# **2005** Minnesota



MINNESOTA DEPARTMENT OF EMPLOYMENT AND ECONOMIC DEVELOPMENT

LABOR MARKET INFORMATION OFFICE

IN COOPERATION WITH THE

UNITED STATES DEPARTMENT OF LABOR

## SOUTHWEST PLANNING REGION

SALARY SURVEY

A product of the Occupational Employment Statistics (OES) Wage Survey

- 90

023

March 2006

Occupational Title	Me	edian Wa	ge	Occupational Title	Median Wage		
S	outhwest	State	US	S	outhwest	State	US
Architecture & Engineering				Graphic Designers	\$16.04	19.61	18.6
Architects, Except Landscape and Naval	\$33.91	29.04	30.19	Interior Designers	\$17.74	21.66	20.3
Architectural and Civil Drafters	\$19.80	20.93	19.57	Interpreters and Translators	\$19.24	18.76	17.1
Civil Engineering Technicians	\$21.93	22.91	18.99	Media and Communication Workers, All Other	\$15.90	20.87	20.4
Civil Engineers	\$30.97	31.29	32.07	Merchandise Displayers and Window Trimmers	\$10.53	13.36	10.9
Electrical and Electronic Engineering Technicians	\$19.69	21.91	23.16	Multi-Media Artists and Animators	\$16.85	20.86	24.5
Electrical and Electronics Drafters	\$16.34	23.05	21.70	Photographers	\$35.59	17.32	13.0
Electrical Engineers	\$31.38	35.93	35.76	Producers and Directors	\$13.07	22.12	25.7
Electronics Engineers, Except Computer	\$31.38	35.63	37.74	Public Relations Specialists	\$19.97	22.64	21.8
Health and Safety Engineers, Except Mining Safety	\$36.44	33.43	31.60	Technical Writers	\$20.73	27.21	26.7
Engineers and Inspectors	4 <b>50</b> .11	55,45	51.00	Writers and Authors	\$14.99	22.56	22.3
Industrial Engineering Technicians	\$17.10	21.51	22.40	Building & Grounds Cleaning & Mainten	ance		
Industrial Engineers	\$25.86	32.97	32.47		\$17.08	15.23	14.
Materials Engineers	\$28.09	33.05	33.70	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	\$17.08	15.25	14.
Mechanical Drafters	\$18.36	21.78	21.37	First-Line Supervisors/Managers of Landscaping, Lawn	\$18.29	19.22	17.
Mechanical Engineering Technicians	\$20.01	21.94	21.64	Service, and Groundskeeping Workers	+0 AC	10.66	0.1
Mechanical Engineers	\$28.04	31.07	33.03	Grounds Maintenance Workers, All Other	\$8.46	10.66	9.
Surveying and Mapping Technicians	\$15.21	18.79	15.24	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	g \$9.90	10.38	9.
Surveyors	\$29.56	24.03	21.61	Landscaping and Groundskeeping Workers	\$11.66	11.55	10.
Arts, Design, Entertainment, Sports, & M	fedia			Maids and Housekeeping Cleaners	\$9.07	9.07	8.
				Pest Control Workers	\$8.49	15.99	13.
Art Directors	\$28.33	31.62	31.32	Pesticide Handlers, Sprayers, and Applicators, Vegetat	ion \$11.62	12.51	12.
Audio and Video Equipment Technicians	\$14.94	20.16	16.28	<b>Business &amp; Financial Operations</b>			
Broadcast Technicians	\$13.08	17.57	14.31				
Coaches and Scouts	\$24,728	28,841	26,500	Accountants and Auditors	\$22.05	24.84	25.
Commercial and Industrial Designers	\$29.14	23.80	25.68	All Other Business Operations and Human Resources Specialists	\$19.66	22.60	26.
Editors	\$17.71	21.07	21.92	Appraisers and Assessors of Real Estate	\$17.20	28.51	21.
Fine Artists, Including Painters, Sculptors, and Illustrate	ors \$21.96	21.04	20.27	Claims Adjusters, Examiners, and Investigators	\$15.86	20.43	22.
Floral Designers	\$10.47	11.11	10.21	,, <u>,</u>	f 3 ¢		

