# STATE OF MINNESOTA

# Office of the State Auditor



Rebecca Otto State Auditor

DULUTH TRANSIT AUTHORITY (A COMPONENT UNIT OF THE CITY OF DULUTH, MINNESOTA)

YEARS ENDED DECEMBER 31, 2015 AND 2014

# **Description of the Office of the State Auditor**

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 150 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

**Government Information** - collects and analyzes financial information for cities, towns, counties, and special districts;

**Legal/Special Investigations** - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

**Pension** - monitors investment, financial, and actuarial reporting for approximately 700 public pension funds; and

**Tax Increment Financing** - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

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# DULUTH TRANSIT AUTHORITY (A COMPONENT UNIT OF THE CITY OF DULUTH, MINNESOTA)

Years Ended December 31, 2015 and 2014



Audit Practice Division Office of the State Auditor State of Minnesota



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# ORGANIZATION DECEMBER 31, 2015

	Term of Office Ends
Board	
Directors	
District No. 1	
Open	
District No. 2	
David Schaeffer	June 30, 2016
District No. 3	
John Brostrom	June 30, 2016
District No. 4	
Debby Putney	June 30, 2017
District No. 5	1 20 2017
Donald Simons	June 30, 2017
At Large Thomas Griffin	Luna 20, 2016
Rondi Watson	June 30, 2016
	June 30, 2018 June 30, 2018
Wayne Nelson	Julie 30, 2016
Appointed by Mayor, City of Superior, Wisconsin	
Leslie Evans	Indefinite
Lesne Lyans	macrimic
Officers	
President	
John Brostrom	
Vice President	
Donald Simons	

# Management

ATE Management of Duluth, Inc. Dennis Jensen, General Manager







# STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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#### INDEPENDENT AUDITOR'S REPORT

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Duluth Transit Authority, a component unit of the City of Duluth, Minnesota, as of and for the years ended December 31, 2015 and 2014, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Authority's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Duluth Transit Authority as of December 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise Duluth Transit Authority's basic financial statements. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and

certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 25, 2016, on our consideration of Duluth Transit Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Duluth Transit Authority's internal control over financial reporting and compliance.

### Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise Duluth Transit Authority's basic financial statements. The accompanying Schedule of Expenditures of Federal Awards (SEFA) as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance), is presented for purposes of additional analysis and is not a required part of the basic financial statements. The SEFA is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the SEFA is fairly stated in all material respects in relation to the basic financial statements as a whole.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

April 25, 2016







# MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2015 (Unaudited)

This section presents management's analysis of Duluth Transit Authority's financial condition and activities for the fiscal year ended December 31, 2015. This information should be read in conjunction with the financial statements.

#### FINANCIAL AND OPERATIONAL HIGHLIGHTS

- The Authority's net position increased from 2014 by 61.1 percent.
- The Authority continued the construction phase for a multimodal facility which will be located in downtown Duluth. The facility will allow for safe and secure transfers between Duluth Transit Authority routes as well as the other transit providers, rail riders, pedestrians, and cyclists. The project design began in 2012 and 2013, with construction beginning in 2014, and completion for early 2016. The off-street location and design will improve the effectiveness of the current and future transportation demand and provide connectivity to the overall transportation system. The total cost of the facility is estimated to be \$28.9 million. Funding for the project will be derived from several sources, including the Duluth Transit Authority; the City of Duluth; and federal, state, and local grants.
- The Authority has also been engaged in a signalization project to tie into the multimodal facility. This will allow the buses to move through downtown Duluth smoothly and timely.
- The Authority was awarded a Lo-No Grant to purchase seven electric buses and two charging stations. This grant also includes project planning and initiation, infrastructure procurement, design and build, public relations, data collection, analysis, and reporting. The project planning started in 2015, with the buses being delivered in the fall of 2016.
- Other substantial asset purchases for 2015 were fixed route buses, service vehicles, and fare equipment upgrades.

#### OVERVIEW OF ANNUAL FINANCIAL REPORT

The Management's Discussion and Analysis (MD&A) serves as an introduction to the financial statements. The MD&A represents management's examination and analysis of the Authority's financial condition and performance. Summary financial statement data, key financial and operational indicators used in the Authority's operating budget, and other management tools were used for this analysis.

The financial statements report information about the Authority using accrual accounting methods as used by similar public transit systems.

The financial statements include: a comparative statement of net position; a comparative statement of revenues, expenses, and changes in net position; a comparative statement of cash flows; notes to the financial statements; and supplementary information. The comparative statement of net position presents assets, liabilities, and the net position invested in capital assets, net position restricted for transit operations and capital improvements, and the unrestricted net position of the Authority. The comparative statement of revenues, expenses, and changes in net position presents the results of the business activities over the course of the fiscal year and also includes depreciation of capital assets acquired by contributions. The comparative statement of cash flows presents the cash flows from operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The comparative statement of cash flows presents cash receipts and cash disbursement information without consideration of the earnings event, when an obligation arises, or depreciation of capital assets. The notes to the financial statements provide required disclosures and other information essential to a full understanding of material data provided in the statements. The notes present information about the Authority's accounting policies, significant account balances and activities, material risks, obligations, commitments, contingencies, and subsequent events, if any. The supplementary information section elaborates on the above-noted financial statements and also examines the transit services provided to the City of Superior, Wisconsin.

The financial statements were prepared by the Authority's staff from the detailed books and records of the Authority. The financial statements were audited and adjusted during the independent external audit process.

### SUMMARY OF ORGANIZATION AND BUSINESS

On May 24, 1969, the Minnesota State Legislature enacted 1969 Minn. Laws, Chapter 720 ("An Act"), creating the Authority. The mission of the Authority pursuant to this law is, ". . . to administer, promote, control, direct, manage, and operate a bus transportation system." The Authority was created to have the power and duty to manage the property of the Authority. The State Legislature itself conferred upon the Authority the power and responsibility for the operation and management of the transit system. The Mayor of the City of Duluth appoints eight community members to serve on the Authority's Board of Directors that oversees the Authority, while the Mayor of the City of Superior appoints one voting Board member.

The Authority provides both fixed route bus transportation and STRIDE paratransit transportation for disabled passengers. The Authority operates buses on 20 fixed routes and provides service seven days a week. The Authority operated 1,871,846 miles and carried 3,051,665 fixed route passengers and 30,220 paratransit riders during 2015. The Authority also provided downtown circulator trolley service during the summer months.

The Authority has local taxing authority which is certified yearly by the Duluth City Council. Authority operations are funded from passenger revenues, nonoperating revenues, federal operating grants, Minnesota Department of Transportation operating grants, local tax pass-through monies, and local tax levies. City bonds and excess local operating monies are matched with federal and state capital grants to fund the acquisition and construction of capital assets. Bond debt service payments are deducted from the Authority's local share of tax levy proceeds.

