



2010 JOBZ Business Assistance Report

Report to the Legislature

Summary of JOBZ Business Assistance
Reported by State and Local Government Agencies Provided
Between January 1, 2004 and December 31, 2009
In Accordance With Minnesota Statutes § 116J.993 Through § 116J.995

(Appendices Under Separate Cover)

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2010 JOBZ BUSINESS ASSISTANCE REPORT

Introduction

This report summarizes Job Opportunity Building Zone (JOBZ) business subsidy agreements signed in 2009 and reported on the JOBZ Minnesota Business Assistance Form. The activity levels for JOBZ business assistance have been declining significantly from year to year as reported by local government agencies. There were eight JOBZ business assistance agreements reported by local government agencies in 2010 for 2009 activity compared to 99 agreements reported for 2004 activity (see Table 1). There were 152 local government agencies that reported on 292 JOBZ business assistance agreements that were reached between January 1, 2004, and December 31, 2009 (see Appendix A).

TABLE 1
Activity Levels of JOBZ Business Assistance Reached
Between January 1, 2004, and December 31, 2009

Activity Period	Activity Levels
January 1, 2009 – December 31, 2009	8
January 1, 2008 – December 31, 2008	26
January 1, 2007 – December 31, 2007	31
January 1, 2006 – December 31, 2006	53
January 1, 2005 – December 31, 2005	75
January 1, 2004 – December 31, 2004	99
Totals	292

Overview of JOBZ Activities

2009 JOBZ Activity

Of the eight JOBZ business assistance agreements reached between January 1, and December 31, 2009, agencies reported a new full-time job creation goal of 102 jobs compared to actual job creation of 82 full-time employment (FTE) jobs.¹ The job retention goal was 491 jobs compared to 469 jobs retained. Agencies reported capital investment made by the businesses in the JOBZ zone from January 1, through December 31, 2009, of \$1.0 million for real property – land and buildings and \$9.2 million for personal – equipment. Agencies reported that recipients had more time to meet their goals and obligations in the agreements (see Appendix B).

2008 JOBZ Activity

Of the 26 JOBZ business assistance agreements reached between January 1, and December 31, 2008, agencies reported a new full-time job creation goal of 342 jobs compared to actual job creation of 384 FTE jobs. The job retention goal was 531 jobs compared to 552 jobs retained. Agencies reported capital investment made by businesses in the JOBZ zone from January 1, through December 31, 2009, of \$37.1 million for real property – land and buildings and \$60.5 million for personal – equipment (see Appendix C).

¹ Full-time employment or FTE is defined as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

2007 JOBZ Activity

Of the 31 JOBZ business assistance agreements reached between January 1, and December 31, 2007, agencies reported a new full-time job creation goal of 379 jobs compared to actual job creation of 258 FTE jobs. The job retention goal was 1,053 jobs compared to 828 jobs retained. Agencies reported capital investment made by businesses in the JOBZ zone from January 1, through December 31, 2009, of \$1.0 million for real property – land and buildings and \$1.5 million for personal – equipment (see Appendix D).

2006 JOBZ Activity

Of the 53 JOBZ business assistance agreements reached between January 1, and December 31, 2006, agencies reported a new full-time job creation goal of 667 jobs compared to actual job creation of 1,060 FTE jobs. The job retention goal was 412 jobs compared to 392 jobs retained. Agencies reported capital investment made by businesses in the JOBZ zone from January 1, through December 31, 2009, of \$66.9 million for real property – land and buildings and \$51.8 million for personal – equipment (see Appendix E).

2005 JOBZ Activity

Of the 75 JOBZ business assistance agreements reached between January 1, and December 31, 2005, agencies reported a new full-time job creation goal of 1,303 jobs compared to actual job creation of 1,567 FTE jobs. The job retention goal was 1,127 jobs compared to 1,755 jobs retained. Agencies reported capital investment made by businesses in the JOBZ zone from January 1, through December 31, 2009, of \$138.4 million for real property – land and buildings and \$129.9 million for personal – equipment (see Appendix F).

2004 JOBZ Activity

Of the 99 JOBZ business assistance agreements reached between January 1, and December 31, 2004, agencies reported a new full-time job creation goal of 1,565 jobs compared to actual job creation of 2,980 FTE jobs. The job retention goal was 1,341 jobs compared to 1,615 jobs retained. Agencies reported capital investment made by businesses in the JOBZ zone from January 1, through December 31, 2009, of \$22.8 million for real property – land and buildings and \$40.9 million for personal – equipment (see Appendix G).

2004 – 2009 Statewide JOBZ Activity

Of the 292 JOBZ business assistance agreements reached between January 1, and December 31, 2009, agencies reported a full-time job creation goal of 4,358 jobs compared to actual job creation of 6,331 FTE jobs. The job retention goal was 4,955 jobs compared to 5,611 jobs retained. Agencies reported capital investment made by business in the JOBZ zone from January 1, through December 31, 2009, of \$267.1 million for real property – land and buildings and \$293.8 million for personal – equipment (see Appendix H).

Recipients that Failed to Fulfill All Goals and Obligations through 2010

As of December 2010, there were 17 reported JOBZ business agreements where the recipient had ceased operations or was terminated for non-compliance reasons. Of the 17 JOBZ business agreements that were terminated, there are 15 agreements that were removed from the program but the status of the clawback with the Department of Revenue (DOR) is not known at this time. There was one agreement where the city is waiting to see if the state will approve payment deferment or waiver. There was also one agreement where DOR approved a waiver from repayment/clawback provisions (see Appendix I).

Agencies reported nine JOBZ business assistance agreements where recipients had compliance issues and were either pending amendment or removal from the program (see Appendix J).

Relocation for JOBZ Business Assistance Agreements

Of the eight JOBZ business assistance agreements reached between January 1, and December 31, 2009, agencies reported in 2010 that three recipients (37.5%) relocated as a result of signing the JOBZ agreement and five (62.5%) did not. Of the three relocations that were a result of signing the JOBZ agreement, no employees ceased to be employed.

Of the 26 JOBZ business assistance agreements reached between January 1, and December 31, 2008, agencies reported in 2010 that nine recipients (34.6%) relocated as a result of signing the JOBZ agreement and 17 (65.4%) did not. Of the nine relocations that were a result of signing the JOBZ agreement, no employees ceased to be employed.

Of the 31 JOBZ business assistance agreements reached between January 1, and December 31, 2007, agencies reported in 2010 that nine recipients (29.0%) relocated as a result of signing the JOBZ agreement and 22 (71.0%) did not. Of the nine relocations that were a result of signing the JOBZ agreement, no employees ceased to be employed.

Of the 53 JOBZ business assistance agreements reached between January 1, and December 31, 2006, agencies reported in 2010 that 11 recipients (20.8%) relocated as a result of signing the JOBZ agreement and 42 (79.2%) did not. Of the 11 relocations that were a result of signing the JOBZ agreement, no employees ceased to be employed.

Of the 75 JOBZ business assistance agreements reached between January 1, and December 31, 2005, agencies reported in 2010 that 28 recipients (37.3%) relocated as a result of signing the JOBZ agreement and 47 (62.7%) did not. Of the 28 relocations that were a result of signing the JOBZ agreement, 89 employees ceased to be employed.

Of the 99 JOBZ business assistance agreements reached between January 1, and December 31, 2004, agencies reported in 2010 that 38 recipients (38.4%) relocated as a result of signing the JOBZ agreement and 61 (61.6%) did not. Of the 38 relocations that were a result of relocation, no employees ceased to be employed.

E-Verify Certification

Executive Order 08-01 requires recipients for all business subsidy agreements signed on or after January 29, 2008, to comply with the Immigration Act of 1986. The recipient of a business subsidy must certify that it is currently participating in the E-Verify program and that all employees hired on or after January 29, 2008, are eligible for employment in the United State throughout the term of the business assistance.

Of the 34 agreements there were signed on or after January 29, 2008, there were 25 business assistance agreements (73.5%) that reported that certification has occurred, six agreements (17.6%) that certification has not occurred and three agreements (8.8%) that were missing data.

Overview of 2009 JOBZ Findings

The forms summarized in this section of the report encompass JOBZ business assistance agreements reached between January 1, and December 31, 2009. There were eight JOBZ business assistance agreements reported by government agencies in 2010 for 2009 activities. More information about the JOBZ program including annual reports can be found at www.PositivelyMinnesota.com.

Public Purpose for JOBZ Business Assistance Agreements

Minnesota Statutes §116J.994 requires that business assistance agreements including JOBZ agreements state a public purpose. Of the eight JOBZ agreements entered into in 2009, there were 29 public purposes identified in those agreements because several agencies reported more than one public purpose for each project. Creating high quality job growth, seven agreements (24.1%); and increasing economic diversity, seven agreements (24.1%); accounted for the highest share of public purpose reported by government agencies. Other types of public purposes included stabilizing the community, six agreements (20.7%); increasing the tax base, five agreements (17.2%); and job retention, four agreements (13.8%).

Industrial Sector of JOBZ Business Assistance for Recipients

Of the eight JOBZ business assistance agreements reported by government agencies in 2010, the manufacturing sector accounted for all eight agreements.

Zone Distribution of JOBZ Business Assistance Agreements

The South Minnesota JOBZ Alliance zone accounted for the most JOBZ business assistance reported in 2010. As Table 2 illustrates, of the eight JOBZ business assistance agreements reported in 2010, the South Minnesota JOBZ Alliance region accounted for three agreements (37.5%), followed by five other regions, which had one agreement (12.5%) each. The location of the JOBZ zones is on DEED's JOBZ Annual Reports website at [positivelyminnesota.com/Business/Financing_a_Business/Tax-Free_Development_\(JOBZ\)/Documents_Reports_4.aspx](http://positivelyminnesota.com/Business/Financing_a_Business/Tax-Free_Development_(JOBZ)/Documents_Reports_4.aspx).

TABLE 2
Zone Distribution of JOBZ Business Assistance Agreements Reached
Between January 1, and December 31, 2009

Zone	Quantity	Percentage
South Minnesota JOBZ Alliance	3	37.5%
Region 5	1	12.5%
Region 7E	1	12.5%
Upper Minnesota Valley	1	12.5%
Positively Southern Minnesota	1	12.5%
West Central	1	12.5%
Total	8	100.0%

JOBZ Goals and Actual Performance

Of the eight JOBZ business assistance agreements entered into by agencies between January 1, and December 31, 2009, seven agreements (87.5%) established specific job and wage goals; one agreement (12.5%) did not. Of these seven JOBZ business assistance agreements, three agreements (42.9%) have attained specific job and wage goals, while four agreements (57.1%) reported that the recipient had not attained specific job and wage goals. All agencies reported that recipients had more time to meet their goals.

There were eight JOBZ business assistance agreements that were reported by agencies that established other (i.e., not specific) job creation and/or retention goals. Under the JOBZ program, qualified businesses are required to retain jobs for the duration of the program until December 31, 2015. Of the eight agreements reported by agencies that established other job creation and/or retention goals, no recipients attained their goals. All agencies reported that recipients had more time to meet their goals.

There was one JOBZ business assistance agreement that was reported by an agency that established other wage goals. The agency reported that the recipient had attained its goals.

There were three JOBZ business assistance agreements that were reported by agencies that established goals other than wage and job goals (e.g., capital investment). Of the three agreements reported by agencies that established goals other than wage and job goals, two agreements (66.7%) reported that the recipient had attained their goals and one recipient (33.3%) had not. All agencies reported that recipients had more time to meet their goals.

New Full-time Job Creation Goals and Actual Performance

Under the law, JOBZ business assistance agreements in addition to other goals must include goals for the number of new jobs created, which may include separate goals for the number of full-time employment and retained jobs and wage goals for jobs created.

Of the eight JOBZ assistance agreements, agencies reported a new full-time employed job creation goal of 102 compared to actual jobs created of 82. The average salary including benefits goal was \$11.77. The actual average salary excluding benefits was \$13.91 with an average hourly health benefit of \$1.83 and non-health benefit of \$1.26. The average hourly wage including benefits was \$17.00 (see Table 3).

Table 3
New Full-time Employed Job Creation and Wage Goals and Actual Performance for
JOBZ Agreements Reached Between January 1, and December 31, 2009

Goals		Actual				
Number of Jobs	Average Hourly Wage (including benefits)	Number of Jobs	Average Hourly Wage	Average Hourly Health Benefit	Average Hourly Non-Health Benefit	Average Hourly Wage (including benefits)
102	\$11.77	82	\$13.91	\$1.83	\$1.26	\$17.00

Full-time Retention Goals and Actual Performance

Of the eight JOBZ assistance agreements, agencies reported a full-time job retention goal of 491 compared to actual jobs retained of 469. The average salary including benefits goal was \$11.66. The actual average salary excluding benefits was \$22.05 with an average hourly health benefit of \$2.26 and non-health benefit of \$2.22. The average hourly wage including benefits was \$26.53 (see Table 4).

Table 4
Full-time Job Retention Wage Goals and Actual Performance for JOBZ Agreements
Reached Between January 1, and December 31, 2009

Goals		Actual				
Number of Jobs	Average Hourly Wage (including benefits)	Number of Jobs	Average Hourly Wage	Average Hourly Health Benefit	Average Hourly Non-Health Benefit	Average Hourly Wage (including benefits)
491	\$11.66	469	\$22.05	\$2.26	\$2.22	\$26.53

