STATE OF MINNESOTA Office of the State Auditor



Rebecca Otto State Auditor

FOLWELL NEIGHBORHOOD ASSOCIATION MINNEAPOLIS, MINNESOTA

YEARS ENDED DECEMBER 31, 2006 AND 2007

Description of the Office of the State Auditor

The mission of the Office of the State Auditor is to oversee local government finances for Minnesota taxpayers by helping to ensure financial integrity and accountability in local governmental financial activities.

Through financial, compliance, and special audits, the State Auditor oversees and ensures that local government funds are used for the purposes intended by law and that local governments hold themselves to the highest standards of financial accountability.

The State Auditor performs approximately 160 financial and compliance audits per year and has oversight responsibilities for over 3,300 local units of government throughout the state. The office currently maintains five divisions:

Audit Practice - conducts financial and legal compliance audits of local governments;

Government Information - collects and analyzes financial information for cities, towns, counties, and special districts;

Legal/Special Investigations - provides legal analysis and counsel to the Office and responds to outside inquiries about Minnesota local government law; as well as investigates allegations of misfeasance, malfeasance, and nonfeasance in local government;

Pension - monitors investment, financial, and actuarial reporting for approximately 730 public pension funds; and

Tax Increment Financing - promotes compliance and accountability in local governments' use of tax increment financing through financial and compliance audits.

The State Auditor serves on the State Executive Council, State Board of Investment, Land Exchange Board, Public Employees Retirement Association Board, Minnesota Housing Finance Agency, and the Rural Finance Authority Board.

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Years Ended December 31, 2006 and 2007



Audit Practice Division Office of the State Auditor State of Minnesota

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Introductory Section

ORGANIZATION SCHEDULE 2006

Board Members

Allen Saless Thomas Mitchell Mary Beth Schultz Karen Taylor Marilyn Weber David Brown Donald Hunker Marty Will Lynn Austin Dawn Hunter Cheryl Flaga Richard Burgess

Executive Director

Roberta Englund

Term Expires

November 2007 November 2007

Indefinite

ORGANIZATION SCHEDULE 2007

Board Members

Allen Saless Thomas Mitchell Mary Beth Schultz Karen Taylor Marilyn Weber David Brown Donald Hunker Marty Will Lynn Austin Dawn Hunter Cheryl Flaga

Executive Director

Roberta Englund

Term Expires

November 2008 November 2007 November 2008 November 2008 November 2008 November 2008 November 2008 November 2008 November 2008

Indefinite

Financial Section



STATE OF MINNESOTA OFFICE OF THE STATE AUDITOR

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Folwell Neighborhood Association

We have audited the statement of financial position of the Folwell Neighborhood Association (FNA) (a nonprofit corporation) as of December 31, 2006 and 2007, and the related statements of activity, functional expenses, and cash flows for the years then ended, as listed in the table of contents. These financial statements are the responsibility of the FNA's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the FNA as of December 31, 2006 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The Schedules of NRP Activity and Schedules of Foundation Activity listed in the table of contents are presented for purposes of additional analysis and are not a required part of the financial statements of the FNA. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly presented in all material respects in relation to the financial statements taken as a whole.

/s/Rebecca Otto

REBECCA OTTO STATE AUDITOR /s/Greg Hierlinger

GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

January 30, 2009

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FINANCIAL STATEMENTS

EXHIBIT 1

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2006 AND 2007

		2006		2007		
Assets						
Current assets						
Cash	\$	1,715	\$	(1,453)		
Accounts receivable		7,927		10,762		
Grants receivable		35,182		35,207		
Pledges receivable		-		20,000		
Prepaid items		563		481		
Fixed assets, net		6,196		1,827		
Total Assets	\$	51,583	\$	66,824		
Liabilities and Net Assets						
Liabilities	¢	20.015	۴	07 701		
Accounts payable	\$	30,915	\$	97,791		
Salaries payable		11,326		10,482		
Due to other governments		102,400		178,024		
Line of credit		47,722		-		
Loans payable		-		94,626		
Deferred revenue		24,850		36,850		
Total Liabilities	\$	217,213	\$	417,773		
Net Assets						
Unrestricted	\$	(211,310)	\$	(484,827)		
Temporarily restricted		45,680		133,878		
Total Net Assets	<u>\$</u>	(165,630)	\$	(350,949)		
Total Liabilities and Net Assets	\$	51,583	\$	66,824		

EXHIBIT 2-1

STATEMENT OF ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2006

	Unrestricted		Temporarily Restricted		Total	
Public Support and Other Revenue						
Public support						
Government grants						
U.S. Department of Education	\$	123,418	\$	-	\$	123,418
U.S. Department of Justice		186,191		-		186,191
City of Minneapolis		23,700		-		23,700
Minneapolis Community Planning and Economic Development Department (CPED)		16 001				16 091
Neighborhood Revitalization Program (NRP)		16,081 74,788		-		16,081 74,788
Foundations		193,320		45,180		238,500
Other contributions		300		43,180 500		800
Satisfaction of time and purpose restriction		35,837		(35,837)		-
					ф	((2.450)
Total public support	\$	653,635	\$	9,843	\$	663,478
Other revenue						
Webber-Camden	\$	61,488	\$	-	\$	61,488
Reimbursements		7,633		-		7,633
Miscellaneous		9,811		-		9,811
Total other revenue	\$	78,932	\$	-	\$	78,932
Total Public Support and Other Revenue	\$	732,567	\$	9,843	\$	742,410
Expenses						
Program services						
U.S. Department of Education	\$	124,583	\$	-	\$	124,583
U.S. Department of Justice		184,857		-		184,857
City of Minneapolis		5,009		-		5,009
NRP		199,961		-		199,961
Foundations		273,053		-		273,053
Total program services	\$	787,463	\$	-	\$	787,463
Support services						
Webber-Camden	\$	83,900	\$	-	\$	83,900
Management and general		68,611		-		68,611
Total support services	\$	152,511	\$	-	\$	152,511
Total Expenses	\$	939,974	\$		\$	939,974
Increase (Decrease) in Net Assets	\$	(207,407)	\$	9,843	\$	(197,564)
Net Assets - January 1, restated (Note 2)		(3,903)		35,837		31,934
Net Assets - December 31	\$	(211,310)	\$	45,680	\$	(165,630)