#### FINANCIAL ANALYSIS

The following comparative condensed financial statements and other selected information serve as the key financial data and indicators for management, monitoring, and planning. Comments regarding budget-to-actual variances and year-to-year variances are included in each section by the name of the statement or account.

From the condensed statement of net position shown below, total net position increased by 61.1 percent in 2015 from 2014 and increased 13.6 percent in 2014 from 2013. The design work and the construction for the new multimodal facility increased the net position in 2014 and 2015 along with the acquisition of ten buses, signal priority construction, and the project planning for the new electric bus acquisition.

# Condensed Statement of Net Position (000s)

	Fi	scal Year 2015	Fiscal Year 2014		Fi	Fiscal Year 2013	
Assets							
Current assets	\$	10,586	\$	11,831	\$	10,039	
Capital assets Less: depreciation	\$	83,221 (41,204)	\$	57,758 (36,932)	\$	54,626 (37,315)	
Capital assets, net	\$	42,017	\$	20,826	\$	17,311	
Total Assets	\$	52,603	\$	32,657	\$	27,350	
Current Liabilities	\$	5,036	\$	3,125	\$	1,346	
Net Position							
Investment in capital assets	\$	42,017	\$	20,826	\$	17,311	
Restricted for transit operations and capital improvements Unrestricted		4,796 754		7,952 754		7,939 754	
Total Net Position	\$	47,567	\$	29,532	\$	26,004	

# Condensed Statement of Revenues, Expenses, and Changes in Net Position (000s)

	 scal Year 2015 Actual	scal Year 2015 Budget	 cal Year 2014 Actual	scal Year 2013 Actual
Operating Revenues Nonoperating Revenues	\$ 2,814 13,402	\$ 2,537 11,249	\$ 2,911 12,839	\$ 2,654 12,177
Total Revenues	\$ 16,216	\$ 13,786	\$ 15,750	\$ 14,831
Operating Expenses	 18,942	 19,556	 17,732	 17,017
Net Income (Loss) Before Capital Contributions	\$ (2,726)	\$ (5,770)	\$ (1,982)	\$ (2,186)
Capital Contributions	 20,761	1,100	 5,510	 5,023
Change in Net Position	\$ 18,035	\$ (4,670)	\$ 3,528	\$ 2,837
Net Position - January 1	 29,532	 37,473	 26,004	 23,167
Net Position - December 31	\$ 47,567	\$ 32,803	\$ 29,532	\$ 26,004

#### Revenues

The Authority's operating revenues are derived from various sources: passenger revenues, charter revenues, and other revenues such as transit advertising and subsidies. Operating revenues decreased by 3.3 percent to \$2.81 million in 2015, down from \$2.91 million in 2014. Nonoperating revenues increased from \$12.84 million in 2014 to \$13.4 million in 2015. This was an increase of 4.4 percent. The number of passengers decreased from 3,107,305 in 2014 to 3,051,665 in 2015.

### **Expenses**

The Authority's 2015 operating expenses increased 6.8 percent, or \$1.2 million, over 2014 operating expenses of \$17.7 million.

### **BUDGETARY HIGHLIGHTS**

The Authority creates an annual operating budget, which includes proposed expenses and means of financing them. Once management and the Board of Directors approve the budget, it is presented to the Duluth City Council for final approval. The Minnesota Department of Transportation also reviews and approves the Authority's operating budget. The Authority's operating budget remains in effect the entire year and is not revised. Management and the Authority's Board of Directors are presented detailed monthly financial statements. However, they are not reported on nor shown in the financial statement section of this report.

Future state, federal, and local budget constraints play a large part in the Authority's continued ability to serve the riding public.

#### **CAPITAL ASSETS**

By the end of fiscal year 2015, the Duluth Transit Authority had invested \$83.0 million in capital assets. The \$29,547,225 increase in capital assets is primarily due to the construction of the new multimodal facility, along with the signalization around the multimodal facility, acquisition of ten buses for fixed route, service vehicles, and the implementation of the LO-No Grant.

The Authority's five-year capital plan includes the final phase of the multimodal transportation center in downtown Duluth. The plan also includes replacement of full-size buses for fixed routes. Additional capital improvements are also scheduled for facility updates.

### ECONOMIC AND OTHER FACTORS

The Authority considered many factors when setting the fiscal year 2015 budget. A fare increase was implemented on January 1, 2011, along with increased service hours and adding holiday service. The Authority continues to promote its U-PASS collegiate pass program along with general ridership for safe and affordable public transportation. The 2015 budget reflects the state formula that funds up to 80 percent of fixed route expenses and 85 percent of STRIDE expenses. Although the cost of fuel for 2015 was a reprieve, it is always a concern and hard to budget. The State of Minnesota has supplied this line item cost for the 2015 budget.

#### FINANCIAL CONTACT

This financial report is designed to provide our customers and creditors with a general overview of the Authority's finances and to demonstrate the Authority's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the Finance Department, Duluth Transit Authority, 2402 West Michigan Street, Duluth, Minnesota 55806.







EXHIBIT 1

# COMPARATIVE STATEMENT OF NET POSITION DECEMBER 31, 2015 AND 2014

	 2015	 2014
Assets		
Current assets		
Cash and cash equivalents	\$ 4,778,737	\$ 9,915,841
Accounts receivable	119,090	89,978
Taxes receivable	2,763	39,814
Due from other governments	5,411,359	1,469,474
Inventory	188,867	200,062
Prepaid items	 84,956	 116,196
Total current assets	\$ 10,585,772	\$ 11,831,365
Noncurrent assets		
Capital assets		
Not depreciated	\$ 222,367	\$ 4,306,242
Depreciated	82,998,963	53,451,738
Less: accumulated depreciation	 (41,204,167)	 (36,932,774)
Noncurrent assets - net	\$ 42,017,163	\$ 20,825,206
Total Assets	\$ 52,602,935	\$ 32,656,571
Liabilities		
Current liabilities		
Accounts payable	\$ 560,389	\$ 519,130
Payable to ATE Management for employee services	775,303	718,575
Contracts payable	3,610,631	1,752,679
Unearned revenue	 89,595	 134,551
Total Liabilities	\$ 5,035,918	\$ 3,124,935
Net Position		
Investment in capital assets	\$ 42,017,163	\$ 20,825,206
Restricted for transit operations and capital improvements	4,795,680	7,952,256
Unrestricted	 754,174	 754,174
Total Net Position	\$ 47,567,017	\$ 29,531,636

