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400 Sibley Street | Suite 300 | Saint Paul, MN 55101-1998 | 651.296.7608 800.657.3769 | fax: 651.296.8139 | tty: 651.297.2361 | www.mnhousing.gov Equal Opportunity Housing and Equal Opportunity Employment

DATE: February 16, 2010

TO:The Honorable Karen ClarkState Representative471 State Office Building

The Honorable David Tomassoni State Senator 317 Capitol Building

FROM: Daniel M. Bartholomay, Commissioner (651) 296-2172

RE:

2009 Operating Costs Report

I am submitting the attached Operating Costs Report For FY 2009 and Budget Plan For FY 2010 for the Minnesota Housing Finance Agency (MHFA), pursuant to Minn. Stat. § 462A.20, subd. 2a. I would like to draw your attention to two facts contained in the report. One is that the projected FY2010 expenditures are 3% below the expenditures in FY 2009. The other notable element of the report is that due to market conditions, the amount of assistance that the agency was able to provide to first-time homebuyers was substantially lower than in the recent past. As a result, the operating costs as a percentage of total assistance is higher than usual. The federal government has provided assistance recently that will enable the Agency to provide substantially more funding for first-time homebuyers in FY 2010-FY2011.

Also enclosed is the Agency's 2009 Financial Report, which includes the audited financial statements for all of the Agency's funds. An independent certified public accounting firm audits the Agency's financial statements every year. The procedures used to audit the Agency's administrative expenses are primarily analytical in nature. For the larger individual amounts included in the salaries and benefits and other general operating expense lines, comparisons are made to the prior year. Large fluctuations, if any, are identified, reviewed and assessed for reasonableness. The total amount of payroll is consistent with the Agency's

Minnesota Housing finances and advances affordable housing Opportunities for low and moderate income Minnesotans to enhance quality of life and foster strong communities. 2009 Operating Costs Report February 16, 2010 Page Two

payroll records. The 2009 Financial Report fulfills the statutory requirement that the financial statement include information on expenditures and receipts relating to debt issuance and administration, and loan origination and administration.

Enclosures

cc: Emily Adriaens Fiscal Analyst 328 State Office Building

> Dave Jensen Fiscal Policy Analysis Office G-17 Capitol

Ryan Baumtrog Executive Budget Officer MMB 400 Centennial Office Building Christine Murphy, Committee Administrator 430 State Office Bldg.

Cap O'Rourke, Division Administrator 317 Capitol Building

MINNESOTA HOUSING FINANCE AGENCY OPERATING COSTS REPORT FOR F.Y. 2009 AND BUDGET PLAN FOR F.Y. 2010 SUBMITTED PURSUANT TO M.S. 462A.20, Subd. 2a DATED: FEBRUARY 11, 2010

(Dollars in Thousands)

	FY 2009			FY 2010					Estimated
	Budgotod	Actual		Dudaatad	Actual Expendits	Estimated Expendits			Yr over Yr Increase
On curation of Constant	Budgeted.	Actual		Budgeted	through	for the	Under (Over)		(Decrease)
Operating Costs	Expendits	Expendits		<u>Expendits</u>	<u>12/31/2009</u>	<u>Full Year</u>	<u>Budget</u>		in Expendits
Salaries and Benefits	18,671	17,693		18,364	8,404	17,697	667		4
Rents and Utilities	1,262	1,206		1,135	550	1,114	21		(92)
Repairs, Alterations, Maintenance	46	146		52	6	50	2		(96)
Printing and Advertising	553	305		386	21	350	36		45
Professional/Technical Services (NOTE A)	4,015	2,520		3,067	729	1,941	1,126		(579)
Computer and Systems Services (NOTE B)	525	1,023		642	567	1,536	(894)		513
Communications	231	243		212	88	211	1		(32)
Travel and Subsistence, Instate	151	168		172	. 72	158	14		(10)
Travel and Subsistence, Out of State	175	122		174	33	104	70		(18)
Supplies	478	301		331	55	225	106		(76)
Equipment	259	173		266	40	150	116	-	(23)
Employee Development	244	183		329	89	225	104		42
Other Operating Costs (NOTE C)	247	454		157	180	251	(94)	-	(203)
State Indirect Cost Billings (NOTE D)	266	262		68	16	65	3		(197)
Attorney General Costs	379	379		342	171	342	. 0		(37)
Total, Agency Operating Costs (NOTE E)	27,502	25,178		25,697	11,021	24,419	1,278		(759)
		and the second second							
Assistance Provided	FY 2001	FY 2002	FY 2003	<u>FY 2004</u>	FY 2005	FY 2006	FY 2007	FY 2008	<u>FY 2009</u>
Total Assistance Provided by the Agency (NOTE F)	383,016	520,956	466,806	533,983	637,314	717,616	744,983	669,756	444,237

4.09%

3.16%

3.78%

2.96%

3.06%

3.58%

5.67%

3.50%

4.26%

Operating Costs as a % of Assistance Provided

Please see next page for explanatory footnotes.

MINNESOTA HOUSING FINANCE AGENCY FOOTNOTES TO OPERATING COSTS REPORT FOR F.Y. 2009 AND BUDGET PLAN FOR F.Y. 2010

THE FOLLOWING COMPARISONS ARE BETWEEN THE ESTIMATED EXPENDITURES FOR FY 2010 AND THE ACTUAL EXPENDITURES FOR FY 2009. THE EXPENDITURE CATEGORIES DISCUSSED ARE THOSE FOR WHICH THE YEAR-OVER-YEAR CHANGE EXCEEDS 0.5% OF THE CURRENT YEAR'S BUDGET.

NOTE A, Professional/Technical Services. The decrease in professional/technical services is primarily due to limiting current year expenditures for significant information systems initiatives.

NOTE B, Computer and System Services. The increase in computer and system services is due to increased licensing Costs on some major computer software.

NOTE C, Other Operating Costs. The decrease in other operating costs is due mainly to one-time legal costs and office space reconfigurations in 2009 that didn't occur in 2010.

NOTE D, State Indirect Cost Billings. The decrease in state indirect cost billings is due to a one-time adjustment credit in 2010.

NOTE E, Total Agency Operating Costs. The estimated Agency operating costs for 2010 are 3% less than the actual Agency operating costs for 2009.

NOTE F, Assistance Provided. The decrease in the amount of assistance provided in FY 2009 is due almost entirely to market conditions that resulted in the purchase of significantly fewer mortgages for first-time homebuyers. The assistance provided figures for the years ended 9/30/01 to 9/30/09 are from the Agency's annual Program Assessment Report. This report is submitted to the Legislature each year.