EXHIBIT 2-2

STATEMENT OF ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2007

	Unrestricted		mporarily lestricted	 Total
Public Support and Other Revenue				
Public support				
Government grants				
Minnesota Department of Education	\$	10,272	\$ -	\$ 10,272
City of Minneapolis		21,821	-	21,821
Minneapolis Community Planning and Economic				
Development Department (CPED)		13,171	-	13,171
Neighborhood Revitalization Program (NRP)		67,038	-	67,038
Minneapolis Youth Coordinating Board (YCB)		620	-	620
Foundations		236,995	115,005	352,000
Other contributions		433	2,400	2,833
Satisfaction of time and purpose restriction		29,207	 (29,207)	-
Total public support	\$	379,557	\$ 88,198	\$ 467,755
Other revenue				
Webber-Camden	\$	128,781	\$ -	\$ 128,781
Reimbursements		4,188	-	4,188
Miscellaneous		6,972	 -	 6,972
Total other revenue	\$	139,941	\$ -	\$ 139,941
Total Public Support and Other Revenue	\$	519,498	\$ 88,198	\$ 607,696
Expenses				
Program services				
City of Minneapolis	\$	9,961	\$ -	\$ 9,961
NRP		163,848	-	163,848
YCB		1,888	-	1,888
Foundations		406,920	 -	 406,920
Total program services	\$	582,617	\$ -	\$ 582,617
Support services				
Webber-Camden	\$	131,273	\$ -	\$ 131,273
Management and general		79,125	-	 79,125
Total support services	\$	210,398	\$ -	\$ 210,398
Total Expenses	\$	793,015	\$ -	\$ 793,015
Increase (Decrease) in Net Assets	\$	(273,517)	\$ 88,198	\$ (185,319)
Net Assets - January 1		(211,310)	 45,680	 (165,630)
Net Assets - December 31	\$	(484,827)	\$ 133,878	\$ (350,949)

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2006

	U.S. Department of Education		Department Justice	City of Minneapolis	
Expenses					
Advertising and promotions	\$	-	\$ 376	\$	-
Awards		-	-		-
Bank fees		-	-		-
Cleaning/janitorial		-	-		-
Contracted services		10,747	3,500		-
Contributions		-	-		-
Depreciation		-	-		-
Dues and subscriptions		447	82		-
Entertainment and meals		378	300		538
Equipment		260	1,595		-
Events		1,512	-		-
Insurance		-	-		-
Interest expense		42	-		-
License and permits		488	831		-
Maintenance and repair		-	-		-
Meeting expenses		90	190		139
Miscellaneous		-	-		-
Newsletter		-	-		-
Other		-	463		-
Payroll					
Salaries		75,038	152,156		3,626
Taxes		6,906	13,649		353
Benefits		1,250	2,000		-
Postage		211	-		-
Printing and copying		723	4,824		-
Professional development		46	-		-
Professional services		1,270	-		-
Program evaluation		12,100	-		-
Program expenses					
4th Ward Care Task Force		-	-		-
General Mills		-	-		-
Rent		-	-		-
Supplies		9,500	2,521		353
Telephone		-	-		-
Travel expenses		3,575	2,370		-
Utilities		-	 -		-
Total Expenses	\$	124,583	\$ 184,857	\$	5,009

Revi	ighborhood vitalization Program Foundations			Vebber- Camden		nagement I General		Total	
\$	1,175	\$	53	\$	_	\$	-	\$	1,604
Ψ	1,536	Ŷ	696	Ψ	830	Ψ	-	Ŷ	3,062
	-		155		-		255		410
	1,723		985		2,092		-		4,800
	454		5,250		2,628		-		22,579
	738		4,710		_		-		5,448
	_		-		-		4,398		4,398
	555		75		136		80		1,375
	_		2,570		_		-		3,786
	2,532		929		1,379		32		6,727
	9,865		6,908		1,574		_		19,859
	2,557		-				-		2,557
	_		387		-		5,297		5,726
	402		323		51		-		2,095
	1,234		1,253		673		-		3,160
	275		6,682		1,222		90		8,688
	423		349		163		748		1,683
	850		-		305		_		1,155
	69		7,446		-		14,351		22,329
	103,584		180,548		42,196		33,183		590,331
	6,111		14,691		3,167		2,895		47,772
	8,297		10,826		9,659		6,702		38,734
	942		20		597		-		1,770
	3,106		954		1,171		-		10,778
	-		389		-		-		435
	31,210		400		384		-		33,264
	-		-		-		-		12,100
	-		619		-		-		619
	-		844		-		-		844
	11,151		4,376		8,202		-		23,729
	6,931		15,480		3,967		247		38,999
	3,557		1,965		3,314		333		9,169
	570		3,170		133		-		9,818
	114		-		57		-		171
5	199,961	\$	273,053	\$	83,900	\$	68,611	\$	939,974