EXHIBIT 2

# COMPARATIVE STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015		2014		
Operating Revenues					
Charges for services	\$	2,814,672	\$	2,911,195	
Operating Expenses					
Personal services	\$	10,630,129	\$	10,099,127	
Supplies		1,540,041		2,158,208	
Utilities		222,688		240,087	
Other services and charges		1,842,158		1,604,303	
Depreciation		4,707,408		3,630,681	
<b>Total Operating Expenses</b>	\$	18,942,424	\$	17,732,406	
Operating Income (Loss)	\$	(16,127,752)	\$	(14,821,211)	
Nonoperating Revenues					
Investment earnings	\$	58,983	\$	93,888	
Property taxes		1,391,900		1,391,900	
Greater Minnesota Transit Fund		4,680,050		5,673,363	
Operating grants					
Federal		1,300,000		1,300,750	
State		4,680,050		3,054,887	
City of Superior, Wisconsin		1,291,175		1,324,478	
<b>Total Nonoperating Revenues</b>	\$	13,402,158	\$	12,839,266	
Net Income (Loss) Before Capital Contributions	\$	(2,725,594)	\$	(1,981,945)	
Capital Contributions					
Federal	\$	13,230,004	\$	5,509,571	
State		7,530,971			
<b>Total Capital Contributions</b>	\$	20,760,975	\$	5,509,571	
Change in Net Position	\$	18,035,381	\$	3,527,626	
Net Position - January 1		29,531,636		26,004,010	
Net Position - December 31	\$	47,567,017	\$	29,531,636	

EXHIBIT 3

# COMPARATIVE STATEMENT OF CASH FLOWS YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015		2014
Cash Flows from Operating Activities			
Cash received from customers	\$	2,760,922	\$ 2,851,731
Payments to suppliers		(3,521,193)	(4,019,189)
Payments to ATE Management for employee services		(10,573,401)	 (10,077,050)
Net cash provided by (used in) operating activities	\$	(11,333,672)	\$ (11,244,508)
<b>Cash Flows from Noncapital Financing Activities</b>			
Property taxes	\$	1,428,951	\$ 1,392,288
Greater Minnesota Transit Fund		4,680,050	5,673,363
Federal operating grants		1,300,000	1,337,732
State operating grants		4,757,053	3,058,700
City of Superior, Wisconsin, operating grants		1,200,591	 1,314,113
Net cash provided by (used in) noncapital financing activities	\$	13,366,645	\$ 12,776,196
Cash Flows from Capital and Related Financing Activities			
Capital grants and contributions	\$	16,812,353	\$ 4,307,222
Acquisition or construction of capital assets		(24,041,413)	 (5,392,050)
Net cash provided by (used in) capital and related financing activities	\$	(7,229,060)	\$ (1,084,828)
Cash Flows from Investing Activities			
Interest on investments	\$	58,983	\$ 93,888
Net Increase (Decrease) in Cash and Cash Equivalents	\$	(5,137,104)	\$ 540,748
Cash and Cash Equivalents - January 1		9,915,841	 9,375,093
Cash and Cash Equivalents - December 31	\$	4,778,737	\$ 9,915,841
Reconciliation of Operating Income (Loss) to Net Cash Provided by			
(Used in) Operating Activities			
Operating income (loss)	\$	(16,127,752)	\$ (14,821,211)
Adjustments to reconcile operating income (loss) to net cash			
provided by (used in) operating activities			
Depreciation		4,707,408	3,630,681
(Increase) decrease in receivables		(8,794)	(61,756)
(Increase) decrease in inventory		11,195	(8,095)
(Increase) decrease in prepaid items		31,240	(10,405)
Increase (decrease) in payables		97,987	23,986
Increase (decrease) in unearned revenue		(44,956)	 2,292
Net Cash Provided by (Used in) Operating Activities	\$	(11,333,672)	\$ (11,244,508)
Noncash Capital Financing Activities			
Acquisition of capital assets by contracts payable	\$	3,610,631	\$ 1,752,679



# NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

# 1. Summary of Significant Accounting Policies

The Duluth Transit Authority for the City of Duluth, Minnesota, was established pursuant to 1969 Minn. Laws, ch. 720, as amended. Its function is to administer, promote, control, direct, manage, and operate a bus transportation system. The Authority is governed by a nine-member Board of Directors appointed by Duluth's Mayor and approved by the City Council. One member, whose name is submitted to the Mayor of Duluth by the City of Superior, Wisconsin, serves as a Director during any time the City of Superior contracts with the Authority for bus service.

Under 1969 Minn. Laws, ch. 720, § 5, subd. 3, the Authority is granted the power to enter into a management contract with any person, firm, or corporation for the management of the transit system. Effective November 1, 2011, the Authority renewed its contract with ATE Management and Service Company, Inc., (ATE Management) to manage the public transportation system for a five-year period. ATE Management employs all personnel required to operate the Authority; the Authority has no employees.

The accounting policies of the Authority conform with generally accepted accounting principles (GAAP). The more significant accounting policies established in GAAP and used by the Authority are discussed below.

### A. Financial Reporting Entity

For financial reporting purposes, a reporting entity includes all funds, organizations, account groups, agencies, boards, commissions, and authorities for which it is financially accountable and other organizations for which the nature and significance of their relationship with it are such that exclusion would cause its financial statements to be misleading or incomplete. The Governmental Accounting Standards Board (GASB) has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the reporting entity to impose its will on that organization; or (2) the potential for the organization to provide specific financial benefits to, or impose specific financial burdens on, the reporting entity.

### 1. Summary of Significant Accounting Policies

### A. Financial Reporting Entity (Continued)

As required by generally accepted accounting principles, these financial statements present Duluth Transit Authority, a component unit of the City of Duluth, Minnesota. The Authority is included in the City of Duluth's reporting entity because of the significance of its operational or financial relationships with the City.

# B. Basis of Presentation - Fund Accounting

The accounts of the Authority are presented as an enterprise fund, which is used to account for operations that are financed and operated in a manner similar to private business enterprises--where the governing body has decided that the periodic determination of revenues earned, expenses incurred, and net income is desired for purposes of facilitating management control and accountability.

Enterprise funds distinguish operating revenues from nonoperating items. Operating revenues generally result from providing and delivering services in connection with a principal ongoing activity. The principal operating revenue of the Authority is charges to customers for bus service. All revenues not meeting this definition are reported as nonoperating revenues.

### C. Basis of Accounting

The Authority follows the accrual basis of accounting. Revenues are recognized when they are earned, and expenses are recognized when they are incurred.

### D. <u>Use of Estimates</u>

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# 1. <u>Summary of Significant Accounting Policies</u> (Continued)

### E. Significant Accounting Treatments

### 1. Cash and Cash Equivalents

For purposes of the statement of cash flows, all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased are considered to be cash equivalents. Investments are reported at fair value.

### 2. <u>Inventory</u>

The diesel fuel and gasoline inventories are based on perpetual records and priced using the moving average method. The materials and supplies inventory is also based on perpetual records but priced at cost using the first-in, first-out method.

### 3. Capital Assets and Depreciation

The Authority defines capital assets as any item financed by a capital grant regardless of cost. All other capital assets are subject to an initial individual cost of \$5,000 or more. All purchased or constructed capital assets are recorded at historical cost. Donated capital assets are recorded at estimated fair value at the date of donation.

