

2005

*Minnesota*

SALARY SURVEY

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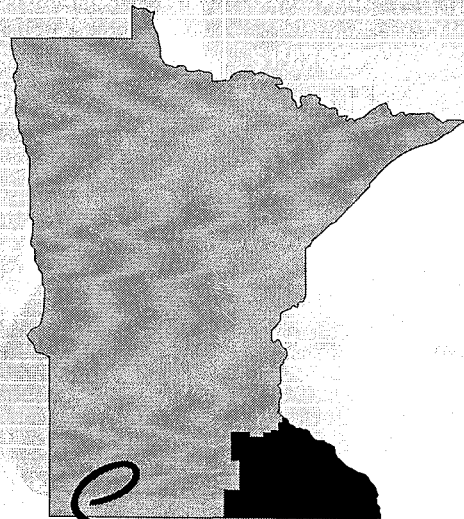


MINNESOTA  
DEPARTMENT  
OF  
EMPLOYMENT  
AND  
ECONOMIC  
DEVELOPMENT

LABOR MARKET  
INFORMATION  
OFFICE

IN COOPERATION  
WITH THE

UNITED STATES  
DEPARTMENT  
OF LABOR



SOUTHEAST  
PLANNING REGION

A product of the  
**Occupational Employment  
Statistics (OES) Wage Survey**

March 2006

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
<b>Architecture &amp; Engineering</b>				Interpreters and Translators	\$16.73	<b>18.76</b>	17.15
Architects, Except Landscape and Naval	\$26.83	<b>29.04</b>	30.19	Media and Communication Equipment Workers, All Other	\$19.95	<b>15.72</b>	21.28
Architectural and Civil Drafters	\$18.04	<b>20.93</b>	19.57	Media and Communication Workers, All Other	\$19.89	<b>20.87</b>	20.49
Chemical Engineers	\$32.15	<b>34.19</b>	37.59	Merchandise Displayers and Window Trimmers	\$10.88	<b>13.36</b>	10.95
Civil Engineering Technicians	\$24.31	<b>22.91</b>	18.99	Multi-Media Artists and Animators	\$17.96	<b>20.86</b>	24.52
Civil Engineers	\$32.51	<b>31.29</b>	32.07	Photographers	\$13.82	<b>17.32</b>	13.07
Electrical and Electronic Engineering Technicians	\$19.63	<b>21.91</b>	23.16	Producers and Directors	\$17.19	<b>22.12</b>	25.76
Electrical and Electronics Drafters	\$16.37	<b>23.05</b>	21.70	Public Relations Specialists	\$23.29	<b>22.64</b>	21.81
Electrical Engineers	\$32.64	<b>35.93</b>	35.76	Technical Writers	\$25.31	<b>27.21</b>	26.73
Environmental Engineers	\$33.41	<b>32.65</b>	33.23	Writers and Authors	\$15.94	<b>22.56</b>	22.34
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	\$32.42	<b>33.43</b>	31.60	<b>Building &amp; Grounds Cleaning &amp; Maintenance</b>			
Industrial Engineering Technicians	\$19.50	<b>21.51</b>	22.40	First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	\$15.11	<b>15.23</b>	14.76
Industrial Engineers	\$28.84	<b>32.97</b>	32.47	First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers	\$20.02	<b>19.22</b>	17.59
Materials Engineers	\$32.76	<b>33.05</b>	33.70	Grounds Maintenance Workers, All Other	\$11.11	<b>10.66</b>	9.92
Mechanical Drafters	\$18.71	<b>21.78</b>	21.37	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$10.91	<b>10.38</b>	9.39
Mechanical Engineering Technicians	\$20.27	<b>21.94</b>	21.64	Landscaping and Groundskeeping Workers	\$10.07	<b>11.55</b>	10.14
Mechanical Engineers	\$28.01	<b>31.07</b>	33.03	Maids and Housekeeping Cleaners	\$9.09	<b>9.07</b>	8.35
Surveying and Mapping Technicians	\$17.15	<b>18.79</b>	15.24	<b>Business &amp; Financial Operations</b>			
Surveyors	\$20.25	<b>24.03</b>	21.61	Accountants and Auditors	\$23.08	<b>24.84</b>	25.22
<b>Arts, Design, Entertainment, Sports, &amp; Media</b>				All Other Business Operations and Human Resources Specialists	\$20.18	<b>22.60</b>	26.47
Art Directors	\$30.16	<b>31.62</b>	31.32	Appraisers and Assessors of Real Estate	\$24.10	<b>28.51</b>	21.52
Audio and Video Equipment Technicians	\$16.06	<b>20.16</b>	16.28	Claims Adjusters, Examiners, and Investigators	\$20.12	<b>20.43</b>	22.68
Broadcast Technicians	\$9.92	<b>17.57</b>	14.31	Compensation, Benefits, and Job Analysis Specialists	\$23.13	<b>23.60</b>	23.94
Coaches and Scouts	\$19,792	<b>28,841</b>	26,500	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	\$25.31	<b>25.82</b>	23.85
Commercial and Industrial Designers	\$26.96	<b>23.80</b>	25.68	Cost Estimators	\$24.02	<b>25.41</b>	25.02
Editors	\$20.89	<b>21.07</b>	21.92	Credit Analysts	\$25.37	<b>25.85</b>	23.98
Fine Artists, Including Painters, Sculptors, and Illustrators	\$24.45	<b>21.04</b>	20.27	Emergency Management Specialists	\$27.20	<b>28.53</b>	22.45
Floral Designers	\$11.27	<b>11.11</b>	10.21				
Graphic Designers	\$15.33	<b>19.61</b>	18.64				
Interior Designers	\$18.75	<b>21.66</b>	20.38				