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2007

	City of Minneapolis		Neighborhood Revitalization Program	
Expenses				
Advertising and promotions	\$	-	\$	350
Awards		-		400
Bank fees		-		742
Contracted services		-		300
Contributions		-		-
Depreciation		-		-
Dues and subscriptions		-		75
Equipment		-		1,079
Events		-		9,694
Insurance		-		3,613
Interest expense		-		-
License and permits		-		125
Maintenance and repair		-		28
Meeting expenses		45		99
Miscellaneous		-		720
Newsletter		-		1,442
Other		120		17,043
Payroll				
Salaries		8,208		67,756
Taxes		669		17,383
Benefits		200		9,151
Postage		-		333
Printing and copying		-		2,400
Professional development		-		-
Professional services		-		14,521
Rent		-		10,462
Supplies		719		2,586
Telephone		-		3,526
Travel expenses				20
Total Expenses	\$	9,961	\$	163,848

Co	neapolis Youth oordinating Board Foundations		linating Webber-		Management and General		Total	
\$	-	\$	143	\$	-	\$ -	\$	493
	-		862		448	-		1,710
	-		294		-	4,208		5,244
	1,305		32,632		-	-		34,237
	-		-		-	500		500
	-		-		-	4,369		4,369
	-		165		-	-		240
	-		589		713	400		2,781
	-		6,988		2,310	238		19,230
	-		2,025		1,320	-		6,958
	-		-		-	2,691		2,691
	-		-		-	-		125
	-		-		-	-		28
	-		1,599		202	733		2,678
	-		-		-	-		720
	-		-		-	-		1,442
	-		-		-	3,487		20,650
	484		260,022		91,448	51,753		479,671
	37		20,663		6,018	7,586		52,356
	-		7,244		6,432	1,100		24,127
	-		198		617	145		1,293
	-		2,560		1,755	711		7,426
	-		733		-	-		733
	-		-		-	-		14,521
	-		12,086		13,607	1		36,156
	-		26,286		2,729	83		32,403
	-		1,942		3,649	25		9,142
	62		29,889		25	 1,095		31,091
\$	1,888	\$	406,920	\$	131,273	\$ 79,125	\$	793,015

EXHIBIT 4

STATEMENT OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2007

	 2006	2007		
Cash Flows from Operating Activities				
Increase (Decrease) in net assets	\$ (197,564)	\$	(185,319)	
Adjustments to reconcile changes in net assets to net cash				
provided by (used in) operating activities				
Prior period adjustment	\$ (670)	\$	-	
Depreciation	4,398		4,369	
(Increase) decrease in accounts receivable	32,431		(2,835)	
(Increase) decrease in grants receivable	94,942		(25)	
(Increase) decrease in pledges receivable	-		(20,000)	
(Increase) decrease in prepaid items	(71)		82	
Increase (decrease) in checks issued in excess of cash	(15,460)		-	
Increase (decrease) in accounts payable	23,350		66,876	
Increase (decrease) in salaries payable	(24,221)		(844)	
Increase (decrease) in due to governmental agencies	102,400		75,624	
Increase (decrease) in fiscal agent payable	(82)		-	
Increase (decrease) in line of credit	47,722		(47,722)	
Increase (decrease) in loans payable	-		94,626	
Increase (decrease) in deferred revenue	 (65,460)		12,000	
Total adjustments	\$ 199,279	\$	182,151	
Net cash provided by (used in) operating activities	\$ 1,715	\$	(3,168)	
Cash - January 1	 -		1,715	
Cash - December 31	\$ 1,715	\$	(1,453)	

NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2006 AND 2007

1. <u>Summary of Significant Accounting Policies</u>

A. Organization

The Folwell Neighborhood Association (FNA) was organized to promote neighborhood interests and the health, safety, and general welfare of all residents in the neighborhood in a non-partisan, educational, and cooperative manner and to implement the FNA's vision in cooperation with the Minneapolis Neighborhood Revitalization Program (NRP).

B. <u>Basis of Presentation</u>

The provisions of Statement of Financial Accounting Standards (SFAS) No. 116, Accounting for Contributions Received and Contributions Made, and SFAS No. 117, Financial Statements of Not-for-Profit Organizations, have been applied to the amounts presented in these financial statements. Under these provisions, net assets and revenues, gains, and losses are classified based on donor-imposed restrictions. Accordingly, net assets of the FNA and changes therein are classified and reported as follows:

<u>Unrestricted</u> - Those resources over which the FNA has discretionary control.

<u>Temporarily Restricted</u> - Those resources subject to donor-imposed restrictions which will be satisfied by actions of the FNA or passage of time.

<u>Permanently Restricted</u> - Those resources subject to a donor-imposed restriction that they be maintained permanently by the FNA. The donors of these resources permitted the FNA to use all or part of the income earned, including capital appreciation or related investments, for unrestricted or temporarily restricted purposes.

C. Basis of Accounting

The FNA reports on the accrual method of accounting where revenues are recognized when they are earned and expenses are recognized when they are incurred.

1. <u>Summary of Significant Accounting Policies</u> (Continued)

D. Expense Allocation

Salaries and related expenses are allocated based on job descriptions and the best estimates of management. Expenses, other than salaries and related expenses, which are not directly identifiable by program or supporting service, are allocated based on the best estimates of management in relation to grant budgets. Fund raising expenses are considered to be minimal and those costs are included in management and general expenses.

E. Income Taxes

The FNA is a not-for-profit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and comparable state statutes.

F. <u>Cash</u>

Cash consists of deposits in three checking accounts and one savings account. These deposits are covered by FDIC insurance coverage. At no time during the fiscal year did such deposits exceed FDIC insurance coverage.

G. Equipment

All purchased equipment is valued at cost. Depreciation is computed using the straight-line method over estimated useful lives of three years for computer equipment and five years for other equipment.

