever Airports Long Term Comprehensive Plan Projects**

#### 82 – Lake Elmo

#### Runway 14-32 Replacement

It is anticipated that in 2015 the updated Long Term Comprehensive Plan for this airport will propose relocating and extending the primary runway northeast of its current alignment. This year's scope includes the engineering/environmental effort involved prior to starting construction, which is currently envisioned for 2019.

# **Reliever Airports Maintenance/Facility Upgrade Projects**

# 81 - St. Paul

#### **Roof Repairs/Replacement**

This project provides for a response to deficiencies in some of the roof structures on MAC buildings. This project accounts for identification of the exact type of roof deficiencies as well as completion of the most cost-effective repairs or replacements.

#### 84 – Flying Cloud

#### Alleyways Pavement Rehabilitation

This is an ongoing program to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth rehabilitation of alleyways in the Southeast Building Area.

#### **Equipment Storage Building**

This project includes the construction of a MAC storage building for the airfield maintenance equipment along with an office space and restrooms for the Airport Manager and airfield staff. The existing storage facilities do not provide adequate space to store all of the existing equipment and some pieces of equipment are too large to fit inside the existing buildings. The previously utilized office and restroom space was lost years ago when the FAA took back control of the space within their Air Traffic Control Tower structure. An appropriately-sized storage facility will provide added security and protection from the elements for the airport maintenance equipment.

# 85 – Crystal

# Materials Storage Building

This project includes the construction of a MAC storage building for the containment of airfield maintenance products such as salt, sand, and topsoil to comply with MPCA requirements.

# 86 – Anoka County - Blaine

# **Taxiway Pavement Reconstruction**

This is an ongoing program to reconstruct aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. This project includes the full-depth reconstruction of the portion of Taxiway A1 between Runway 36 and Taxiway C.

# Runways 09-27 and 18-36 Joint and Crack Repairs

The need for crack repair and joint sealing is critical to maintain pavement strength and pavement life. This year's project is anticipated to include joint and crack repairs on Runways 09-27 and 18-36.

# Materials Storage Building

This project includes the construction of a MAC storage building for the containment of airfield maintenance products such as salt, sand, and topsoil to comply with MPCA requirements.

# \$2,500,000

# \$500,000

# \$200,000

\$200.000

\$500.000

# \$200.000

# \$700.000

# \$200.000

# 2017 Capital Improvement Program Funding Sources

The following table shows the funding sources for the 2017 Capital Improvement Program projects. A cash flow summary appears later in the section.

2017 Capital Improvement Program					Funding	_	urce		
(\$ in 000)			Federal	State	Direct Lin				
Projects	Pro	ject Cost	Grants		GARBS	PF	C's	MAG	C Fund
MSP End of Life/Replacement Projects									
Terminal 1 - Lindbergh									
Passenger Boarding Bridge Replacements	\$	8,000	\$	750		\$	7,250		
Tram Systems Retrofit & Equipment	\$	2,700						\$	2,700
Terminal Roads/Landside									
Lower Level Roadway Rehabilitation	\$	200						\$	200
Fire									
MSP Campus Firm Alarm System Upgrade/Transition	\$	1,000						\$	1,000
MSP End of Life/Replacement Projects-Subtotal	\$	11,900	\$	750	\$	- \$	7,250	\$	3,900
MSP Information Technology Projects									
Terminal 1 - Lindbergh	¢	4 4 6 6							4 4 6 4
MAC Public Address System	\$	1,100						\$	1,100
Telecom Relocation & Decommissioning	\$	1,500						\$	1,500
Intelligent Monitoring and Control Systems	\$	1,500						\$	1,500
Fiber Optic Cable Infrastructure Upgrade/Expansion	\$	1,000						\$	1,000
Wireless Network Connectivity or Communication	\$	1,000						\$	1,000
MACNet Program	\$	2,000						\$	2,000
Police	•	4 500					1 500		
iVISN Program	\$	4,500				\$	4,500	•	0.50
Card Access Modifications	\$	850				•	4 500	\$	850
Passenger Boarding Bridge Card Access Additions	\$	1,500				\$	1,500		
MSP Information Technology Projects-Subtotal	\$	14,950	\$	-	\$	- \$	6,000	\$	8,950
MSP Long Term Comprehensive Plan Projects									
Terminal 1 - Lindbergh									
D-Pod Outbound Baggage System	\$	5,000				\$	4,000	\$	1,000
Baggage Claim Expansion	\$	33,400				\$	33,400		
Ticket Lobby Operational Improvements	\$	15,700				\$	13,300	\$	2,400
Parking									
T1 Parking Ramp - Parking Structure & Auto Rental Facility	\$	293,000			\$ 293,00	0			
MSP L-T Comprehensive Plan Projects-Subtotal	\$	347,100	\$	-	\$ 293,00	0 \$	50,700	\$	3,400
MSP Tenant Projects									
Terminal 1 - Lindbergh									
Concession Rebids	\$	1,500						\$	1,500
Concession Upgrades/Revenue Development	\$	200						\$	200
Hangars and Other Buildings	+							Ť	
Freight Building Remodel for DHL	\$	5,000			\$ 5,00	0			

2017 Capital Improvement Program			Funding Source						
(\$ in 000) Projects				ral/State	Direct Line				
		ject Cost	Gran	ts	GARBS	PFC	C's	MA	C Fund
MSP Maintenance/Facility Upgrade Program									
Terminal 1 - Lindbergh									
Restroom Upgrade Program	\$	4,000				\$	4,000		
Way-Finding Sign Backlighting Replacement	\$	1,600				÷	.,	\$	1,600
Art Display Areas	\$	250						\$	250
EVIDs/MUFIDs Digital Signs	\$	750						\$	750
Landside Operations Office Reconfiguration	\$	150						\$	150
Field and Runway	•							÷	
Runway 12R-30L Tunnel Drainage Improvements - Ph. 2	\$	400	\$	250				\$	150
Taxiway Bravo & Quebec Centerline Lights	\$	6,800	\$	4,000		\$	2,800		
Runway 4 Glide Scope Installation	\$	1,000		.,			_,	\$	1,000
Parking		.,							.,
Parking Ramp Railing Refinishing	\$	1,000						\$	1,000
Fire	Ť	.,						Ĺ	.,
Campus Fire Protection	\$	500						\$	500
General Office/Administration	÷							Ť	
Building Improvements	\$	500						\$	500
Environment	•							÷	
Concourses C and G Compactor Canopies	\$	450						\$	450
	Ψ	100						Ŷ	100
MSP Maint./Facility Upgrade Program-Subtotal	\$	17,400	\$	4,250	\$-	\$	6,800	\$	6,350
MSP Ongoing Maintenance Program									
Terminal 1 - Lindbergh									
Telecom Room Equipment Continuity	\$	1,000						\$	1,000
Electrical Infrastructure Program	\$	1,500						\$	1,500
Terminal Miscellaneous Modifications	\$	2,400						\$	2,400
Emergency Power Upgrades	\$	1,000						\$	1,000
Air Handling Unit Replacement	\$	2,000						\$	2,000
Conveyance System Upgrades	\$	3,000						\$	3,000
Plumbing Infrastructure Upgrade Program	\$	500						\$	500
Terminal Building Remediation Program	\$	2,500						\$	2,500
Concourse G Rehabilitation	\$	6,500						\$	6,500
Energy Management Center									
Plant Upgrades Terminals 1 & 2	\$	500						\$	500
Field and Runway									
Airside Bituminous Rehabilitation/Electrical Construction	\$	2,150						\$	2,150
Pavement Joint Sealing/Repair	\$	650						\$	650
Miscellaneous Airfield Construction	\$	800						\$	800
Terminal Roads/Landside									
Tunnel/Bridge Rehabilitation	\$	100						\$	100
Parking	•	0.500							0 500
Terminals 1 & 2 Parking Structure Rehabilitation	\$	2,500						\$	2,500
Public Areas/Roadways	*								
Landside Pavement Rehabilitation	\$	400						\$	400
Roadway Fixture Refurbishment	\$	125						\$	125
Hangars and Other Buildings	*	4 0							1
MSP Campus Building Roof Replacements	\$	1,000						\$	1,000
Campus Building Rehabilitation Program Campus Parking Lots Reconstruction	\$ \$	1,500 1,600						\$ \$	1,500 1,600
	Φ	1,000						φ	1,000
MSP Ongoing Maintenance Program-Subtotal	\$	31,725	\$	-	\$-	\$	-	\$	31,725
2017 Capital Improvement Program					Funding	Source			
---	----------	------------	------	------------	-------------	-----------	-----------	----------	
(\$ in 000)			Fede	eral/State	Direct Line	9			
Projects	Pr	oject Cost	Gran	its	GARBS	PFC's	MA	AC Funds	
MSP Noise Mitigation Projects									
Noise Mitigation Consent Decree Amendment	\$	3,200					\$	3,200	
MSP Noise Mitigation Projects Subtotal	\$	3,200	\$	-	\$-	\$ -	\$	3,200	
Reliever Airports L-T Comprehensive Plan Projects	<u>;</u>								
Lake Elmo									
Runway 14-32 Replacement	\$	500					\$	500	
Reliever Airport L-T Comp. Plan Projects Subtotal	\$	500	\$	-	\$	- \$	- \$	500	
Reliever Airports Maint. Facility Upgrade Projects									
St. Paul									
Roof Repairs and Replacement	\$	200					\$	200	
Flying Cloud									
Alleyways - SE, SW & NE Building Area Pavement Rehabilitation	\$	700	\$	300			\$	400	
Equipment Storage Building	\$	2,500	\$	1,700			\$	800	
Crystal									
Materials Storage Building	\$	200					\$	200	
Anoka County/Blaine									
Taxiway Pavement Reconstruction	\$	500	\$	350			\$	150	
Runway 9-27 and 18-36 Joint and Crack Repairs	\$	200					\$	200	
Materials Storage Building	\$	200					\$	200	
Reliever Airport Maint. Facility Upgrades Subtotal	\$	4,500	\$	2,350	\$-	\$-	\$	2,150	
MSP Subtotal	\$	432,975	\$	5,000	\$298,000	\$70,750	\$	59,225	
Reliever Airports Subtotal	\$	5,000	\$	2,350	\$	<u>\$</u>	<u>\$</u>	2,650	
Total 2017 Funding	\$	437,975	\$	7,350	\$298,000	\$70,750	) \$	61,875	



Solar Installation on top of the Terminal 1-Lindbergh Parking Ramp



## 2018-2022 Capital Improvement Plan

This encompasses the last five years of the total program and consists of projects that appear likely to be needed during the period. The Commission only funds the CIP out to 2017. A large number of unfunded projects exist in the following table. These projects are labeled as "Demand Driven" projects. These types of projects will only be undertaken if demand exists for such projects.

2018-2022 Capital Improvement Plan				Funding So							
(\$ in 000)			Fed	leral/State	Direct Line						
Projects	Pro	oject Cost	Gra	nts	GARBS	PF	C's	MAG	C Funds	Unf	funded
MSP End of Life/Replacement Projects											
Terminal 1 - Lindbergh											
Passenger Boarding Bridge Replacements	\$	8,000								\$	8,000
Tram Systems Retrofit and Equipment	\$	3,000						\$	1,500	\$	1,500
Recarpeting Program	\$	14,000								\$	14,000
Replace Terminal 1 Tug Doors	\$	600								\$	600
Field and Runway											
Taxiway S Reconstruction	\$	7,500	\$	4,500		\$	3,000				
Taxiway D Reconstruction	\$	9,500								\$	9,500
Sanitary Sewer Replacement - 34th Avenue	\$	1,700								\$	1,700
Snow Melter Upgrades/Modifications	\$	1,000						\$	250	\$	750
Sanitary Sewer Replacement - Taxiway R	\$	2,500								\$	2,500
Terminal Roads/Landside											
Lower Level Roadway Rehabilitation	\$	300								\$	300
Upper Level Roadway Rehabilitation	\$	2,000								\$	2,000
Upper Level Roadway Electrical System Rehabilitation	\$	650								\$	650
Parking											
Parking Ramp Intercom System Replacement	\$	1,000								\$	1,000
Terminal 2 - Humphrey											
Public Walk Aisle Terrazzo Floor Installation	\$	1,700								\$	1,700
Recarpeting Program	\$	2,000								\$	2,000
Fire											
MSP Campus Firm Alarm System Upgrade/Transition	\$	4,500				\$	1,000			\$	3,500
Airport Rescue/Fire Fighting Station #2	\$	10,750						\$	250	\$	10,500
MSP End of Life/Replacement Projects-Subtotal	\$	70,700	\$	4,500	\$-	\$	4,000	\$	2,000	\$	60,200
MSP Information Technology Projects											
Terminal 1 - Lindbergh											
MAC Public Address System	\$	1,950						\$	1,100	\$	850
Telecom Relocation & Decommissioning	\$	1,500						\$	1,500	Ť	
Intelligent Monitoring and Control Systems	\$	6,600						\$	1,800	\$	4,800
Fiber Optic Cable Infrastructure Upgrade/Expansion	\$	1,800						\$	900	\$	900
MACNet Program	\$	5,000						\$	2,000	\$	3,000
Parking		0,000						Ť	2,000	Ť	0,000
T-1 Lindbergh Intelligent Parking Guidance System	\$	500								\$	500
Police	¥					1		1		Ť	200
iVISN Program	\$	13,200				\$	3,700			\$	9,500
Passenger Boarding Bridge Card Access Additions	\$	5,500				Ψ	0,100			\$	5,500
MSP Information Technology Projects-Subtotal	\$	36,050	\$		\$ -	\$	3,700	\$	7.300	\$	25,050

2018-2022 Capital Improvement Plan			Funding Source									
(\$ in 000)			Federal/State	Direct Line								
Projects	Proje	ect Cost	Grants	GARBS	PFC's		MAC Funds	Un	funded			
MSP Long Term Comprehensive Plan Projects												
Terminal 1 - Lindbergh												
FIS Recheck Operational Improvements	\$	8,400						\$	8,400			
MSP Long Term Comprehensive Plan	\$	1,500						\$	1,500			
Concourse E Remodeling/Expansion	\$	41,500						\$	41,500			
Baggage Claim Expansion	\$	65,100						\$	65,100			
Vertical Circulation Improvements	\$	25,200			\$ 1	,200		\$	24,000			
South Security Exit	\$	4,300			\$4	,300						
Ticket Lobby Improvements	\$	55,900			\$ 10	,000,		\$	45,900			
Checkpoint Expansion	\$	10,500						\$	10,500			
East Curbside Upper Level Check in	\$	14,800						\$	14,800			
Lower Level Curbside Expansion	\$	12,200					\$ 200	\$	12,000			
Armed Forces Service Center Relocation	\$	1,100						\$	1,100			
Field and Runway												
Taxiway C1 Construction	\$	5,500						\$	5,500			
Parking												
Orange Ramp Additional Elevators	\$	2,000						\$	2,000			
Terminal 2 - Humphrey												
FIS Baggage Claim Improvements	\$	1,000						\$	1,000			
North Gate Expansion Design Fees	\$	5,000						\$	5,000			
MSP L-T Comprehensive Plan Projects-Subtotal	\$	254,000	\$ -	\$-	\$ 15	,500	\$ 200	\$	238,300			
MSP Maintenance/Facility Upgrade Program												
Terminal 1 - Lindbergh												
Restroom Upgrade Program	\$	10,000			\$2	,000,		\$	8,000			
Way-Finding Sign Backlighting Replacement	\$	3,200			ΨΖ	,000		\$	3,200			
Folded Plate Ceiling Repairs	\$	26,700						\$	26,700			
G Concourse Moving Walks	\$	10,000			\$5	.000		\$	5,000			
Lighting Infrastructure Technology and Equipment	\$	6,750			ψũ	,000		\$	6,750			
Public Walk Aisle Terrazzo Floor Installation	\$	8,800						\$	8,800			
Art Display Areas	\$	1,250					\$ 250	\$	1,000			
Observation Deck Improvements	\$	1,600					¢ 200	\$	1,600			
Airside Operations Center	\$	1,250						\$	1,250			
Energy Management Center		.,						Ť	.,			
Energy Savings Program	\$	6,000					\$ 1,000	\$	5,000			
Field and Runway		.,					. ,		-,			
Baggage Quarantine Building	\$	1,300						\$	1,300			
Airport Operations Area Gate Improvements	\$	3,000						\$	3,000			
Establish Taxiway J	\$	150						\$	150			
Runway LED Lighting Upgrades	\$	8,400						\$	8,400			
Runway 4-22 In-Pavement Guard Lights	\$	500						\$	500			
Parking												
Parking Ramp Railing Refinishing	\$	2,000						\$	2,000			
Terminal 2 - Humphrey												
Skyway to Light Rail Transit Flooring Installation	\$	800						\$	800			
Trades/Maintenance Buildings								1				
South Field Maintenance Building Wash Bay	\$	1,300						\$	1,300			
Police								1				
Safety and Operations Center	\$	35,250					\$ 250	\$	35,000			
Perimeter Fence Intrusion Detection System	\$	3,000						\$	3,000			

2018-2022 Capital Improvement Plan		Funding Source										
(\$ in 000)			Federal/State Direct Line									
Projects	Pro	oject Cost	Grants		GARB	s	PFC	C's	MAG	C Funds	Un	funded
MSP Maintenance/Facility Upgrade Program-Cont.												
Fire												
Fire	•	1 500							¢	500	¢	1 000
Campus Fire Protection	\$	1,500							\$	500	\$	1,000
General Office/Administration									_			
Building Improvements	\$	500							\$	500		
Environment												
Runway 12R-30L Glycol Forcemain Environmental Improvements	\$	1,100									\$	1,100
Runway 30R Deicing Pad Improvements	\$	800	\$	450			\$	350				
Terminal 2 Remote Ramp Lot Drainage Improvements	\$	2,000									\$	2,000
Ground Service Equipment Electrical Charging Stations	\$	5,400									\$	5,400
Lift Stations at Ponds 1 and 2	\$	800									\$	800
MSP Maint./Facility Upgrade Program-Subtotal	\$	143,350	\$	450	\$	-	\$	7,350	\$	2,500	\$	133,050
MSP Ongoing Maintenance Program												
Terminal 1 - Lindbergh												
Telecom Room Equipment Continuity	\$	8,000							\$	1,000	\$	7,000
Electrical Infrastructure Program	\$	9,500							\$	1,500	\$	8,000
Terminal Miscellaneous Modifications	\$	12,100							\$	2,400	\$	9,700
Emergency Power Upgrades	\$	10,000							\$	1,000	\$	9,000
Air Handling Unit Replacement	\$	11,000									\$	11,000
Conveyance System Upgrade	\$	5,000									\$	5,000
Plumbing Infrastructure Upgrade Program	\$	2,700							\$	500	\$	2,200
Terminal Building Remediation Program	\$	12,800							\$	2,000	\$	10,800
Concourse G Rehabilitation	\$	25,000							\$	4,000	\$	21,000
Energy Management Center	· ·	.,								,		,
EMC Plant Upgrades Terminals 1 & 2	\$	6,300							\$	500	\$	5,800
Field and Runway		-,							-		-	-,
Airside Bituminous Rehabilitation/Electrical Construction	\$	2,100									\$	2,100
Pavement Joint Sealing /Repair	\$	3,250							\$	650	\$	2,600
Miscellaneous Airfield Construction	\$	1,700							Ψ	000	\$	1,700
Terminal Roads/Landside	Ψ	1,700									Ψ	1,700
Tunnel/Bridge Rehabilitation	\$	500							\$	100	\$	400
Parking	φ	500							φ	100	φ	400
Terminal 1 and 2 Parking Structure Rehabilitation	\$	12 500							\$	2 500	¢	11 000
	φ	13,500							φ	2,500	\$	11,000
Public Areas/Roads	•	0.400							•	100	•	4 700
Landside Pavement Rehabilitation	\$	2,100			-		-		\$	400	\$	1,700
Roadway Fixture Refurbishment	\$	600							\$	150	\$	450
Hangars and Other Buildings	•	0.000									•	0.000
MSP Campus Building Roof Replacements	\$	2,000									\$	2,000
Campus Building Rehabilitation Program	\$	7,500							\$	1,500	\$	6,000
Campus Parking Lot Reconstruction	\$	3,050							\$	1,100	\$	1,950
MSP Ongoing Maintenance Program-Subtotal	\$	138,700	\$	-	\$	-	\$	-	\$	19,300	\$	119,400
MSP Noise Mitigation Projects	-											
Noise Mitigation Consent Decree Amendment	\$	19,300							\$	7,500	\$	11,800
MSP Noise Mitigation Projects Subtotal	\$	19,300	\$	-	\$	-	\$	-	\$	7,500	\$	11,800

2018-2022 Capital Improvement Plan			Funding Source								
(\$ in 000)			Fede	ral/State	Direct Line						
Projects	Pro	ject Cost	Grant	s	GARBS	PFC's	;	MAC	Funds	Unfu	Inded
MSP Tenant Projects											
Terminal 1 - Lindbergh											
Concession Rebids	\$	1,500						\$	1,500		
Concession Upgrades/Revenue Development	\$	1,000						\$	200	\$	800
MSP Tenant Projects Subtotal	\$	2,500	\$	-	\$-	\$	-	\$	1,700	\$	800
Reliever Airports L-T Comprehensive Plan Projects											
St. Paul											
Long Term Comprehensive Plan	\$	100								\$	100
Lake Elmo											
Long Term Comprehensive Plan	\$	100								\$	100
Runway 14-32 Replacement	\$	7,000								\$	7,000
Airfield Modifications	\$	3,000								\$	3,000
Airlake											
Long Term Comprehensive Plan	\$	100						\$	100		
South Building Area Development - Phase 1	\$	3,200								\$	3,200
Flying Cloud											
Long Term Comprehensive Plan	\$	100								\$	100
South Building Area Development	\$	600								\$	600
Electrical Vault Modifications	\$	500								\$	500
Crystal											
Long Term Comprehensive Plan	\$	100								\$	100
Runway 14R-32L & Taxiway E Modifications	\$	2,000	\$	1,400				\$	600		
Anoka County/Blaine											
Long Term Comprehensive Plan	\$	100								\$	100
Building Area Development - Xylite Street Relocation	\$	1,000								\$	1,000
Reliever Airport L-T Comp. Plan Projects Subtotal	\$	17,900	\$	1,400	\$-	\$	-	\$	700	\$	15,800
Reliever Airports Maint. Facility Upgrade Projects											
St. Paul											
Joint and Crack Repairs	\$	300						\$	100	\$	200
MAC Building Modifications	\$	2,600						\$	200	\$	2,400
Runway 13-31 Pavement Reconstruction	\$	4,500								\$	4,500
Parking Lot/Bayfield Pavement Rehabilitation	\$	500								\$	500
Administration Building Apron Paving Rehabilitation	\$	1,400								\$	1,400
Storm Sewers Improvements - Phase 2	\$	1,500								\$	1,500
Maintenance Buildings Improvements	\$	200						\$	200		
Terminal Sub Drain	\$	600								\$	600
Cold Equipment Storage Building	\$	750								\$	750
LED Edge Lighting Upgrades	\$	2,500								\$	2,500

2018-2022 Capital Improvement Plan					Fun	ding Sou	rce			
(\$ in 000)			Fee	deral/State	Direct Line					
Projects	Pr	oject Cost	Gra	ants	GARBS	PFC's	MA	C Funds	Unf	unded
Reliever Airports Maint. Facility Upgrade Proj-Cont.										
Lake Elmo										
Parallel Taxiway Reconstruction	\$	1,200							\$	1,200
Runway 4-22 Pavement Rehabilitation	\$	4,000							\$	4,000
Alleyways - South Building Area Pavement Rehabilitation	\$	900							\$	900
Materials Storage Building	\$	200					\$	200		
Airlake										
Runway 12-30 Extension	\$	8,000							\$	8,000
Runway 12-30 Reconstruction	\$	3,500							\$	3,500
Public Restrrom Facility	\$	300							\$	300
Plane Wash Pad	\$	150							\$	150
Materials Storage Building	\$	200					\$	200		
LED Edge Lighting	\$	700							\$	700
Flying Cloud										
Taxiway D Pavement Rehabilitation	\$	600							\$	600
Taxiway E Pavement Rehabilitation	\$	600							\$	600
Roof Repairs/Replacement	\$	100					\$	100		
Crystal										
Alleyway Pavement Rehabilitation	\$	1,100	\$	300			\$	250	\$	550
Taxiway Pavement Rehabilitation	\$	700							\$	700
LED Edge Lighting	\$	800							\$	800
Anoka County/Blaine										
Taxiway Pavement Rehabilitation	\$	600	\$	391			\$	209		
Alleyway Pavement Rehabilitation	\$	2,250							\$	2,250
South Service Rd & East Landside Rd Pavement Reconstruction	\$	1,000							\$	1,000
Obstruction Removal	\$	100							\$	100
Air Traffic Control Tower Equipment	\$	100							\$	100
LED Edge Lighting	\$	2,500							\$	2,500
Reliever Airport Maint. Facility Upgrades Subtotal	\$	44,450	\$	691	\$-	\$-	\$	1,459	\$	42,300
MSP Subtotal	\$	664,600	\$	4,950	\$-	\$ 30,550	\$	40,500	\$5	588,600
Reliever Airports Subtotal	\$	62,350	\$	2,091	\$ -	<u>\$</u> -	\$	2,159	\$	58,100
Total 2018-2022 Funding	\$	726,950	\$	7,041	\$-	\$30,550	\$	42,659	\$6	646,700



Remodeled Public Seating in Terminal 1-Lindbergh

## Sources and Uses of Funds

From December 31, 2013 through 2018, MAC has identified eight funding sources totaling \$1,475,559,000 including a beginning balance of \$317,185,000. During this period, MAC will expend \$1,285,940,000 leaving a net balance of \$197,980,000 at the end of 2018. This balance represents a portion of the 2017 and 2018 CIP projects that were started but not completed by December 31, 2018 and PFCs to pay future debt service.

The Construction Fund Budget below represents anticipated sources and uses of funds during the years 2014-2018. The information for 2015 indicates expected transactions during the fourth quarter.

CONSTRUCTION FUND BUDGET 2016												
(\$ = 000)												
		2014		2015	2015	2016		2017		2018		Total
		Actual	E	<u>stimated</u>	<u>Budget</u>	<u>Budget</u>	<u>P</u>	rojected	<u>P</u>	rojected	I	Projected
Sources of Funds												
Balance 12/31/13	\$	317,185									\$	317,185
Balance Carried Forw ard			\$	354,543	\$ 353,940	\$ 328,913	\$	536,515	\$	246,061		
Transfer From Operating Fund		46,783		46,935	46,614	49,530		59,229		68,700		271,177
PFC Funding		66,905		69,360	68,113	70,400		71,808		73,244		351,717
Federal Grants		28,001		10,109	14,225	8,401		4,900		6,350		57,761
State Grants		893		2,049	2,400	2,400		2,450		691		8,483
Interest Income (1)		1,761		3,140	2,200	3,000		3,500		3,500		14,901
Short-term line of credit		-		27,000	-	7,500		5,000		-		39,500
Principal Amount of Bonds/Notes		23,296		11,737	-	365,975		-		-		401,008
Other Receipts		22,188		-	 -	 -		-		-		22,188
Total Sources of Funds	\$	189,827	\$	170,330	\$ 133,552	\$ 507,206	\$	146,887	\$	152,485	\$	1,166,735
Uses of Funds												
CIP Project Costs	\$	(126,702)	\$	(165,492)	(175,418)	(268,000)		(405,737)		(169,694)	\$	(1,135,625
Debt Service Reserve Transfer		(25,767)		(30,468)	 (30,468)	 (31,604)		(31,604)		(30,872)		(150,315
Total Use of Funds	\$	(152,469)	\$	(195,960)	\$ (205,886)	\$ (299,604)	\$	(437,341)	\$	(200,566)	\$	(1,285,940
Balance Carried Forw ard	\$	354,543	\$	328,913	\$ 281,607	\$ 536,515	\$	246,061	\$	197,980	\$	197,980
1 Interest Rate Assumed 1.0% for the p	period	2016 throug	gh 2	018.								

Excluding the current balance, the chart shows that transfers from the Operating Fund, bond proceeds and funds from PFCs are the main funding sources for construction projects.

#### Sources of Funds

Each source of funding is discussed below.

The <u>Transfer from the Operating Fund</u> is made at the end of each year after the debt service requirement and working capital balance have been funded. For 2016, a transfer of \$49.5 million is anticipated based on 2015 estimated net revenues. The transfers for the period 2017 through 2018 are increasing slightly due to higher concession revenues over the forecast period. The balance to be transferred for the period is estimated at \$271.2 million or 18%.



<u>PFC funding or Passenger Facility Charge funding</u> is one of the largest funding source at \$351.7 million or 24% of the total. Passenger Facility Charges (PFCs) were authorized by Congress to allow proprietors of commercial service airports, such as MAC, to impose a charge on enplaning passengers at those airports. The charge was originally set at \$1, \$2 or \$3. The maximum allowed was changed from \$3.00 to \$4.50 in 2001. Essential Air Service Flights and Frequent Flyers are exempted from this charge. The basis for the PFC is to provide needed

supplemental revenues to expedite the improvement of airport facilities used by passengers to mitigate noise impacts and to expand airport system capacity. The Commission's first application began collecting PFCs on June 1, 1992.

Including this first application, the Commission has received approval from the Federal Aviation Administration for eleven separate applications. The Commission expects to file two new PFC applications in the 2016-2017 timeframe. The table below shows the status of all applications.

PFC Summar	ry Table		
	Amended	Collections as	
Application	Approval	Of 12/31/15 est	<b>.</b>
<u>Number</u>	<u>Amount (\$=000)</u>	<u>(\$=000)</u>	<u>Status</u>
1	\$ 92,714	\$ 92,714	Closed
2	140,717	140,717	Closed
3	36,377	36,377	Closed
4	47,801	47,801	Closed
5	112,533	112,533	Closed
6	759,735	438,205	Open
7	14,479	14,479	Open
8	147,986	88,268	Open
9	8,659	8,659	Open
10	128,448	70,809	Open
11	52,827	52,056	Open
12	40,796	40,796	Open

In conjunction with filing these applications/amendments, the Commission was required to file a Competition Plan. Before any approval/consideration could be given to these applications/amendments, the FAA needed to approve this Plan. Approval from the FAA regarding the original Competition Plan was received on November 21, 2000. In addition, Congress earlier in 2000 authorized proprietors of commercial service airports to increase the level of PFC up to a maximum of \$4.50. This level of collection required the completion and approval of a Competition Plan for the airport. The Commission received approval to increase the PFC level to \$4.50 in January, 2001. An updated Competition Plan was submitted in December 2008. Approval of the updated Plan was granted in 2009.

<u>Federal Grants</u> are funds which are used for FAA approved projects including Field and Runway and certain terminal building security projects at the various Commission airports. These funds are estimated at \$57.8 million or 4% of the sources listed on the previous page. Certain criteria must be met when an application for a project is submitted to the FAA. If the criteria are met, the grant money may be issued. Federal grants also include money received from the TSA for iVISN capital improvements.

<u>State Grants</u> are similar to Federal grants. The dollars are on a much smaller scale, but each application must meet the required criteria in order to receive the grant. This source is estimated at \$8.5 million or 1% of the total funding through 2018.

<u>Interest Income</u> is based on the balance in the fund. As noted above, a 1.0% rate is assumed for 2016 through 2018. This figure can vary significantly depending upon approval of projects and their starting dates. Interest Income of \$14.9 million or 1% of sources is projected.

#### Short-Term Line of Credit

In 2011, the Commission entered into a \$75 million revolving line of credit. This program replaces the Commercial Paper Program the Commission previously participated in. Short-term funding allows the Commission to interim fund certain projects until either the receipt of grants or funds to be taken out with a future long-term debt issue. The Commission issued \$27.0 million in 2015 for the Terminal 2 Gate Expansion and expects to issue an additional \$12.5 million over the forecast period.