2

2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title	Median Wage			Occupational Title	Median Wag		
	Southwest	State	US	So	uthwest	State	US
Compensation, Benefits, and Job Analysis Specialists	\$18.92	23.60	23.94	Mental Health Counselors	\$21.00	18.34	16.41
Compliance Officers, Except Agriculture, Construction	, \$23.93	25.82	23.85	Probation Officers and Correctional Treatment Specialists	\$21.19	25.10	19.53
Health and Safety, and Transportation Cost Estimators	\$25.65	25.41	25.02	Rehabilitation Counselors	\$14.40	16.44	13.71
	\$23.03 \$21.90	25.85	23.98	Social and Human Service Assistants	\$11.57	12.48	12.15
Credit Analysts	\$21.90 \$24.41	28.53	22.45	Substance Abuse and Behavioral Disorder Counselors	\$17.38	19.42	16.04
Emergency Management Specialists				Computer & Mathematical			
Employment, Recruitment, and Placement Specialists		21.74	20.24		422.22	21.00	20.05
Financial Analysts	\$25.78	31.73	30.85	Computer Programmers	\$23.32	31.99	30.95
Financial Specialists, All Other	\$21.05	23.99	24.71	Computer Software Engineers, Applications	\$33.59	37.38	37.50
Insurance Underwriters	\$23.28	26.17	24.33	Computer Software Engineers, Systems Software	\$33.28	39.44	39.87
Loan Counselors	\$18.56	18.35	17.11	Computer Specialists, All Other	\$22.61	29.44	29.14
Loan Officers	\$26.37	25.51	24.16	Computer Support Specialists	\$16.01	21.10	19.97
Management Analysts	\$28.70	32.14	31.73	Computer Systems Analysts	\$28.49	32.08	33.17
Personal Financial Advisors	\$18.82	25.52	30.70	Database Administrators	\$30.03	33.19	30.44
Purchasing Agents and Buyers, Farm Products	\$27.28	28.43	21.94	Network and Computer Systems Administrators	\$22.55	29.28	29.05
Purchasing Agents, Except Wholesale, Retail, and Fa Products	rm \$20.74	24.08	23.77	Network Systems and Data Communications Analysts	\$24.54	32.31	30.10
Tax Examiners, Collectors, and Revenue Agents	\$25.74	25.70	21.62	<b>Construction &amp; Extraction</b>			
Tax Preparers	\$12.46	19.29	12.84	Brickmasons and Blockmasons	\$20.49	24.70	20.64
Training and Development Specialists	\$19.46	24.43	22.29	Carpenters	\$17.73	19.79	17.32
Wholesale and Retail Buyers, Except Farm Products	\$17.62	23.60	20.73	Cement Masons and Concrete Finishers	\$12.94	22.26	15.44
Community & Social Services				Construction and Building Inspectors	\$20.65	25.73	21.59
-	+17.C0	21.04	17.00	Construction Laborers	\$12.27	19.00	12.41
Child, Family, and School Social Workers	\$17.68	21.91	17.20	Electricians	\$20.83	29.35	20.81
Clergy	\$10.73	19.39	18.61	First-Line Supervisors/Managers of Construction Trades	\$22.77	27.22	25.12
Directors, Religious Activities and Education	\$13.81	19.73	15.09	and Extraction Workers			
Educational, Vocational, and School Counselors	\$15.86	17.59	22.68	Helpers, Construction Trades, All Other	\$6.73	12.85	10.31
Health Educators	\$14.91	20.68	19.49	HelpersBrickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$11.73	14.95	12.20
Medical and Public Health Social Workers	\$17.51	20.37	20.03	HelpersCarpenters	\$10.06	10.72	10.69
Mental Health and Substance Abuse Social Workers	\$19.39	21.10	16.86		410.00	-917 -	10.00

3

Note: For explanation of wage symbols, see the Methodology section on page 11.

2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title	Media		ge	Occupational Title	Media		age
S	outhwest	State	US		Southwest	State	US
HelpersPipelayers, Plumbers, Pipefitters, and Steamfitters	\$12.60	12.24	11.16	Philosophy and Religion Teachers, Postsecondary	\$51,714	49,128	53,737
Highway Maintenance Workers	\$17.11	17.51	14.77	Preschool Teachers, Except Special Education	\$13.34	12.64	10.59
Operating Engineers and Other Construction Equipment	·	22.81	17.57	Psychology Teachers, Postsecondary	\$59,489	51,621	56,977
Operators	4			Secondary School Teachers, Except Special and Vocational Education	\$44,494	45,806	47,13
Painters, Construction and Maintenance	\$18.47	18.04	15.04	Self-Enrichment Education Teachers	\$22.31	17.89	15.4
Paving, Surfacing, and Tamping Equipment Operators	\$17.91	20.98	14.89	Sociology Teachers, Postsecondary	\$63,691	50,242	55,80
Pipelayers	\$17.44	22.64	14.02	Special Education Teachers, Middle School	\$38,917	46,246	45,99
Plumbers, Pipefitters, and Steamfitters	\$19.65	26.72	20.63				
Septic Tank Servicers and Sewer Pipe Cleaners	\$10.54	17.89	14.84	Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$43,799	46,879	45,30
Sheet Metal Workers	\$17.52	23.58	17.72	Special Education Teachers, Secondary School	\$43,829	47,870	47,31
Education, Training, & Library				Teacher Assistants	\$21,356	20,943	20,24
				Vocational Education Teachers, Middle School	\$37,118	46,767	44,85
Adult Literacy, Remedial Education, and GED Teachers and Instructors	\$17.39	21.42	19.52	Vocational Education Teachers, Postsecondary	\$25.29	22.19	20.2
Art, Drama, and Music Teachers, Postsecondary	\$50,428	46,828	50,834	Vocational Education Teachers, Secondary School	\$42,590	46,246	47,67
Audio-Visual Collections Specialists	\$21.69	24.80	19.31	Farming, Fishing, & Forestry			
Biological Science Teachers, Postsecondary	\$50,939	48,085	65,153		+42.20	40.04	
Chemistry Teachers, Postsecondary	\$72,018	51,264	58,601	Agricultural Equipment Operators	\$12.38	12.21	9.3
Communications Teachers, Postsecondary	\$54,108	47,574	51,723	Agricultural Inspectors	\$17.60	17.90	15.4
Computer Science Teachers, Postsecondary	\$68,211	51,979	54,697	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$10.76	10.00	8.0
Elementary School Teachers, Except Special Education	\$42,434	45,407	44,621	Farmworkers, Farm and Ranch Animals	\$9.28	9.81	8.6
English Language and Literature Teachers, Postsecond	ary \$56,804	51,437	49,996	First-Line Supervisors/Managers of Farming, Fishing,	and \$21.59	20.32	17.7
History Teachers, Postsecondary	\$58,869	49,935	55,505	Forestry Workers			
Instructional Coordinators	\$26.62	27.99	24.60	Graders and Sorters, Agricultural Products	\$14.26	12.44	8.2
Kindergarten Teachers, Except Special Education	\$42,650	44,845	42,975	Food Preparation & Serving-Related			
Librarians	\$22.98	23.21	23.07	Bartenders	\$8.03	8.04	7.6
Library Technicians	\$12.35	16.68	12.49	Chefs and Head Cooks	\$16.09	17.29	15.4
, Mathematical Science Teachers, Postsecondary	\$56,706	51,294	54,422	Combined Food Preparation and Serving Workers,	\$6.89	7.56	7.2
Middle School Teachers, Except Special and Vocational			45,152	Including Fast Food			
Education Note: For explanation of wage symbols, see the Methodology se				Cooks, Fast Food	\$7.48	8.15	7.2