2010 JOBZ Business Assistance Report Appendices

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Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Ada, City of	No	No
Afton, City of	No	No
Aitkin, City of	No	No
Aitkin County	Yes	No
Albany, City of	Yes	No
Albert Lea, City of	Yes	Yes
Albert Lea Port Authority	No	No
Albertville, City of	No	No
Alexandria, City of	Yes	No
Alexandria (Township of)	No	No
Andover, City of	No	No
Annandale, City of	No	No
Annandale EDA	No	No
Anoka, City of	No	No
Anoka County	No	No
Apple Valley, City of	No	No
Appleton, City of	No	No
Arden Hills, City of	No	No
Argyle, City of	Yes	No
Arrowhead Regional Development Commission	No	No
Austin, City of	Yes	No
Avon, City of	Yes	No
Bagley, City of	Yes	No
Baldwin (Township of)	No	No
Barnesville EDA	No	No
Baxter, City of	Yes	No
Bayport, City of	No	No
Beardsley, City of	No	No
Becker, City of	No	No
Becker, City of, EDA	No	No
Becker County	No	No
Becker County EDA	No	No
Becker (Township of)	No	No
Belgrade, City of	Yes	No
Belle Plaine, City of	No	No
Belle Plaine EDA	No	No
Beltrami County HRA	No	No
Belview, City of	No	No
Bemidji, City of	Yes	No
Bemidji (Township of)	No	No
Benson, City of	Yes	Yes
Benson, EDA	No	No
Benson, HRA	No	No
Benton County	No	No
Benton County EDA	No	No
Big Lake, City of	No	No
Big Lake EDA	No	No
Big Lake (Township of)	No	No
Big Stone County	No	No
Blaine, City of	No	No
Blaine Area Development Company	No	No
Blaine EDA	No	No
Blooming Prairie, City of	No	No
Bloomington, City of	No	No
Bloomington HRA	No	No
Bloomington Port Authority	No	No
Blue Earth, City of	Yes	No
Blue Earth EDA	No	No
Blue Earth County	Yes	No
Bradford (Township of)	No	No
Brainerd, City of	Yes	No
Brandon, City of	No	No
Breckenridge, City of	No	No
Breckenridge HRA	No	No
Breezy Point, City of	No	No
Breezy Point EDA	No	No
Brewster, City of	Yes	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Brockway (Township of)	No	No
Brooklyn Center, City of	No	No
Brooklyn Center EDA	No	No
Brooklyn Park, City of	No	No
Brooklyn Park EDA	No	No
Brooks, City of	No	No
Brooten, City of	No	No
Browerville, City of	Yes	No
Brown County Economic Development Partners, Inc.	No	No
Brownsdale, City of	Yes	No
Buffalo, City of	No	No
Buffalo Lake, City of	No	No
Buhl, City of	No	No
Burns (Township of)	No	No
Burnsville, City of	No	No
Burnsville EDA	No	No
Business Development Inc.(Fergus Falls)	No	No
Byron, City of	Yes	Yes
Caledonia, City of	No	No
Caledonia EDA	No	No
Calumet, City of	No	No
Cambridge, City of	Yes	No
Cambridge EDA	No	No
Cambridge HRA	No	No
Camp Release Township	Yes	No
Canby, City of	No	No
Cannon Falls, City of	No	No
Cannon Falls EDA	No	No
Carlos Township	Yes	No
Carlton County	No	No
Carver County	No	No
Carver County CDA	No	No
Cascade (Township of)	No	No
Cass County	No	No
Cass County HRA	No	No
Centerville, City of	No	No
Central Minnesota Initiative Fund	No	No
Champlin, City of	No	No
Champlin, EDA	No	No
Chandler, City of	Yes	No
Chanhassen, City of	No	No
Chanhassen EDA	No	No
Chaska, City of	No	No
Chaska EDA	No	No
Chatfield, City of	No	No
Chippewa County	No	No
Chippewa County HRA	No	No
Chisago City, City of	Yes	No
Chisago County	No	No
Chisago Lake (Township of)	No	No
Chisholm, City of	Yes	No
Circle Pines, City of	No	No
Clara EDA	No	No
Claremont, City of	No	No
Clarissa, City of	Yes	No
Clearbrook, City of	Yes	No
Clearwater County	No	No
Cloquet, City of	No	No
Cohasset, City of	Yes	No
Cokato, City of	No	No
Cold Spring, City of	No	No
Coleraine, City of	No	No
Collegeville (Township of)	No	No
Columbia Heights, City of	No	No
Columbia Heights EDA	No	No
Columbus (Township of)	No	No
Cook County	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Coon Rapids, City of	No	No
Coon Rapids EDA	No	No
Corcoran, City of	No	No
Cosmos, City of	No	No
Cottage Grove, City of	No	No
Cottage Grove EDA	No	No
Cottonwood, City of	Yes	No
Cottonwood County	No	No
Credit River (Township of)	No	No
Crookston, City of	Yes	No
Crookston HEDA	No	No
Crosby, City of	Yes	No
Crosslake, City of	Yes	No
Crow Wing County	No	No
Crystal, City of	No	No
Daggett Brook (Township of)	Yes	No
Dakota County	No	No
Dakota County Community Development Agency	No	No
Dawson, City of	Yes	No
Dassel, City of	Yes	No
Dayton, City of	No	No
Deer (Township of)	Yes	No
Deephaven, City of	No	No
Delano, City of	No	No
Detroit Lakes, City of	Yes	No
Detroit Lakes Development Authority	Yes	No
Dexter, City of	No	No
Dilworth, City of	No	No
Dodge County	Yes	No
Dodge Center, City of	Yes	No
Douglas County	No	No
Douglas County HRA	No	No
Dover, City of	Yes	No
Duluth, City of	Yes	No
Duluth EDA	No	No
Duluth HRA	No	No
Duluth Seaway Port Authority	Yes	No
Dundas, City of	No	No
Dunnell, City of	No	No
Eagan, City of	No	No
Eagle Bend, City of	No	No
East Bethel, City of	No	No
East Central Regional Dev. Commission	No	No
East Grand Forks, City of	Yes	No
East Grand Forks EDHA	Yes	No
Eden Prairie, City of	No	No
Eden Valley, City of	No	No
Edina, City of	No	No
Edina HRA	No	No
Elbow Lake, City of	Yes	No
Elk River, City of	No	No
Elk River EDA	No	No
Elk River HRA	No	No
Ely, City of	No	No
Ely HRA	No	No
Eveleth, City of	No	No
Eveleth EDA	No	No
Fairmont, City of	Yes	No
Falcon Heights, City of	No	No
Faribault, City of	Yes	No
Faribault County	No	No
Faribault County Economic Development Authority	No	No
Faribault EDA	No	No
Farmington, City of	No	No
Farmington HRA	No	No
Fergus Falls, City of	Yes	No
Fergus Falls Port Authority	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Fillmore County	No	No
Foley, City of	No	No
Forest Lake, City of	No	No
Forest Lake HRA	No	No
Forest Lake (Township of)	No	No
Fosston, City of	Yes	No
Franklin (Township of)	No	No
Frazee, City of	Yes	No
Freeborn County	Yes	No
Freeport, City of	Yes	No
Fridley, City of	No	No
Fridley HRA	No	No
Frogtown Action Alliance	No	No
Garfield, City of	Yes	No
Gaylord, City of	No	No
Genessee (Township of)	Yes	No
Glencoe, City of	Yes	No
Glenwood, City of	No	No
Glyndon, City of	No	No
Golden Valley, City of	No	No
Goodhue County	No	No
Goodview, City of	No	No
Grand Lake (Township of)	No	No
Grand Rapids, City of	Yes	No
Grand Rapids EDA	No	No
Grand Rapids Township	No	No
Granite Falls, City of	Yes	No
Granite Falls EDA	No	No
Granite Falls HRA	No	No
Grant, City of	No	No
Grant County	No	No
Grant (Township of)	No	No
Grey Eagle, City of	No	No
Grygla, City of	No	No
Ham Lake, City of	Yes	No
Harris (Township of)	No	No
Hassan (Township of)	No	No
Hastings, City of	No	No
Hastings EDRA	No	No
Haverhill (Township of)	Yes	No
Hawley, City of	Yes	No
Hayfield, City of	No	No
Henderson, City of	No	No
Hennepin County	No	No
Hennepin County HRA	No	No
Hermantown, City of	No	No
Heron Lake, City of	Yes	No
Hibbing EDA	No	No
Hibbing, City of	Yes	No
Hinckley, City of	Yes	Yes
Holdingford, City of	Yes	No
Hopkins, City of	No	No
Hopkins HRA	No	No
Houston County	No	No
Howard Lake, City of	No	No
Howard Lake HRA	No	No
Hubbard County	No	No
Hugo, City of	No	No
Hutchinson, City of	Yes	No
Hutchinson Community Development Commission	No	No
Independence, City of	No	No
International Falls, City of	Yes	No
Inver Grove Heights, City of	No	No
Irondale (Township of)	No	No
Iron Range Resources	No	No
Isanti, City of	No	No
Isanti County	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Itasca County	No	No
Jackson, City of	Yes	No
Jackson County (Revolving Loan Fund)	Yes	No
Jasper, City of	No	No
Jenkins, City of	No	No
Joint Economic Development Commission	No	No
Jordon, City of	No	No
Kanabec County	No	No
Kandiyohi County	No	No
Kandiyohi County Rural Development Finance Authority	No	No
Karlstad EDA	No	No
Kasson, City of	No	No
Keewatin, City of	Yes	No
Kenyon, City of	Yes	No
Kiester EDA	No	No
Kimball, City of	No	No
Kittson County	No	No
Kittson Office of Economic Development	No	No
Koochiching Economic Development Authority	No	No
Lac qui Parle County	No	No
La Crescent, City of	No	No
La Grand (Township of)	No	No
Lake City, City of	Yes	No
Lake County	Yes	No
Lake Crystal, City of	Yes	No
Lake Elmo, City of	No	No
Lake Wilson, City of	Yes	No
Lake of the Woods County	No	No
Lakefield, City of	No	No
Lakeville, City of	No	No
Lakeville Economic Development Commission	No	No
Lancaster, City of	Yes	No
La Prairie, City of	Yes	No
Le Center, City of	Yes	No
Lent (Township of)	No	No
Leroy, City of	No	No
Lester Prairie, City of	No	No
Le Sueur, City of	No	No
Le Sueur EDA	No	No
Le Suer County	No	No
Le Sueur County HRA	No	No
Lincoln County	No	No
Lindstrom, City of	No	No
Lino Lakes, City of	No	No
Lino Lakes EDA	No	No
Linwood (Township of)	No	No
Litchfield, City of	Yes	No
Little Canada, City of	No	No
Little Falls, City of	Yes	No
Little Falls (Township of)	Yes	No
Livonia (Township of)	No	No
Long Lake, City of	No	No
Long Lake EDA	No	No
Long Prairie, City of	Yes	No
Lonsdale, City of	No	No
Lucan, City of	Yes	No
Luverne, City of	Yes	No
Luverne EDA	Yes	No
Luverne HRA	No	No
Lyon County	No	No
McIntosh, City of	Yes	No
McLeod County	No	No
McLeod County HRA	No	No
Madelia, City of	No	No
Madison, City of	Yes	No
Madison Lake, City of	Yes	No
Mahnomen County	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Mahtomedi, City of	No	No
Mankato, City of	Yes	No
Maple Grove, City of	No	No
Maple Lake, City of	No	No
Maple Plain, City of	No	No
Mapleton, City of **	Yes	No
Maplewood, City of	No	No
Marcell Township	Yes	No
Marion (Township of)	No	No
Marshall County	No	No
Marshall, City of	Yes	No
Marshall EDA	No	No
Marshall HRA	No	No
May (Township of)	No	No
Maynard, City of	No	No
Mazeppa, City of	No	No
Medford, City of	No	No
Medina (corporate name for Hamel)	No	No
Meeker County	No	No
Melrose, City of	Yes	No
Melrose Area Development Authority	No	No
Melrose HRA	No	No
Mendota Heights, City of	No	No
Metropolitan Council	No	No
Mid-Minnesota Development Commission	No	No
Milaca, City of	No	No
Milan, City of	Yes	No
Mille Lacs County	No	No
Minneapolis, City of	No	No
Minneapolis Community Planning and Economic Development	No	No
Minnesota Planning	No	No
Minnesota Pollution Control Agency	No	No
Minnetonka, City of	No	No
Minnetrista, City of	No	No
MN Department of Agriculture	No	No
MN Department of Employment and Economic Development	No	No
MN Office of Environmental Assistance	No	No
MN Rural Finance Authority	No	No
Montevideo, City of	No	No
Montevideo Community Development Corporation	No	No
Montevideo EDA	No	No
Montgomery, City of	No	No
Monticello, City of	No	No
Monticello EDA	No	No
Monticello HRA	No	No
Monticello (Township of)	No	No
Montrose, City of	No	No
Moorhead, City of	Yes	No
Moose Lake, City of	No	No
Mora, City of	No	No
Morris, City of	Yes	No
Morrison County	No	No
Motley, City of	Yes	No
Mound, City of	No	No
Mound HRA	No	No
Mounds View, City of	No	No
Mounds View EDA	No	No
Mountain Iron, City of	No	No
Mountain Iron HRA	No	No
Mountain Lake, City of	Yes	No
Mountain Lake EDA	No	No
Mower County	No	No
Mower County Housing Authority	No	No
Murdock, City of	No	No
Nashwauk, City of	Yes	No
New Brighton, City of	No	No
New Hope, City of	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
New London (Township of)	No	No
New Market (Township of)	No	No
Newport, City of	No	No
New Prague, City of	No	No
New Scandia (Township of)	No	No
New Ulm, City of	Yes	No
New Ulm EDA	No	No
New York Mills, City of	Yes	No
New York Mills EDA	No	No
Nicollet County	No	No
Nobles County	No	No
Norman County	No	No
North Branch, City of	Yes	No
North Branch EDA	No	No
Northland Foundation	No	No
North End Area Revitalization, Inc.	No	No
Northern (Township of)	No	No
Northfield, City of	Yes	Yes
Northfield EDA	No	No
North Mankato, City of	No	No
North Mankato, North Mankato Port Authority	No	No
North Oaks, City of	No	No
North Saint Paul, City of	No	No
Northwest MN Foundation	No	No
Norwood Young America, City of	No	No
Oakdale, City of	No	No
Oak Grove, City of	No	No
Oak Lawn Township	Yes	No
Oak Park Heights, City of	No	No
Oak Park Heights EDA	No	No
Olivia, City of	No	No
Olivia EDA	No	No
Olmstead County	No	No
Onamia, City of	No	No
Orono, City of	No	No
Osakis, City of	Yes	No
Oslo, City of	Yes	No
Osseo, City of	No	No
Osseo EDA	No	No
Otsego, City of	No	No
Otter Tail County	No	No
Owatonna, City of	Yes	Yes
Owatonna EDA	No	No
Park Rapids, City of	No	No
Parkers Prairie, City of	Yes	No
Paynesville, City of	Yes	No
Pelican Rapids, City of	Yes	No
Pennington County	No	No
Pequot Lakes, City of	No	Yes
Perham, City of	Yes	No
Pierz, City of	No	No
Pine City, City of	Yes	No
Pine County	No	No
Pine Island, City of	No	No
Pine River, City of	Yes	No
Pine River (Township of)	Yes	No
Pipestone EDA	No	No
Pipestone, City of	Yes	No
Pipestone County	No	No
Plainview, City of	No	No
Plato, City of	No	No
Plymouth, City of	No	No
Polk County	No	No
Pope County	No	No
Princeton, City of	Yes	No
Princeton HRA	No	No
Prior Lake, City of	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Proctor, City of	No	No
Proctor EDA	No	No
Quad Cities EDA	No	No
Racine, City of	No	No
Ramsey, City of	No	No
Ramsey County	No	No
Ramsey County HRA	No	No
Red Lake Falls, City of	Yes	No
Red Wing, City of **	No	No
Red Wing HRA	No	No
Red Wing Port Authority	Yes	No
Redwood County	No	No
Redwood Falls, City of	Yes	No
Rice Lake (Township of)	No	No
Richfield, City of	No	No
Richfield HRA	No	No
Robbinsdale, City of	No	No
Robbinsdale EDA	No	No
Rochester (Township of)	No	No
Rochester, City of	Yes	No
Rockford, City of	No	No
Rockford (Township of)	No	No
Rockville, City of	Yes	No
Rogers, City of	No	No
Roseau, City of	Yes	No
Roseau County	No	No
Roseau EDA	No	No
Rosemount, City of	No	No
Rosemount Port Authority	No	No
Roseville, City of	No	No
Rushford, City of	Yes	No
Saint Anthony, City of	No	No
Saint Anthony Village	No	No
Saint Augusta (Township of)	No	No
Saint Charles, City of	No	No
Saint Cloud, City of	Yes	No
Saint Cloud, HRA	Yes	No
Saint Francis, City of	No	No
Saint James, City of	Yes	No
Saint James HRA	No	No
Saint Joseph, City of	No	No
Saint Joseph (Township of)	No	No
Saint Louis County	No	No
Saint Louis Park, City of	No	No
Saint Louis Park EDA	No	No
Saint Michael, City of	No	No
Saint Paul, City of	No	No
Saint Paul Park, City of	No	No
Saint Paul HRA	No	No
Saint Paul, Port Authority of	No	No
Saint Peter, City of	Yes	No
Saint Peter EDA	No	No
Sandstone, City of	No	No
Sartell, City of	Yes	No
Sauk Centre, City of	Yes	No
Sauk Centre EDA	No	No
Sauk Rapids, City of	No	No
Sauk Rapids HRA	No	No
Savage, City of	No	No
Savage EDA	No	No
Scandia, City of	No	No
Scott County	No	No
Sebeka, City of	No	No
Shakopee, City of	No	No
Shorewood, City of	No	No
Shoreview, City of	No	No
Sibley County	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Slayton EDA	No	No
Sleepy Eye, City of	No	No
Sleepy Eye EDA	No	No
South Saint Paul, City of	No	No
South St. Paul HRA	No	No
South East and South Central Minnesota Initiative Fund	No	No
Southern Minnesota Initiative Foundation	No	No
Southwest Minnesota Initiative Fund	No	No
Southwest Regional Development Commission	No	No
Sparta (Township)	No	No
Spicer, City of	No	No
Spring Grove, City of	Yes	No
Spring Lake Park, City of	No	No
Spring Lake Township	No	No
Spring Valley, City of	No	No
Spring Valley EDA	No	No
Staples, City of	Yes	No
Staples EDA	No	No
Stearns County	No	No
Stearns County HRA	No	No
Steele County	No	No
Stevens County	No	No
Stewart, City of	Yes	No
Stewartville, City of	No	No
Stillwater, City of	No	No
Stockton, City of	No	No
Swanville, City of	Yes	No
Swift County	No	No
Swift County HRA	No	No
Swift County RDA	No	No
Sylvan (Township of)	Yes	No
Thief River Falls, City of	No	No
Thomson (Township of)	No	No
Troy (Township of)	Yes	No
Traverse County	No	No
Truman, City of	Yes	No
Two Harbors, City of	No	No
Two Harbors Development Commission	No	No
Upper Minnesota Valley Regional Development Commission	No	No
Upsala, City of	Yes	No
Urban Initiative Board/Milestone Growth Fund	No	No
Vadnais Heights, City of	No	No
Verndale, City of	No	No
Victoria, City of	No	No
Villard, City of	No	No
Virginia, City of	No	No
Wabasha, City of	No	No
Wabasha EDA	No	No
Wabasso, City of	No	No
Waconia, City of	No	No
Wadena, City of	Yes	Yes
Wadena County	No	No
Wadena Development Authority	No	No
Waite Park, City of	No	No
Wakefield (Township of)	No	No
Walker, City of	Yes	No
Wanamingo, City of	No	No
Warroad Port Authority	No	No
Waseca, City of	Yes	No
Waseca HRA	No	No
Watab (Township of)	No	No
Watertown, City of	No	No
Waterville, City of	No	No
Watkins, City of	No	No
Watsonwan County	No	No
Wayzata, City of	No	No
Welcome, City of	No	No

Listing of Agencies Submitting a 2010 JOBZ MBAF

Agency Name	Rec'd JOBZ Report	2009 JOBZ Activity*
Wells, City of	Yes	No
Wells EDA	No	No
West Central Initiative Fund	No	No
West Concord, City of	No	No
West Lakeland (Township of)	No	No
West St. Paul, City of	No	No
West St. Paul EDA	No	No
Wheaton, City of	Yes	No
Wheaton EDA	Yes	No
White (Township)	Yes	No
White Bear Lake, City of	No	No
White Bear Lake EDA	No	No
White Bear (Township of)	No	No
Wilken County	No	No
Willmar, City of	Yes	No
Windom, City of	No	No
Windom, EDA	No	No
Winnebago, City of	Yes	No
Winona, City of	Yes	No
Winona County	No	No
Winona HRA	No	No
Winona, Port Authority	No	No
Winsted, City of	Yes	No
Winsted (Township of)	Yes	No
Woodbury, City of	No	No
Woodbury EDA	No	No
Worthington, City of	Yes	No
Wright County	No	No
Wright County Economic Development Partnership	No	No
Wyoming, City of	Yes	No
Wyoming (Township of)	No	No
Yellow Medicine County	No	No
Zimmerman EDA	No	No
Zumbrota, City of	Yes	No
Zumbrota EDA	No	No
	Yes - 23.8% (152)	Yes - 1.3% (8)
	No - 76.2% (486)	No - 98.3% (630)

* 2009 JOBZ Activity is defined as JOBZ business subsidy agreements entered into between January 1, 2009 and December 31, 2009.