## Long-Term Debt

In 2014 and 2015, the Commission issued approximately \$35.0 million worth of Municipal Receivable Trust Certificates in connection with the construction of solar panels on top of the Commission's parking decks at Terminals 1 and 2 parking structures as well as parking lighting improvements at both Terminals. In 2016, the Commission expects to issue General Airport Revenue Bonds which will net approximately \$366 million in construction proceeds. The bond proceeds are expected to be used in the expansion of three gates at Terminal 2 and construction of additional parking/rental car facilities at Terminal 1.

## **Uses of Funds**

There are two general categories of uses listed. The first, CIP project costs (\$1,136.0 million), represent 88% of the total. The Debt Service Transfer of \$150.3 million, or 12% of this total, represents the transfer of PFC funding to pay a portion of PFC projects funded by long-term debt.

CIP project costs include both actual construction costs and any fees (i.e. architectural/engineering) which may be associated with the project. Also included in this figure are projects in process. Significant project costs include those associated with parking facilities, Reliever Airports and other field and terminal projects.

The balance carried forward can be attributed to a number of projects scheduled to begin the next year. It is quite possible that this balance could be significantly different as the timing of projects historically has been delayed for any number of reasons.

The table below indicates the amount of projects currently in process. The vast majority of capital projects in the Commission's Capital Improvement Program are considered routine projects for a major airport and do not affect the annual operating budget.

Projects in Process (As of November 30, 2015)			
(\$ = 000)			
	<b>Estimated</b>	<b>Payments</b>	<u>%</u>
Project Description	Project Cost	To Date	<b>Completion</b>
2015 Pavement Rehabilitation-Aprons	\$7,600	\$5,279	69.5%
T1 - FIS (CBP) Expansion Program	\$14,500	\$12,635	87.1%
T1 - Restroom Upgrades Program	\$21,500	\$7,510	34.9%
iVISN Projects (CCTV) Improvements	\$6,300	\$4,633	73.5%
Telecom Room Equipment Continuity (TREC)	\$4,800	\$1,883	39.2%
Electrical Infrastructure Phase 6, 7, & 8	\$5,500	\$2,704	49.2%
T1 - Lindbergh Miscellaneous Modifications	\$3,100	\$1,915	61.8%
2014 Airline Accommodation	\$4,500	\$3,703	82.3%
T1 - Checkpoint Consolidation	\$18,000	\$9,685	53.8%
T1 - Concourse G Roof Replacement	\$8,400	\$1,577	18.8%
T1 - Modular Cooling Tower Installation	\$3,000	\$2,394	79.8%
T2 - Humphrey 3 Gate Expansion	\$46,250	\$12,994	28.1%
2015 Parking Structure Rehabilitation	\$2,500	\$2,039	81.6%
T1 - Parking Ramp Projects	\$351,000	\$4,584	1.3%
T2 - Humphrey:CBIS Program	\$47,000	\$39,352	83.7%
Solar Panels Project on T1 - Parking Ramp	\$25,400	\$21,518	84.7%
All Other Projects in Process	\$217,191	\$30,351	14.0%
Totals:	\$786,541	\$164,756	

This page left blank intentionally.

## Debt Service Fund

The Debt Service Fund discussion covers four areas: Debt Service Requirement, Long Term Debt, Bond Ratings and Sources and Uses of Funds.

## Debt Service Requirement

The Metropolitan Airports Commission, in the recent past, has issued two forms of long-term indebtedness: General Airport Revenue Bonds (GARBs) and General Obligation Revenue Bonds (GORBs). Since 1976, GORBs have been issued which are backed by Commission revenues and the authority to levy any required taxes on the assessed valuation of the seven-county metropolitan area. In 1998, the Commission began to issue GARBs which are not backed by the Commission's ad volerum taxing power. Additionally, the Commission has agreed (pursuant to the terms of the Master Trust Indenture entered into by the Commission in connection with its issuance of GARBs) to collect rates, tolls, fees, rentals and charges so that during each fiscal year the Net Revenues, together with any permitted transfer, will be equal to at least 125% of aggregate annual debt service on the outstanding Senior Lien GARBs and 110% for outstanding Subordinate Lien GARBs. (See Long Term Debt Section below.)

With regard to GORBs, MAC is required by law to maintain Debt Service funds sufficient to bring the balance on hand in the Debt Service Account on October 10th of each year to an amount equal to all principal and interest to become due and payable from there to the end of the second following year. The Commission currently has no outstanding GORBs debt.

The annual actual debt service requirement for the next five years for the GARB issues (does not include future bond issues):

January 1, 2016	\$ 117,794
January 1, 2017	\$ 119,347
January 1, 2018	\$ 118,884
January 1, 2019	\$ 115,182
January 1, 2020	\$ 115,078



## Long Term Debt

## General Obligation Revenue Bonds and General Airport Revenue Bonds

The acquisition and construction of facilities at the airports operated by the Commission have been substantially financed by the issuance of Airport Improvement Bonds and GORBs (all of which have been defeased), Notes Payable, a revolving line of credit and GARBs.

GORBs are general obligations of the Commission, payments of which are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven county Metropolitan Area in order to pay debt service outstanding on GORBs. (These taxes, if levied, must be re-paid.)

The Commission has not levied taxes for the payment of debt service since 1969. Since then, Commission revenues have been sufficient to pay principal and interest due to Airport Improvement Bonds and GORBs. The Commission currently has available for issuance under the existing legislative authorization approximately \$55 million of GORBs.

The 1996 Minnesota State Legislature authorized the Commission to issue GARBs. These bonds may be secured by the pledge of all operating revenues of the Commission. The Commission's authority to issue additional GARBs is subject to an additional bonds test for future issuance of either its Senior Lien or Subordinate Lien GARBs (the additional bonds test is designed to demonstrate that the Commission will have the current and future ability to repay its debt). For Senior Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the commission to either show that historical revenues are at least equal to 1.1 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected net revenues are expected to exceed 1.25 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical revenues are at least equal to 1.1 times total expected debt service or that projected net revenues are expected to exceed 1.1 times total expected debt service.

The projected coverage ratio for 2016 on Senior Debt Obligations is 3.39x. With the optional coverage transfer, this figure is 3.64x. The overall projected coverage ratio is expected to be 1.76x and 1.89x with the optional coverage transfer.

#### Notes Payable

The Commission from time to time has financed certain pieces of equipment and certain capital improvement projects through the issuance of notes payable. The Commission utilizes this type of financing in order to recover a portion of the debt service via airline rates and charges. As of December 31, 2015, the Commission has \$48,397,000 notes payable outstanding.

#### Revolving Line of Credit

The Commission previously utilized a Commercial Paper program to interim fund certain capital improvement projects. In May 2010, the direct pay letters of credit expired and the renewal cost was very expensive. In 2011, the Commission entered into a \$75 million Revolving Line of Credit to interim fund certain capital improvement projects. As of December 31, 2015, the Commission has utilized \$42,460,000 of the line of credit.

The table below shows future debt requirements for <u>existing</u> debt on an annual calendar year basis after December 31, 2015 for the next five years, as well as a cumulative total for the period 2021-2035. The chart below does not take into consideration any future bond issues or notes payable issued after 2015. The dollars shown are in thousands.

			Gen	eral	Ge	neral Airpo	ort					
(\$ = 000)	Note	es/Line of	Obliga	ation	E B	Revenue		Total				Total
	(	Credit	Bor	nds		Bonds	0	utstanding	Т	otal All	P	rincipal
<u>Year(s)</u>	<u>(Pı</u>	rincipal)	(Princ	<u>;ipal)</u>	(	Principal)	l	<u>Principal</u>	<u> </u>	nterest	<u>&amp;</u>	<u>Interest</u>
2016	\$	44,075	\$	-	\$	57,010	\$	101,085	\$	61,338	\$	162,423
2017		15,690		-		61,125		76,815		58,746		135,561
2018		2,710		-		63,530		66,240		55,815		122,055
2019		2,719		-		62,795		65,514		52,795		118,309
2020		2,534		-		65,745		68,279		115,435		183,714
2021-2035		33,155		-		993,975		1,027,130		318,622	1	,345,752
	\$	100,883	\$	-	\$	1,304,180	\$	1,405,063	\$	662,751	\$ 2	2,067,814

The below chart shows expected future debt principal and interest:



The table below provides summary information for all current long-term debt.

Bonds Payable, due serially	Issue	Original	Final		ling as of <sup>·</sup> End
(\$ = 000):	Date	Amount	Payment In	<u>2016</u>	<u>2015</u>
General Airport Revenue Bonds:					
2007 Series A - 4.50 to 5.00%	01/09/07	440,985	2032	440,985	440,985
2007 Series B - 4.50 to 5.00%	01/09/07	197,360	2032	191,775	197,360
2008 Series A - 5.00%	01/10/08	72,035	2016	-	10,490
2009 Series A - 2.0-5.0%	11/10/09	23,075	2022	11,795	13,850
2009 Series B - 4.0-5.0%	11/10/09	128,835	2022	69,365	80,670
2010 Series A - 4.00-5.00%	08/10/10	62,210	2035	62,210	62,210
2010 Series B - 3.00-5.00%	08/10/10	73,475	2028	59,895	63,790
2010 Series C - 3.00-5.00%	11/10/10	21,600	2024	5,085	6,725
2010 Series D - 4.00-5.00%	11/10/10	68,790	2024	35,605	40,815
2011 Series A - 3.50-5.00%	11/02/11	52,015	2025	47,870	52,015
2012 Series A - 0.46-2.755%	11/20/12	39,770	2020	23,310	28,875
2012 Series B - 5.00%	11/20/12	42,015	2031	42,015	42,015
2014 Series A - 2.00-5.00%	10/08/14	217,790	2035	214,520	217,790
2014 Series B - 2.00-5.00%	10/08/14	46,590	2026	42,740	46,590
Total General Airport Revenue Bonds				\$ 1,247,170	\$ 1,304,180
TOTAL BONDS OUTSTANDING				\$ 1,247,170	\$ 1,304,180
NOTES PAYABLE & REVOLVING LINE OF				56,808	100,883
TOTAL LONG TERM BONDS AND NOTES	PAYABLE			\$ 1,303,978	\$ 1,405,063

#### **Bond Refundings**

On September 10, 2014, the Commission issued \$264,380,000 of General Airport Revenue Bonds Series 2014A and 2014B to advance refund the General Airport Revenue Bonds Series 2005A, 2005B and 2005C and were called on January 1, 2015.

As a result of the September 10, 2014 refunding, the Commission reduced its total debt service requirements by \$60,235,376, which resulted in an economic gain (the difference between the present values of the debt service payments on the old and new debt) in the amount of \$38,844,105.

The Commission, along with its financial advisors, regularly reviews the Commission debt structure to look for refunding candidates provided that they meet the 3% net present value savings.

The Commission has no Derivative/Swap debt nor has there ever been any instrument of this type in the Debt Portfolio.

#### New Issues

The most recent new money bond issue the Commission issued was on November 20, 2012. The MAC issued \$39,770,000 General Airport Revenue Bonds Series 2012A to finance certain improvements at the airport for the Auto Rental industry operating at Terminal 2.

The Capital Improvement Program approved by the Commission in December 2016 for the period 2016-2022 does include funding of projects with a new long-term debt issue. Only "Demand Driven" (those tied to passenger and activity growth) projects will be earmarked by a new Long Term debt issue. The Commission anticipates a new long term debt issue in the \$420 million range for parking/auto rental facilities and additional gates at Terminal 2- Humphrey.

## Bond Ratings

The Commission has maintained excellent ratings for many years. The Commission is one of the few airports with an AA- rating. Most airports are in the A rating category. The Commission's bond ratings as of December 31, 2015 are as follows:

	Moody's	Standard & Poors	Fitch Ratings
General Obligation Bonds	Aaa	AAA	AAA
General Airport Revenue Bonds	N/A	AA-	AA-

Standard & Poors bond ratings range from AAA (highest quality) to C (lowest quality) for long term obligations. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories. The ratings for the Commission's long term debt are defined below:

'AAA' - Extremely strong capacity to meet financial commitments. Highest Rating.

'AA' - Very strong capacity to meet financial commitments.

Fitch Ratings also uses a rating system similar to that of Standard & Poors. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

Moody's bond ratings range from Aaa (highest quality) to C (lowest quality) for long term obligations. Moody's applies numerical modifiers 1-high, 2-mid, and 3-low in each generic rating classification from Aaa to C. The bond rating process is a comprehensive analysis of the Commission's financial practices and performance. Forecasts of future performance and projected long-term planning practices are also reviewed. The following data is typically requested and analyzed by the rating agencies:

- Trends of demographic/economic information
- Capital Improvement Program
- Budget documents/Performance to Budget
- Financial audits/Performance
- Airline industry
- Major employers in the area
- Diversity of local economy
- Financial policies and practices



New Solar Panels above the Parking Ramp

The Statistics & Informative Facts section shows statistics commonly analyzed by the rating agencies.

## Sources and Uses of Funds

The Debt Service Budget is shown below.

(\$=000)	2014	2015	2015	2016	2017	2018
	<u>Actual</u>	<u>Estimated</u>	<u>Budget</u>	<u>Budget</u>	Projected	Projected
January 1 Balance	\$ 238,593	\$ 210,516	\$ 210,537	\$ 227,439	\$ 302,136	\$ 284,669
Source Of Funds:						
Transfer from Operating Fund	95,729	90,815	90,888	89,194	87,382	106,349
Transfer from PFCs <sup>3</sup>	26,531	30,468	30,468	31,604	32,662	32,975
Interest earnings <sup>1</sup>	1,870	1,651	557	1,649	1,687	1,701
Bond Proceeds <sup>2</sup>	303,781	-	-	70,044	-	
Total Sources Of Funds	\$ 427,911	\$ 122,934	\$ 121,913	\$ 192,491	\$ 121,731	\$ 141,025
Uses Of Funds						
Bond Refundings	\$ (330,020)	\$-	\$-	\$ -	\$-	\$-
Rebate Payment	-	-	-	-	-	-
Total Principal/Interest Paid <sup>2</sup>	(125,968)	(106,011)	(106,010)	(117,794)	(139,198)	(138,738
Ending Balance	<u>\$ 210,516</u>	<u>\$ 227,439</u>	<u>\$ 226,440</u>	<u>\$ 302,136</u>	<u>\$ 284,669</u>	<u>\$ 286,95</u>

2 Includes Debt Reserve and Capitalized Interest.

3 Used to pay in existing debt which was formerly paid for with operating funds.

#### Sources of Funds

Each source of funding is discussed below.

The transfer from the operating fund occurs each October 10<sup>th</sup> for General Obligation Revenue Bonds. The Commission currently has no GORB's outstanding, therefore there is no funding requirement during 2014-2018. For General Airport Revenue Bonds the transfer occurs in late June and December each year. This transfer will fluctuate due to interest earnings, refundings and new issues.

The PFC transfer represents the use of PFCs to pay a portion of existing debt beginning in 2003 for various general airport revenue bonds instead of operating funds. This transfer will fluctuate due to interest earnings, scheduled increases in annual debt service amounts, refundings and new issues.

Interest earnings are assumed at 0.50-0.75% for 2016-18. In projecting interest income, the Commission typically takes a conservative approach.

Bond proceeds are made up of reserves, issuance costs and capitalized interest. The proceeds in 2014 represent the refunding of General Airport Revenue Bonds Series 2005. The bond issue in 2016 represents a new money issue. The amount shown in the table above represents the required debt service reserve and capitalized interest.

#### Uses of Funds

Disbursements represent principal and interest payments made during the year by bond series as well as rebate payments due on excess investment interest earnings on bond issues. In 2014, the Commission refunded General Airport Revenue Bonds Series 2005. These refundings accounted for the increase in uses in 2014. In 2016, the Commission will experience an increase in its debt service payment due to scheduled debt increases in its debt portfolio and in 2017 due to the new issue 2016 General Airport Revenue Bond Series.

This page left blank intentionally.



## Notations to Service Center Summaries:

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# **EXECUTIVE - GENERAL**

The Executive Department is responsible for the overall administration of the Metropolitan Airports Commission and for the implementation of all Commission policies. The Office of the Executive Director/CEO is directly accountable to the Board of Commissioners for the safe and efficient operation of the seven airports under its jurisdiction. Responsibilities include the coordination, direction, and implementation of programs and services of the Commission, as well as external relations with those regulatory agencies and governmental bodies concerned with the operation and administration of the Commission.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	439,851	459,296	454,933	(4,363)	-0.9%
Administrative Expenses	191,270	215,361	218,700	3,339	1.6%
Professional Services	1,100	40,622	20,000	(20,622)	-50.8%
Utilities	1,717	840	1,800	960	114.3%
Operating Services/Expenses	1,054	600	870	270	45.0%
Maintenance				0	0.0%
Other	1,619	2,500		(2,500)	-100.0%
Total Budget	636,611	719,219	696,303	(22,916)	-3.2%
Full-time Equivalent (FTE) Total	3	3	3		

## **HIGHLIGHTS OF BUDGET**

Personnel	Personnel is lower in 2016 as a one-time salary adjustment occurred in 2015.
Professional Services	Funds are included in the 2016 budget to cover unexpected consulting services that occur on occasion based on requests from the Chairman or Commissioners and reflect historic spending.
Utilities	The increase in the Other category stems from rising cell phone costs.

## SERVICE CENTER PERFORMANCE

#### Measure: Airport service performance rating (Airport Service Quality survey)

Description	Organizational Initiative	Unit of Measure	Target
Airport service performance rating (Airport Service Quality survey) for overall satisfaction with the airport.	Customer Experience	Number	4.54

Results						
Year	Year End	Comments				
2012	4.24					
2013	4.28					
2014	4.29					
2015	4.27	A number of projects are implemented to raise the score.				



## Measure: Debt service coverage ratio

scriptio	on			Organizational Initiative	Unit of Measure	Targe
r goal is	s to main	tain a debt service coverage ratio of	3 or better.	Finance	Number	>3
Result						
Result	.5		3.4			
Year	Year	Comments	3.3			
rear	End	Comments	3.3			
2012	3.26		3.3	/		
2013	3.25		3.3	/		
2014	3.35		3.3			
2015		Data not available until March 2016; estimate is 3.38	3.2	2012 2013	2014 20	)15

## Measure: Employee Engagement Index

Description	Organizational Initiative	Unit of Measure	Target
Summary score on annual employee engagement survey. Target is annual improvement.	Employee Engagement	Number	>3.81

Results						
Year Year End		Comments				
2012	3.74					
2013	3.78					
2014	3.8					
2015	0	Engagement survey not administered				



# **EXECUTIVE - COMMISSIONER**

The responsibilities of the Board of Commissioners are: 1) promoting public welfare; 2) promoting national, international, state, and local air transportation; 3) promoting the safe, efficient, and economical handling of air commerce both nationally and internationally, and to develop fully the potential of the metropolitan area as an aviation center, providing for the most economical and effective use of aeronautical facilities and services; and 4) assuring metropolitan area residents that the environmental impact from air transportation will be minimized by promoting the overall goals of the State's environmental policies, minimizing the public's exposure to noise and pursuit of the highest level of safety at all Commission airports.

## **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	37,114	35,888	45,250	9,362	26.1%
Administrative Expenses	29,343	17,268	24,870	7,602	44.0%
Professional Services				0	0.0%
Utilities				0	0.0%
Operating Services/Expenses				0	0.0%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	66,457	53,156	70,120	16,964	31.9%
Full-time Equivalent (FTE) Total	0.5	0.5	0.5		

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	At the governor's discretion, the salary for the chair position was increased and not anticipated in the 2015 budget.
•	Administrative Expenses	Travel was increased for new Commissioners to develop a better understanding of airport operations and programs.

# **HUMAN RESOURCES & LABOR RELATIONS**

The Human Resources and Labor Relations Division is responsible for two main areas. Human Resources facilitates the continuation of MAC as a high-performing organization where employees experience excellence in leadership, challenging work, opportunities for growth and development while being rewarded competitively. This area is responsible for the oversight and management of human resources, products and services delivered by Employee Relations, Employee Engagement and Development and the Office of Diversity. The Labor Relations area negotiates and administers 12 labor contracts at the Commission. Labor Relations also interacts with and mediates disputes between outside unions and contractors that could jeopardize Commission operations. Each of these areas has a separate budget.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	315,244	326,246	349,572	23,326	7.1%
Administrative Expenses	21,495	14,877	14,115	(762)	-5.1%
Professional Services	28,239	99,495	185,000	85,505	85.9%
Utilities	940	840	840	0	0.0%
Operating Services/Expenses	3,511	9,400	33,500	24,100	256.4%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	369,429	450,858	583,027	132,169	29.3%
Full-time Equivalent (FTE) Total	3	3	5		

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
•	Professional Services	The increase to Professional Services is being driven by the costs associated with the expected replacement of MAC's Executive Director/CEO in 2016.
•	Operating Services/Expenses	The increase is mainly driven by a new program for employee recognition.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Conduct supervisory training on labor contract administration, disciplinary procedures and management rights in a unionized environment.
Results: Training was completed with Police and Fire supervisory personnel in December 2015. During 1st Quarter 2016, training will be conducted for supervisors in Field Maintenance and the Trades.
Objective: Review the MAC's current employee recognition program, as well as potential practices, and use that information to formulate a MAC recognition program that fits our unique governmental structure and workplace culture.

**Results:** The Workforce Planning meetings have been completed and department responses on recognition have been gathered to assist in the formulation of a MAC recognition program. Additionally, through the Empowering our Team pillar of the sustainability program, an objective to develop an employee recognition program has been identified. Early stages brainstorming has begun to determine possible recognition methods.

*Objective:* Plan and execute a MAC-wide employee event

**Results:** The MAC employee event occurred on September 23, 2015. All MAC employees were invited and over 300 attended. A business meeting included presentations by the Commission Chair and the Executive Director/CEO, and a video on the MAC's Guiding Principles.

## 2016 SERVICE CENTER OBJECTIVES

**Objective:** Explore whether MAC should implement a plan whereby Sick Leave Severance for certain nonorganized employees is placed in a Post-Employment Health Plan (HCSP)-type account.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Start negotiations with the MAC's unionized employees.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

#### Measure: Employee Engagement Index survey results (overall average)

Description	Organizational Initiative	Unit of Measure	Target
Employee Engagement Index	Employee Engagement	Number	4.5



#### Measure: Employee turnover rate

Description	Organizational Initiative	Unit of Measure	Target
Employee Turnover Rate	Employee Engagement	%	<10

Result	Results		
Year	Year End	Comments	
2012	5.27		
2013	5.44		
2014	6.25		
2015	3.38	Emplyee turnover has decreased since 2012.	



# PUBLIC AFFAIRS & MARKETING

The Public Affairs and Marketing (PAM) Department builds public support for the MAC and its Reliever Airports through media relations, public information, outreach programs, marketing, and advertising. The department enhances the airport experience by providing information to travelers and increases MAC revenues through marketing of MAC facilities, parking, and food and retail concessions. In addition, PAM identifies, monitors, and helps address issues that may impact the MAC, communicates airport benefits and issues to surrounding communities, and enhances customer service and the MSP brand by communicating with travelers and tenants. PAM provides information to MAC staff and Commissioners for their use in working to achieve organizational goals, conducts advertising and marketing campaigns aimed at increasing MAC revenues, and continually promotes airport services. In addition, the department operates the Information and Paging Office, providing informational services to our customers 14 hours a day, 365 days a year.

## **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	614,994	766,576	839,348	72,772	9.5%
Administrative Expenses	133,388	105,051	252,042	146,991	139.9%
Professional Services	298,086	469,037	192,600	(276,437)	-58.9%
Utilities	3,911	5,286	6,036	750	14.2%
Operating Services/Expenses	499,560	623,750	481,060	(142,690)	-22.9%
Maintenance	7,409	15,000	17,700	2,700	18.0%
Other	12,137	21,598	17,750	(3,848)	-17.8%
Total Budget	1,569,485	2,006,298	1,806,536	(199,762)	-10.0%
Full-time Equivalent (FTE) Total	7	9	9		

#### **HIGHLIGHTS OF BUDGET**

Personnel	Personnel costs are up due to the first full-year budget for the Public Affairs and Marketing Specialist and Audio-Visual Specialist. The increase also takes into account salary adjustments and step increases.
Administrative Expenses	Administrative Expenses increased for consolidation of non-publication subscription services, addition of eight DirecTV subscriptions for the General Offices, monitor arrays in the Emergency Operations Center and Joint Information Center, purchase of a new social media monitoring solution, subscription to a public sustainability data tracking and reporting solution, increased demand for camera and video supplies due to the presence of an in-house videographer, and an increase in travel dollars to allow for MAC's marketing strategist to participate in the Airport Benchmarking Tour.
Professional Services	Professional Services dollars are down significantly due to all Web and digital directory design and programming services being shifted to the IT budget and to a significant reduction in need for external public relations services now that we have additional in-house capabilities.
Operating Services/Expenses	Operating Services/Expenses are down significantly largely due to a decrease in the concessions marketing budget. That reduction was possible due to replacing the Eat, Shop, Relax coupon book and brochure with the less costly digital "MSP Fly" magazine and increased in-house performance capabilities.
Maintenance	Maintenance is up due to the need to revise static terminal directory films more frequently attributable to terminal improvements, construction and development of new concessions.
Other	Other Expenses decreased as office furniture was a one-time purchase in 2015 for offices for two new employees.

## 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop and launch a comprehensive marketing campaign for MSP's new Quick Ride Ramp.

**Results:** In 2015, we developed a 60" Quick Ride Ramp video, which played for more than 200,000 people at the Minneapolis Movies and Music in the Parks series, and a related Twins "stolen bases" promotion was viewed by approximately 730,000 fans. In approximately three months, search engine marketing resulted in an average click-through rate of 9.04% and an average position (ranking in terms of whether it's the first, second, third, etc., item to display) of 1.5. Creative ads achieved 5,233 click-through conversions and 23,136 views. Ads featuring a 30" version of the video have achieved a 64% completion rate, and 15" video ads achieved a 73% completion rate. We also posted Tweets for the Quick Ride Ramp on days when other Terminal 1-Lindbergh ramps filled.

Objective: Develop a digital concessions "magazine" and corresponding advertising strategy.

**Results:** Since Public Affairs & Marketing launched on-line travel and lifestyle magazine "Fly" in May 2015, the publication has garnered more than 317,000 views. More than 21,000 unique visitors have accessed the site. Digital ads for "Fly" have generated more than 8.6 million impressions, increasing awareness of the new MSP concessions marketing publication.

**Objective:** Enhance the MAC's internal communication and collaboration through enhanced content development and interaction via MACpoint.

**Results:** All enhancements and fixes have been completed and are ready to be migrated to staging. Communication Captains have been trained on new features including team/project sites, new calendars, department pages, and workflows. Resources have been put in place for future training and learning opportunities for Captains. The production environment will be finalized and turned on by 7 January 2016, completing the initial scope of the SharePoint 2015 project.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Improve messaging platforms to more effectively communicate with stakeholders across multiple mediums, including mobile, Web, email, SMS/text and social media.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

**Objective:** Fully integrate social/digital media into the Information and Paging Office communication program.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Facebook Engagement

Description	Organizational Initiative	Unit of Measure	Target
Number of Facebook "fans" who "like," "share" or "comment on" a MAC post.	Customer Experience	Number	4.9

Results		
Year	Year End	Comments
2015	16 9	New measure for 2015. Number in millions.



Measure: "Fly" magazine impressions				
Description	Organizational Initiative	Unit of Measure	Target	
The number of impressions garnered by Fly magazine.	Finance	Number	100	

Results			318.2		
Year	Year End	Comments	318.0 317.8		
2015	317	New measure for 2015. Number in thousands.	317.6 317.4		
			317.2 317.0		

2015

#### Measure: Number of news and notification subscribers

Description	Organizational Initiative	Unit of Measure	Target
Number of people subscribing for notices and information through the MAC's subscription news and notification service.	Customer Experience	Number	3

316.8 L

Result	s	
Year	Year End	Comments
2015		New measure for 2015; number is in thousands



# AIR SERVICE BUSINESS DEVELOPMENT

The Air Service Business Development Department is responsible for three primary areas: 1) Developing air service - marketing MSP for new international passenger and cargo flights and for new low fare domestic passenger flights; 2) Promoting the facilities and services of MSP and MAC's system of airports both domestically and internationally; 3) Building community relations - establishing partnerships with public and private sectors to increase their awareness of the importance of air service in the region and solicit their support for such services.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel				0	0.0%
Administrative Expenses	19,059	25,782	23,820	(1,962)	-7.6%
Professional Services	92,301	137,000	120,000	(17,000)	-12.4%
Utilities				0	0.0%
Operating Services/Expenses			200,000	200,000	100.0%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	111,359	162,782	343,820	181,038	111.2%
Full-time Equivalent (FTE) Total	0	0	0		

#### HIGHLIGHTS OF BUDGET

•	Administrative Expenses	The reduction in Administrative Expenses is due to the transfer of costs for ACI-NA's international air service program and MAC's association with the Foreign Trade Zone.
•	Professional Services	The reduction is the result of no longer purchasing corporate travel data from a travel agency.
•	Operating Services/Expenses	Two large air service marketing incentive payments will be due in 2016. Icelandair's incentive is the result of Icelandair operating MSP-Reykjavik service for nine consecutive months, for the May 2015 - January 2016 period. Delta's incentive is the result of Delta operating MSP- Honolulu service from November 2015 to March 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Update the MAC's air service business development Strategic Marketing Plan, for the purpose of outlining a 3-year plan for increasing air service options at MSP.

*Results:* The Strategic Marketing Plan has been updated and will be presented to the MAC Full Commission in January 2016.

**Objective:** Coordinate and host corporate community MSP airfield/terminal tours and corporate community luncheons in 2015. Three MSP airfield/terminal tours are planned in April and May, and three or four luncheons will be planned for the September/October timeframe. The goal is to further build and maintain the MAC's relationship with the corporate community.

**Results:** Fall luncheons were held on October 29 and November 4. A total of 39 attendees from across 31 companies attended the luncheons. In 2015, a total of 70 individuals from across 49 companies attended airfield tours and/or luncheons.

## 2016 SERVICE CENTER OBJECTIVES

**Objective:** Market MSP to both incumbent and potential new entrant airlines at industry air service business development conferences in 2016. The goal is to increase awareness of the Minneapolis-St. Paul air travel market.

Organizational Strategic Goal: Enhance Air Service at MSP

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Number of Airline Meetings - Conferences attended

Description	Organizational Initiative	Unit of Measure	Target
Airline Meetings - Conferences	Operations	Number	3



## Measure: Number of Nonstop Destinations

Description	Organizational Initiative	Unit of Measure	Target
The number of destinations served by airlines to/from MSP on a nonstop basis.	Customer Experience	Number	>130

Result	Results				
Year	Year End	Comments			
2012	134				
2013	138				
2014	133				
2015	132				



## Measure: Number of Competitive Destinations

42

43

2014

2015

escripti	on			Organizational Initiative	Unit of Measure	Target
ne number of nonstop destinations that have more than one airline oviding air service.				Customer Experience	Number	>35
Result	ts		44.0			
Year	Year End	Comments	43.0 42.0			
2012	38		41.0			
2013	40		40.0			

39.0 38.0

37.0

2012

2013

2014

2015

# SUSTAINABILITY & STRATEGY

Sustainability & Strategy is responsible for the Commission's sustainability and strategy plans, processes, and outcomes. The sustainability effort provides a plan, process, and measurement of outcomes for the organization's vision to infuse sustainability into its way of doing business. The strategic plan sets the key goals to achieve the MAC's vision to provide your best airport experience.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel			189,200	189,200	100.0%
Administrative Expenses			16,650	16,650	100.0%
Professional Services			105,000	105,000	100.0%
Utilities			1,680	1,680	100.0%
Operating Services/Expenses				0	0.0%
Other			1,500	1,500	100.0%
Total Budget			314,030	314,030	100.0%

Full-time Equivalent (FTE) Total

3

### HIGHLIGHTS OF BUDGET

Personnel

Sustainability & Strategy is a new service center in 2016. Staff moved from Environment-General.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop a formal Sustainability Management Plan (SMP) for the MAC-MSP by December 2015.