Α

2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title Med			ge	Occupational Title	····	ledian W	age
	Southwest	State	US		Southwest	State	US
Cooks, Institution and Cafeteria	\$10.32	11.60	9.49	Obstetricians and Gynecologists	>\$70.00	>70.00	>70.00
Cooks, Restaurant	\$8.30	10.05	9.68	Occupational Therapists	\$24.81	25.07	27.34
Cooks, Short Order	\$7.97	9.33	8.45	Opticians, Dispensing	\$11.36	15.36	14.07
Counter Attendants, Cafeteria, Food Concession, and	\$7.38	8.24	7.77	Optometrists	\$57.97	54.83	43.38
Coffee Shop Dining Room and Cafeteria Attendants and Bartender	\$6.81	7.13	7.33	Pediatricians, General	>\$70.00	>70.00	66.55
Helpers	φ <b>0.01</b>	7.10	7.00	Pharmacists	\$46.86	45.59	42.83
Dishwashers	\$6.86	7.89	7.57	Pharmacy Technicians	\$11.48	13.16	11.88
First-Line Supervisors/Managers of Food Preparation ar Serving Workers	nd \$10.90	12.22	12.64	Physical Therapists	\$27.61	27.85	30.25
Food Preparation and Serving Related Workers, All Oth	er \$6.67	7.59	8.48	Physician Assistants	\$31.48	35.89	34.02
Food Preparation Workers	\$9.11	9.57	8.30	Physicians and Surgeons, All Other	>\$70.00	>70.00	68.58
Food Servers, Nonrestaurant	\$9.02	9.51	8.26	Psychiatrists	\$67.95	>70.00	>70.00
Hosts and Hostesses, Restaurant, Lounge, and Coffee	\$6.71	8.14	7.72	Radiologic Technologists and Technicians	\$20.59	23.89	21.98
Shop	4017 1	0.2.		Recreational Therapists	\$20.96	18.24	16.31
Waiters and Waitresses	\$7.62	6.67	6.93	Registered Nurses	\$25.05	28.50	26.36
Healthcare Practitioners & Technical				Respiratory Therapists	\$21.84	24.70	21.71
Anesthesiologists	\$68.15	>70.00	>70.00	Speech-Language Pathologists	\$21.28	24.78	26.43
Athletic Trainers	\$35,350	36,138	34,329	Surgeons	>\$70.00	>70.00	>70.00
Dental Hygienists	\$31.04	27.60	29.16	Surgical Technologists	\$17.11	20.03	16.92
Diagnostic Medical Sonographers	\$26.36	28.42	26.36	Veterinarians	\$26.62	31.19	33.55
Dietetic Technicians	\$11.76	15.96	11.48	Veterinary Technologists and Technicians	\$10.30	14.06	12.46
Dietitians and Nutritionists	\$20.33	22.70	21.80	Healthcare Support			
Emergency Medical Technicians and Paramedics	\$11.21	13.28	12.59	Dental Assistants	\$18.83	17.34	14.25
Family and General Practitioners	>\$70.00	68.86	66.91	Healthcare Support Workers, All Other	\$8.83	13.49	12.57
Internists, General	\$69.56	69.17	>70.00	Home Health Aides	\$9.91	10.47	9.11
Licensed Practical and Licensed Vocational Nurses	\$15.65	16.86	17.03	Massage Therapists	\$14.43	23.24	15.86
Medical and Clinical Laboratory Technicians	\$16.98	17.50	15.44	Medical Assistants	\$12.53	13.71	12.29
Medical and Clinical Laboratory Technologists	\$22.69	23.89	22.95	Medical Transcriptionists	\$12.86	15.20	14.10
Medical Records and Health Information Technicians	\$11.60	14.07	12.83	Nursing Aides, Orderlies, and Attendants	\$10.52	11.76	10.42
Note: For explanation of wage symbols, see the Methodology s	ection on page	11.		<u> </u>			