Depreciation is determined using the straight-line method for the estimated useful lives of the assets:

Classification Range	Range
Buildings and structures	10 to 40 years
Furniture and equipment	5 to 10 years
Revenue vehicles	5 to 12 years
Shop and garage equipment	5 to 15 years

# 1. Summary of Significant Accounting Policies

### E. Significant Accounting Treatments (Continued)

### 4. Unearned Revenue

Unredeemed ride tickets and tokens are reported as unearned revenue until they are earned.

### 5. <u>Property Tax Revenue</u>

A property tax levy was established to finance operations. In Minnesota, counties act as collection agents for all property taxes. Tax settlements are received three times a year--in January, June, and October. Property taxes are recognized as revenue in the year of the levy.

### 6. <u>Capital Contributions</u>

Capital grants received for the acquisition and construction of capital assets are reported as capital contributions.

### 7. Net Position - Restricted for Transit Operations and Capital Improvements

The Authority received a Public Transit Participation Program grant that requires it to deposit in a reserve account any operating revenues it generates in excess of its local share amount, which is set by statute. This reserve account is to be used for approved operating expenses not covered by the grant or for part of the local share of capital expenses of the transit system. At December 31, 2015, net position restricted for transit operations and capital improvements was \$4,795,680.

When an expense is incurred for purposes for which both restricted and unrestricted net position is available, it is the Authority's policy to use restricted resources first.

# 2. <u>Detailed Notes on All Accounts</u>

# A. 2015 and 2014 Budget to Actual

As required by 1969 Minn. Laws, ch. 720, the Authority's annual budget is approved by the City Council of Duluth. Following is a summary statement of budgeted and actual revenues and expenses for the years ended December 31, 2015 and 2014.

				2015		
	Budget			Actual		Variance Favorable Infavorable)
Operating Revenues						
Charges for services	\$	2,536,500	\$	2,814,672	\$	278,172
Operating Expenses						
Personal services	\$	11,098,753	\$	10,630,129	\$	468,624
Supplies		2,384,375		1,540,041		844,334
Utilities		300,000		222,688		77,312
Other services and charges		1,065,078		1,842,158		(777,080)
Depreciation		4,707,408		4,707,408		
Total Operating Expenses	\$	19,555,614	\$	18,942,424	\$	613,190
Operating Income (Loss)	\$	(17,019,114)	\$	(16,127,752)	\$	891,362
Nonoperating Revenues						
Investment earnings	\$	_	\$	58,983	\$	58,983
Property taxes	4	77,731	Ψ	1,391,900	Ψ	1,314,169
Greater Minnesota Transit Fund		4,680,050		4,680,050		-
Operating grants						
Federal		1,300,000		1,300,000		-
State		3,930,350		4,680,050		749,700
City of Superior, Wisconsin		1,261,362		1,291,175		29,813
Total Nonoperating Revenues	\$	11,249,493	\$	13,402,158	\$	2,152,665
Net Income (Loss) Before Capital						
Contributions	\$	(5,769,621)	\$	(2,725,594)	\$	3,044,027
Capital Contributions						
Capital Contributions Federal	\$	1,100,000	\$	13,230,004	\$	12,130,004
State	Ψ	-	Ψ	7,530,971	Ψ	7,530,971
Total Capital Contributions	\$	1,100,000	\$	20,760,975	\$	19,660,975
Change in Net Position	\$	(4,669,621)	\$	18,035,381	\$	22,705,002

# 2. Detailed Notes on All Accounts

# A. 2015 and 2014 Budget to Actual (Continued)

				2014		
				0	Variance Favorable	
		Budget		Actual	(I	Unfavorable)
Operating Revenues						
Charges for services	\$	2,677,360	\$	2,911,195	\$	233,835
Operating Expenses						
Personal services	\$	9,982,924	\$	10,099,127	\$	(116,203)
Supplies		2,268,102		2,158,208		109,894
Utilities		300,000		240,087		59,913
Other services and charges		1,463,434		1,604,303		(140,869)
Depreciation		3,630,681		3,630,681		
Total Operating Expenses	\$	17,645,141	\$	17,732,406	\$	(87,265)
Operating Income (Loss)	\$	(14,967,781)	\$	(14,821,211)	\$	146,570
Nonoperating Revenues						
Investment earnings	\$	_	\$	93,888	\$	93,888
Property taxes		509,197		1,391,900		882,703
Greater Minnesota Transit Fund		5,673,363		5,673,363		-
Operating grants						
Federal		1,300,000		1,300,750		750
State		1,865,637		3,054,887		1,189,250
City of Superior, Wisconsin		1,214,847		1,324,478		109,631
Total Nonoperating Revenues	\$	10,563,044	\$	12,839,266	\$	2,276,222
Net Income (Loss) Before Capital						
Contributions	\$	(4,404,737)	\$	(1,981,945)	\$	2,422,792
Capital Contributions						
Federal		15,873,501		5,509,571		(10,363,930)
Change in Net Position	\$	11,468,764	\$	3,527,626	\$	(7,941,138)

# B. Deposits and Investments

The City of Duluth Treasurer is Treasurer of the Authority as designated by 1969 Minn. Laws, ch. 720. The City Treasurer is authorized by Minn. Stat. §§ 118A.02 and 118A.04 to deposit the Authority's cash and invest in certificates of deposit in financial institutions designated by the Duluth City Council.

#### 2. Detailed Notes on All Accounts

#### B. <u>Deposits and Investments</u> (Continued)

Minnesota statutes require that all Authority deposits be covered by insurance, surety bond, or collateral. The types of securities available to the City of Duluth Treasurer are authorized by Minn. Stat. §§ 118A.04 and 118A.05.

Additional disclosures required by GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, are disclosed on an entity-wide basis in the City of Duluth Comprehensive Annual Financial Report. The Authority is a component unit of the City of Duluth, Minnesota.