**Results:** The Sustainability Management Plan (SMP) is on track for completion and launch in 2016. Expert review panels, idea collection and analysis, and benchmarking are some of the major tasks accomplished in 2015 to aid in setting the strategy parameters.

### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Complete MAC sustainability implementation plan.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

**Organizational Key initiative:** Implement Phase 1 of MAC's Sustainability Management Plan (SMP) by December, 2016, Develop a communications strategy with the Public Affairs and Marketing team for both internal and external communications and Provide formal direct communications to each department from senior staff discussing the organizations on-going commitment to our sustainability program

# **EMPLOYEE ENGAGEMENT & DEVELOPMENT**

The Employee Engagement and Development Department is responsible for the facilitation of employee development throughout the organization which includes live and on-line training programs, coaching, mentorship, and individual development plans. The department also works with Human Resources and Employee Relations on performance improvement plans and workforce planning.

### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	395,324	423,646	422,390	(1,256)	-0.3%
Administrative Expenses	14,881	13,623	12,907	(716)	-5.3%
Professional Services		20,000	20,000	0	0.0%
Utilities				0	0.0%
Operating Services/Expenses	3,812	8,450	8,700	250	3.0%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	414,017	465,719	463,997	(1,722)	-0.4%
Full-time Equivalent (FTE) Total	3	3	3		

#### **HIGHLIGHTS OF BUDGET**

Personnel

Although Personnel increased for wage structure adjustments and step increases, it decreased overall as a retiree's responsibilities were shifted to the Sustainability & Strategy service center.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Transfer responsibility for the Tuition Reimbursement program within the HR Division.

*Results:* The transfer of responsibilities for the administration of the Tuition Reimbursement program was completed in 1st Quarter 2015.

**Objective:** Conduct employee engagement survey and transition responsibility for the survey within the HR Division.

**Results:** The employee engagement survey was completed in January, 2015 and published in February, 2015. The responsibility for the survey has been transferred, along with the software required to conduct the survey. Training on the use of the software was also provided.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Produce updated employee orientation video.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

## Measure: Organization-wide annual performance reviews completed

Description	Organizational Initiative	Unit of Measure	Target
Performance Reviews Completed	Employee Engagement	Number	400

Resul	ts		420.0
Year	Year End	Comments	410.0
2012	417		400.0
2013	367		380.0
2014	367		370.0
2015	399	Improvement in 2015 and reached our goal.	



# INTERNAL AUDIT

The Internal Audit Department provides an independent and objective assurance and consulting service that is guided by a philosophy of adding value by improving the operations of the Metropolitan Airports Commission. The department assists the MAC in accomplishing its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of the organization's risk management, internal control, and governance processes.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	386,861	422,058	439,158	17,100	4.1%
Administrative Expenses	11,554	14,200	9,850	(4,350)	-30.6%
Professional Services				0	0.0%
Utilities	540	540	540	0	0.0%
Operating Services/Expenses	6,866	5,760	7,300	1,540	26.7%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	405,821	442,558	456,848	14,290	3.2%
Full-time Equivalent (FTE) Total	4	4	4		

## **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	The software budget was transferred to the IT cost center.
Operating Services/Expenses	The cost of audit software support agreements increased in 2016.

## 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Implement the Commission-approved Internal Audit Plan for 2015. Issue quarterly reports to the Commission that detail testing processes and results. Report audit findings and recommend process improvements for Commission approval as needed.

*Results:* The 2015 Audit Plan was implemented. Reporting for 3rd Quarter 2015 Audit Results has been completed. Audit Results for 4th Quarter 2015 will be reported during 1st Quarter 2016.

**Objective:** Perform unscheduled audit procedures based on audit requests and audit issues identified through the continuous audit process. Complete audit testing and report audit results to the Commission as appropriate. Report audit findings and recommend process improvements for Commission approval as needed.

Results: Additional Audit projects are in process. Audit results will be reported in 1st Quarter 2016.

## 2016 SERVICE CENTER OBJECTIVES

**Objective:** Implement the Commission approved Internal Audit Plan for 2016. Issue quarterly reports to the Commission that detail testing processes and results. Report audit findings and recommend process improvements for Commission approval.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

**Objective:** Perform unscheduled audit procedures based on audit requests and audit issues identified through the continuous audit process. Complete audit testing and report audit results to the Commission as appropriate. Report audit findings and recommend process improvements for Commission approval as needed.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

#### Measure: Percentage of required staff training to maintain certifications

Description	Organizational Initiative	Unit of Measure	Target
Complete required staff training to maintain certifications	Employee Engagement	%	100%

Result	Results			
Year	ear Year Comments			
2012	100			
2013	100			
2014	100			
2015	100	Staff training is critical both to maintain professional certifications and to enhance employee knowledge related to audit testing and determination of risk areas.		



#### Measure: Percentage of audit projects completed that were scheduled in the Annual Audit Plan

Description	Organizational Initiative	Unit of Measure	Target
Percentage of audit projects completed that were scheduled in the Annual Audit Plan.	Finance	%	100%

Result	Results			
Year	Year End	Comments		
2012	85			
2013	85	Audit testing for 2013 will be completed in the first quarter of 2014 due to delays in acquiring required data.		
2014	100			
2015	100	Audit testing for the fourth quarter of each year is completed in the first quarter of the following year.		



## **INFORMATION TECHNOLOGY**

The Information Technology (IT) Department provides leadership and direction to the MAC in the areas of information systems and technology. The responsibilities include reviewing and approving systems, technology plans, budgets and purchases. IT works with all MAC service centers, airport partners and airport customers in analyzing needs and implementing business solutions. The work includes analysis, design, selection, acquisition, installation, documentation and support of hardware, applications, infrastructure systems and technologies.

## **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	2,613,350	2,782,462	3,495,844	713,382	25.6%
Administrative Expenses	265,359	210,421	291,563	81,142	38.6%
Professional Services	732,121	720,000	809,000	89,000	12.4%
Utilities	274,178	281,531	286,835	5,304	1.9%
Operating Services/Expenses	3,553,409	4,482,313	5,281,402	799,089	17.8%
Maintenance	21,190	8,000	20,000	12,000	150.0%
Other	652,489	39,000	1,082,646	1,043,646	2676.0%
Total Budget	8,112,096	8,523,727	11,267,290	2,743,563	32.2%
Full-time Equivalent (FTE) Total	26	26	35		

## **HIGHLIGHTS OF BUDGET**

•	Personnel	The Information Technology (IT) service center has six additional positions for 2016. This additional headcount will assist in broadening the scope for enterprise systems, increase customer service and support. The increase also includes three positions moved from MAC General in 2015 as well as wage structure adjustments and step increases.
•	Administrative Expenses	The IT service center has incorporated costs that used to be accounted for in other service centers. Computer Software and general supplies account for a majority of these increased costs. In addition, IT is dedicated to maintaining a high level of professional quality of staff, therefore budgets for traveling to conferences and training have increased to accommodate the growing staff.
•	Professional Services	The IT service center is committed to successful project delivery and customer support. To that end, the increases in professional services reflect increased use of consultants to support project efforts and staff augmentation.
•	Utilities	The IT service center is looking to continually gain cost efficiencies while making current systems more redundant, which explains the slight increase in overall cost.
•	Operating Services/Expenses	IT incorporated Support & Maintenance costs that used to be accounted for in other service centers to gain greater enterprise efficiencies. In addition, the MAC IT help desk is expanding the operational support resources for 24x7x365 coverage.
•	Maintenance	MAC IT is now budgeting for Secured Area Access Control System parts and repairs. Previously, these costs were covered by the Airport Police service center.
•	Other	In the new IT model, IT operations will be providing all end-user computing equipment. Previously, departments were budgeting for theses costs. In addition, there will be a major effort to replace radios at MAC which are no longer serviceable.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop an enterprise technology strategic plan to support the MAC's strategic plan and help individual departments leverage technology to improve overall efficiency by December 2015.

**Results:** This item is complete. The MAC IT Strategic Plan is in place and is working well to provide guidance and direction for the technology group and the organization.

**Objective:** Ensure there is a highly-functional collaboration platform in place to support the MAC's commitment to improving communication and collaboration. This includes ensuring the necessary resources are available to support the design and development of the new processes, features and tools.

**Results:** The MACPoint platform has been enhanced and additional tools and functionality are ready for use. Key user training has occurred to ensure there is knowledge and support for using the functions and features. The new features that are prepared to be used are "Project Sites", "Team Sites", "My Sites" as well as work flow functionality. The MACPoint project team is also preparing for the next phase to ensure we continue to make progress and deliver value in this area.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Build a robust data integration and messaging platform that will allow MAC to share information with our stakeholders across multiple mediums such as mobile, web, email, SMS/text and social media. To be completed by December 2016.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

**Objective:** Develop an organizational reporting platform that can provide at-a-glance dashboards and key performance indicators to assist in performance measurement and decision making.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

**Objective:** Implement the first phase of the IT strategic plan including evaluation of staffing and service levels by the end of 2016

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

#### Measure: IT budget as percent of total expense

Description	Organizational Initiative	Unit of Measure	Target
IT budget as percent total expense	Finance	%	4%

Results		
Year	Year End	Comments
2012	4.6	
2013	4.74	
2014	5.26	
2015	5.23	


### Measure: IT staff per million passengers

Description	Organizational Initiative	Unit of Measure	Target
Ratio of 1 IT staff person to 1 million passengers	Employee Engagement	Number	1.5 mil



### Measure: System availability

Description	Organizational Initiative	Unit of Measure	Target
System Availability	Operations	%	99.99%

Result	S	
Year	Year End	Comments
2012	99.99	
2013	99.9	
2014	99.73	
2015	99.999	System availability -99.99% uptime translates to 4 minutes of downtime per year. 99.9% equals 44 minutes of downtime per year. 99% equals 7 hours of downtime per year



## GOVERNMENTAL AFFAIRS

Governmental Affairs provides oversight and management of all MAC state and federal legislative issues. The service center monitors and assists in the development of legislative policies that may have an impact on the MAC's goals and objectives. Governmental Affairs staff serve as a first point of contact for federal, state, and local elected officials when they are working on MAC-related issues.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	142,291	176,591	180,634	4,043	2.3%
Administrative Expenses	41,721	41,830	57,748	15,918	38.1%
Professional Services	138,694	189,350	203,350	14,000	7.4%
Utilities	840	840	840	0	0.0%
Operating Services/Expenses	1,109	1,200		(1,200)	-100.0%
Maintenance				0	0.0%
Other	1,387	1,300	4,300	3,000	230.8%
Total Budget	326,041	411,111	446,872	35,761	8.7%
Full-time Equivalent (FTE) Total	1.5	1.5	1.5		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	The Governmental Affairs service center now pays AAAE Airport Legislative Alliance full annual membership dues.
Professional Services	The FAA re-authorization debate is likely to continue into 2016.
Operating Services/Expenses	Governmental Affairs is no longer co-leasing a photocopier.
Other	MAC increased the bus rental frequency for MSP site visits.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Educate appropriate political bodies and government units on airports (MSP and Relievers) and present the MAC's views on issues.

**Results:** Prepared and presented MAC overview presentations before MN Senate and House Local Government and Transportation Committees. Met with new members of Committees that have jurisdiction over the MAC. Provided the MN House Transportation Committee a MAC update and MSP site visit during the interim. Had key Legislators and staff out to MSP for tours and policy issue updates thoughout the year. Worked with the Governor's office on many key MAC policy issues throughout the year. Explained the MAC's Long Term Comprehensive Planning process to Local, State and Federal elected officials and their staff. Provided details regarding MSP and Lake Elmo Airport draft Long Term Comprehensive Plans. **Objective:** Advocate for Federal Aviation Administration (FAA) re-authorization bill that supports the MAC and our Trade Association policy positions. Monitor legislation and present MAC positions on issues to state political bodies and/or persons in an effort to modify and/or initiate legislation that supports the MAC's goals.

**Results:** In coordination with other MAC departments, developed the MAC's guiding principles and key policy positions for FAA Reauthorization. Presented staff's recommendations regarding FAA Reauthorization to the Full Commission for adoption. Coordinated and developed MN's Local Air Service Action Committees policy position paper for FAA Reauthorization. Worked with American Association of Airport Executives (AAAE) and Airports Council International (ACI) to assure that MAC priorities were included in their FAA Reauthorization policy positions. Presented MAC, Local Airline Service Action Council, AAAE and ACI priorities for FAA Reauthorization to the MN delegation and their staff through written correspondence and various meetings throughout the year. Also worked with other key stakeholders including the MN Chambers and city officials to include some of the MAC's positions in their legislative agendas. Worked with Minneapolis and others on pension fund issue at the MN State Legislature.

**Objective:** Respond to Legislators' questions regarding Minnesota's small community air service, surface transportation regulations, MSP's and Relievers Environmental Assessment, Area Navigation (RNAV), ground transportation regulations, contractor and subcontractor policies, security policies and other airport-related issues.

**Results:** Met with St. Cloud local and state elected officials regarding small community air service. Updated members of congress on MSP RNAV departure procedures. Responded to questions regarding MSP solar project. Worked with Thief River Falls and Brainerd on air service reliability issues. Answered questions regarding MAC Concessions Request for Proposals program. Worked with MAC Landside and Noise Program Office to respond to several surface transportation and aircraft noise-related constituent concerns. Discussed the MAC's surface transportation regulations with key elected officials. Answered questions regarding new MAC and MSP labor issue policies. Discussed and explained the MAC's CEO salary cap waiver process and its possible impact on our search for a new CEO.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Advocate for FAA re-authorization bill that supports MAC and our Trade Association policy positions. Monitor legislation and present MAC positions on issues to state political bodies and/or persons in an effort to modify and/or initiate legislation that supports MAC's goals.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Completion of employee performance evaluations

Description	Organizational Initiative	Unit of Measure	Target
Completion of employee performance evaluations.	Employee Engagement	%	100%

Result	s	
Year	Year End	Comments
2012	100	
2013	100	
2014	100	
2015	100	



Service Center Summaries

### Measure: Completion of evaluations for continuing consultants for legislative services

Description	Organizational Initiative	Unit of Measure	Target
Completion of evaluations for continuing consultants for legislative services.	Employee Engagement	%	100%

Result	6	
Year	Year End	Comments
2012	100	
2013	100	
2014	100	
2015	100	



# **COMMERCIAL MANAGEMENT & AIRLINE AFFAIRS**

The Commercial Management and Airline Affairs Department oversees revenue generation from airline and airport concession agreements, Minneapolis-St. Paul International (MSP) leases, and system-wide non-aeronautical leases. The department manages MAC property and real estate. It also works to maintain and enhance air service at MSP including development and management of incentive programs and efforts to spur additional domestic and international route development.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	466,713	497,562	518,246	20,683	4.2%
Administrative Expenses	17,909	18,571	33,697	15,126	81.4%
Professional Services	133,480	120,000	120,000	0	0.0%
Utilities	4,255	5,960	5,713	(247)	-4.1%
Operating Services/Expenses	635	2,000	2,500	500	25.0%
Maintenance	276,557	282,736	323,351	40,615	14.4%
Other				0	0.0%
Total Budget	899,548	926,829	1,003,507	76,677	8.3%
Full-time Equivalent (FTE) Total	5	5	5		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	The increase in Administrative Expenses is due to travel expenses for several conferences in the same year, as well as the Concession Benchmarking trip.
Operating Services/Expenses	CMAA is anticipating a need to place additional advertising in 2016 in preparation for the 2017 Concessions re-bid, as well as for additional solicitations that will be done in 2016.
Maintenance	MAC owned building maintenance needs are increasing due to leases reverting back to MAC and will include routine maintenance, inspections, alarm monitoring, mowing, etc.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Enter into two commercial real estate land leases on the Reliever Airports. The goal is to generate \$1M of commercial investment at the Reliever Airports.

**Results:** Staff reported to the MAC Management & Operations (M&O) Committee in December 2015 that staff has received a Letter of Intent for a long-term ground lease for one of the MAC's land parcels at Flying Cloud Airport. Once the terms of that agreement have been negotiated staff will return to the M&O Committee with a request for a ground lease. Staff also held a closed session during the December 2015 M&O meeting to discuss a potential land sale at the Anoka County-Blaine Airport. Staff will report back once more information has been collected.

**Objective:** Complete a new ground rent appraisal process for the MSP real estate leases.

**Results:** A public hearing process was conducted in November 2015; due to a challenge on the proposed rate for Signature Flight Support, it was determined that, per the terms of their lease, they are allowed the ability to conduct their own independent appraisal. Staff is working through these issues and will likely return to the MAC Management & Operations Committee in February 2016 with the final Findings and Conclusions to the MSP Ground Rent Ordinance.

#### SERVICE CENTER PERFORMANCE

#### Measure: Commercial Real Estate Leases

Description	Organizational Initiative	Unit of Measure	Target
Enter into two commercial real estate leases at Reliever Airports.	Finance	Number	2

Results			
Year	Year End	Comments	
2014	1	New measure in 2014. One has completed Eden Prairie city approval process for zoning change; awaiting FAA approval on the land release	
2015	0	Completed zoning in Eden Prairie and Blaine. Two proposals in Blaine and a letter of intent to lease in Eden Prairie will be brought to the Commission in early 2016.	



# **CONCESSIONS & BUSINESS DEVELOPMENT**

The Concessions and Business Development Department oversees revenue generation from airport concession agreements and implements new concepts to improve the customer experience and revenue generation at the Minneapolis/St Paul International Airport. The department manages MAC property and real estate within the terminals.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	371,078	417,814	404,296	(13,518)	-3.2%
Administrative Expenses	14,259	15,405	23,476	8,071	52.4%
Professional Services		30,000	330,000	300,000	1000.0%
Utilities	3,080	5,640	4,620	(1,020)	-18.1%
Operating Services/Expenses	716	3,400	2,300	(1,100)	-32.4%
Maintenance				0	0.0%
Other		2,900	1,800	(1,100)	-37.9%
Total Budget	389,133	475,159	766,492	291,333	61.3%
Full-time Equivalent (FTE) Total	4	4	4		

#### **HIGHLIGHTS OF BUDGET**

Personnel	Although, wage structure adjustments increase Personnel, it is lower in 2016 due to staff turnover.
Administrative Expenses	The increase in travel expenses is due to multiple conferences falling in the same year, as well as a Concessions Benchmarking trip in preparation of the 2017 Concessions re-bid.
Professional Services	Professional Services increased for solar energy project sponsorship payments as part of the marketing agreements.
Utilities	Mobile device cellular data needs are estimated to be lower in 2016.
Operating Services/Expenses	Advertising needs are estimated to be lower in 2016.
• Other	One-time purchases were included in the 2015 budget and will not be repeated in 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Identify, plan and prepare for the inclusion of the G concourse concessions responsibilities and oversight starting on 1/1/2016.

**Results:** Staff finalized the lease lines and responsibilities for the G Concourse between OTG, Delta Air Lines and MAC Facilities. Concessions participated in tours conducted by MAC Facilities to further define current space concerns and punch lists for the transition. Michaud Cooley established new utility rates for OTG and were accepted by OTG. Concessions met with OTG senior leadership to share initial thoughts and expectations of lease terms and conditions that change starting 1/1/16. Staff identified all space currently occupied by OTG for storage purposes. Staff met with OTG on a monthly basis to discuss operational opportunities.

**Objective:** Research, analyze and define per institutional policy, Commission defined and departmental preference, the approach and execution of the RFP process.

*Results:* All leases were distributed and negotiations started in preparation of leases to be signed in Q1 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Diversify current Food and Beverage portfolio to meet the needs of passengers and strategically position MSP as a leading industry innovator through key relationship building and outreach.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Food & Beverage & Retail Revenue year over year

Description	Organizational Initiative	Unit of Measure	Target
Increase or decrease in Food & Beverage, News & Convenience, and Retail Gross Sales	Finance	%	4%

Results			10.0
Year	Year End	Comments	8.0-
2012	4.1		6.0
2013	7.1		4.0
2014	8.9		2.0
2015	2.7		2.0



#### Measure: Year over Year Passenger Services Revenue

Description	Organizational Initiative	Unit of Measure	Target
Percent Change in Passenger Services Gross Sales	Finance	%	4%

Results				
Year	Year End	Comments		
2012	0.46			
2013	-3.88			
2014	-25.94	Mn/DOT delayed the approval process of the awarded outdoor advertising contract and delayed the permit for construction to Clear Channel resulting in a loss of one year of revenue or \$1m. January 2015 permit granted.		
2015	37.3			



### Measure: Mystery Shopper Scores

Description	Organizational Initiative	Unit of Measure	Target
Customer experience rating of mystery shoppers.	Customer Experience	Number	92

Results				
Year	Year End	Comments		
2012		Data not available.		
2013	88.7	9 months of data		
2014	89.6			
2015	90.2			



# DIVERSITY

Diversity is responsible for contract compliance with the Targeted Group Business (TGB) and the Disadvantaged Business Enterprise (DBE) Programs including contract compliance administration, state and federal reporting, DBE certifications and community relations. These two programs provide business opportunities for firms owned by women, minorities, and persons with disabilities. The Manager of Diversity and Equal Employment Opportunity, who also serves as the MAC's Affirmative Action Officer, is responsible for monitoring Affirmative Action policies and equal employment opportunities.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	184,875	190,729	195,419	4,690	2.5%
Administrative Expenses	18,482	21,125	24,775	3,650	17.3%
Professional Services	4,140			0	0.0%
Utilities	840	840	840	0	0.0%
Operating Services/Expenses	4,746	1,060	5,000	3,940	371.7%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	213,083	213,754	226,034	12,280	5.7%
Full-time Equivalent (FTE) Total	2	2	2		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	The additional expenses are related to a specific MSP Fire recruitment plan for women and minority applicants.
Operating Services/Expenses	Increases are related to the MSP Fire Recruitment Plan. Additional money will be used for assistance from community groups in Minneapolis and St. Paul. The assistance will be vetting applicants through the training program.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop a plan to create diversity in the MAC's public safety departments.

**Results:** A budget for this initiative was approved and the Executive Vice President was identified as the project's sponsor.

**Objective:** Targeted Group Business Program: Partner with the Purchasing Department to increase participation in the area of office supplies and advertising. Develop a list of preferred vendors and present information to senior staff and to employees.

**Results:** Meetings were held with MAC departments to promote purchasing from Targeted Group Businesses (TGB) when total purchase costs, in the area of supplies, do not exceed \$5,000. Departments were directed to utilize the TGB Directory via the State of Minnesota's Materials Management Division's website. Going forward, the MAC Purchasing Department will meet with MAC departments as needed to continue support for utilizing TGBs.

2015

**Objective:** Disadvantaged Business Enterprise (DBE) Program: Collaborate with other agencies to review and implement changes to the Minnesota Uniform Certified Program (MnUCP) document.

**Results:** MAC, MNDOT, Metropolitan Council, and City of Minneapolis staff representatives were tasked with editing and revising the MnUCP's DBE program document. Revisions included incorporating all new regulation changes, as well as editing for readability. All MnUCP members were sent a copy of the document to make recommendations; all recommendations were taken into consideration. The final edited version of the document was sent to the MnUCP Chair, who will finalize it and have it sent on for formatting and publishing. When the document is ready, it will be published on the MnUCP website.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Evaluate all training and mentoring programs, design a program based on best and past practices.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Disadvantaged Business Enterprise

Description	Organizational Initiative	Unit of Measure	Target
Percentage of Concession Dollars generated by DBEs.	Customer Experience	%	11%

Result	ts		14.5				
Year	Year End	Comments	14.0 13.5			$\wedge$	
2012	11.39	Target is met.	13.0 12.5			/	
2013	11.62	Target is met.	12.0				
2014	14.32	Target is met.	11.5				
2015	12.5	Target is met.	11.0	2012	2013	2014	:

#### Measure: Female population in the workforce

Description	Organizational Initiative	Unit of Measure	Target
Female Percentage of Workforce.	Employee Engagement	%	51%

Results							
Year	Year End	Comments					
2012	22.5						
2013	23.4						
2014	25						
2015	24.5						



### Measure: Minority population in the workforce

Description	Organizational Initiative	Unit of Measure	Target
Minorities Percentage of Workforce.	Employee Engagement	%	15%

Results						
Year	Year End	Comments				
2012	8.9					
2013	9.3					
2014	9.6					
2015	11					



# GENERAL COUNSEL

The General Counsel Department is responsible for providing legal advice and representation to the Commission on legal matters, preparing legal documents, and monitoring/coordinating outside legal counsel.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	889,109	984,292	1,025,538	41,246	4.2%
Administrative Expenses	48,567	43,124	53,072	9,948	23.1%
Professional Services	458,245	749,000	764,000	15,000	2.0%
Utilities	4,530	4,680	4,680	0	0.0%
Operating Services/Expenses	2,690	887	887	0	0.0%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	1,403,141	1,781,983	1,848,177	66,194	3.7%
Full-time Equivalent (FTE) Total	8.5	9	9		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	Administrative Expenses increased to properly reflect average spending in most areas.
Professional Services	Professional Services increased due to consulting services for full text retrieval of Commission and Committee meeting agendas and minutes.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Provide legal advice to all MAC management employees (supervisors, managers, directors, and senior staff) and MAC Commissioners.

**Results:** Researched legal issues as requested by MAC Departments and MAC Commissioners. Provided advice on issues such as ordinance and policy interpretation and enforcement, taxicab regulation, legislative changes, administrative and HR policies, police practices, compliance with Federal regulations, shared ride services, reliever lease and development matters, MNDOT's legislative proposal for airport zoning, procurement and process issues, employee benefits, numerous employment matters, Delta Air Lines, concessions proposal process and labor/wage issues for certain license/permit holders and trademark application.

**Objective:** Draft, negotiate and/or review documents (e.g., leases, ordinances) for all MAC management employees, especially Commercial Management & Airline Affairs, Relievers, Airport Development, Police, Fire, Purchasing, Landside, MAC Commissioners, ACI.

**Results:** Drafted and negotiated various leases and agreements, including Airport Foundation Funding Agreement. Drafted and assisted with negotiation of various non-aeronautical leases, including City of Blaine agreements, agreements related to Bee & Butterfly Project, and Comcast utility access agreement. Continued work on parking management Request For Proposal (RFP), hotel RFP, shoe shine RFP, advertising RFP, ATM RFP, community solar garden RFP, retail concessions RFP, other miscellaneous concessions proposal process memos, Common Use Lounge RFP, Solar Energy Facility project, and Rental Auto rebid. Completed Request For Qualifications processes for bond counsel legal services, general legal services and bankruptcy law legal services. Continued work on MSP appraisal and ground rent ordinance process.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Provide legal advice to all MAC management employees (supervisors, managers, directors, and senior staff) and MAC Commissioners.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Draft, negotiate and/or review documents (e.g., leases, ordinances) for all MAC management employees, especially CMAA, Relievers, Airport Development, Police, Fire, Purchasing, Landside, MAC Commissioners, ACI.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Percent of continuing consultant evaluations completed

Description	Organizational Initiative	Unit of Measure	Target
Completion of 100% of continuing consultant evaluations.	Finance	%	100%

Results						
Year	Year End	Comments				
2012	100					
2013	100					
2014	100					
2015	100					



#### Measure: Completion of an average of 15 Continuing Legal Education (CLE) hours per attorney

Description	Organizational Initiative	Unit of Measure	Target
Completion of an average of 15 Continuing Legal Education (CLE) hours per attorney.	Employee Engagement	%	100%

Results							
Year	Year End	Comments					
2012	100						
2013	100						
2014	100						
2015	100	Our goal is for each attorney to complete a minimum of 15 CLEs per year.					



# EMPLOYEE RELATIONS

Employee Relations staff are responsible for: 1) administering compensation programs for all employees; 2) maintaining all personnel data, files and the Human Resource Information System (HRIS); 3) developing, maintaining and distributing personnel policies and management reports; 4) counseling management and non-management employees with regard to Human Resource policies and practices; 5) working with supervisors and leaders to strengthen skills related to employee relations issues; and 6) administering all policies related to recruitment and staffing for all open positions.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	490,010	427,264	436,585	9,321	2.2%
Administrative Expenses	15,678	13,871	16,835	2,964	21.4%
Professional Services	60,785	40,100	60,290	20,190	50.3%
Utilities				0	0.0%
Operating Services/Expenses	4,541	178	5,884	5,706	3205.6%
Maintenance				0	0.0%
Other	768			0	0.0%
Total Budget	571,782	481,413	519,594	38,181	7.9%
Full-time Equivalent (FTE) Total	5	5	3		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	Administrative Expenses increased for professional conferences/seminars, memberships, surveys and publications and delivery services. Delivery services are projected to increase based upon the increased staffing activity due to retirements and new positions.
Professional Services	The projected turnover of employees (particularly at the executive level), along with new positions, warrant high levels of funding for pre-employment medical fees, general recruitment and employment expense funding.
Operating Services/Expenses	A significant increase in employment advertising expense is predicted for 2016 due to expected turnover/retirement activity (particularly at the executive level) combined with a significant increase in the number of new positions to be filled in 2016 as well as continuous replacement activity.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective:	Update language with selected HR policies in the Hours of Work, Leave of Absence With Pay, Leaves of Absence, Classification, and Miscellaneous sections.
	<i>Results:</i> Seven policy statements have final modifications and are being prepared for Commission review/approval. Eight policies continue to be reviewed for possible change.
Objective:	Deliver "Resolving Workplace Conflict" management training via the MAC's e-learning system.
	Results: All e-learning presentations were published in 2015.
Objective:	Complete Phase I of MAC departmental talent reviews with Employee Relations staff.

Results: Talent reviews were completed on schedule in 2015.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Complete Phase II of MAC department talent reviews along with Employee Relations staff.

Organizational Strategic Goal: Develop Employee Talent

**Organizational Key initiative:** Complete phase II of departmental talent reviews by December, 2016

 Objective:
 Develop and implement changes to performance review process with Human Resources staff.