H. Grants and Contracts

The FNA's funding includes different cost-reimbursement grants from the U.S. Department of Education, the U.S. Department of Justice, the Minnesota Department of Education, the City of Minneapolis, the Minneapolis Community Planning and Economic Development Department (CPED), and the NRP. Government grants and contracts recognize revenue as earned when eligible expenses, as defined in each grant or contract, are made. Funds advanced on the above grants but not yet earned are shown as deferred revenue. Expenses under government grants are subject to review by the granting authority. To the extent, if any, that such a review reduces expenses allowed under these grants, the FNA will record such disallowance at the time the final assessment is made.

1. Summary of Significant Accounting Policies (Continued)

I. Donated Services and Materials

There were no donated services and materials for the years ended December 31, 2006 and 2007.

J. Contributions

The following types of contributions are recorded as revenue at their fair value when they are received unconditionally: cash, promises to give, certain contributed services, and gifts of long-lived assets. Conditional contributions are recognized as restricted revenue when received.

K. Accrued Vacation

Full-time employees of the FNA earn ten days of vacation each year. The vacation time must be used during the year and is not carried over to the next year. Employees also earn comp time when they work in excess of 40 hours in a week. Employees are allowed to carry 30 hours over to the next year. Since the FNA cannot charge its primary granting authorities for accrued comp time until it is used, no provision has been made in the accompanying financial statements for recording the accrued liability and related expenses at year-end. The amount of accrued comp time at December 31, 2006 and 2007, is \$5,437 and \$3,228, respectively.

2. Property and Equipment

Property and equipment at December 31, 2006, was:

Equipment Less: accumulated depreciation	\$ 18,136 (11,940)
Total Equipment	\$ 6,196
Property and equipment at December 31, 2007, was:	
Equipment Less: accumulated depreciation	\$ 18,136 (16,309)
Total Equipment	\$ 1,827

3. <u>Due to Other Governments</u>

Due to other governments consists of amounts owed to the Internal Revenue Service and the Minnesota Department of Revenue for delinquent withholding taxes and related penalties and interest that were assessed.

Due to other governments at December 31, 2006, consisted of the following:

Internal Revenue Service Minnesota Department of Revenue	\$ 90,987 11,413
Total	\$ 102,400

Due to other governments at December 31, 2007, consisted of the following:

Internal Revenue Service Minnesota Department of Revenue	\$ 168,845 9,179
Total	\$ 178,024

4. <u>Line of Credit and Loans Payable</u>

During 2006, the FNA opened a line of credit with Wells Fargo Bank for \$50,000. The line of credit was opened to fill the gaps in program expenses that were accruing while waiting for the Federal Justice and Education grants to be fully funded. The outstanding balance on the line of credit at December 31, 2006, was \$47,722.

In 2007, the FNA established a business loan from Wells Fargo Bank in the amount of \$51,355.44. The purpose of the loan was to consolidate the debt from the line of credit that was issued during 2006, as well as debt from three Wells Fargo business credit cards that had been issued during 2005. The loan had a fixed interest rate per year (finance charge) of 13.25 percent and a maturity date of April 30, 2012. The outstanding balance on this loan at December 31, 2007, is \$47,126.

4. <u>Line of Credit and Loans Payable</u> (Continued)

During 2007, the FNA also established a loan with the Greater Minneapolis Housing Corporation (GMHC) in the amount of \$45,000. The purpose of the loan was to provide cash flows for administrative and payroll expenses. This is an interest-free loan that the FNA has agreed to repay in 2008. The entire amount of this loan is outstanding at December 31, 2007. Because the loan proceeds were derived from program income of an FNA program, the loan may be converted to a revenue item if a plan modification takes place in the future.

The FNA also received a loan from a Board member during 2007 in the amount of \$5,000. The purpose of the loan was to provide needed cash flows. This is an interest-free loan to the FNA. The amount of debt related to this loan at December 31, 2007, is \$2,500.

5. Deferred Revenue

Deferred revenue at December 31, 2006, consisted of the following:

CPED Citizens Participation Grant - 2006 NRP Administration Grant #15060 NRP Phase II Participation #23435	\$ 5,750 10,000 9,100
Total	\$ 24,850

Deferred revenue at December 31, 2007, consisted of the following:

\$ 5,750
2,000
10,000
9,100
 10,000
\$ 36.850
\$\$

6. Operating Leases

7.

The FNA is committed under a year-to-year operating lease for rental of office space. Rental expense related to this lease was \$23,429 for 2006 and \$35,656 for 2007. The FNA is also committed under a month-to-month lease for a copier. Rental expense related to this lease was \$3,083 for 2006 and \$3,083 for 2007. Future minimum rental payments for the rent lease are as follows:

	Rent		
2008	\$	26,770	
Restricted Net Assets			
Restricted net assets at December 31, 2006, are as follows:			
Blue Cross Blue Shield Target General Mills Foundation Best Buy Children's Foundation Otto Bremer Foundation Walmart Skating Clinic School Supplies	\$	$ \begin{array}{r} 19,117 \\ 718 \\ 637 \\ 5,000 \\ 18,308 \\ 500 \\ 750 \\ 650 \\ \end{array} $	
Total	\$	45,680	
Restricted net assets at December 31, 2007, are as follows: Curtis Carlson Family Foundation Target General Mills Foundation Best Buy Children's Foundation Otto Bremer Foundation Walmart Family Housing Fund World Childhood Foundation CURA Seed Grant Skating Clinic School Supplies	\$	44,663 718 29,731 5,000 9,205 500 29,829 10,782 2,400 750 300	
Total	\$	133,878	

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8. <u>Loan Programs</u>

A. Home Buyer and Improvement Loan Program

In January 2000, the FNA initiated the "Home Buyer and Improvement Loan Programs" which consist of the following:

- Grants of \$1,500 for first time home buyers to either make a down payment or pay closing costs. The grant is deferred over three years provided there is owner occupancy over the deferral period.
- Revolving loans up to \$4,000 for home safety improvements or updates for current code compliance. The loans have a two percent interest rate.
- Revolving loans up to \$10,000 for home improvements of owner-occupied or rental properties. The loans have a four percent interest rate.