·~~#

5

Note: For explanation of wage symbols, see the Methodology section on page 11. 2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title	Me	dian Wag	ge	Occupational Title	Median Wage			
	Southwest	State	US		thwest	State	US	
Occupational Therapist Aides	\$12.28	11.91	11.80	Mobile Heavy Equipment Mechanics, Except Engines	\$19.28	21.86	19.03	
Occupational Therapist Assistants	\$15.59	16.73	18.93	Outdoor Power Equipment and Other Small Engine	\$12.78	12.61	12.61	
Pharmacy Aides	\$9.60	10.14	9.33	Mechanics Recreational Vehicle Service Technicians	\$11.43	15.33	14.38	
Physical Therapist Aides	\$11.72	12.37	10.50					
Physical Therapist Assistants	\$16.27	16.54	18.79	Telecommunications Equipment Installers and Repairers, Except Line Installers	\$25.14	25.57	24.77	
Installation, Maintenance, & Repair				Telecommunications Line Installers and Repairers	\$19.04	18.38	20.97	
	A11 40	10.62	17 15	Tire Repairers and Changers	\$10.10	10.52	10.24	
Automotive Body and Related Repairers	\$11.48	18.63	17.15	Legal				
Automotive Service Technicians and Mechanics	\$12.49	15.64	16.07	-	A10 50	40.00	16.00	
Bus and Truck Mechanics and Diesel Engine Specialist		18.67	17.81	Law Clerks	\$19.52	18.99	16.98	
Coin, Vending, and Amusement Machine Servicers and Repairers	d \$15.29	17.74	13.81	Lawyers Paralegals and Legal Assistants	\$33.76 \$15.55	48.43 22.02	47.86 19.88	
Computer, Automated Teller, and Office Machine	\$13.48	16.70	17.58		\$15.55	22.02	19.00	
Repairers	\$10.87	14.81	16.24	Life, Physical, & Social Science				
Electric Motor, Power Tool, and Related Repairers	·			Agricultural and Food Science Technicians	\$13.59	16.62	15.05	
Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$14.74	21.75	21.28	All Other Life, Physical, and Social Science Technicians	\$9.72	20.26	19.37	
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	\$17.17	29.71	26.88	Biological Technicians	\$12.49	16.81	16.87	
Electrical Power-Line Installers and Repairers	\$25.50	26.46	24.49	Chemists	\$20.79	32.43	28.05	
Farm Equipment Mechanics	\$15.53	15.79	13.88	Clinical, Counseling, and School Psychologists	\$27.89	28.26	27.70	
		25.14	25.13	Conservation Scientists	\$27.18	26.46	25.71	
First-Line Supervisors/Managers of Mechanics, Installe and Repairers	215, \$21.09	23.14	25.15	Environmental Science and Protection Technicians,	\$17.79	16.66	17.44	
Heating, Air Conditioning, and Refrigeration Mechanic and Installers	s \$14.56	20.43	18.07	Including Health Environmental Scientists and Specialists, Including Health	\$24.21	24.86	25.53	
HelpersInstallation, Maintenance, and Repair Worke	rs \$8.97	11.00	10.45	Forest and Conservation Technicians	\$12.84	16.19	16.34	
Home Appliance Repairers	\$15.17	17.96	15.96	Life Scientists, All Other	\$16.55	26.09	27.83	
Industrial Machinery Mechanics	\$17.71	20.60	19.37	Market Research Analysts	\$23.39	28.35	28.08	
Installation, Maintenance, and Repair Workers, All Otl	ner \$13.49	16.08	16.62	Social Scientists and Related Workers, All Other	\$26.92	29.78	30.27	
Maintenance and Repair Workers, General	\$14.85	17.04	15.24	Urban and Regional Planners	\$23.36	27.35	26.83	
Maintenance Workers, Machinery	\$13.90	16.45	16.32	Zoologists and Wildlife Biologists	\$25.06	24.42	24.90	
Millwrights	\$17.12	24.24	21.77		Ψ23.00	27:7£	21.90	
i minighto	411.12	6-716-7	~//					