 Organizational Strategic Goal:
 Develop Employee Talent

 Organizational Key initiative:
 NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Annual employee performance reviews completed

Description	Organizational Initiative	Unit of Measure	Target
Annual employee performance reviews completed.	Employee Engagement	%	100%

Result	s		101.2
Year	Year End	Comments	101.0
2012	100		100.6
2013	100		100.2
2014	100		100.0
2015	100		2012 2013 2014 2015

#### Measure: Employee separation administration - number administered

Description	Organizational Initiative	Unit of Measure	Target
Employee separation administration - number administered	Employee Engagement	%	100%

Results				
Year	Year End	Comments		
2013	100	New measure in 2013.		
2014	100			
2015	100			



Service Center Summaries

#### Measure: Employee separation completions according to policies, procedures and law

scriptio	on		Organizational Initiative	Unit of Measure	Target	
ployee ′	separat	ion completions according to policie	Employee Engagement	%	100%	
Result	is		101.2			
Year	Year End	Comments	101.0 100.8			
2012	100		100.6			
2013	100		100.4			
2014	100		100.0		-	-
2015	100	Employee separation administration process completed in timely manner		2012 2013	2014	2015

# Measure: Leaves of absence administration - return employees to active employment status upon receipt of employee medical clearance

Description	Organizational Initiative	Unit of Measure	Target
Leaves of absence administration - return employees to active employment status upon receipt of employee medical clearance.	Employee Engagement	%	100%

Results					
Year	Year End	Comments			
2013	100	New measure in 2013			
2014	100				
2015	100				



# MSP AIRPORT CONFERENCE CENTER

The MSP Airport Conference Center (ACC) provides first class customer service to the external and internal customer. This department is responsible for the management and promotion of the MSP Airport Conference Center. Exceptional food and beverage service is provided as requested by clients. The Center is responsible for providing catering services, maintaining audio-visual equipment, and invoicing internal/external clients.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	153,208	172,908	181,291	8,383	4.8%
Administrative Expenses	3,621	8,000	8,000	0	0.0%
Professional Services				0	0.0%
Utilities	840	864	864	0	0.0%
Operating Services/Expenses	20,256	33,700	33,700	0	0.0%
Maintenance				0	0.0%
Other	4,240	97,600	4,601	(92,999)	-95.3%
Total Budget	182,165	313,072	228,456	(84,616)	-27.0%
Full-time Equivalent (FTE) Total	3	3	3		

#### **HIGHLIGHTS OF BUDGET**

Personnel The increase in Personnel is attributable to wage structure adjustments and step increases as well as additional anticipated overtime.
 Other The 2015 budget was higher as funds were needed to replace equipment in the Airport Conference Center. With the replacement in the prior year, the 2016 budget is lower.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Work with the MAC IT Department and external solutions companies to create a plan to replace the 17 year-old technology in the MAC Commission Chambers media rack.

**Results:** The first meeting has been scheduled for the first week of January 2016 with a couple members of the research/replacement team to start coordination of what technology needs to be updated. The technology should be replaced sometime in 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** To receive quotes on the Commission Chambers media rack replacement. Revise the plan according to additional needs or changes to 2015 replacement plan. MAC IT has determined they will budget for the technology replacement and as of 3rd quarter 2015, it is scheduled for 2016.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

### Measure: Airport Conference Center Gross Revenue

Description	Organizational Initiative	Unit of Measure	Target
MSP Airport Conference Center Gross Revenue	Finance	\$	250

Resul	ts		300.0	
Year	Year End	Comments	280.0	
2012	271		260.0	
2013	250		240.0	
2014	232		220.0	$\mathbf{v}$
2015	284	Revenue increased over 22% from 2014. \$ in thousands.	220.0 →	2012 2013 2014 2015

\_\_\_\_

This page left blank intentionally.



#### Notations to Service Center Summaries:

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

### FINANCE & ADMINISTRATION

The Finance and Administration Division is responsible for overseeing the implementation of the Commission's financial policies, strategic financial planning and analysis, and the establishment of good fiscal and budgetary practices. The Commission's conservative fiscal policies provide funding as required for operating and capital expenditures for the system of airports. It also allows for the establishment of good business practices to optimize the generation of revenues. This division also oversees and guides the strategic implementation of and management of the organization's Well-Being Program and Risk/Insurance/Safety Department/Programs.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	222,829	227,522	227,623	101	0.0%
Administrative Expenses	5,639	6,375	6,275	(100)	-1.6%
Professional Services	13,000	1,500	1,500	0	0.0%
Utilities	540	540	540	0	0.0%
Operating Services/Expenses				0	0.0%
Maintenance				0	0.0%
Other	700	1,000	1,100	100	10.0%
Total Budget	242,708	236,937	237,038	101	0.0%
Full-time Equivalent (FTE) Total	2	2	2		

#### **HIGHLIGHTS OF BUDGET**

Personnel

The increase in Personnel is attributable to wage structure adjustments and step increases.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Complete Passenger Facility Charge (PFC) Applications 12, 13 and 14 to the Federal Aviation Administration.

**Results:** Staff received approval from the Federal Aviation Administration (FAA) on PFC application 12 on September 8, 2015. PFC application 13 is currently in process and, at the FAA's suggestion, is a combination of what had been anticipated to be PFC applications 13 and 14. Based on the detailed analysis required by staff and detailed review by the FAA, this application will not be submitted and approved by the FAA until 2016.

**Objective:** Complete Capital Improvement Program (CIP) and parking funding analysis. This will include financial model update and review of the proposed new parking facility at Terminal 1-Lindbergh, as well as associated "what if" analysis. Also, fund the 2016-2018 CIP for the Commission and fund the 2019-2022 period for a potential bond issue.

**Results:** The 2016-2022 CIP funding was completed in December 2015. The 3-year period 2016-2018 was funded with one bond issue associated with the parking/auto rental facility.

**Objective:** Complete selection process for new underwriting team.

**Results:** The underwriter selection process was completed in 2015. Staff moved forward the Bond Counsel and Financial Adviser consulting agreements, originally scheduled to be completed in 2016, to 2015. Bond Counsel was completed in 3rd Quarter 2015. The Financial Adviser consultant was approved by the MAC Full Commission in December 2015. Staff moved from two to three consultants for the following areas: General Obligation Revenue Bonds, General Airport Revenue Bonds, and Modeling and Airline Negotiations.

#### 2016 SERVICE CENTER OBJECTIVES

*Objective:* Complete the selection process for new airport financial consultants.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Update and complete funding analysis for the 2017 - 2023 CIP.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

#### Measure: Rank of Airline Cost Per Enplaned Passenger for large hub airports

Description	Organizational Initiative	Unit of Measure	Target
Airline Cost Per Enplaned Passenger as compared to other large hub airports.	Finance	Text	>=8

Results		
Year	Year End	Comments
2012	7	
2013	7	
2014	7	Our goal is to maintain airline cost per enplaned passenger in the lower third of large hub airports.
2015	6.58	Estimate-Final number will be available in March 2016.



#### Measure: Sr. Debt Service Coverage

Description	Organizational Initiative	Unit of Measure	Target
Maintain Sr. Debt Service Coverage Above 3.0.	Finance	Number	>3

Results			
Year	Year End	Comments	
2012	3.26		
2013	3.21		
2014	3.45	Our coverage goal is to be higher than 3.	
2015	3.38	Estimate-Final number will be available in March 2016.	



The target is to be below \$7 per enplaned passenger.

Estimate-Final number will be

available in March 2016.

Service Center Summaries

### Measure: Cost per enplaned passenger

2012

2013

2014

2015

6.42

6.76

6.81

6.58

)escriptio	on			Organizational Initiative	Unit of Measure	Target
		nplaned passenger metric in the t is to be below \$7 per enplaned		Finance	Text	>\$7
Result	S		6.9			
Year	Year End	Comments	6.8		~	

6.7

6.6

6.5

6.4

2012

2013

2014

2015

# WELL-BEING

The Well-Being Program works to encourage, educate, and support employees in making healthier lifestyle choices and strives to create a positive impact on employee morale and productivity. By achieving these goals, the program is also instrumental in reducing healthcare costs.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	400		1,000	1,000	100.0%
Administrative Expenses	2,433	1,000	500	(500)	-50.0%
Professional Services			6,000	6,000	100.0%
Utilities			504	504	100.0%
Operating Services/Expenses	105,921	139,600	145,500	5,900	4.2%
Maintenance				0	0.0%
Other	6,891	7,000	7,000	0	0.0%
Total Budget	115,646	147,600	160,504	12,904	8.7%
Full-time Equivalent (FTE) Total	0	0	0		

#### **HIGHLIGHTS OF BUDGET**

•	Professional Services	The Well-Being committee's goal is to conduct an assessment to evaluate the Well-Being Program. Well-Being's Program consists of all volunteers and this assessment will benefit the Program by providing some direction.
•	Operating Services/Expenses	An increase in utilization and maintenance of fitness equipment is anticipated, as well as higher employee participation resulting in increased incentives.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Engage 60% of MAC employees in Well-Being programs, including the new Well-being points and the Move to Improve programs, by December 31, 2015.

*Results:* In 4th Quarter 2015, there were 287 participants (or 49%) in the Move to Improve program, and there were 256 participants (44%) in the second half of the Well-being scorecard.

**Objective:** Create and establish two new programs at the MAC, a bike-sharing program and a walking path.

Results: The bike-sharing program is in place and the walking path is 40% completed.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Engage 60% of MAC employees in Well-being programs, including the Well-being Points and the Move to Improve programs, by December 31, 2016.

Organizational Strategic Goal:

#### Organizational Key initiative:

**Objective:** Provide an opportunity for nutrition counseling and seminars to MAC employees plus spouses and provide MAC funded personal training sessions once a year.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

#### Measure: Number of employees receiving nutrition counseling

Description Init	itiative	Measure	Target
Νιμπροτοι οι οποιογορε το οινίοα οι μπιμορ σομρεσιρα	mployee ngagement	Number	>30



#### Measure: Percent of employees participating in Well-being programs

Description	Organizational Initiative	Unit of Measure	Target
Percent of employees participating in Well-being programs	Employee Engagement	%	>60%

Results				
Year	Year End	Comments		
2012	57			
2013	51			
2014	52			
2015	48	Moving MTI to E1 contributed to drop in numbers		



# **RISK/INSURANCE/SAFETY**

Risk/Insurance/Safety is responsible for the planning, organizing, and administering of risk and insurance programs to safeguard the MAC's assets from the risk of accidental loss, through the use of recognized risk management techniques. Department responsibilities include risk identification, evaluation, and measurement; preventative strategies; claims administration; purchase of coverage; and evaluation of financing alternatives. Areas of responsibility also include employee benefit programs and administration, workers' compensation, the MAC's health engagement program, liability and property insurance coverage, employee and fleet safety, and maintaining a safe airport system.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	9,693,794	11,719,399	12,533,857	814,458	6.9%
Administrative Expenses	23,082	31,300	26,250	(5,050)	-16.1%
Professional Services	319,031	316,000	371,000	55,000	17.4%
Utilities	114		504	504	100.0%
Operating Services/Expenses	4,768	9,500	16,000	6,500	68.4%
Maintenance	110	2,000	2,000	0	0.0%
Other	1,736,656	1,997,300	2,149,225	151,925	7.6%
Total Budget	11,777,554	14,075,499	15,098,836	1,023,337	7.3%
Full-time Equivalent (FTE) Total	6	6	6		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases as well as an increase in employee benefits based on current headcount.
Administrative Expenses	Administrative Expenses decreased to better estimate closer to actual dollars spent.
Professional Services	Professional Services increased for consultant fees and expanded programs with a return on investment factor.
Operating Services/Expenses	Recognition for risk mitigation and laboratory fees for industrial hygiene testing at MAC operations will increase Operating Services/Expenses in 2016.
Other	Insurance premiums and claims expense increases are expected in 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Update Business Continuity Plan for the MAC General Office and expand the plan to all MAC operations. The update will also include information from Airport Cooperative Research Program Reports 93 and 106.

**Results:** Staff continues to meet with individual departments to assess their business continuity needs using ACRP Report 93. The accumulation of the information collected will determine the greatest risks to the organization that need to be addressed first for the comprehensive business continuity program in 2016. The MAC Enterprise Risk Management (ERM) program, using ACRP Report 74, will be incorporated into this process.

**Objective:** Conduct an audit of the medical claims process performed by BlueLink TPA.

**Results:** Quarterly meetings with BlueLink and Aon to develop and implement countermeasures based upon input from the parties involved have been established; meetings will continue in 2016 with an eye toward testing changes and making enhancements.

Service Center Summaries

**Objective:** Evaluate contaminates at MSP and take steps to mitigate hazardous conditions.

**Results:** The MAC Environment and Insurance Risk Management departments continue a collaborative effort to best mitigate the risk identified. This will continue into 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Conduct an audit of MAC's pharmacy employee benefits to assess risks in the process and take action to mitigate the risks.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Implement the Business Continuity Plan throughout the organization which was developed by an assessment in 2015 using ACRP Report 93.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Conduct a Cyber Risk assessment of MAC to determine the potential frequency and severity of exposures identified.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Fleet Accidents

Description	Organizational Initiative	Unit of Measure	Target
Fleet Accidents	Finance	Number	<30



### Measure: Total Passenger Injuries

Description	Organizational Initiative	Unit of Measure	Target
Total Passenger Injuries	Safety & Security	Number	<150

Results		
Year	Year End	Comments
2012	140	
2013	178	Identify problem areas and take action to control the loss potential.
2014	162	
2015	162	



# FINANCE

Finance is responsible for the Commission's accounting and cash management functions and the preparation of the annual operating budget as well as the Comprehensive Annual Financial Report. The department oversees financial planning which includes, but not limited to, issuance of all debt, development of tenant rates and charges, cost-benefit analysis, financial analysis and request for proposal assistance.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,359,478	1,399,065	1,441,026	41,961	3.0%
Administrative Expenses	17,252	19,825	22,595	2,770	14.0%
Professional Services	206,083	217,000	216,500	(500)	-0.2%
Utilities	1,620	1,620	1,620	0	0.0%
Operating Services/Expenses	207,535	223,850	215,700	(8,150)	-3.6%
Maintenance				0	0.0%
Other	2,610		1,500	1,500	100.0%
Total Budget	1,794,578	1,861,360	1,898,941	37,581	2.0%
Full-time Equivalent (FTE) Total	15	15	15		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	Administrative Expenses increased in 2016 due to a planned concessions benchmarking trip for Phase 2 of the concessions rebid and ACI Finance- related conferences.
Operating Services/Expenses	Operating Services/Expenses decreased in 2016 as one-time software was budgeted in 2015.
Other	Replacement office chairs are needed for the service center.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

*Objective:* Update Financial Model to get an understanding of the full financial impact of proposed bond issue in 2016.

Results: Completed

**Objective:** Update and Review MAC Finance Disaster Plan.

**Results:** This objective is substantially complete. There are a few minor adjustments to make in 2016, such as reviewing the plan with MAC IT as well as comparing the plan to the requirements of the Enterprise Risk Management plan currently being updated. Estimated completion date is June 30, 2016.

**Objective:** Create performance measures and management tools to monitor the performance of the Quick Ride Ramp in addition to the six parking ramps at Terminal 1-Lindbergh and Terminal 2-Humphrey.

**Results:** Performance measures and management tools for monitoring the performance of the Quick Ride Ramp and the six parking ramps at Terminal 1-Lindbergh and Terminal 2-Humphrey were created in 2015 and are being implemented.

**Objective:** Develop a prioritized list of Finance-related IT projects and/or needs to optimize the limited resources of the MAC Information Technology Department.

**Results:** A prioritized list of Finance-related IT projects/software fixes was developed in 2nd Quarter 2015 and shared with the MAC IT Department. Work has begun or has been completed on some of the higher priority items. We anticipate that the Finance-IT list will be updated and reprioritized and shared with MAC IT on an annual basis.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Develop financial aspects of the 2017 Phase II concession RFP.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

**Objective:** Manage the construction of new concession lease management files as new store units open, and the deconstruction of existing leases as old store units close.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Accounts Payable Closed by the Friday before the General Ledger close

Description	Organizational Initiative	Unit of Measure	Target
Close Accounts Payable by the Friday before the General Ledger close	Finance	%	100%



### Measure: Accounts Receivable closed within 2 business days



#### Measure: Monthly general ledger close by the second Monday of the month

Description	Organizational Initiative	Unit of Measure	Target
Monthly general ledger close by the second Monday of the month.	Finance	Text	100%

Results			
Year	Year End	Comments	
2012	92		
2013	92	December is the end of the fiscal year and it takes longer to close.	
2014	90	Problems with Accounts Receivable due to the new Badging system software.	
2015	92	December is end of the fiscal year and takes longer to close.	



## MAC GENERAL

The MAC General Service Center contains expenses that are not specific to any one service center such as FICA/Medicare taxes, retirement plans, utilities and gas and diesel for MAC vehicles. The FTE count is for all open positions that have not been allocated to a specific service center. The Finance Department is responsible for the budgeting of the MAC General service center.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	12,307,752	11,837,848	12,018,156	180,307	1.5%
Administrative Expenses	19,607			0	0.0%
Professional Services	657,663			0	0.0%
Utilities	20,383,332	18,591,227	18,620,758	29,531	0.2%
Operating Services/Expenses	45,739	37,800	512,944	475,144	1257.0%
Maintenance	1,408,376	1,733,043	1,924,825	191,782	11.1%
Other	225,539	40,960	55,045	14,085	34.4%
Total Budget	35,048,007	32,240,878	33,131,728	890,849	2.8%
Full-time Equivalent (FTE) Total	0	4.5	1.5		

#### **HIGHLIGHTS OF BUDGET**

Personnel	MAC General holds open positions until filled. The increase is also due to pensions, wage structure adjustments, step increases and post employment health costs.
Utilities	Overall, utilities are expected to increase in 2016.
Operating Services/Expenses	The increase in Operating Services/Expenses is for an Airport Foundation contribution to support the passenger services and Travelers Assistance Programs.
Maintenance	Maintenance increased for an in-line baggage system payment to Delta reflecting actual costs.
Other	Fuel taxes are based on a 3-year average.

# PURCHASING

Purchasing oversees the acquisition of materials, equipment, and supplies; coordinating minor construction; and repairing or performing minor maintenance to meet the needs of end users by using the method that results in the most efficient use of MAC resources. Purchasing administers the Commercial Card Program for the MAC and maintains blanket orders, including insurance certificates, for contracts generated by Purchasing. Purchasing's responsibilities also include disposing of surplus property by distribution of surplus items between MAC departments, selling items on the open market, and donating items to various charities.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	503,865	509,616	529,703	20,087	3.9%
Administrative Expenses	49,006	48,800	49,800	1,000	2.0%
Professional Services				0	0.0%
Operating Services/Expenses	165,796	163,928	168,500	4,572	2.8%
Maintenance				0	0.0%
Other	5,455	3,450	7,300	3,850	111.6%
Total Budget	724,122	725,794	755,303	29,509	4.1%
Full-time Equivalent (FTE) Total	7.5	7.5	6		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributed to wage structure adjustments and step increases.
Administrative Expenses	The increase in Administrative Expenses is for the postage meter in the General Office service center.
Operating Services/Expenses	The increase in Operating Services/Expenses is related to the Copier Agreement allowing for additional machines (by eliminating stand-alone fax and printer devices) and updating machines to color copying.
Other	The increase in Other relates to the auto and equipment license tab renewals that happen biennially.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

*Objective:* Finish revising the Surplus Policy.

**Results:** The Surplus Policy and Ordinance 45 have been revised and are being reviewed by the MAC Legal Department. The Lost & Found Office is being transferred to the Landside Department and Ordinance 45 directs the Lost & Found operations.

**Objective:** Continue efforts to go paperless by accepting responses to sealed, formal solicitations on jump or flash drives instead of hard copies.

**Results:** A paperless RFP process will be piloted during calendar year 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

*Objective:* Create an online Purchasing Policy review course.

Organizational Strategic Goal: Assure financial viability

#### Organizational Key initiative: NA

**Objective:** Revised the Commercial Card Policy.

Organizational Strategic Goal: Assure financial viability

Organizational Key initiative: NA

Service Center Summaries

**Objective:** Continue efforts to go paperless by accepting responses to sealed, formal solicitations on jump or flash drives, instead of hard copies.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: Completed performance reviews

Description	Organizational Initiative	Unit of Measure	Target
Completed performance reviews	Employee Engagement	%	100%

Results			101.2
Year	Year End	Comments	101.0
2012	100		100.6
2013	100		100.4
2014	100		100.0
2015	100		99.8 2012 2013 2014 2015


# Notations to Service Center Summaries:

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# PLANNING, DEVELOPMENT & ENVIRONMENT

Planning, Development & Environment supervises property acquisition, planning, design, engineering, architecture, construction of all Commission facilities, and grants management. This division also manages environmental programs aimed at providing a sustainable airport system and addressing noise, air quality, and water quality issues. In addition, the Planning, Development & Environment division is responsible for maintaining good relationships with local, state, and federal government partners and airport stakeholders.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	215,147	223,386	226,873	3,487	1.6%
Administrative Expenses	5,872	17,375	13,600	(3,775)	-21.7%
Professional Services	30,642	220,000	420,000	200,000	90.9%
Utilities	840	840	840	0	0.0%
Operating Services/Expenses	222,810	232,500	222,500	(10,000)	-4.3%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	475,311	694,101	883,813	189,712	27.3%
Full-time Equivalent (FTE) Total	2	2	2		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Professional Services	In anticipation of Reliever Airport zoning efforts and Long Term Comprehensive Plan updates for Crystal, Airlake and Lake Elmo airports, the Professional Services budget was increased.
Operating Services/Expenses	Advertising is expected to be less in 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Guide implementation of key capital projects such as MSP Hotel, Terminal 1-Lindbergh Ticket Lobby and Bag Claim enhancements, Terminal 2-Humphrey Gate Expansion, and Terminal 1-Lindbergh Parking Capacity Expansion.

**Results:** The Terminal 2-Humphrey Gate Expansion project is under construction, with an anticipated November 2016 opening. The FAA Land Release approval for the MSP Hotel project is anticipated in January 2016. The hotel development agreement is being finalized; construction is scheduled to start June 2016. Bidding for the Terminal 1-Lindbergh Parking Capacity Expansion has commenced. Seven projects are scheduled to be bid in 2016. The Terminal 1-Lindbergh Checkpoint 1 Consolidation project is progressing for a February 2016 opening.

**Objective:** Oversee development of the 2016-2022 Capital Improvement Program with input from all stakeholders and within financial constraints.

**Results:** The preliminary 2016-2022 CIP was presented to the MAC Planning, Development & Environment Committee in September 2015. The final CIP was approved by the MAC Full Commission in December with funding plan. The 2016-2022 CIP is now being forwarded to Metropolitan Council for determination of consistency with regional plans.

# SERVICE CENTER PERFORMANCE

# Measure: Compliance with Consent Decree Deadlines

Description	Organizational Initiative	Unit of Measure	Target
Compliance with Consent Decree Deadlines	Environment	%	100%

Result	s		101.2					
Year	Year End	Comments	101.0 100.8					
2012	100		100.6					_
2013	100		100.2					
2014	100		100.0 99.8					
2015	100		00.0	2012	2013	2014	2015	

# AIRPORT DEVELOPMENT

Airport Development manages the Commission's Capital Improvement Program (CIP). Within the CIP, the service center supervises the planning, design, engineering, architecture, and construction of all Commission facilities at MSP and the Commission's six Reliever Airports.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	455,066	648,138	739,157	91,020	14.0%
Administrative Expenses	25,151	37,000	68,262	31,262	84.5%
Professional Services	293,928	324,500	353,750	29,250	9.0%
Utilities	5,460	5,880	6,750	870	14.8%
Operating Services/Expenses		1,000	2,500	1,500	150.0%
Maintenance		500	500	0	0.0%
Other	5,536	4,500	5,000	500	11.1%
Total Budget	785,141	1,021,518	1,175,919	154,402	15.1%
Full-time Equivalent (FTE) Total	13	16	16		

# **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and expected filling of open positions.
Administrative Expenses	An increase in travel for conference and speaking engagements is anticipated as well as an increase in document scanning services.
Professional Services	Additional Capital Improvement Program efforts and coordination with other MAC departments increased Professional Services.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Design and construct a new public outdoor aircraft viewing area at MSP by December 2015.

Results: The outdoor aircraft viewing area was completed and opened in October 2015.

**Objective:** Improve international passenger processing times at Terminal 2-Humphrey by installing Automated Passport Control (APC) kiosks by December 2015.

**Results:** Automated Passport Control (APC) kiosks were installed and operational at Terminal 2-Humphrey in October 2015.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Improve passenger security screening throughput capacity by consolidating checkpoints and expanding Checkpoint 1 at Terminal 1-Lindbergh by February 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Improve passenger security screening throughput capacity by consolidating checkpoints and expanding checkpoint 1 at Terminal 1 by February, 2016

**Objective:** Improve operational efficiency in the baggage claim area by launching the Bag Claim expansion program by July 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Improve operational efficiency in the baggage claim area by launching the Bag Claim Expansion program by July, 2016

# SERVICE CENTER PERFORMANCE

# Measure: Performance reviews completed on continuing consultants by 12/31 of each year

scriptio	on			Organizational Initiative	Unit of Measure	Targe
nual pe	rformanc	e reviews on all continuing consulta	ants.	Development	%	100%
Result	s		101.2			
Year	Year	Comments	101.0			
Tear	End	Comments	100.8			
2012	100		100.6			
			100.4			
2013	100		100.2			
2014	100		100.0		_	_
2011	100		99.8		,	

# Measure: Percent of CIP construction projects within historic change order parameters

Description	Organizational Initiative	Unit of Measure	Target
Manage CIP construction projects within historic change order parameters.	Development	%	<5%

Result	6	
Year	Year End	Comments
2012	1.4	Less than 5%
2013	3.9	Less than 5%
2014	5.7	Less than 5%
2015	2.5	Less than 5%



# BUILDING OFFICIAL

The Building Official is responsible for the overall administration of the Metropolitan Airports Commission Building Code Ordinance. Service center responsibilities include the application, administration, implementation and enforcement of the State of Minnesota Building Code and the Metropolitan Airports Commission Construction Standards and Procedures, Design Standards and Guidelines. Duties include plan review, issuance of permits, inspections, and retention of inspection history and building construction plans. In addition, the service center provides construction coordination for retail and food and beverage construction build-outs and remodeling of existing tenant spaces within Terminal 1-Lindbergh and Terminal 2-Humphrey.

# **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	177,736	180,537	188,005	7,468	4.1%
Administrative Expenses	19,416	19,110	19,785	675	3.5%
Professional Services				0	0.0%
Utilities	840		840	840	100.0%
Operating Services/Expenses	65	100	100	0	0.0%
Maintenance				0	0.0%
Other				0	0.0%
Total Budget	198,056	199,747	208,730	8,983	4.5%
Full-time Equivalent (FTE) Total	2	2	2		

#### **HIGHLIGHTS OF BUDGET**

Personnel

The increase in Personnel is attributable to wage structure adjustments and step increases.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

*Objective:* Provide tenant construction coordination for new tenants located in Terminal 1-Lindbergh and Terminal 2-Humphrey.

**Results:** Tenant construction coordination was provided for PGA Village and the Common Use Escape Lounge in Terminal 1-Lindbergh, which were completed in 2015.

**Objective:** Work collaboratively with members of the Commercial Management & Airline Affairs, Airport Development, Legal and Finance departments toward developing the Request For Proposal (RFP) for new retail and food & beverage tenants located in Terminal 1-Lindbergh.

**Results:** The Concession RFP was completed and new tenant concessionaires were chosen. Construction work is currently underway to provide the required utilities to the spaces located in Terminal 1-Lindbergh.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Issue all permits within 10-14 days after application is received

Organizational Strategic Goal: Strengthen Partnerships and Relationships

#### Organizational Key initiative: NA

**Objective:** Conduct field inspections within 24 hours from the time the inspection was requested.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: Inspections conducted within 24 hours of request

Description	Organizational Initiative	Unit of Measure	Target
Conduct inspections within 24 hours of the request.	Safety & Security	%	100%



# Measure: Percent of Plan Reviews on construction plans conducted within 14 days of submittals

Description	Organizational Initiative	Unit of Measure	Target
Conduct Plan Reviews on construction plans within 14 days of submittals.	Development	%	100%

Results		
Year	Year End	Comments
2012	100	
2013	100	
2014	94	
2015	100	Timeliness percentage



# Measure: Construction Management/Tenant Buildouts

Description	Organizational Initiative	Unit of Measure	Target
Construction Management/Tenant Buildouts.	Development	%	100%

Results				
Year	Year End	Comments		
2012	80	Some tenant build outs carried over from previous year		
2013	100			
2014	100			
2015	99			



# Measure: Design and Construction Standards updated

Description	Organizational Initiative	Unit of Measure	Target
Update Design and Construction Standards annually or as needed.	Development	%	100%

Results			
Year	Year End	Comments	
2012	100		
2013	100		
2014	90		
2015	100	Completion percentage.	



# **ENVIRONMENT-GENERAL**

The Environment Department is responsible for maintaining environmental compliance with state and federal environmental regulations at MAC-owned facilities. The Environmental Affairs Office ensures compliance with policies that include: documenting environmental impact for construction projects; complying with storm water and soil management programs; underground and aboveground storage tank administration; air quality monitoring; hazardous waste management; pollution prevention programs; and environmental investigations and audits. The Noise Program Office ensures compliance related to assessing noise impacts and corrective measures. This department understands and is experienced with federal, state and local environmental regulations, rules, and ordinances. The Environment Department maintains an effective working relationship with state and local government and supports activities to establish sound strategies to reduce environmental impact.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	424,732	507,236	346,562	(160,674)	-31.7%
Administrative Expenses	27,505	61,896	17,575	(44,321)	-71.6%
Professional Services	82,051	135,000	160,000	25,000	18.5%
Utilities	2,175	2,045	6,444	4,399	215.1%
Operating Services/Expenses	60,593	66,673	67,764	1,091	1.6%
Maintenance				0	0.0%
Other	343	19,824	500	(19,324)	-97.5%
Total Budget	597,400	792,674	598,845	(193,829)	-24.5%
Full-time Equivalent (FTE) Total	F	Б	1		

 Full-time Equivalent (FTE) Total
 5
 5
 4

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	Although Personnel increased for wage structure adjustments and step increases, the overall decrease arises from two staff members moving to the new Sustainability & Strategy service center.
•	Administrative Expenses	A number of items in Administrative Expenses are technology related and were moved to the IT service center.
•	Professional Services	The increase in Professional Services is for a fleet efficiency study to develop plans for sustainable fleets at MSP and to develop waste reduction plans for Relievers.
•	Utilities	The increase for Utilities is required to provide additional staff cellular data service stipends.
•	Other	The decrease is the result of the transfer of computer expenses to the IT service center.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Develop and implement a MAC Environmental Management Information System (EMIS) leverage and alignment plan providing enhanced enterprise-wide management and collaboration around the MAC's environmental programs and regulatory requirements.

**Results:** The 2015 development plan was completed, providing the following enhancements to the MAC EMIS: data input for air quality (Option D Air Permit and EPA e-GGRT reporting) and pavement deicing (with data entry directly from MAC Field Maintenance); dashboards for air quality, pavement deicing, Underground and Aboveground Storage Tank (UST/AST) inspections at MSP and the Reliever Airports, and the Enviance End User Portal; automated reporting for air quality, UST/AST inspections, spills, and enhanced data sharing with the MAC's environmental consultant; and online UST/AST inspections apps. Carryover items for 2016 include developing an inspection app for use by MN Petroleum for storage tank inspections at MSP.

Service Center Summaries

**Objective:** Integration of the MAC's sustainability strategy into organizational framework.

**Results:** Through development of the organization's first Sustainability and Strategy Department, which reports to the Executive Vice President, the structure and resources necessary are in place to ensure sustainability is integrated into the MAC's organizational framework, including mission, values and strategic planning process.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Leverage MAC's EMIS technology to establish a process for project and operational change management to enhance environmental risk reduction.

Organizational Strategic Goal: Leverage Resources and Technology

#### Organizational Key initiative: NA

**Objective:** Develop and execute a department-level strategy for the implementation, management and measurement of the environmental initiatives included in the MAC's sustainability strategy.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

**Organizational Key initiative:** Implement Phase 1 of MAC's Sustainability Management Plan (SMP) by December, 2016, Develop a communications strategy with the Public Affairs and Marketing team for both internal and external communications and Provide formal direct communications to each department from senior staff discussing the organizations on-going commitment to our sustainability program

# SERVICE CENTER PERFORMANCE

#### Measure: Airport and Community Advisory Commissions

Description	Organizational Initiative	Unit of Measure	Target
Complete airport and community advisory commission work plans.	Environment	%	100%

Results			
Year Year Comments		Comments	
2012	100		
2013	100	All airport and community advisory commissions were supported successfully.	
2014	100	All airport and community advisory commissions were supported successfully.	
2015	100	All airport and community advisory commissions were supported successfully.	