Summary of 2009 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New)	FTE (New) Job Actuals	Average FTE	Average Hourly		Average Hourly
							Wage Goals (including benefits)		(New) Job Wage Actuals	Health Insurance	Average Hourly Other Benefits	Total Compensation (including benefits)
2010	Albert Lea City of	Alamco Wood Products LLC	\$450,000	\$157,000	\$607,000	12	\$11.66	3	\$15.38	\$3.25	\$0.28	\$18.92
2010	Benson City of	Spec Sys Inc	\$27,758	\$40,666	\$68,424	5	\$11.66	13	\$12.46	\$0.77	\$0.26	\$13.48
2010	Byron City of	Meadow Ingredients	\$100,896	\$2,827,528	\$2,928,425	5	\$11.66	7	\$13.57	\$1.14	Null	\$14.71
2010	Hinckley City of	K Johnson Holding Company DBA Team Powdercoating	\$300,000	\$619,724	\$919,724	5	\$11.66	1	\$12.30	Null	Null	\$12.30
2010	Northfield City of	Aurora Pharmaceuticals LLC	\$0	\$3,800,000	\$3,800,000	5	\$11.66	0	Null	Null	Null	Null
2010	Owatonna City of	AAF McQuay Inc	\$0	\$792,522	\$792,522	40	\$11.66	42	\$18.81	\$2.28	\$4.44	\$25.53
2010	Perham City of	Sunwise Foods LLC	\$0	\$0	\$0	8	\$12.50	6	\$13.33	Null	Null	\$13.33
2010	Wadena City of	Innovative Surfaces	\$57,000	\$1,000,000	\$1,057,000	22	\$11.66	10	\$11.51	\$1.73	\$0.04	\$13.28
			8	\$935,654	\$9,237,440	102	\$11.77	82	\$13.91	\$1.83	\$1.26	\$17.00

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2009 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Albert Lea City of	Alamco Wood Products LLC	65	\$11.66	65	\$17.58	\$2.36	\$0.28	\$20.22
2010	Benson City of	Spec Sys Inc	Null	Null	1	\$23.11	\$1.32	\$1.80	\$26.23
2010	Byron City of	Meadow Ingredients	2	\$11.66	2	\$38.00	\$3.00	Null	\$41.00
2010	Hinckley City of	K Johnson Holding Company DBA Team Powdercoating	2	\$11.66	2	\$12.14	Null	Null	\$12.14
2010	Northfield City of	Aurora Pharmaceuticals LLC	Null	Null	0	Null	Null	Null	Null
2010	Owatonna City of	AAF McQuay Inc	422	\$11.66	399	\$19.43	\$2.35	\$4.59	\$26.37
2010	Perham City of	Sunwise Foods LLC	Null	Null	0	Null	Null	Null	Null
2010	Wadena City of	Innovative Surfaces	Null	Null	0	Null	Null	Null	Null
			8	\$11.66	469	\$22.05	\$2.26	\$2.22	\$26.53

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2008 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New)	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)		
							Wage Goals (including benefits)					Job Actuals	
2010	Albany City of	Wells Concrete Products & Co	\$16,450,000	\$17,894,000	\$34,344,000	55	\$17.50	41	\$18.67	\$4.80	\$1.68	\$25.15	
2010	Alexandria City of	3M Company	\$6,000,000	\$36,450,000	\$42,450,000	50	\$25.50	50	\$22.98	\$7.35	Null	\$30.34	
2010	Blue Earth City of	Nuvex Ingredients Inc/ a wholly owned subsidiary of Kerry Holding Co	\$66,054	\$498,663	\$564,717	8	\$11.66	26	\$14.05	\$4.62	\$2.12	\$20.79	
2010	Crosslake City of	Cross-Tech Manufacturing Inc	\$0	\$0	\$0	5	\$11.66	Null	Null	Null	Null	Null	
2010	Duluth City of	Ikonics Corp	\$4,300,000	\$100,000	\$4,400,000	5	\$11.66	Null	Null	Null	Null	Null	
2010	Duluth Seaway Port Authority	American Precision Avionics Inc	\$0	\$0	\$0	5	\$11.66	Null	Null	Null	Null	Null	
2010	Duluth Seaway Port Authority	Hudyma@Hudyma Inc dba Brigham Upholstery/SCS Aircraft Interiors	\$0	\$0	\$0	5	\$11.66	Null	Null	Null	Null	Null	
2010	Keewatin City of	Magnetation Inc	\$0	\$0	\$0	15	\$11.21	28	\$27.02	\$5.37	\$2.93	\$35.32	
2010	Litchfield City of	North Star Processing LLC (NSH Group)	\$0	\$122,932	\$122,932	2	\$12.30	2	\$18.27	\$1.60	\$1.27	\$21.13	
2010	Mankato City of	Kato Cable LLC	\$1,290,000	\$210,000	\$1,500,000	5	\$11.66	5	\$20.45	\$1.53	\$0.05	\$22.03	
2010	Morris City of	Bonanza Bean LLC	\$1,965,000	\$0	\$1,965,000	1	\$11.66	3	\$21.67	\$2.73	\$1.14	\$25.54	
2010	Mountain Lake City of	Milk Specialities Co	\$0	\$776,563	\$776,563	8	\$11.66	28	\$16.37	\$4.00	\$2.00	\$22.36	
2010	Nashwauk City of	Midwest Manufacturing and Mechanical	\$500,000	\$295,000	\$795,000	10	\$12.00	8	\$15.19	\$6.00	\$1.00	\$22.19	
2010	New Ulm City of	DLC Manufacturing & Fabrication Inc	\$0	\$978,000	\$978,000	4	\$11.66	6	\$26.44	\$2.31	Null	\$28.75	
2010	New Ulm City of	Windings Inc II	\$49,843	\$35,263	\$85,106	3	\$11.66	Null	Null	Null	Null	Null	
2010	Northfield City of	Upper Lakes Foods Inc	\$0	\$0	\$0	20	\$11.66	20	\$17.83	\$2.73	\$0.23	\$20.79	
2010	Perham City of	FourWay Plus LLC	\$0	\$0	\$0	2	\$11.66	4	\$16.81	\$1.92	Null	\$18.73	
2010	Princeton City of	Tucs Equipment Inc	\$1,679,873	\$385,282	\$2,065,155	8	\$11.66	9	\$19.45	\$2.75	\$0.06	\$22.26	
2010	Red Wing Port Authority	Red Wing Cabinetry	\$0	\$0	\$0	10	\$13.50	10	\$14.98	Null	Null	\$14.98	
2010	Red Wing Port Authority	Mactech Inc. former JOBZ title Tech Group	\$0	\$0	\$0	10	\$13.50	14	\$16.64	\$2.75	\$3.26	\$22.65	
2010	Red Wing Port Authority	Hydrocontrol Inc	\$536,302	\$39,447	\$575,749	10	\$13.50	6	\$29.01	\$5.96	Null	\$34.97	
2010	Rockville City of	Stonecrafters Inc	\$0	\$0	\$0	3	\$14.40	3	\$13.58	\$0.68	\$0.18	\$14.44	
2010	Spring Grove City of	LaX Fabricating LTD	\$240,050	\$866,930	\$1,103,980	14	\$11.66	14	\$12.84	\$1.73	\$0.05	\$14.62	
2010	Wadena City of	Homecrest Living LLC	\$2,600,000	\$750,000	\$3,350,000	57	\$11.66	58	\$14.81	\$1.73	\$0.11	\$16.65	
2010	Winsted City of	Millerbernd Manufacturing Co II	\$0	\$787,814	\$787,814	15	\$12.00	44	\$19.35	\$3.56	\$3.86	\$26.77	
2010	Winsted City of	Tetra Pak CPS Inc	\$1,427,872	\$346,720	\$1,774,592	12	\$12.00	5	\$20.21	\$3.75	\$0.50	\$24.46	
			26	\$37,104,994	\$60,536,614	\$97,638,608	342	\$12.78	384	\$18.89	\$3.39	\$1.28	\$23.56

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2008 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Albany City of	Wells Concrete Products & Co	Null	Null	0	Null	Null	Null	Null
2010	Alexandria City of	3M Company	Null	Null	0	Null	Null	Null	Null
2010	Blue Earth City of	Nuvex Ingredients Inc/ a wholly owned subsidiary of Kerry Holding Co	190	Null	189	\$15.78	\$4.64	\$3.03	\$23.44
2010	Crosslake City of	Cross-Tech Manufacturing Inc	16	\$11.66	0	Null	Null	Null	Null
2010	Duluth City of	Ikonics Corp	66	\$11.66	66	\$23.36	\$4.34	\$1.18	\$28.88
2010	Duluth Seaway Port Authority	American Precision Avionics Inc	24	\$11.66	19	\$13.60	\$1.16	\$3.04	\$17.80
2010	Duluth Seaway Port Authority	Hudyma@Hudyma Inc dba Brigham Upholstery/SCS Aircraft Interiors	15	\$11.66	13	\$14.51	\$1.48	\$0.40	\$16.39
2010	Keewatin City of	Magnetation Inc	Null	Null	0	Null	Null	Null	Null
2010	Litchfield City of	North Star Processing LLC (NSH Group)	Null	Null	48	\$18.70	\$1.42	\$0.92	\$21.04
2010	Mankato City of	Kato Cable LLC	4	\$11.66	4	\$14.09	\$1.59	\$0.05	\$15.72
2010	Morris City of	Bonanza Bean LLC	Null	Null	0	Null	Null	Null	Null
2010	Mountain Lake City of	Milk Specialities Co	15	\$11.66	15	\$19.61	\$5.00	\$2.33	\$26.94
2010	Nashwauk City of	Midwest Manufacturing and Mechanical	Null	Null	0	Null	Null	Null	Null
2010	New Ulm City of	DLC Manufacturing & Fabrication Inc	Null	Null	0	Null	Null	Null	Null
2010	New Ulm City of	Windings Inc II	98	\$11.66	94	\$20.39	\$2.00	\$7.22	\$29.61
2010	Northfield City of	Upper Lakes Foods Inc	16	\$11.66	16	\$18.11	\$3.09	\$0.21	\$21.41
2010	Perham City of	FourWay Plus LLC	0	Null	0	Null	Null	Null	Null
2010	Princeton City of	Tucs Equipment Inc	22	\$11.66	22	\$23.31	\$2.63	\$0.06	\$25.99
2010	Red Wing Port Authority	Red Wing Cabinetry	Null	Null	0	Null	Null	Null	Null
2010	Red Wing Port Authority	Mactech Inc. former JOBZ title Tech Group	34	\$11.66	35	\$21.18	\$2.75	\$3.26	\$27.19
2010	Red Wing Port Authority	Hydrocontrol Inc	Null	Null	0	Null	Null	Null	Null
2010	Rockville City of	Stonecrafters Inc	Null	Null	0	Null	Null	Null	Null
2010	Spring Grove City of	LaX Fabricating LTD	31	\$11.66	31	\$15.35	\$1.74	\$0.04	\$17.14
2010	Wadena City of	Homecrest Living LLC	Null	Null	0	Null	Null	Null	Null
2010	Winsted City of	Millerbernd Manufacturing Co II	Null	Null	0	Null	Null	Null	Null
2010	Winsted City of	Tetra Pak CPS Inc	Null	Null	0	Null	Null	Null	Null
			26	531	552	\$18.17	\$2.65	\$1.81	\$22.63

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2007 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New)	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)		
							Wage Goals (including benefits)					FTE (New) Job Actuals	
2010	Alexandria City of	Heritage Transport Inc	\$0	\$0	\$0	5	\$12.00	5	\$14.46	\$1.21	Null	\$15.67	
2010	Avon City of	Blattner Energy Inc (formerly DH Blattner & Sons)	\$219,817	\$12,474	\$232,292	6	\$19.23	22	\$23.17	\$3.38	\$1.44	\$27.99	
2010	Brainerd City of	D & J Printing DBA Bang Printing	\$0	\$0	\$0	3	\$11.66	9	\$14.04	\$1.73	Null	\$15.77	
2010	Cambridge City of	Water Works Manufacturing LLC	\$0	\$500,000	\$500,000	0	Null	14	\$19.40	Null	\$2.79	\$22.19	
2010	Cambridge City of	Adventure Publication	\$0	\$0	\$0	3	\$11.66	3	\$17.20	\$1.18	\$0.11	\$18.50	
2010	Chisago City of	Kendall Howard LLC	\$126,100	\$0	\$126,100	10	\$11.66	12	\$15.02	\$0.65	\$0.31	\$15.98	
2010	Cohasset City of	Ferguson Enterprises	\$0	\$72,000	\$72,000	4	\$12.78	6	\$16.64	\$1.98	\$0.59	\$19.20	
2010	Dawson City of	Noah's Ark LLC	\$200,000	\$500,000	\$700,000	35	\$10.58	0	Null	Null	Null	Null	
2010	Detroit Lakes City of	Dakota Natural Foods	\$400,000	\$200,000	\$600,000	4	\$11.66	8	\$15.61	\$1.33	\$0.16	\$17.10	
2010	Duluth Seaway Port Authority	Pro Print Inc	\$0	\$0	\$0	7	\$10.58	7	\$16.25	\$1.87	\$1.38	\$19.49	
2010	Duluth Seaway Port Authority	Como Lube & Supplies	\$0	\$0	\$0	6	\$11.66	6	\$15.00	\$0.51	\$6.85	\$22.36	
2010	Fergus Falls City of	Otter Tail Ag Enterprises LLC	\$0	\$0	\$0	33	\$11.66	34	\$19.45	\$2.16	\$0.74	\$22.36	
2010	Grand Rapids City of	Summit Materials Inc	\$0	\$0	\$0	1	\$11.66	1	\$23.58	Null	\$1.18	\$24.76	
2010	Hibbing City of	Vermillion Ventures and Northern Wings and Rotor	\$0	\$0	\$0	3	\$15.00	2	\$16.30	Null	Null	\$16.30	
2010	Hutchinson City of	Customer Elation Inc	\$0	\$0	\$0	100	\$10.92	0	Null	Null	Null	Null	
2010	Little Falls City of	Contegry Group Inc	\$0	\$10,000	\$10,000	1	\$13.50	2	\$56.25	\$0.59	\$16.41	\$73.25	
2010	Madison Lake City of	Racecraft Inc	\$0	\$0	\$0	3	\$12.00	1	\$12.00	Null	\$0.04	\$12.04	
2010	Melrose City of	Proliant Dairy Inc	\$0	\$0	\$0	5	\$13.90	20	\$18.61	\$1.49	Null	\$20.10	
2010	North Branch City of	Topline Automotive LLC	\$0	\$0	\$0	5	\$11.66	9	\$10.00	\$1.88	\$1.33	\$13.21	
2010	Northfield City of	Veterinary Provisions	\$0	\$0	\$0	5	\$11.66	6	\$13.68	\$0.80	\$2.54	\$17.02	
2010	Northfield City of	Pharmaceutical solutions	\$0	\$0	\$0	1	\$11.66	1	\$40.86	\$1.20	\$7.35	\$49.11	
2010	Northfield City of	Veterinary Pharmacy Corporation	\$0	\$0	\$0	1	\$11.66	1	\$15.50	\$1.20	\$2.80	\$19.50	
2010	Pelican Rapids City of	Environmental Control Systems Inc	\$0	\$24,750	\$24,750	6	\$13.00	2	\$15.50	\$0.62	Null	\$16.12	
2010	Pelican Rapids City of	West Central Turkeys LLC	\$20,625	\$94,445	\$115,070	75	\$11.66	0	Null	Null	Null	Null	
2010	Perham City of	Redline Holdings LLC	\$0	\$0	\$0	8	\$11.66	15	\$23.10	\$2.08	Null	\$25.18	
2010	Princeton City of	Anco Metal Services Inc	\$0	\$45,000	\$45,000	15	\$11.00	8	\$22.54	\$1.66	\$2.99	\$27.20	
2010	St. James City of	Doda USA	\$0	\$0	\$0	2	\$11.66	7	\$13.40	\$3.33	Null	\$16.73	
2010	Winona City of	Hal Leonard Corp	\$0	\$0	\$0	10	\$11.66	30	\$11.53	\$3.01	\$0.79	\$15.34	
2010	Worthington City of	JayCox Implement	\$0	\$0	\$0	5	\$11.66	10	\$17.33	\$0.60	\$0.22	\$18.15	
2010	Zumbrota City of	Water Filters Direct LLC	\$0	\$10,000	\$10,000	5	\$11.66	5	\$22.73	Null	\$4.12	\$26.85	
2010	Zumbrota City of	Midwest Fabrication & Supply LLC	\$0	\$0	\$0	12	\$11.66	12	\$31.02	\$5.65	\$5.12	\$41.80	
			31	\$966,542	\$1,468,669	\$2,435,212	379	\$12.15	258	\$19.65	\$1.74	\$2.82	\$24.21