This program is administered by the Greater Minneapolis Metropolitan Housing Corporation (GMMHC) - Housing Resource Center - Northwest. Funding for the program is provided by the NRP and program income.

At December 31, 2006, total funds available in the loan pool were \$561,958. From this pool, \$121,662 was expended to program participants, which left an outstanding balance in the pool of \$440,296.

At December 31, 2007, total funds available in the loan pool were \$581,633. From this pool, \$453,889 was expended to program participants, which left an outstanding balance in the pool of \$127,744.

B. Purchase Rehab (GAP) Program

The FNA initiated the Purchase Rehab (GAP) Program in August 2000. The program consists of the purchase, renovation, and sale of problem properties. Program funding covers any loss between the costs of the purchase and renovation and revenue from the sale. The program is administered by the GMMHC. Funding for this program was provided by the NRP. The original amount of funds available for this program was \$150,000. The available balance that can be used for the program as of December 31, 2006 and December 31, 2007, is \$83,547.

9. Subsequent Events

In 2008, the FNA incurred a \$65,000 loan from the Nonprofits Assistance Fund.

In 2008, delinquent amounts owing to the Internal Revenue Service were paid up.

10. Contingency

In 2008, the FNA began taking steps to convert the \$45,000 loan from the GMHC, as discussed in Note 4 above, to a revenue item of the Neighborhood, by effecting a plan modification.

11. <u>Related Parties</u>

A. Loans

A Board member issued a \$5,000 loan to the FNA during 2007, \$2,500 of which was outstanding at December 31, 2007. This same Board member made an additional loan of \$5,000 to the FNA during 2008. A different Board member also issued a \$5,000 loan to the FNA during 2008.

B. Family Relationship

A Board member is the parent of the Associate Executive Director.

12. Losses from Operations

For the two-year period ending December 31, 2007, the FNA experienced significant decreases in its net asset balance totaling \$382,883. During this period, program revenues were not sufficient for the expenses incurred. The deficit net asset balance at December 31, 2007, is \$350,949. The FNA Board intends to reduce this deficit over time by reducing expenses in administrative categories, as well as cutting back on program activities. Efforts will also be made with past contributors to the FNA to obtain financial support to eliminate outstanding obligations.

SCHEDULES OF NRP ACTIVITY

Schedule 1-1

SCHEDULE OF NRP ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2006

	Contract #15060		Contract #23435		Unallocated (*)		Total	
Revenues	\$	20,005	\$	34,209	\$	20,574	\$	74,788
Expenses								
Advertising and promotion	\$	125	\$	700	\$	350	\$	1,175
Awards		-		-		1,536		1,536
Cleaning/janitorial		189		-		1,534		1,723
Contracted services		-		-		454		454
Contributions		-		-		738		738
Dues and subscriptions		111		300		144		555
Equipment		100		432		2,000		2,532
Events		-		111		9,754		9,865
Insurance		-		578		1,979		2,557
Licenses and permits		-		50		352		402
Maintenance and repair		15		-		1,219		1,234
Meeting expenses		-		-		275		275
Miscellaneous		-		-		423		423
Newsletter		-		175		675		850
Other		-		-		69		69
Payroll								
Salaries		10,940		25,915		66,729		103,584
Taxes		964		1,895		3,252		6,111
Benefits		5,047		1,250		2,000		8,297
Postage		1		124		817		942
Printing and copying		-		1,248		1,858		3,106
Professional services		728		195		30,287		31,210
Rent		800		2,357		7,994		11,151
Supplies		838		2,124		3,969		6,931
Telephone		642		768		2,147		3,557
Travel expenses		37		-		533		570
Utilities		-		-		114		114
Total Expenses	\$	20,537	\$	38,222	\$	141,202	\$	199,961
Revenues Over (Under) Expenses	\$	(532)	\$	(4,013)	\$	(120,628)	\$	(125,173)

(*) - These amounts were recorded in the general ledger as part of the NRP Program, but could not be traced to an NRP contract.

Schedule 1-2

SCHEDULE OF NRP ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2007

Revenues		Contract #15060		Contract #23435		Unallocated (*)		Total	
	\$	59,560	\$	7,478	\$	-	\$	67,038	
Expenses									
Advertising and promotion	\$	-	\$	175	\$	175	\$	350	
Awards		400		-		-		400	
Bank fees		-		-		742		742	
Contracted services		-		-		300		300	
Dues and subscriptions		-		-		75		75	
Equipment		592		102		385		1,079	
Events		6,855		135		2,704		9,694	
Insurance		1,651		688		1,274		3,613	
Licenses and permits		75		-		50		125	
Maintenance and repair		28		-		-		28	
Meeting expenses		-		-		99		99	
Miscellaneous		518		-		202		720	
Newsletter		792		-		650		1,442	
Other		-		-		17,043		17,043	
Payroll									
Salaries		34,051		5,845		27,860		67,756	
Taxes		2,396		577		14,410		17,383	
Benefits		2,826		250		6,075		9,151	
Postage		320		-		13		333	
Printing and copying		1,371		219		810		2,400	
Professional services		2,030		276		12,215		14,521	
Rent		6,667		-		3,795		10,462	
Supplies		1,340		144		1,102		2,586	
Telephone		1,082		570		1,874		3,526	
Travel expenses		-		-		20		20	
Total Expenses	\$	62,994	\$	8,981	\$	91,873	\$	163,848	
Revenues Over (Under) Expense	es <u>\$</u>	(3,434)	\$	(1,503)	\$	(91,873)	\$	(96,810)	