The following is a summary of the Authority's cash:

	December 31					
		2015	2014			
City Treasurer - checking account	\$	4,750,808	\$	9,812,207		
ATE Management - checking account		(8,337)		66,303		
Petty cash fund and change funds		14,960		15,112		
Medical flex account		21,306		22,219		
Total Cash and Cash Equivalents	\$	4,778,737	\$	9,915,841		

#### C. Capital Assets

A summary of the changes in capital assets for the years ended December 31, 2015 and 2014, follows:

		Balance January 1, 2015	Increase			Decrease	Balance December 31, 2015		
Capital assets not depreciated									
Land	\$	222,367	\$	-	\$	-	\$	222,367	
Construction in progress		4,083,875		-		4,083,875			
Total capital assets not depreciated	\$	4,306,242	\$	<u>-</u>	\$	4,083,875	\$	222,367	
Capital assets depreciated									
Land improvements	\$	99,886	\$	_	\$	-	\$	99,886	
Buildings and structures		21,740,780		25,515,702		_		47,256,482	
Revenue equipment		24,819,103		4,430,249		555,967		28,693,385	
Shop and garage equipment		1,679,175		57,416		108,723		1,627,868	
Office furniture and equipment		5,112,794		341,526		132,978		5,321,342	
Total capital assets depreciated	\$	53,451,738	\$	30,344,893	\$	797,668	\$	82,998,963	

#### 2. <u>Detailed Notes on All Accounts</u>

#### C. <u>Capital Assets</u> (Continued)

Balance January 1, 2015		Increase			Decrease	De	Balance December 31, 2015		
Less: accumulated depreciation for Land improvements Buildings and structures Revenue equipment Shop and garage equipment Office furniture and equipment	\$	99,886 15,286,305 16,408,177 1,333,984 3,804,422	\$	2,228,344 2,149,383 77,064 252,617	\$	194,314 108,723 132,978	\$	99,886 17,514,649 18,363,246 1,302,325 3,924,061	
Total accumulated depreciation	\$	36,932,774	\$	4,707,408	\$	436,015	\$	41,204,167	
Total capital assets depreciated, net	\$	16,518,964	\$	25,637,485	\$	361,653	\$	41,794,796	
Capital Assets, Net	\$	20,825,206	\$	25,637,485	\$	4,445,528	\$	42,017,163	
	Balance January 1, 2014		Increase			Decrease	Balance December 31, 2014		
Capital assets not depreciated Land Construction in progress	\$	222,367	\$	4,083,875	\$	- -	\$	222,367 4,083,875	
Total capital assets not depreciated	\$	222,367	\$	4,083,875	\$		\$	4,306,242	
Capital assets depreciated Land improvements Buildings and structures Revenue equipment Shop and garage equipment Office furniture and equipment	\$	99,886 19,933,256 28,845,941 1,653,534 3,871,562	\$	1,807,524 190 25,641 1,241,232	\$	- - 4,027,028 - -	\$	99,886 21,740,780 24,819,103 1,679,175 5,112,794	
Total capital assets depreciated	\$	54,404,179	\$	3,074,587	\$	4,027,028	\$	53,451,738	
Less: accumulated depreciation for Land improvements Buildings and structures Revenue equipment Shop and garage equipment Office furniture and equipment	\$	99,886 14,095,234 18,280,822 1,257,402 3,581,845	\$	1,191,071 2,154,383 76,582 222,577	\$	- 4,027,028 - -	\$	99,886 15,286,305 16,408,177 1,333,984 3,804,422	
Total accumulated depreciation	\$	37,315,189	\$	3,644,613	\$	4,027,028	\$	36,932,774	
Total capital assets depreciated, net	\$	17,088,990	\$	(570,026)	\$		\$	16,518,964	
Capital Assets, Net	\$	17,311,357	\$	3,513,849	\$	<u>-</u>	\$	20,825,206	

#### 2. <u>Detailed Notes on All Accounts</u> (Continued)

#### D. Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; employee health and dental; and natural disasters. Risks of loss related to transit liability and property damage are retained. All other risks of loss are insured by the purchase of commercial insurance. There were no significant reductions in insurance coverage from the previous year. There were no settlements in excess of insurance for any of the past three fiscal years.

Risk management activities for transit liability and property damage include the purchase of commercial insurance coverage for claims exceeding \$100,000. The Authority retains the risk of loss for the first \$100,000 per occurrence. Claims expenses and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. In addition, several incidents have occurred in the Authority's bus operations that are considered reasonably possible losses to the Authority. Reasonably possible losses are not reflected in the financial statements. The Authority has estimated that its exposure to reasonably possible losses range from \$56,431 to \$132,931. There were no balances for claims and judgments liability reported on the financial statements for the years ended December 31, 2015 or 2014.

#### 3. Operations in the City of Superior, Wisconsin

The Authority provides regular and disability transit services to the City of Superior, Wisconsin, for which it charges the City of Superior on a monthly basis. The monthly charge is determined by dividing the total operating expense for the month by the total hours operated in that month to determine an hourly cost. This rate was applied to the following month's hours operated in the City of Superior, reduced by revenues collected in Superior, to arrive at the monthly billing.

Charges to the City of Superior totaled \$1,419,712 for the year ended December 31, 2015, and \$1,459,015 for the year ended December 31, 2014. After deduction of the revenue collected in Superior of \$128,537 in 2015 and \$134,537 in 2014, the amounts actually billed were \$1,291,175 in 2015 and \$1,324,478 in 2014, which are included as nonoperating revenues.

#### 4. Management Agreement

Though the Duluth Transit Authority has no employees, it has entered into a Management Agreement with ATE Management and Service Company, Inc., and its subsidiary ATE Management of Duluth, Inc., (collectively referred to as ATE). Under the terms of this agreement, the Authority is liable to ATE on a monthly basis for all employee compensation and benefits under the collective bargaining agreement between ATE and its employees. The contractual obligation of the Authority to employees of ATE is:

#### A. Vacation and Sick Leave

Employees of ATE are granted from 5 to 30 days of vacation time per year depending on their years of service and union bargaining unit. Vacation earned in one year must be used the following year or it is forfeited. The accrued vacation for all employees had an estimated value of \$565,643 and \$544,795 at December 31, 2015 and 2014, respectively, and is included with salaries payable of \$209,660 and \$173,780 for December 31, 2015 and 2014, respectively, and is reported as payable to ATE for employee services on the balance sheet.

Sick leave is earned at the rate of 30 days per year and may be accumulated to 60 days for employees with less than 10 years of service and to 120 days for those with over 10 years of service. Employees are not compensated for unused sick leave. Any liability for earned, unused sick leave is not recognized in the financial statements.

#### B. Retirement Plans

#### Defined Benefit Pension Plan

ATE's hourly paid employees participate in the Central States, Southeast and Southwest Areas Pension Fund, a cost-sharing, multiple-employer defined benefit plan. The plan is administered by the trustees of the Central States, Southeast and Southwest Areas Pension Fund.

Plan trustees establish benefit provisions including monthly benefit amounts. Full-time hourly paid employees are eligible to participate in the plan. Employees who retire at or after age 60 with 20 years of credited service are entitled to a monthly retirement benefit. Benefits fully vest at age 65 with 5 years of participation or on reaching 10 years of service. Employees with 30 years of credited service may retire at any age and receive a monthly retirement benefit. Vested employees may retire at or after age 50 and receive reduced benefits. The plan also provides death and disability benefits.

#### 4. <u>Management Agreement</u>

#### B. Retirement Plans

#### <u>Defined Benefit Pension Plan</u> (Continued)

Funding requirements are established by the plan trustees. The plan is in compliance with the minimum funding requirements of the Employee Retirement Income Security Act of 1974.