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2007 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Alexandria City of	Heritage Transport Inc	0	Null	0	Null	Null	Null	Null
2010	Avon City of	Blattner Energy Inc (formerly DH Blattner & Sons)	0	Null	0	Null	Null	Null	Null
2010	Brainerd City of	D & J Printing DBA Bang Printing	172	Null	0	Null	Null	Null	Null
2010	Cambridge City of	Water Works Manufacturing LLC	60	\$11.66	60	\$18.84	\$0.00	\$3.00	\$21.85
2010	Cambridge City of	Adventure Publication	19	\$11.66	19	\$18.76	\$1.24	\$0.14	\$20.13
2010	Chisago City City of	Kendall Howard LLC	15	\$11.66	15	\$17.84	\$1.29	\$0.38	\$19.51
2010	Cohasset City of	Ferguson Enterprises	0	Null	0	Null	Null	Null	Null
2010	Dawson City of	Noah's Ark LLC	0	Null	0	Null	Null	Null	Null
2010	Detroit Lakes City of	Dakota Natural Foods	0	Null	0	Null	Null	Null	Null
2010	Duluth Seaway Port Authority	Pro Print Inc	31	\$10.58	31	\$18.30	\$1.09	\$0.63	\$20.02
2010	Duluth Seaway Port Authority	Como Lube & Supplies	15	\$11.66	15	\$18.73	\$0.80	\$6.85	\$26.38
2010	Fergus Falls City of	Otter Tail Ag Enterprises LLC	0	Null	0	Null	Null	Null	Null
2010	Grand Rapids City of	Summit Materials Inc	0	Null	0	Null	Null	Null	Null
2010	Hibbing City of	Vermillion Ventures and Northern Wings and Rotor	2	\$15.00	2	\$22.50	Null	Null	\$22.50
2010	Hutchinson City of	Customer Elation Inc	0	Null	0	Null	Null	Null	Null
2010	Little Falls City of	Contegrity Group Inc	4	\$13.50	4	\$36.85	\$1.29	\$10.67	\$48.80
2010	Madison Lake City of	Racecraft Inc	2	\$12.00	2	\$22.74	\$1.39	\$0.04	\$24.17
2010	Melrose City of	Proliant Dairy Inc	0	Null	0	Null	Null	Null	Null
2010	North Branch City of	Topline Automotive LLC	17	\$11.66	17	\$12.77	\$1.55	\$1.35	\$15.67
2010	Northfield City of	Veterinary Provisions	7	\$11.66	7	\$25.87	\$0.51	\$4.61	\$30.99
2010	Northfield City of	Pharmaceutical solutions	0	Null	0	Null	Null	Null	Null
2010	Northfield City of	Veterinary Pharmacy Corporation	0	Null	0	Null	Null	Null	Null
2010	Pelican Rapids City of	Environmental Control Systems Inc	27	\$13.00	13	\$20.61	\$1.32	Null	\$21.93
2010	Pelican Rapids City of	West Central Turkeys LLC	676	\$11.66	624	\$12.93	\$1.21	\$3.70	\$17.84
2010	Perham City of	Redline Holdings LLC	0	Null	0	Null	Null	Null	Null
2010	Princeton City of	Anco Metal Services Inc	0	Null	0	Null	Null	Null	Null
2010	St. James City of	Doda USA	0	Null	0	Null	Null	Null	Null
2010	Winona City of	Hal Leonard Corp	0	Null	0	Null	Null	Null	Null
2010	Worthington City of	JayCox Implement	6	\$11.66	18	\$26.01	\$1.67	\$0.18	\$27.86
2010	Zumbrota City of	Water Filters Direct LLC	0	Null	1	\$15.00	Null	\$2.48	\$17.48
2010	Zumbrota City of	Midwest Fabrication & Supply LLC	0	Null	0	Null	Null	Null	Null
			31	1053	828	\$20.55	\$1.11	\$2.84	\$24.50

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2006 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)		FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
							FTE (New)	Wage Goals					
2010	Albert Lea City of	Zumbo River Brand	\$0	\$0	\$0	18	18	\$11.66	21	\$17.59	\$0.87	Null	\$18.46
2010	Alexandria City of	Donnelly Custom Manufacturing Co	\$0	\$0	\$0	8	8	\$11.66	5	\$17.08	\$0.74	Null	\$17.82
2010	Alexandria City of	Apo's Harley Davidson	\$0	\$0	\$0	15	15	\$11.66	16	\$17.50	\$1.74	\$0.80	\$20.04
2010	Alexandria City of	Aagard Group LLC	\$0	\$187,000	\$187,000	10	10	\$11.66	47	\$19.80	\$1.34	Null	\$21.14
2010	Avon City of	Tischler Wood Products	\$0	\$0	\$0	4	4	\$12.00	5	\$15.52	\$1.12	\$2.25	\$18.89
2010	Bemidji City of	North Central Door Co LLC	\$14,000	\$2,300	\$16,300	1	1	\$11.66	1	\$13.40	\$1.41	Null	\$14.81
2010	Blue Earth City of	Nortech Systems Inc. dba Aerospace Systems	\$785,200	\$3,104	\$788,304	78	78	\$11.66	78	\$11.35	\$4.05	Null	\$15.40
2010	Blue Earth County	EroGuard Inc	\$0	\$0	\$0	6	6	\$11.66	6	\$16.09	\$0.31	Null	\$16.40
2010	Blue Earth County	Industrial Fabrication Services Inc	\$0	\$312,218	\$312,218	2	2	\$11.66	0	Null	Null	Null	Null
2010	Blue Earth County	Big Gain	\$0	\$120,613	\$120,613	6	6	\$11.66	8	\$17.64	\$0.94	\$0.03	\$18.61
2010	Brainerd City of	Lexington Manufacturing Inc	\$0	\$0	\$0	15	15	\$11.66	17	\$28.57	\$3.70	\$2.77	\$35.04
2010	Cambridge City of	Mape USA	\$0	\$78,626	\$78,626	6	6	\$14.00	12	\$21.94	\$4.44	Null	\$26.38
2010	Cambridge City of	Utility Chem	\$0	\$0	\$0	6	6	\$11.66	13	\$19.70	\$1.61	\$1.28	\$22.59
2010	Clarissa City of	Host Machine Inc	\$0	\$120,000	\$120,000	3	3	\$11.66	4	\$15.75	\$0.57	Null	\$16.32
2010	Dodge Center City of	McNeilus Steel	\$0	\$2,020,044	\$2,020,044	15	15	\$12.00	27	\$16.79	\$2.09	\$3.73	\$22.61
2010	Dodge County	Welsh Equipment Inc	\$0	\$10,000	\$10,000	5	5	\$11.66	8	\$12.01	\$0.98	\$0.66	\$13.65
2010	Dodge County	Con-Tech Manufacturing	\$0	\$5,000	\$5,000	2	2	\$11.21	8	\$16.80	\$0.37	\$0.29	\$17.45
2010	Duluth City of	American Engineering & Testing	\$0	\$0	\$0	5	5	\$11.66	1	\$17.73	\$1.40	\$1.02	\$20.15
2010	Duluth Seaway Port Authority	Northstar Tool & Machine dba Northstar Aerospace	\$0	\$0	\$0	0	0	Null	8	\$21.70	\$0.69	\$0.18	\$22.57
2010	Fairmount City of	Biofuel Energy/Bufalo Lake Energy LLC	\$0	\$1,914,480	\$1,914,480	40	40	\$11.66	63	\$20.33	\$10.00	\$2.26	\$32.59
2010	Fergus Falls City of	Vinco Inc	\$0	\$0	\$0	4	4	\$11.66	5	\$30.43	\$3.28	\$1.29	\$35.01
2010	Fergus Falls City of	ACS Application Management Services Inc	\$0	\$0	\$0	50	50	\$24.35	0	Null	Null	Null	Null
2010	Haverhill Township	Silver Creek Stoneworks LLC	\$0	\$100,022	\$100,022	5	5	\$11.50	7	\$14.86	\$0.63	\$0.06	\$15.55
2010	Hibbing City of	Iracore International	\$49,552	\$1,079,824	\$1,129,376	20	20	\$20.00	26	\$20.98	\$8.25	Null	\$29.23
2010	Hutchinson City of	Warrior Mfg LLC	\$0	\$0	\$0	10	10	\$11.66	21	\$17.50	\$3.39	\$1.40	\$22.28
2010	International Falls City of	Northland Distributing & Mfg	\$1,300,000	\$211,000	\$1,511,000	6	6	\$11.21	0	Null	Null	Null	\$0.00
2010	Litchfield City of	Trico TC Wind Inc	\$0	\$205,131	\$205,131	7	7	\$11.66	32	\$17.46	\$0.76	\$2.68	\$20.90
2010	Luverne EDA	Express Ag LLC	\$23,500	\$188,865	\$212,365	2	2	\$11.66	3	\$29.74	Null	Null	\$29.74
2010	Marshall City of	Ralco Nutrition Inc	\$101,000	\$380,000	\$481,000	12	12	\$11.66	23	\$23.52	\$3.98	\$1.63	\$29.12
2010	Morris City of	Westmor Industries LLC	\$0	\$0	\$0	7	7	\$11.66	18	\$13.51	\$4.74	Null	\$18.25
2010	Motley city of	Brhacek Stone	\$70,000	\$330,000	\$400,000	6	6	\$12.00	8	\$15.45	Null	Null	\$15.45
2010	Nashauk City of	American Bank Data Center	\$7,816	\$74,160	\$81,976	5	5	\$11.66	6	\$13.97	\$2.07	\$2.06	\$18.10
2010	Northfield City of	Perkins Motor Transport Inc	\$0	\$0	\$0	50	50	\$14.42	52	\$30.53	\$2.21	\$0.78	\$33.52
2010	Owatonna City of	Avalon Metal Inc	\$0	\$0	\$0	5	5	\$12.00	5	\$18.01	\$2.59	\$1.38	\$21.98
2010	Paynesville City of	Louis Industries	\$0	\$120,026	\$120,026	6	6	\$11.66	8	\$18.14	Null	Null	\$18.14
2010	Perham City of	KeepItLocal.com	\$0	\$0	\$0	5	5	\$11.66	5	\$21.57	\$2.54	Null	\$24.11
2010	Perham City of	Advance Structural Components	\$0	\$0	\$0	9	9	\$11.66	7	\$15.79	\$1.83	\$0.48	\$18.10
2010	Pine City City of	Lake Superior Laundry Inc	\$0	\$0	\$0	20	20	\$13.45	24	\$11.91	\$0.83	\$2.59	\$15.34
2010	Red Lake Falls City of	Northwest Manufacturing Inc	\$0	\$0	\$0	2	2	\$11.66	8	\$15.06	\$1.14	\$5.50	\$21.70
2010	Red Wing Port Authority	DBI/Capital Safety II	\$0	\$1,454	\$1,454	10	10	\$13.50	10	\$17.91	\$0.24	\$0.10	\$18.25
2010	Redwood Falls City of	RVI Inc	\$0	\$57,588	\$57,588	25	25	\$11.66	46	\$15.83	\$1.44	\$0.85	\$18.12
2010	Redwood Falls City of	Daktronics Inc	\$234,900	\$155,816	\$390,716	50	50	\$11.66	232	\$13.81	\$2.71	\$0.41	\$16.93
2010	Rochester City of	NRI Electronics Inc	\$4,000	\$43,400	\$47,400	7	7	\$11.66	12	\$11.56	\$1.71	\$1.93	\$15.20
2010	Rockville City of	SJ Louis Inc	\$1,491,175	\$6,390	\$1,497,565	7	7	\$12.30	8	\$23.62	\$1.75	\$1.78	\$27.15
2010	Sauk Centre City of	Standard Iron & wire Works	\$0	\$211,600	\$211,600	10	10	\$11.66	10	\$13.19	Null	\$3.56	\$16.75
2010	Stewart City of	FormAFeed Inc I	\$26,769	\$270,666	\$297,435	17	17	\$11.66	26	\$15.94	\$4.87	Null	\$20.81
2010	Stewart City of	FormAFeed Inc II	\$1,188,664	\$407,460	\$1,596,124	1	1	\$11.66	5	\$14.34	\$4.87	Null	\$19.21
2010	Walker City of	CavCom Inc	\$0	\$0	\$0	5	5	\$10.00	6	\$20.06	\$2.38	\$1.39	\$23.82
2010	Welcome City of	Valero Renewable Fuels	\$61,600,657	\$42,897,181	\$104,497,838	35	35	\$11.66	74	\$22.61	\$3.54	\$2.19	\$28.33
2010	Willmar City of	Feedlogic Corp	\$0	\$0	\$0	2	2	\$11.66	0	Null	Null	Null	Null
2010	Winnebago City of	Zierke Built Manufacturing II	\$24,560	\$22,956	\$47,516	8	8	\$10.23	8	\$13.69	\$1.65	Null	\$15.33
2010	Winsted City of	Advantage Mailing	\$0	\$0	\$0	9	9	\$10.23	6	\$13.07	\$0.16	\$1.73	\$14.95
2010	Winsted Township	Riteway Mechanical Installations Inc dba Riteway Manufacturing	\$0	\$216,000	\$216,000	5	5	\$11.66	11	\$18.20	\$1.85	\$1.50	\$21.55
			53	\$66,921,793	\$51,752,923	\$118,674,717	667	\$12.16	1060	\$17.95	\$2.31	\$1.58	\$21.84

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

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Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