(*) - These amounts were recorded in the general ledger as part of the NRP Program, but could not be traced to an NRP contract.
SCHEDULES OF FOUNDATION ACTIVITY

FOLWELL NEIGHBORHOOD ASSOCIATION MINNEAPOLIS, MINNESOTA

	ue Cross ue Shield]	tis Carlson Family oundation	Target rporation	General Mills		
Revenues	\$ 25,000	\$	50,000	\$ 15,000	\$	20,000	
Expenses							
Advertising and promotion	\$ -	\$	-	\$ -	\$	-	
Awards	-		-	-		-	
Bank fees	-		-	155		-	
Cleaning/janitorial	-		268	-		-	
Contracted services	-		5,250	-		-	
Contributions	-		-	4,710		-	
Dues and subscriptions	-		-	-		-	
Entertainment and meals	-		168	865		888	
Equipment	-		-	25		-	
Events	-		-	-		12	
Interest expense	-		-	387		-	
Licenses and permits	-		94	-		-	
Maintenance and repair	-		300	-		-	
Meeting expenses	-		134	413		532	
Miscellaneous	-		-	-		-	
Other	-		25	7,421		-	
Payroll							
Salaries	5,280		80,387	-		15,821	
Taxes	403		6,574	-		1,282	
Benefits	-		1,000	-		500	
Postage	-		-	-		_	
Printing and copying	-		-	-		-	
Professional development	200		-	-		-	
Professional services			200	-		-	
Program expenses							
4th Ward Care Task Force	-		-	-		-	
General Mills	-		-	-		-	
Rent	-		673	-		-	
Supplies	-		2,525	306		328	
Telephone	-		1,965	-		-	
Travel expenses	 -		521	 -		-	
Total Expenses	\$ 5,883	\$	100,084	\$ 14,282	\$	19,363	
Revenues Over (Under) Expenses	\$ 19,117	\$	(50,084)	\$ 718	\$	637	

SCHEDULE OF FOUNDATION ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2006

(*) - These amounts were recorded in the general ledger as part of the Foundation Programs, but could not be traced to a specific foundation.

Schedule 2-1

Total	 allocated (*)	Un	y & Rose ips Family undation	Phill	cKnight undation	Otto Bremer	I	Best Buy Children's Foundation	
238,500	\$ 	\$	23,500	\$	55,000	\$ 45,000	\$	5,000	\$
53	\$ -	\$	-	\$	53	\$ -	\$	-	\$
696	-		-		696	-		-	
155	-		-		-	-		-	
985	717		-		-	-		-	
5,250	-		-		-	-		-	
4,710	-		-		-	-		-	
75	-		-		75	-		-	
2,570	-		-		579	70	- 70		
929	628		-		68		208		
6,908	54		-		4,342	2,500		-	
387	-		-		-	-		-	
323	-		-		39	190		-	
1,253	586		-		367	-		-	
6,682	-		-		5,603	-		-	
349	349		-		-	-		-	
7,446	-		-		-	-		-	
180,548	22,668		-		40,986	15,406		-	
14,691	1,721		-		3,636	1,075		-	
10,826	9,076		-		250	-		-	
20	14		-		6	-		-	
954	86		-		666	202		-	
389	-		-		-	189		-	
400	-		-		-	200		-	
619	-		-		619	-		-	
844	-		-		844	-		-	
4,376	3,703		-		-	-		-	
15,480	2,738		-		4,609	4,974		-	
1,965	-		-		-	-		-	
3,170	 344		-		627	 1,678		-	
273,053	\$ 42,684	\$		\$	64,065	\$ 26,692	\$	<u> </u>	\$
(34,553)	\$ (42,684)	\$	23,500	\$	(9,065)	\$ 18,308	\$	5,000	\$

FOLWELL NEIGHBORHOOD ASSOCIATION MINNEAPOLIS, MINNESOTA

	lue Cross lue Shield	Curtis Carlson Family Foundation		General Mills		Otto Bremer		McKnight Foundation	
Revenues	\$ -	\$	77,000	\$	30,000	\$	-	\$	45,000
Expenses									
Advertising and promotion	\$ 143	\$	-	\$	-	\$	-	\$	-
Awards	-		-		-		-		862
Bank fees	-		-		-		-		147
Contracted services	8,510		5,000		500		-		34
Dues and subscriptions	-		-		-		-		-
Equipment	-		-		-		-		589
Events	-		91		-		-		2,502
Insurance	-		611		-		-		97
Meeting expenses	26		-		-		-		1,245
Payroll									
Salaries	9,660		18,585		-		8,222		64,103
Taxes	778		1,526		-		775		4,933
Benefits	-		865		-		-		2,344
Postage	-		-		-		-		198
Printing and copying	-		515		-		106		224
Professional development	-		-		-		-		-
Rent	-		2,815		-		-		-
Supplies	701		2,275		406		-		2,321
Telephone	-		15		-		-		647
Travel expenses	 -		39		-		-		439
Total Expenses	\$ 19,818	\$	32,337	\$	906	\$	9,103	\$	80,685
Revenues Over (Under) Expenses	\$ (19,818)	\$	44,663	\$	29,094	\$	(9,103)	\$	(35,685)

SCHEDULE OF FOUNDATION ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2007

(*) - These amounts were recorded in the general ledger as part of the Foundation Programs, but could not be traced to a specific foundation.