Contributions to the plan are required under the collective bargaining agreement between ATE and its employees. Contribution requirements depend on the benefit amount negotiated in the collective bargaining agreement. Covered employees are not required to make contributions to the plan. ATE's contribution was \$279.60 per full-time employee per week in 2015.

ATE's contributions for the years ending December 31, 2015, 2014, and 2013, were \$1,466,842, \$1,386,739, and \$1,336,445, respectively, equal to the contractually required contributions for each year as set by the collective bargaining agreement.

The trustees of the Central States, Southeast and Southwest Areas Pension Fund issue a publicly available financial report. The report may be obtained by writing to Central States, Southeast and Southwest Areas Pension Fund, 9377 West Higgins Road, Rosemont, Illinois 60018-4938.

#### **Defined Contribution Plan**

ATE salaried employees participate in the Duluth Transit Authority Money Purchase Pension Plan, a defined contribution plan. The plan is administered by ATE.

ATE establishes plan provisions and contribution requirements. Employees are eligible to participate when they have been employed for 120 days and are at least 20-1/2 years of age. ATE contributes 12 percent and the employee 2 percent of each participant's salary. ATE contributions fully vest after 7 years of employment. Benefits depend solely on amounts contributed plus related investment earnings. Contributions were as follows:

	2015		-	2014		
Employer Employee	\$	174,277 29,316	\$	164,804 27,468		

#### 5. Contract Commitment Note

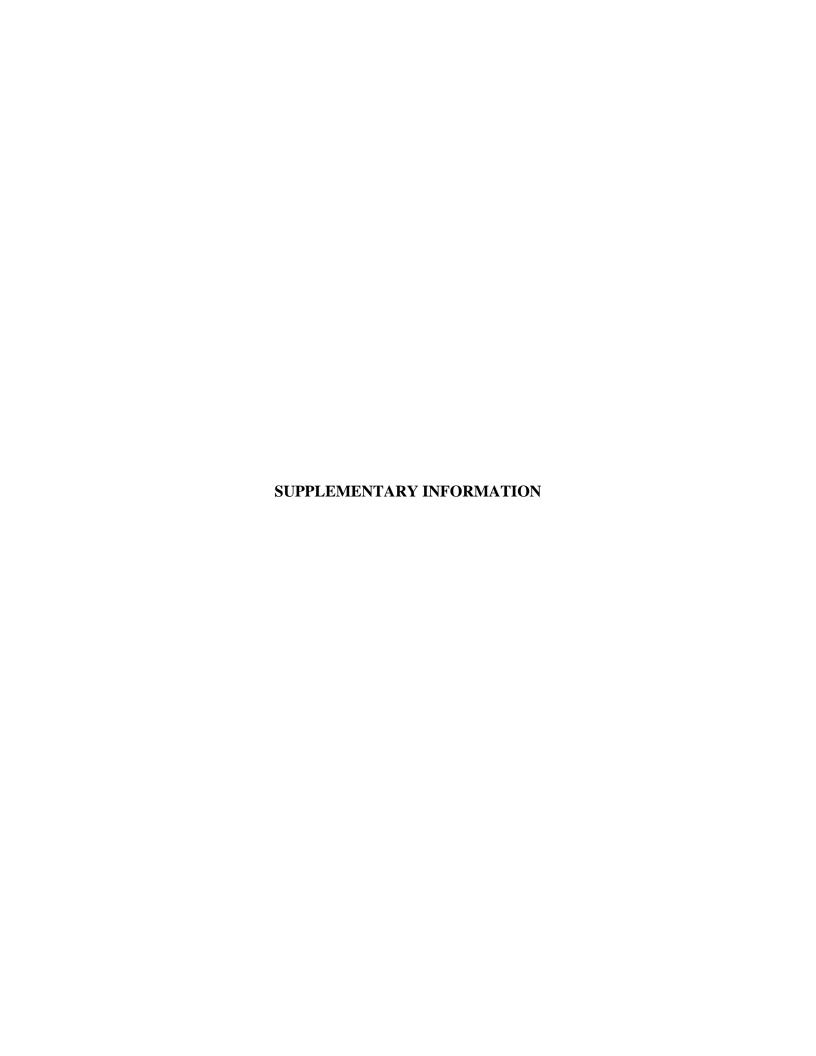
Duluth Transit Authority has entered into agreements with several organizations relating to the construction of a new multimodal transportation facility in downtown Duluth.

Funding for the project has been derived from several sources including Duluth Transit Authority; the City of Duluth; and federal, state, and local grants.

Construction work on the facility began in spring 2014 and was nearly completed as of December 31, 2015.

As of December 31, 2015, the Authority had the following remaining contract commitment on the multimodal facility.

Total amended contract sum Less: completed and stored to date	\$ 20,399,087 (19,619,261)
Remaining Commitment	\$ 779,826





#### EXHIBIT A-1

## COMPARATIVE STATEMENT OF REVENUES FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	 2015	2014		
Charges for Services				
Passenger fares for transit service				
Adult fares	\$ 1,927,396	\$	2,028,816	
Senior citizen fares	151,717		158,755	
Student fares	400,004		400,000	
Disability fares	 26,775		28,015	
Total passenger fares for transit service	\$ 2,505,892	\$	2,615,586	
Charter service revenues	\$ 8,812	\$	15,956	
Auxiliary transportation revenues				
Advertising services	\$ 145,824	\$	123,386	
STRIDE	62,196		55,793	
Other	 91,948		100,474	
Total auxiliary transportation revenues	\$ 299,968	\$	279,653	
Total charges for services	\$ 2,814,672	\$	2,911,195	
Nonoperating and Other Revenues				
Investment earnings	\$ 58,983	\$	93,888	
Property taxes	1,391,900		1,391,900	
Greater Minnesota Transit Fund	4,680,050		5,673,363	
Operating grants				
Federal - Section 5307	1,300,000		1,300,000	
Federal - other	-		750	
State - regular route	4,305,200		2,820,160	
State - disability service	374,850		234,727	
City of Superior, Wisconsin - regular route	1,200,068		1,232,450	
City of Superior, Wisconsin - disability service	91,107		92,028	
Capital contributions				
Federal	13,230,004		5,509,571	
State	 7,530,971		-	
Total nonoperating and other revenues	\$ 34,163,133	\$	18,348,837	
Total Revenues	\$ 36,977,805	\$	21,260,032	