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Employment, Recruitment, and Placement Specialists	\$18.58	<b>21.74</b>	20.24	Computer Software Engineers, Applications	\$37.06	<b>37.38</b>	37.50
Financial Analysts	\$34.79	<b>31.73</b>	30.85	Computer Specialists, All Other	\$27.91	<b>29.44</b>	29.14
Financial Examiners	\$35.75	<b>32.52</b>	29.72	Computer Support Specialists	\$18.51	<b>21.10</b>	19.97
Financial Specialists, All Other	\$22.37	<b>23.99</b>	24.71	Computer Systems Analysts	\$29.34	<b>32.08</b>	33.17
Loan Counselors	\$16.57	<b>18.35</b>	17.11	Database Administrators	\$25.57	<b>33.19</b>	30.44
Loan Officers	\$23.40	<b>25.51</b>	24.16	Network and Computer Systems Administrators	\$25.49	<b>29.28</b>	29.05
Management Analysts	\$32.15	<b>32.14</b>	31.73	Network Systems and Data Communications Analysts	\$39.43	<b>32.31</b>	30.10
Meeting and Convention Planners	\$19.33	<b>20.35</b>	19.81	Operations Research Analysts	\$35.05	<b>24.13</b>	29.60
Personal Financial Advisors	\$25.09	<b>25.52</b>	30.70	<b>Construction &amp; Extraction</b>			
Purchasing Agents and Buyers, Farm Products	\$26.82	<b>28.43</b>	21.94	Brickmasons and Blockmasons	\$23.43	<b>24.70</b>	20.64
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$23.16	<b>24.08</b>	23.77	Carpenters	\$16.65	<b>19.79</b>	17.32
Tax Examiners, Collectors, and Revenue Agents	\$23.19	<b>25.70</b>	21.62	Carpet Installers	\$20.98	<b>23.69</b>	16.45
Tax Preparers	\$14.94	<b>19.29</b>	12.84	Cement Masons and Concrete Finishers	\$24.04	<b>22.26</b>	15.44
Training and Development Specialists	\$22.93	<b>24.43</b>	22.29	Construction and Building Inspectors	\$23.15	<b>25.73</b>	21.59
Wholesale and Retail Buyers, Except Farm Products	\$22.02	<b>23.60</b>	20.73	Construction Laborers	\$17.84	<b>19.00</b>	12.41
<b>Community &amp; Social Services</b>				Earth Drillers, Except Oil and Gas	\$13.43	<b>17.64</b>	16.54
Child, Family, and School Social Workers	\$20.70	<b>21.91</b>	17.20	Electricians	\$22.69	<b>29.35</b>	20.81
Clergy	\$22.97	<b>19.39</b>	18.61	First-Line Supervisors/Managers of Construction Trades and Extraction Workers	\$24.75	<b>27.22</b>	25.12
Educational, Vocational, and School Counselors	\$16.01	<b>17.59</b>	22.68	Hazardous Materials Removal Workers	\$24.57	<b>24.59</b>	16.27
Health Educators	\$24.04	<b>20.68</b>	19.49	Helpers, Construction Trades, All Other	\$20.36	<b>12.85</b>	10.31
Marriage and Family Therapists	\$21.44	<b>19.01</b>	19.87	Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters	\$15.69	<b>14.95</b>	12.20
Medical and Public Health Social Workers	\$21.26	<b>20.37</b>	20.03	Helpers--Carpenters	\$9.17	<b>10.72</b>	10.69
Mental Health and Substance Abuse Social Workers	\$21.50	<b>21.10</b>	16.86	Helpers--Electricians	\$10.34	<b>15.33</b>	11.60
Mental Health Counselors	\$18.59	<b>18.34</b>	16.41	Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons	\$12.00	<b>13.13</b>	10.33
Probation Officers and Correctional Treatment Specialists	\$21.73	<b>25.10</b>	19.53	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	\$12.17	<b>12.24</b>	11.16
Rehabilitation Counselors	\$14.99	<b>16.44</b>	13.71	Highway Maintenance Workers	\$15.23	<b>17.51</b>	14.77
Social and Human Service Assistants	\$12.06	<b>12.48</b>	12.15	Operating Engineers and Other Construction Equipment Operators	\$20.39	<b>22.81</b>	17.57
Substance Abuse and Behavioral Disorder Counselors	\$20.82	<b>19.42</b>	16.04	Painters, Construction and Maintenance	\$17.54	<b>18.04</b>	15.04
<b>Computer &amp; Mathematical</b>							
Computer Programmers	\$33.86	<b>31.99</b>	30.95				