Phillip	& Rose ps Family ndation	Carolyn oundation	Family Ising Fund	C	World hildhood undation]	Pohlad Family undation		inneapolis oundation	Uı	nallocated (*)	 Total
\$		\$ 20,000	\$ 45,000	\$	25,000	\$	80,000	_	30,000	\$	-	\$ 352,000
\$	-	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-	\$ 143
	-	-	-		-		-		-		-	862
	-	-	-		-		-		24		123	294
	-	6,320	-		-		68		12,200		-	32,632
	-	-	-		165		-		-		-	165
	-	-	-		-		-		-		-	589
	-	780	587		-		452		2,576		-	6,988
	-	-	-		-		-		1,317		-	2,025
	-	60	-		-		268		-		-	1,599
	-	20,928	11,886		10,006		70,022		39,369		7,241	260,022
	-	1,732	726		797		5,938		3,458		-	20,663
	-	-	1,871		-		-		-		2,164	7,244
	-	-	-		-		-		-		-	198
	-	-	-		-		557		-		1,158	2,560
	-	-	-		733		-		-		-	733
	-	-	-		1,200		938		-		7,133	12,086
	400	809	73		350		4,869		14,082		-	26,286
	-	-	28		365		171		391		325	1,942
	-	 715	 -		602		475	_	27,594		25	 29,889
\$	400	\$ 31,344	\$ 15,171	\$	14,218	\$	83,758	\$	101,011	\$	18,169	\$ 406,920
\$	(400)	\$ (11,344)	\$ 29,829	\$	10,782	\$	(3,758)	\$	(71,011)	\$	(18,169)	\$ (54,920)

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Management and Compliance Section This page was left blank intentionally.

FOLWELL NEIGHBORHOOD ASSOCIATION MINNEAPOLIS, MINNESOTA

Schedule 3

SCHEDULE OF FINDINGS AND RECOMMENDATIONS FOR THE YEARS ENDED DECEMBER 31, 2006 AND DECEMBER 31, 2007

I. COMPLIANCE

PREVIOUSLY REPORTED ITEM NOT RESOLVED

01-1 Double Billing of Payroll Expenses

Previous reports have noted that the accounting records of the Folwell Neighborhood Association (FNA) did not reflect payroll amounts being requested because the accounting records commingled expenses of the Webber-Camden Neighborhood Organization (WCNO). We recommended that a separate program be established in the accounting records to account for expenses related to the WCNO throughout the year.

Given the condition of the accounting records we encountered in our audit, we are unable to resolve this comment. During our fieldwork, the general ledgers for 2006 and 2007 were recorded by the Executive Director, causing previously recorded information to be modified. We also note that in 2007, the FNA began taking draws against the WCNO instead of documenting the specific items to be reimbursed. This condition could have affected payroll amounts previously recorded as relating to the WCNO.

We again recommend that expenses relating to the WCNO be maintained as a separate program category in the general ledger throughout the year.

Client's Response:

FNA will open new company files for both Folwell and Webber-Camden neighborhoods in QuickBooks effective on the first business day of January 2009. This is being done to ensure correct accounting and will have procedures to eliminate any doubt about expenses and the categories in which they occur. Back-up data (transaction details that support invoices in the form of QuickBooks reports) related to Webber-Camden expenses and subsequent reimbursements provide evidence of correct and appropriate payments for services delivered during the accounting period.

<u>Schedule 3</u> (Continued)

ITEMS ARISING THIS YEAR

07-1 Charitable Registration With the Attorney General's Office

We found that the FNA was not current with required filings to the Attorney General's Office. Failure to file in accordance with criteria established by the Attorney General's Office prohibits the FNA from soliciting contributions until there is compliance. The Attorney General's Office may also assess penalties for failure to file.

We recommend that the FNA take steps to become current with its filings to the Attorney General's Office.

Client's Response:

Filings with the Attorney General except for delivery of the current audit documents are complete.

07-2 Double Billing to Organizations

The following vendor invoices were billed to both the Minneapolis Neighborhood Revitalization Program (NRP) Policy Board, under contract #23435 - Phase II, and to the WCNO:

Check Date	Check Number	A	Amount				
September 14, 2006	8383	\$	484.45				
December 21, 2006	8634		85.63				
February 28, 2007	8832		175.91				
Total		\$	745.99				

We recommend that the FNA review these expenses with the NRP Policy Board to determine a resolution of the double charges.

Client's Response:

This issue will be resolved with compliance to NRP procedures and will be reflected in reimbursement requests processed in January 2009.

II. INTERNAL CONTROL

PREVIOUSLY REPORTED ITEM NOT RESOLVED

04-2 Timeliness of Audit Information Provided

Our previous report indicated that the audit process took longer to complete due to lengthy delays before receiving responses to auditor's requests for information. We recommended that the FNA develop a plan to ensure that annual reporting requirements would be addressed in a timely manner. In the current audit, delays were again experienced, due primarily to the condition of the general ledgers. Based on deficiencies identified by the auditors and communicated to the Executive Director, the Executive Director determined that the ledgers should be reviewed and recoded by FNA officials. This process caused a significant delay in completing our fieldwork.

We recommend that the FNA Board and management improve its process for providing year-end information to enable a more timely review of its annual financial statements.

Client's Response:

We believe that opening new files in QuickBooks in January 2009 will resolve this issue in the long term. In the short term, the general ledger is already being reviewed for 2008 to ensure correctness and prompt response to the 2008 audit process.

ITEMS ARISING THIS YEAR

07-3 <u>Segregation of Duties</u>

Our review of the FNA's process for recording transactions in the general ledger found that multiple employees were involved. Under this condition, there was no accountability for the individuals entering information into the ledger. Recordings in the general ledger should be limited to one or two individuals.

We recommend that a process be established that limits recordings in the general ledger to one or two individuals. If more than one individual is involved with the general ledger, there should be a method to distinguish which entries are being recorded by each individual. We also recommend that a periodic review of the general ledger transactions take place by someone not normally associated with the ledger.