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Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2006 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Albert Lea City of	Zumbro River Brand	22	\$11.66	31	\$21.98	\$1.02	Null	\$23.00
2010	Alexandria City of	Donnelly Custom Manufacturing Co	0	Null	0	Null	Null	Null	Null
2010	Alexandria City of	Apol's Harley Davidson	0	Null	0	Null	Null	Null	Null
2010	Alexandria City of	Aagard Group LLC	0	Null	0	Null	Null	Null	Null
2010	Avon City of	Tischler Wood Products	0	Null	0	Null	Null	Null	Null
2010	Bemidji City of	North Central Door Co LLC	5	\$11.66	5	\$18.95	\$1.41	Null	\$20.36
2010	Blue Earth City of	Nortech Systems Inc. dba Aerospace Systems	0	Null	0	Null	Null	Null	Null
2010	Blue Earth County	EroGuard Inc	0	Null	0	Null	Null	Null	Null
2010	Blue Earth County	Industrial Fabrication Services Inc	35	\$11.66	0	Null	Null	Null	Null
2010	Blue Earth County	Big Gain	93	Null	93	\$22.29	\$1.99	\$0.04	\$24.32
2010	Brainerd City of	Lexington Manufacturing Inc	0	Null	0	Null	Null	Null	Null
2010	Cambridge City of	Mape USA	7	\$14.00	7	\$31.15	\$5.68	Null	\$36.83
2010	Cambridge City of	Utility Chem	23	\$11.66	25	\$21.05	\$1.67	\$1.67	\$24.39
2010	Clarissa City of	Host Machine Inc	0	Null	0	Null	Null	Null	Null
2010	Dodge Center City of	McNeilus Steel	0	Null	0	Null	Null	Null	Null
2010	Dodge County	Welsh Equipment Inc	27	\$11.66	26	\$14.20	\$1.44	\$0.84	\$16.48
2010	Dodge County	Con-Tech Manufacturing	3	\$11.21	3	\$24.00	\$3.42	\$0.38	\$27.80
2010	Duluth City of	American Engineering & Testing	25	\$11.66	19	\$20.44	\$1.43	\$1.20	\$23.07
2010	Duluth Seaway Port Authority	Northstar Tool & Machine dba Northstar Aerospace	0	Null	0	Null	Null	Null	Null
2010	Fairmount City of	Biofuel Energy/Bufalo Lake Energy LLC	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	Vinco Inc	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	ACS Application Management Services Inc	0	Null	0	Null	Null	Null	Null
2010	Haverhill Township	Silver Creek Stoneworks LLC	0	Null	0	Null	Null	Null	Null
2010	Hibbing City of	Iracore International	0	Null	0	Null	Null	Null	Null
2010	Hutchinson City of	Warrior Mfg LLC	0	Null	0	Null	Null	Null	Null
2010	International Falls City of	Northland Distributing & Mfg	0	Null	0	Null	Null	Null	Null
2010	Litchfield City of	Trico TC Wind Inc	27	Null	27	\$25.22	\$0.81	\$2.85	\$28.88
2010	Luverne EDA	Express Ag LLC	0	Null	0	Null	Null	Null	Null
2010	Marshall City of	Ralco Nutrition Inc	0	Null	0	Null	Null	Null	Null
2010	Morris City of	Westmor Industries LLC	35	\$11.66	35	\$17.67	\$4.74	Null	\$22.41
2010	Motley city of	Brichacek Stone	0	Null	0	Null	Null	Null	Null
2010	Nashauk City of	American Bank Data Center	4	\$11.66	14	\$16.31	\$2.07	\$2.06	\$20.44
2010	Northfield City of	Perkins Motor Transport Inc	0	Null	0	Null	Null	Null	Null
2010	Owatonna City of	Avalon Metal Inc	0	Null	0	Null	Null	Null	Null
2010	Paynesville City of	Louis Industries	29	\$11.66	29	\$28.75	Null	Null	\$28.75
2010	Perham City of	KeepItLocal.com	4	\$11.66	5	\$17.52	\$2.01	Null	\$19.53
2010	Perham City of	Advance Structural Components	0	Null	2	\$28.25	\$2.27	\$0.39	\$30.91
2010	Pine City City of	Lake Superior Laundry Inc	0	Null	0	Null	Null	Null	Null
2010	Red Lake Falls City of	Northwest Manufacturing Inc	0	Null	0	Null	Null	Null	Null
2010	Red Wing Port Authority	DBI/Capital Safety II	0	Null	0	Null	Null	Null	Null
2010	Redwood Falls City of	RVI Inc	0	Null	0	Null	Null	Null	Null
2010	Redwood Falls City of	Daktronics Inc	0	Null	0	Null	Null	Null	Null
2010	Rochester City of	NRI Electronics Inc	32	\$11.66	32	\$14.35	\$1.71	\$1.93	\$17.99
2010	Rockville City of	SJ Louis Inc	31	\$12.30	31	\$34.67	\$2.77	\$2.80	\$40.24
2010	Sauk Centre City of	Standard Iron & wire Works	0	Null	0	Null	Null	Null	Null
2010	Stewart City of	FormAFeed Inc I	0	Null	0	Null	Null	Null	Null
2010	Stewart City of	FormAFeed Inc II	0	Null	0	Null	Null	Null	Null
2010	Walker City of	CavCom Inc	4	\$10.00	4	\$22.67	\$2.00	\$2.21	\$26.88
2010	Welcome City of	Valero Renewable Fuels	0	Null	0	Null	Null	Null	Null
2010	Willmar City of	Feedlogic Corp	5	\$11.66	3	\$26.70	\$2.15	\$2.12	\$30.97
2010	Winnebago City of	Zierke Built Manufacturing II	0	Null	0	Null	Null	Null	Null
2010	Winsted City of	Advantage Mailing	0	Null	0	Null	Null	Null	Null
2010	Winsted Township	Riteway Mechanical Installations Inc dba Riteway Manufacturing	1	\$11.66	1	\$25.48	\$1.92	\$1.50	\$28.90
			53	412	392	\$22.72	\$2.25	\$1.54	\$26.51

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Albany City of	Rainbow Restorations/RDTM LLC	\$1,400,000	\$0	\$1,400,000	4	\$16.82	10	\$14.88	Null	\$0.27	\$15.15
2010	Albert Lea City of	Bridon Cordage LLC	\$3,943	\$41,303	\$45,246	9	\$11.00	9	\$18.42	\$4.47	\$7.24	\$30.13
2010	Argyle City of	BMI Manufacturing Inc	\$0	\$0	\$0	6	\$8.50	10	\$12.73	Null	Null	\$12.73
2010	Argyle City of	B.I.L. Mfg Inc	\$0	\$0	\$0	4	\$11.66	4	\$11.90	Null	Null	\$11.90
2010	Baxter City of	Lindar Corp	\$0	\$186,276	\$186,276	13	\$11.93	28	\$14.07	\$1.45	\$3.39	\$18.91
2010	Belgrade City of	Menard Inc	\$1,634,368	\$666,437	\$2,300,805	45	\$11.66	45	\$11.68	\$3.16	Null	\$14.84
2010	Blue Earth City of	Express Diagnostics International	\$0	\$280,000	\$280,000	30	\$11.66	36	\$12.64	\$0.46	\$0.03	\$13.13
2010	Browerville City of	Fine Wood Structures	\$90,000	\$26,500	\$116,500	3	\$12.00	3	\$17.33	\$1.39	\$0.62	\$19.35
2010	Camp Release Township	J & D Construction	\$0	\$0	\$0	5	Null	9	\$21.92	\$0.93	\$7.36	\$30.22
2010	Cohasset City of	Rapids Hydraulic & Machine Inc	\$0	\$0	\$0	1	\$10.02	2	\$19.37	\$0.75	\$0.39	\$20.50
2010	Crosby City of	United Packaging Inc	\$5,000	\$0	\$5,000	3	\$10.00	3	\$15.98	\$3.48	\$0.12	\$19.57
2010	Dassel City of	Farm Rite Equip Inc	\$3,678	\$4,500	\$8,178	5	\$10.00	6	\$14.29	\$0.50	\$0.22	\$15.00
2010	Elbow Lake EDA	W.A. Kretch Co. LLC dba Café Favorites	\$103,000	\$653,537	\$756,537	5	\$11.66	5	\$11.95	Null	\$0.84	\$12.79
2010	Fairmont City of	Hawkeye Foodservice Distribution	\$3,500,000	\$500,000	\$4,000,000	8	\$9.00	8	\$26.19	Null	Null	\$26.19
2010	Fairbault City of	Aldi Inc	\$5,391	\$54,495	\$59,886	42	\$12.00	56	\$23.25	Null	\$6.93	\$30.18
2010	Fergus Falls City of	Vinylite Holdings LLC dba Vinylite Windows	\$0	\$0	\$0	8	\$11.66	8	\$25.88	\$1.59	\$0.87	\$28.34
2010	Fosston City of	Specialty Products & Technology Inc	\$0	\$81,417	\$81,417	12	\$10.00	12	\$17.75	\$0.43	\$0.95	\$19.13
2010	Freepoint City of	Mid Central Heating & A/C Inc	\$287,178	\$0	\$287,178	0	Null	0	Null	Null	Null	Null
2010	Glencoe City of	Miller Manufacturing	\$0	\$277,410	\$277,410	11	\$10.23	74	\$17.30	\$1.84	\$0.81	\$19.95
2010	Granite Falls City of	Granite Falls Energy LLC	\$60,000,000	\$0	\$60,000,000	30	\$10.00	34	\$18.41	Null	Null	\$18.41
2010	Hawley City of	Concord Equipment Inc	\$10,000	\$12,000	\$22,000	1	\$12.00	1	\$12.00	\$1.00	Null	\$13.00
2010	Heron Lake City of	Heron Lake BioEnergy	\$166,544	\$68,133	\$234,677	30	\$11.66	44	\$24.60	\$3.26	Null	\$27.86
2010	Hibbing City of	Cast Corporation	\$0	\$91,369	\$91,369	6	\$12.00	7	\$17.27	\$4.00	\$2.00	\$23.27
2010	Holdingford City of	Wm D. Scepaniak Inc & Scepaniak Propertes LLC	\$0	\$369,800	\$369,800	4	\$12.50	4	\$12.50	\$2.50	Null	\$15.00
2010	LeCenter City of	LJP Manufacturing Processes	\$0	\$53,203	\$53,203	2	\$11.66	12	\$12.96	\$1.64	\$2.44	\$17.04
2010	Litchfield City of	Bob Cat	\$18,246	\$1,438,131	\$1,456,377	40	\$11.00	44	\$18.36	\$2.39	\$1.48	\$22.23
2010	Little Falls City of	Ensamhat Adventurero LLC	\$340,000	\$60,000	\$400,000	1	\$12.00	1	\$12.65	\$1.18	\$0.50	\$14.33
2010	Little Falls City of	Pro-rect Automations Co-op	\$375,000	\$85,000	\$460,000	3	\$12.00	4	\$17.95	\$0.73	\$0.16	\$18.84
2010	Little Falls Township	Ace Brothers Welding	\$750,000	\$100,000	\$850,000	4	\$12.00	4	\$15.13	Null	Null	\$15.13
2010	Luverne City of	Luverne Welding and Machine Inc	\$0	\$0	\$0	2	\$11.66	2	\$13.17	Null	Null	\$13.17
2010	Madison Lake City of	Pro Fabrication Inc	\$0	\$2,587,091	\$2,587,091	20	\$14.00	21	\$20.05	\$2.32	\$2.31	\$24.68
2010	Mankato City of	M.J. Biologics Inc	\$0	\$2,038,752	\$2,038,752	5	\$11.66	5	\$41.92	\$17.42	Null	\$59.33
2010	Mankato City of	CAB Construction Co	\$0	\$0	\$0	7	\$11.66	11	\$15.20	\$1.85	\$0.09	\$17.15
2010	McIntosh City of	McIntosh Machine Inc	\$0	\$5,000	\$5,000	2	\$9.00	4	\$15.00	\$0.00	\$0.11	\$15.11
2010	Melrose City of	Commercial Contractors Co of Melrose Inc	\$0	\$40,000	\$40,000	3	\$15.00	6	\$18.00	\$1.15	Null	\$19.15
2010	Moorhead City of	ByteSpeed LLC	\$0	\$42,000	\$42,000	18	\$11.66	35	\$18.25	\$1.54	Null	\$19.78
2010	Moorhead City of	Profutt LP, RDO Holdings Co and RDO Equipment	\$0	\$52,182	\$52,182	25	\$10.00	24	\$15.60	\$6.00	\$1.00	\$22.60
2010	Moorhead City of	Midwest Concrete Pumping LLC	\$17,211	\$133,016	\$150,227	7	\$25.00	8	\$24.04	\$3.44	\$2.71	\$30.19
2010	Mountain Lake City of	Mountain Power Hydraulics Inc	\$0	\$0	\$0	5	\$11.66	0	Null	Null	Null	Null
2010	New Ulm City of	Associated Milk Producers Inc	\$65,533	\$545,354	\$610,887	0	Null	94	\$17.60	\$2.55	\$7.50	\$27.65
2010	New York Mills City of	Industrial Finishing Services Inc	\$0	\$0	\$0	6	\$11.66	6	\$11.25	\$3.73	Null	\$14.98
2010	Oslo City of	Borderline Tire Industries	\$0	\$0	\$0	4	\$10.00	4	\$16.25	Null	Null	\$16.25
2010	Parkers Prairie City of	Urbank Machine Inc	\$0	\$508,514	\$508,514	8	\$12.50	17	\$14.71	\$0.98	\$1.35	\$17.04
2010	Perham City of	KitMasters	\$0	\$0	\$0	2	\$9.97	6	\$14.21	\$1.84	\$0.28	\$16.32
2010	Perham City of	Swan Machine LLP	\$0	\$0	\$0	3	\$14.00	6	\$14.96	\$1.13	Null	\$16.09
2010	Perham City of	Baker Hogan Houx Architecture	\$0	\$0	\$0	1	\$12.00	1	\$26.25	\$1.09	\$2.12	\$29.46
2010	Perham City of	Industrial Finishing Services	\$0	\$0	\$0	30	\$11.00	31	\$16.41	\$3.73	\$0.32	\$20.46
2010	Pine City City of	DAKA Corp	\$0	\$0	\$0	5	\$12.39	6	\$16.64	\$1.66	\$1.88	\$20.19
2010	Pine River City of	Trussworthy Components Inc	\$0	\$1,725	\$1,725	10	\$11.66	12	\$16.20	Null	Null	\$16.20
2010	Pipestone City of	Suzlon Wind Energy Corp	\$0	\$73,069	\$73,069	5	\$11.66	40	\$22.35	\$3.77	\$0.15	\$26.26
2010	Pipestone City of	Suzlon Rotor corp	\$0	\$0	\$0	2	\$11.66	179	\$15.08	\$2.75	\$0.45	\$18.29
2010	Pipestone City of	Next Generation Power	\$31,000	\$94,900	\$125,900	2	\$11.66	7	\$17.46	\$2.85	\$0.62	\$20.93
2010	Red Wing Port Authority	SCS-AIM Stencil Cutting & Supply	\$6,239	\$503,863	\$510,102	7	\$13.50	14	\$23.56	\$2.67	\$0.76	\$26.99
2010	Red Wing Port Authority	DBI/Capital Safety I	\$178,030	\$1,087,248	\$1,265,278	50	\$13.50	50	\$22.81	\$5.47	\$2.28	\$30.56
2010	Red Wing Port Authority	FSS Inc. dba Food Service Specialities	\$12,189	\$600,512	\$612,701	10	\$13.50	27	\$17.24	\$3.95	\$1.55	\$22.75
2010	Roseau City of	Polaris Industries Inc	\$0	\$0	\$0	4	\$9.73	8	\$17.02	\$2.91	\$5.23	\$25.16
2010	Sartell City of	Thomas Tool & Supply	\$3,258,173	\$0	\$3,258,173	0	Null	0	Null	Null	Null	Null
2010	St. Cloud City of	Netgain Technology	\$0	\$597,905	\$597,905	5	\$19.95	21	\$21.76	\$0.36	\$1.47	\$23.59
2010	St. Cloud HRA	Granite City Dental Lab	\$0	\$0	\$0	5	\$12.96	5	\$10.06	\$1.26	\$0.78	\$12.10
2010	St. Cloud HRA	Artic Cat	\$0	\$0	\$0	45	\$13.25	0	Null	Null	Null	Null
2010	St. Cloud HRA	Goldleaf Plastics Inc	\$0	\$57,913	\$57,913	10	\$12.96	24	\$19.53	\$1.62	\$0.09	\$21.24
2010	St. Cloud HRA	ING Bank, fsb	\$7,284,487	\$2,716,801	\$10,001,289	400	\$17.21	64	\$13.83	\$2.29	\$1.53	\$17.65