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Paving, Surfacing, and Tamping Equipment Operators	\$23.44	<b>20.98</b>	14.89	Physics Teachers, Postsecondary	\$45,277	<b>57,385</b>	66,716
Pipelayers	\$17.41	<b>22.64</b>	14.02	Political Science Teachers, Postsecondary	\$56,473	<b>67,605</b>	60,840
Plasterers and Stucco Masons	\$21.43	<b>26.76</b>	16.28	Preschool Teachers, Except Special Education	\$11.86	<b>12.64</b>	10.59
Plumbers, Pipefitters, and Steamfitters	\$21.15	<b>26.72</b>	20.63	Psychology Teachers, Postsecondary	\$48,230	<b>51,621</b>	56,977
Roofers	\$17.09	<b>21.40</b>	15.43	Recreation and Fitness Studies Teachers, Postsecondary	\$49,559	<b>49,598</b>	46,399
Septic Tank Servicers and Sewer Pipe Cleaners	\$18.04	<b>17.89</b>	14.84	Secondary School Teachers, Except Special and Vocational Education	\$43,986	<b>45,806</b>	47,135
Sheet Metal Workers	\$21.90	<b>23.58</b>	17.72	Self-Enrichment Education Teachers	\$16.20	<b>17.89</b>	15.49
Tile and Marble Setters	\$22.05	<b>23.91</b>	17.82	Sociology Teachers, Postsecondary	\$48,344	<b>50,242</b>	55,801
<b>Education, Training, &amp; Library</b>				Special Education Teachers, Middle School	\$48,099	<b>46,246</b>	45,990
Adult Literacy, Remedial Education, and GED Teachers and Instructors	\$18.49	<b>21.42</b>	19.52	Special Education Teachers, Preschool, Kindergarten, and Elementary School	\$44,742	<b>46,879</b>	45,305
Area, Ethnic, and Cultural Studies Teachers, Postsecondary	\$55,129	<b>53,665</b>	56,885	Special Education Teachers, Secondary School	\$48,377	<b>47,870</b>	47,319
Art, Drama, and Music Teachers, Postsecondary	\$45,782	<b>46,828</b>	50,834	Teacher Assistants	\$20,459	<b>20,943</b>	20,246
Audio-Visual Collections Specialists	\$23.84	<b>24.80</b>	19.31	Vocational Education Teachers, Middle School	\$42,798	<b>46,767</b>	44,856
Biological Science Teachers, Postsecondary	\$49,181	<b>48,085</b>	65,153	Vocational Education Teachers, Postsecondary	\$23.53	<b>22.19</b>	20.23
Chemistry Teachers, Postsecondary	\$44,006	<b>51,264</b>	58,601	Vocational Education Teachers, Secondary School	\$46,273	<b>46,246</b>	47,676
Economics Teachers, Postsecondary	\$77,982	<b>69,435</b>	69,547	<b>Farming, Fishing, &amp; Forestry</b>			
Elementary School Teachers, Except Special Education	\$44,922	<b>45,407</b>	44,621	Agricultural Equipment Operators	\$12.65	<b>12.21</b>	9.32
English Language and Literature Teachers, Postsecondary	\$53,550	<b>51,437</b>	49,996	Agricultural Inspectors	\$10.78	<b>17.90</b>	15.42
Foreign Language and Literature Teachers, Postsecondary	\$53,219	<b>50,834</b>	50,201	Farmworkers, Farm and Ranch Animals	\$10.41	<b>9.81</b>	8.61
History Teachers, Postsecondary	\$49,012	<b>49,935</b>	55,505	First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	\$16.19	<b>20.32</b>	17.72
Instructional Coordinators	\$25.43	<b>27.99</b>	24.60	Graders and Sorters, Agricultural Products	\$15.26	<b>12.44</b>	8.23
Kindergarten Teachers, Except Special Education	\$41,444	<b>44,845</b>	42,975	<b>Food Preparation &amp; Serving-Related</b>			
Librarians	\$21.99	<b>23.21</b>	23.07	Bartenders	\$8.77	<b>8.04</b>	7.67
Library Technicians	\$17.07	<b>16.68</b>	12.49	Chefs and Head Cooks	\$15.59	<b>17.29</b>	15.42
Mathematical Science Teachers, Postsecondary	\$48,093	<b>51,294</b>	54,422	Combined Food Preparation and Serving Workers, Including Fast Food	\$7.33	<b>7.56</b>	7.24
Middle School Teachers, Except Special and Vocational Education	\$43,205	<b>41,616</b>	45,152	Cooks, Fast Food	\$7.16	<b>8.15</b>	7.25
Nursing Instructors and Teachers, Postsecondary	\$66,477	<b>54,830</b>	53,880	Cooks, Institution and Cafeteria	\$10.87	<b>11.60</b>	9.49
Philosophy and Religion Teachers, Postsecondary	\$52,183	<b>49,128</b>	53,737	Cooks, Restaurant	\$9.52	<b>10.05</b>	9.68