Service Center Summaries

#### Measure: Develop Environmental Documents

Description	Organizational Initiative	Unit of Measure	Target
Environmental documents to support MAC activities including planning, Capital Improvement Program, Air Traffic Control operational noise activities, and the administration of environmental rules.	Environment	%	100%

Results				
Year Year Comments		Comments		
2012	100			
2013	100			
2014	100	All required environmental documents were prepared.		
2015	100	All required MEPA and NEPA environmental documents were completed sucsessfuly including the Hotel and Skyway Project EAW.		



# Measure: Number of Environmental Violations

Description	Organizational Initiative	Unit of Measure	Target
Number of violations identified by a regulatory agency.	Environment	Number	0

Results			
Year	Year End	Comments	
2012	0		
2013	0		
2014	0	No environmental violations occured.	
2015	0	No environmental violations occured.	



# ENVIRONMENTAL AFFAIRS

The Environmental Affairs Office is responsible for ensuring and maintaining compliance with environmental regulations at MSP International Airport and the six Reliever Airports. Several of the compliance activities include Stormwater Management, Soil Investigation and Remediation, Underground/Aboveground Storage Tank Administration, Environmental Audits, Solid Waste Management and Recycling, Hazardous Waste Management, Pollution Prevention, Hydrogeological Investigations and outdoor ambient Air Quality. These responsibilities require an ongoing understanding of and experience with federal, state and local environmental regulations, rules and ordinances. It is also essential that this service center maintain an effective working relationship with state and local units of government. This Office aids in establishing sound environmental strategies and helps reduce impacts on surrounding communities.

#### BUDGET SUMMARY

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	287,928	298,256	307,902	9,646	3.2%
Administrative Expenses	4,646	5,366	6,895	1,529	28.5%
Professional Services	235,811	267,626	405,775	138,149	51.6%
Utilities	2,499	4,080	5,521	1,441	35.3%
Operating Services/Expenses	1,666,946	1,477,851	1,530,407	52,556	3.6%
Maintenance				0	0.0%
Other	6,412	21,150	21,150	0	0.0%
Total Budget	2,204,243	2,074,329	2,277,650	203,321	9.8%
Full-time Equivalent (FTE) Total	3	3	3		

Full-time Equivalent (FIE) Total 3 3

### HIGHLIGHTS OF BUDGET

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
•	Administrative Expenses	The increase in Administrative Expenses is for travel to assist staff in updating their knowledge base, skill set and improve overall job satisfaction.
•	Professional Services	The increase in Professional Services will address continuing and new regulatory compliance requirements related to water quality, air quality, soil management and hazardous waste.
•	Operating Services/Expenses	The increase will help address changes in NPDES permit requirements, regulator miscellaneous requests and stormwater collection/sampling efforts.

# 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Assist in the continuing development of a comprehensive Sustainability Management Plan (SMP) for the MAC-MSP. Support and participate on the Sustainability Steering Committee. Facilitate the integration of the SMP into the MAC's culture.

> **Results:** The Environmental Affairs Office continued to support development of the Sustainability Management Plan (SMP), and participated in discussions on Climate Vulnerability, Airport Carbon Accreditation and data management.

Continue MSP National Pollutant Discharge Elimination System (NPDES) permit implementation, **Objective:** including co-permittee coordination, adherence to reporting requirements and compliance schedules and the integration of permit requirements in various MAC departments' Standard Operating Procedures.

> Results: Maintained compliance with regulatory requirements of the MSP NPDES permit. Continued to work with MAC environmental consultant, regulators and co-permittees on a number of complex permit requirements related to aircraft deicing fluid and the possible use of different types of pavement deicers at MSP.

### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Continue to maintain and improve the data management platforms/processes into the MAC's compliance-focused EMIS program.

Organizational Strategic Goal: Leverage Resources and Technology

#### Organizational Key initiative: NA

**Objective:** Formalize the MAC's Greenhouse Gas (GHG) reporting process through Airport Carbon Accreditation (ACA).

Organizational Strategic Goal: Integrate Sustainability into Our Culture

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: MAC Tenant Compliance Assistance

Description	Organizational Initiative	Unit of Measure	Target
Conduct inspections to assist MAC tenants with environmental compliance.	Environment	%	100%

Results						
Year	r Year Comments					
2012	95	In 2012 inspections involved commercial tenants at the Relievers. These inspections take longer.				
2013	100	Reliever inspections are performed on an as-needed basis (e.g. lease transfers) or at regularly scheduled times for commercial and/or storage tenants.				
2014	100					
2015	100	Reliever Airport required inspections were completed, as needed, with commercial and storage tenants.				



Service Center Summaries

# Measure: Environmental Permits Compliance Reports

Description	Organizational Initiative	Unit of Measure	Target
Submit regularly-scheduled compliance reports to regulating agencies.	Environment	%	100%

Result	Results			
Year	Year Year End Comments			
2012	100			
2013	100	42 reports must be submitted either monthly, quarterly or annually to regulatory entities.		
2014	100	All required reports (i.e., Discarge Monitoring Report (DMR), Comprehensive Well Network (CWN) and Soil Management Plan (SMP)) submitted to regulatory entity on time.		
2015	100	All required reports were submitted on time and in compliance with various regulatory permits.		



# AVIATION NOISE PROGRAM

The Aviation Noise Program Office's mission is to facilitate the noise-sensitive operation of MSP and the Reliever Airports, through coordinated efforts with communities and airport users to develop effective aircraft noise reduction solutions, and to provide information related to aircraft noise. The Aviation Noise Program Office works closely with the FAA and with the MSP Noise Oversight Committee (NOC), which is comprised of equal numbers of airport user representatives and community representatives.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	436,691	478,596	466,614	(11,982)	-2.5%
Administrative Expenses	18,981	26,995	28,391	1,396	5.2%
Professional Services	107,964	261,855	158,055	(103,800)	-39.6%
Utilities	16,611	19,080	46,800	27,720	145.3%
Operating Services/Expenses	37,715	41,092	45,000	3,908	9.5%
Maintenance				0	0.0%
Other	893	3,300	1,300	(2,000)	-60.6%
Total Budget	618,856	830,918	746,160	(84,758)	-10.2%
Full-time Equivalent (FTE) Total	5	5	5		

# **HIGHLIGHTS OF BUDGET**

Personnel	Although, wage structure adjustments increase Personnel, it is lower in 2016 due to staff turnover.
Professional Services	Professional Services decreased as MSP and three Reliever Airport noise contours were completed in 2015 for the Long Term Comprehensive Plans.
Utilities	The increase is for Remote Monitoring Towers (RMT) modem replacement. This results in reduced monthly communication fees and communications for data downloads will be more reliable.
Operating Services/Expenses	The slight increase is due to a 3% increase in calibration and certification services. Additionally, portable noise meter calibration and RMT maintenance are anticipated to increase.
Other	The reduction in funds is due to the 2015 provisions for 4 new office chairs.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Complete the 2015 Noise Oversight Committee work plan tasks.

**Results:** The MSP Noise Oversight Committee (NOC) met once during 4th Quarter 2015, completing the 2015 Work Plan items. In total, the NOC met six times in 2015 and accomplished 14 Work Plan items.

**Objective:** Implementation of the required elements of the First Amendment to the Noise Mitigation Program Consent Decree, including the completion of the 2014 annual actual noise contour which establishes potential noise mitigation eligibility for residential land uses and coordination of Annual Noise Contour Report with the parties to the Consent Decree.

**Results:** The 2014 Annual Noise Contour Report was published by March 1, 2015, per the terms of the Consent Decree. The macnoise.com website was updated with the new mitigation eligibility based on the 2014 annual actual noise contour and the First Amendment to the Noise Mitigation Program Consent Decree.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Assess the use of Optimized Profile Descent (OPD) arrivals to MSP as well as quantify resultant fuel and emission reduction benefits through partnering with the airlines and the FAA.

Organizational Strategic Goal: Leverage Resources and Technology

#### Organizational Key initiative: NA

**Objective:** Continue to enhance community relations and information-sharing initiatives to include ongoing Noise Program Office website developments, enhanced responsive website design and proactive, simplified communication to members of the public.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

#### Organizational Key initiative: NA

**Objective:** Implementation of the required elements of the First Amendment to the Noise Mitigation Program Consent Decree, including the completion of the 2015 annual actual noise contour which establishes potential noise mitigation eligibility for residential land uses and coordination of Annual Noise Contour Report with the parties to the Consent Decree.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: Number of website news articles

Description	Organizational Initiative	Unit of Measure	Target
Publish regular website news articles.	Environment	Number	12 per year

Results	Results				
Year Year End Comments					
2012	4				
2013	4				
2014	4				
2015	18	News articles transitioned to electronic delivery, resulting in increased publications.			



Service Center Summaries

# Measure: NOC Work Plan Completion

Description		Organizational Initiative	Unit of Measure	Target
Complete the items on the NOC Work Plan.		Environment	%	100%
Results	]			

Results			
Year	Year End	Comments	
2015		The NOC 2015 Work Plan was successfully completed.	

101.2	
101.0-	
100.8 -	
100.6 -	
100.4 -	
100.2 -	
100.0 -	
99.8	· · · · · · · · · · · · · · · · · · ·
	2015



# Notations to Service Center Summaries:

- Variance (dollars and %) is computed between 2015 Budget and 2016 Budget amounts
- The explanations for the variances are based upon the 2015 Budget and 2016 Budget amounts
- Negative variances, in most cases, are the result of reductions in one-time expenses or budget reductions
- FTE count is stated as of January 1, 2016 and may not reflect the 2016 Personnel budget calculated in mid 2015.

# **OPERATIONS**

Operations is responsible for oversight and administration of the departments that manage the day-to-day operations of the MAC's system of airports. These departments include Police, Fire, MSP Operations, and Reliever Airports. A primary role of this division is that of staff liaison to the Management and Operations Committee. Working with the Chair of the Committee, the responsibility is to ensure the effective conduct of business through the committee process of all operations' issues. Finally, this leadership involves substantial participation at the senior staff level in policy development, strategic planning, and interdepartmental coordination.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	353,683	380,655	334,894	(45,761)	-12.0%
Administrative Expenses	12,183	8,500	8,500	0	0.0%
Professional Services	20,000	20,000	22,000	2,000	10.0%
Utilities	1,680	840	840	0	0.0%
Operating Services/Expenses	999	850		(850)	-100.0%
Maintenance				0	0.0%
Other	897			0	0.0%
Total Budget	389,442	410,845	366,234	(44,611)	-10.9%
Full-time Equivalent (FTE) Total	3.5	3.5	3.5		

# **HIGHLIGHTS OF BUDGET**

•	Personnel	Although Personnel increased for wage structure adjustments and step increases, it decreased overall as the service center transitioned a replacement for a retirement.
•	Professional Services	Professional Services increased for Aviation Innovation due to increased services and coordination efforts.

# 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Coordinate and facilitate a regional Irregular Operations Summit.

**Results:** A Regional Irregular Operations Summit was held September 17, 2015 with over 40 persons in attendance. This event brought together airport operations staff, airlines, fixed base operators, the Federal Aviation Administration, Transportation Security Administration, Customs and Border Protection and other stakeholders from a seven-state region to discuss collaboration, communication and service plans to address aircraft diversions and other irregular operations that may occur throughout the year.

**Objective:** Conduct an operational assessment for a MSP Safety and Operations Center.

**Results:** Operations Staff conducted preliminary space needs assessments and discussed the results with our Airport Development staff. As part of the 2016 Capital Improvement Plan, architects will work with operational staff to develop building needs and draft designs for an MSP Safety and Operations Center in 2016.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Coordinate and facilitate a regional Irregular Operations Summit.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

# Measure: Overall satisfaction with the airport

Description	Organizational Initiative	Unit of Measure	Target
ASQ performance rating of all travelers (1 to 5 scale).	Customer Experience	Number	5



# Measure: Overall satisfaction with the airport - business travelers

Description	Organizational Initiative	Unit of Measure	Target
ASQ rating of business travelers (1 to 5 scale).	Customer Experience	Number	5

Results					
Year	Year End	Comments			
2012	4.14				
2013	4.19				
2014	4.15				
2015	4.15				



Measure: Overall satisfaction with the airport - leisure travelers

scriptio	on			Organizational Initiative	Unit of Measure	Targe
Q rating	g of leisu	ire travelers (1 to 5 scale).		Customer Experience	Number	5
Result	S		4.4			
Year	Year End	Comments	4.4			
2012	4.31		4.3			
2013	4.35		4.3			
2014	4.37					
2015	4.34		4.3	2012 2013	2014 20	15

# MSP AIRPORT OPERATIONS

MSP Airport Operations responds to the operational, maintenance, and emergency preparedness needs of the traveling public, outside agencies, airlines, and tenants. Considered the "landlord" of MSP, customer service is a key element of this department. Furthermore, special events and terminal complex activities are coordinated through this department.

#### BUDGET SUMMARY

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	316,088	339,437	330,604	(8,832)	-2.6%
Administrative Expenses	29,172	33,918	36,230	2,312	6.8%
Professional Services	22,914	38,920	38,920	0	0.0%
Utilities	4,780	5,860	4,635	(1,225)	-20.9%
Operating Services/Expenses	102,306	96,415	106,665	10,250	10.6%
Maintenance				0	0.0%
Other	18,778	24,999	10,029	(14,970)	-59.9%
Total Budget	494,038	539,549	527,083	(12,465)	-2.3%
Full-time Equivalent (FTE) Total	3	3	3		

#### **HIGHLIGHTS OF BUDGET**

Personnel	Although Personnel increased for wage structure adjustments and step increases, the primary decrease in this category is due to interns now being budgeted in MAC General.
Administrative Expenses	The primary increase in this category is the raise in postage rates and an increase in travel for benchmarking of other airports.
Utilities	The primary decrease in Utilities is due to a reduction in cellular usage.
Operating Services/Expenses	The primary increase in Operating Services/Expenses is for the Navigating Autism and Emergency Preparedness programs.
• Other	The primary decrease in Other Expenses is due to not needing computers as was necessary in 2015.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Help facilitate improved Airport Service Quality (ASQ) scores related to waiting time at the security checkpoints from the previous two-year average.

**Results:** The 4th Quarter 2015 ASQ score was 4.18, compared to the two-year (2013-2014) average of 4.05, an improvement of 0.13.

**Objective:** Coordinate and facilitate at least eight Travelers Advisory Committee and Travelers with Disabilities Advisory Committee meetings. Respond to their input to help make MSP the best airport in North America related to customer service.

**Results:** In 2015, the Travelers Advisory Committee and the Travelers with Disabilities Advisory Committee each met four times, for a total of eight meetings.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Help facilitate improved ASQ scores related to waiting time at the security checkpoints from the previous two year average.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Improve passenger security screening throughput capacity by consolidating checkpoints and expanding checkpoint 1 at Terminal 1 by February, 2016

Service Center Summaries

**Objective:** The goal of the Travelers with Disabilities Advisory Committee is to promote equitable access for all travelers. To that end, add accessibility chapter to MAC design & construction standards document.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: Overall satisfaction with airport

Description	Organizational Initiative	Unit of Measure	Target
Airport service quality (ASQ) score.	Customer Experience	Number	>4.54

Results				
Year	Year End	Comments		
2012	4.24			
2013	4.28			
2014	4.29			
2015	4.17	Major remodeling will impact the score.		



# AIRSIDE OPERATIONS

The Airside Operations Department is responsible for ensuring that Minneapolis-Saint Paul International Airport is in compliance with federal and state regulations, particularly FAR Part 139-Airport Certification. The department conducts airfield safety inspections and determines the operating status of the airport. Airside Operations coordinates airfield activities with FAA Air Traffic Control facilities and air carrier tenants. The department is responsible for managing the snow and ice control plan, the wildlife control program, construction safety, and the airfield driver's training/testing program. Airside Operations is the 24/7 non-emergency point-of-contact for airport tenants.

# **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,436,661	1,466,983	1,526,654	59,671	4.1%
Administrative Expenses	68,611	96,511	86,315	(10,196)	-10.6%
Professional Services	114,954	111,000	132,800	21,800	19.6%
Utilities	15,867	18,040	20,202	2,162	12.0%
Operating Services/Expenses	200,947	237,000	161,274	(75,726)	-32.0%
Maintenance	31,064	31,000	31,000	0	0.0%
Other	31,342	65,600	30,000	(35,600)	-54.3%
Total Budget	1,899,447	2,026,134	1,988,245	(37,889)	-1.9%
Full-time Equivalent (FTE) Total	15	16	16		

# **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is due to the reconciliation of actual overtime needed as compared to actual dollars spent in past years as well as wage structure adjustments and step increases.
•	Administrative Expenses	The decrease in Administrative Expenses is due to the transfer of computers and software to the IT budget.
•	Professional Services	The increase in dollars is in part due to a reallocation of weather services to Professional Services and the additional increase is for USDA Wildlife Services to conduct a Wildlife Hazard Assessment at the Minneapolis-St. Paul International Airport.
•	Utilities	The increase in Utilities is due to the need for additional data devices.
•	Operating Services/Expenses	The majority of this decrease is due to the reduction of IT maintenance services and transfer of some of those services currently being managed by Airside Operations to the IT department.
•	Other	The decrease is due to the transfer of computers and software to the IT service center.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Issue an updated MSP Airport Operations Area Driver's Ordinance that includes enhanced safety features to further protect airport personnel and to protect the aircraft movement area environment. The objective is to have no vehicle/pedestrian runway incursions at MSP during the 2015 calendar year.

**Results:** The MSP AOA driving ordinance revision has been delayed until 2016. There were no vehicle/pedestrian runway incursions at MSP in calendar year 2015.

**Objective:** Coordinate and collaborate with departments reporting to the Director of MSP Operations, and other appropriate departments, to review existing organizational chart structures. Identify opportunities for improved efficiencies, improved customer service, and employee advancement opportunities. The goal is to, determine, within three years, if there is a business case for the formation of a security and operations control center facility at MSP.

**Results:** A placeholder in the Capital Improvement Program has been established for a security and operations control facility at MSP.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Issue an updated AOA Driver's Ordinance that includes enhanced safety features to further protect airport personnel and to protect the aircraft movement area environment. The objective is to have no vehicle/pedestrian runway incursions during the 2016 calendar year.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

#### Organizational Key initiative: NA

**Objective:** Establish baseline AOA driving statistics in two categories: 1) the number of AOA motor vehicle accidents, 2) the number of written AOA citations. The goal is to identify the need for additional AOA driver's training requirements or for the implementation of an airport-wide driver's training and licensing program.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: Overtime as a percentage of total wages

Description	Organizational Initiative	Unit of Measure	Target
Airside overtime as a % of total department wages.	Employee Engagement	%	< 11%

Results					
Year	Year End	Comments			
2012	10.1				
2013	12.6	Higher winter operations expenses			
2014	13.5	Shift coverage due to a resignation increased OT usage			
2015	10.8	Met targeted goal			



# Measure: Number of MSP vehicle/pedestrian runway incursions

Description	Organizational Initiative	Unit of Measure	Target
Vehicle/pedestrian runway incursions that we have control over.	Safety & Security	Number	0

Results					
Year	Year End	Comments			
2012	0	All vehicle operations; MAC and tenant drivers.			
2013	3	All vehicle operations; MAC and tenant drivers.			
2014	0	All vehicle operations; MAC and tenant drivers.			
2015	0	Met targeted goal			



# LANDSIDE-ADMINISTRATION

Landside is responsible for the administration of public parking, employee parking, commercial vehicle operations, and Lost & Found program. This includes the parking facilities, commercial vehicle roadways, and related automated access and revenue control systems. Landside also manages the ground transportation regulations at MSP, including taxis, limousines, shared ride shuttles, charter buses, courtesy shuttles, etc. Additionally, the department oversees the inter-terminal transportation services provided by light rail and/or shuttle bus service, and acts as a liaison between the MAC and the Metropolitan Council for such services.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,849,212	1,949,723	2,016,119	66,396	3.4%
Administrative Expenses	79,521	105,597	73,705	(31,892)	-30.2%
Professional Services	16,327			0	0.0%
Utilities	6,446	6,740	7,027	287	4.3%
Operating Services/Expenses	8,269,092	11,428,383	10,208,719	(1,219,664)	-10.7%
Maintenance	227,236	242,983	204,000	(38,983)	-16.0%
Other	3,275	87,600	1,300	(86,300)	-98.5%
Total Budget	10,451,109	13,821,026	12,510,870	(1,310,156)	-9.5%
Full-time Equivalent (FTE) Total	24.5	34	35.5		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	One time computer purchases were budgeted in 2015 and did not reoccur in 2016.
Operating Services/Expenses	Hours of operation for the Quick Ride Shuttle and cost per hour for the Light Rail Train are both decreasing. Parking management services decreased as the result of a new contract.
Maintenance	Maintenance decreased as the Super America taxi break room was completed resulted in the elimination of eight portable toilets.
• Other	One time computer hardware items budgeted in 2015 did not reoccur in 2016.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Evaluate and recommend changes to taxicab and commercial vehicle operations at MSP.

**Results:** Landside is in the process of evaluating possible changes to taxicabs/commercial vehicle operations; including gathering information for a new Transportation Network Company (TNC) ordinance and taxicab virtual holding.

**Objective:** Evaluate and recommend changes in parking products and increase public parking revenue by 4%.

**Results:** Through December 31, 2015 public parking gross revenue increased year over year by 8.62%. Landside is currently operating a pilot program (ZipPass) that provides controlled access for the general public to public parking facilities using automatic vehicle identification tags.

**Objective:** Provide demand information and design input for additional Terminal1-Lindbergh parking.

**Results:** In 2015, Landside met weekly with MAC Airport Development and consultants to flush out design details and revenue control requirements for the new parking ramp currently under development.

### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Evaluate and recommend changes in parking services and products.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Complete the first of two restroom remodels in the Main Mall area at Terminal 1 by December, 2016

*Objective:* Work actively with Airport Development on the design and development of the new parking ramp.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

 Objective:
 Minimize the number of parkers diverted from Terminal 1-Lindbergh due to parking full conditions.

 Organizational Strategic Goal:
 Provide a Great Customer Experience

 Organizational Key initiative:
 NA

#### SERVICE CENTER PERFORMANCE

#### Measure: ASQ survey score for "Quarterly Parking Facilities"

Description	Organizational Initiative	Unit of Measure	Target
ASQ survey score for Quarterly Parking Availability survey results.	Customer Experience	Number	>4.0

Results				
Year	Year End	Comments		
2012	4.05	Goal achieved.		
2013	4.02	Goal achieved.		
2014	3.84	Goal nearly achieved.		
2015	3.95	Goal nearly achieved		



# Measure: Ground Transportation to/from the airport

scriptic	on			Organizational Initiative	Unit of Measure	Target
Q surve	ey score	for Ground Transportation.		Customer Experience	Number	>4.2
Result	ts		4.3			
Year	Year End	Comments	4.3	$\wedge$		
2012	4.21	Goal achieved.	4.3			
2013	4.3	Goal achieved.	4.2			•
2014	4.22	Goal achieved.	4.2		V	
2015	4.25	Goal achieved	┥ 4.2 └──	2012 2013	2014 20	015

# Measure: Parking facilities value for money

Description	Organizational Initiative	Unit of Measure	Target
ASQ Score on a 1 to 5 scale of value for the money of parking facilities.	Customer Experience	Number	>3.2

Results			
Year Year Comments		Comments	
2012	3.17	Goal nearly achieved.	
2013	3.33	Goal achieved.	
2014	3.21	Goal achieved.	
2015	3.12	Goal nearly achieved	



# FIRE

The MSP Airport Fire Department is responsible for providing aircraft rescue and firefighting (ARFF), structural firefighting and first response emergency medical services to the MSP campus and some adjacent areas under agreement. The department is also responsible for fire code enforcement, investigation of all fires that occur within the service area, maintaining Federal Aviation Administration ARFF training and response requirements, and ensuring proper documentation for state and federal reporting requirements are met.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	4,501,953	4,594,827	4,838,716	243,889	5.3%
Administrative Expenses	12,485	15,295	28,631	13,336	87.2%
Professional Services	9,936	7,030	7,200	170	2.4%
Utilities	9,905	12,460	13,468	1,008	8.1%
Operating Services/Expenses	26,231	39,748	36,000	(3,748)	-9.4%
Maintenance	3,852	5,600	5,100	(500)	-8.9%
Other	150,440	155,620	197,900	42,280	27.2%
Total Budget	4,714,802	4,830,580	5,127,015	296,435	6.1%
Full-time Equivalent (FTE) Total	49	49	49		

# **HIGHLIGHTS OF BUDGET**

Personnel	Increases due to contracted wage adjustments, step increases and the uniform allowance. Overtime increased to reflect actuals from previous years. Training increased to cover higher costs of required training.
Administrative Expenses	Travel increased to allow more than 1 or 2 personnel to attend out of town conferences and training. The increase also includes Strategic Planning costs for the bench marking study.
Utilities	Cellular service for on duty supervisors, administration, and vehicle mobile data terminals have increased.
Operating Services/Expenses	Operating Services/Expenses decreased as service agreement costs moved to the IT cost center.
• Other	A large purchase of firefighting foam is needed to complete a fuel farm fire suppression system project.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Perform Fire & Life Safety Inspections of all MAC and tenant out buildings on the MSP campus.

Results: Approximately 55% of MAC and tenant out buildings were inspected in 2015.

**Objective:** Conduct detailed staffing study to determine minimum staffing levels and what organizational structure would work best at MSP. This study will also look at current fire inspection/ safety programs and what changes may be needed to be more effective.

**Results:** Funds for travel have been programmed into the 2016 budget and will be used to complete a benchmarking study.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Review and revise policies and procedures related to plan review, inspections, prevention and investigations.

Organizational Strategic Goal: Strengthen Partnerships and Relationships

Organizational Key initiative: NA

*Objective:* Review and revise Fire department apparatus replacement plan.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

Organizational Key initiative: NA

# SERVICE CENTER PERFORMANCE

#### Measure: Positive Public Interactions

scripti	on		Organizational Initiative	Unit of Measure	Target	
e number of positive interactions between fire department staff and e traveling public as part of WIG #2.				Customer Experience	Number	3000
Result	ts		4,000.0			
Year	Year End	Comments	3,500.0 3,000.0			
2013	760	New measure began in August 2013	2,500.0 2,000.0	/		
2014	3274		1,500.0			
2015	3511		1,000.0 500.0			
				2013 2	.014 20 <sup>-</sup>	15

# POLICE

With public service as our foundation, every member of the Airport Police Department is committed to the preservation of peace, order, and safety. We are dedicated to the protection of life and property, the prevention of crime, and the deterrence of terrorism. Our Emergency Communications Center (ECC) is the 911 center for the MSP airport community. ECC staff make critical decisions to ensure the safety of both the traveling public and public safety personnel. The department's vision is to be the standard of excellence in aviation policing throughout North America.

### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	11,106,947	11,793,329	12,600,387	807,058	6.8%
Administrative Expenses	257,529	254,776	265,843	11,067	4.3%
Professional Services	85,718	156,109	111,278	(44,831)	-28.7%
Utilities	60,071	72,780	72,221	(559)	-0.8%
Operating Services/Expenses	744,091	776,058	738,864	(37,194)	-4.8%
Maintenance	45,434	42,450	32,450	(10,000)	-23.6%
Other	188,427	444,922	379,314	(65,608)	-14.7%
Total Budget	12,488,216	13,540,424	14,200,357	659,933	4.9%
Full-time Equivalent (FTE) Total	125	133	134		

# **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases along with the addition of one new FTE for a video surveillance specialist. Training will increase as a result of the need to keep abreast of changes in technology and operational issues.
•	Administrative Expenses	The increase is due to the higher cost of badging supplies, a new expense in 2016 for Learn Center supplies and a benchmarking study that will be undertaken by the Public Safety Divisions as part of the Strategic Planning process.
•	Professional Services	The decrease is due to a reduction in Learn Center costs related to course design and the update of SIDA videos completed in 2015, fewer background checks required for the more fully-staffed Emergency Communications Center and software consulting fees being moved to the IT service center budget in 2016.
•	Operating Services/Expenses	The decrease is due to computer service expenses moving to the IT budget.
•	Maintenance	The decrease is due to SAACS replacement parts being moved to the IT service center budget.
•	Other	The decrease is due to technology-related expenses being moved to the IT service center budget in 2016 and a reduction in required safety supplies.

# 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** The Airport Police Department will work on security threat awareness 'See Something Say Something' campaign/training/bulletins for MAC employees, airport tenants and travelers. One main area of focus this year will be the Insider Threat.

**Results:** In 2015, 'Insider Threat' presentations were conducted and we continued to spread the 'See Something Say Something' message and show the videos at the quarterly MSP Security Consortiums meetings. Tip Submit cards were handed out at SIDA training sessions and at the Badging Office. High-visibility patrols were conducted at key time periods and funded through grant dollars. The insider threat initiative has been moving forward with outreach to airline and tenant workgroups through our intelligence detective position. Threat Awareness training continues to be a focus for new badge holders during SIDA training. Additionally, we are working with the TSA to get information out on a new airport employee awareness program called "This is My Airport."

**Objective:** Develop and implement progressive readiness training including tabletops, mock drills and at least one scalable active shooter exercise with Airport Police Department officers, MAC employees, MAC Fire Department, EMS and our neighboring law enforcement partners by the end of 2015.

**Results:** The MAC conducted a large scale Emergency Response Exercise that exceeds FAA Part 139 tri-annual requirements, with airport tenants, mutual aid partners and first responder agencies. The exercise was a two-day event with numerous volunteers/role players and emergency responders. The event provided a great opportunity to identify areas of improvement and areas to sustain proficiency. Additionally, an active shooter exercise was conducted in Terminal 2-Humphrey with volunteers and airport stakeholders. Again, this event provided valuable, realistic training and identified areas for improvement.

# 2016 SERVICE CENTER OBJECTIVES

*Objective:* Using data provided by the new tracking system, begin directing patrol activity based upon predictable call locations.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

**Objective:** Evaluate the current threat and continue to work on security threat awareness 'See Something Say Something' campaign/training bulletins for MAC employees, airport tenants and travelers.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

**Objective:** Conduct, at a minimum, one progressive readiness training and exercise that is built on the previous year's training and associated drills geared toward the readiness of all airport employees by the end of 2016.

**Organizational Strategic Goal:** Strengthen Partnerships and Relationships

**Organizational Key initiative:** Develop and implement a strategic communication plan for ongoing dialogs with the local community, citizens of Minnesota, business leaders, stakeholders, passengers and employees by December, 2016.

# SERVICE CENTER PERFORMANCE

#### Measure: Percent of 911 calls answered in 10 seconds or less

Description	Organizational Initiative	Unit of Measure	Target
911 calls answered in accordance with NENA Standard 56-005.	Safety & Security	%	90%



# Measure: Percent of emergency call processed and dispatched within 60 seconds

Description	Organizational Initiative	Unit of Measure	Target
Emergency call processing and dispatching in accordance with NFPA Standard 1221.	Safety & Security	%	90%

Results			
Year	Year End	Comments	
2014	99	New measure in 2014	
2015	95		


Service Center Summaries

## Measure: Police response times from dispatch to arrival within 5 minutes

Description	Organizational Initiative	Unit of Measure	Target
Average police response time in minutes for Priority 1 and Priority 2 calls.	Safety & Security	Number	5

Results					
Year	Year End	Comments			
2015	3.34	New measure in 2015.			