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	
2010	St. Cloud HRA	Artic Cold Storage	\$0	\$8,938	\$8,938	25	\$12.96	30	\$15.31	\$1.60	\$0.20	\$17.11	
2010	Truman City of	Schwan's Home Service Inc	\$0	\$309,128	\$309,128	2	\$10.00	0	Null	Null	Null	Null	
2010	White Township	Mesabi Nugget, Delaware LLC	\$58,000,000	\$110,987,015	\$168,987,015	50	\$11.66	49	\$20.05	\$7.48	\$0.80	\$28.33	
2010	Willmar City of	Epitopix LLC	\$242,541	\$175,256	\$417,797	50	\$10.00	18	\$36.28	\$1.79	\$4.89	\$42.95	
2010	Willmar City of	Willmar Fabrication LLC	\$0	\$0	\$0	25	\$11.66	54	\$18.81	\$2.69	\$0.02	\$21.52	
2010	Willmar City of	Nova-Tech Engineering LLC	\$18,472	\$616,398	\$634,870	30	\$10.00	39	\$23.83	\$1.71	\$3.70	\$29.25	
2010	Willmar City of	Life-Science Innovations	\$0	\$142,184	\$142,184	20	\$21.63	30	\$26.05	\$1.90	\$2.88	\$30.84	
2010	Winsted City of	AZZ Galvanizing- Winsted aka AAA Galvanizing	\$0	\$0	\$0	32	\$11.66	34	\$14.24	\$3.08	\$0.19	\$17.51	
2010	Winsted City of	Millerbernd Manufacturing Co I	\$0	\$787,814	\$787,814	10	\$12.00	29	\$18.52	\$3.56	\$3.86	\$25.94	
2010	Winsted City of	Millerbernd Systems Inc	\$0	\$0	\$0	5	\$10.25	22	\$23.90	\$1.52	\$7.17	\$32.59	
2010	Winsted Township	AWI Manufacturing Inc	\$568,810	\$159,525	\$728,335	5	\$10.00	12	\$18.92	\$2.27	\$2.74	\$23.93	
2010	Worthington City of	Yourway Transportation LLC	\$0	\$0	\$0	1	\$10.06	3	\$13.28	Null	\$1.25	\$14.54	
2010	Worthington City of	Bedford Technology LLC	\$0	\$0	\$0	5	\$10.06	26	\$13.29	\$1.48	\$1.98	\$16.75	
			75	\$138,375,033	\$129,921,614	\$268,296,647	1303	\$12.06	1567	\$17.98	\$2.53	\$1.90	\$22.41

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Albany City of	Rainbow Restorations/RDTM LLC	0	Null	0	Null	Null	Null	Null
2010	Albert Lea City of	Bridon Cordage LLC	76	\$11.00	100	\$21.29	\$4.47	\$6.61	\$32.37
2010	Argyle City of	BMI Manufacturing Inc	0	Null	0	Null	Null	Null	Null
2010	Argyle City of	B.I.L. Mfg Inc	0	Null	0	Null	Null	Null	Null
2010	Baxter City of	Lindar Corp	0	Null	0	Null	Null	Null	Null
2010	Belgrade City of	Menard Inc	0	Null	0	Null	Null	Null	Null
2010	Blue Earth City of	Express Diagnostics International	0	Null	1	\$24.00	\$1.86	\$0.03	\$25.89
2010	Browerville City of	Fine Wood Structures	0	Null	0	Null	Null	Null	Null
2010	Camp Release Township	J & D Construction	0	Null	0	Null	Null	Null	Null
2010	Cohasset City of	Rapids Hydraulic & Machine Inc	4	\$10.02	4	\$18.47	\$1.70	\$0.78	\$20.95
2010	Crosby City of	United Packaging Inc	4	\$10.00	4	\$42.51	\$3.16	\$2.47	\$48.14
2010	Dassel City of	Farm Rite Equip Inc	8	\$10.00	8	\$11.03	\$0.68	\$0.18	\$11.89
2010	Elbow Lake EDA	W.A. Kretch Co. LLC dba Café Favorites	0	Null	0	Null	Null	Null	Null
2010	Fairmont City of	Hawkeye Foodservice Distribution	70	\$9.00	70	\$16.66	\$1.24	Null	\$17.89
2010	Faribault City of	Aldi Inc	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	Vinylite Holdings LLC dba Vinylite Windows	0	Null	0	Null	Null	Null	Null
2010	Fosston City of	Specialty Products & Technology Inc	0	Null	0	Null	Null	Null	Null
2010	Freeport City of	Mid Central Heating & A/C Inc	4	\$12.00	4	\$15.00	Null	Null	\$15.00
2010	Glencoe City of	Miller Manufacturing	44	\$10.23	44	\$12.50	\$1.25	\$0.63	\$14.38
2010	Granite Falls City of	Granite Falls Energy LLC	0	Null	0	Null	Null	Null	Null
2010	Hawley City of	Concord Equipment Inc	2	\$12.00	2	\$9.00	Null	\$3.00	\$12.00
2010	Heron Lake City of	Heron Lake BioEnergy	0	Null	0	Null	Null	Null	Null
2010	Hibbing City of	Cast Corporation	6	\$12.00	6	\$24.09	\$2.00	\$2.00	\$28.09
2010	Holdingford City of	Wm D. Scepiani Inc & Scepiani Properties LLC	0	Null	0	Null	Null	Null	Null
2010	LeCenter City of	LJP Manufacturing Processes	0	Null	0	Null	Null	Null	Null
2010	Litchfield City of	Bob Cat	108	\$11.00	108	\$20.26	\$2.63	\$1.64	\$24.53
2010	Little Falls City of	Ensamhat Adventurero LLC	5	\$12.00	4	\$14.41	\$0.59	\$0.33	\$15.33
2010	Little Falls City of	Pro-fect Automations Co-op	0	Null	0	Null	Null	Null	Null
2010	Little Falls Township	Ace Brothers Welding	0	Null	0	Null	Null	Null	Null
2010	Luverne City of	Luverne Welding and Machine Inc	0	Null	0	Null	Null	Null	Null
2010	Madison Lake City of	Pro Fabrication Inc	42	\$14.00	42	\$24.74	\$2.32	\$2.31	\$29.37
2010	Mankato City of	M.J. Biologics Inc	0	Null	0	Null	Null	Null	Null
2010	Mankato City of	CAB Construction Co	33	\$11.66	33	\$23.14	\$2.00	\$0.10	\$25.24
2010	McIntosh City of	McIntosh Machine Inc	2	\$9.00	2	\$12.50	Null	Null	\$12.50
2010	Melrose City of	Commercial Contractors Co of Melrose Inc	12	\$15.00	12	\$22.25	\$1.15	Null	\$23.40
2010	Moorhead City of	ByteSpeed LLC	0	Null	0	Null	Null	Null	Null
2010	Moorhead City of	Profutt LP, RDO Holdings Co and RDO Equipment	0	Null	0	Null	Null	Null	Null
2010	Moorhead City of	Midwest Concrete Pumping LLC	6	\$25.00	6	\$26.94	\$6.52	\$4.87	\$38.34
2010	Mountain Lake City of	Mountain Power Hydraulics Inc	20	\$11.66	18	\$13.54	\$2.03	\$0.24	\$15.81
2010	New Ulm City of	Associated Milk Producers Inc	122	\$11.66	244	\$17.13	\$2.55	\$7.50	\$27.18
2010	New York Mills City of	Industrial Finishing Services Inc	0	Null	0	Null	Null	Null	Null
2010	Oslo City of	Borderline Tire Industries	0	Null	0	Null	Null	Null	Null
2010	Parkers Prairie City of	Urbank Machine Inc	2	\$12.50	4	\$14.20	\$0.82	\$1.58	\$16.60
2010	Perham City of	KitMasters	8	\$9.97	10	\$19.11	\$1.56	Null	\$20.67
2010	Perham City of	Swan Machine LLP	3	\$14.00	2	\$19.43	\$1.67	Null	\$21.10
2010	Perham City of	Baker Hogan Houx Architecture	5	\$12.00	5	\$21.95	\$1.09	\$1.98	\$25.02
2010	Perham City of	Industrial Finishing Services	0	Null	0	Null	Null	Null	Null
2010	Pine City City of	DAKA Corp	19	\$12.39	14	\$21.83	\$2.18	\$2.40	\$26.42
2010	Pine River City of	Trussworthy Components Inc	0	Null	0	Null	Null	Null	Null
2010	Pipestone City of	Suzlon Wind Energy Corp	10	\$11.66	10	\$24.45	\$4.23	\$0.16	\$28.83
2010	Pipestone City of	Suzlon Rotor corp	0	Null	0	Null	Null	Null	Null
2010	Pipestone City of	Next Generation Power	0	Null	0	Null	Null	Null	Null
2010	Red Wing Port Authority	SCS-AIM Stencil Cutting & Supply	33	\$13.50	33	\$16.07	\$2.67	\$0.76	\$19.50
2010	Red Wing Port Authority	DBI/Capital Safety I	206	\$13.50	262	\$19.66	\$4.72	\$1.97	\$26.34
2010	Red Wing Port Authority	FSS Inc. dba Food Service Specialities	34	\$13.50	34	\$21.87	\$5.59	\$1.96	\$29.42
2010	Roseau City of	Polaris Industries Inc	0	Null	0	Null	Null	Null	Null
2010	Sartell City of	Thomas Tool & Supply	12	\$12.96	24	\$18.00	Null	Null	\$18.00

Summary of 2005 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	St. Cloud City of	Netgain Technology	13	\$27.91	13	\$30.31	\$0.78	\$3.80	\$34.89
2010	St. Cloud HRA	Granite City Dental Lab	22	Null	22	\$18.57	\$1.60	\$1.78	\$21.95
2010	St. Cloud HRA	Artic Cat	0	Null	30	\$16.83	\$4.75	Null	\$21.58
2010	St. Cloud HRA	Goldleaf Plastics Inc	49	\$12.96	49	\$22.84	\$3.00	\$0.23	\$26.07
2010	St. Cloud HRA	ING Bank, fsb	0	Null	390	\$17.43	\$3.20	\$1.69	\$22.33
2010	St. Cloud HRA	Artic Cold Storage	0	Null	0	Null	Null	Null	Null
2010	Truman City of	Schwan's Home Service Inc	20	\$10.00	20	\$21.10	\$2.63	\$1.96	\$25.69
2010	White Township	Mesabi Nugget, Delaware LLC	0	Null	0	Null	Null	Null	Null
2010	Willmar City of	Epitopix LLC	0	Null	0	Null	Null	Null	Null
2010	Willmar City of	Willmar Fabrication LLC	0	Null	0	Null	Null	Null	Null
2010	Willmar City of	Nova-Tech Engineering LLC	40	\$10.00	39	\$25.77	\$1.87	\$3.78	\$31.43
2010	Willmar City of	Life-Science Innovations	30	\$21.63	30	\$25.90	\$1.50	\$2.88	\$30.28
2010	Winsted City of	AZZ Galvanizing- Winsted aka AAA Galvanizing	0	\$0.00	0	Null	Null	Null	Null
2010	Winsted City of	Millerbernd Manufacturing Co I	0	Null	0	Null	Null	Null	Null
2010	Winsted City of	Millerbernd Systems Inc	0	Null	0	Null	Null	Null	Null
2010	Winsted Township	AWI Manufacturing Inc	0	Null	0	Null	Null	Null	Null
2010	Worthington City of	Yourway Transportation LLC	4	\$10.06	4	\$19.20	Null	\$1.29	\$20.48
2010	Worthington City of	Bedford Technology LLC	49	\$10.06	48	\$16.81	\$1.49	\$2.01	\$20.30
			75	\$12.38	1755	\$20.02	\$2.40	\$2.03	\$24.45