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Cooks, Short Order	\$8.00	<b>9.33</b>	8.45	Opticians, Dispensing	\$13.82	<b>15.36</b>	14.07
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	\$7.86	<b>8.24</b>	7.77	Optometrists	\$63.51	<b>54.83</b>	43.38
Dining Room and Cafeteria Attendants and Bartender Helpers	\$7.09	<b>7.13</b>	7.33	Pediatricians, General	\$68.47	<b>&gt;70.00</b>	66.55
Dishwashers	\$7.39	<b>7.89</b>	7.57	Pharmacists	\$44.14	<b>45.59</b>	42.83
First-Line Supervisors/Managers of Food Preparation and Serving Workers	\$10.77	<b>12.22</b>	12.64	Pharmacy Technicians	\$14.13	<b>13.16</b>	11.88
Food Preparation and Serving Related Workers, All Other	\$6.81	<b>7.59</b>	8.48	Physical Therapists	\$28.08	<b>27.85</b>	30.25
Food Preparation Workers	\$8.62	<b>9.57</b>	8.30	Physician Assistants	\$35.83	<b>35.89</b>	34.02
Food Servers, Nonrestaurant	\$10.32	<b>9.51</b>	8.26	Physicians and Surgeons, All Other	>\$70.00	<b>&gt;70.00</b>	68.58
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$6.93	<b>8.14</b>	7.72	Podiatrists	\$64.04	<b>64.08</b>	47.81
Waiters and Waitresses	\$6.67	<b>6.67</b>	6.93	Psychiatrists	>\$70.00	<b>&gt;70.00</b>	>70.00
<b>Healthcare Practitioners &amp; Technical</b>				Radiologic Technologists and Technicians	\$24.14	<b>23.89</b>	21.98
Anesthesiologists	\$68.67	<b>&gt;70.00</b>	>70.00	Recreational Therapists	\$18.83	<b>18.24</b>	16.31
Athletic Trainers	\$40,074	<b>36,138</b>	34,329	Registered Nurses	\$28.04	<b>28.50</b>	26.36
Audiologists	\$25.58	<b>25.36</b>	26.06	Respiratory Therapists	\$24.49	<b>24.70</b>	21.71
Cardiovascular Technologists and Technicians	\$19.56	<b>19.58</b>	19.39	Speech-Language Pathologists	\$23.95	<b>24.78</b>	26.43
Dental Hygienists	\$27.86	<b>27.60</b>	29.16	Surgeons	>\$70.00	<b>&gt;70.00</b>	>70.00
Diagnostic Medical Sonographers	\$27.06	<b>28.42</b>	26.36	Surgical Technologists	\$19.85	<b>20.03</b>	16.92
Dietetic Technicians	\$15.14	<b>15.96</b>	11.48	Veterinarians	\$30.91	<b>31.19</b>	33.55
Dietitians and Nutritionists	\$23.39	<b>22.70</b>	21.80	Veterinary Technologists and Technicians	\$12.98	<b>14.06</b>	12.46
Emergency Medical Technicians and Paramedics	\$12.88	<b>13.28</b>	12.59	<b>Healthcare Support</b>			
Family and General Practitioners	\$64.73	<b>68.86</b>	66.91	Dental Assistants	\$16.82	<b>17.34</b>	14.25
Internists, General	\$69.11	<b>69.17</b>	>70.00	Healthcare Support Workers, All Other	\$14.05	<b>13.49</b>	12.57
Licensed Practical and Licensed Vocational Nurses	\$16.61	<b>16.86</b>	17.03	Home Health Aides	\$9.86	<b>10.47</b>	9.11
Medical and Clinical Laboratory Technicians	\$18.56	<b>17.50</b>	15.44	Massage Therapists	\$12.93	<b>23.24</b>	15.86
Medical and Clinical Laboratory Technologists	\$23.69	<b>23.89</b>	22.95	Medical Assistants	\$13.87	<b>13.71</b>	12.29
Medical Records and Health Information Technicians	\$14.16	<b>14.07</b>	12.83	Medical Equipment Preparers	\$13.62	<b>13.98</b>	12.06
Nuclear Medicine Technologists	\$30.85	<b>30.69</b>	28.52	Medical Transcriptionists	\$15.68	<b>15.20</b>	14.10
Obstetricians and Gynecologists	\$68.08	<b>&gt;70.00</b>	>70.00	Nursing Aides, Orderlies, and Attendants	\$10.97	<b>11.76</b>	10.42
Occupational Therapists	\$26.26	<b>25.07</b>	27.34	Occupational Therapist Assistants	\$16.59	<b>16.73</b>	18.93
				Pharmacy Aides	\$10.46	<b>10.14</b>	9.33
				Physical Therapist Aides	\$11.09	<b>12.37</b>	10.50
				Physical Therapist Assistants	\$16.75	<b>16.54</b>	18.79