Note: For explanation of wage symbols, see the Methodology section on page 11. 2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title	Median Wage			Occupational Title	М	edian W	age
	Southwest	State	US		Southwest	State	US
Management				Office & Administrative Support			
Administrative Services Managers	\$30.41	35.04	30.61	Bill and Account Collectors	\$13.34	15.39	13.69
Chief Executives	\$42.49	>70.00	69.69	Billing and Posting Clerks and Machine Operators	\$12.75	14.94	13.50
Computer and Information Systems Managers	\$41.27	48.19	46.39	Bookkeeping, Accounting, and Auditing Clerks	\$12.47	15.19	14.30
Construction Managers	\$28.17	34.79	34.78	Brokerage Clerks	\$13.18	16.74	17.34
Education Administrators, Elementary and Secondary School	\$71,100	83,595	76,266	Cargo and Freight Agents	\$14.47	19.34	17.47
Education Administrators, Postsecondary	\$41.85	41.47	34.10	Computer Operators	\$15.27	16.19	15.53
Education Administrators, Preschool and Child Care	\$17.80	17.29	17.74	Couriers and Messengers	\$10.34	13.69	10.15
Center/Program			10.64	Court, Municipal, and License Clerks	\$18.34	17.04	14.27
Engineering Managers	\$42.80	49.94	48.66	Credit Authorizers, Checkers, and Clerks	\$12.34	18.68	14.20
Financial Managers	\$37.66	44.91	41.17	Customer Service Representatives	\$12.18	15.08	13.40
Food Service Managers	\$12.07	18.52	19.95	Data Entry Keyers	\$10.75	12.51	11.55
General and Operations Managers	\$31.27	39.89	38.98	Desktop Publishers	\$15.60	17.20	16.02
Industrial Production Managers	\$30.79	36.84	36.42	Dispatchers, Except Police, Fire, and Ambulance	· \$13.01	16.66	15.33
Legislators	\$13,763	14,004	18,911	Eligibility Interviewers, Government Programs	\$15.91	18.21	16.44
Lodging Managers	\$15.90	18.20	19.22	Executive Secretaries and Administrative Assistants	\$15.51	18.30	17.51
Managers, All Other	\$27.61	42.82	38.50	File Clerks	\$10.28	11.58	10.43
Marketing Managers	\$43.58	52.11	44.46	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$17.17	21.10	20.61
Medical and Health Services Managers	\$29.12	35.52	33.58	Hotel, Motel, and Resort Desk Clerks	\$8.22	8.78	8.7
Natural Sciences Managers	\$41.24	43.43	44.27	Human Resources Assistants, Except Payroll and	\$13.89	16.38	15.8
Postmasters and Mail Superintendents	\$23.85	24.48	24.83	Timekeeping	4-0-00		
Property, Real Estate, and Community Association Managers	\$13.05	20.63	20.41	Interviewers, Except Eligibility and Loan	\$12.44	12.44	12.00
Public Relations Managers	\$35.76	40.00	36.35	Legal Secretaries	\$13.64	21.33	18.41
Purchasing Managers	\$31.94	40.12	36.51	Library Assistants, Clerical	\$9.08	10.89	10.37
Sales Managers	\$34.45	48.39	42.26	Loan Interviewers and Clerks	\$12.28	15.22	14.47
Social and Community Service Managers	\$26.04	25.50	23.76	Mail Clerks and Mail Machine Operators, Except Post Service	al \$11.63	11.77	11.14
Transportation, Storage, and Distribution Managers	\$32.44	36.36	33.08	Medical Secretaries	\$12.20	14.89	13.32

Note: For explanation of wage symbols, see the Methodology section on page 11. 2005 Minnesota Salary Survey Southwest Planning Region