# FACILITIES-TERMINAL 2

Facilities-Terminal 2 is in charge of daily operations management, maintenance and planning of all MSP Airport common-use facilities and related equipment including; Terminal 2-Humphrey and U.S. Customs inspections facilities in both Terminal 1-Lindbergh and Terminal 2-Humphrey. The service center shares responsibility with MAC Information Technology for planning, implementation, operation, and support of MAC common/shared-use computer systems and equipment including: Common Use Passenger Processing Systems (CUPPS), Common Use Self Service (CUSS Kiosks), Electronic Visual Information Display System (EVIDS), Multiple Users Flight Information Displays (MUFIDS), Resource Management System (RMS), Integrated Video Systems Network (iVISN) and Automated Passport Control kiosks (APC).

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	599,426	615,141	617,718	2,577	0.4%
Administrative Expenses	8,309	12,500	14,550	2,050	16.4%
Professional Services				0	0.0%
Utilities	2,629	2,706	2,886	180	6.7%
Operating Services/Expenses	347	10,250	223,700	213,450	2082.4%
Maintenance	232,746	249,900	266,950	17,050	6.8%
Other	51,575	9,600	5,300	(4,300)	-44.8%
Total Budget	895,031	900,097	1,131,104	231,007	25.7%
Full-time Equivalent (FTE) Total	9	9	9		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	An increased is needed for office supplies and staff participation on the ACI- NA Facilitation Committee.
Operating Services/Expenses	An increase is required for contracted operations and technical support of the new T2 baggage handling system (BHS)/checked baggage inspection system (CBIS) that comes on-line in early 2016. Costs will be recovered through T2 Gate Use fees.
Maintenance	The budget increase is for contracted jetbridge maintenance services and parts. Several T2 bridges are now 15 years old requiring more frequent service and replacement parts.
• Other	One time office furniture was purchased in 2015 and did not reoccur in 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Implement Mobile Passport Control (MPC) at Terminal 2-Humphrey and Terminal 1-Lindbergh Federal Inspection Service facilities.

**Results:** Customs & Border Patrol (CBP) approval to expand Mobile Passport Control (MPC) beyond the pilot project was delayed by three months; deployment was just recently approved by CBP. Staff is procuring the required equipment and will coordinate MPC implementation with local CBP personnel and CBP Headquarters. Note: CBP will schedule its MPC implementation team to come to MSP; although no date has been set, hoping to start MPC at MSP by June 2016.

**Objective:** Install Automated Passport Control (APC) Kiosks in Terminal 2-Humphrey Federal Inspection Service (FIS) Facility to reduce passenger wait times in Customs Primary processing.

**Results:** Installation of 10 APC kiosks at Terminal 2-Humphrey FIS is complete.

### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** Expand Terminal 2-Humphrey curbside check-in facilities to support increased use by Terminal 2 airlines.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

#### Measure: Terminal 2-Humphrey passenger complaints

Description	Organizational Initiative	Unit of Measure	Target
Annual number of Terminal 2-Humphrey facility-related complaints	Customer Experience	Number	<10



#### Measure: Average wait time at checkpoints - peak time of day

Description	Organizational Initiative	Unit of Measure	Target
Average time (minutes) waiting in security checkpoint queue during busy time of day at Terminal 2-Humphrey	Customer Experience	Number	<20 minutes

Results				
Year	Year End	Comments		
2013	31	T2 checkpoint project		
2014	16	TSA Pre-Check added to ckpt #1 in 2014		
2015	14	Testing TSA Pre-Check at chkpt #2 in Q1		



## Measure: ASQ Score - Terminal Cleanliness

Description	Organizational Initiative	Unit of Measure	Target
Maintain an Airport Service Quality survey score of 4.51 or higher for overall terminal cleanliness at Terminal 2-Humphrey	Customer Experience	Number	4.51
Results			

Result	Nesults				
Year	Year End				
2013	4.53	Spirit Airlines started			
2014	4.5	Adding ABM janitorial staff January 1st, 2015.			
2015	4.51	Added ABM janitorial staff 1/1/15. Spirit Airlines relocated to Terminal 1-Lindbergh.			



# FACILITIES-TERMINAL 1

Facilities Management is responsible for the operation, maintenance and cleaning of the terminal facilities and all of MAC campus buildings, with oversight responsibility for the Energy Management Center as well as the Trades work groups. Facilities Management also provides management oversight for various service, operation and management contracts as well as responding to both immediate and long term tenant and public concerns. The department works with MAC Airport Development staff to ensure that Capital Improvement Projects are completed with the least amount of disruption to the traveling public and the terminal building operations. The department goal is to maintain MSP at a level consistent with the expectations of its internal and external customers and partners.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	660,726	725,652	766,255	40,603	5.6%
Administrative Expenses	6,486	9,423	10,000	577	6.1%
Professional Services	242,252	271,947	298,762	26,815	9.9%
Utilities	6,084	6,450	7,584	1,134	17.6%
Operating Services/Expenses	3,047,676	3,269,113	3,325,602	56,489	1.7%
Maintenance	20,481,474	21,728,993	24,895,710	3,166,717	14.6%
Other	25,264	10,020	6,850	(3,170)	-31.6%
Total Budget	24,469,962	26,021,598	29,310,763	3,289,165	12.6%
Full-time Equivalent (FTE) Total	10	10	9		

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases and includes a summer intern.
•	Administrative Expenses	The primary increase in Administrative Expenses is for three trips to benchmark airports but is offset by reductions in this category to more accurately reflect historical cost averages.
•	Professional Services	The increase in Professional Services is for elevator/escalator/moving walk/trams consulting for increased scope of work and testing.
•	Utilities	The increase in Utilities is needed for additional staff cell phones and data needs.
•	Operating Services/Expenses	Primary increases in this category are the increased use of luggage carts in both F.I.S. facilities and the increased usage of Porter Services at T-1 Baggage Claim.
•	Maintenance	Maintenance increased due to contractual increases and the addition of the G Concourse for cleaning and maintenance as well as additions to our elevator/moving walks contract.
•	Other	A reduction in Other Expenses is due to the elimination of rental equipment and no current need for computers.

## 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Maintain average Hub (Blue and Red parking ramps, car rental facility, Light Rail Transit, Checkpoint 10 and Buses/Oversize Vehicle area tram) and Concourse (passenger service tram on Concourse C) availability at 99% annually.

*Results:* Hub availability was maintained at 99.98% and Concourse availability was maintained at 99.63%.

**Objective:** Reduce material delivery visibility within terminals by 5% by the end of 2015.

**Results:** Total high-visibility material deliveries within the passenger areas of MSP Terminal 1-Lindbergh continued to decline in 4th Quarter 2015 compared to 2014. As measured by the Airport Material Intelligence System, total cu/ft. volumes within the terminal decreased by 3.5% while total airport volumes decreased by 10%

#### **2016 SERVICE CENTER OBJECTIVES**

Objective: Ensure 100 % of WIG work orders are completed.

Organizational Strategic Goal: Provide a Great Customer Experience

**Organizational Key initiative:** Complete the first of two restroom remodels in the Main Mall area at Terminal 1 by December, 2016

#### SERVICE CENTER PERFORMANCE

#### Measure: *Elevator/escalator/moving walk callbacks*

Description	Organizational Initiative	Unit of Measure	Target
Elevator/escalator/moving walk callbacks.	Operations	Number	<70.

Results		
Year	Year End	Comments
2012	73.58	
2013	63	
2014	61	
2015	70.75	



#### Measure: C tram availability

Description	Organizational Initiative	Unit of Measure	Target
The percent of time the tram on the C concourse is in service during normal business hours.	Operations	%	99%

Results					
Year	Year End	Comments			
2012	99.16				
2013	99.41				
2014	99.23				
2015	99.56				



# FACILITIES-ENERGY MANAGEMENT CENTER

The Energy Management Center (EMC) is responsible for the heating, ventilation and air conditioning (HVAC) of all MAC facilities utilizing a staff of 19 operating engineers who provide 24/7 hour service. Staff operate and maintain boilers with jet fuel backup, chillers and cooling towers and numerous miscellaneous components to provide a comfortable environment for all customers, tenants and staff at MSP. EMC utilizes an Open Architectural Building Automation System (OABA/IMAC) to operate and maintain the growing airport complex HVAC systems. EMC monitors 200 carbon monoxide sensors spread around the MSP Campus. EMC responds to all incoming HVAC-related calls and keeps detailed records of gas, oil, water and steam usage as well as all repair work and preventative maintenance.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,561,450	1,571,829	1,598,273	26,444	1.7%
Administrative Expenses	4,103	4,545	4,550	5	0.1%
Professional Services	43,860	44,735	45,630	895	2.0%
Utilities	4,986	9,544	10,545	1,001	10.5%
Operating Services/Expenses	171,600	100,000	102,000	2,000	2.0%
Maintenance	1,874,837	1,856,275	1,610,079	(246,196)	-13.3%
Other	5,953	7,725	7,725	0	0.0%
Total Budget	3,666,789	3,594,653	3,378,802	(215,851)	-6.0%
Full-time Equivalent (FTE) Total	21	22	22		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Utilities	The increase is for a cellular phone for an additional FTE for the G Concourse.
Operating Services/Expenses	Operating Services/Expenses increased for a contractual adjustment.
Maintenance	The primary decrease is due to moving fire alarm contract to the Trades budget which is offset by increased maintenance expense in the G Concourse.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Complete Energy Management Center (EMC) cooling tower by the end of December 2015.

**Results:** The new EMC cooling tower, which adds capacity and redundancy to the Terminal 1-Lindbergh cooling system, was installed and is fully functional.

**Objective:** Open Architecture Building Automation (OABA)/Information Monitoring and Control (IMAC) Phase 7 to be complete by December 2015.

**Results:** 100% of Phase 7 of the OABA/IMAC system, which focused on upgrades to plumbing water meter monitoring and additional building environmental controls across the campus, was completed.

#### 2016 SERVICE CENTER OBJECTIVES

Objective: Implement annual testing of G concourse steam release valves to insure safety and reliability.

Organizational Strategic Goal: Integrate Sustainability into Our Culture

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

### Measure: Complete OABA 3, reliable HVAC controls

Description	Organizational Initiative	Unit of Measure	Target
Complete OABA 3, reliable HVAC controls	Finance	%	100%

Result	ts		101.2
Year	Year End	Comments	101.0
2012	100		100.6
2013	100		100.2
2014	100		100.0
2015	100		2012 2013 2014 2015

## Measure: OSHA reportable employee accidents

Description	Organizational Initiative	Unit of Measure	Target
Employee accidents	Safety & Security	Number	0

Results					
Year	Year End	Comments			
2012	2				
2013	2				
2014	0				
2015	0	Our goal is to remain accident free every year.			



# TRADES - ELECTRICIANS

The Electrical Department provides maintenance and repairs of most electrical equipment and lighting fixtures throughout the MSP campus and Reliever Airports system. Electricians are responsible for the maintenance and repair of all directional signage and runway/taxiway lighting to comply with specific Federal Aviation Administration regulations throughout all MAC airports. The department also maintains and tests all airfield lighting regulators, all emergency generator buildings, and all associated lighting and electrical work within MAC parking facilities. Responsibilities include all security gates and electronic card readers throughout the MAC's airport system, fire alarms, and oversight and repair responsibility for the Light Rail Transit Platform.

### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,856,515	1,985,280	2,065,977	80,697	4.1%
Administrative Expenses	760			0	0.0%
Professional Services				0	0.0%
Utilities	11,633	20,642	20,642	0	0.0%
Operating Services/Expenses	211,021	212,000	321,667	109,667	51.7%
Maintenance	1,451,600	1,527,300	1,492,006	(35,294)	-2.3%
Other	29,732	39,000	31,600	(7,400)	-19.0%
Total Budget	3,561,262	3,784,222	3,931,892	147,670	3.9%
Full-time Equivalent (FTE) Total	18	19	19		

### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse. In addition, uniform costs have increased.
Operating Services/Expenses	The increase reflects the costs associated with maintenance contracts and the addition of the G Concourse to the MAC maintained areas.
Maintenance	Although Maintenance increased for the additional maintenance of the G Concourse, it is offset as a result of transferring the electrical motor budget to the EMC service center.
Other	This budget decrease reflects the transfer of computer purchases to the IT service center.

## 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Test 100% of all Uninterruptable Power Supplies (UPS) by December 2015.

Results: In 2015 100% of the UPS units that are maintained by a contractor were tested.

**Objective:** Identify department needs by June 2015 for G Concourse takeover.

**Results:** The departmental needs for Concourse G have, for the most part, been identified. An additional electrician was hired to help manage the increased workload, and the 2016 budget request for Terminal 1-Lindbergh reflected the department's new responsibilities with regard to Concourse G.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Have 100% of employees complete confined space entry training by December 31, 2016.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

Objective: Test 100% of UPS by December 31, 2016.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

### SERVICE CENTER PERFORMANCE

### Measure: Cross Training

Description	Organizational Initiative	Unit of Measure	Target
Cross training necessary to improve efficiencies.	Development	%	35

Results		
Year	Year End	Comments
2012	30	
2013	35	
2014	40	
2015	35	Percent completed. Cross training is improving efficiencies.



#### Measure: Uninterrupted Power Supply cost maintenance

Description	Organizational Initiative	Unit of Measure	Target
Uninterrupted Power Supply cost maintenance.	Finance	\$	<5% increase

Results		
Year	Year End	Comments
2012	408	Flat
2013	421	Unforeseen repairs were needed.
2014	420	
2015		Data not available at time of publication



# TRADES - PAINTERS

The primary role of the MAC Painters is to protect a multitude of surfaces from corrosion and deterioration to ensure a full service life to the surface. Additionally, MAC Painters maintain a clean, comfortable, visually pleasing and safe environment for the traveling public and meet all Federal Aviation Administration (FAA)-mandated Airport Operations Area (AOA) markings at MSP and the Reliever Airports. The Painters are responsible for all paint maintenance on buildings and for the correct markings used on public roadways and parking ramps and for the maintenance of runways/taxiways in accordance with FAA regulations. The Painters insure that the most appropriate and safest materials are utilized and disposed of while being environmentally responsible. The sign shop is responsible for regulatory roadway, interior and exterior signage, vehicle graphics, and security and directional signage at MSP and the Reliever Airports.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	789,845	909,211	953,847	44,636	4.9%
Administrative Expenses				0	0.0%
Professional Services				0	0.0%
Utilities	841	1,040	1,190	150	14.4%
Operating Services/Expenses				0	0.0%
Maintenance	235,594	242,805	280,499	37,694	15.5%
Other	18,014	25,749	17,403	(8,346)	-32.4%
Total Budget	1,044,293	1,178,805	1,252,939	74,134	6.3%
Full-time Equivalent (FTF) Total	0	٥	٥		

Full-time Equivalent (FTE) Total 8 9 9

## **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse along with an increase in uniform costs.
Maintenance	The increase is related to the more expensive paint required by the FAA for the runways.
• Other	The 2015 budget consisted of a one-time purchase of tools that are not included in the 2016 budget.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Ensure 100% completion of weekly Wildly Important Goal-related work orders.

Results: 100% of weekly WIGs work orders were completed in 2015.

**Objective:** Reduce hazardous and non-hazardous waste by 25%.

**Results:** In 2015, the following totals for the MAC Paint Shop were reported to Hennepin County Hazardous Waste License: Latex Paint Waste (non-hazardous) = 2,000.0 pounds. Waste paint material (hazardous, oil paint/solvents) = 150.0 pounds. Paint sludge/solvent recycler still bottoms = 10.0 pounds. End of year numbers show a 40-pound decrease in total numbers reported in 2014.

## 2016 SERVICE CENTER OBJECTIVES

**Objective:** Reduce hazardous and non-hazardous waste by 10%.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

Service Center Summaries

Objective: Complete customer feedback phone survey from 50 % of departments/customers. Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

## Measure: Equipment cross-training

2015

25

)escripti	on			Organizational Initiative	Unit of Measure	Target
Cross-trai	ning on p	painting equipment completed.		Operations	%	35%
Resul	ts		50.0			
Year	Year End	Comments	45.0			
2013	40	New measure in 2013	35.0			
2014	45		30.0		-	



#### Measure: Number of lost time work accidents

Description	Organizational Initiative	Unit of Measure	Target
Lost days to work accidents.	Safety & Security	Number	0

Results		
Year	Year End	Comments
2012	3	
2013	0	
2014	0	
2015	0	



Service Center Summaries

## Measure: Pounds of hazardous waste disposal

Description	Organiza Initiative		Target
The number of pounds of hazardous waste disposed of.	Environment	ent Number	< prior year
Results Year	1,000.0		

Year	Year End	Comments
2012	800	
2013	225	
2014	125	Results show hazardous oil- based paint disposal. As shown by these results, the new solvent recycler greatly reduced the disposal amount.
2015	160	An increase in hazardous waste in 2015 but still low numbers in comparative years.



## Measure: Pounds of non-hazardous waste disposal

Description	Organizational Initiative	Unit of Measure	Target
The number of pounds of non-hazardous waste disposed of.	Environment	Number	< prior year

Results		
Year	Year End	Comments
2012	2750	
2013	2750	
2014	2200	
2015	2000	Small decrease in non- hazardous paint waste.



# TRADES - CARPENTERS

The Carpenter Shop ensures that all of the MAC's terminals and other owned facilities are safe, secure, and aesthetically pleasing for MAC, its tenants and the traveling public. This area provides high quality service to all MAC departments and airport tenants in a timely manner and at a cost savings, and is responsible for: repair and maintenance of a wide variety of facility finishes; securing and separating "non-secured" areas from "secured" areas; and specialty projects such as upholstery, cabinet making, office remodeling, and naming/numbering doors and concession spaces with identification tags.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	838,667	936,138	1,001,792	65,654	7.0%
Administrative Expenses	3,350	4,377	3,861	(516)	-11.8%
Professional Services				0	0.0%
Utilities	6,478	11,040	11,341	301	2.7%
Operating Services/Expenses		420		(420)	-100.0%
Maintenance	256,743	328,641	363,739	35,098	10.7%
Other	33,190	29,815	6,933	(22,882)	-76.7%
Total Budget	1,138,428	1,310,431	1,387,666	77,235	5.9%
Full-time Equivalent (FTE) Total	9	10	10		

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, additional staff and overtime is needed for taking over the operational control of the G Concourse.
•	Maintenance	The increase is due to the additional maintenance of the G Concourse along with higher repair/maintenance levels required at the Reliever Airports.
•	Other	The decrease in 2016 is due to a one time purchase in 2015.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** General Foreman to complete 100% of customer service calls related to projects beyond the normal scope of work.

*Results:* 100% of customer service calls were completed in Q4 2015.

#### **Objective:** Begin using the E1 Computerized Maintenance Management System (CMMS) by December 2015.

**Results:** Two tablets were purchased and piloted in the field to retrieve new work orders through the E1 CMMS system, document what was accomplished and place them on a review status. Continued project efforts have been scaled back due to multiple problems and until a clear direction is set for the project.

### **2016 SERVICE CENTER OBJECTIVES**

*Objective:* Complete 100% of work orders by December 31, 2016.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

#### Measure: Lost time work accidents

Description	Organizational Initiative	Unit of Measure	Target
Lost time work accidents.	Safety & Security	Number	0

Results					
Year	Year End	Comments			
2012	0				
2013	0				
2014	3				
2015	3	Our goal is to have no lost time work accidents.			



#### Measure: Preventative maintence workorders

Description	Organizational Initiative	Unit of Measure	Target
Preventative maintence workorders.	Finance	%	> prior vear

Result	Results					
Year	Year End	Comments				
2012	49.6					
2013	57.25					
2014	51					
2015	100	By increasing the number/percentage of preventative maintenance work orders, we will move from reactive to planned proactive work orders, thereby increasing time and financial effectiveness.				



## Measure: WIG-Restroom Work Orders

scriptio	on			Organizational Initiative	Unit of Measure	Target
cilities V	VIG for 2	2014-Work orders on Restrooms.		Operations	%	100%
Result	S		101.2			
Year	Year End	Comments	101.0 100.8			
2013	100	New measure in 2013	100.6			
2014	100		100.4			
2015	100		100.0			1
			00.0	2013 20	014 20	15

# TRADES - PLUMBERS

The Plumbers are responsible for the water supply available to MSP users, tenants and MAC personnel. This is accomplished through the maintenance, repair, and ongoing preventive measures of the potable water systems, sanitary and storm sewer systems, building plumbing systems, irrigation systems, and fire sprinkler systems. The Plumbers are also responsible for completing plumbing inspections, locating appropriate utility lines, reviewing plumbing schematics for new projects. Staff stays current with new plumbing technologies, processes, and efficiencies by attending training seminars on new equipment and tooling demonstrations throughout the year.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	1,223,191	1,388,360	1,489,968	101,609	7.3%
Administrative Expenses	1,257	350	4,100	3,750	1071.4%
Professional Services	19,995	30,000	30,000	0	0.0%
Utilities	7,220	12,301	8,400	(3,901)	-31.7%
Operating Services/Expenses	8,883	20,000	20,000	0	0.0%
Maintenance	361,506	366,538	405,722	39,184	10.7%
Other	4,323	42,500	18,300	(24,200)	-56.9%
Total Budget	1,626,374	1,860,049	1,976,490	116,442	6.3%
Full-time Equivalent (FTE) Total	9	9	9		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases as well as increased uniform costs. A temporary plumber will assist staff in achieving customer service goals and safety directives as put forth by MAC.
Administrative Expenses	The increase will allow for the purchase of updated field record drawings and aerial photos to be used for utility location of maintenance and construction projects.
Utilities	Utilities are reduced to bring the budget closer to actual costs for data plans for the E1 Content Management System (CMS) devices and monthly service plans for cellular devices.
Maintenance	The increase in Maintenance is due to the MAC acquisition of the G Concourse and Reliever Airport utility maintenance.
• Other	The reduction in Other Expenses is the result of purchases made in 2015 but not needed in 2016.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

*Objective:* 100% code compliance with sanitary sewer industry standards.

*Results:* Sanitary sewers maintenance was 100% complete in 2015; sewers and lift stations were cleaned per industry standard.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Survey the G Concourse to gather data on all plumbing fixtures for deficiencies.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

**Objective:** Maintain the sanitary sewer collection system to industry standards.

Organizational Strategic Goal: Leverage Resources and Technology

Organizational Key initiative: NA

#### SERVICE CENTER PERFORMANCE

#### Measure: MSP campus irrigation water consumption

Description	Organizational Initiative	Unit of Measure	Target
Total irrigation water usage in gallons at MSP.	Finance	Number	< prior year



#### Measure: Lost time work accidents

Description	Organizational Initiative	Unit of Measure	Target
Lost time work accidents.	Safety & Security	Number	0

Results					
Year	Year End	Comments			
2012	0				
2013	0				
2014	0				
2015	0				



## Measure: Overall MSP water consumption

Description	Organizational Initiative	Unit of Measure	Target
Total water consumption in gallons.	Finance	Number	< prior year

Result	Results		
Year	Year End	Comments	340.
2012	322.8	Number is in millions.	330.
2013	304.7	Number is in millions.	320.
2014	315.7	Total year end water usage at MSP higher than the target. Number is in millions.	310. 300.
2015	341.8	Water main break on 3/22/2015 large water loss. Number is in millions.	



## Measure: Sanitary sewer overflows

Description	Organizational Initiative	Unit of Measure	Target
Amount of sanitary sewer overflows within the collection system.	Operations	Number	0

Results				
Year	Year End	Comments		
2013	0			
2014	0	New measure in 2013. Sanitary sewer cleaning and lift station cleaning completed in November 2014 with no overflows to report.		
2015	0			



# TRADES - ADMINISTRATION

Trades-Administration is responsible for the administration and coordination of the carpenters, electricians, painters and plumbing divisions. Trades-Administration works on construction projects, enforces the construction standards, conducts construction inspections and oversees the computerized maintenance management system. Trades-Administration represents the Trades in the Capital Improvement Plan process and interfaces with consultants and vendors on behalf of the Trades group. This department is also responsible for the oversight of the Terminal 1-Lindbergh and Terminal 2-Humphrey emergency generators and Uninterruptible Power Supply (UPS) contracts.

### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	170,296	217,360	223,002	5,642	2.6%
Administrative Expenses	3,832	7,748	7,700	(48)	-0.6%
Professional Services	328,307	228,931	274,931	46,000	20.1%
Utilities	840	4,140	4,140	0	0.0%
Operating Services/Expenses	40,713	29,828	31,908	2,080	7.0%
Maintenance			385,318	385,318	100.0%
Other	11,654	29,330	29,500	170	0.6%
Total Budget	555,642	517,337	956,499	439,162	84.9%
Full-time Equivalent (FTE) Total	2	2	2		

#### **HIGHLIGHTS OF BUDGET**

•	Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
•	Professional Services	The increase is due to contract pricing along with historical actuals adjustments.
•	Operating Services/Expenses	Increase for maintenance agreements.
•	Maintenance	Maintenance increased due to the transfer of the fire alarm contract budget from Energy Management Center into Trades - Administration.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

Objective: Weekly inspections and completion of work orders in timely manner with Facilities WIG of increasing restroom cleanliness and asset down time.
Results: In 2015, we had 100% completion on weekly inspections and generated repair work

**Results:** In 2015, we had 100% completion on weekly inspections and generated repair work orders.

**Objective:** Create a safety training matrix by the end of 2015.

**Results:** The training matrix, which includes monthly updating, was completed in 2nd Quarter 2015. All information has been entered and is up-to-date.

## 2016 SERVICE CENTER OBJECTIVES

**Objective:** Ensure all Trades performance reviews are completed by December 31, 2016.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key initiative: NA

*Objective:* Update employee training matrix quarterly.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key Initiative: NA

### SERVICE CENTER PERFORMANCE

### Measure: Foreman minutes spent entering data into the Work Order System

Description		Organizational Initiative	Unit of Measure	Target
Foreman Time in Work Order System to 30 min/Day.		Operations	Number	30 minutes
Results	61.2			

Result	15		61.2				
Year	Year End	Comments	61.0 60.8				
2012	60	New measure in 2012	60.6 60.4				
2013	60		60.2				
2014	60		60.0 59.8	-		_	
2015	60	On average, staff enters data 30 -60 mn per day.	09.0	2012	2013	2014	2015

### Measure: Number of lost time work injuries all Trades Departments

Description	Organizational Initiative	Unit of Measure	Target
On the job Injuries for all Trades Departments.	Safety & Security	Number	2

Results			
Year	Year End	Comments	
2012	1		
2013	1		
2014	3		
2015	3		



# FIELD MAINTENANCE

The MAC Field Maintenance Department is responsible for pavement maintenance, pollution control, landscape/grounds maintenance, security fence and access gate maintenance, traffic control installation, signage installation, parking ramp maintenance and refuse removal. Winter responsibilities include the removal of snow from runways, taxiways, ramps, aircraft parking areas, airside roadways, public roadways, terminal sidewalks and MAC buildings. Maintenance personnel supervise contracted snow removal operators who remove snow from parking ramps and landside parking areas. The department maintains and repairs a fleet of more than 500 vehicles, and partners with other MAC departments to procure vehicles and related equipment.

### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	9,156,418	9,059,235	9,346,276	287,041	3.2%
Administrative Expenses	34,556	27,370	17,375	(9,995)	-36.5%
Professional Services	35,977	34,500	54,850	20,350	59.0%
Utilities	16,284	20,600	18,675	(1,925)	-9.3%
Operating Services/Expenses	28,693	23,100	66,595	43,495	188.3%
Maintenance	4,035,522	4,573,350	4,631,200	57,850	1.3%
Other	82,517	63,480	39,560	(23,920)	-37.7%
Total Budget	13,389,966	13,801,635	14,174,531	372,896	2.7%
Full-time Equivalent (FTE) Total	107	110	110		

### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Administrative Expenses	Administrative Expenses decreased as computer software expenses transferred to the IT cost center.
Professional Services	Increases are needed for FAA-required annual maintenance of the Vehicle Movement Area Transponder (VMAT) equipment procured in 2015.
Operating Services/Expenses	Pollution control costs and hazardous waste disposal costs increased in 2016. Also, The MAC is hosting a major international airport operations conference in September, with funds budgeted to account for host airport responsibilities.
Maintenance	Equipment repair shop costs were adjusted based on average costs.
• Other	Computer hardware expenses transferred to the IT cost center.

### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Institute an internal vehicle accident review process and consider vehicle operator accountability factors as a means to reduce preventable motor vehicle accidents. The objective is to have no preventable motor vehicle accidents during calendar year 2015.

**Results:** There were six preventable motor vehicle accidents involving MAC Field Maintenance personnel in 4th Quarter 2015, for a total of 12 preventable motor vehicle accidents in calendar year 2015.

#### **2016 SERVICE CENTER OBJECTIVES**

**Objective:** In conjunction with the Safety/Risk Management department, create and conduct safety presentations to educate staff on safe operating practices. The goal is to reduce on-the-job injuries by 10% over the previous year.

Organizational Strategic Goal: Develop Employee Talent

Organizational Key Initiative: NA

## SERVICE CENTER PERFORMANCE

## Measure: Field Maintenance preventable vehicle accidents

Description	Organizational Initiative	Unit of Measure	Target
Field Maintenance vehicle accidents.	Safety & Security	Number	<7

Results			
Year	Year End	Comments	
2012	7		
2013	8	Figures represent 'preventable' accidents only as rated by MAC Risk/Safety.	
2014	12		
2015	12	Did not meet goal due to winter- related accidents	



## **RELIEVERS - ADMINISTRATION**

The Reliever Airports department is responsible for the operation, management and maintenance of six reliever airports. Staff is also responsible for the administration of over 800 tenant leases and contracts on the aiport properties.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	729,279	785,313	789,187	3,874	0.5%
Administrative Expenses	13,020	22,705	22,810	105	0.5%
Professional Services	10,013	44,000	44,000	0	0.0%
Utilities	4,429	3,565	8,043	4,478	125.6%
Operating Services/Expenses	5,060	1,500	1,500	0	0.0%
Maintenance				0	0.0%
Other		1,000		(1,000)	-100.0%
Total Budget	761,801	858,083	865,540	7,457	0.9%
Full-time Equivalent (FTE) Total	8	8	8		

#### **HIGHLIGHTS OF BUDGET**

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases.
Utilities	The increase is based upon higher costs for cellular device plans for maintenance staff 24/7/365 on-call capabilities.

#### 2015 SERVICE CENTER OBJECTIVE RESULTS

**Objective:** Encourage the development of \$333,000 of on-airport tenant investment in new facilities by the end of 2015 in support of a 2015-2017 cumulative goal of \$1M.

**Results:** Two of the three buildings under construction at Flying Cloud Airport are complete, with the third anticipated to be complete in February 2016. The level of investment exceeds \$333,000.

**Objective:** Identify potential sites for public viewing stands at the Reliever Airports by the end of 2015.

**Results:** Viewing stands exists at the Anoka County-Blaine, Lake Elmo, and St. Paul Downtown Airports. Sites have been identified for stands at the Flying Cloud, Airlake, and Crystal Airports.

**Objective:** Continue to support the development of a GIS system for the Reliever Airports, including the development of leasehold exhibits.

**Results:** The GIS system is 98% complete and the Reliever Airport managers have access to utilize the system.

#### 2016 SERVICE CENTER OBJECTIVES

**Objective:** Encourage the development of \$333,000 of on-airport tenant investment in new facilities by the end of 2016 in support of a 2015-2017 cumulative goal of \$1M.

Organizational Strategic Goal: Assure financial viability

**Organizational Key initiative:** Increase on airport tenant investments at the reliever airports a minimum of \$300,000 by the December, 2016

**Objective:** Construct the public viewing stands on the relevant airports that are identified in the 2015 planning process.