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Veterinary Assistants and Laboratory Animal Caretakers	\$9.38	<b>8.79</b>	9.42	Security and Fire Alarm Systems Installers	\$14.61	<b>21.29</b>	17.08
<b>Installation, Maintenance, &amp; Repair</b>				Telecommunications Equipment Installers and Repairers, Except Line Installers	\$25.75	<b>25.57</b>	24.77
Automotive Body and Related Repairers	\$16.41	<b>18.63</b>	17.15	Telecommunications Line Installers and Repairers	\$15.90	<b>18.38</b>	20.97
Automotive Service Technicians and Mechanics	\$16.14	<b>15.64</b>	16.07	Tire Repairers and Changers	\$9.79	<b>10.52</b>	10.24
Bus and Truck Mechanics and Diesel Engine Specialists	\$15.82	<b>18.67</b>	17.81	<b>Legal</b>			
Coin, Vending, and Amusement Machine Servicers and Repairers	\$18.71	<b>17.74</b>	13.81	Law Clerks	\$18.66	<b>18.99</b>	16.98
Computer, Automated Teller, and Office Machine Repairers	\$17.29	<b>16.70</b>	17.58	Lawyers	\$35.26	<b>48.43</b>	47.86
Control and Valve Installers and Repairers, Except Mechanical Door	\$16.88	<b>24.06</b>	21.73	Paralegals and Legal Assistants	\$17.61	<b>22.02</b>	19.88
Electric Motor, Power Tool, and Related Repairers	\$11.67	<b>14.81</b>	16.24	Title Examiners, Abstractors, and Searchers	\$15.47	<b>19.22</b>	17.09
Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$21.98	<b>21.75</b>	21.28	<b>Life, Physical, &amp; Social Science</b>			
Electrical Power-Line Installers and Repairers	\$25.77	<b>26.46</b>	24.49	Agricultural and Food Science Technicians	\$15.31	<b>16.62</b>	15.05
Farm Equipment Mechanics	\$16.55	<b>15.79</b>	13.88	Biological Technicians	\$19.37	<b>16.81</b>	16.87
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers	\$24.37	<b>25.14</b>	25.13	Chemical Technicians	\$20.78	<b>18.78</b>	18.98
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$19.75	<b>20.43</b>	18.07	Chemists	\$29.32	<b>32.43</b>	28.05
Helpers--Installation, Maintenance, and Repair Workers	\$10.24	<b>11.00</b>	10.45	Clinical, Counseling, and School Psychologists	\$26.39	<b>28.26</b>	27.70
Home Appliance Repairers	\$17.95	<b>17.96</b>	15.96	Conservation Scientists	\$27.58	<b>26.46</b>	25.71
Industrial Machinery Mechanics	\$18.72	<b>20.60</b>	19.37	Environmental Science and Protection Technicians, Including Health	\$22.00	<b>16.66</b>	17.44
Installation, Maintenance, and Repair Workers, All Other	\$16.30	<b>16.08</b>	16.62	Environmental Scientists and Specialists, Including Health	\$26.22	<b>24.86</b>	25.53
Maintenance and Repair Workers, General	\$16.16	<b>17.04</b>	15.24	Forest and Conservation Technicians	\$15.92	<b>16.19</b>	16.34
Maintenance Workers, Machinery	\$16.03	<b>16.45</b>	16.32	Foresters	\$25.22	<b>25.39</b>	23.98
Medical Equipment Repairers	\$24.08	<b>20.85</b>	19.01	Life Scientists, All Other	\$21.84	<b>26.09</b>	27.83
Millwrights	\$15.29	<b>24.24</b>	21.77	Market Research Analysts	\$28.31	<b>28.35</b>	28.08
Mobile Heavy Equipment Mechanics, Except Engines	\$20.04	<b>21.86</b>	19.03	Urban and Regional Planners	\$25.70	<b>27.35</b>	26.83
Motorboat Mechanics	\$14.41	<b>15.99</b>	15.63	<b>Management</b>			
Motorcycle Mechanics	\$15.80	<b>16.49</b>	14.33	Administrative Services Managers	\$33.61	<b>35.04</b>	30.61
Outdoor Power Equipment and Other Small Engine Mechanics	\$10.46	<b>12.61</b>	12.61	Advertising and Promotions Managers	\$48.47	<b>42.92</b>	32.71
Recreational Vehicle Service Technicians	\$17.57	<b>15.33</b>	14.38	Chief Executives	>\$70.00	<b>&gt;70.00</b>	69.69
				Computer and Information Systems Managers	\$49.26	<b>48.19</b>	46.39

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Construction Managers	\$31.24	<b>34.79</b>	34.78	Correspondence Clerks	\$15.94	<b>15.32</b>	13.71
Education Administrators, Elementary and Secondary School	\$75,974	<b>83,595</b>	76,266	Couriers and Messengers	\$13.06	<b>13.69</b>	10.15
Education Administrators, Postsecondary	\$42.05	<b>41.47</b>	34.10	Court, Municipal, and License Clerks	\$16.42	<b>17.04</b>	14.27
Education Administrators, Preschool and Child Care Center/Program	\$18.06	<b>17.29</b>	17.74	Credit Authorizers, Checkers, and Clerks	\$15.92	<b>18.68</b>	14.20
Engineering Managers	\$48.05	<b>49.94</b>	48.66	Customer Service Representatives	\$13.71	<b>15.08</b>	13.40
Financial Managers	\$39.24	<b>44.91</b>	41.17	Data Entry Keyers	\$12.28	<b>12.51</b>	11.55
Food Service Managers	\$16.05	<b>18.52</b>	19.95	Desktop Publishers	\$11.68	<b>17.20</b>	16.02
Funeral Directors	\$26.20	<b>25.09</b>	22.89	Dispatchers, Except Police, Fire, and Ambulance	\$15.60	<b>16.66</b>	15.33
General and Operations Managers	\$32.58	<b>39.89</b>	38.98	Eligibility Interviewers, Government Programs	\$16.84	<b>18.21</b>	16.44
Industrial Production Managers	\$31.62	<b>36.84</b>	36.42	Executive Secretaries and Administrative Assistants	\$17.00	<b>18.30</b>	17.51
Legislators	\$15,059	<b>14,004</b>	18,911	File Clerks	\$11.89	<b>11.58</b>	10.43
Lodging Managers	\$14.07	<b>18.20</b>	19.22	First-Line Supervisors/Managers of Office and Administrative Support Workers	\$19.50	<b>21.10</b>	20.61
Managers, All Other	\$34.39	<b>42.82</b>	38.50	Hotel, Motel, and Resort Desk Clerks	\$8.39	<b>8.78</b>	8.75
Marketing Managers	\$46.91	<b>52.11</b>	44.46	Human Resources Assistants, Except Payroll and Timekeeping	\$15.83	<b>16.38</b>	15.85
Medical and Health Services Managers	\$36.70	<b>35.52</b>	33.58	Interviewers, Except Eligibility and Loan	\$12.90	<b>12.44</b>	12.00
Natural Sciences Managers	\$44.38	<b>43.43</b>	44.27	Legal Secretaries	\$13.73	<b>21.33</b>	18.41
Postmasters and Mail Superintendents	\$24.67	<b>24.48</b>	24.83	Library Assistants, Clerical	\$9.94	<b>10.89</b>	10.37
Property, Real Estate, and Community Association Managers	\$20.48	<b>20.63</b>	20.41	Loan Interviewers and Clerks	\$13.27	<b>15.22</b>	14.47
Public Relations Managers	\$42.50	<b>40.00</b>	36.35	Mail Clerks and Mail Machine Operators, Except Postal Service	\$13.02	<b>11.77</b>	11.14
Purchasing Managers	\$34.99	<b>40.12</b>	36.51	Medical Secretaries	\$16.20	<b>14.89</b>	13.32
Sales Managers	\$34.24	<b>48.39</b>	42.26	Meter Readers, Utilities	\$19.99	<b>20.94</b>	14.64
Social and Community Service Managers	\$26.28	<b>25.50</b>	23.76	New Accounts Clerks	\$12.76	<b>14.61</b>	13.28
Transportation, Storage, and Distribution Managers	\$31.90	<b>36.36</b>	33.08	Office Clerks, General	\$11.95	<b>12.48</b>	11.32
<b>Office &amp; Administrative Support</b>				Office Machine Operators, Except Computer	\$13.47	<b>12.11</b>	11.56
Bill and Account Collectors	\$13.26	<b>15.39</b>	13.69	Order Clerks	\$10.83	<b>13.90</b>	12.46
Billing and Posting Clerks and Machine Operators	\$15.66	<b>14.94</b>	13.50	Payroll and Timekeeping Clerks	\$15.39	<b>16.56</b>	15.26
Bookkeeping, Accounting, and Auditing Clerks	\$13.99	<b>15.19</b>	14.30	Police, Fire, and Ambulance Dispatchers	\$17.00	<b>17.88</b>	14.47
Brokerage Clerks	\$14.25	<b>16.74</b>	17.34	Postal Service Clerks	\$23.44	<b>24.28</b>	23.76
Cargo and Freight Agents	\$18.29	<b>19.34</b>	17.47	Postal Service Mail Carriers	\$22.38	<b>22.53</b>	22.60
Computer Operators	\$13.57	<b>16.19</b>	15.53	Postal Service Mail Sorters, Processors, and Processing Machine Operators	\$19.63	<b>21.06</b>	20.97