Occupational Title	Me	dian Wa	ge	Occupational Title	Median Wage				
	Southwest	State	US		Southwest	State	US		
Meter Readers, Utilities	\$19.03	20.94	14.64	Motion Picture Projectionists	\$6.35	6.99	8.44		
New Accounts Clerks	\$11.57	14.61	13.28	Nonfarm Animal Caretakers	\$9.60	9.26	8.67		
Office Clerks, General	\$10.84	12.48	11.32	Personal and Home Care Aides	\$10.14	10.22	8.36		
Office Machine Operators, Except Computer	\$11.84	12.11	11.56	Personal Care and Service Workers, All Other	\$8.59	9.21	8.94		
Order Clerks	\$11.14	13.90	12.46	Recreation Workers	\$10.37	10.39	9.77		
Payroll and Timekeeping Clerks	\$13.60	16.56	15.26	Tour Guides and Escorts	\$12.20	10.28	9.47		
Police, Fire, and Ambulance Dispatchers	\$15.83	17.88	14.47	Production					
Postal Service Clerks	\$23.70	24.28	23.76		¢10.09	12.09	17 70		
Postal Service Mail Carriers	\$21.23	22.53	22.60	Assemblers and Fabricators, All Other	\$12.08	12.08	12.38		
Postal Service Mail Sorters, Processors, and Processin	g \$18.44	21.06	20.97	Bakers	\$10.99	11.84	10.60		
Machine Operators	<b>#11.04</b>	10.47	15 51	Butchers and Meat Cutters	\$13.51	17.56	12.98		
Procurement Clerks	\$11.84	13.47	15.51	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	\$10.71	13.49	11.38		
Production, Planning, and Expediting Clerks	\$16.22	19.11	18.18	Coating, Painting, and Spraying Machine Setters,	\$13.77	16.65	13.05		
Receptionists and Information Clerks	\$10.37	11.79	10.84	Operators, and Tenders	#11 FF	4 <i>4</i> F1	10 54		
Secretaries, Except Legal, Medical, and Executive	\$13.41	15.81	13.03	Coil Winders, Tapers, and Finishers	\$11.55	14.51	12.54		
Shipping, Receiving, and Traffic Clerks	\$11.92	13.67	12.22	Computer-Controlled Machine Tool Operators, Metal a Plastic	and \$15.25	17.18	15.16		
Stock Clerks and Order Fillers	\$8.71	10.53	9.90	Crushing, Grinding, and Polishing Machine Setters,	\$13.87	16.46	13.45		
Switchboard Operators, Including Answering Service	\$9.70	11.71	10.76	Operators, and Tenders	10.00		10 75		
Tellers	\$9.98	10.46	10.42	Cutters and Trimmers, Hand	\$8.99	11.62	10.75		
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	\$11.85	13.52	12.12	Cutting and Slicing Machine Setters, Operators, and Tenders	\$14.19	15.50	13.35		
Word Processors and Typists	\$11.58	14.73	14.08	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$12.10	14.66	12.77		
Personal Care & Service				Dental Laboratory Technicians	\$11.83	19.36	15.60		
Amusement and Recreation Attendants	\$8.44	7.98	7.68	Electrical and Electronic Equipment Assemblers	\$11.63	13.03	12.24		
Child Care Workers	\$8.26	8.30	8.33	Electromechanical Equipment Assemblers	\$12.54	15.59	13.19		
First-Line Supervisors/Managers of Personal Service	\$14.54	14.73	15.18	Engine and Other Machine Assemblers	\$11.01	14.85	17.39		
Workers	10.40	40.00	12.00	Extruding and Drawing Machine Setters, Operators, a	nd \$17.35	14.29	13.53		
Fitness Trainers and Aerobics Instructors	\$8.49	10.92	12.80	Tenders, Metal and Plastic		14 44	13 50		
Hairdressers, Hairstylists, and Cosmetologists	\$9.23	12.28	10.06	Extruding, Forming, Pressing, and Compacting Machin Setters, Operators, and Tenders	ne \$15.40	14.44	13.56		

Note: For explanation of wage symbols, see the Methodology section on page 11.

2005 Minnesota Salary Survey Southwest Planning Region

0.532693463262268926398989999

Occupational Title	Median Wage			Occupational Title	_ Median Wage		
5	Southwest	State	US	S	outhwest	State	US
First-Line Supervisors/Managers of Production and Operating Workers	\$20.19	22.48	22.28	Prepress Technicians and Workers	\$14.02	19.25	15.98
Food and Tobacco Roasting, Baking, and Drying Machir Operators and Tenders	ne \$11.61	13.17	11.65	Pressers, Textile, Garment, and Related Materials Printing Machine Operators	\$9.47 \$13.54	10.42 17.49	8.56 14.97
Food Batchmakers	\$12.33	13.14	11.00	Production Workers, All Other	\$11.99	13.44	11.21
Food Cooking Machine Operators and Tenders	\$13.50	11.71	10.41	Sawing Machine Setters, Operators, and Tenders, Woo	d \$14.86	13.63	11.37
Grinding and Polishing Workers, Hand	\$10.90	14.73	11.53	Separating, Filtering, Clarifying, Precipitating, and Still	\$15.04	14.83	16.75
Grinding, Lapping, Polishing, & Buffing Machine Tool Setters, Operators, &Tenders, Metal & Plastic	\$12.51	14.86	13.56	Machine Setters, Operators, and Tenders Sewing Machine Operators	\$8.50	10.70	8.87
HelpersProduction Workers	\$10.12	11.26	9.95	Stationary Engineers and Boiler Operators	\$18.84	22.07	21.74
Inspectors, Testers, Sorters, Samplers, and Weighers	\$14.86	15.61	14.10	Structural Metal Fabricators and Fitters	\$15.44	16.52	14.80
Lathe and Turning Machine Tool Setters, Operators, an Tenders, Metal and Plastic	d \$15.37	16.67	15.64	Team Assemblers	\$11.39	13.09	11.73
Laundry and Dry-Cleaning Workers	\$9.81	10.96	8.54	Tool and Die Makers	\$20.78	22.15	21.36
Lay-Out Workers, Metal and Plastic	\$15.00	15.68	16.18	Water and Liquid Waste Treatment Plant and System Operators	\$18.78	19.70	17.17
Machinists	\$15.68	19.00	16.80	Welders, Cutters, Solderers, and Brazers	\$14.48	17.48	15.16
Meat, Poultry, and Fish Cutters and Trimmers	\$9.92	10.45	9.58	Woodworking Machine Setters, Operators, and Tender	s, \$10.95	12.46	11.30
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	\$13.73	17.16	15.50	Except Sawing Protective Service			
Mixing and Blending Machine Setters, Operators, and Tenders	\$15.76	16.16	14.03	Correctional Officers and Jailers	\$15.81	18.81	16.54
Molding, Coremaking, and Casting Machine Setters,	\$13.91	13.71	12.16	Crossing Guards	\$8.27	8.93	9.69
Operators, and Tenders, Metal and Plastic Multiple Machine Tool Setters, Operators, and Tenders	, \$12.96	16.73	14.66	Detectives and Criminal Investigators	\$21.56	29.01	26.78
Metal and Plastic	, <b>φ</b> 12.90	10.75	14.00	Fire Fighters	\$9.64	10.85	19.01
Numerical Tool and Process Control Programmers	\$19.54	21.14	20.23	First-Line Supervisors/Managers of Correctional Office	rs \$21.10	26.48	23.61
Packaging and Filling Machine Operators and Tenders	\$12.83	12.49	11.13	First-Line Supervisors/Managers of Fire Fighting and	\$19.20	25.72	29.36
Painters, Transportation Equipment	\$15.14	16.71	17.04	Prevention Workers		21 60	21.04
Photographic Processing Machine Operators	\$8.78	11.09	9.53	First-Line Supervisors/Managers of Police and Detectiv		31.69	31.94
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	\$13.52	14.87	13.21	First-Line Supervisors/Managers of Protective Service Workers, Except Police, Fire and Corrections	\$17.10	19.81	19.37
Pourers and Casters, Metal	\$16.17	16.34	14.27	Police and Sheriff's Patrol Officers	\$17.82	23.46	22.40
Power Plant Operators	\$29.13	28.78	25.88	Protective Service Workers, All Other	\$15.22	14.07	14.06