Organizational Strategic Goal: Provide a Great Customer Experience

Organizational Key initiative: NA

## SERVICE CENTER PERFORMANCE

### Measure: Total Reliever Runway Incursions

Description	Organizational Initiative	Unit of Measure	Target
Vehicle-Pedestrian Incursions.	Safety & Security	Number	0

Results				
Year	Year End	Comments		
2012	0			
2013	6	5 vehicle, 1 pedestrian		
2014	5	5 vehicle, 0 pedestrian		
2015	13	12 vehicle, 1 pedestrian		



## **RELIEVERS - ST. PAUL**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	636,968	597,979	638,009	40,030	6.7%
Administrative Expenses	2,780	2,444	4,050	1,606	65.7%
Professional Services	11,818	15,000	15,000	0	0.0%
Utilities	893	1,196	1,360	164	13.7%
Operating Services/Expenses	7,735	7,095	8,200	1,105	15.6%
Maintenance	165,250	142,560	155,700	13,140	9.2%
Other	3,232	982	1,200	218	22.2%
Total Budget	828,675	767,256	823,519	56,263	7.3%
Full-time Equivalent (FTE) Total	7	7	7		

## HIGHLIGHTS OF BUDGET

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on the historical average for the past 3 years, additional staff is needed for annual airport events and to cover expanded hours of airport operations with around the clock business jet aircraft.
Administrative Expenses	Additional monies are added to the budget for manager professional development as well as adjustments to reflect the historical average for administrative support in maintaining five independent work locations.
Operating Services/Expenses	Additional funds are needed for the increased attendance at the annual Airport Open House event.
Maintenance	The increase is based upon historical spending, inflation and increased service demands on equipment, parts and supplies.
Other	Other expenses increased for the City of St. Paul certificate of occupancy permits for the administrative building.

# **RELIEVERS - LAKE ELMO**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	104,748	101,984	107,628	5,644	5.5%
Administrative Expenses	500	290	290	0	0.0%
Professional Services	12,911	12,000	12,000	0	0.0%
Utilities	323	435	453	18	4.1%
Operating Services/Expenses				0	0.0%
Maintenance	33,167	46,500	44,100	(2,400)	-5.2%
Other	981	500	500	0	0.0%
Total Budget	152,630	161,709	164,971	3,262	2.0%
Full-time Equivalent (FTE) Total	1	1	1		

## **HIGHLIGHTS OF BUDGET**

Personnel

The increase in Personnel is attributable to wage structure adjustments and step increases as well as additional costs for temporary employees and uniforms.

# **RELIEVERS - AIRLAKE**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	97,237	92,411	95,041	2,630	2.8%
Administrative Expenses	557	342	355	13	3.8%
Professional Services	11,818	12,177	12,420	243	2.0%
Utilities	340	415	453	38	9.2%
Operating Services/Expenses				0	0.0%
Maintenance	30,882	23,375	24,945	1,570	6.7%
Other		452	450	(2)	-0.4%
Total Budget	140,834	129,172	133,664	4,492	3.5%
Full-time Equivalent (FTE) Total	1	1	1		

## **HIGHLIGHTS OF BUDGET**

Personnel

The increase in Personnel is attributable to wage structure adjustments and step increases.

Maintenance
The Maintenance budget increased to reflect historical spending for
maintaining airport equipment as well as an increase for a required change
in airfield deicers.

# **RELIEVERS - FLYING CLOUD**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	223,072	259,266	256,136	(3,131)	-1.2%
Administrative Expenses	1,457	950	1,010	60	6.3%
Professional Services	13,919	13,500	13,500	0	0.0%
Utilities	314	1,168	1,170	2	0.2%
Operating Services/Expenses				0	0.0%
Maintenance	62,880	71,000	77,650	6,650	9.4%
Other	167	500	500	0	0.0%
Total Budget	301,810	346,384	349,966	3,581	1.0%
Full-time Equivalent (FTE) Total	3	3	4		

## **HIGHLIGHTS OF BUDGET**

Personnel	Although Personnel increased for wage structure adjustments and step increases, it decreased overall because no temporary employees are needed in 2016.
Maintenance	The Maintenance budget increased to reflect historical spending for maintaining airport equipment as well as an increase for a required change in airfield deicers.

# **RELIEVERS - CRYSTAL**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

	2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
Personnel	288,131	253,283	281,249	27,966	11.0%
Administrative Expenses	2,118	2,075	2,125	50	2.4%
Professional Services	11,845	13,000	12,000	(1,000)	-7.7%
Utilities	623	660	741	81	12.3%
Operating Services/Expenses				0	0.0%
Maintenance	54,199	60,000	61,900	1,900	3.2%
Other	834	500	500	0	0.0%
Total Budget	357,750	329,518	358,515	28,997	8.8%
Full-time Equivalent (FTE) Total	3	3	3		

## HIGHLIGHTS OF BUDGET

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on a 3-year average, additional staff hours are needed to maintain safe operating conditions and operational efficiencies.
Utilities	The increase is based upon higher costs for cellular device plans for maintenance staff 24/7/365 on-call capabilities.
Maintenance	The increase includes the expected inflation of materials and parts to maintain the airfield and equipment.

# **RELIEVERS - ANOKA**

The Reliever Airport staff is responsible for the operation, maintenance, and administration of the Reliever Airport. The department staff manages the properties, including the administration of leases. The staff also responds to tenant, airport user and community issues and concerns.

#### **BUDGET SUMMARY**

2014 Actual	2015 Budget	2016 Budget	\$ Variance	% Variance
271,997	263,744	336,760	73,016	27.7%
1,911	1,375	1,325	(50)	-3.6%
66,193	28,000	28,000	0	0.0%
323	1,260	1,300	40	3.2%
96,394	148,000	152,000	4,000	2.7%
79,695	75,400	77,000	1,600	2.1%
861	350	700	350	100.0%
517,375	518,129	597,085	78,956	15.2%
4	3	3		
	Actual 271,997 1,911 66,193 323 96,394 79,695 861 517,375	Actual     Budget       271,997     263,744       1,911     1,375       66,193     28,000       323     1,260       96,394     148,000       79,695     75,400       861     350       517,375     518,129	ActualBudgetBudget271,997263,744336,7601,9111,3751,32566,19328,00028,0003231,2601,30096,394148,000152,00079,69575,40077,000861350700517,375518,129597,085	ActualBudgetBudgetVariance271,997263,744336,76073,0161,9111,3751,325(50)66,19328,00028,00003231,2601,3004096,394148,000152,0004,00079,69575,40077,0001,600861350700350517,375518,129597,08578,956

## HIGHLIGHTS OF BUDGET

Personnel	The increase in Personnel is attributable to wage structure adjustments and step increases. Also, based on the historical average for the past 3 years, additional staff is needed for annual airport events and to cover expanded hours of airport operations due to air traffic with piston and jet aircraft.
Operating Services/Expenses	Professional contract service agreements for the maintenance of the equipment in the air traffic control tower, transmitters and receivers increased in 2016.
Maintenance	The Maintenance budget increased to reflect historical average spending as well as higher costs for materials and parts.

This page left blank intentionally.

# Statistics & Informative Facts

The Statistics and Informative Facts sections are:

- 1. Historical Operating Revenue/Operating Expense and Facility Comparisons
- 2. Activity /Operations Statistics
- 3. National Comparisons
- 4. Informative Facts about Minnesota

## Historical Operating Revenue/Operating Expense and Facility Comparisons

The table below compares the years 2005 versus 2014 and emphasizes the changes that occurred when comparing the percentage in each category to the total. The average annual percentage increase in revenue from 2005 to 2014 (3.0%) is slightly less than the annual percentage increase in expenses from 2005 to 2014 (3.5%).

	2005			2014		2	005-2014	Annual	
			% of	_		% of	0	Change	%
		\$	Total		\$	Total		\$	Change
Operating Revenue									
Airline Rates & Charges	\$	81,946	35.9%	\$	111,005 *	37.2%	\$	29,059	3.4%
Concessions		99,278	43.5%		136,445	45.7%		37,167	3.6%
Rentals/Fees		0	0.0%		34,117	11.4%		34,117	
Utilities & Other Revenue		0	0.0%		16,768	5.6%		16,768	
Other		46,948	20.6%			0.0%		(46,948)	-100.0%
Total Operating Revenue	\$	228,172	100.0%	\$	298,335	100.0%	\$	117,111	3.0%
Operating Expenses									
Personnel	\$	59,049	52.2%	\$	72,358	47.0%	\$	13,309	2.3%
Administrative Expenses		1,179	1.0%		1,610	1.0%		430	3.5%
Professional Services		3,359	3.0%		4,972	3.2%		1,613	4.5%
Utilities		14,444	12.8%		20,873	13.5%		6,429	4.2%
Operating Services		12,492	11.0%		19,583	12.7%		7,090	5.1%
Maintenance		18,943	16.7%		31,377	20.4%		12,434	5.8%
Other		3,758	3.3%		3,325	2.2%		(433)	-1.4%
Total Operating Expenses		113,225	100.0%	\$	154,097	100.0%		40,872	3.5%
(excludes depreciation and noi	se <u>am</u>	ortization)							
Operating Income (Loss) (excludes non operating)	\$	114,947		\$	144,238		\$	29,291	2.6%

## **Operating Revenue**

In 2008, a major upgrade in the financial software program provided an opportunity to improve revenue reporting. This affected the various individual lines of revenue being reclassified into new categories and the reclassifications are not reflected in the data for 2005 (although the total is accurate). The following explanations for the changes in revenue are general in the categories represented. Changes in revenue are as follows:

The average annual percentage increase for Airline Rates and Charges is 3.4% between the years of 2005 and 2014. This is due in part to landing fees and expanded terminal facilities necessary to accommodate the growth in passenger activity between 2005 and 2014. Landing fees are calculated on a breakeven basis with revenue and expense being equal. The increase between 2005 and 2014 also results from changes in the 2007 Amendment to the Airline Use Agreement and new facilities that have become operational. In the past, this category had maintained the largest growth.

However, due to airline lease and use renegotiations, growth has become less than Concessions. In addition, since 2008 Terminal 2 common use rates and other fees associated with non-signatory airline landing and ramp fees are included in Airline Rates and Charges. (See Operating Budget Revenue.)

 The largest growth occurred in the Concessions category (3.6%). This is a result of increasing auto parking fees, facilities and changes/renewals to the Auto Rental contracts and separate concession/contract agreements with various firms to operate concessions in the terminal building. The annual average percentage increase of 0.9% is in the Other Revenue category (combines Rentals/Fees and Utilities & Other Revenue). In 2008 the Other Category was separated into two new components, Rentals/Fees and Utilities and Other Revenue. Due to the conversion of data in the new financial software system, the breakout of this revenue for the years prior to 2008 would be difficult to determine. Therefore, for purposes of this explanation, these numbers have been combined. The increase is attributable to building rentals including the Federal Express and UPS building/facilities, Terminal 2 common use rates and other fees associated with non-signatory airline landing and ramp fees that were included in this category in 2005 through 2007. However, 2008 reporting revenue is included in Airline Rates and Charges. (See Operating Budget Revenue.)

## **Operating Expenses**

Expense changes are as follows:

- Personnel expenses increased from 2005 to 2014 by \$13.3 million. This equates to an average annual increase of 2.3%. Full Time Equivalents (FTEs) in 2005 were at 557 while FTE positions in 2014 were at 576. This is a direct result of the 2010 Expansion which included a new runway, new Terminal 2-Humphrey, expanded Terminal 1-Lindbergh as well as a number of other facilities.
- Administrative Expenses had an annual increase of 3.5% as a result of the higher costs related to travel expenses and computer software.
- Professional Services increased 4.5% when comparing 2005 actual expenses to the total expenses for 2014. The majority of the increase was related to computer consulting.
- Utilities increased 4.2% between 2005 and 2014 and reflect the higher costs of natural gas and electricity along with an increase in facilities.
- Operating Services increased 5.1% between the years 2005 and 2014 due to additional contracts such as the 2013 implementation of the porter service in baggage claim and increases in service agreements.
- Maintenance increased 5.8% between 2005 and 2014 as a result of additional facilities including Runway 17/35. Contracted maintenance also increased for building mechanical areas, including automated people mover, elevator, escalator and moving walks.
- Other expenses decreased 1.4% primarily as a result of less liability insurance costs when annualized between the years 2005 and 2014.



Facility Expansion Lindbergh and HHH								
	2005	2015	Increase	% Increase				
Lindbergh & Regional Terminal Square Footage	2,766,774	2,841,143	74,369	2.7%				
Number of Gates (Aircraft Loading Positio	117 ns)	114	-3	-2.6%				
Ramp Lineal Footage	11,302	11,302	0	0.0%				
Humphrey Terminal Square Footage	398,134	595,699	197,565	49.6%				
Number of Gates	10	10	0	0.0%				
Parking (All Facilities)	19,928	23,281	3,353	16.8%				

The chart above compares the development and expansion of the major facilities at MSP International Airport between 2005 and 2015. The significance of this growth impacts both revenue and expenses. New facilities occupied by tenants will continue to generate additional income. Expenses include maintenance (both labor and materials), repairs, utilities, security and administrative costs. All sections of MAC are impacted by changes in facilities.

The following table identifies major new facilities that have been completed since 2006.

Major New Facilities Completed 2006 through 2015						
New Facilities	Closing Date	New Facilities	Closing Date			
North Terminal Expansion	2006	FAA Building Upgrades	2011			
Runway 4/22 Tunnel	2006	2008/2012 Part 150 Noise Sound Insulation Prog	2012			
Trinity School Acquisition	2006	Terminal 2 Phase A Security Check Pt	2012			
HHH Terminal Projects	2006	Terminal 2 Fuel Facility Relocation	2012			
Lindbergh Terminal EDS Bldg. Shell	2006	Terminal 1 Folded Plate Drain Roof Repair	2012			
Taxiway CD Phase 3	2007	Perimeter Fence Security Improvement	2012			
In-line Baggage Screening System	2007	Terminal 1 Jet Bridge Replacements	2012			
Runway 12R/30L Reconstruction Segment 2	2007	Lindbergh South Baggage Screening – Phase 2	2013			
St. Paul Airport Runway Improvements	2008	IT Date Center Facility – Phase 1 & 2	2013			
HHH Terminal Parking Expansion	2008	Terminal 2 – Apron Expansion	2013			
St. Paul Airport Runway Safety Area	2008	I-494/34 <sup>th</sup> Ave. Interchange (Diverging Diamond)	2013			
Perimeter Fence/Gate Barrier System	2008	Concourse G Roof Replacements	2013			
St. Paul Airport-Dike Excavation	2008	North Side Storm Sewer (Ponds 3 & 4)	2013			
Runway 12L/30R Reconstruction - Segment 2	2009	Post Road Fuel Farm Fire Protection Improvement	2013			
North/South Runway-Bloomington Land Acquisition	n 2009	Conveyance System Upgrades	2013			
HHH Terminal Parking Facility Expansion	2009	2014 Pavement Rehabilitation-Aprons	2014			
St. Paul Airport - Flood Protection: Perimeter Dike	2009	Terminal 1-Checked Baggage Inspection system	2014			
Lindbergh Sprinkle System - Phase 3	2009	Terminal 1-Bag Claim Fire Protection System	2014			
MUFIDS Phase 2	2010	Terminal 2-Auto Rental Facility	2014			
Lindbergh Terminal Carpet	2010	2012iVISN Projects (CCTV) Phase 1&2, Camera	2014			
HHH Skyway Expansion	2010	Replacements				
Flying Cloud Airport -Runway 10R/289L Extension	2010	Solar Panels on Blue/Red Parking Ramp	2015			
2008/2009 Part 150 Noise Sound Insulation Prog	2010	Terminal 1 FIS Expansion Gate 8 Holding Room	2015			
Concourse G Expansion Site Preparation	2011	2014 Airline Accomodations	2015			
Taxiway C Extension to HHH Remote	2011	2014 iViSN-CCTV Improvements	2015			
Lindbergh Sprinkle System - Phase 4	2011	2015 Terminal 1 Modular Cooling Tower Installment	2015			
Note: Li	indbergh=Term	inal 1 HHH=Terminal 2				

## Activity/Operations Statistics

This section contains the historical and forecasted levels of activity for the period 2008 through 2016 in the MAC's system of airports.



The above chart illustrates passenger activity that occurred at MSP International Airport during the time period 2007 to 2015. The following highlights recent activity affecting passenger activity.

- 2007 Reduction in flights by MAC's major carrier due to bankruptcy in 2006. (Record high of 36.7 million passengers was in 2005)
- 2008 1.1 million decline in passengers as Northwest, the major carrier, merged with Delta
- 2009 Worst recession since the Great Depression yielded 1.6 million less passenger
- 2014 Increase in passengers due to a stronger economy
- 2016 Budget projecting an increase in passenger activity of 2% over 2015 estimates based upon airline projections and a stronger economy

Passenger Type Comp	arisons 2012	to 2016			
	2012	2013	2014	2015	2016
	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Estimate</u>	Budget
Passenger Type					
Enplaned	8,667,889	8,929,724	9,290,977	9,791,389	9,938,260
Deplaned	8,698,441	8,957,947	9,380,281	9,825,002	9,972,377
Connecting	14,704,298	14,880,428	<u>15,418,190</u>	15,878,034	16,116,205
Total Passengers	32,070,628	32,768,099	34,089,448	35,494,425	36,204,314

Estimates of passenger activity form an important element in forecasting revenue each year. The above chart represents actual passenger statistics for 2012, 2013 and 2014 with estimates for 2015 and budget 2016. The following categories are each used in a specific manner when calculating revenue:

- Enplaned (originating) passengers plus connecting passengers are used in forecasting most concession revenue.
- Deplaned (final destination) passengers are used in the process of estimating auto rental revenue.
- Enplaned (originating) passengers, excluding connecting, are used in estimating common use and carrousel and conveyor percentages for billing the airlines.



Delta Air Lines Operations at Terminal 1-Lindbergh
The following Operations Activity chart depicts the total Operations Activity for both the Reliever Airports and MSP International. An operation represents one takeoff or landing. MSP operations have steadily declined as shown below as a result of airline bankruptcies, acquisitions, the recession and aircraft size. The 2016 budget is based upon prior year operations as airlines are flying larger aircraft with greater seating capacity.



The Cargo/Mail Activity Chart points to a steady decrease in activity from 2007 through 2009 as a result of shipments made via truck or rail due to costs and security, bankruptcy issues and the economy. The budget for 2016 remains consistent with prior year activity.





Parking Rules Were Enforced at Wold-Chamberlain Field in 1951

### National Comparisons

The information presented in this section was obtained from the national airport survey prepared by Airports Council International-North American (ACI-NA) dated September 2015. This survey grouped hub airports into three categories: large, medium, and small. MSP is considered a large hub airport.

The following two subjects are addressed:

Industry Revenue Comparisons Industry Comparisons – Other

## **Industry Revenue Comparisons**

Revenue per Enplaned Passenger and Concessions Revenue are reviewed in this segment. The following charts compare MAC's Revenue with ACI-NA survey results for 2014:



Operating Revenue per Enplaned Passenger compares MAC's revenue of \$16.37 per enplaned passenger to other large hub airports of \$24.23. The difference is primarily attributable to MAC's lower operating costs as these costs are used to calculate airline rates and charges.

Passenger Airline Aeronautical Revenue per Enplanement Passenger in the above chart measures how much airlines pay the airport on a per enplaned passenger basis. Cargo revenue is not included. MAC's ratio is below the median by \$6.53/enplanement. The primary reason for this difference is MAC's lower operating costs. In addition, the Third Amendment for the airlines established a concessions credit which also lowers the airline cost. The amended Airline Use Agreement (due to airline bankruptcies) allows for a change in rate methodology, lease adjustments, etc. (See Budget Process and Budget Message sections for details.)

The table and chart below presents historical concession revenues from 2008 to 2014, estimate for 2015 and the 2016 budget. (Please see Operating Budget Revenue for additional details.)

2016 Budget							
Concession Rev	venues						
(\$ = 000)							
	Rental Car		MSP				
		& Ground	Food &	General	Employee		
Year	Parking	Transportation	Beverage	Merchandise	Parking	Other	Total
2008	62,748	21,409	12,807	8,553	2,424	4,942	112,883
2009	61,546	19,429	13,052	8,082	2,586	2,685	107,380
2010	63,682	19,616	12,957	8,028	2,469	5,752	112,504
2011	66,612	22,246	13,398	8,373	2,578	5,585	118,792
2012	72,621	22,574	13,808	8,607	2,929	5,860	126,399
2013	76,569	23,133	14,743	8,489	2,414	5,973	131,321
2014	80,658	23,751	16,128	8,245	2,917	4,745	136,444
2015 Est	88,000	23,451	16,500	8,350	3,325	6,440	146,066
2016 Budget	90,731	23,562	20,130	9,394	3,409	8,137	155,363



The following two charts represent MAC's comparison with other large hub airports for Parking and Ground Transportation and Rental Car Facility. MAC, in 2014, is higher than the national average for parking and ground transportation by \$1.05. However, MAC is lower in generating revenue from rental car facilities by \$0.72.



### **Industry Comparisons - Other**

The following section compares MAC to industry performance ratios. These ratios are based on 2014 financial and operating data (the most recent available) and have been used for purposes of comparison. All MAC data is based upon actual 2014 information.



The above chart, Cost per Enplaned Passenger Comparison, historically compares MSP's operating expenses for airlines in the airfield, ramp, terminal buildings and international facilities per enplaned passenger to the average cost per enplaned passenger as indicated in the ACI-NA report. In 2014, MAC's expense of \$6.81 per passenger (which is in the lower third of large hub airports) is less than the 2014 national average of \$12.23 and is attributable to MAC's lower operating costs.

Debt outstanding per enplaned passenger is calculated by dividing total outstanding General Airport Revenue Bond (GARB) debt by the number of enplaned passengers. The chart on the next page uses the average for Debt per Enplaned Passenger as published by the ACI-NA for large hub airports. MAC's ratio of debt/enplaned passenger is below the industry average due to bond refundings.

The 2014 Operating Ratio is calculated by dividing total operating expenses, excluding depreciation, by total operating revenues. As shown on the next page, MAC's operating ratio indicates that operating expenses are a higher percentage of the total operating revenue than the average. This difference is partly attributable to the manner in which other airports account for long-term leases with the airport tenants. Ratios derived from the income statement provide measures of profitability.



The dominant carrier at MSP is Delta Air Lines. As shown below, the 2016 budget is projecting no change in the Delta percentages from the 2015 estimate. The second largest carrier in 2015 was United Airlines with 5.3% of total airport traffic.



### Informative Facts about Minnesota

Minnesota is a dynamic and flourishing state for a variety of reasons. A number of Fortune 500 companies are located within the state as Minnesota's culture promotes financial prosperity. The Minnesota education rates exceed the national average which, in turn, reduces the state unemployment rate, increases per capita income and provides the opportunity to choose from many large employers for employment. In addition, the Minneapolis-St. Paul International Airport is ranked among the top airports in a number of areas. Minneapolis-St. Paul International Airport is the only large hub airport in the Metropolitan Statistical Area (MSA) serving scheduled air commerce.

To gain a better understanding of the state of Minnesota, the following information is presented in this section.

- Population
- Employers
- Employment
- Income and Education
- Tourism and Attractions
- Interesting Facts about Minneapolis-St Paul International Airport

# Population

Despite the sometimes frigid weather, Minnesota's population continues to grow each year. The prior table presents the population for the U. S., the state of Minnesota and the MSA. The MSA is composed of 11 counties located in the east-central region of the state and 2 counties in the western portion of Wisconsin. According to the U. S. Census Bureau, Minnesota is the 21<sup>st</sup> most populous state in the nation with a 3.5% increase since 2010 and 66.6 persons per square mile. Much of the recent population growth is attributed to immigration, births and new residents. The state population is made up of 85.7% Caucasian, 5.9% African American, 4.7% Asian and the remaining 3.5% is a mixture of other nationalities. Approximately 63% of Minnesota's population lives in the Minneapolis-St Paul metropolitan area as shown in the table above.

POPULATION As of December 31 (In thousands)					
Calendar Year	United States	Minnesota	Minneapolis St. Paul MSA	MSA** as % of US	MSA as % of Minnesota
2003	290,211	5,048	3,082	1.1%	61.1%
2004	293,046	5,079	3,112	1.1%	61.3%
2005	295,753	5,127	3,141	1.1%	61.3%
2006	298,593	5,167	3,172	1.1%	61.4%
2007	301,580	5,198	3,208	1.1%	61.7%
2008	304,375	5,231	3,238	1.1%	61.9%
2009	307,007	5,266	3,270	1.1%	62.1%
2010	309,326	5,303	3,349	1.1%	63.2%
2011	311,583	5,347	3,389	1.1%	63.4%
2012	313,874	5,380	3,422	1.1%	63.6%
2013	316,129	5,420	3,459	1.1%	63.8%
2014	318,857	5,457	3,428	1.1%	62.8%
2015	322,871	5,490	TBD	TBD	TBD

### Employers

Many large, prominent companies are based in Minnesota and reap the benefits of the state's talent, innovation and trade. In 2015, Mayo Clinic was at the top of the Largest Minnesota Employer listing with almost 40,000 employees when ranked by number of in-state employees as shown in the following table. State and Federal Governments are close behind in the ranking with over 30,000 employees each. Target is still holding strong as one of the top employers and Delta Air lines is a big player with 10,000 in-state employees.

Minnesota Top 20 largest Employers					
Ranked by instate employees					
Number of					
	Minnesota				
Employer	Employees	Industry			
Mayo Clinic	39,518	Health Services			
State of Minnesota	37,180	Governmental Services			
US Federal Government	31,434	Governmental Services			
Target Corporation	29,896	Retail			
Allina Health	26,022	Health Services			
University of Minnesota	25,836	Education			
HealthPartners	22,500	Health Services			
Wal-Mart Stores	21,564	Retail			
Fairview Health Services	21,000	Health Services			
Wells Fargo Minnesota	20,000	Financial Services			
Minnesota State Colleges & Universities	16,920	Education			
3M Company	16,685	Manufacturing			
UnitedHealth Group	15,000	Health Services			
United States Postal Service	12,430	Postal Services			
US Bancorp	11,881	Financial Services			
Essentia Health	11,398	Health Services			
Delta Air Lines	10,000	Passenger Services			
Medtronic	9,300	Medical Technology			
CentraCare Health	8,990	Health Services			

The 1,000 Fortune 500 companies total \$12.5 trillion and 26.8 million employees. Minnesota is home to 20 Fortune 500 companies representing a wide variety of industries including health services, financial services, retail sales, manufacturing and food processing bringing in \$506 billion. The following chart recognizes the Minnesota Fortune 500 Companies of 2015 ranked by revenue. United Health Group tops the chart with \$130.5 million in revenue followed by Target Corporation with \$74.5 million. CHs Inc. and Best Buy are next in line

with \$42.7 and \$42 million, respectively. Minnesota is also home to thousands of small businesses and equally as many family farms.



## Employment

The civilian unemployment table reveals that Minnesota and the Minneapolis-St. Paul metropolitan statistical area has historically low unemployment rates. The Minnesota rate has been below the national rate for all years shown except for 2007 and 2008 when Minnesota hit the highest unemployment rate in 22 years due to a recession from housing, credit and financial markets plagued with turmoil. According to the Bureau of Labor Statistics, Minnesota's 3.5% unemployment rate was the 7<sup>th</sup> lowest in the nation in November of 2015. Also, the unemployment rate for the MSA was lower than the national unemployment rate in every year shown. In 2010, the unemployment rate began to decline in Minnesota and the MSA but did not decline for the United States until 2011. Through the current year, unemployment continues to drop for the United States, Minnesota and the MSA.

According to the Department of Employment and Economic Development (DEED), Minnesota is projected to add about

Civilian Unemployment Rate				
Calendar Year	United States	Minnesota	Minneapolis- St Paul MSA**	
2002	5.8%	4.5%	4.4%	
2003	6.0%	4.9%	4.7%	
2004	5.5%	4.4%	4.4%	
2005	5.1%	4.2%	3.9%	
2006	4.6%	4.4%	3.8%	
*2007	4.6%	4.8%	4.0%	
*2008	5.8%	6.5%	5.1%	
2009	9.3%	7.7%	7.9%	
2010	9.6%	7.0%	7.3%	
2011	8.9%	5.8%	6.3%	
2012	8.1%	5.4%	5.5%	
2013	7.4%	4.7%	4.8%	
2014	6.2%	3.6%	3.0%	
2015	5.0%	3.5%	2.7%	
*Indicates national recession during all or part of the year				
**The MSA consists of 13 surrounding counties.				
Sources: US Department of Labor, Bureau of Labor Statistics				
Minnesota Department of Employment and Economic Development				

20,500 jobs annually and will reach 3.1 million jobs by 2022. With the Fortune 500 companies, the large number

of employers in the state and new jobs added annually, Minnesota is gaining a larger share of the nation's economic pie.

### **Income and Education**

In 2014, Minnesota ranked 13<sup>th</sup> in the U.S. for per capita personal income. The Minnesota rate increased 3.3 percent over 2013 compared to the national average of 3.6 percent but was still 106% of the national average of \$46,049 per the Bureau of Economic Analysis. For every year within the personal income chart above, the MSA's per capita personal income has been higher than the per capita personal income amount for the nation and the state. This higher per capital personal income leads to higher discretionary disposable income, on average, than others throughout Minnesota and the nation and relates positively to the demand for air travel.

The following two charts depict comparisons of per capita personal income and education level.

Per Capita Personal Income				
Year		United States	Minnesota	MSA
2006	\$	37,728 \$	40,015 \$	45,002
2007		39,430	41,764	46,853
2008		40,208	43,037	48,207
2009		38,846	41,223	44,977
2010		39,945	42,847	46,498
2011		41,560	44,560	48,657
2012		43,735	46,925	50,260
2013		44,765	47,500	51,183
2014		46,049	48,998	53,166
Source: Bureau of Economic Analysis, US Department of Commerce				



Education is important to Minnesotans. As depicted in the education chart above, the state has a well-educated workforce. For adults 25 years of age and over, Minnesotans have over four percent more bachelor and advanced degrees than the United States as a whole. Including high school graduates, Minnesota still exceeds the nation by over two percent. Post-secondary education opportunities in the MSA include a variety of institutions including a number of public universities, private colleges and universities, community colleges, technical colleges and post-graduate schools. In addition, several proprietary schools offer trade and technical training in the MSA. Minnesota is in a good position to be competitive.

### **Tourism and Attractions**

The Minneapolis-St Paul area has numerous tourist attractions and local activities such as:

- Home to the nation's largest shopping center and entertainment complex, the Mall of America (MOA), receives over 40 million visitors per year and brings to the state of Minnesota nearly \$2 billion annually.
- Nationally renowned cultural organizations including the Guthrie Theater, Children's Theater Company, Minnesota Orchestra, St. Paul Chamber Orchestra, Minnesota Opera, Walker Art Center, Minneapolis Institute of Arts and Minnesota Museum of Art.
- The State Theater, Orpheum Theatre and Ordway Music Theatre are host to Broadway shows as well as other cultural events.
- Six major professional sports teams include: Minnesota Twins baseball team, Minnesota Vikings football team, Timberwolves basketball team, Minnesota Lynx women's basketball team, Minnesota Thunder soccer team and Minnesota Wild hockey team.
- University of Minnesota Gophers participate in the Big Ten Conference in a number of sports including basketball, hockey, football and soccer.
- Minnesota, with its more than 10,000 lakes and 136,000 acres of parks, trails and wildlife management areas, is known for its wide variety of outdoor activities such as sailing, fishing, skiing and hunting.
- Popular local activities in Minnesota include the following annual events: Minnesota State Fair, Minneapolis Aquatennial and St. Paul Winter Carnival.

## Interesting Facts about Minneapolis-St. Paul International Airport

### **Historical Facts**

• In 1914, Snelling Speedway, an auto racing venue, was an unsuccessful venture. The Minneapolis Aero Club acquired the property which became what is known today as the Minneapolis-St. Paul International Airport.