## COMPARATIVE STATEMENT OF OPERATING EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

		2015					
	Vehicle Operations	N	Vehicle Iaintenance	Ad	General ministration		
Personal services							
Labor							
Operations - salaries and wages	\$ 3,848,959	\$	-	\$	-		
Other salaries and wages	-		950,343		819,321		
Fringe benefits	 3,433,237		846,983		731,286		
Total personal services	\$ 7,282,196	\$	1,797,326	\$	1,550,607		
Supplies							
Materials and supplies consumed							
Fuel and lubricants	\$ 855,202	\$	10,629	\$	-		
Tires and tubes	74,153		-		-		
Other materials and supplies	 21,506		490,937		87,614		
Total supplies	\$ 950,861	\$	501,566	\$	87,614		
Utilities	\$ 24,164	\$		\$	198,524		
Other services and charges							
Services							
Management service fee	\$ -	\$	-	\$	229,280		
Professional and technical services	273,665		39,552		315,874		
Other services	143		68,021		43,186		
Casualty and liability costs	-		-		326,035		
Taxes and fees	1,097		316		10,853		
Miscellaneous							
Dues and subscriptions	-		-		6,496		
Travel and meetings	505		3,179		19,602		
Advertising and promotional media	-		-		52,293		
Purchased transportation service	-		-		444,124		
Other	 <del>-</del>		120		7,817		
Total other services and charges	\$ 275,410	\$	111,188	\$	1,455,560		
Depreciation	\$ 2,790,906	\$	152,385	\$	1,764,117		
Total Expenses*	\$ 11,323,537	\$	2,562,465	\$	5,056,422		

<sup>\*</sup>Includes expenses to operate a disability service (STRIDE). Total STRIDE expenses were \$855,908 for 2015 and \$808,071 for 2014.

711	

	-	2014									
		Vehicle			Vehicle		General				
	Total		Operations	<u>N</u>	<b>Iaintenance</b>	Ad	ministration		Total		
\$	3,848,959	\$	3,738,209	\$	-	\$	-	\$	3,738,209		
	1,769,664		-		909,675		759,698		1,669,373		
	5,011,506		3,245,618		787,747		658,180		4,691,545		
\$	10,630,129	\$	6,983,827	\$	1,697,422	\$	1,417,878	\$	10,099,127		
\$	865,831	\$	1,371,992	\$	13,645	\$	-	\$	1,385,637		
	74,153		63,100		895		-		63,995		
	600,057		17,809		539,125		151,642		708,576		
\$	1,540,041	\$	1,452,901	\$	553,665	\$	151,642	\$	2,158,208		
\$	222,688	\$	27,628	\$	-	\$	212,459	\$	240,087		
\$	229,280	\$	-	\$	-	\$	206,116	\$	206,116		
	629,091		259,355		40,592		226,669		526,616		
	111,350		143		64,289		3,611		68,043		
	326,035 12,266		344		- 590		267,994 10,542		267,994 11,476		
	6,496		_		-		23,280		23,280		
	23,286		2,219		4,900		18,908		26,027		
	52,293		-		-		60,389		60,389		
	444,124		-		-		403,605		403,605		
-	7,937		470		2,190		8,097		10,757		
\$	1,842,158	\$	262,531	\$	112,561	\$	1,229,211	\$	1,604,303		
\$	4,707,408	\$	2,732,301	\$	192,221	\$	706,159	\$	3,630,681		
\$	18,942,424	\$	11,459,188	\$	2,555,869	\$	3,717,349	\$	17,732,406		

## ALLOCATION OF INCOME AND EXPENSE TO THE CITY OF SUPERIOR, WISCONSIN FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015									
Month	Total Hours Operating in Superior	Operating in Charge			Total Charge		Income from Runs in Superior			
Regular Route										
January	1,177	\$	90.16	\$	106,136	\$	13,771			
February	1,104		104.31		115,158		7,953			
March	1,215		92.85		112,850		9,894			
April	1,195		94.78		113,300		10,651			
May	1,152		90.70		104,441		8,072			
June	1,195		97.02		115,978		8,831			
July	1,214		93.00		112,865		13,241			
August	1,197		85.85		103,741		10,045			
September	1,150		91.46		105,152		11,219			
October	1,223		94.85		115,992		9,556			
November	1,124		92.59		104,071		10,611			
December	1,195		95.61		114,292		10,064			
Total Regular Route	14,141			\$	1,323,976	\$	123,908			
Disability Service										
January	206	\$	39.35	\$	8,513	\$	406			
February	174		39.83		7,348		359			
March	219		40.96		9,377		478			
April	193		40.67		8,256		432			
May	165		41.18		7,222		383			
June	196		41.59		8,548		385			
July	164		42.61		7,395		350			
August	202		41.62		8,825		426			
September	192		41.62		8,398		357			
October	177		43.27		8,044		381			
November	156		41.90		6,944		344			
December	155		41.67		6,866		328			
Total Disability Service	2,199			\$	95,736 *	\$	4,629			

<sup>\*</sup>Total charge includes \$4,884 of direct insurance costs (allocated monthly) not included in the operating charge per hour.

Net Charges		Total Hours	0	perating	2014	Inc	come from	N	et Charges	
to	the City of	he City of Operating in Charge		Total		Runs in	to the City of			
	Superior	Superior	P	er Hour	 Charge		Superior	Superior		
\$	92,365	1,195	\$	98.07	\$ 117,233	\$	8,200	\$	109,033	
	107,205	1,104		95.34	105,255		10,856		94,399	
	102,956	1,197		101.49	121,504		10,377		111,127	
	102,649	1,196		101.47	121,297		10,746		110,551	
	96,369	1,177		94.77	111,563		11,214		100,349	
	107,147	1,170		98.53	115,251		11,325		103,926	
	99,624	1,196		96.49	115,344		9,351		105,993	
	93,696	1,197		88.91	107,439		11,692		95,747	
	93,933	1,149		96.05	110,429		10,838		99,591	
	106,436	1,241		94.29	117,023		13,460		103,563	
	93,460	1,106		88.74	98,129		11,137		86,992	
	104,228	1,195		101.22	 120,998		9,819		111,179	
\$	1,200,068	14,123			\$ 1,361,465	\$	129,015	\$	1,232,450	
\$	8,107	168	\$	45.84	\$ 8,131	\$	368	\$	7,763	
	6,989	163		41.42	7,159		425		6,734	
	8,899	185		45.57	8,815		435		8,380	
	7,824	176		41.92	7,795		432		7,363	
	6,839	181		42.35	8,072		482		7,590	
	8,163	166		45.83	8,015		366		7,649	
	7,045	178		44.07	8,240		406		7,834	
	8,399	149		42.08	6,677		381		6,296	
	8,041	182		41.56	7,950		569		7,381	
	7,663	193		43.17	8,739		579		8,160	
	6,600	195		40.41	8,277		463		7,814	
	6,538	224		41.35	 9,680		616		9,064	
\$	91,107	2,160			\$ 97,550 *	\$	5,522	\$	92,028	

EXHIBIT A-4

#### DEFICIT DISTRIBUTION AMONG THE SUBSIDY GRANTORS FOR OPERATIONS IN THE CITY OF SUPERIOR, WISCONSIN FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