Note: For explanation of wage symbols, see the Methodology section on page 11. 2005 Minnesota Salary Survey Southwest Planning Region

.

Occupational Title	Median Wage			Occupational Title	Median Wage			
	Southwest	State	US	Sou	uthwest	State	US	
Security Guards	\$8.43	11.50	10.09	Conveyor Operators and Tenders	\$12.41	13.64	12.92	
Sales & Related				Crane and Tower Operators	\$14.80	24.28	19.00	
Advertising Color Acento	\$17.91	20.15	20.67	Driver/Sales Workers	\$15.51	12.70	10.0	
Advertising Sales Agents	·			Excavating and Loading Machine and Dragline Operators	\$15.47	23.10	15.88	
Cashiers	\$7.51	8.40	8.08	First-Line Supervisors/Managers of Helpers, Laborers,	\$16.33	20.02	18.9	
Counter and Rental Clerks	\$7.94	8.66	9.20	and Material Movers, Hand	+00.00			
Demonstrators and Product Promoters	\$8.63	10.02	10.23	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$20.20	21.38	22.6	
First-Line Supervisors/Managers of Non-Retail Sales Workers	\$27.67	34.51	30.10	Industrial Truck and Tractor Operators	\$13.22	15.21	13.24	
First-Line Supervisors/Managers of Retail Sales Worker	s \$14.79	15.61	16.18	Laborers and Freight, Stock, and Material Movers, Hand	\$10.77	11.86	10.0	
Insurance Sales Agents	\$20.86	23.67	20.99	Machine Feeders and Offbearers	\$13.13	12.75	10.9	
Parts Salespersons	\$12.95	14.21	12.91	Packers and Packagers, Hand	\$7.05	9.40	8.4	
Real Estate Sales Agents	\$18.57	19.19	18.45	Refuse and Recyclable Material Collectors	\$12.42	16.41	13.2	
Retail Salespersons	\$8.78	9.48	9.38	Service Station Attendants	\$9.23	9.67	8.5	
Sales and Related Workers, All Other	\$13.52	18.02	16.22	Tank Car, Truck, and Ship Loaders	\$12.89	14.13	16.0	
Sales Engineers	\$28.38	33.96	35.74	Taxi Drivers and Chauffeurs	\$7.24	10.38	9.7	
Sales Representatives, Services, All Other	\$17.08	25.94	23.57	Truck Drivers, Heavy and Tractor-Trailer	\$16.21	18.11	16.7	
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$21.42	25.35	23.01	Truck Drivers, Light or Delivery Services	\$12.00	12.93	12.0	
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$27.22	32.31	29.66					
Securities, Commodities, and Financial Services Sales Agents	\$23.73	31.10	32.56					
Telemarketers	\$9.30	10.50	10.22					
Travel Agents	\$14.34	14.96	14.00					
Transportation & Material Moving								
Bus Drivers, School	\$13.63	13.15	11.71					
Bus Drivers, Transit and Intercity	\$10.54	16.79	15.17					
Cleaners of Vehicles and Equipment	\$8.94	9.91	8.66					
Commercial Pilots	\$51,048	53,154	56,578					

Note: For explanation of wage symbols, see the Methodology section on page 11.

#### 2005 Minnesota Occupational Wage Survey Methodology

Data in this brochure come from the bi-annual Occupational Employment Statistics (OES) Wage Survey, which measures employment and wage rates for workers in non-farm establishments statewide. This brochure contains the publishable median wages from the Southwest Planning Region, Minnesota, and the U.S. from the 2001 (not all data included), 2002, 2003, and 2004. Wages from 2001, 2002, 2003, and 2004 second quarter are updated to 2004 fourth quarter.