Arial view of Snelling Speedway

• In 1920, the first hangar, a wooden structure, was constructed to accommodate airmail service. The 160-acre property became known as Speedway Field.



First U. S. Air Mail building on Speedway Field

• In 1923, Speedway Field was re-named Wold-Chamberlain Field in honor of two local pilots, Ernest Wold and Cyrus Chamberlain, who lost their lives in combat during World War I.



Dedication of Wold-Chamberlain Field on July 10, 1923

• In 1926, Northwest Airways won the government's airmail contract and acquired the airport's only hangar.



St. Paul Downtown Airport Terminal Building – Year 1939

• In 1970, the movie "Airport" was filmed partially at MSP airport. Burt Lancaster, Dean Martin, Jean Seberg and Jacqueline Bisset starred in the movie.

### **Current MSP Information**

- The MSP Airport Surveillance radar sweeps the sky once every 4.8 seconds.
- Runway 17/35 and its taxiways contain enough concrete to build a sidewalk from Minneapolis to New Orleans.
- Runway 12R-30L is 10,000 feet long by 200 feet wide, which equates to two million square feet of concrete. The MAC runway snow removal team can clear the runway of snow in less than ten minutes.
- MSP operates one of the nation's most extensive airport noise mitigation programs. Between 1992 and the present, the Commission has spent approximately \$480 million on noise mitigation programs, including insulating 17,969 single-family homes and multi-family units and 19 schools.
- The 53,000 kilometers of fiber cable installed on the property of the Commission could circle the world just over two times.
- Minneapolis-St. Paul International Airport encompasses approximately 3,300 acres. Turf areas, which account for more than one-third of that total, require extensive maintenance by the Field Maintenance crew.

### **Airport Activity**

The passenger traffic at MSP is affected by the region's economic profile. For example, the amount and type of commerce in the region may affect the level of business travel to and from MSP or the average regional personal income may affect the level of discretionary travel from MSP.

2014 Ranking of US Airports						
•	(For the 12 Months ended December 31, 2014) Total Passengers <sup>1</sup> Total Cargo <sup>1</sup>					
(in thousands)		(Freight and mail, in thousands of metric tons)				
Rank Airport	Passengers	Rank Airport	Cargo			
1 Atlanta	96,179	1 Memphis	4,259			
2 Los Angeles	70,663	2 Anchorage	2,493			
3 Chicago	69,666	3 Louisville	2,293			
4 Dallas/Fort Worth	63,554	4 Miami	2,000			
5 Denver	53,473	5 Los Angeles	1,916			
6 New York JFK	53,255	6 Chicago	1,378			
15 Orlando	35,714	26 Portland	208			
16 Newark	35,611	27 Detroit	202			
17 Minneapolis	35, 147	28 Minneapolis	199			
18 Detroit	32,514	29 Orlando	173			
19 Boston	31,658	30 Salt Lake City	162			
20 Philadelphia	30,740	31 San Diego	156			
<sup>1</sup> Sum of enplaned and deplan	ed volume					
Source: ACI 2014 North American Traffic Report						

MSP is one of the highest-activity airports in the United States. Approximately 50% of the passengers are connecting while the other 50% are origin-destination. Over the past years, MSP has slid from 9<sup>th</sup> place in 2002 to 17<sup>th</sup> place in 2014 as a result of airline bankruptcies, mergers and a decline in air travel creating a reduced passenger level.

When ranked with total cargo, MSP placed 28th in the U.S. for 2014. The cargo volume is expected to remain the same for 2015 estimated and 2016 budget, a trend similar at other airports. Cargo revenues help to support the viability of scheduled passenger flight operations at MSP as a portion is carried in the belly compartments of passenger flights.

The following table indicates the air carriers providing service at the MSP airport. As of January 1, 2016, the airport was served by 30 air carriers, including 19 U. S.-flag carriers providing scheduled service, seven all-cargo service carriers and four foreign-flag carriers.

Minneapolis St Paul International Airport					
Air Carriers Serving the Airport <sup>1</sup> As of January 31, 2016					
	U.S. Flag Carriers				
Air Wisconsin*	ExpressJet*	Republic Airlines*			
Alaska*	Frontier*	Shuttle America*			
American* <sup>2</sup>	Go Jet*	Sky West*			
Compass*	Great Lakes*	Southwest*			
Delta*	Mesa	Spirit*			
Endeavor*	Sun Country*	United*			
Envoy*					
Foreign Flag Carriers					
Air Canada	Condor	lcelandair			
Air France					
All Cargo Service					
ABX Air	Bemidji	Mountain Air Cargo			
Air Transport International	FedEx	UPS			
Atlas Air Cargo					

\* Denotes those air carriers that are signatory airlines to the Airline Lease Agreement.

- <sup>1</sup> Excludes carriers reporting fewer than 1,000 enplaned passengers per annum.
- <sup>2</sup> American Airlines and US Airways announced plans to merge in February 2013. The plans to merge were approved by the U. S. Department of Justice on December 9, 2013. *Source: Metropolitan Airports Commission*

In addition to the air carriers on the prior page, the Air Force Reserve 934thTactical Airlift Group, the Marine Air Reserve Training Detachment and the Naval Air Reserve-Twin Cities Center are three branches of the U. S. Armed Forces represented at the Airport. Also, the Minnesota Air National Guard 133<sup>rd</sup> Tactical Airlift Group is located at the Minneapolis-St Paul International Airport.



Alaska Airlines has a new face on its tails

This page left blank intentionally.

# Glossary

**4DX –** Four Disciplines of Execution. A practical management process which helps the team to define their most important goals that help to achieve the organization's strategic plans.

**AA** – Affirmative Action

**AAAE** – American Association of Airport Executives

**Accrual Basis** – This basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid.

ACI-NA – Airports Council International – North America

ACRP 74 – Airport Cooperative Research Program Report 74

**Administrative Expenses –** One of the main expense categories which includes the following: office supplies, computer supplies, postage, printing, memberships, and travel.

**ADA** – American with Disabilities Act

**ADO** – Airport Director's Office

AED - Automated External Defibrillator

**AETRA** – An airport customer satisfaction benchmarking program. (Not an acronym – derived from the Latin word for clear sky, upper sky.)

**AFD** - Airport Fire Department

**Agreement (The)** – The Airline Agreement which expires on 12/31/15 for most airlines (Northwest/Delta, Mesaba and Air Canada expires 2020.) This Agreement is the basis for airline rates and charges primarily the landing fee, ramp fee, carrousels and conveyors, terminal building rates and the noise surcharge.

**Agreement (The) Third Amendment** – This was an amendment to the Airline Agreement approved in 2007 by all carriers. Major components of this amendment include converting the rate methodology from Depreciation and Interest to Debt Service and also incorporating a portion of the concessions (25% of Food & Beverage, Retail, News and On Airport Auto Rental revenues to MAC up to a maximum of \$32.3 million escalated annually) as a rebate to Lindbergh and Humphrey Terminal tenants.

**AIP Entitlements –** Funding available under the FAA's Airport Improvement Program (AIP). Entitlement grants are based on the number of enplaning passengers and landed cargo weight.

**AIP Grants – Noise –** Funding available under the FAA's Airport Improvement Program (AIP). Environmental Mitigation Projects are discretionary grants that are approved on a project by project basis.

**Airline Rates and Charges –** One of the three main revenue categories. Includes all charges set by the Airline Agreement (landing fees, ramp fees, terminal rents, carrousels and conveyors) plus other airline terminal rents.

ALEAN - Airport Law Enforcement Agency Network

**AFB** - American Federation of the Blind

**Amortization** - The systematic allocation of a balance sheet item to expense (or revenue) on the income statement.

AMSS – Airport Message Sending System

ANE – Anoka County-Blaine Airport

**ANOMS** – Airport Noise and Operations Monitoring System

AOA – Airport Operations Area

**AOEE** - Assessment of Environmental Effects

**APD** - Airport Police Department

APM - Automated People Mover

**Apron –** The extensive paved area immediately adjacent to the Terminal Building area and hangar area. Also referred to as Ramp.

**ARFF** - Aircraft Rescue Fire Fighting

ASIG – Aircraft Service International Group

ASQ - Airport Service Quality Program

**AST** - Above Ground Storage Tank is a tank that stores liquid substances (i.e. jet fuel, glycol, diesel fuel) above ground.

ATCT – Air Traffic Control Tower

**AVI** – Automated Vehicle Identification is a system which uses radio frequency identification to identify a vehicle by reading a small tag mounted on a vehicle windshield.

**Balanced Budget –** Refers to Budgeted Operating Revenue equal to Budgeted Operating Expense plus depreciation.

**BDO** - Behavioral Detection Officer

**BIDS** – Baggage Information Display System

**BMI** – Body Mass Index

**Bonds** – A formal promise to pay a specified principal at a certain date in the future along with periodic interest on that principal at a specified rate per period.

**Budget** - An itemized summary of expected income and expenditure of the Metropolitan Airports Commission over a specified period.

CAD - Computer Aided Design is a software program which designs three-dimensional objects.

CAFR – Comprehensive Audited Financial Report

**Capital Equipment –** Represents equipment with a cost of at least \$10,000 which will be depreciated.

**Capital Expenditure –** Refers to a project or piece of equipment that will be depreciated over its useful life (\$10,000 minimum cost).

**Capital Improvement Program (CIP)** – This program covers projects which will be started during the next two years. Also, a Capital Improvement Plan is used to project an additional five years' worth of projects. These serve as a basis for determining funding requirements and other operational planning decisions.

**Capitalized Interest –** Interest costs incurred from date of capital project commencement through date of beneficial occupancy (substantial completion).

**CCTV** – Close Circuit Television

**CDC** – Center for Disease Control

**CFC** – Customer Facility Charge is an on-airport rental car assessment to recover the rental car portion of capital costs associated with construction of the auto rental/public parking garage located adjacent to Terminal 1 as well as to recover certain maintenance costs relating to the auto rental facilities.

**CFR** – Code of Federal Regulations

**CMAA** – Commercial Management and Airline Affairs

**CMMS** – Computerized Maintenance Management System - A software system used to manage assets and to track asset maintenance. A database of information relative to an organization's maintenance operations including work orders, repair history and life-cycle costs.

**CMS** – Content Management System is a computer program which allows publishing, editing and modifying content as well as maintenance from a central interface. The core function of content management systems is to present information on web sites.

**CNN** – Cable News Network

**Commission –** Metropolitan Airports Commission

Commercial Paper - Short-term debt obligation sold with maturity dates of 270 days or less.

**Concessions –** One of the three main revenue categories. This category includes: food and beverage, news & gifts, parking, auto rental, vending, ground transportation, telephones and numerous other small lessees.

Concourse – The long hallway-like structure where loading and unloading of passengers takes place.

**Connecting Passengers –** Passengers who transfer to another flight - Mpls.-St. Paul International not being their final destination.

**Construction Fund** – A special account whose monies are used for capital project expenditures, including consulting fees, at all Commission facilities. (See Construction Budget.)

**CSAC** – Customer Service Action Council was created in 1999 in response to the State of Minnesota "Quality" initiative. MAC charged CSAC with leadership of its strategic effort to provide world-class, customer oriented air transportation services at MSP.

**CSOs –** Community Service Officers

**CSPI** - Customer Service Partnership Initiative is an inter-organizational approach to managing customer service throughout Minneapolis–St. Paul International Airport.

**CUPPS** – Common Use Passenger Processing System

**CUSE** - Common Use System Equipment - used for ticketing and gate use.

**CUTE** - Common Use Terminal Equipment - used for ticketing and gate use.

**CUSS** – Common Use Self-Service (kiosk)

**CWN** - Comprehensive Well Network is a network of wells (on the down-gradient perimeter of MSP) where groundwater quality and elevation data are collected.

DAS - Distributed Antenna System

DBE - Disadvantaged Business Enterprise

DCS – Departure Control Systems is an automated passenger and baggage check-in system used by airports.

Debt Service - Represents issuer's obligation to repay the principal and interest.

**Debt Service Account** – An account which MAC is required by law to maintain whereby the balance on hand on October 10<sup>th</sup> of each year is equal to all principal and interest due on all Airport Improvement Bonds and General Obligation Revenue Bonds payable to the end of the second following year.

**Debt Redemption Fund (Sinking Fund) –** A special account whose monies are set aside to retire debt. (See Debt Service Budget.)

**Defeased –** Refers to Bond Refundings where the old debt is replaced by a new debt schedule - in most cases at a lower interest rate.

**Deficit –** Represents the negative difference between operating revenues less operating expenses (including depreciation).

**Department –** Usually a combination of service centers but is sometimes used interchangeably with the term service center.

**Depreciation** – The accounting process of allocating against periodic revenue the cost expiration of tangible plant, property and equipment over their useful lives.

**Derivative Financing Products –** A transaction or contact whose value depends on or, as the name implies, derives from the value of underlying assets such as stock, bonds, or mortgages. One party with exposure to unwanted risk can pass some or all of the risk to a second party. The first party can assume a different risk from a second party, pay the second party to assume the risk, or as is often the case, create a combination. Derivatives are normally used to control exposure or risk.

**DHS** - Department of Homeland Security

DMR – Discharge Monitoring Report

DNL - Day Night Noise Level

- **DOG** Department Operating Guidelines
- **DOT** Department of Transportation FY05 Omnibus DOT Appropriation
- **DPPA** Drivers Privacy Protection Act
- **DTC –** Drivers Training Center
- DTN Data Transmission Network Corporation

**E-1 – (E1)** Enterprise One is a software product used by the MAC to handle administrative and financial functions ranging from accounting general ledger to personnel to purchasing to lease management.

- **EA –** Environmental Assessment
- EAW Environmental Assessment Worksheet

**ECC** – Emergency Communications Center

**ECP** – Environmental Compliance Program

**EDC** – Explosive Detection Canine

**EDS –** Explosive Detection Systems - Machine which scans baggage for explosives.

**EMC** – Energy Management Center

**EMS** - Emergency Medical Services

**Encumbered** – Refers to the fact that funds have been committed for payment for goods or services.

**Enplaned Passengers –** The number of passengers boarding an aircraft, including originating and stopover or on-line transfer passengers.

**Enterprise Fund** – The cost (expenses including depreciation) of providing goods or services to the general public on a continuing basis is to be financed or recovered primarily through user charges. That is, operating and capital expenses are paid from revenues generated by users.

EOC - Emergency Operations Center

**EOD** - Explosive Ordinance Disposal

**eparkElite** – Voluntary program offering public parkers at MSP Airport a guaranteed parking space no matter the availability status of airport parking facilities.

**EPA** – Environmental Protection Agency

ESRI – Environmental Systems Research Institute

**EVIDS** – Electrical Visual Information Display System includes various kinds of electronic displays operated by the Commission which include MUFIDS displays, digital directories, LED signs over the ticket counters and the variable message displays which are programmed to show a message.

**Exclusive Use –** Space rented to a specific airline.

Exclusive Use–Janitored – With this space the Commission furnishes janitorial cleaning.

FAA – Federal Aviation Administration

FAA Regulation Part 36 – This regulation deals with noise standards, aircraft type, worthiness and certification.

**FAA Regulation Part 150 –** This regulation: a) establishes a uniform nationwide system of describing aircraft noise and noise exposure on different communities; b) describes land-use compatibility for the guidance of local communities; and c) provides technical assistance to airport operators and other governmental agencies to prepare and execute noise compatibility planning.

**F&A Committee –** Finance and Administration Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

**F&A** – Finance & Administration

FCM – Flying Cloud Airport

FCMS – FlexiPark Central Management System

FIDS - Flight Information Display System

FIS - Federal Inspection Services

**FOD –** Foreign Objects/Debris

FONSI/ROD – Finding of No Significant Impact/Record of Decision

FTE – Full Time Equivalent – term referring to employee headcount

Fuel Storage Facility – Operated by Airline Consortium and used to provide fuel to the airlines.

**Funds –** Refers to the Commission's three funds segregated for accounting purposes – Operating, Debt and Construction.

**Fund Balance –** A fund balance is assets minus liabilities in a fund at a given point in time. A positive fund balance means assets exceed liabilities; a negative fund balance means just the opposite. Fund balance can be complicated by the fact that part of the fund balance is reserved and part unreserved. The difference between reserved and unreserved is that the unreserved can potentially be authorized for future expenditures while the reserved cannot. Additionally, the fund balance is a residual and not necessarily a cash amount.

**Fund Equity –** Fund equity is a generic term referring to what is left after all the liabilities have been taken care of or paid with all the assets. In government, the term fund balance is more often used. Fund equity, while conceptually the same as fund balance, is usually reserved for funds in government that are operated on a business or accrual basis.

#### **GA** – General Aviation

**GAAP (Generally Accepted Accounting Principles) –** Conventions, rules and procedures necessary to describe accepted accounting practices at a particular time.

**GASB 34** – Basis of Account – Effective January 1, 2002, the Commission adopted GASB Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments; Statement No. 37, Basic Financial Statements – Management's Discussion and Analysis for State and Local Governments: Omnibus; and Statement No. 38, Certain Financial Statement Note Disclosures (GASB Statement No. 34). These statements establish comprehensive, new financial reporting requirements for governmental units. Under GASB Statement No. 34, the Commission is considered to be a special purpose government unit engaged primarily in business type activities (BTA). As a BTA, the Commission prepares its financial statements using the accrual basis of accounting and the economic resources measurement focus.

**General Airport Revenue Bonds (GARBs)** – These bonds are secured by the pledge of all operating revenues of the Commission subject to the prior pledges of such revenues for payment of General Obligation Revenue Bonds.

**General Insurance –** Part of the "Other" expense category. This includes insurance covering property, casualty, liability, crime, auto and equipment.

**General Obligation Bonds (GORBs)** – General obligations of the Commission. Payments of these bonds are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven-county Metropolitan Area in order to pay debt service on outstanding General Obligation Revenue Bonds.

**GHG** – Green House Gas

- GIS Geographic Information System
- **GISW** Glycol Impacted Storm Water management

GPS - Global Positioning System

GPU - Ground Power Unit

HFI – Helicopter Flight, Inc.

**HHH Terminal** – Hubert H. Humphrey Terminal – The Commission's Common Use Terminal housing international, domestic scheduled and charter flight activity. Now called Terminal 2-Humphrey.

**HMMH** – Harris, Miller, Miller & Hanson, a consulting firm specializing in capacity planning including noise and vibration control, air quality analysis, airport and airspace planning.

**HQ** – Headquarters

HRD – Human Resource Development

**HRIS –** Human Resources Information Systems

HT – Humphrey Terminal

- **HVAC** Heating, Ventilating and Cooling System
- **IAF –** International Arrivals Facility
- IATA International Air Transport Association
- ICAO International Civil Aviation Organization
- **IMAC –** Intelligent Monitoring and Control Systems
- IMLA International Municipal Lawyers Association

**Imputed Interest –** This rate is essentially a weighted average of all outstanding bond issue interest rates. It is used in the determination of various rates.

**Infield Area** – An area constructed for parking or maintenance by cargo companies. Currently occupied by Federal Express and UPS.

**IS** – Information Services

**Issuance Costs** – Represents costs associated with issuing debt. These include, but are not limited to, underwriter fees, consultant fees and bond insurance.

**IT** – Information Technology

**iVISN** – integrated Video Systems Network (enhanced situational awareness for the airport community). In general, this is a major upgrade of all CCTV (closed circuit TeleVision) network, cameras and systems across MSP.

**JAZB –** Joint Airport Zoning Board

**JDE** – J. D. Edwards is the company which originally developed and sold EnterpriseOne before that company was purchased first by PeopleSoft and then by Oracle. (See E-1)

JOI - Joint Information Center

K-9 – Unit of the Airport Police Department which uses trained dogs as part of its Narcotics Program.

Landed Weight - Actual gross weight of a particular plane. The weights for all aircraft are published by the FAA.

**Landing Fees –** This fee is charged to all airplanes that land at MSP. The fees are calculated by dividing total field and runway costs by total landed weight. (See Revenue Assumptions section.)

LASAC - Local Air Service Action Council

**Lindbergh Terminal –** The main terminal where most of the scheduled flights arrive and depart. Also referred to as "T-1". (This facility was named after Charles Lindbergh.)

Line Items – Refers to specific accounts (line items) within the Commission's accounting system.

**LMS** – Learning Management System which is a software application for the administration, documentation, tracking, reporting and delivery of education courses or training programs.

Lobby Fees – These fees are a per passenger fee charged to airlines when they use Terminal 2.

**LOI –** Letter of Intent – Grant program by the FAA. Used for major projects and requires a separate application.

**LRT** – Light Rail Transit is a transportation service provided by the Metropolitan Council (Metro Transit) which moves persons between Terminal 1 and Terminal 2.

**LTCP** – Long Term Comprehensive Plan – Global look at the expansion requirements for Minneapolis-St. Paul International Airport.

**M&O Committee** - Management and Operations Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

MAC – Metropolitan Airports Commission

**MAC Funds** – Amounts generated from operations that the Commission intends to apply toward the cost of the Capital Plan after payment of all operating expenses, debt service and other payment obligations.

MACANOMS – Metropolitan Airports Commission Airport Noise and Operations Monitoring System

**MACNet** - MAC's Network which is the system of transmission of information across the MAC community.

MACpas - Metropolitan Airports Commission public address system

**MACpoint** - The Metropolitan Airports Commission's intranet, which is the information, collaboration, and resource hub for its employees.

**Maintenance Expense –** One of the main expense categories and includes five subdivisions: Trades building, field, equipment and cleaning.

Major Carriers – Those airlines which participate in the Airline Agreement.

**MALSR** – Medium Approach Lighting System with a RAIL (Runway Alignment Indicator Lights)

**MAVIS** - MAC Automatic Vehicle Information System - This system controls access in and out of MSP Airport parking facilities, taxi and commercial vehicle lanes through the issuance of a valid AVI tag and records entrance and exit times for fee calculation.

**MCDDH** – Minnesota Commission on the Deaf, Deaf-Blind and Hard-of-Hearing

MCOA - Minnesota Council of Airports

**MERF - Minneapolis Employees Retirement Fund** 

MIC - Crystal Airport

Metropolitan Council – (Met Council) – Metropolitan regional planning agency

**Minor Equipment** – Includes items whose cost is less than \$5,000. These items are minor equipment, computers & accessories and office furniture.

**MnDOT –** Minnesota Department of Transportation

MOU – Memorandum of Understanding

**MPCA** - Minnesota Pollution Control Agency

MSA - Metropolitan Statistical Area

**MSGP** - Multi-Sector General Permit

MSP or MSP International - Minneapolis/St. Paul International Airport. Refers to the total airport facility.

**MUFIDS** – Multiple Users Flight Information Display

**NIGP** – National Institute of Governmental Purchasing

NIMS - National Incident Management System

NOC - Noise Oversight Committee

**NOTAMS** – Notice to Airmen System - A notice containing information (not known sufficiently in advance to publicize by other means) concerning the establishment, condition, or change in any component (facility, service, or procedure of, or hazard in the National Airspace System) the timely knowledge of which is essential to personnel concerned with flight operations.

**NPDES** – National Pollutant Discharge Elimination System

NTSB – National Transportation Safety Board

NWA – Northwest Airlines. Northwest Airlines merged into Delta in 2008.

**O & D Passengers –** Originating and final destination passengers – originating passengers initiate their travel from Mpls./St. Paul International. Destination (final) passengers arrive at Mpls./St. Paul International and are not transferring to another flight.

**O&M** – Operating & Maintenance

**OAG** – Official Airline Guide

**OABA** - Open Architecture Building Automation

**Operating Fund** – A special fund used to pay all operating expenses such as personnel, maintenance, utilities, supplies, insurance, miscellaneous and equipment purchases. (See discussion on Operating Budget.)

**Operating Services –** One of the main expense categories and includes the parking management and contract, shuttle bus, advertising costs, copy agreement, bank charges, pollution control, service contracts, loading dock fees, computer service contracts, storm water monitoring and other charges.

**Operation –** The aircraft operation which represents a takeoff or landing.

**OSHA** – Occupational Safety and Health Administration

#### **OTG** - On the Go concession

**Other Expenses –** One of the main expense categories and includes general insurance, minor equipment, safety materials and miscellaneous items.

**Other Revenue –** One of the three revenue categories and includes other building rents, ground rents, utilities and miscellaneous items.

**OWS** – Oil Water Separator

**PAM** – Public Affairs and Marketing

**PAV** – Public Access Videophone

**PC Air** – Pre-Conditioned Air

**PCI** - Payment Card Industry - Visa, MasterCard, Discover, American Express and smaller card issuing institutions which have created a security standard for safeguarding data that is transmitted to and from their networks.

**PD&E Committee –** Planning, Development and Environment Committee composed of Commissioners meeting on a monthly basis (This Committee is one of the three standing Committees).

**PERA** – Public Employees Retirement Association

Personnel – One of the main expense categories which includes all wages, salaries and benefits.

**PFC - Passenger Facility Charge –** An authorization by Congress which allows proprietors of commercial service airports, such as MAC, to impose a passenger facility charge upon revenue passengers enplaning at those airports. The charge can be set at \$1.00, \$2.00, or \$3.00, \$4.00, or \$4.50. There are exemptions for passengers flying on Essential Air Service flights. The basis for the PFC is to provide needed supplemental revenues to expedite the improvement of airport facilities used by passengers to mitigate noise impacts and to expand airport system capacity. MAC's initial application was approved with charges starting June 1, 1992.

**PIDS** - Public Information Display Screens

PLM - Pinnacle Learning Manager

**Professional Services** – This expense category refers to various types of professionals, such as architects, engineers, auditors, lawyers and other specialists hired during the year to perform studies or required work and make recommendations based upon their findings.

**PSA –** Passenger Service Assistant

**PSS** – Public Safety and Security

RAAC - Reliever Airports Advisory Council

**Ramp Fees –** A fee charged to a particular airline for exclusive use of a specific area of ramp, calculated by dividing the total estimated costs in the appropriate cost center by the number of lineal feet of ramp space. Also referred to as Apron Area.

**RCS** - Revenue Control System is a system which controls access in and out of MSP Airport public parking facilities. This system also records entrance and exit times, calculates the fee due based on the applicable rate and then processes and records payment information.

**RDC –** Regional Distribution Center

**Reimbursed Expense –** Costs paid by the Commission initially and then billed back to tenants or paid to MAC from other outside sources. (This is recorded in "Other Revenue".)

**Reliever Airports –** Refers to St. Paul Downtown, Flying Cloud, Crystal, Anoka, Lake Elmo and Airlake Airports. These airports provide facilities for general aviation activity and reduce traffic and congestion at MSP International.

**RMT -** Remote Monitoring Towers-modem for the Noise Program.

**Revenue Bonds –** Represent bonds which are paid with an entity's operating revenue generated from rents, fees and charges. (See GARBs.)

**RFB** – Request for Bids

**RFP** – Request for Proposals

RFQ - Request for Qualifications

**RMS** – Resource Management System

**RNAV** – Runway Area Navigation

**RNP** – Required Navigation Performance

**ROI** – Return on Investment

**RON** – Remain Over Night (aircraft parking)

**RPZ** – Runway Protection Zone enhances the protection of people and property on the ground through airport owner control over areas of incompatible objects and activities. Control is preferably exercised through the acquisition of sufficient property interest in the RPZ.

**RSS -** Requisition Self Service

**SAAC** – Secured Area Access Control System

SCAN – Spot, Challenge and Notify – An airport employee watch guard program

SCSU – St. Cloud State University

**Scope –** Non-traditional or derivative financial products are those products other than traditional long-term fixed rate debt obligations and traditional short-term variable rate products (including variable rate demand obligations, commercial paper and auction rate notes). Such non-traditional financial products include, but are not limited to, "swaps", "swaptions", "municipal warrants" and "interest rate caps".

**Self–Liquidating Rents** – Fees received for the rental of facilities constructed for a specific airline or tenant; leases or lease amendments are negotiated for each facility to assure that the payment of all associated costs of constructing, financing and maintaining it are reimbursed to the Commission.

Service Center – The Commission's terminology for a specific department in order to keep track of costs.

**Seven County Metropolitan Area –** The counties surrounding and including the cities of Minneapolis, St. Paul and MSP International. The counties include Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington.

**SIDA** – Security Identification Display Area is the portion of the airport, specified in the airport security program, in which security measures specified in 49 CFR Part 1542 are carried out. At MSP this includes the Secured Area and the Air Operations Area.

**Signatory Carriers/Airlines –** Refers to those carriers/airlines who have signed the Airline Agreement. This includes carriers/airlines from the major, commuter, charter and cargo/freight carrier categories.

**Sinking Fund –** A special account whose monies are set aside to retire debt.

**SMP –** Soil Management Plan

**SMP** – Sustainability Management Plan

**Snow Removal –** An expense account under the Maintenance Expense category. All costs associated with removal of snow, with the exception of labor, flow into this account. These costs include materials such as salt, urea, sand and equipment rental used for both hauling and plowing snow.

**SOC** – System Operations Control

**Southwest Cargo Area** – An area constructed for parking or maintenance by cargo and airline companies. Currently occupied by Sun Country and various cargo companies.

**STAR Program -** Steward of Tomorrow's Airport Resources Program

**STC** – St. Cloud Airport

**STP –** St. Paul Downtown Airport

**Subledger** - Commission terminology for grouping expenses from various service centers to determine rates and charges for tenants and users of the MAC facilities.

**Subordinated Debt –** Debt that is paid after Senior Debt obligations have been met.

**Surplus** – Represents the positive difference between operating revenues less operating expenses (including depreciation).

**SWOT** – An analysis that provides information that is helpful in matching the firm's resources and capabilities to the competition.

SWPP - Stormwater Pollution Prevention

**TBD** – To be determined

**Terminal 1-Lindbergh (T1)** – Charles Lindbergh Terminal Building has been designated Terminal 1 to provide further direction/information. Also known as Terminal 1.

**Terminal 2-Humphrey (T2)** – Hubert H. Humphrey Terminal Building has been designated Terminal 2-Humphrey to provide further direction/information. Also known as Terminal 2.

**TGB** – Targeted Group Business

**TSA –** Transportation Security Administration

**Taxiway** – Paved areas on the airfield to be primarily used for ground movements of aircraft to, from and between runways, ramp and apron space and storage areas.

**Unencumbered** – Funds not yet committed for purchase of goods or services.

**UPS** – Uninterruptible Power Supply

**UST/AST –** Underground Storage Tank/Above Ground Storage Tank

**Utilities/Expense –** One of the major expense categories. Included in this section are electricity, telephone, water, sewer and fuel. (Fuel includes both natural gas and fuel oil.)

**VALE** – Voluntary Airports Low Emission

**VFD –** Variable Frequency Drive – Equipment for facilities monitoring

**VIPR** – Visual Intermodal Prevention and Response team in which deployments augment existing capabilities to detect and deter potential terrorist activity. TSA uses periodic random deployments that are unpredictable in their timing, location, and types of activities. VIPR teams serve as a visible deterrent in all transportation sectors, including general aviation, buses and mass-transit.

VMAT - Vehicle Movement Area Transponder

WCA – Wetland Conservation Act

**WIGs** – Wildly Important Goals. As part of 4DX, each team member is clear about and committed to the few absolute top priorities that define success. The Wildly Important Goal is the one that must be achieved.

**WMD** – Weapons of Mass Destruction

**Wold–Chamberlain Field (WCF) –** The airfield itself excluding the Terminal Building. (Named after two local pilots, Ernest Wold and Cyrus Chamberlain, who lost their lives in combat during World War I.

Working Capital - Changes in current assets minus changes in current liabilities.

METROPOLITAN AIRPORTS COMMISSION 6040 - 28<sup>th</sup> Avenue South Minneapolis, MN 55450 www.metroairports.org