Client's Response:

When it became apparent that some of the individuals entering information into the accounting system were not clear about the process or the operation, steps were taken to limit data entry to the Executive Director and the Treasurer. The general ledger will be reviewed quarterly by an outside accounting source in conjunction with quarterly tax filings.

07-4 <u>Recordings in the General Ledger</u>

Our review of the 2006 and 2007 general ledgers found numerous errors with the recorded transactions. Primarily, these errors involved the coding of the transactions and postings to balance sheet accounts instead of operating accounts. When informed of these conditions, the Executive Director determined that the entire general ledger needed to be recoded for 2006 and 2007. The need to fully recode the general ledger creates a lack of confidence over the manner in which financial activities are being maintained. Financial information that was previously provided to Board members and other interested parties may no longer be reliable. Amounts previously reimbursed by granting authorities could now be affected. Additionally, following the recoding of the general ledgers, several audit adjustments were still necessary that resulted in significant changes to the financial statements. These conditions caused internal controls over accounting and reporting matters to be significantly weakened.

We recommend that procedures be established to strengthen the reliability of the general ledger information being presented. The coding of transactions should be performed by someone knowledgeable with the FNA's operations and who possesses sufficient accounting skills to perform the tasks. We also recommend that the Board review monthly financial reports of the FNA for accuracy and appropriateness.

Client's Response:

When it became apparent that some of the individuals entering information into the accounting system were not clear about the process, steps were taken to limit data entry to the Executive Director and the Treasurer. The general ledger will be reviewed quarterly by an outside accounting source in conjunction with quarterly tax filings. Additionally, the reports to the Board of Directors will be reviewed by a Finance Committee prior to approval at monthly meetings.

PREVIOUSLY REPORTED ITEM RESOLVED

Timeliness of Grant Reimbursements (04-1)

We previously reported that the FNA was not timely in requesting reimbursement of grant funds related to Hennepin County, CPED Citizen Participation, and NRP. We recommended that timeliness be improved to assist with cash flows.

Resolution

We did not encounter any conditions in the current audit for which requests for grant funds were not timely.

III. MANAGEMENT PRACTICES

ITEMS ARISING THIS YEAR

07-5 Backup Site for Computer Records

Presently, the FNA does not maintain an offsite backup of its computer records. Backup records could provide needed information in the event of damage or destruction to the primary records.

We recommend that the FNA consider maintaining backup records for its accounting system offsite from the FNA office.

Client's Response:

Offsite backup of accounting and all other files is in place and refreshed daily.

07-6 Financial Condition

For the two-year period ended December 31, 2007, the FNA's net asset balance decreased \$382,883. At December 31, 2007, the FNA had a deficit net asset balance of \$350,949. Expenses during this period were significantly greater than revenues. As a result, the FNA was unable to pay its bills on time, creating a delinquent status with many of its vendors. This condition also placed the FNA in a delinquent status with the Internal Revenue Service and the Minnesota Department of Revenue for withholding taxes, which caused penalties and interest to be incurred. Due to cash flow problems, the FNA borrowed funds from a bank, Board members, and a local nonprofit organization.

These conditions have presented financial challenges to the FNA that will take some time to overcome. Since future NRP funding may have been used to reduce current obligations, the Board may have to reassess its plans for the funding of its programs from the NRP. Strong adherence to reducing expenses will be needed.

We recommend that the FNA Board and management monitor its financial condition monthly, with the goal to eliminate its outstanding obligations and to accomplish program objectives on a reduced level.

Client's Response:

In 2007, FNA did not receive a significant amount in federal funds that had been awarded in late 2006 due to decisions beyond its control made by the Federal Government related to special projects (earmarks).

FNA is aware of its obligations; during 2008, FNA significantly reduced debt as stated in the 2006-2007 audits. Budgets that include debt reduction and program continuity will be approved in January of 2009.

The 2009 budget will be based on Neighborhood Revitalization Program (NRP) funding only, although FNA will seek funding beyond the NRP and will enhance programming only when funds to do so are guaranteed.



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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND COMPLIANCE

Board of Directors Folwell Neighborhood Association

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements of the Follwell Neighborhood Association (FNA) (a nonprofit corporation) as of and for the years ended December 31, 2006 and 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the FNA's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the FNA's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the FNA's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified certain deficiencies in internal control over financial reporting that we consider to be significant deficiencies, some of which we consider to be material weaknesses.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the FNA's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the FNA's

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financial statements that is more than inconsequential will not be prevented or detected by the FNA's internal control over financial reporting. We consider the deficiencies listed in the Schedule of Findings and Recommendations as items 04-2, 07-3, and 07-4 to be significant deficiencies in internal control over financial reporting.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the FNA's internal control over financial reporting. We believe that the deficiencies identified as items 07-3 and 07-4 in the Schedule of Findings and Recommendations constitute material weaknesses.

Compliance

As part of obtaining reasonable assurance about whether the FNA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance, which are described in the Schedule of Findings and Recommendations as items 01-1, 07-1, and 07-2.

Also included in the Schedule of Findings and Recommendations are management practices comments. We believe these recommendations to be of benefit to the FNA, and they are reported for that purpose.

The FNA's written responses to the significant deficiencies, material weaknesses, compliance findings, and management practices identified in our audit have been included in the Schedule of Findings and Recommendations. We did not audit the FNA's responses and, accordingly, we express no opinion on them.

This report is intended solely for the information and use of the FNA's Board of Directors, its management, and the Neighborhood Revitalization Program Policy Board and is not intended to be, and should not be, used by anyone other than those specified parties.

/s/Rebecca Otto

/s/Greg Hierlinger

REBECCA OTTO STATE AUDITOR GREG HIERLINGER, CPA DEPUTY STATE AUDITOR

January 30, 2009