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Aitkin County	Mille Lacs Wild Rice Corp	\$0	\$0	\$0	3	\$11.00	9	\$10.91	\$0.18	Null	\$11.09
2010	Albert Lea City of	Agilis Co	\$0	\$168,114	\$168,114	6	\$11.00	51	\$12.32	\$0.11	Null	\$12.43
2010	Albert Lea City of	Albert Lea Select Foods	\$0	\$261,950	\$261,950	50	\$11.00	210	\$11.83	\$3.15	\$0.40	\$15.38
2010	Albert Lea City of	Trail's Truck Service Center Inc	\$0	\$38,929	\$38,929	14	\$11.00	17	\$14.57	\$0.32	\$0.14	\$15.03
2010	Albert Lea City of	Larson Manufacturing	\$0	\$1,000,000	\$1,000,000	25	\$11.00	44	\$13.72	\$2.86	\$9.04	\$25.63
2010	Alexandria City of	SunOpta Aseptic Inc	\$0	\$0	\$0	12	\$10.50	77	\$14.26	\$2.30	Null	\$16.56
2010	Alexandria City of	TWF Industries Inc	\$0	\$73,466	\$73,466	5	\$9.50	6	\$11.57	\$1.50	Null	\$13.07
2010	Alexandria City of	Pan O Gold Baking Co	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2010	Austin City of	Hansen Hauling & Excavating Inc	\$0	\$139,097	\$139,097	2	\$16.50	11	\$16.77	\$2.08	\$1.67	\$20.52
2010	Avon City of	Columbia Gear Corp	\$0	\$1,746,515	\$1,746,515	38	\$11.49	38	\$21.02	\$5.42	\$6.78	\$33.22
2010	Bagley City of	Real Stone LLC	\$0	\$0	\$0	10	\$11.66	6	\$14.30	Null	Null	\$14.30
2010	Bagley City of	Team Industries-Bagley	\$0	\$0	\$0	21	\$11.66	28	\$12.28	\$3.03	\$1.17	\$16.48
2010	Blue Earth County	Northstar Ethanol LLC	\$0	\$202,969	\$202,969	30	\$14.00	38	\$19.49	\$1.68	\$0.39	\$21.56
2010	Brainerd City of	Wausau Paper Printing and Writing LLC	\$0	\$1,880,000	\$1,880,000	75	\$12.00	181	\$20.69	\$1.93	\$4.57	\$27.19
2010	Brewster City of	MNSP	\$272,343	\$1,770,396	\$2,042,739	40	\$10.70	72	\$19.03	\$3.01	Null	\$22.04
2010	Byron City of	Schmidt Printing	\$0	\$1,160,112	\$1,160,112	1	\$14.00	94	\$14.45	Null	\$4.75	\$19.20
2010	Byron City of	Global Dairy Solutions	\$0	\$0	\$0	1	\$14.00	2	\$50.00	\$4.63	Null	\$54.63
2010	Byron City of	Leaf Guarding	\$0	\$18,842	\$18,842	1	\$14.00	4	\$21.23	\$1.07	Null	\$22.30
2010	Carlos Township	Quick Attach Attachments Inc	\$0	\$0	\$0	5	\$9.00	14	\$23.71	\$2.96	\$0.58	\$27.25
2010	Chandler City of	Actions Signs & Billboards	\$0	\$0	\$0	1	\$9.73	1	\$14.50	Null	Null	\$14.50
2010	Chisholm City of	MtD Acquisitions Inc	\$0	\$0	\$0	50	\$9.73	59	\$20.81	\$4.73	\$4.23	\$29.77
2010	Cohasset City of	Rapids Process Equipment Inc	\$5,800	\$42,500	\$48,300	1	\$16.00	6	\$22.75	\$3.67	\$4.50	\$30.92
2010	Cottonwood City of	Extreme Panel Technologies Inc	\$0	\$0	\$0	10	\$10.10	15	\$17.17	\$0.58	\$0.00	\$17.75
2010	Crookston City of	1st Mechanical Construction LLC	\$0	\$0	\$0	2	\$9.73	2	\$15.24	Null	\$0.61	\$15.85
2010	Dagget Brook Township	Barrett Ag Services Inc	\$0	\$29,395	\$29,395	7	\$10.30	8	\$11.16	\$0.55	\$0.30	\$12.02
2010	Deer Township	Central Boiler Companies Inc	\$0	\$988,085	\$988,085	40	\$10.10	77	\$16.51	\$1.90	\$4.42	\$22.83
2010	Detroit Lakes City of	Quality Machine & Tool	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null
2010	Detroit Lakes City of	Team Industries Park Rapids DL	\$0	\$0	\$0	4	\$9.00	7	\$13.55	\$3.57	\$0.99	\$18.11
2010	Duluth Seaway Port Authority	Goodin Company	\$1,652,000	\$75,000	\$1,727,000	0	Null	5	\$15.40	\$2.56	\$1.79	\$19.75
2010	East Grand Forks City of	Pracs Institute	\$2,500,000	\$750,000	\$3,250,000	18	\$15.00	36	\$10.04	Null	\$0.80	\$10.84
2010	Faribault City of	Sage Electrochromics Inc	\$0	\$894,000	\$894,000	20	\$12.00	67	\$27.00	\$2.08	\$0.26	\$29.34
2010	Fergus Falls City of	Games Unlimited Inc	\$0	\$0	\$0	1	\$9.96	1	\$12.12	\$0.00	\$0.00	\$12.12
2010	Fergus Falls City of	ShoreMaster Inc	\$0	\$0	\$0	15	\$9.96	15	\$13.71	\$3.07	\$0.45	\$17.23
2010	Fergus Falls City of	Innova Industries Inc	\$0	\$0	\$0	4	\$9.96	18	\$13.16	\$1.80	\$0.45	\$15.41
2010	Fergus Falls City of	Rischar Marketing Inc dba Tag Up	\$0	\$0	\$0	4	\$9.96	8	\$14.15	\$1.85	Null	\$16.00
2010	Frazee City of	Frazee Electric Inc	\$0	\$0	\$0	2	\$9.97	2	\$13.50	\$0.50	\$1.50	\$15.50
2010	Garfield City of	Golberg Companies Inc	\$0	\$69,373	\$69,373	7	\$11.00	8	\$17.24	\$1.50	Null	\$18.74
2010	Gennessee Township	Bushmills Ethanol Inc	\$0	\$2,060,000	\$2,060,000	25	\$10.00	35	\$24.31	\$1.80	\$1.20	\$27.31
2010	Glencoe City of	Jungclaus Implement Inc	\$0	\$527,423	\$527,423	10	\$10.00	11	\$13.53	Null	Null	\$13.53
2010	Holdingsford City of	Two Rivers Enterprises	\$0	\$50,000	\$50,000	4	\$15.00	5	\$17.62	\$5.73	\$0.45	\$23.80
2010	Jackson City of	BLM LLC dba Hitch Doc	\$0	\$0	\$0	10	\$10.00	21	\$14.36	Null	Null	\$14.36
2010	Jackson County	AGCO Jackson Operations-Challenger Facility	\$135,837	\$425,874	\$561,711	67	\$15.75	70	\$18.21	\$6.16	\$4.27	\$28.64
2010	Jackson County	AGCO Jackson Operations-Training Center	\$0	\$87,751	\$87,751	15	\$24.05	28	\$36.14	\$6.16	\$7.00	\$49.30
2010	Jackson County	Last Deck Inc	\$0	\$0	\$0	12	\$12.00	17	\$12.60	Null	Null	\$12.60
2010	Jackson County	Ziegler Inc	\$7,243,078	\$31,823	\$7,274,901	16	\$27.00	25	\$27.56	\$5.57	\$6.11	\$39.24
2010	Kenyon City of	Kenyon Ag Services LLC	\$0	\$18,750	\$18,750	2	\$10.00	6	\$13.96	\$0.95	\$1.49	\$16.40
2010	Lake County	Williamette Valley Co	\$0	\$18,481	\$18,481	4	\$10.00	5	\$23.20	\$6.33	\$0.25	\$29.78
2010	Lake Wilson City of	Schmitz Grain Inc	\$130,978	\$0	\$130,978	0	Null	1	\$13.00	Null	Null	\$13.00
2010	Lancaster City of	Hanson Manufacturing Inc	\$0	\$0	\$0	2	\$9.73	10	\$14.69	\$0.79	\$0.45	\$15.93
2010	Lancaster City of	PoDco, LLC	\$0	\$0	\$0	5	\$9.73	11	\$11.81	Null	\$0.91	\$12.72
2010	LaPrairie City of	Schwartz Red-Mix Inc	\$0	\$0	\$0	2	\$12.50	3	\$18.92	\$5.42	\$0.57	\$24.91
2010	LeCenter City of	Shetka Works LLC	\$0	\$0	\$0	2	\$11.00	7	\$13.99	Null	Null	\$13.99
2010	Litchfield City of	Vision Pharma Technologies LLC	\$16,416	\$359,763	\$376,179	9	\$11.00	20	\$15.09	\$0.26	\$0.06	\$15.41
2010	Litchfield City of	Meeker Cooperative Light & Power Association	\$9,381	\$212,980	\$222,361	3	\$11.00	3	\$23.95	\$3.62	\$5.41	\$32.98
2010	Little Falls City of	Meyer Associates Teleservices	\$262,292	\$248,000	\$510,292	10	\$12.00	19	\$9.92	\$2.11	\$0.64	\$12.67
2010	Little Falls City of	Atomic Learning	\$1,100,000	\$300,000	\$1,400,000	1	\$12.00	2	\$15.00	\$2.34	\$2.27	\$19.61
2010	Long Prairie City of	Impact Technology	\$350,000	\$50,000	\$400,000	5	\$12.00	3	\$20.00	\$1.00	Null	\$21.00
2010	Lucan City of	Country Enterprises Inc	\$0	\$45,149	\$45,149	3	\$10.70	9	\$13.71	Null	\$0.00	\$13.71
2010	Madison City of	Amundson Peterson Inc	\$0	\$0	\$0	2	\$15.00	4	\$14.28	\$0.40	\$0.28	\$14.96
2010	Marshall City of	Runnings Supply Inc	\$0	\$0	\$0	0	Null	11	\$24.69	\$1.17	\$0.59	\$26.45
2010	Marshall City of	Iowa Turkey Products Inc	\$0	\$0	\$0	200	\$11.66	333	\$11.70	\$0.59	\$0.01	\$12.30
2010	Melrose City of	Melrose Metal Works	\$0	\$700,000	\$700,000	9	\$11.89	8	\$12.41	\$0.36	Null	\$12.77

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010

Report Year	Grantor	Recipient	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	
2010	Milan City of	Vital Dyne Inc dba Twin RiverTech Inc	\$0	\$0	\$0	1	\$9.73	2	\$13.71	\$2.01	\$0.06	\$15.78	
2010	Moorhead City of	Niemi Enterprises LLP and SM Enterprises	\$0	\$0	\$0	3	\$10.00	7	\$12.81	\$1.09	Null	\$13.90	
2010	Morris City of	Wikens Industries	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null	
2010	Morris City of	KLJ Companies/Prairie Trailers	\$0	\$0	\$0	2	\$9.73	5	\$17.15	\$1.77	\$1.25	\$20.17	
2010	New Ulm City of	New Ulm Precisions Tool Inc	\$0	\$0	\$0	2	\$10.50	0	Null	Null	Null	Null	
2010	New Ulm City of	Medallion Cabinetry Inc	\$36,989	\$0	\$36,989	30	\$10.50	64	\$14.94	\$3.30	\$3.06	\$21.30	
2010	New Ulm City of	Beacon Promotions Inc	\$0	\$0	\$0	4	\$10.50	40	\$12.33	\$0.84	\$0.39	\$13.56	
2010	New Ulm City of	Windings Inc I	\$53	\$14,164	\$14,217	1	\$12.00	8	\$21.94	\$2.00	\$7.22	\$31.16	
2010	North Branch City of	Anderson Corp	\$0	\$383,903	\$383,903	10	\$17.50	107	\$16.91	\$2.44	\$4.50	\$23.85	
2010	Owatonna City of	Minnesota Concrete Products Inc	\$0	\$45,365	\$45,365	4	\$14.00	7	\$15.68	Null	\$1.42	\$17.09	
2010	Owatonna City of	Foamcraft Packaging Inc	\$0	\$25,000	\$25,000	3	\$14.00	3	\$11.89	\$1.72	\$0.43	\$14.04	
2010	Parkers Prairie City of	AbbeyMoor Medical Inc	\$0	\$0	\$0	110	Null	5	\$20.82	\$1.88	\$1.87	\$24.56	
2010	Perham City of	Barrel O'Fun Snack Foods Inc	\$7,074,111	\$19,944,476	\$27,018,587	22	\$9.97	236	\$10.64	\$2.40	\$2.50	\$15.54	
2010	Pine City City of	Advance Design & Systems LLC	\$15,200	\$350,970	\$366,170	2	\$12.39	14	\$22.91	\$1.42	\$0.26	\$24.58	
2010	Pine River Township	Hunt Utilities Group LLC	\$357,982	\$97,295	\$455,277	1	\$15.00	11	\$18.06	\$3.02	\$1.62	\$22.69	
2010	Pipestone City of	Bioverse Inc	\$0	\$0	\$0	1	\$9.73	2	\$13.08	Null	Null	\$13.08	
2010	Pipestone City of	Jandar LLC	\$0	\$0	\$0	0	Null	0	Null	Null	Null	Null	
2010	Redwood Falls City of	Airbourne Data Systems Inc	\$0	\$0	\$0	7	\$12.00	3	\$24.63	\$0.97	Null	\$25.61	
2010	Rochester City of	Mayo Collaborative Services Inc (MCSI)	\$0	\$1,473,798	\$1,473,798	92	\$9.73	149	\$22.15	\$5.19	\$6.24	\$33.59	
2010	Rochester City of	4TD LLC (PACE Electronics)	\$0	\$0	\$0	10	\$9.73	10	\$35.55	\$2.00	\$3.30	\$40.85	
2010	St. Cloud HRA	Eastside Glass Co	\$0	\$6,276	\$6,276	0	Null	0	Null	Null	Null	Null	
2010	St. Cloud HRA	Donlin Company	\$0	\$3,100	\$3,100	0	Null	0	Null	Null	Null	Null	
2010	St. James City of	Performance Plating	\$0	\$0	\$0	18	\$9.50	0	Null	Null	Null	Null	
2010	St. Peter City of	MS & GS Enterprises LLC (Exceed Packaging)	\$0	\$0	\$0	24	\$11.00	36	\$8.96	\$0.55	\$0.12	\$9.63	
2010	St. Peter City of	IHN III LLC	\$0	\$231,000	\$231,000	24	\$12.00	67	\$12.02	\$3.58	Null	\$15.60	
2010	Staples City of	Olander Tooling Inc	\$140,000	\$120,000	\$260,000	0	Null	0	Null	Null	Null	Null	
2010	Swanville City of	Rotomolding Inc	\$250,000	\$1,000	\$251,000	2	\$12.00	3	\$13.58	\$0.22	\$1.21	\$15.01	
2010	Troy Township	Beaver Creek Transport Inc	\$356,470	\$898,328	\$1,254,798	2	\$11.66	12	\$12.75	\$0.62	\$0.06	\$13.43	
2010	Upsala City of	Leading Edge Cabinets	\$248,443	\$62,420	\$310,863	2	\$12.00	2	\$15.00	\$1.56	\$0.87	\$17.43	
2010	Wadena City of	Willis Rubber	\$500,000	\$0	\$500,000	0	Null	0	Null	Null	Null	Null	
2010	Wadena City of	Drywall Supply Central-Wadena	\$0	\$0	\$0	3	\$9.83	3	\$19.26	\$3.33	\$1.35	\$23.94	
2010	Walker City of	Stille Havn Hus Inc	\$17,088	\$2,422	\$19,510	25	\$12.00	32	\$13.53	\$0.75	\$1.67	\$15.95	
2010	Walker City of	Next Innovations Ltd	\$0	\$74,000	\$74,000	4	\$10.00	30	\$16.61	\$1.27	\$1.60	\$19.49	
2010	Waseca City of	Elegant Creations Marble & More	\$0	\$0	\$0	2	\$11.25	4	\$13.50	\$0.40	Null	\$13.90	
2010	Wheaton EDA	Stoney Brook Wallcovering	\$0	\$65,000	\$65,000	5	\$9.73	5	\$17.40	Null	Null	\$17.40	
2010	Winnebago City of	Zierke Built Manufacturing I	\$11,500	\$16,250	\$27,750	3	\$9.73	3	\$14.25	\$1.66	Null	\$15.91	
2010	Wyoming City of	Polaris Industries	\$87,484	\$640,893	\$728,377	203	\$29.60	206	\$41.13	\$6.77	\$9.75	\$57.65	
			99	\$22,773,444	\$40,900,398	\$63,673,841	1565	\$11.93	2980	\$17.17	\$2.27	\$2.07	\$21.51

Note: Capital Investment is the amount of private capital investment actually made by the business in the JOBZ zone from January 1, 2009 through December 31, 2009.

Capital Investment Real = land and buildings

Capital Investment Personal = Equipment

Total Capital Investment = land and buildings + equipment

FTE (New) is full-time employment or as one job or a combination of jobs that will produce annualized cumulative expected hours of work, not including overtime, equal to 2,080 hours.

(New) job is defined as a job located in the zone that was created subsequent to the agreement date.

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Aitkin County	Mille Lacs Wild Rice Corp	4	\$11.00	4	\$11.00	\$0.00	\$0.00	\$11.00
2010	Albert Lea City of	Aglilis Co	3	\$11.00	3	\$30.12	\$0.75	\$0.00	\$30.86
2010	Albert Lea City of	Albert Lea Select Foods	0	Null	0	Null	Null	Null	Null
2010	Albert Lea City of	Trail's Truck Service Center Inc	10	\$11.00	10	\$16.03	\$0.57	\$0.06	\$16.66
2010	Albert Lea City of	Larson Manufacturing	0	Null	0	Null	Null	Null	Null
2010	Alexandria City of	SunOpta Aseptic Inc	0	Null	0	Null	Null	Null	Null
2010	Alexandria City of	TWF Industries Inc	0	Null	0	Null	Null	Null	Null
2010	Alexandria City of	Pan O Gold Baking Co	5	\$15.00	5	\$28.60	\$0.00	\$0.00	\$28.60
2010	Austin City of	Hansen Hauling & Excavating Inc	2	\$16.50	2	\$14.38	\$2.50	\$2.00	\$18.88
2010	Avon City of	Columbia Gear Corp	230	\$11.49	230	\$21.02	\$5.42	\$6.78	\$33.22
2010	Bagley City of	Real Stone LLC	0	Null	0	Null	Null	Null	Null
2010	Bagley City of	Team Industries-Bagley	0	Null	0	Null	Null	Null	Null
2010	Blue Earth County	Northstar Ethanol LLC	0	Null	0	Null	Null	Null	Null
2010	Brainerd City of	Wausau Paper Printing and Writing LLC	0	Null	0	Null	Null	Null	Null
2010	Brewster City of	MNSP	0	Null	0	Null	Null	Null	Null
2010	Byron City of	Schmidt Printing	0	Null	221	\$19.02	\$0.00	\$5.11	\$24.13
2010	Byron City of	Global Dairy Solutions	0	Null	0	Null	Null	Null	Null
2010	Byron City of	Leaf Guarding	0	Null	0	Null	Null	Null	Null
2010	Carlos Township	Quick Attach Attachments Inc	0	Null	0	Null	Null	Null	Null
2010	Chandler City of	Actions Signs & Billboards	0	Null	0	Null	Null	Null	Null
2010	Chisholm City of	MTD Acquisitions Inc	0	Null	0	Null	Null	Null	Null
2010	Cohasset City of	Rapids Process Equipment Inc	2	\$16.00	2	\$22.00	\$6.00	\$5.00	\$33.00
2010	Cottonwood City of	Extreme Panel Technologies Inc	12	\$10.10	12	\$17.57	\$0.48	\$0.00	\$18.05
2010	Crookston City of	1st Mechanical Construction LLC	0	Null	0	Null	Null	Null	Null
2010	Dagget Brook Township	Barrett Ag Services Inc	0	Null	0	Null	Null	Null	Null
2010	Deer Township	Central Boiler Companies Inc	0	Null	0	Null	Null	Null	Null
2010	Detroit Lakes City of	Quality Machine & Tool	4	\$9.30	4	\$18.77	\$0.85	\$1.17	\$20.79
2010	Detroit Lakes City of	Team Industries Park Rapids DL	0	Null	0	Null	Null	Null	Null
2010	Duluth Seaway Port Authority	Goodin Company	19	\$9.73	19	\$19.87	\$2.56	\$1.79	\$24.22
2010	East Grand Forks City of	Pracs Institute	27	\$15.00	26	\$19.81	\$1.69	\$1.58	\$23.08
2010	Faribault City of	Sage Electrochromics Inc	0	Null	26	\$37.64	\$2.43	\$0.34	\$40.41
2010	Fergus Falls City of	Games Unlimited Inc	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	ShoreMaster Inc	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	Innova Industries Inc	0	Null	0	Null	Null	Null	Null
2010	Fergus Falls City of	Rischar Marketing Inc dba Tag Up	0	Null	0	Null	Null	Null	Null
2010	Frazee City of	Frazee Electric Inc	8	\$9.97	8	\$18.56	\$0.38	\$1.13	\$20.06
2010	Garfield City of	Golberg Companies Inc	0	Null	0	Null	Null	Null	Null
2010	Genessee Township	Bushmills Ethanol Inc	0	Null	0	Null	Null	Null	Null
2010	Glencoe City of	Jungclaus Implement Inc	17	\$10.00	19	\$16.91	\$0.00	\$0.00	\$16.91
2010	Holdingford City of	Two Rivers Enterprises	0	Null	0	Null	Null	Null	Null
2010	Jackson City of	BLM LLC dba Hitch Doc	27	\$10.00	27	\$16.56	\$0.00	\$0.00	\$16.56
2010	Jackson County	AGCO Jackson Operations-Challenger Facility	0	Null	0	Null	Null	Null	Null
2010	Jackson County	AGCO Jackson Operations-Training Center	0	Null	0	Null	Null	Null	Null
2010	Jackson County	Last Deck Inc	0	Null	0	Null	Null	Null	Null
2010	Jackson County	Ziegler Inc	0	Null	0	Null	Null	Null	Null
2010	Kenyon City of	Kenyon Ag Services LLC	0	Null	0	Null	Null	Null	Null
2010	Lake County	Williamette Valley Co	4	\$10.00	0	Null	Null	Null	Null
2010	Lake Wilson City of	Schmitz Grain Inc	4	\$9.73	4	\$15.64	\$0.00	\$0.00	\$15.64
2010	Lancaster City of	Hanson Manufacturing Inc	0	Null	0	Null	Null	Null	Null
2010	Lancaster City of	PoDco, LLC	2	\$9.73	2	\$14.95	\$0.00	\$1.15	\$16.10
2010	LaPrairie City of	Schwartz Redi-Mix Inc	2	\$12.50	2	\$21.73	\$2.53	\$0.66	\$24.91
2010	LeCenter City of	Shetka Works LLC	0	Null	0	Null	Null	Null	Null
2010	Litchfield City of	Vision Pharma Technologies LLC	0	Null	0	Null	Null	Null	Null
2010	Litchfield City of	Meecker Cooperative Light & Power Association	25	\$11.00	25	\$29.34	\$3.60	\$6.91	\$39.85
2010	Little Falls City of	Meyer Associates Teleservices	23	\$12.00	23	\$11.12	\$2.11	\$0.72	\$13.96
2010	Little Falls City of	Atomic Learning	5	\$12.00	5	\$19.78	\$2.92	\$2.68	\$25.37
2010	Long Prairie City of	Impact Technology	2	\$12.00	10	\$18.20	\$1.00	\$0.00	\$19.20
2010	Lucan City of	Country Enterprises Inc	6	Null	6	\$14.63	\$0.54	\$0.00	\$15.17
2010	Madison City of	Arundson Peterson Inc	0	Null	20	\$17.95	\$2.25	\$0.64	\$20.84
2010	Marshall City of	Runnings Supply Inc	40	\$15.57	43	\$16.04	\$0.98	\$0.43	\$17.44
2010	Marshall City of	Iowa Turkey Products Inc	0	Null	0	Null	Null	Null	Null
2010	Melrose City of	Melrose Metal Works	14	\$13.14	14	\$17.34	\$1.00	\$0.00	\$18.34
2010	Milan City of	Vital Dyne Inc dba Twin RiverTech Inc	4	\$9.73	4	\$17.17	\$2.01	\$0.06	\$19.24