2015					2014				
<b>Deficit recognized for the City of Superior</b> Regular route Disability service			\$	1,200,068 91,107			\$	1,232,450 92,028	
Total			\$	1,291,175			\$	1,324,478	
Federal funding - lower of the following Percentage limit - 50% of regular route deficit Maximum federal share per grant agreement	\$	600,034 452,811		(452,811)	\$	616,225 443,604		(443,604)	
Deficit recognized by the Wisconsin Department of Transportation Net charges to the City of Superior Less: maximum federal share	\$	1,291,175 (452,811)			\$	1,324,478 (443,604)			
Non-Federal Share	\$	838,364			\$	880,874			
Wisconsin Department of Transportation funding - lower of the following Non-federal share Maximum Wisconsin Department of Transportation	\$	838,364			\$	880,874			
share per grant agreement		357,470		(357,470)		334,415		(334,415)	
Local Funds Required - City of Superior, Wisconsin			\$	480,894			\$	546,459	

EXHIBIT A-5

## DEFICIT RECOGNIZED FOR FEDERAL AND STATE OPERATING FUNDS FOR OPERATIONS IN THE CITY OF SUPERIOR, WISCONSIN FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

		2014		
Regular Route				
Operating revenues in the City of Superior	\$	123,908	\$	129,015
Operating expenses in the City of Superior		(1,323,976)		(1,361,465)
Regular Route Deficit Recognized for Federal and State Operating Funds	\$	(1,200,068)	\$	(1,232,450)
Disability Service				
Operating revenues in the City of Superior	\$	4,629	\$	5,522
Operating expenses in the City of Superior		(95,736)		(97,550)
Disability Service Deficit Recognized for State				
Operating Funds	\$	(91,107)	\$	(92,028)

EXHIBIT B-1

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2015

Federal Grantor Pass-Through Agency Grant Program Title	Federal CFDA Number	Pass-Through Grant Numbers	Expenditures		Passed Through to Subrecipients	
U.S. Department of Transportation						
Direct						
Federal Transit Cluster						
Federal Transit Capital Investment Grants	20.500	*	\$	11,375,347	\$	-
Federal Transit Capital Assistance Formula Grants	20.507	*		1,854,657		-
Federal Transit Operating Assistance Formula Grants	20.507	*		1,300,000		-
(Total Transit Formula Grants CFDA 20.507 \$3,154,657)						
Total Federal Awards			\$	14,530,004	\$	

<sup>\*</sup>Not applicable, direct funding.

#### NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2015

#### 1. Reporting Entity

The Schedule of Expenditures of Federal Awards presents the activities of federal award programs expended by Duluth Transit Authority, a discretely presented component unit of the City of Duluth, Minnesota. The Authority's reporting entity is defined in Note 1 to the financial statements.

#### 2. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards includes the federal grant activity of Duluth Transit Authority under programs of the federal government for the year ended December 31, 2015. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of Duluth Transit Authority, it is not intended to and does not present the financial position, changes in net position, or cash flows of Duluth Transit Authority.

#### 3. Summary of Significant Accounting Policies

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles contained in OMB Circular A-87, *Cost Principles for State, Local and Indian Tribal Governments*, or the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. No indirect costs were charged to these grants.

## 4. Reconciliation to Comparative Statement of Revenues, Expenses, and Changes in Net Position

Nonoperating revenues: operating grants - federal		1,300,000	
Capital contributions - federal		13,230,004	
Expenditures Per Schedule of Expenditures of Federal Awards	\$	14.530.004	





## SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2015

#### I. SUMMARY OF AUDITOR'S RESULTS

#### **Financial Statements**

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weaknesses identified? **No**
- Significant deficiencies identified? None reported

Noncompliance material to the financial statements noted? No

#### Federal Awards

Internal control over major programs:

- Material weaknesses identified? **No**
- Significant deficiencies identified? None reported

Type of auditor's report issued on compliance for major programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? **No** 

The major program cluster is:

Federal Transit Cluster
Federal Transit Capital Investment Grants
Federal Transit Formula Grants

CFDA #20.500 CFDA #20.507

The threshold for distinguishing between Types A and B programs was \$750,000.

Duluth Transit Authority qualified as a low-risk auditee? No

## II. FINDINGS RELATED TO FINANCIAL STATEMENTS AUDITED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

#### PREVIOUSLY REPORTED ITEM RESOLVED

#### **Audit Adjustments (2014-001)**

During the 2014 audit, material audit adjustments were made to the Authority's records to record contracts payable, a grant receivable, and capital asset deletions.

#### Resolution

During the 2015 audit, no material audit adjustments were identified.

#### III. FINDINGS AND QUESTIONED COSTS FOR FEDERAL AWARD PROGRAMS

None.



## STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Independent Auditor's Report

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Duluth Transit Authority, a component unit of the City of Duluth, Minnesota, as of and for the year ended December 31, 2015, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated April 25, 2016.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Duluth Transit Authority's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control over financial

reporting such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit the attention of those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Duluth Transit Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Minnesota Legal Compliance**

The Minnesota Legal Compliance Audit Guide for Other Political Subdivisions, promulgated by the State Auditor pursuant to Minn. Stat. § 6.65, contains six categories of compliance to be tested in connection with the audit of the Authority's financial statements: contracting and bidding, deposits and investments, conflicts of interest, claims and disbursements, miscellaneous provisions, and tax increment financing. Our audit considered all of the listed categories, except that we did not test for compliance with the provisions for tax increment financing because the Authority does not administer any tax increment financing districts. The provisions for deposits and investments were tested in conjunction with our audit of the City of Duluth, Minnesota, which holds the Authority's cash and investments.

In connection with our audit, nothing came to our attention that caused us to believe that Duluth Transit Authority failed to comply with the provisions of the *Minnesota Legal Compliance Audit Guide for Other Political Subdivisions*. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Authority's noncompliance with the above referenced provisions.

#### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control over financial reporting, compliance, and the provisions of the *Minnesota Legal Compliance Audit Guide for Other Political Subdivisions* and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance. Accordingly, this communication is not suitable for any other purpose.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

April 25, 2016





## STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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## REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE

**Independent Auditor's Report** 

Mayor and City Council City of Duluth, Minnesota

Board of Directors Duluth Transit Authority Duluth, Minnesota

#### Report on Compliance for Each Major Federal Program

We have audited Duluth Transit Authority's compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Compliance Supplement* that could have a direct and material effect on the Authority's major federal program for the year ended December 31, 2015. Duluth Transit Authority is a component unit of the City of Duluth, Minnesota. Duluth Transit Authority's major federal program is identified in the Summary of Auditor's Results section of the accompanying Schedule of Findings and Questioned Costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for Duluth Transit Authority's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the

audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Duluth Transit Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for its major federal program. However, our audit does not provide a legal determination of the Authority's compliance with those requirements.

#### Opinion on Each Major Federal Program

In our opinion, Duluth Transit Authority complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2015.

#### **Report on Internal Control Over Compliance**

Management of Duluth Transit Authority is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Authority's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit the attention of those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Purpose of This Report**

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

April 25, 2016