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Procurement Clerks	\$10.68	<b>13.47</b>	15.51	Butchers and Meat Cutters	\$13.91	<b>17.56</b>	12.98
Production, Planning, and Expediting Clerks	\$17.02	<b>19.11</b>	18.18	Cabinetmakers and Bench Carpenters	\$14.18	<b>15.22</b>	12.65
Proofreaders and Copy Markers	\$11.71	<b>14.46</b>	12.42	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	\$14.34	<b>16.65</b>	13.05
Receptionists and Information Clerks	\$10.85	<b>11.79</b>	10.84	Computer-Controlled Machine Tool Operators, Metal and Plastic	\$14.71	<b>17.18</b>	15.16
Secretaries, Except Legal, Medical, and Executive	\$16.12	<b>15.81</b>	13.03	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	\$12.97	<b>16.46</b>	13.45
Shipping, Receiving, and Traffic Clerks	\$12.07	<b>13.67</b>	12.22	Cutters and Trimmers, Hand	\$12.91	<b>11.62</b>	10.75
Stock Clerks and Order Fillers	\$8.88	<b>10.53</b>	9.90	Cutting and Slicing Machine Setters, Operators, and Tenders	\$15.78	<b>15.50</b>	13.35
Switchboard Operators, Including Answering Service	\$11.74	<b>11.71</b>	10.76	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.51	<b>14.66</b>	12.77
Tellers	\$10.74	<b>10.46</b>	10.42	Dental Laboratory Technicians	\$17.86	<b>19.36</b>	15.60
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	\$14.21	<b>13.52</b>	12.12	Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$13.93	<b>16.71</b>	14.10
Word Processors and Typists	\$12.81	<b>14.73</b>	14.08	Electrical and Electronic Equipment Assemblers	\$13.31	<b>13.03</b>	12.24
<b>Personal Care &amp; Service</b>				Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.09	<b>14.29</b>	13.53
Amusement and Recreation Attendants	\$7.57	<b>7.98</b>	7.68	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	\$12.67	<b>14.44</b>	13.56
Child Care Workers	\$7.93	<b>8.30</b>	8.33	First-Line Supervisors/Managers of Production and Operating Workers	\$20.31	<b>22.48</b>	22.28
First-Line Supervisors/Managers of Personal Service Workers	\$14.06	<b>14.73</b>	15.18	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	\$10.88	<b>13.17</b>	11.65
Fitness Trainers and Aerobics Instructors	\$9.48	<b>10.92</b>	12.80	Food Batchmakers	\$12.79	<b>13.14</b>	11.00
Funeral Attendants	\$10.36	<b>10.15</b>	9.54	Food Cooking Machine Operators and Tenders	\$11.14	<b>11.71</b>	10.41
Gaming and Sports Book Writers and Runners	\$9.49	<b>9.37</b>	9.20	Forging Machine Setters, Operators, and Tenders, Metal and Plastic	\$12.70	<b>14.95</b>	13.74
Hairdressers, Hairstylists, and Cosmetologists	\$12.06	<b>12.28</b>	10.06	Grinding and Polishing Workers, Hand	\$14.65	<b>14.73</b>	11.53
Manicurists and Pedicurists	\$10.37	<b>9.25</b>	8.91	Grinding, Lapping, Polishing, & Buffing Machine Tool Setters, Operators, & Tenders, Metal & Plastic	\$13.15	<b>14.86</b>	13.56
Motion Picture Projectionists	\$8.13	<b>6.99</b>	8.44	Helpers--Production Workers	\$10.70	<b>11.26</b>	9.95
Nonfarm Animal Caretakers	\$7.97	<b>9.26</b>	8.67	Inspectors, Testers, Sorters, Samplers, and Weighers	\$14.04	<b>15.61</b>	14.10
Personal and Home Care Aides	\$9.95	<b>10.22</b>	8.36	Job Printers	\$12.64	<b>18.43</b>	15.64
Personal Care and Service Workers, All Other	\$12.69	<b>9.21</b>	8.94				
Recreation Workers	\$10.05	<b>10.39</b>	9.77				
Ushers, Lobby Attendants, and Ticket Takers	\$6.37	<b>6.66</b>	7.51				
<b>Production</b>							
Assemblers and Fabricators, All Other	\$10.97	<b>12.08</b>	12.38				
Bakers	\$11.32	<b>11.84</b>	10.60				
Bindery Workers	\$12.13	<b>13.50</b>	11.84				

Note: For explanation of wage symbols, see the Methodology section on page 11.



Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$16.54	<b>16.67</b>	15.64	Slaughterers and Meat Packers	\$10.42	<b>10.35</b>	10.28
Laundry and Dry-Cleaning Workers	\$10.51	<b>10.96</b>	8.54	Stationary Engineers and Boiler Operators	\$21.10	<b>22.07</b>	21.74
Machinists	\$16.10	<b>19.00</b>	16.80	Structural Metal Fabricators and Fitters	\$14.49	<b>16.52</b>	14.80
Metal-Refining Furnace Operators and Tenders	\$15.59	<b>16.37</b>	16.19	Tailors, Dressmakers, and Custom Sewers	\$12.70	<b>13.56</b>	11.34
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	\$15.95	<b>17.16</b>	15.50	Team Assemblers	\$12.05	<b>13.09</b>	11.73
Mixing and Blending Machine Setters, Operators, and Tenders	\$14.36	<b>16.16</b>	14.03	Tool and Die Makers	\$19.00	<b>22.15</b>	21.36
Model Makers, Metal and Plastic	\$16.70	<b>21.87</b>	22.06	Water and Liquid Waste Treatment Plant and System Operators	\$21.28	<b>19.70</b>	17.17
Molders, Shapers, and Casters, Except Metal and Plastic	\$13.69	<b>15.42</b>	11.53	Welders, Cutters, Solderers, and Brazers	\$16.03	<b>17.48</b>	15.16
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	\$12.69	<b>13.71</b>	12.16	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	\$14.77	<b>15.92</b>	15.11
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$15.45	<b>16.73</b>	14.66	Woodworkers, All Other	\$10.06	<b>11.62</b>	10.51
Numerical Tool and Process Control Programmers	\$18.41	<b>21.14</b>	20.23	<b>Protective Service</b>			
Ophthalmic Laboratory Technicians	\$15.15	<b>12.75</b>	11.71	Animal Control Workers	\$16.49	<b>13.65</b>	13.15
Packaging and Filling Machine Operators and Tenders	\$12.94	<b>12.49</b>	11.13	Correctional Officers and Jailers	\$18.93	<b>18.81</b>	16.54
Painters, Transportation Equipment	\$14.95	<b>16.71</b>	17.04	Crossing Guards	\$8.30	<b>8.93</b>	9.69
Painting, Coating, and Decorating Workers	\$11.49	<b>10.69</b>	11.07	Detectives and Criminal Investigators	\$25.77	<b>29.01</b>	26.78
Photographic Processing Machine Operators	\$10.87	<b>11.09</b>	9.53	Fire Fighters	\$11.34	<b>10.85</b>	19.01
Plant and System Operators, All Other	\$20.03	<b>18.23</b>	21.06	First-Line Supervisors/Managers of Correctional Officers	\$24.28	<b>26.48</b>	23.61
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.64	<b>14.87</b>	13.21	First-Line Supervisors/Managers of Fire Fighting and Prevention Workers	\$26.11	<b>25.72</b>	29.36
Power Plant Operators	\$31.10	<b>28.78</b>	25.88	First-Line Supervisors/Managers of Police and Detectives	\$31.35	<b>31.69</b>	31.94
Prepress Technicians and Workers	\$15.64	<b>19.25</b>	15.98	First-Line Supervisors/Managers of Protective Service Workers, Except Police, Fire and Corrections	\$21.97	<b>19.81</b>	19.37
Printing Machine Operators	\$15.83	<b>17.49</b>	14.97	Police and Sheriff's Patrol Officers	\$22.38	<b>23.46</b>	22.40
Production Workers, All Other	\$12.45	<b>13.44</b>	11.21	Private Detectives and Investigators	\$13.96	<b>17.00</b>	15.97
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	\$18.54	<b>15.36</b>	14.77	Protective Service Workers, All Other	\$12.41	<b>14.07</b>	14.06
Sawing Machine Setters, Operators, and Tenders, Wood	\$10.88	<b>13.63</b>	11.37	Security Guards	\$11.47	<b>11.50</b>	10.09
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	\$14.95	<b>14.83</b>	16.75	<b>Sales &amp; Related</b>			
Sewing Machine Operators	\$11.00	<b>10.70</b>	8.87	Advertising Sales Agents	\$14.63	<b>20.15</b>	20.67
Shoe and Leather Workers and Repairers	\$14.24	<b>10.40</b>	9.75	Cashiers	\$8.22	<b>8.40</b>	8.08
				Counter and Rental Clerks	\$7.89	<b>8.66</b>	9.20

Note: For explanation of wage symbols, see the Methodology section on page 11.