Summary of 2004 JOBZ Business Assistance Agreements Reported by Government Agencies in 2010 (continued)

Report Year	Grantor	Recipient	Retention Goals	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)
2010	Moorhead City of	Niemi Enterprises LLP and SM Enterprises	31	\$10.00	31	\$22.73	\$1.55	\$0.00	\$24.28
2010	Morris City of	Wilkens Industries	25	Null	23	\$15.25	\$2.31	\$0.61	\$18.16
2010	Morris City of	KLJ Companies/Prairie Trailers	9	\$9.73	9	\$15.16	\$1.82	\$1.87	\$18.86
2010	New Ulm City of	New Ulm Precisions Tool Inc	20	\$10.50	18	\$24.02	\$1.70	\$2.74	\$28.46
2010	New Ulm City of	Medallion Cabinetry Inc	0	Null	0	Null	Null	Null	Null
2010	New Ulm City of	Beacon Promotions Inc	45	Null	44	\$22.25	\$1.86	\$1.10	\$25.21
2010	New Ulm City of	Windings Inc I	85	Null	87	\$20.18	\$2.00	\$7.22	\$29.40
2010	North Branch City of	Anderson Corp	0	Null	0	Null	Null	Null	Null
2010	Owatonna City of	Minnesota Concrete Products Inc	0	Null	0	Null	Null	Null	Null
2010	Owatonna City of	Foamcraft Packaging Inc	10	\$10.00	10	\$20.66	\$2.63	\$1.19	\$24.49
2010	Parkers Prairie City of	AbbeyMoor Medical Inc	0	Null	0	Null	Null	Null	Null
2010	Perham City of	Barrel O'Fun Snack Foods Inc	0	Null	0	Null	Null	Null	Null
2010	Pine City City of	Advance Design & Systems LLC	2	\$12.39	0	Null	Null	Null	Null
2010	Pine River Township	Hunt Utilities Group LLC	6	\$10.00	5	\$28.77	\$6.68	\$3.09	\$38.54
2010	Pipestone City of	Bioverse Inc	4	\$9.73	4	\$22.43	\$0.37	\$0.00	\$22.80
2010	Pipestone City of	Jandar LLC	0	Null	0	Null	Null	Null	Null
2010	Redwood Falls City of	Airbourne Data Systems Inc	2	\$12.00	2	\$32.98	\$5.47	\$0.00	\$38.45
2010	Rochester City of	Mayo Collaborative Services Inc (MCSI)	460	\$9.73	463	\$24.82	\$5.46	\$6.24	\$36.52
2010	Rochester City of	4TD LLC (PACE Electronics)	30	\$9.73	30	\$21.40	\$2.00	\$1.92	\$25.32
2010	St. Cloud HRA	Eastside Glass Co	19	\$12.96	0	Null	Null	Null	Null
2010	St. Cloud HRA	Donlin Company	0	Null	34	\$20.17	\$3.85	\$2.36	\$26.39
2010	St. James City of	Performance Plating	0	Null	0	Null	Null	Null	Null
2010	St. Peter City of	MS & GS Enterprises LLC (Exceed Packaging)	0	Null	0	Null	Null	Null	Null
2010	St. Peter City of	IHN III LLC	0	Null	0	Null	Null	Null	Null
2010	Staples City of	Olander Tooling Inc	4	\$10.40	3	\$20.38	\$0.00	\$0.00	\$20.38
2010	Swanville City of	Rotomolding Inc	2	\$12.00	2	\$14.00	\$0.65	\$1.21	\$15.86
2010	Troy Township	Beaver Creek Transport Inc	2	\$11.66	3	\$14.00	\$1.64	\$0.17	\$15.81
2010	Upsala City of	Leading Edge Cabinets	0	Null	0	Null	Null	Null	Null
2010	Wadena City of	Willis Rubber	30	\$7.73	14	\$14.28	\$0.00	\$0.00	\$14.28
2010	Wadena City of	Drywall Supply Central-Wadena	5	\$9.83	5	\$15.24	\$3.33	\$1.35	\$19.92
2010	Walker City of	Stille Havn Hus Inc	0	Null	0	Null	Null	Null	Null
2010	Walker City of	Next Innovations Ltd	10	\$10.00	10	\$12.10	\$1.44	\$1.29	\$14.83
2010	Waseca City of	Elegant Creations Marble & More	0	Null	3	\$18.18	\$1.19	\$0.00	\$19.37
2010	Wheaton EDA	Stoney Brook Wallcovering	0	Null	0	Null	Null	Null	Null
2010	Winnebago City of	Zierke Built Manufacturing I	0	Null	0	Null	Null	Null	Null
2010	Wyoming City of	Polaris Industries	39	\$29.60	39	\$42.84	\$6.77	\$9.75	\$59.36
			99	1341	1615	\$20.07	\$1.94	\$1.64	\$23.66

Retention is defined as a retained job at a specific wage level that existed prior to the signing of the JOBZ business subsidy agreement.

Summary of Statewide 2004 - 2009 JOBZ Business Assistance Activity

JOBZ MBAF Activity	Total Number JOBZ Projects	Capital Investment (Real)	Capital Investment (Personal)	Total Capital Investment	FTE (New) Job Goals	FTE (New) Wage Goals (including benefits)	FTE (New) Job Actuals	Average FTE (New) Job Wage Actuals	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	Retention Wage Goals (including benefits)	Retention Jobs Actuals	Retention Wages (including benefits)	Average Hourly Health Insurance	Average Hourly Other Benefits	Average Hourly Total Compensation (including benefits)	
2009	8	\$935,654	\$9,237,440	\$10,173,094	102	\$11.77	82	\$13.91	\$1.83	\$1.26	\$17.00	491	\$11.66	469	\$22.05	\$2.26	\$2.22	\$26.53
2008	26	\$37,104,994	\$60,536,614	\$97,641,608	342	\$12.78	384	\$18.89	\$3.39	\$1.28	\$23.56	531	\$11.66	552	\$18.17	\$2.65	\$1.81	\$22.63
2007	31	\$966,543	\$1,468,669	\$2,435,212	379	\$12.15	258	\$19.65	\$1.74	\$2.82	\$24.21	1,053	\$12.10	828	\$20.55	\$1.11	\$2.84	\$24.50
2006	53	\$66,921,793	\$51,752,923	\$118,674,717	667	\$12.16	1,060	\$17.95	\$2.31	\$1.58	\$21.84	412	\$11.71	392	\$22.72	\$2.25	\$1.54	\$26.51
2005	75	\$138,375,033	\$129,921,614	\$268,296,647	1,303	\$12.06	1,567	\$17.98	\$2.53	\$1.90	\$22.41	1,127	\$12.38	1,755	\$20.02	\$2.40	\$2.03	\$24.45
2004	99	\$22,773,444	\$40,900,398	\$63,673,841	1,565	\$11.93	2,980	\$17.17	\$2.27	\$2.07	\$21.51	1,341	\$11.66	1,615	\$20.07	\$1.94	\$1.64	\$23.66
Total	292	\$267,077,461	\$293,817,658	\$560,895,119	4,358	\$12.14	6,331	\$17.59	\$2.35	\$1.82	\$21.75	4,955	\$11.86	5,611	\$20.60	\$2.10	\$2.01	\$24.71

Summary of JOBZ Business Assistance Agreements that were Terminated from the JOBZ Program in 2010

Report Year	Activity Year	Grantor	Recipient	Assistance Type	Reason for Default	Steps Taken for Compliance or Recouping Subsidy
2010	2008	Dawson City of	Noah's Ark LLC	JOBZ	Fail to meet requirements	State waived repayment
						Recipient withdrew from program with DEED approval but status of clawback with Department of Revenue DOR not known at this time.
2010	2009	Duluth City of	Ikonics Corp			
2010	2007	Fergus Falls City of	ACS Application Management Services Inc	JOBZ	Economic	City waiting to see if State approve payment deferment
2010	2008	Madison Lake City of	Racecraft Inc	JOBZ	Failed to meet job goals	Project removed from program. Status of clawback with DOR not known at this time.
2010	2006	Mountain Lake City of	Mountain Power Hydraulics Inc	JOBZ	Qualified Business did not meet job creation and retention goals of its JOBZ BSA dated 8/24/2005	Project removed from program. Status of clawback with DOR not known at this time.
2010	2009	New Ulm City of	Windings Inc II	JOBZ	Economic conditions & didn't meet the job creations goals	Project removed from program. Status of clawback with DOR not known at this time.
2010	2005	New Ulm City of	New Ulm Precisions Tool Inc	JOBZ	Economic Conditions & didn't meet job creation goals	Project removed from program. Status of clawback with DOR not known at this time.
2010	2005	Parkers Prairie City of	AbbeyMoor Medical Inc	JOBZ	Economic Downturn-Regulatory Delays	Project removed from program. Status of clawback with DOR not known at this time.
2010	2008	Pelican Rapids City of	Environmental Control Systems Inc	JOBZ	Economic downturn	Project removed from program. Status of clawback with DOR not known at this time.
2010	2008	Pelican Rapids City of	West Central Turkeys LLC		Failed to meet job goals	Project removed from program in 2010. Status of clawback with DOR not known at this time.
2010	2007	Perham City of	Advance Structural Components	JOBZ	Company manufactures pre-fabricated wall systems for construction. The housing and construction downturn has severely impacted this business	Fell short of goals. Project removed from program in 2010. Status of clawback with DOR not known at this time. Department of Revenue may require repayment.
2010	2006	Pine City City of	DAKA Corp	JOBZ	Unable to maintain jobs goals	Amendment of agreement to shorten duration - status unknown at this time.
2010	2006	St. Cloud HRA	ING Bank, fsb	JOBZ	Failed to meet job goals	Project removed from program. Status of clawback with DOR not known at this time.
2010	2005	St. James City of	Performance Plating	JOBZ	Auto industry, economy and foreign competition	Performance Plating was removed from the JOBZ program August 3, 2009. Status of clawback with DOR not known at this time.
2010	2006	Truman City of	Schwan's Home Service Inc	JOBZ	Didn't meet job goals	Project removed from program. Status of clawback with DOR not known at this time.
2010	2005	Wadena City of	Willis Rubber	JOBZ	Economic downturn	Project removed from program. Status of clawback with DOR not known at this time.
2010	2007	Willmar City of	Feedlogic Corp	JOBZ	Recipient unable to fill vacant positions	Project no longer qualified for JOBZ and removed from program. Status of clawback with DOR not known at this time.

Summary of JOBZ Business Assistance Agreements that Failed to Fulfill Goals and Obligations in 2010

Report Year	Activity Year	Grantor	Recipient	Assistance Type	Reason for Default	Steps Taken for Compliance or Recouping Subsidy
2010	2007	Alexandria City of	Donnelly Custom Manufacturing Co	JOBZ	Economic Downturn	The company has rehired 6 of the 8 required in the JOBZ agreement. Of which, 5 employees meet the 11.66 hourly wage required by the program. The company is seeing positive growth early in 2010. At the time, the City has not taken any formal action to recoup any JOBZ benefits-waiting for the State response on subsidy report
2010	2006	Belgrade City of	Menard Inc	JOBZ	Economy	Will meet w/DEED staff and discuss amending agreement.
2010	2007	Blue Earth City of	Nortech Systems Inc. dba Aerospace Systems	JOBZ	Due to loss of large contracts the company had two lay-offs on April 7 and July 31, 2009. In addition to the lay-offs the company had to consolidate their Fairmont and Blue Earth locations to one plant in Blue Earth	The company is planning and working on rebuilding their volume and thus their employee base.
2010	2009	Duluth Seaway Port Authority	Hudyma@Hudyma Inc dba Brigham Upholstery/SCS Aircraft Interiors	JOBZ	Lost 50 percent of gross sales	Two new hires in 2010 (HR person, sales)
2010	2007	Duluth Seaway Port Authority	Northstar Tool & Machine dba Northstar Aerospace	JOBZ	Major customer - CIRRUS DESIGN reduced orders due to economic conditions	Status unknown at this time.
2010	2005	North Branch City of	Anderson Corp	JOBZ	Growth slowed due to poor economic conditions that hit the housing market particularly hard	Submitted agreement amendment to reduce zone duration proportional to shortfall to job goal.
2010	2006	St. Cloud HRA	Granite City Dental Lab	JOBZ	Positions are not all at 110% of Federal Poverty Level	Status unknown at this time.
2010	2006	St. Cloud HRA	Artic Cat	JOBZ	Business decline due to recession	No steps taken at the time of this reporting but agreement amendment option pending.
2010	2007	Winsted City of	Advantage Mailing	JOBZ	Failed to meet job creation and retention goals of its JOBZ business subsidy agreement dated December 31, 2005.	JOBZ business assistance agreement amended to shorten duration to December 31, 2014.

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Note: As of December 15, 2010, these projects had compliance issues and were either pending amendment or removal from the program.