Counties within the Southwest Planning Region include Big Stone, Blue Earth, Brown, Chippewa, Cottonwood, Faribault, Jackson, Lac Qui Parle, Le Sueur, Lincoln, Lyon, Martin, Murray, Nicollet, Nobles, Pipestone, Redwood, Rock, Sibley, Swift, Waseca, Watonwan, and Yellow Medicine. The statewide response rate for the four years combined was 77.5 percent (20,235 responses out of 26,114 establishments surveyed). In the Southwest Planning Region alone, 1,784 firms were surveyed about their employment and wages.

The semi-annual OES survey is mailed to selected establishments to obtain data from every Metropolitan Statistical Area (MSA) and the rest (balance) of the state, across all surveyed industries. The wages were then escalated to the fourth quarter of 2005 using ECI factors as published by the Bureau of Labor Statistics (BLS). This escalating procedure is intended to provide a more current representation of the wage.

The survey is conducted by the Minnesota Department of Employment and Economic Development's (DEED) Labor Market Information office in cooperation with the U.S. Department of Labor's Bureau of Labor Statistics (BLS). In addition to preparing and mailing the surveys, DEED staff makes follow-up phone calls to request data from non-respondents or to clarify data. Collected data are then used to calculate national, statewide, MSA, balance of state, and planning region estimates.

#### **Data Notes:**

Dash (- - -) indicates data did not meet confidentiality and/or reliability requirements.

>70.00 indicates a median wage greater than \$70.00 an hour. >145,600 indicates a median wage greater than \$145,600 annually.

Occupations that do not report hourly wages (e.g. Teachers) have annual wages presented.

### How to Obtain the Complete 2005 Minnesota Salary Survey

The 2005 Minnesota Salary Survey includes data for the State, its Metropolitan Statistical Areas (MSAs), the Balance of State and the United States. Occupational employment and six wage estimates (a mean wage and the 10th, 25th, 50th, 75th and 90th percentiles) are included for each occupation.

Visit <u>http://www.deed.state.mn.us/lmi/tools/oes/</u> to obtain the full data set.

For further information or analyst assistance, call our Labor Market Information Helpline:

Southwest Regional Analyst: 320.231.5174 (ext. 7535) Twin Cities Metropolitan Area Helpline: 651.282.2714 Toll-free Greater Minnesota: 1.888.234.1114

These data are also available in alternative formats such as large print, Braille, computer diskette or audio tape upon request.

Minnesota Department OF EMPLOYMENT AND ECONOMIC DEVELOPMENT

LABOR MARKET INFORMATION OFFICE

**1**st National Bank Building 332 Minnesota Street, Suite E200 St. Paul, MN 55101-1351

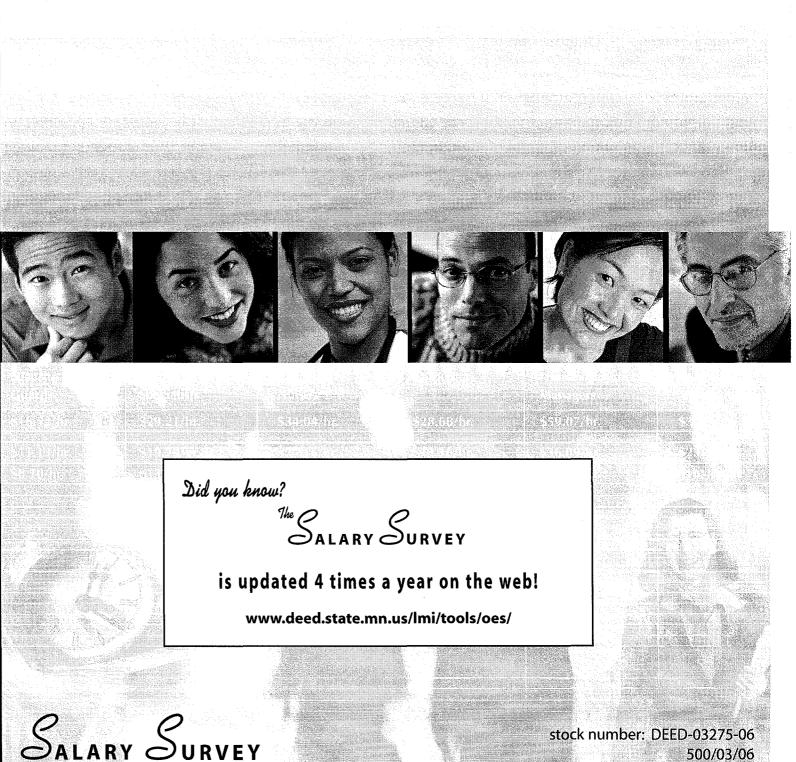


Labor Market Information HelpLine: 651.282.2714 Labor Market Information Receptionist: 651.296.6545 1.888.234.1114 (toll free)

FAX: 651.282.5429 E-MAIL: deed.pubs@state.mn.us INTERNET: www.deed.state.mn.us/lmi

On request, this information can be made available in alternative formats.

**2005** Minnesota



stock number: DEED-03275-06

500/03/06