Occupational Title	Median Wage			Occupational Title	Median Wage		
	Southeast	State	US		Southeast	State	US
Demonstrators and Product Promoters	\$8.42	<b>10.02</b>	10.23	Machine Feeders and Offbearers	\$14.13	<b>12.75</b>	10.98
First-Line Supervisors/Managers of Non-Retail Sales Workers	\$26.83	<b>34.51</b>	30.10	Motor Vehicle Operators, All Other	\$6.34	<b>8.59</b>	10.18
First-Line Supervisors/Managers of Retail Sales Workers	\$14.42	<b>15.61</b>	16.18	Packers and Packagers, Hand	\$8.52	<b>9.40</b>	8.48
Insurance Sales Agents	\$20.56	<b>23.67</b>	20.99	Refuse and Recyclable Material Collectors	\$14.54	<b>16.41</b>	13.25
Parts Salespersons	\$11.82	<b>14.21</b>	12.91	Service Station Attendants	\$9.57	<b>9.67</b>	8.52
Real Estate Sales Agents	\$16.03	<b>19.19</b>	18.45	Taxi Drivers and Chauffeurs	\$10.22	<b>10.38</b>	9.79
Retail Salespersons	\$9.29	<b>9.48</b>	9.38	Transportation Workers, All Other	\$10.42	<b>12.48</b>	15.76
Sales and Related Workers, All Other	\$15.40	<b>18.02</b>	16.22	Truck Drivers, Heavy and Tractor-Trailer	\$17.60	<b>18.11</b>	16.76
Sales Engineers	\$32.39	<b>33.96</b>	35.74	Truck Drivers, Light or Delivery Services	\$11.94	<b>12.93</b>	12.09
Sales Representatives, Services, All Other	\$18.33	<b>25.94</b>	23.57				
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$20.64	<b>25.35</b>	23.01				
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$30.67	<b>32.31</b>	29.66				
Securities, Commodities, and Financial Services Sales Agents	\$31.01	<b>31.10</b>	32.56				
Telemarketers	\$9.73	<b>10.50</b>	10.22				
Travel Agents	\$12.69	<b>14.96</b>	14.00				
<b>Transportation &amp; Material Moving</b>							
Bridge and Lock Tenders	\$24.63	<b>22.89</b>	18.33				
Bus Drivers, School	\$11.13	<b>13.15</b>	11.71				
Bus Drivers, Transit and Intercity	\$12.20	<b>16.79</b>	15.17				
Cleaners of Vehicles and Equipment	\$9.61	<b>9.91</b>	8.66				
Commercial Pilots	\$28,731	<b>53,154</b>	56,578				
Conveyor Operators and Tenders	\$13.11	<b>13.64</b>	12.97				
Crane and Tower Operators	\$17.99	<b>24.28</b>	19.00				
Driver/Sales Workers	\$13.60	<b>12.70</b>	10.06				
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	\$18.19	<b>20.02</b>	18.99				
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators	\$19.79	<b>21.38</b>	22.67				
Industrial Truck and Tractor Operators	\$14.58	<b>15.21</b>	13.24				
Laborers and Freight, Stock, and Material Movers, Hand	\$10.67	<b>11.86</b>	10.01				

Note: For explanation of wage symbols, see the Methodology section on page 11.

## **2005 Minnesota Occupational Wage Survey Methodology**

Data in this brochure come from the bi-annual Occupational Employment Statistics (OES) Wage Survey, which measures employment and wage rates for workers in non-farm establishments statewide. This brochure contains the publishable median wages from the Southeast Planning Region, Minnesota, and the U.S. from the 2001 (not all data included), 2002, 2003, and 2004. Wages from 2001, 2002, 2003, and 2004 second quarter are updated to 2004 fourth quarter.

Counties within the Southeast Planning Region include Dodge, Fillmore, Freeborn, Goodhue, Houston, Mower, Olmsted, Rice, Steele, Wabasha, and Winona. The statewide response rate for the four years combined was 77.5 percent (20,235 responses out of 26,114 establishments surveyed). In the Southeast Planning Region alone, 2,294 firms were surveyed about their employment and wages.

The semi-annual OES survey is mailed to selected establishments to obtain data from every Metropolitan Statistical Area (MSA) and the rest (balance) of the state, across all surveyed industries. The wages were then escalated to the fourth quarter of 2005 using ECI factors as published by the Bureau of Labor Statistics (BLS). This escalating procedure is intended to provide a more current representation of the wage.

The survey is conducted by the Minnesota Department of Employment and Economic Development's (DEED) Labor Market Information office in cooperation with the U.S. Department of Labor's Bureau of Labor Statistics (BLS). In addition to preparing and mailing the surveys, DEED staff makes follow-up phone calls to request data from non-respondents or to clarify data. Collected data are then used to calculate national, statewide, MSA, balance of state, and planning region estimates.

## **Data Notes:**

Dash (- - -) indicates data did not meet confidentiality and/or reliability requirements.

>70.00 indicates a median wage greater than \$70.00 an hour.  
>145,600 indicates a median wage greater than \$145,600 annually.

Occupations that do not report hourly wages (e.g. Teachers) have annual wages presented.

## **How to Obtain the Complete 2005 Minnesota Salary Survey**

The 2005 Minnesota Salary Survey includes data for the State, its Metropolitan Statistical Areas (MSAs), the Balance of State and the United States. Occupational employment and six wage estimates (a mean wage and the 10th, 25th, 50th, 75th and 90th percentiles) are included for each occupation.

Visit <http://www.deed.state.mn.us/lmi/tools/oes/> to obtain the full data set.

For further information or analyst assistance, call our Labor Market Information Helpline:

Southeast Regional Analyst: 507.285.7327  
Twin Cities Metropolitan Area Helpline: 651.282.2714  
Toll-free Greater Minnesota: 1.888.234.1114

These data are also available in alternative formats such as large print, Braille, computer diskette or audio tape upon request.

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